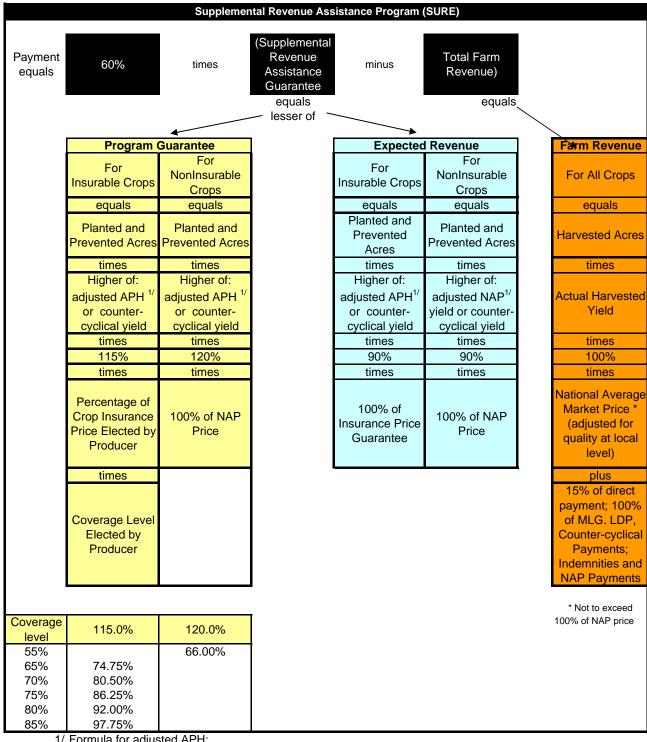


Payments issued at end of marketing year (no advance payments)

Note: This is intended for educational use, solely to provide information and not forecasts of future outcomes. Source: USDA/FSA.



1/ Formula for adjusted APH:

At least 4 years of non-plug yields: average all non-plug yields

Less than 4 years of non-plug yields: average all yields after dropping lowest plug yield

All other: do not adjust APH

Note: This is intended for educational use, solely to provide information and not forecasts of future outcomes.

Source: USDA/FSA.

