

CWAE

NEWSLETTER OF THE COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS SPRING ISSUE 1999

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LETTER FROM THE CHAIR

Dear CWAE,

This is our first electronic version of the newsletter. Almost all the enrolled members of CWAE chose to receive the newsletter electronically when they filled out membership forms for the AAEA. The AAEA newsletter has already been published electronically, with great success. We hope that this media helps us continue our communication with women in agricultural economics, but to keep from leaving people without e-mail out of the loop, we need volunteers to print out the newsletter and pass it on to those that can not get it electronically. We especially would like those of you at universities to pass on the newsletter to prospective grad student members.

The electronic version of the newsletter is much less costly for us to produce, which will help solve one of CWAE's most pressing problems. As you know, I was worried about our finances for 1998 and I'm pleased to announce that we finished the year with a positive, albeit tiny, balance of \$128. Thanks to your support, our income from dues was \$1844 so we have close to \$2000 for operating income. From this we deduct expenses for maintaining the homepage and other AAEA office expenses, and for printing and postage on one issue of the newsletter. Then we have expenses for the AAEA meetings reception, business meeting, and luncheon, some of which is reimbursed by you buying tickets to the luncheon. We'll probably spend every dime. But, at least we are still in the black for another year!

The AAEA meetings at Nashville will have numerous opportunities for you to meet with many of your colleagues (see the accompanying calendar of events on page 12). CWAE's mission of making known the careers and research of women in agricultural economics is achieved two ways. First, planning and coordinating public activities at the meetings. And second, encouraging members to attend those activities. CWAE members have been especially active this year and we have several special opportunities for you, so please do your part and plan to attend one or more of the organized symposia and/or other activities on the program. I especially invite you to attend the CWAE luncheon on Tuesday, when our speaker will be Dr. Uma Lele from the World Bank. Dr. Lele's biography is featured in this newsletter. Other special guests will be recipients of the CWAE Travel Grants. Plans are being made for

the CWAE/SSAE student breakfast and CWAE is sponsoring three organized symposia. The CWAE reception on Sunday and the business meeting on Tuesday are other special events that I urge you to attend. I encourage those of you presenting papers or posters, or participating in symposia to post your session on CWAENET so that we can start making plans to attend. SEE YOU IN NASHVILLE!

Janet Perry

CWAE Chair 1997-99

A WOMAN YOU SHOULD KNOW

Uma Lele

Adviser in the World Bank

Uma Lele is currently Adviser in the World Bank and is responsible for the Operations Evaluation Department (OED) Review of the World Bank's 1991 Forest Policy and its Implementation. From May 1995, through June 1998, she served as Adviser in the Environmentally Sustainable Vice Presidency working actively with the Consultative Group on International Agricultural Research (CGIAR) and Agricultural and Technology Policy and lending issues within the World Bank. From 1991 to 1995, Ms. Lele was Graduate Research Professor at the University of Florida's Food and Resource Economics Department. She established the University's Office of International Studies and Programs and served as its first Director.

Ms. Lele was also the first Director of President Carter's Global Development Initiative which she established in Guyana in 1993 and 1994. She has served as a member of the Global 2000 Advisory Panel from 1991 to 1993, Board of Directors of the Center for International Forestry Research Institute (CIFOR) from 1993 to 1994, and the Technical Advisory Committee (TAC) of the CGIAR from 1994 to 1995.

While at the World Bank from 1971 to 1990, Uma Lele held various positions including Senior Economist, Division Chief of the Development Strategy Division, and Manager of Agricultural Policy in Africa.

Based on her work experience in Asia, Africa, and Latin America, Uma Lele has authored, edited, or co-edited 5 books and nearly 100 journal articles, working papers, and book reviews.

While at the University of Florida, Ms. Lele founded the GREAN (Global Research on Environmental and

Agricultural Nexus) Initiative, a coalition of scientists from U.S. universities, CGIAR Centers, and developing countries' agricultural research systems to foster long term collaborative research, teaching, and technology transfer. She co-chaired the Initiative with Professor Ronnie Coffman of Cornell University from 1993 to 1997. The GREAN Initiative has become active in Brazil and is developing programs in the Southern Cone countries.

She has also served as consultant to a number of international agencies and private foundations. Ms. Lele's most recent honors include being elected Fellow of the Indian Academy of Agricultural Sciences and Distinguished Scientist of Asian Origin by the American Association of Agricultural Scientists of Indian Origin.

When not working or traveling Uma Lele enjoys music, growing roses, skiing and sailing.

CWAE SYMPOSIA IN NASHVILLE

Women You Should Know: Career Paths and Accomplishments

At the American Agricultural Economics Association (AAEA) meeting in Nashville, our CWAE organized symposium titled 'Women You Should Know: Career Paths and Accomplishments' will be held in Session 2 (Monday August 9, 1999, 10:30-12:00).

Alan Barkema (Oklahoma State Univ.) will be the moderator and presenters include Lois Schertz Willet (Cornell Univ.), Lisa Grove (Private Consultant), and Joyce Cacho (Rabobank International).

This symposium provides an open forum to share lessons learned in different career paths and to highlight employment options for agricultural economists beyond the traditional academic career track. It offers valuable insights into the difficulties and appeal of three different types of careers in private industry, government, and academia.

