

# NEWSLETTER OF THE COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS SUMMER ISSUE 2004

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CWAE WEBSITE: http://www.aaea.org/sections/cwae/

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# Letter from the Chair

Enhancing opportunities for professional development and expanding professional connections are some of the goals of CWAE. Your elected board members and subcommittee chairs have worked actively to make this a reality this year. I would like to highlight some of the upcoming activities that may pique your interest to participate in CWAE events in the mile-high city during the summer meetings.

Networking is our theme for 2004, and that is only feasible if you take part in the planned events. The CWAE Business meeting on Sunday will be immediately followed by the CWAE Reception. Bring a friend, a colleague, or a student and enjoy the opportunity to connect with your board members and make new connections.

After a couple of days of listening to presenters your brain will be ready for something different! Come to the CWAE luncheon on Tuesday. Our invited guest is Dr. Nancy Grudens-Schuck, an experienced facilitator, who will create an atmosphere to ensure that you make new professional connections and meet new friends. The luncheon will be set up into five *zones*; consider sitting in the zone that fits your area of interest: a)Policy and Trade, b)Marketing, c)Management and Finance, d)Resources and the Environment, or e)Education and Outreach. (Note: you can sit in any zone you like!) If we did not include your area of interest, drop me or someone on the board an email and let us know. I hope to see you at this interactive mixer.

This year CWAE will be coordinating an Undergraduate Recruitment Reception during the Academic Bowl competition Tuesday morning. A meet-and-greet reception with refreshments will be held in the lobby adjacent to the competition. Sponsorship from graduate schools, industry and government would be most welcome (for information regarding sponsorship contact Terri Hafner at terri@aaea.org). Recruitment tables will be available with access to students from as many as 40 universities in North America. Drop by for a midmorning snack on Tuesday and meet some of our future colleagues.

I want to thank Drs. Lorie Srivastava and Sian Mooney for proposing updates of the CWAE by-laws. The CWAE business meeting, set for Sunday from 5 to 6, will consider these minor by-law changes along with an expanded description of the duties of some of the board members. To see the current CWAE bylaws and the proposed changes, go to <a href="www.aaea.org/cwae">www.aaea.org/cwae</a> and click on RULES. These proposed changes are also appended

to the end of this newsletter. If you have some proposed changes or definite opinions about the proposed changes, please email the board or plan to attend on Sunday. All are welcome.

I am looking forward to meeting many of you this summer. I am hopeful that some of you will give the board *candid* and constructive feedback regarding the changes we have made to our sponsored events in this year. Together we can build professional connections. Let us start this summer.

Annette Levi CWAE Chair

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# **CWAE Elections**

Lori Lynch Elections Subcommittee <a href="mailto:llynch@arec.umd.edu">llynch@arec.umd.edu</a> 301-405-1264

**Vicky Salin** and Lorie **Srivastava** are now completing their term on the CWAE board. We send our special thanks for all of their efforts!

This year we need to elect two new members to the board.

The Board manages the affairs and activities of CWAE. The Board consists of eight members: the current chairperson, the past chairperson, the vice-chairperson, four members at-large, elected from the membership, and a representative of the AAEA Board. Board members must be members of CWAE. Board members advise and assist the chairperson. The Board decides policy issues.

The four at-large members serve two-year terms that begin on September 1<sup>st</sup> of the year they are elected. Two at-large members are elected each year so that terms are staggered.

## **Election Process:**

The on-line election is going on now until July 16, 2004 at 5:00PM CST. Current CWAE members with valid e-mail addresses should have already received an e-mail with instructions for casting your vote through the AAEA Web site. If you prefer, you may complete the ballot in this CWAE Newsletter and mail or fax it to:

AAEA Elections 415 S. Duff Ave., Suite. C. Ames, IA 50010-6600

fax: 515-233-3101

Ballots must be postmarked by **July 16** in order to be counted for the election. Please vote through only one medium, electronic or paper, not both.

The bios and vision statements for the nominees follow.

# Candidates for Board Members at Large

Cheryl Brown, West Virginia University
Jacqueline Geoghegan, Clark University
Leonie Marks, University of Missouri
Suzanne Thornsbury, Michigan State University

# Cheryl Brown

Biography: Cheryl Brown has been an assistant professor in the Agricultural and Resource Economics Department at West Virginia University since 2002. She received her B.S. from the University of Massachusetts, Amherst in 1990 and her Ph.D. from the University of California, Berkeley in 1997, both in agricultural and resource economics. Cheryl was an intern at the USDA's Economic Research Service in Washington, D.C. during the summer of 1994. Dr. Brown was an assistant professor in the Department of Agriculture at Southeast Missouri State University from 1997-2002, where she taught undergraduate courses in world food issues as well as courses in agricultural economics, policy, marketing and ethics. While at Southeast Missouri State she was also advisor to the local chapter of the national agricultural honor society and served on university student assessment and grants funding committees. Dr. Brown received the Pride award and the Scholarship award from the School of Polytechnic studies in 2001. Cheryl's interest in agricultural economics began prior to her life as a professional agricultural economist, when she was part of the back to the land movement in the late 1970s on a farm in Southeast Ohio, where she also managed the local consumer food cooperative.

At West Virginia University Cheryl teaches a graduate course in applied microeconomics and an undergraduate course in agricultural marketing. Her interests in the environmental impacts of agriculture and the health of small farms and rural economies have influenced her research agenda. She has examined policies related to riparian protection, reallocation of irrigation water, and the spatial dynamics of pest control. She has given

workshop presentations on organic and direct marketing and examined preferences for locally produced food. She is part of the regional project Sustaining Local Food Systems in a Globalizing Environment: Forces, Responses, Impacts. She is currently researching the use of e-commerce by small farms as well as the role of spatial and demographic characteristics in farm direct marketing and the demand for local food in West Virginia and the Northeast. Cheryl is also working with the WVU Extension Service to obtain funding for an Appalachian Cooperative Development Center. She is a member of the Food and Agricultural Marketing Policy Section of the AAEA and serves on the Recruitment Committee and the Extension Service Visiting Committee for the Davis College of Agriculture, Forestry, and Consumer Sciences at West Virginia University.

Vision: I was first introduced to CWAE in 1989 when as an undergraduate summer intern working with Sandra Batie and Penny Diebel at Virginia Tech I attended the CWAE luncheon at the AAEA meeting. I was impressed by the camaraderie and mentorship provided by this dynamic group of women and continued my association with CWAE while in graduate school until today. CWAE's creation of the Sylvia Lane Mentor Research Fellowship demonstrates the group's commitment to the professional development and formal mentoring needed to advance the careers of female agricultural and resource economists. CWAE provides an important forum for female (and male) agricultural and resource economists to network and find support, advice and mentoring. Graduate students look to CWAE for role models who succeed as professional economists while balancing the many demands placed on their lives as women.

Having received the benefits CWAE has provided over the years, I would appreciate an opportunity to contribute to this group through service on the board. I would like to continue CWAE's efforts to broaden the membership base and to understand the factors that contribute to professional success for all its members. As more women advance to higher ranks within our profession they can provide encouragement and advice on how they got there and how we can also get there while keeping our sanity. I would work to understand the best way for all of us to learn from these women as well as to understand how CWAE can best serve the interests of its members. I would work to continue the fine record of service that CWAE has provided and to explore how CWAE can best help its members today and in the future.