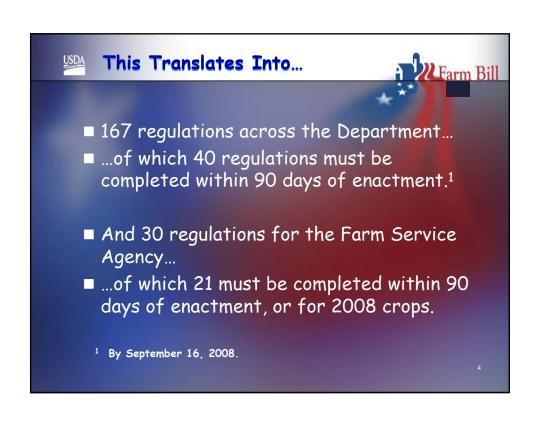
CORN: HYPOTHETICAL FARM AND STATE "ACRE" REVENUE PAYMENT RATE CALCULATIONS

<u>#</u>	<u>ltem</u>	Description/Formula	<u>Unit</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>	<u>2009</u>
	STATE PAYMENT RATE CALCULATI PROGRAM PARAMETERS	ONS							
а	Planted acreage (State)		mil. ac.	12.7	12.8	12.6	14.2	13.2	14.0
b	Production (State)		mil. bu.	2,244	2,163	2,050	2,368	2,225	2,400
С	Average farm price (National)		per bu.	_,	_,	\$3.04	\$4.25	\$5.50	\$4.04
CC	Average loan rate (National)		per bu.						\$1.37
d	Yield per planted acre (Y/P) (State)	(b)/(a)	bu. per ac.	176.7	169.0	162.7	166.8	168.6	171.4
4	STATE LEVEL REVENUE GUARANTE								4.00
1	Guarantee price (GP) Guarantee Y/P acre	2-yr moving average of (c)	per bu.						\$4.88
2 3		5-yr Olympic Average of (d)	bu. per ac.						168.1 \$820.33
3 4	Gross revenue guarantee Formula revenue guarantee	(1)*(2) 90% of (3)	per ac. per ac.						\$620.33 \$738.30
5	Upper limit revenue guarantee	110% of (7) (t-1)	per ac.						\$730.30
6	Lower limit revenue guarantee	90% of (7) (t-1)	per ac.						
7	Revenue guarantee	(4) but NGT (5) and NLT (6)	per ac.						\$738.30
	CTATE LEVEL ACTUAL DEVENUE								
8	STATE LEVEL ACTUAL REVENUE Actual national average price	higher of (c) or (cc)	per bu.						\$4.04
9	Actual yield	(d)	bu. per ac.						171.4
10	Actual revenue	(c)*(d)	per ac.						\$692.46
		() ()	 						<u> </u>
	STATE ACRE PAYMENT RATE	(7) (40) 1 1 1 1 7 40							445.04
11	Guarantee-Actual	(7)-(10), but NLT \$0	per ac.						\$45.84
12 13	Revenue guarantee cap ACRE payment rate	25% of (7) Lesser of (11) or (12)	per ac.						\$184.58 \$45.84
13	ACICE payment rate	Lesser of (11) of (12)	рег ас.						\$45.04
	FARM LEVEL PAYMENT TRIGGER FARM LEVEL PROGRAM PARAMETE	-nc							
Fa	Planted acreage	<u>K3</u>	acres	100	100	100	200	150	100
Fb	Production		bushels	14,000	17,000	16,000	35,000	22,500	15,000
Fc	Yield per planted acre (Y/P)		bu. per ac.	140.0	170.0	160.0	175.0	150.0	150.0
Fd	Crop insurance premimum		per ac.						\$60.00
	FARM ACRE BENCHMARK REVENUE	-							
F1	Guarantee price (GP)	2-yr moving average of (c)	per bu.						\$4.88
	Guarantee Y/P acre	5-yr Olympic Average of (Fc)	bu. per ac.						160.0
F3	Gross revenue guarantee	(F1)*(F2)	per ac.						\$780.80
F4	Crop insurance premimum	Fd	per ac.						\$60.00
F5	Benchmark revenue	(F3)+(F4)	per ac.						\$840.80
	ACTUM SADMADSUSMUS		·						-
Ε0	Actual rational average price	higher of (a) or (as)							¢4.04
F8	Actual national average price	higher of (c) or (cc)	per bu.						\$4.04
F9 F10	A atual viold	(4)	hu nor oo						
1 10	Actual yield	(d)	bu. per ac.						150.0
	Actual yield Actual revenue	(d) (c)*(d)	bu. per ac. per ac.						150.0 \$606.00
	Actual revenue	(c)*(d)							
		(c)*(d) FARM LEVEL (INDIVIDUAL) LOSS							
	Actual revenue DETERMING WHETHER THERE IS A	(c)*(d) FARM LEVEL (INDIVIDUAL) LOSS							\$606.00
	Actual revenue DETERMING WHETHER THERE IS A	(c)*(d) FARM LEVEL (INDIVIDUAL) LOSS							\$606.00
	Actual revenue DETERMING WHETHER THERE IS A IS ACTUAL REVENUE less than BENC FARM PAYMENT AMOUNT STATE ACRE Payment Rate	(c)*(d) FARM LEVEL (INDIVIDUAL) LOSS HMARK REVENUE? (13)							\$606.00 Yes
F12	Actual revenue DETERMING WHETHER THERE IS A IS ACTUAL REVENUE less than BENC FARM PAYMENT AMOUNT STATE ACRE Payment Rate Payment acreage 1/	(c)*(d) FARM LEVEL (INDIVIDUAL) LOSS HMARK REVENUE? (13) (Fa) *0.833	per ac.						\$606.00 Yes \$45.84 83.3
F12	Actual revenue DETERMING WHETHER THERE IS A IS ACTUAL REVENUE less than BENC FARM PAYMENT AMOUNT STATE ACRE Payment Rate	(c)*(d) FARM LEVEL (INDIVIDUAL) LOSS HMARK REVENUE? (13)	per ac.						\$606.00 Yes

^{1/} The payment percentage for crop years 2009-2011 is 0.833 and for crop year 2012 is 0.85.

Note: This is intended for educational use, solely to provide information and not forecasts of future outcomes. Source: USDA/FSA.

Comparing the 2002 and 2008 Acts								
		Marin .						
Item	2002	2008	Percent					
	Farm Act	Farm Act	Change					
Pages in total		A STATE OF THE STA						
conference report	687	1,100	Up 60%					
Pages of								
bill language	414	672	Up 62%					
Titles	10	15	Up 50%					
Sections/								
Provisions	419	616	Up 47%					







- Starts in 2009 as a whole-farm, irrevocable alternative to receiving CCPs;
- Enrolling requires a 20% reduction in direct payments and a 30% reduction in the loan rate.
- In a comparison with CCPs, ACRE:
 - Is revenue-based, not price-based;
 - Payment rate is triggered at the state level, not the national level;
 - Guarantee uses a moving average, rather than a fixed "target."
- ACRE payments are triggered when:
 - Actual state revenue < ACRE program guarantee; and</p>
 - Actual farm revenue < ACRE benchmark revenue.</p>

Farm Bill

A Few ACRE Definitions... Farm Bill ■ The ACRE state-level program guarantee— ■ 0.90 * (5-yr Olympic state ave. planted yield * 2-yr national ave. market price); ■ May not change more than 10% year to year. ■ The ACRE farm-level benchmark revenue— ■ (5-yr Olympic ave. planted yield on a farm * 2-yr national ave. market price) + crop ins. premium. ■ The ACRE payment amount— ■ Lesser of [(ACRE program guarantee - actual state revenue) or (0.25 * ACRE program guarantee)] * (0.8331 * planted acres on farm) * farm productivity ratio.2

1 0.85 in 2012. ² Calculated as farm's 5-yr Olympic average yield per planted acre divided by the state 5-yr Olympic average yield per planted acre.