Gender Matters: Roles in the Profession and on the Farm

This year, the AAEA meetings in Nashville will include a CWAE sponsored symposium entitled 'Gender Matters: Roles in the Profession and on the Farm'. This session will be held on Monday, August 9 from 1:30-3:00. Three presentations will address issues pertinent to women as Agricultural Economists, women

and women's workplace in the world as seen through the Second International Conference on Women in Agriculture, and women's contributions to the farm household through off-farm work. This symposium will discuss the challenges women face; while many of these challenges may be similar to those faced by men, some are unique because gender matters.

Agricultural Economists and Gender in the International Workplace

The CWAE-sponsored symposium, entitled 'Agricultural Economists and Gender in the International Workplace' will take place Tuesday, August 10 from 1:30-3:00 p.m.

The symposium will focus on the challenges and opportunities facing women agricultural economists in the international workplace. Panelists and participants will discuss the status of female, international agricultural economists as well as potential improvements in graduate training, resources for women and families to improve retention, and tracking for gender reporting.

The four panelists will each have a few minutes to discuss the status of female agricultural economists in their workplaces as well as any special programs in place to recruit and retain women. The rest of the time will be left open for discussion with the symposium attendees. The four panelists are drawn from different arenas of international work: Dina Umali from the World Bank, Shirley Pryor, formerly with USAID, and Eleni Z. Gabre-Madhin with IFPRI. Florence Tangka, a graduate student at the University of Florida will represent a student's perspective.

We encourage participation by both male and female agricultural economists currently working in or interested in working in an international setting. We hope to feed back to the AAEA the suggestions of panelists and participants regarding ways in which the AAEA could better serve and/or track international agricultural economists and ways in which graduate curriculums could be improved to better serve the needs of the students and international organizations in which they eventually work.

MAKING THE CONNECTION: CWAE UNDERGRADUATE AND PROFESSIONALS BREAKFAST

This year at the AAEA meetings, CWAE is sponsoring a special breakfast that you won't want to miss! The purpose of the breakfast is to provide a forum for *undergraduate* students to meet and interact with agricultural economics professionals. Because undergraduates rarely get opportunities to mingle with ag econ professionals outside of the Quiz Bowl, we wanted to provide a venue for interaction and discussion involving career plans, choices, and grad school. The AAEA Foundation has provided funding for the undergraduates, but there is a breakfast fee for professionals.

The breakfast is open to ALL undergrads and ag professionals. We strongly encourage each of you to sign up for the Wednesday morning breakfast and share your experiences and insights with an undergrad before you leave Nashville. Joyce Cacho of Rabobank International has graciously agreed to be our breakfast speaker and will provide insights and challenges to students in the way of career planning and choices.

Please consider signing up and being a part of this function. Why not bring a colleague and a student with you? The registration form is included in your AAEA conference packet. For further information, feel free to contact either Laura Martin at (517) 432-0089 or Penny Diebel at (541) 962-3789. We look forward to having breakfast with you on Wednesday morning!

GRADUATE STUDENT CORNER

Some new additions to the AAEA Annual Meeting can be found for graduate students this year. The graduate student section bylaws have been written and plans are proceeding with the graduate student breakfast, graduate student case study competition and free session on presentation techniques. The graduate student breakfast will be held Monday, August 9, with a speaker discussing issues surrounding employment and education. After a great success last year, the second annual case study competition will be held on Monday and Tuesday, August 9-10.

The AAEA Foundation granted support for the graduate student section to sponsor a free session on quality presentation skills. Presentation and communication skills are essential to all professionals.

As applied economists, we are thoroughly trained in micro- and macro-economics, econometrics and quantitative methods. But, from where have we learned how to communicate effectively? *Presenting Presentations with Power* will address this issue. Candace Connor, a professional speaker and trainer with Susan Peterson Productions, Inc. will provide insights on organizing materials and structuring presentations, how to reach the audience, and what to do with nerves. Participants in these workshops will gain an enthusiasm for speaking to audiences of all sizes. You'll learn how to persuade, impress and outshine the competition.

And thanks to the AAEA Board, the Employment Center once again will have a \$25 fee for all applicants. Remember to complete AAEA Employment Service forms before July 1 and take advantage of this unique opportunity to meet prospective employers. We look forward to strong graduate student involvement at the AAEA Annual Meeting!

Cheryl DeVuyst
Graduate Student Sub-Committee Chair

NOMINATIONS FOR CWAE OFFICERS

H. Holly Wang
Chair, Elections sub-committee
Department of Agricultural Economics
Washington State University
P.O.Box 646210
Pullman, WA99164-6210
Email wanghong@wsu.edu
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CWAE will be holding an election this year for the Chair, Vice Chair and two new Board of Directors at-large. Please make your voice heard by voting in this year's officer elections. The duties and working rules for the officers are included in the following.

The Board manages the affairs and activities of CWAE. The Board consists of eight members: the current chairperson, the past chairperson, the vice-chairperson, four members-at-large; elected from the membership, and a representative of the AAEA Board. Board members must be members of the AAEA.