## Jacqueline Geoghegan

Biography: Jackie is an Associate Professor of Economics at Clark University, in Worcester, Massachusetts. She received her Ph.D. in 1995 from the University of California, Berkeley and spent two years at the University of Maryland as a postdoctoral researcher before moving to Clark University. At Clark University, she teaches the undergraduate and Ph.D. courses in environmental and natural resource economics, as well as introductory and intermediate microeconomic theory courses. Her research focuses on developing spatially explicit models of land use change, ranging from a suburbanization in Maryland to tropical deforestation in southern Mexico, with particular focus on government policies such as different types of growth controls on suburban development and the impact of agricultural subsides on semi-subsistent farmers.

Vision: I was introduced to the power of CWEA by Professor Sylvia Lane during my first year of graduate school in 1988. Each year, she would host a potluck dinner at her house for the women graduate students in both the agricultural economics and economics departments at Berkeley and share with us her experiences and the importance of both CWEA and CSWEP. The support of women mentors has been invaluable to me, in both formal and informal settings and I see CWEA as having a positive role as an institution in facilitating those connections. I have found the annual luncheons to be a wonderful networking experience: a chance to see old friends and to meet other women and men in the profession.

I see my potential contribution to CWEA to be twofold: trying to expand job opportunities for women agricultural economists and then making the workplace for women agricultural economists to be more "family friendly". As an agricultural economist in an economics department, I am very interested in expanding the opportunities for agricultural economists, especially women agricultural economists, in economics departments as well as interdisciplinary academic programs. In addition, during the past few years, I have been working with the administration at Clark University on family friendly issues, such as reducing the time required for eligibility for maternity leave and the spending of travel funds for daycare at conferences. I think CWEA could play an even greater role as a clearing house for information on such issues, through the newsletter and CWAENET as well as other potential outlets, so that women in all areas of agricultural economics, be it academia, private industry or government can share their suggestions and solutions creative ideas on these important issues.

#### Leonie Marks

**Biography:** Leonie Marks is a Research Assistant Professor of Agribusiness in the Department of Agricultural Economics at the University of Missouri, Columbia. She has been on faculty since 2001. She is also a program director at the Economics and Management of Agrobiotechnology Center (EMAC). Her current research focuses on the interdependencies of agri-food innovation and consumer behavior.

Leonie earned her B.Sc. in Economics and Economic History (Jt. Hons) from the University College of Wales, Aberystwyth, an MA in Economics from the University of Calgary, Canada, and her Ph.D. in Agricultural Economics from the University of Missouri, Columbia.

Vision: CWAE has had a tremendous record of success in understanding and meeting the needs of its members over the last twenty years or so-whether they are in academia, business, or government. As the needs of the agricultural economics profession continue to evolve it is important for CWAE to evolve with them. One important change that is ongoing is the shift away from public funding of universities in the US, Europe and elsewhere. This dynamic creates both challenges and opportunities for CWAE. One challenge (among many) is to understand the impact of emerging career paths—e.g., "professional" track versus tenure track-within the agricultural economics profession. Another challenge is to continue to encourage and support "effective" mentoring of students, employees, and colleagues, given the increasingly diverse set of demands being placed on each professional's time. CWAE's continued active involvement in developing and funding effective mentoring programs for women (both formal and informal) will be pivotal in this regard. I see an opportunity for CWAE to partner with other organizations (e.g., other sections of the AAEA or outside organizations such as Committee on the Status of Women in the Economics Profession (CSWEP) among others) in order to better leverage resources for these programs. Seeking out alternative external funding (e.g., from the NSF) for mentoring programs, training, and workshops is another opportunity for CWAE that I would like to explore. It would be an honor to serve on the board to help CWAE continue to meet these and other challenges and to take advantage of the opportunities that change inevitably brings.

# Suzanne Thornsbury

**Biography:** Suzanne Thornsbury is an Assistant Professor of Agricultural Economics at Michigan State University. She has a three-way appointment (research,

extension, teaching) in the area of global produce markets and international trade. Suzanne earned her PhD in Agricultural and Applied Economics from Virginia Tech in 1989. Prior to joining the faculty at Michigan State she served as an assistant professor at the University of Florida. Current research projects include assessment of regulations that adopt a "systems approach" to reducing invasive pest risks associated with imports, evaluation of U.S. trade with Eastern Europe including implications of competitive factors such as quality differentials and trade policy adjustments, and market structure implications of evolving food safety practices at the first-handler level. Suzanne has previously served on the AAEA International Committee and the Food and Agriculture Marketing Policy section board.

**Vision:** CWAE serves a vital role for women in agricultural economics. It is an important forum for the exchange of ideas and a place to meet and network with others in the profession. I believe that CWAE is particularly important to graduate students or those who have just entered the profession ranks. It provides a wealth of information on the various opportunities (academic and non-academic) that exist and how to navigate these systems. I would like to see CWAE expand their membership, including active membership, and continue to promote the mentoring and networking activities.

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# CWAE Bylaws To Be Revised

The CWAE bylaws are being reviewed during the AAEA meetings for revisions. To date, there has been some lively discussion on the listserv concerning this revision process. The proposed changes to the bylaws are included at the end of this newsletter. You may also view them on the CWAE website. Comments should be directed to Lorie Srivastava (lorie.srivastava@UALBERTA.CA) or Siân Mooney (smooney@uwyo.edu)

**Looking Ahead To Denver** 

AAEA Annual Meeting
August 1-4, 2004
Denver, Colorado

The 2004 American Agricultural Economics Association (AAEA) Annual meeting will take place in Denver,

Colorado from August 1<sup>st</sup> to 4<sup>th</sup>. It will be held at the Adam's Mark Hotel in downtown Denver. As has been the tradition in previous years, the meeting will cater to professionals in academia, and public/private sectors, as well as undergraduate and graduate students in Agricultural Economics.

Be on the look out for the new CWAE poster that will be displayed at the meetings!

Please note the time and location of each of the following CWAE events:

- CWAE Business Meeting Sunday August 1<sup>st</sup>, 5-6pm, Tower Building/Second Floor, Tower Court A
- CWAE Reception Sunday, August 1<sup>st</sup>, 6-7pm Tower Building/Second Floor, Tower Court A
- CWEA Luncheon Tuesday, August 3<sup>rd</sup>, 12:00-1:30pm, Tower Building/Second Floor, Grand Ballroom, Section II
- CWAE Undergrad Recruitment Fair Reception-Tuesday, August 3<sup>rd</sup>, 8am-12pm, Tower Terrace Foyer Area

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# CWAE Luncheon

Nancy Grudens-Schuck will serve as the facilitator for the CWAE luncheon. Dr. Grudens-Schuck received her Ph.D. in Education from Cornell University. She is currently an Assistant Professor in the Department of Agricultural Education and Studies at Iowa State University. Her areas of teaching and research include participatory evaluation, program development and evaluation in agricultural extension ad sustainable agriculture. During the lunch she will lead or facilitate the group in moving us toward developing professional connections with those in our same areas of interest.