An ACRE Example for Iowa Corn¹ Farm Bill (assumes the farm-level trigger has been met) State-Level Revenue 2012 Guarantee: 2-yr natl. average price/bushel \$4.88 \$3.00 5-yr Olympic average state yield 168.1 bu/A 174.0 bu/A 0.90 * gross revenue guarantee \$738.30/A \$538,22/A² State Actual Revenue: National average price \$4.04 \$2.75 Actual yield 171.4 bu/A 177.5 bu/A Actual revenue \$692.46 \$488.12 ACRE payment rate \$45.84 \$50.10 \$45.84 * 83.3 * .95 \$50.10 * 85 * .95 Farm Payment Amount: \$4,045.58 \$3.634.48 State payment rate * 83.3 (or 85) * farm/state yield ratio ¹ Calculations assume a 100 acre farm, Iowa production data, and hypothetical prices. ² Revenue guarantee would be \$3 * 174 * 0.9 = \$469.80 if not for the 10-percent change limit per year.

The ACRE Decision... Farm Bill ■ When deciding on ACRE participation, a producer must assess the multi-year trade-off between: ■ Loss of potential CCPs and reduction in DPs and possible marketing loan benefits; and ■ The revenue protection provided by ACRE and his/her beliefs on yield and price trends and variability. ■ ACRE provides the most attractive option if a farmer: Expects a significant decline in the season average price and/or considerable state-level yield variability; ■ Has farm yields that strongly correlate with state yields; ■ Is a corn or soybean producer who has a relatively low direct payment (relative to cotton or rice).



New Supplemental Agricultural Disaster Assistance¹...



- The Supplemental Revenue (SURE) component:
 - Provides payment eligibility to Secretarial disaster counties (and those contiguous) or farms with losses > 50% of normal;
 - Uses a whole farm approach to calculate the payment.
- Under SURE:
 - The guarantee is the lesser of the program guarantee or 90% of expected revenue;
 - Actual farm revenue is for all crops: (harvested acres * yield * national ave. market price³) + govt. payments
 - Payment is 0.60 * (SURE guarantee actual farm revenue).

¹ In addition to SURE, other programs include: Livestock Forage; Livestock Indemnity; Tree Assistance; and Livestock, Honeybees, and Farm-Raised Fish. ² For insurable crops, the program guarantee is (planted and prevented planted acres) * higher of adjusted APH or CCP yield * 115% * % crop insurance election * coverage level chosen by producer. ³ Adjusted for quality at local level.



A Few Comments on Dairy Provisions...



- Milk Income Loss Contract (MILC) Program
 - Payment rate and per-operation poundage limit both increase.
 - The \$16.94/lb used to determine payment amounts is adjusted upward when a "feed cost adjuster" is triggered.
 - The "feed cost adjuster":
 - ■Is computed monthly based on NASS data.
 - ■Is not expected to result in MILC payments during calendar 2008.

10

USDA How Does the MILC Feed Cost Adjuster Work?

-	March	April	May	June (preliminary)
Feed component—				
Corn	\$4.70/bu	\$5.15	\$5.28	\$6.12
Soybeans	\$11.50/bu	\$12.10	\$12.10	\$13.50
Alfalfa hay	\$143/ton	\$157	\$177	\$172
Ration cost ¹ (\$/cwt)	\$8.74/cwt	\$9.51	\$10.05	\$10.90
0.45 * [(% that ration cost exceeds \$7.35) - 1]	0.0854	0.1322	0.1653	0.2173
Adjusted target	\$18.39/cwt (1.0854*16.94)	\$19.18	\$19.74	\$20.62
Boston Class I milk price	\$19.95/cwt	\$21.86	\$19.87	\$21.43

¹ The feed cost ration is based on these allocations: corn, 51%; soybeans, 8%; alfalfa hay, 41%.

USDA

Other Key Provisions...



- Payment Limits
 - Direct Attribution—Payments made to corporations and other entities now have to be traced to the owners of those entities.
 - Elimination of 3-entity rule—Can now derive payments from an unlimited number of entities (until you hit the payment limit).
- Sugar Program
 - The U.S. market is allocated 85% of the estimated quantity of sugar for domestic human consumption for the crop year.
 - New sugar-to-ethanol program—Excess sugar is directed to ethanol production.
 - Restrictions on TRQ—Set at minimum trade agreement levels prior to April 1, 2009 unless emergency exists.

12



A Few Comments on CRP Provisions



- Enrollment authority reduced to 32 million acres beginning in FY 2010;
- Incentives for beginning or socially disadv. farmers to facilitate transition of expiring CRP lands into sustainable production;
- Eligibility for the Farmable Wetlands Program was expanded to include:
 - Constructed wetlands;
 - Commercial pond-raised aquaculture;
 - Intermittently flooded lands.

13



Implementing a New Farm Bill Takes Time...



- Careful drafting and review of regulations are necessary to—
 - Ensure that Congressional intent is achieved.
 - Provide time for interaction between policy officials, program staff and attorneys, civil rights officials, economists, and others—all of whom have different perspectives that must be represented.
 - Ensure that payments are provided equitably to all eligible persons.
 - Ensure that in case a legal challenge occurs, program benefits to all are protected.

14