The chairperson of the Board leads the management of CWAE, reports on it's budget, and brings issues to the Board for discussion. The chairperson is the official

contact and spokesperson of CWAE to the AAEA Board and to the membership at large. The chairperson has the power to define and appoint subcommittee members as deemed necessary, and to add and dissolve standing subcommittees. Board members advise and assist the chairperson. The Board decides policy issues.

Election Process:

Board members are elected at the CWAE luncheon during the annual AAEA meetings by sealed ballot by the membership. An absentee ballot is contained in this Newsletter. The chairperson is elected every other year and becomes chairperson September 1 immediately following the election. After a two-year term, the chairperson serves as past-chair for two years. The vice-chair is the runner-up in the election for the chair. If the chair becomes vacant during the course of the year, the vice-chairperson succeeds to that office. The four at-large members serve two-year terms that begin on September 1 of the year they are elected. Two at-large members are elected each year so that terms are staggered.

After reading the candidates' biographies, **if you will not be attending CWAE luncheon please indicate your vote on the absentee ballot (see page 15) and mail or fax to Holly Wang by August 20.** The new CWAE Chair, Vice Chair, and two Board of Directors at-large take office on September 1.

Chair (Vote only for ONE):

Dori Comer, University of Florida
Christy Gladwin, University of Florida

Board of Directors at-large (Vote for TWO):

Joyce Cacho, Rabobank
Cheryl R. Doss, Williams College
Mary K. Muth, Research Triangle Institute
Joan Poor, University of Maine

Candidate Bios for Chair

Chair Dori Comer "When a handful of women met at Clemson to form an organization that specifically focused on women agricultural economists, they recognized that the situation facing women differed from our male counterparts. At that time, many departments, at best, only had one female faculty member and this sometimes resulted in a lack of networking that can be vital for success. Over the

years, CWAE has evolved into a valuable and extensive network and equally important, it provides insight of our differences to our administrators, many of whom are male. CWAE has contributed to the recognition of outstanding women, succeeding recently in election of two women as Fellows of AAEA. CWAE needs to continue to provide the services that have been set into place over the years but it also needs to continue to look for innovative ways to expand its resources to its membership. One of these that I would like to see CWAE explore is a way to provide mentoring for women graduate students and new professionals."

Dori received a B.A. in anthropology from New Mexico State University, a M.S. in agricultural economics from NMSU and a Ph.D. from the University of Nebraska. Dori is on the faculty of the University of Florida where she is Director of the new College of Agriculture Honors Program and active in the undergraduate program. She has served as Chair of the AAEA Resident Instruction Committee; advisor for the Student Section of AAEA; and the Board for CWAE. She has served as the president, secretary and treasurer of the UF Chapter of Gamma Sigma Delta; secretary of the Association of Academic Women at UF; advisor for several undergraduate clubs and for undergraduate students.

Chair Christy Gladwin Christina Gladwin is a professor in Food and Resource Economics Department, IFAS, University of Florida, and has a PhD from the Food Research Institute, Stanford. She teaches graduate and undergraduate courses in economic development and specializes in small farm research in Africa and Latin America. Currently she heads a collaborative effort to study "Gender and Soil Fertility in Africa," looking for ways to improve soil fertility on African women farmers' fields for their food crops.

She believes in CWAE's goal of enhancing career opportunities for women in agricultural economics and encouraging new women Masters and PhDs as well as AAEA fellows. Previously, she has served as chair of CWAE's professional activities committee (1983, 1991) and has organized several invited papers sessions at the annual meetings of the AAEA. She's also participated in numerous CWAE symposia, has studied job search decision making of women ag economists (1982), and has served on a committee that invited a consultant to speak on sexual harassment at one AAEA meeting. In the future, she would like to see the AAEA reward departments which actively provide a supportive and friendly environment for women faculty and students.

Candidate Bios for Board

Board Nominee Joyce Cacho Dr. Joyce Cacho is vice president of food and agribusiness research/North America with Rabobank in New York. She is part of a global research network that Rabobank established in 1996. Dr. Cacho joined the bank in 1997 after completing a doctoral program in agricultural economics at the University of Missouri. She has worked for USAID as a financial analyst and was a consultant with the World Bank on a project in China. Joyce affirms that "inclusiveness is key for professional relevancy of the AAEE/CWAE."

Board Nominee Cheryl R. Doss Cheryl Doss has been involved with CWAE since she was a graduate student. Last year, she served as the CWAE professional activities chair, organizing a CWAE session at the meetings in Salt Lake City.

"CWAE has an important role to play in building relationships among women who are agricultural economists. The CWAE lunch and reception at the summer meetings and the listserv are important means to facilitate this networking, however, we need to think of other ways to build these relationships throughout the year. In addition, CWAE can work to expand the involvement of women who work in places other than agricultural economics departments at land grant colleges and ERS. Agricultural economists also teach in economics departments, especially at liberal arts colleges, and work in a variety of federal, state, and local government agencies and the private and nonprofit sectors. By involving a wider variety of women in CWAE, the base for networking and mentoring relationships can be expanded. This is particularly important for women in the early stages of their careers who are trying to see the full range of career opportunities for ag economists."