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# Sponsor A Graduate Student for the CWAE Luncheon

The tradition of the free lunch for graduate students continues, and we need your help! Please consider making a payment for a student ticket or two (\$25)

for the CWAE Networking Luncheon on Tuesday Aug. 3. Simply ay as part of the AAEA conference registration. If you know a student you would like to sponsor, great, and if not, CWAE will match sponsors with graduate students. Sponsors, and graduate students who need a sponsor, please contact Vicky Salin at v-salin@tamu.edu or 979-845-8103.

# Sylvia Lane Mentor Research Fellowship

Call for Donations

# Help support the research of new professionals! Make your contribution today!

Send Donations to:

The Sylvia Lane Mentor Research Fellowship Fund
AAEA Business Office
415 South Duff Avenue, Suite C
Ames, IA 50010-6600

# New CWAE Website Manager

CWAE has a new website manager! Beginning this summer, *Christiane Schroeter* will be managing our website. Christiane will be serving double duty for CWAE as she also is one of our Graduate Student Corner editors.

Many thanks go to *Lorie Srivastava*, who is stepping down from this position. We appreciate all her hard work and dedication to our website!

# **Graduate Student Corner**

# **Graduate Student Activities at the Annual Meeting, Denver, CO**

The 2004 AAEA Annual Meeting is right around the corner! This time, we will provide you with an update on the times and locations of the events of the Graduate Student Section (GSS) at the Annual meeting. For

further questions and updates, please refer to the new GSS website at: <a href="http://dare.agsci.colostate.edu/aaeagss/index.htm">http://dare.agsci.colostate.edu/aaeagss/index.htm</a>

Saturday, July 31, 8 am - 5 pm: Pre-Conference Workshop, Food and Agribusiness Management Education: Preparing Students for an Evolving Industry - Plaza Building / Concourse Level -Governor's Sq. 12

This pre-conference is sponsored by the Teaching, Learning and Communication section, the Agribusiness Economics and Management section, USDA CSREES, and the National Food and Agribusiness Management Education Commission. The speakers at the one-day conference will include senior industry representatives and academic members of the commission. Both industry and academic audiences are invited to attend. Scholarships for graduate student registration are available. For additional information, please visit the website for the Annual Meeting Workshops at: http://www.aaea.org/meetings/aaea/2004/workshops.cfm

# Sunday, August 1, 9:00AM - 3:00 PM: Graduate Student Case Study Competition -Plaza Building / Concourse Level - Plaza Court 1

The 7th Annual Case Study Competition is cosponsored by the Graduate Student Section and the Agribusiness Economics and Management Section. It will take place on Sunday, August 1, and on Monday, August 2. Any questions regarding the 2004 AAEA Case Study Competition should be directed to Wendy Umberger at: <a href="www.wumberg@lamar.colostate.edu">www.wumberg@lamar.colostate.edu</a> or phone: (970)-491-7261.

# Sunday, August 1, 3:00AM - 5:00 PM: Graduate Student Business Meeting & Reception - Tower Building / Second Floor - Tower Court C

Following the case study competition on Sunday, the GSS will hold its Annual Business Meeting and Reception. This year's theme is Western! This event is only \$5 for food and beverages. The event will also feature a casino complete with prizes for the three students with the most chips at the end of the reception. So, come on by to meet other gradate students and the new GSS officers while eating, drinking, and socializing! Be sure to sign up for this event on the annual meeting registration form.

# Monday, August 2, 10:30AM - 12:00 PM: "Guidelines on Writing and Submitting a Journal Article." Tower Building / Terrace – Columbine

This is the second session provided by the GSS. The

purpose of this symposium is to learn about strategies to increase the probability of article acceptance by journals. This session will include four speakers who have had publications in many journals and have been part of reviewing procedures.

# Monday, August 2, 4:30PM - 6:30 PM: Graduate Student Case Study Finals -Tower Building / Terrace – Columbine

On Monday, the finals of the Case Study Competition will take place. The winning team of the Case Study Competition will be honoured at the Industry Banquet on Monday evening.

# Tuesday, August 3, 10:30AM - 12:00 PM: "Guidelines for Interviewing and Becoming a Successful Academic Professional." Tower Building / Terrace – Columbine

This symposium provides information for not only new graduates, but also individuals that may be considering changing academic positions. It addresses issues such as how to get and keep an academic position. This session will include perspectives from three successful academic professionals regarding the process of gaining an academic position. The session has proved to be a great success at past annual meetings, because it provides graduate students with information to prepare them for the job market or for an academic career.

Please mark your calendars for these sessions. We look forward to seeing you there!

#### Christiane Schroeter and Kambua Chema

# Women Full Professors

# How many women agricultural economists have made it to the rank of full professor?

This was a question that arose earlier this summer on the list serv. With the assistance of CWAE members, the newsletter editors have attempted to compile a list of female agricultural economists who have earned the rank of full professor. Below you will find their names and their most recent (current or last before retiring or leaving the profession) location. We do *not* claim that this list is complete or even that what we have is error free. Please help us complete our list and acknowledge all of those women who have risen to this rank in

academia. Send any additions/corrections to Jennie Popp at jhpopp@uark.edu.

Irma Adelman-University of California, Berkeley Jent Ayres-Purdue University Sandra Batie- Michigan State University Nancy Bockstael-University of Maryland Deborah Brown -Purdue University Susan Capalbo-Montana State University Julie Caswell-University of Massachusetts Cathy Chan-Halbrendth - University of Hawaii Joy Clark-Auburn University Cynda Clary-New Mexico State University Bonnie Colby-Arizona State University Damona Doye-Oklahoma State University Patricia Duffy-Auburn University Constance Falk-New Mexico State University Jill Findeis-Pennsylvania State University Lilyan Fulginiti-University of Nebraska, Lincoln Christina Gladwin - University of Florida Ellen Goddard-University of Alberta Marsha Goetting-Montana State University Margaret Grossman-University of Illinois, Urbana-Champaign Ann Harrison-University of California, Berkeley Shida Henneberry-Oklahoma State University

Helen Jensen-Iowa State University Kimberly Jensen-University of Tennessee Jean Kinsey-University of Minnesota Cathy Kling-Iowa State University Sylvia Lane-University of California, Berkeley Ardelle Lundeen-South Dakota State University Vicki McCracken-Washington State University Anya McGuirk - Virginia Tech University Mary Marchant-University of Kentucky Michelle Marra-North Carolina State University Catherine Morrison Paul-University of California, Davis Patricia Norris-Michigan State University Claudia Parliament-University of Minnesota Cathy Roheim Wessells-University of Rhode Island Elisabeth Sadoulet-University of California, Berkeley Rhonda Skaggs-New Mexico State University Judith Stallman-University of Missouri, Columbia Deborah Streeter-Cornell University Sally Thompson-Purdue University Marcia Tilley-Oklahoma State University Laurian Unnevehr-University of Illinois, Urbana-Champaign

Eileen van Ravenswaay-Michigan State University
Michele Veeman-University of Alberta
Lois Willett -University of Florida
Gloria Young-Virginia State University
Lydia Zepeda-University of Wisconsin, Madison

How many women agricultural economists have risen to

## the highest levels in their careers outside of academia?

This question is much more difficult to answer as women agricultural economists are scattered throughout government and the private sector. While "full professor" is an easily defendable measurement of "high level" in academia, what is the equivalent for government and private sector economists? Please send your thoughts and names to Doris Newton at dnewton@ers.usda.gov.