Cheryl Doss completed her Ph.D. in 1996 from the University of Minnesota. She has been in a tenure-track position in the economics department at Williams College for three years. This summer, she will move to a position as the Academic Director of the M.A. program in International Relations at Yale. In addition, she has been an affiliate scientist with CIMMYT (International Maize and Wheat Improvement Center) in Mexico for three years. Her research focuses on household and intrahousehold decision-making, with much of her work done in Ghana. This year, she is serving as a co-chair of the Selected Papers Committee for the annual meetings in Nashville.

Board Nominee Mary K. Muth Mary Muth is an economist with Research Triangle Institute in Research Triangle Park, North Carolina. She earned her B.S. in agricultural economics at the University of California, Davis; her M.S. in agricultural economics at Cornell University, and her Ph.D. in economics at North Carolina State University. She conducts research under contract with the Environmental Protection Agency, the Food and Drug Administration, and USDA's Food Safety Inspection Service to evaluate the economic effects of government regulation and policies, specifically those affecting the food industry or the environment. In her current position, she develops and implements economic models, manages project staff and budgets, and writes proposals and initiates other marketing activities.

"I believe the most important role for CWAE is to facilitate networking activities among female agricultural economists. In particular, I see in my job the importance of networking for obtaining research contracts and grants as well as subcontracting and consulting arrangements since RTI works with both government and academic economists on a variety of projects. CWAE is a vehicle for non-academic and academic economists to learn about each other's research activities, establish and maintain contacts, and possibly develop future research collaborations.

CWAE also provides a vehicle for women in the profession to discuss work and family issues. As the mother of two small children, I think it is valuable to learn how others manage work and family issues and how they work out these issues in their employment situation. Also, because many of us are in two-earner families, many of our career decisions are made jointly with our spouses. CWAE provides a forum for women to discuss how we can maintain our flexibility in terms of the type of employers we work for and the type of work that we do."

Board Nominee Joan Poor "Since entering the field of agricultural sciences in 1981 I have been aware that women are a minority in this field. However the Agriculture Department at the University of Manitoba always seems to place a little extra effort on encouraging female students and making us feel welcome. I have been fortunate to find strong female mentors throughout my career in both academia and the public and private sectors, which leads me to how I became involved with CWAE. As a Ph.D. graduate student I first went to the national AAEE meetings in 1996, and was very impressed with the accepting attitude of the CWAE board members when I showed

up as the only student at their business meeting, (which by the way is open to all those interested). I have always been aware of the importance of networking in career development and my own experience confirms that CWAE is an excellent way to provide both women and men in the agricultural economics profession with the opportunity to meet and learn from their colleagues. I am a strong supporter of CWAEnet as an excellent forum for discussing professional issues that impact women in the workplace, and believe that the success of addressing such issues depends not only on female but also male involvement and awareness.

I would like to encourage the role of CWAE in terms of mentoring aspiring female agricultural economists. I believe this should continue to be a priority goal for CWAE, and commend efforts such as the Sylvia Lane Fellowship and National AAEA student travel awards. As more and more agricultural economics departments recruit qualified female faculty it is important that current faculty members be aware of the importance of mentoring female students who have the potential to contribute to the agricultural economics profession in the future. If a student is not comfortable and fulfilled with their agricultural economics educational experience, why would they pursue graduate school? One reason I left private industry after seven years to pursue a Ph.D. was because I felt that a career in academia would give me the opportunity to assist young women in their career development while they are students and help better prepare them for future jobs. CWAE is an excellent forum from which this can be achieved.

Finally it is my vision to continue to promote the respectful reputation of CWAE and use the experience as a Board member to ensure CWAE continues to provide insight and a voice into important decisions affecting the agricultural economics profession.”

Joan is currently a research assistant professor in the Department of Resource Economics & Policy at the University of Maine. She received a B.S. in Agricultural Economics (1985) and a Master of Natural Resource Management (1987) from the University of Manitoba. She worked for the Manitoba Department of Rural Development after completing her masters degree. In 1990 she immigrated to the US to pursue a career in environmental and agricultural consulting. In 1994 she entered the PhD program in Agricultural Economics at the University of Nebraska, where she graduated in 1997. Her research and teaching responsibilities at the University of Maine focus on natural resource and

environmental economics, in particular, non-market resource valuation using hedonic price theory and contingent valuation.

SYLVIA LANE MENTOR RESEARCH FELLOWSHIPS

The Sylvia Lane Mentor Fellowship Fund was established in 1995 in honor of Professor Emeritus Dr. Sylvia Lane of UC-Berkeley. Her undying dedication to helping women agricultural economists excel is a tradition this fellowship seeks to carry on. It is a special purpose fund in the Foundation of the AAEA. Its earnings are designated to fund young women professionals and graduate students to go to another institution to study with a "mentor" - an expert - to advance their own innovative research skills related to food, agriculture or natural resources.

In its history, this fund has supported one mentee/mentor relationship when Florence Tangka (U. Florida) was awarded the Fellowship to study with Dr. Agnes Quisumbing at IFPRI. In order to raise more funds and activate this program we applied to the AAEA Foundation for project funds to sponsor one or more mentees in the next year. Having received \$5000, we are now soliciting applications for fellowships to be granted to mentees for work in the 1999/2000 academic year. The application deadline is July 1, 1999.

Grants defray the direct research costs, travel, and temporary relocation expenses for a new researcher to work with an established expert on an important topic of common interest.

Fellowships are awarded to mentee/mentor pairs. Mentee applicants must have 1) completed an academic year in residence in an accredited American graduate degree program in agricultural economics or a closely related discipline, and 2) initiated a mentor association with an expert in agricultural economics or closely related discipline or industry. Women with recent PhD degrees and advanced graduate students are also encouraged to apply. Mentors should have a PhD.

To make a tax-deductible donation to the Foundation's Fund, please designate the Sylvia Lane Fund on your next Foundation contribution.

APPLICATION PROCEDURE

Submit the following to Dr. Janet E. Perry, Room 4116, Farm Structure and Performance Branch, USDA-Economic Research Service, 1800 M Street,

Washington, DC 20036-5831 or email materials to: jperry@econ.ag.gov

- (1) Application Brief (see page 13)
- (2) Narrative statement about the research project
- (3) Letter of intent to collaborate from mentor
- (4) Budget (see page 14)
- (5) Two letters of recommendation

INSTRUCTIONS

I. Narrative Statement

Describe the study topic and method of collaboration in 1000 words or less. This includes: (1) the objectives or research question(s) to be addressed
(2) the procedure, process, data, or model
(3) a timeline (including where and when travel will take place)
(4) the need for this mentor experience (and importance to mentee's professional development
(5) the expected gain from the collaboration.

CWAE would like applicants to consider organizing a symposia or otherwise presenting at the 2000 AAEA meetings and presenting a report to the CWAE Business meeting (during the same year's AAEA meetings). Also mention how you expect to publicize research results.

II. Letter of Intent to Collaborate

In this letter, the *mentor* should explain their contribution to the research project and/or the professional development of the mentee, and describe the responsibilities of the mentee.

* Note: Items I. and II. describe the project for the CWAE Fellowship selection committee, but also for the benefit of the mentee and mentor. These letters define the mentorship "contract."

III. TWO Letters of Recommendation

One letter must be written by the **Director of Graduate Studies, Department Chairperson**, or the **supervisor** of the applicant on official letterhead stationery. The other letter can be written by anyone familiar with the applicant. Please include telephone numbers.

The applicant should provide a copy of their Narrative Statement for the recommender's information, and a stamped envelope addressed to: Dr. Janet E. Perry, Room 4116, Farm Structure and Performance Branch,

USDA-Economic Research Service, 1800 M Street, Washington, DC 20036-5831 or have the recommender email the letter to: jperry@econ.ag.gov
Recommenders should send their letter directly to one of these addresses.

IV. Deadlines: The selection committee will review only *complete* applications. The complete application is due July 1 prior to the proposed mentor collaboration period. Applicant mentee/mentor pairs will be notified about the award by July 31.

The applicant is responsible to submit I-II, the Brief, and a budget directly to CWAE at the address above. Letters should be sent by recommenders directly to CWAE.

Questions about the **Sylvia Lane Mentor Fellowship** application should be directed to:

Jean Kinsey, Sylvia Lane Fellowship Chair at (612) 625-2744 or Dawn Thilmany, Sylvia Lane Fellowship Committee at (970) 491-7220, thilmany@lamar.colostate.edu or Janet Perry, CWAE Chair (202) 694-5583

JOB ANNOUNCEMENTS

University of Florida
Assistant Professor

Applicants are sought for a 12-month tenure-accruing position at Gainesville, Florida, in the Food and Resource Economics Department, assigned 70% instruction and 30% research, with a focus on agribusiness management. Faculty member will teach management classes to support the undergraduate and graduate curricula. Appointee will develop a supporting research program with extramural funding in management issues of agribusinesses and publish in appropriate outlets. The incumbent will also be involved with advising, recruiting of students, mentoring graduate students, and developing relationships with other departments and industry.

Requirements include an earned doctorate in agribusiness, agricultural economics, business administration, or closely related discipline. The preferred areas of specialization are management topics such as food system, food retailing, human resource, operations or financial. Preference for candidates who have completed a significant number of business

courses, preferably at the graduate level, and for those with private industry experience. The successful candidate will show evidence of excellence in teaching skills and experience and have demonstrated ability to publish. Ability to work as part of a team and excellence in communication skills are essential.

Applicants should submit all materials by August 18, 1999 to the address below including: curriculum vitae, official transcripts of academic work (transcripts must be sent directly from institution(s)) and three letters of recommendation. A complete job announcement for position #929360 and information is available from Dr. Tom Spreen, Search and Screen Committee Chair Department of Food and Resource Economics, PO Box 110240, University of Florida, Gainesville, FL 32611-0240. Phone:(352) 392-1826, Ext. 209; Email: Spreen@fred.ifas.ufl.edu. Women and minorities are strongly encouraged to apply. AA/EOE

University of Manitoba

Assistant Professor or Instructor II

Applications are invited for a tenure track position which may be filled at the rank of Assistant Professor or continuing appointment as an Instructor II. The incumbent will be expected to teach diploma and undergraduate marketing courses, and develop a research and extension program in marketing. Research and interaction with other University departments, the agribusiness industry, and government is necessary. Applicants for the tenure track appointment must have a Ph.D. degree while the Instructor II must have a Masters degree with five years or more experience in agricultural marketing/agribusiness related disciplines. A record of performance in teaching and research or extension is desirable. The appointment will commence September 1, 1999.