# Congratulations!

Congratulations! section acknowledges all new job placements, tenure, promotions and awards that our members have received in the last few months. While we are anxious to print all of your successes, please hold your submissions until articles have been published, grant awards have been announced, promotions have been announced, etc.

**Please** share your news with us so that we may promote the achievements of the members of CWAE!

## Awards

Corinne Alexander received the Gordon A. King award from the Department of Agricultural and Resource Economics at the University of California at Davis for the outstanding Ph.D. dissertation completed in the previous year. Corinne's dissertation, entitled "The Role of Seed Company Information in Price Competition, and in Farmers' Planting Decisions," was supervised by Rachael Goodhue. Corinne is now at Purdue University.

# Grants/Cooperative Agreements

Cathy Durham, Jill McCluskey, Cathy Roheim - University of Rhode Island; Robert King, Iain Pardoe, Aaron Johnson "Demand Impacts and Implementation of Eco-labels for Food Products." USDA-National Research Initiative. \$460,000, 3 years.

**C. Liang** (PI), Identify Paths of Learning and Farming Decisions of Multi-Stage Organic Farmers in Vermont, Hatch 2004-2007, \$32,861.

C. Liang (PI), Mapping Community Characteristics for

Enhancement of Recent Immigrant Population Front End Support Systems, University Service LearningInstitute, \$600, 2004-2005.

Amy Hessl, William Peterjonn and Richard Thomas and **Dawn Parker**."Land Use and Carbon Sequestration in Eastern Deciduous Forests: Interactions Between Human Activities and Ecosystem Processes" NSF. Joint funding from NSF grant: Geography and Regional Science, DEB-ECOSYSTEMS, and EPSCoR programs. *Recommended for funding*.

## News

**Cheryl DeVuyst** was elected to the board of the Western Agricultural Economics Association.

#### Presentations and Publications

**Liang, Chyi-lyi (Kathleen)** and Paul Dunn, (2004), Exploring Entrepreneurial Characteristics and Reflections On Learning Among Small Manufacture Entrepreneurs, 2004 Association of Small Business and Entrepreneurship Annual Conference, Albuquerque, New Mexico, March 24-29. Electronic Proceedings.

Liang, Chyi-lyi (Kathleen) and Paul Dunn, (2004), A Variety of Supportive Systems For Entrepreneurs, 2004 Association of Small Business and Entrepreneurship Annual Conference, Albuquerque, New Mexico, March 24-29. Electronic Proceedings.

**Liang, Chyi-lyi (Kathleen)** and Paul Dunn, (2004), Demographics, Entrepreneurial Drivers, and Learning Experiences - Exploring the Differences Between Retail/Service And Manufacture Entrepreneurs, 2004 Federation of Business Disciplines Annual Conference, March 2-4. Electronic Proceedings.

**Liang, Chyi-lyi (Kathleen)** and Paul Dunn, (2004), Gender Diversification Relates To Entrepreneurial Cognition and SBDC's Functions, 2004 Small Business Institute Annual Conference, Clearwater Beach, Florida, February 3-5. Electronic Proceedings.

Scott Malcolm, Clare Narrod, **Tanya Roberts**, and Mike Ollinger, (2004) "Evaluating the Economic Effectiveness of Pathogen Reduction Technologies in Cattle Slaughter Plants," Agribusiness, vol 20 (1) 109-123, on-line: www3.interscience.wiley.com/cgibin/fulltext/107061414/PDFSTART

Elise Golan, Tanya Roberts, Elisabete Salay, Julie

Caswell, Michael Ollinger, and Danna Moore (2004) Food Safety Innovation in the United States: Evidence from the Meat Industry, Agricultural Economic Report No. (AER831) 56 pp, April 2004. http://www.ers.usda.gov/publications/aer831/

Elise Golan, **Tanya Roberts**, Michael Ollinger (2004) "Savvy Buyers Spur Food Safety Innovations in Meat Processing," Amber Waves April 2004,

http://www.ers.usda.gov/Amberwaves/April04/Features/SavvyBuyers.htm

## **Promotions**

**Rachel Goodhue** was promoted to the rank of Associate Professor at UC Davis. This promotion is effective July 1, 2004.

**Chyi-lyi (Kathleen) Liang** was promoted to the rank of Associate Professor at the University of Vermont.

**Jennie Popp** was promoted to the rank of Associate Professor at University of Arkansas. This promotion is effective as of July 1, 2004.

**Leah Greden Mathews** promoted to Associate Professor of Economics with tenure at the University of North Carolina at Asheville.

Job Announcements

M.S. or M.A.

## **Kansas State University**

Extension Assistant, Agricultural Economics

Responsibilities: Assist university faculty members with extension education program primarily focused on agricultural commodity price analysis and outlook. Primary duties will be to: (1) develop educational programs and reference materials related to commodity price analysis and outlook; (2) provide day-to-day content management of a comprehensive web site dedicated to providing economic and management information to farm and agribusiness managers; and (3) identify, maintain, and use databases of commodity supply and demand information.

Qualifications: Masters degree in agricultural economics or economics. Course work and/or experience in commodity price analysis and outlook. Ability to use word processing, spreadsheet, graphical, statistical, and database software. Demonstrated ability to communicate orally and in writing. Web page development and management experience preferred, but not required.

<u>Salary:</u> Competitive and commensurate with candidate's abilities and experience. Kansas State University's benefit package includes a retirement plan, group health and life insurance plans, worker's compensation, vacation, sick leave, and other benefits.

Application Procedure: Applicants are requested to (1) submit a letter of application, resume, transcripts of all college and university work, and (2) arrange for three letters of reference to be sent to: Dr. Daniel J. Bernardo, Head, Department of Agricultural Economics, Kansas State University, 342 Waters Hall, Manhattan, KS 66506-4026

Review of applications will begin on July 1, 2004 and continue until the position is filled.

Kansas State University is an equal opportunity employer. KSU actively seeks diversity among its employees.

Contact: Jim Mintert, Professor Agricultural Economics, KSU 342 Waters Hall Manhattan KS 66506 United States (t) 785-532-4493 (f) 785-532-6925 jmintert@ksu.edu

#### The Noble Foundation

Consulting Research Support Manager

Job Details: The Agricultural Division of the Samuel Roberts Noble Foundation, Inc., Ardmore, Oklahoma, is seeking a Consulting Support Research Manager. The CSRM will manage research and demonstration projects in support of consultation within the Agricultural Division and will recommend all appropriate Division research proposals to the Ag Management Group for approval and funding. He/she will serve as a member of the Ag Management Group and will provide leadership and coordination for the individuals in the Agricultural Division research team and any other specialists conducting research.

Qualifications: Qualifications required are: MS (PhD preferred) in Agronomy, Range Science, Animal Science, Agricultural Economics or related fields. A demonstrated capability in conducting applied field research, extensive experience in agricultural consulting, the ability to work constructively in a team setting, demonstrated capacity to understand and interpret research from scientific technical journals; and excellent interpersonal, writing and oral communication skills. A demonstrated capability in designing and conducting applied field research with at least five years experience in agricultural consulting. At least five years experience supervising three, or more, persons is required. Also, some experience with livestock and forage management systems is preferred.

<u>Salary:</u> Salary is commensurate with education and experience.