Salary is commensurate with training and experience. The current salary range for an Instructor II is \$39,204 -- \$59,970 and Assistant Professor is \$41,690 -- \$63,765 per annum. The University of Manitoba encourages applications from qualified women and men, including members of visible minorities, Aboriginal peoples, and persons with disabilities. The advertisement is directed to Canadian citizens and permanent residents of Canada. Please send applications including a curriculum vitae and three letters of reference, and teaching evaluations if available, by July 31, 1999, to:

Chair, Search Committee, Department of Agricultural Economics & Farm Management,
Faculty of Agricultural & Food Sciences,

Room 353 - 66 Dafoe Road, Winnipeg, Manitoba R3T 2N2.

University of Manitoba

Assistant Professor

The Department of Agricultural Economics and Farm Management invites applications for a full-time tenure track appointment at the rank of Assistant Professor in Farm Business Management and Production Economics. The appointment will commence October 1, 1999, or soon thereafter. The successful candidate should have a PhD (in production economics/farm management/agribusiness related disciplines) by the time of appointment to the rank of assistant professor. Duties will include teaching diploma, undergraduate, and graduate courses, and conducting research in the areas of farm business management and production economics. Multi-disciplinary research between departments and with other faculties in the university is encouraged. Competence in teaching and research is required as well as a strong background in quantitative economic analysis.

Salary is commensurate with training and experience. The current salary range for an Assistant Professor is \$41,690--\$63,765 per annum. The University of Manitoba encourages applications from qualified women and men, including members of visible minorities, Aboriginal peoples, and persons with disabilities. A letter of application, curriculum vitae, three letters of reference, and teaching evaluations should be sent by August 15, 1999, to:

Chair, Search Committee, Department of Agricultural Economics & Farm Management
Faculty of Agricultural & Food Sciences
Room 353 - 66 Dafoe Road
Winnipeg, Manitoba R3T 2N2.

Michigan State University

Natural Resource and Environmental Economist

A position at the rank of Assistant Professor (tenure-system) in the Department of Agricultural Economics is available October 1, 1999. The appointment is MAES 80%, University General 20%.

The incumbent will develop a program of outstanding scholarship in natural resource and environmental economics. This program may include research on intertemporal allocation of environmental resources with special attention to land, water, and other forms of

natural capital. It will also include teaching one graduate course, one undergraduate course, and advising graduate students in the Department of Agricultural Economics.

The Department of Agricultural Economics has a graduate field in resource and environmental economics, a lead role in the interdepartmental graduate degree specialization in Resource Economics, an undergraduate degree program in Public Resource Management (PRM), and an undergraduate specialization in Environmental Economics. The Department also provides research to assist in the development of innovative and cost-effective policies for addressing natural resource and environmental issues at the local, state, national, and international levels.

Salary is negotiable and commensurate with past experience. Qualifications include a Ph.D. in Agricultural Economics, Economics or related fields with strong emphasis in natural resource and environmental economics. Excellent research, communication, and interpersonal skills are essential.

Application materials include curriculum vitae, transcripts, three letters of reference and copies of three publications. Applications are due August 31, 1999 or until position is filled. Applications can be sent to Dr. Larry G. Hamm, Chairperson Department of Agricultural Economics, 202 Agriculture Hall, Michigan State University, East Lansing, MI 48824-1039 Phone: 517/355-4567; Fax: 517/432-1800

MSU is an Affirmative Action/Equal Opportunity Institution Handicappers have the right to request and receive reasonable accommodation

Michigan State University Agribusiness Management

A position at the rank of Assistant Professor (tenure-system) in the Department of Agricultural Economics is available October 1, 1999. The appointment is MSU Extension 55%, MAES 30%, University General 15%.

Develop a coordinated extension/outreach, research and teaching program for small rural business including agribusiness and farms with emphasis on business management, human resources and related issues. The extension program should provide information on effective human resource management techniques, labor economics, and labor law compliance. An applied

research program focused on addressing the unique elements of agribusiness and farm labor markets is expected. Teaching will include one undergraduate course on human resource management. A successful program will include collaboration with a variety of public and private agencies. The position will be part of the Department's Agribusiness Management faculty and the FIRM extension team.

Salary is negotiable and commensurate with past experience. Qualifications include a Ph.D. in Agricultural Economics, Economics, Human Resource Management or related fields with strong emphasis on personnel management, employee training and team building.

Application materials include curriculum vitae, transcripts, three letters of reference and copies of three publications. Applications are due August 31, 1999 or until position is filled. Applications can be sent to Dr. Larry G. Hamm, Chairperson Department of Agricultural Economics 202 Agriculture Hall Michigan State University East Lansing, MI 48824-1039 Phone: 517/355-4567; Fax: 517/432-1800

MSU is an Affirmative Action/Equal Opportunity Institution Handicappers have the right to request and receive reasonable accommodation

University of Nebraska Assistant Professor

Assistant Professor, Agribusiness Management, is a tenure-track, 70% Extension/30% teaching, position located in the Department of Agricultural Economics. Responsibilities include providing leadership for educational programs in the area of agribusiness management with a particular emphasis on cooperatives; working directly with agribusiness firms, trade associations, as well as resident students on the Lincoln campus; with opportunities for other off-campus extended education.