<u>Application Procedure:</u> To apply, send a letter of application relating personal career goals to the position, a Noble Foundation Employment application, curriculum vitae, academic transcripts, and names of three references and their contact information including e-mail addresses to the following: The Samuel Roberts Noble Foundation, Inc.

Human Resources Department Position Number: AG-G028-161 P.O. Box 2180

Ardmore, OK 73402 Email: NFHR@noble.org Website: http://www.noble.org/

nfhr@noble.org

Application materials will be accepted until a suitable candidate is identified.

Contact: Toni O'Brien , Human Resource Assistant The Noble Foundation PO Box 2180
Ardmore OK 73402 USA
(t) 866-223-5810
(f) 580-224-6240

Rutgers Cooperative Extension; Rutgers, The State University of New Jersey

County Agricultural Agent - Mercer County, NJ

Responsibilities: Organize, promote, conduct and evaluate an extension educational program with emphasis on innovative wholesale and retail agricultural marketing, including ewholesaling, spot markets, franchising, branding and other markets as alternative to roadside and auction markets. Responsible for identifying and addressing significant business management and marketing issues as they relate to the agricultural industry; developing and disseminating information to public/private sectors regarding market development and expansion, value added products or improved processing, packaging and distribution. Based in Mercer County, the candidate will work with agents in Central New Jersey counties to provide assistance and develop educational programs on agricultural marketing and farm financial management, as well as with multi-state Extension and outreach marketing programs and with Rutgers' FIRE (Food Innovation Research and Extension) Center. Will work in an educational advisory capacity with vegetable, fruit and other commodity related associations, and serve as a resource on marketing and market expansion issues affecting New Jersey agricultural interests. Related applied research and demonstration work with appropriate Cooperative Extension, Cook College and other University personnel expected. Will be expected to establish an outstanding program, the merits of which will lead to regional and/or national recognition. Expected to garner external resources for the support of the program.

Requirements: Master's degree from an accredited institution in marketing, business administration, agricultural economics, finance or subject related to job description. Three years of post degree professional work experience in marketing or comparable employment required. Bachelor's degree from an

accredited institution in related field preferred. Written, verbal communication and interpersonal skills required. Computer literacy required. Familiarity with industry regulations, statistical analysis and survey techniques desirable. Valid driver's license.

Application Procedure: Please send resumes by August 19, 2004 to: Daniel Kluchinski, Chair, Department of Agricultural and Resource Managements Agents, Rutgers Cooperative Extension; Rutgers, The State University of New Jersey, 88 Lipman Drive, New Brunswick, NJ 08901-8525.

Rutgers is an Affirmative/Equal Opportunity Employer. Employment eligibility verification required.

Contact: Daniel Kluchinski , Chair, Department of Agricultural and Resource Managements Agents Rutgers Cooperative Extension; Rutgers, The State University of New Jersey
88 Lipman Drive
New Brunswick NJ 08901-8525

# **University of Missouri Extension**

Community Development Specialists (3) Alton, Montgomery City, Rock Port, Missouri

Responsibilities: Work collaboratively with a team of extension professionals and stakeholders such as extension councils, program partners and volunteer leaders. Provide programmatic leadership to: Community leadership development, organizational development, building inclusive communities, community and economic planning, community decision making, and citizen engagement. Identify emerging learner priorities to continuously improve educational options and learner access. Keep up to date on research, current and future trends and local and state demographic information to continuously improve programs. Continuously increase leverage of core University of Missouri Extension funding. Conduct activities in accordance with the Civil Rights Act, Title IX, Rehabilitation Act, Americans with Disabilities Act and local, state and region affirmative action plans.

Qualifications: This position requires an earned Master's degree in community development or related area with appropriate coursework exhibited. Related areas include adult education, urban or rural planning, urban or rural development, organizational development, public administration, public policy, political science, applied or cultural anthropology, rural sociology, sociology, social work. Successful candidates should have graduate level courses in community economics, community development or organizational development, group process and facilitation, leadership development, and planning. Ability to travel and to work flexible hours including evenings and weekends is required to fulfill assigned responsibilities. Ability to manage time and resources and to work with minimum supervision in various settings.

Salary: \$32,000 -\$41,500 (based on applicable experience)

<u>Application Procedure:</u> Information and application form available from:

Nancy Flood, Recruiting Coordinator Human Resource Development 827 Clark Hall Columbia, MO 65211 Phone (573) 882-4721 hrdext@umsystem.edu

A completed application form, letter of intent, current resume and copies of all academic transcripts, must be forwarded to the office of Human Resource Development. We will begin reviewing applications July 9, 2004 and continue until the position is filled.

Additional Information: See http://extension.missouri.edu/nwregion/.http://extension.missouri.edu/atchison/orhttp://oseda.missouri.edu

#### Ph.D.

## **International Food Policy Research Institute**

Postdoctoral Fellow (Ref # 04-125)

Job Details: The International Food Policy Research Institute (IFPRI) seeks a Postdoctoral Fellow (PDF) to work on the Water Challenge Program project "Governance and Modeling", housed in the Environment and Production Technology Division. The position is a two-year, fixed term, renewable appointment based in Bolgatanga, Ghana.

The objective of the project "Governance and Modeling" is to research the use of integrated simulation models as decisionsupport tools in multi-stakeholder governance structures for water management. Project sites are in Ghana and Chile. The Postdoctoral Fellow will assist team members in developing a collaborative research and learning framework for water users, local government officials, NGO staff, and technical staff, for the purpose of integrating knowledge on issues relevant to the management of water resources; and apply this framework in two rural areas of Chile and Ghana -with emphasis of the Postdoctoral positions on the Ghanaian case. Furthermore, the PDF will play an active role in developing the Ghanaian fieldwork strategy to collect complimentary information on the governance structures of various water bodies, as well as to collect relevant household and community level data. The PDF will collaborate closely with the White-Volta Basin Pilot Project of the Ghanaian Water Resources Commission and the Scientific Coordinator of the GLOWA-VOLTA research project, led by the Center for Development Research ZEF-Bonn (http://glowa-volta.de). The PDF will also interact with team members involved in refining simulation models of the local sub-basins.

Required Qualifications: Ph.D. in social science discipline such as Rural Sociology, Political Science, or Institutional Economics. Knowledge and experience working on institutions related to natural resource management, with

specific expertise in analyzing government issues. Ability to work across disciplines; proficiency in both qualitative and quantitative methods. Excellent written and spoken English.

<u>Preferred Qualifications:</u> Capability and interest in program management, capacity building and teamwork. Experience working and living in developing countries. Working knowledge of Spanish.

IFPRI offers a multicultural, collegial research environment with competitive salary and excellent benefits. IFPRI is an international and equal opportunity organization and believes that diversity of its staff contributes to excellence. We encourage women and developing country professionals to apply.

Application Procedure: By July 30, 2004, e-mail as attached word documents a detailed letter of interest, curriculum vitae, and the names and contact information of at least three references to: IFPRI HRS, REF. #04-125, 2033 K Street, NW, Washington, DC 20006. E-mail: IFPRI-HRINTL@cgiar.org. Please include REF. #04-125 in the subject line.

Contact: Michael Collins
International Food Policy Research Institute
2033 K Street, NW
Washington DC 20006 USA
(t) (202)862-8135
m.collins@cgiar.org

#### **International Food Policy Research Institute**

Postdoctoral Fellow (Ref. #04-128)

Job Details: The International Food Policy Research Institute (IFPRI) seeks a qualified candidate to serve as a Postdoctoral Fellow for two years, fixed term, non-renewable position for its Markets, Trade and Institution Division. This position is based at IFPRI headquarters located in Washington, DC but may involve travel to any of the countries in which IFPRI carries out its research.

The Research Fellow will conduct research on issues related to the role of institutions in the development and functioning of agricultural markets and management of infrastructure. The Fellow will work on the theoretical and econometric analysis related to the impact of FDIs on emergence of supermarkets; vertical integration between farms, processing firms and retail industry; and on food safety standards. The key issue would be to examine how the small holders are affected in this process of vertical integration in high value agriculture. The countries of study would be primarily in south and Southeast Asia.

Required Qualifications: A Ph.D. in Economics, Agricultural Economics, or related field. Experience of empirical policy-relevant research on agricultural markets in developing countries; strong capabilities in quantitative analysis; ability to use economic theory in innovative and policy relevant ways; experience in collecting and analyzing primary survey data; ability to work in multi-disciplinary teams, ability to

travel extensively; and strong communication skills in written and spoken English. Must be goal-oriented and a creative team play and possess excellent knowledge of new institutional economics and econometric techniques related to market analysis required.

<u>Preferred Qualifications:</u> Work experience in Asia highly preferred. Other language skills desirable.

IFPRI is one of the international agricultural research institutes organized under the umbrella of the Consultative Group on International Agricultural Research (CGIAR). The mandate of IFPRI is to identify and analyze alternative national and international strategies and policies for meeting world food needs in ways that conserve the natural resource base, with emphasis on low income and on the poorer groups in the countries.

IFPRI offers a multicultural, collegial research environment with competitive salary and excellent benefits. IFPRI is an international and equal opportunity organization and believes that diversity of its staff contributes to excellence. We encourage women and developing country professionals to apply. APPLICATION DEADLINE: July 30, 2004. Email as attached word documents a detailed letter of interest, curriculum vitae, and the names and contact information of at least three references to: IFPRI HRS, REF. #04-128, 2033 K Street, NW, Washington, DC 20006. E-mail: IFPRI-HRINTL@cgiar.org. Please include REF. #04-128 in the subject line.

Contact: Michael Collins
International Food Policy Research Institute
2033 K Street, NW
Washington DC 20006 USA
(t) (202)862-8135
IFPRI-HRINTL@cgiar.org

# **International Food Policy Research Institute**

Regional Coordinator/Research Fellow (Ref # 04-11)

Job Details: The International Food Policy Research Institute (IFPRI) seeks a qualified candidate to serve as Regional Coordinator of the RENEWAL network for a two-year, fixed-term, renewable appointment. This position will be based in eastern or southern Africa (location to be determined), and will involve extensive travel to the four current RENEWAL countries (Malawi, Uganda, Zambia, South Africa) and elsewhere, regionally and globally, as the network expands. The Research Fellow will be affiliated with IFPRI's Food Consumption and Nutrition Division and ISNAR Program.

Overview: The Regional Coordinator / Research Fellow will facilitate the key activities of RENEWAL, a regional network of agricultural institutions, public, private, and nongovernmental organizations, together with partners in HIV/AIDS and public health. RENEWAL seeks to fill critical gaps in the understanding of the interactions between HIV/AIDS, rural livelihoods and food and nutrition security, and to enable relevant institutions to act on realistic priorities

for responding to HIV/AIDS epidemics in partnership with atrisk and affected communities and other institutions. Action research, capacity strengthening and communications are thus the three pillars of the RENEWAL approach.

Responsibilities: Manage current series of action research studies in liaison with in-country researchers Develop and manage periodic Calls for Proposals for locally-prioritized action research Identify and cultivate donor interest, prepare proposals and be proactive in fundraising Provide methodological & technical assistance to researchers; Undertake policy research and synthesis Design and coordinate capacity-strengthening activities Oversee the production and dissemination of publications Develop innovative communication instruments, including inputs into website development Develop linkages and partnerships with other networks; Organize meetings, manage budgets, and prepare periodic reports for donors and partners.

Qualifications: Ph.D in Agricultural Economics, Social Science or closely related field Solid background in research and development -- including with regard to HIV/AIDS Demonstrated experience in effective interactions between policymakers, researchers, donors, and civil society Previous work experience in, and willingness to travel extensively within Sub-Saharan Africa Excellent (written and verbal) English communication skills, management and budgeting skills, and computer literacy (PC and Microsoft Applications). Experience with fundraising.

Application Procedure: Email as attached word documents a detailed letter of interest, curriculum vitae, and the names of at least three references to: IFPRI HRS, REF. #04-118, 2033 K Street, NW, Washington, DC 20006. E-mail: IFPRI-HRINTL@cgiar.org. Make sure to include this reference number in the subject line.

IFPRI offers a multicultural, collegial research environment with competitive salary and excellent benefits. IFPRI is an international and equal opportunity organization and believes that diversity of its staff contributes to excellence. We encourage women and developing country professionals to apply.

Contact: Michael Collins International Food Policy Research Institute 2033 K Street, NW Washington DC 20006 USA (t) (202)862-8135 m.collins@cgiar.org

# **International Food Policy Research Institute**

Research Fellow/Sr. Research Fellow (Ref # 04-117)

Job Details: The International Food Policy Research Institute (IFPRI) seeks a qualified candidate to serve as Research Fellow/Sr. Research Fellow specializing in agricultural and rural development strategy for a three-year, fixed-term, renewable appointment for its Development Strategy and Governance Division. This position is based in Washington DC but will involve extensive travel.

Responsibilities: The Fellow will be responsible for conducting research, policy advice, capacity strengthening and policy communications in support of IFPRI's program of activities on agricultural and rural development policy and strategies. The incumbent would be expected to help raise resources for research, lead a team of researchers, and develop collaborative programs across divisions within IFPRI and with local researchers in several developing countries, especially in Africa. S/he would be responsible for timely completion of research projects, actively publish papers/books, and participate in various conferences, policy advisory forums, and capacity strengthening training programs. Specific responsibilities include: 1)Building and leading research and outreach programs on agricultural and rural development strategy and policies, particularly in Africa. 2)Spearheading the division's work on strategic analysis and knowledge support systems to inform the design and implementation of country and regional agricultural and rural development strategies. 3)Strengthen developing country capacity for developing and writing national strategy documents for agricultural and rural development.

Qualifications: Ph D in Economics, Agricultural Economics, Public Policy or a closely related field. Ten or more years of post-Ph D research and outreach experience in development issues. Experience in research on policy issues, related to agricultural production, natural resources, the roles of the state, civil society, markets and trade, with internationally recognized publications. Experience in policy making or advisory position, and strong team-building and networking skills. Knowledge of and experience working in Africa. Excellent written and spoken English, and ability to communicate in French or Spanish.

IFPRI offers a multicultural, collegial research environment with competitive salary and excellent benefits. IFPRI is an international and equal opportunity organization and believes that diversity of its staff contributes to excellence. We encourage women and developing country professionals to apply.