Extension activities will be directed at organizing and conducting training sessions/educational seminars for general managers and directors for retail grain and farm supply firms and continuing leadership for the Director Certification Program with the Nebraska Cooperative Council and develop other training programs as appropriate. The extension program efforts will be offered in cooperation with other land grant universities and trade associations. Activities will focus on providing technical assistance as

requested relating to strategic business planning, merger/consolidation studies, and expansion feasibility projects. Will assist agribusiness firms and cooperatives with the internal management and business restructuring decisions faced by firms in a complex and rapidly changing business environment.

Initial teaching assignment will be directed toward undergraduate courses in agricultural marketing and agribusiness management.

Requires a Ph.D. in agricultural economics, management economics, or in some equivalent area. Applications from industry, government, or academia are all encouraged. Demonstrated capabilities in teaching, both within the classroom settings and working with adult audiences, are desirable.

Review of candidates will begin September 1, 1999, and will continue until a suitable candidate is found. Submit resume, transcripts, and the names and addresses of three references to:

Department Head
Department of Agricultural Economics
University of Nebraska-Lincoln
102 H. C. Filley Hall, P. O. Box 830922
Lincoln, NE 68583-0922
Telephone: 402-472-3401, E-Mail:
NREKART1@UNL.EDU

UNL is committed to a pluralistic campus community through Affirmative Action and Equal Opportunity; is responsive to the needs of dual career couples; and assures reasonable accommodation under the Americans With Disabilities Act. Contact the Department Head for additional information.

University of Nebraska

Assistant Professor

Assistant Professor, Agribusiness Organization and Strategy, is a tenure-track, 75% research/25% teaching, position located in the Department of Agricultural Economics with the opportunity to participate in teaching, research, and outreach activities in cooperation with the Department of Management in the College of Business Administration and other departments in the University as appropriate.

The position will focus on analyzing how agribusiness firms, including cooperatives, make strategic management decisions, organize themselves internally to carry out these decisions, and how the outcomes of these decisions affect their economic and social performance. Subjects for research efforts in Agribusiness Organization and Strategy may include participants in any part of the food system, from primary producers to retailers. Research priorities will depend on the individual's interests and perception of the needs of Nebraska agribusiness firms.

Teaching responsibilities will be in the Department of Agricultural Economics, at both the undergraduate and graduate levels, and determined in cooperation with the Department of management. A typical teaching load is two courses per year.

Requires a Ph.D. in agricultural economics, economics, or business. Applications from industry, government, or academia are all encouraged. Prior experience in teaching, research, and curriculum development is desirable.

Review of candidates will begin September 1, 1999, and will continue until a suitable candidate is found. Submit resume, transcripts, and the names and addresses of three references to:

Department Head
Department of Agricultural Economics
University of Nebraska-Lincoln
102 H. C. Filley Hall, P. O. Box 830922
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Economic Research Service

Web Project Leader

Position Title: Program Analyst (Web Project Leader)

Series/Grade: GS-343-14

Salary: From \$68,570 - 89,142 per year

Type of Appointment: Term Appointment, not to exceed 2-years, with an option to extend for 2 additional years.

Location of Position:

Economic Research Service
Information Services Division
1800 M Street
Washington, D.C.

Announcement Number: ERS-99-112

Closing Date: June 23, 1999

Area of Consideration: This announcement is open to all United States citizens, including USDA surplus and Federal displaced employees in the local commuting area.

DUTIES: The incumbent in this position serves as the Agency's senior specialist and project manager for electronic information delivery and is responsible for planning, organizing, and leading projects that involve high-level policy and program impact. These projects require the use of highly sophisticated electronic dissemination technologies in order to effectively communicate findings of the Agency's research economists, which are fundamental to the ERS mission. The incumbent will provide leadership and serve as liaison for a team of computer specialists responsible for developing and maintaining the ERS web site. He or she will independently research and evaluate the capabilities of new and emerging methods for communicating electronic information and data and will formulate annual and long-range plans to improve information technology and communication throughout the Agency. The incumbent will act as the ERS liaison with other Federal agencies, universities, and private sector organizations on issues related to the development, operation, and management of electronic information dissemination programs.

QUALIFICATIONS: Applicants must have 1 year of specialized experience at least equivalent to the next lower grade level (i.e., GS-13) in the Federal service. Candidates, therefore, will be expected to have some background in performing the types of duties outlined above.

Your education and experience will be evaluated in terms of the following factors. A short, but specific response to each factor is highly recommended to ensure that you receive adequate consideration for the job.

Quality Ranking Factors:

1. Ability to plan, develop, and manage an electronic information dissemination system (e.g., a Web site).
2. Skill in organizing complex projects that employ numerous resources and require considerable coordination.
3. Ability to establish and maintain effective communications with senior level officials in other agencies.
4. Skill in communicating complex technical information to non-technical audiences.