Application Procedure: By July 31, 2004, e-mail as attached word documents a detailed letter of interest, curriculum vitae, and the names of at least three references to: IFPRI HRS, REF. #04-117, 2033 K Street, NW, Washington, DC 20006. E-mail: IFPRI-HRINTL@cgiar.org.

Contact: Michael Collins
International Food Policy Research Institute
2033 K Street, NW
Washington DC 20006 USA
(t) (202)862-8135
m.collins@cgiar.org

# **University of Kentucky**

Assistant Professor of Agricultural Economics (Agribusiness)

<u>Position Responsibilities</u>: This is a twelve month, tenure track research and teaching position involving decision science applications, in particular to the problems facing small and medium enterprises (SME's) in the global food and fiber industry. Research may be pertinent on a variety of topics including (but not limited to) those faced by Kentucky firms:

strategic marketing and management, contracts, risk management, entrepreneurship, principal agent issues, as well as problems faced by exporting food and fiber products, issues involved in food and fiber processing and adding value to raw agricultural commodities, issues of importance to the input supply industry, and government regulations.

The successful candidate is expected to develop a nationally recognized research program, which includes publication of scholarly articles in peer reviewed journals. The successful candidate will be expected to teach at least two courses per year, to advise undergraduates and to participate on graduate student committees. This person will also be expected to collaborate with extension counterparts and to develop relations with scientists in other departments, including the business school.

<u>Qualifications</u>: Required Ph.D. in Agricultural Economics. Strong quantitative skills and business expertise is preferred, a MBA degree is desirable.

<u>Salary and Benefits:</u> Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability and family leave. Faculty consulting leave is permitted, subject to approval.

<u>Application</u>: Forward a vitae, transcripts and names and addresses of three references. Applications will be accepted until a qualified candidate, fulfilling the requirements of this position, is selected.

<u>Contact</u>: Lynn W. Robbins, Professor and Chair, Department of Agricultural Economics, University of Kentucky, Lexington, KY 40546-0276, Phone: (859) 257-5762, Fax: (859) 323-1913, e-mail: lrobbins@uky.edu

The University of Kentucky is an Equal Opportunity Employer. The EEO Coordinator is Rosemary Veach, C-3 Agricultural Science Center-North, University of Kentucky, Lexington, KY 40546-0091.

University of Kentucky Assistant Extension Professor in Agricultural Economics with specialization in livestock/forage economics.

Job Description: This is a twelve-month, tenure track extension position in livestock/forage economics. The incumbent will collect, analyze, and disseminate production, management, and other economic information to build an extension program to enhance the Kentucky livestock/forages industry. The program will include (but not be limited to) educational materials and applied research. Programs will be delivered through training and support of county extension staff, area farm management specialists, departmental faculty, and state specialists in other disciplines. Opportunities exist for collaboration with faculty in related disciplines. Support for this position is enhanced by a grant-funded extension associate.

The successful applicant for this position will be expected to participate and take a leadership role in the College of Agriculture's Beef Integrated Resource Management (IRM) coordinating committee with other extension and research faculty, county agents, farm groups, and other farm professionals. A top priority of the IRM group is a record keeping and analysis program.

In addition to a county and state oriented educational program, the successful applicant will be expected to interact with professional colleagues at the regional and national levels. The successful applicant is expected to publish in the trade press, extension series and appropriate refereed outlets including professional journals. Undergraduate teaching opportunities may exist after the extension program is established.

Qualifications: Ph.D. in Agricultural Economics is required. The person in this position should have knowledge and experience in the livestock/forages industry, must possess excellent oral and written communication skills, and should have evidence of leadership ability. The successful candidate should demonstrate an ability to work collaboratively with interdisciplinary teams. Candidates with experience in Extension beyond the Ph.D. will be given priority.

<u>Salary:</u> Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability, and family leave. Out of state consulting leave is permitted, subject to approval.

Application: Application can be made by forwarding a vitae, transcripts, and the names of three references to: Dr. Lee Meyer, Search Committee Chair, Dept. of Agricultural Economics, Univeristy of Kentucky, Lexington KY, 40546=0276 Voice: 859/257-7272 x228 Fax: 859/323-1913, e-mail:lmeyer@uky.edu

<u>Closing Date:</u> The search is continuing until a qualified applicant is selected.

# **International Rice Research Institute**

Social Scientist/Economist

<u>Job Details:</u> The International Rice Research Institute (IRRI) is seeking a social scientist/economist to work as an impact assessment specialist based at its headquarters in Los Baños, Philippines. The incumbent will liaise with social scientists in national agricultural research systems of developing countries of Asia.

<u>Responsibilities</u>: The job responsibilities include both ex-ante assessment of rice research activities and projects and ex-post assessment of the impact of improved technologies, with an emphasis on the former. The work on ex-ante impact assessment will help to guide the research priorities of the Institute to insure maximum benefits for poor rice farmers and consumers. The incumbent will work in close consultation with biological scientists at the Institute. This position has a contract length of three years with possibility for renewal.

<u>Qualifications:</u> Candidates should have 1) a Ph D degree in economics, agricultural economics, or a related field; 2) at

least five years of relevant work experience; 3) a good record of publishing in international journals; 4) good communication skills; 5) a collegial personality; and 6) the propensity to work with biological scientists and NARES collaborators in Asia. Experience related to the social acceptability and environmental impact of technologies is desirable, as is experience of working in a multi-cultural environment.

<u>Application Procedure:</u> Send (preferably via e-mail) comprehensive curriculum vitae, and the names, addresses, telephone and fax numbers, and e-mail addresses of three referees to:

Ms. Selene M. Ocampo
HR Coordinator
International Rice Research Institute
DAPO Box 7777
Metro Manila, Philippines
E-mail: s.ocampo@cgiar.org
Fax: (63-2) 891-1292

Applications should be received on or before 31 August 2004.

Contact: Selene Ocampo , HR Coordinator International Rice Research Institute DAPO Box 7777

Metro Manila 1301 Philippines
(t) 63 (2)580-5600/891-1292
extension: 2254
(f) 63 (2) 580-5699
s.ocampo@cgiar.org

# Ohio State University, Department of Agricultural, Environmental and Development Economics

Assistant Professor

Job Details: We anticipate filling a tenure-track Assistant Professor position. We seek applicants with an interest in business economics and quantitative analysis of business; managerial economics and strategic management; agribusiness; industrial organization; and/or organizational economics. Faculty duties include some combination of teaching, advising, and research in AgriFood systems and related sectors. Specific duties will depend on the individual's professional strengths and interests and departmental, college and university needs.

The person filling this position will join a department of 27 faculty members who maintain nationally and internationally recognized research, undergraduate and graduate teaching, and outreach programs in agricultural, environmental and development economics. The Ohio State University is one of the largest and most comprehensive research universities in the world. It is located in Columbus, a major metropolitan area of more than one million people that offers many cultural, educational, employment and recreational opportunities.

<u>Qualifications:</u> Ph.D. in agricultural economics, economics, management, business administration or related field.

Application Procedure: While applications will be accepted until an appointment is made, applications should be sent by October 1, 2004 for fullest consideration. Please send a statement of interest in the position, resume, official transcripts from all institutions of graduate study, the names of three references and their telephone, email and postal addresses to: Dr. Elena Irwin Assistant Professor and Search Committee Chair Department of AEDE The Ohio State University 316 Ag. Admin. Building 2120 Fyffe Rd. Columbus, OH 43210-1099

The Ohio State University is an Equal Opportunity, Affirmative Action Employer. To build a diverse workforce The Ohio State University encourages applications from individuals with disabilities, minorities, veterans, and women.