Submit applications to:

USDA, ARS, Human Resources Division
Metropolitan Services Branch
Mail Stop 0308 (Room 1423 South Building)
1400 Independence Avenue, SW
Washington, D.C. 20250-0308
FAX: 202-690-1726
E-MAIL: VACANCY@ars.usda.gov

People with questions can contact: Kate Muir (202) 720-6295 or John Baumgartner at (202) 694-5025

The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, gender, religion, age, disability, political beliefs, sexual orientation, and marital or family status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotope, etc.) should contact USDA's TARGET Center at 202-720-2600 (voice or TDD).

Kansas State University
Assistant Professor (2 positions)

The Dept of Agricultural Economics invites applications for two tenure track positions with research and teaching responsibilities.

Agribusiness (50% research/50% teaching). The incumbent is expected to establish a nationally recognized research and teaching program focusing on the economic analysis of agribusiness issues. Areas of research emphasis may include topics such as agricultural and food product marketing, finance, agribusiness management, risk management, industry concentration, value-added agricultural activities, and other issues related to the production and distribution of products past the farm gate. Teaching responsibilities include undergraduate and graduate instruction, undergraduate advising, and direction of graduate student research. Teaching opportunities include teaching and advising agribusiness professionals enrolled in the Department's distance education Master in Agribusiness program. A completed doctoral degree in agricultural economics, economics, business, or a closely related field and strong quantitative and communication skills are required.

Natural Resource Economics (60% research/40% teaching). The incumbent is expected to establish a nationally recognized research and teaching program focusing in the area of natural resource economics. Topics of interest in Kansas include water resource policy and management, land resource management, and industrial organization issues related to natural resources. Teaching responsibilities include undergraduate and graduate instruction, undergraduate advising, and direction of graduate student research. A completed doctoral degree in agricultural economics or economics and strong quantitative and communication skills are required.

Application deadline for both positions is **September 1, 1999**. Applicants are requested to submit a letter of application, curriculum vitae, official transcripts of academic work, sample publications or other evidence of teaching and research accomplishments, and arrange for three letters of reference to be sent to Dr. Daniel J. Bernardo, Head, Department of Agricultural Economics, 342 Waters Hall, Kansas State University, Manhattan, KS 66506-4011. For further information, please contact Dan Bernardo at (785)532-6702; e-mail: dbernar@agecon.ksu.edu, or FAX (785) 532-6925. Kansas State University is an affirmative action, equal opportunity employer.

***FARM TO TABLE
CONNECTING PRODUCTS,
COMMUNITIES AND CONSUMERS***

AAEA ANNUAL MEETING
AUGUST 8-11, 1999
NASHVILLE, TN

Calendar of CWAE Events

Sunday, August 8:

5:30 p.m. - 7:00 CWAE Reception

Monday, August 9:

10:30 a.m. - noon Women You Should Know:
Career Paths and
Accomplishments

1:00 p.m. - 3:30 Gender Matters: Roles in the
Profession and on the Farm

Tuesday, August 10:

noon -1:30 p.m. CWAE Luncheon with Featured
Speaker Uma Lele

1:30-3:00 Agricultural Economists and
Gender in the International
Workplace

5:30 CWAE Business Meeting
(please note that this time may
change)

Wednesday, August 11:

7:30 a.m. Making the Connection: CWAE
Undergraduate and Professionals
Breakfast

ABSENTEE BALLOT

COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS

Chair, Vice Chair, and Board Members at-large Elections 1999

CWAE Elections will be held at the CWAE Luncheon at the AAEA meetings in Nashville, TN. If you will NOT be able to attend the CWAE Luncheon so as NOT to vote there, please send or fax in the "absentee" ballot to:

Dr. Holly Wang, Elections Chair
Department of Agricultural Economics
Washington State University
P.O.Box 646210
Pullman, WA99164-6210
Fax: (509)335-1173

YOU MUST INDICATE YOUR AAEA MEMBER ID NUMBER on the mailing envelope or ballot in order for your absentee ballot to be considered valid. If you wish, you may sign your ballot in lieu of indicating your member ID number. This procedure is used only to avoid "vote fraud."

After reading the candidates' biographies (in this newsletter), please indicate your choices for candidates on the ABSENTEE ballot. **Ballots must be received by AUGUST 20.**

CWAE Chair (vote for ONE only)

___ Dori Comer, University of Florida

___ Christy Gladwin, University of Florida

CWAE Board of Members at-large (vote for TWO)

___ Joyce Cacho, Rabobank

___ Cheryl R. Doss, Williams College

___ Mary K. Muth, Research Triangle Institute

___ Joan Poor, University of Maine

SIGN and PRINT your name or WRITE your AAEA member ID# _____

COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS

To Become a Member of CWAE/AAEA

Submit a completed a membership application to the AAEA Business Office, or send an e-mail message to Dawn Thilmany (thilmany@lamar.colostate.edu), Membership Chair, for further information. CWAE membership is open to any member of the AAEA. Students can be CWAE members at no charge. Annual dues for professionals are (how much are dues-I don't remember?).

The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

AAEA Business Office
415 South Duff Avenue, Suite C
Ames, IA 50010-6600
phone: 515-233-3202 fax: 515-233-3101

AAEA Website: <http://www.aaea.org/>