Contact: Elena Irwin , Assistant Professor The Ohio State University, AEDE 316 Ag Admin Bldg 2120 Fyffe Road Columbus OH 43210 US (t) 614-292-6449 (f) 614-292-4749 irwin.78@osu.edu

## **Purdue University**

Farm and Rural Household Economics Assistant/Associate/Full Professor

Job Details: Changes in agriculture influence the structure of economies throughout the world. The changing position of agriculture in the economy, as well as increased farm household dependence on non-farm employment, increases the importance of economic diversification of rural economics for farm households. The dynamics in agriculture and agriculture households influence the viability of rural communities throughout the country. Critical issues related to rural household welfare including farm profitability, farm labor, off-farm employment, and rural community services are often recognized. Additionally, there are issues related to farm/non-farm industry linkages, farm/non-farm land use, sustaining rural communities, and the fiscal viability of rural governments. Farm managers, rural families, and community leaders need to understand the changes occurring in their economies as well as the efficacy of policies and strategies to sustain both the farm and rural economies. The Purdue School of Agriculture and the Department of Agricultural Economics recognize the need for increased emphasis on research and Extension activity related to maintaining farm household income and employment opportunities in a changing farm and rural economy. Purdue is seeking an individual to develop a research, teaching, and Extension program that focuses on sustaining farm households and rural communities in a changing economic environment. The individual would be expected to develop a nationally recognized program focusing on a set of issues related to economic viability of farm households as affected by farm/family management issues, farm/non-farm industry linkages, rural/urban interaction,

and/or rural fiscal sustainability, as well as teach farm management at the undergraduate level.

Qualifications: Ph.D. in agricultural economics, economics, business management, or related area. A successful candidate is likely to have experience, background, and interest in Farm and Rural Household Economics, Development Economics, and/or Production Economics and Management. Excellent written and oral communications skills and analytical capability are essential. Ability to work successfully in multidisciplinary teams is also important.

<u>Salary:</u> Commensurate with training, professional experience, and rank. Excellent fringe benefit package that includes generous employer contributions to TIAA-CREF retirement program, medical, life and disability insurance, and sabbatical leave opportunities.

Date available: Summer 2005.

<u>Closing date:</u> Screening of Applicants will begin August 15, 2004; however, applications will be accepted until the positions are filled.

Application Procedure: Qualified persons are requested to submit a letter of application, a curriculum vitae with publication list, transcripts of all college courses, and the names, addresses, telephone numbers, and electronic mail addresses of three references to Dr. Sarahelen Thompson, Head Department of Agricultural Economics

Purdue University 403 West State Street West Lafayette, IN 47907-2056 Phone: 765-494-4191 Fax: 494-9176

E-mail: sallyt@purdue.edu

Contact: Sarahelen Thompson , Department Head Purdue University
403 W. State St
KRAN 653
W. Lafayette IN 47907-2056
(t) 765-494-4191
(f) 765-494-9176
sallyt@purdue.edu

#### **RTI International**

Agricultural Research Economist

Job Details: The successful candidate will conduct studies of the potential costs and benefits of governmental regulations and policies designed to improve the safety and nutritional characteristics of food products and studies of marketing practices in the livestock and meat industries. Project work will include development of analytical models for estimating the economic effects of government regulations, conducting analyses of the costs of compliance with regulations, conducting analyses of the health benefits associated with regulations, evaluation of the economic effects of existing regulations and policies, and conducting consumer and producer surveys. The successful candidate will lead ongoing

and new projects with government agencies, contribute to marketing activities at government agencies, contribute to writing grant and contract proposals, develop papers for peer reviewed publications, and present research at professional meetings.

Qualifications: PhD. in Agricultural Economics, economics or related field plus 3 years of relevant experience in academia, government, or consulting. We prefer an individual with an empirical focus, experience with applying methods from the New Empirical Industrial Organization (NEIO) approach, strong econometrics skills, strong writing and organizational skills, and ability to communicate clearly in presentations and meetings with clients and staff.

<u>Application Procedure:</u> Apply online at www.rti.org/careers. Requisition number: SB11343/Research Economist 3. For questions about the application process, email sblackwell@rti.org

Contact: Sondra Blackwell RTI International Research Triangle Park NC 27709 (t)(919)485-5572 (f) (919) 316-3791 sblackwell@rti.org

# Texas A&M University, Agricultural Economics

Assistant Professor/Associate Professor/Professor and Extension Economist Cotton Marketing.

<u>Job Details:</u> Appointment:12-month appointment (non-tenure track)100% Texas Cooperative Extension; Texas A&M University System.

Responsibilities: Responsibilities involve statewide leadership and coordination for extension educational programs and applied research in cotton marketing and policy by providing technical expertise and educational program development for cotton industry audiences, such as producers, ginners, merchants, and other processors. Other relevant audiences include trade associations and federal and state employees working with the Texas cotton industry. Overall responsibilities require individual and team efforts to plan, develop, implement and evaluate curricula, extension education programs, and applied research related to the strategic marketing and risk management issues facing cotton and fiber industry clientele. Educational program delivery will include publications, conferences, mass media releases, and computer and web-based software. The individual also will be responsible for developing grant & contract proposals to support the applied research efforts for the position. Cooperate with District Based Extension Economists, District Extension Administrators, County Extension Agents, Regional Program Directors, and other specialists, as necessary in developing and delivering recognized programs for Extension faculty and clientele. Travel in- and out-of-state is necessary to fulfill job responsibilities.

Qualifications: A PhD degree in Agricultural Economics or closely related field along with course work in marketing, price analysis, and risk management is required. Preference will be given to candidates with experience in extension, research, or similar work within the cotton/crops sector and a demonstrated ability to communicate effectively, cooperate as a team member, lead applied research efforts, and a willingness to be heavily involved in outreach education with constituency groups.

Application Procedure: By August 5, 2004, or until position is filled, send a letter of application, current curriculum vitae, transcripts, and the names, addresses, and phone numbers of three references to: A. Gene Nelson, Professor and Head, Department of Agricultural Economics, 2124 TAMU, College Station, TX 77843-2124 Phone: 979-845-2116; fax 979-862-1563, E-mail: nelsong@tamu.edu

The Agriculture Program of The Texas A&M University System is an equal opportunity employer.

Contact: Gene Nelson, Professor and Head Agricultural Economics/TAMU 332 Blocker Building Texas AM University College Station TX 77843-2124 USA (t) 979-845-2116 (f) 979-862-1563 nelsong@tamu.edu

# Texas A&M University, Agricultural Economics

Assistant/Associate Professor/Professor and Extension Economist, Livestock & Food Marketing

<u>Job Details:</u> Appointment: 12-month appointment (non-tenure track)100% Texas Cooperative Extension; Texas A&M University System.

Responsibilities: Responsibilities involve statewide leadership and coordination for extension educational programs and applied research in livestock and food marketing by providing technical expertise and educational program development for livestock industry audiences, such as ranchers, auction markets, feeders, and processors. Other relevant audiences include trade associations and federal and state employees working with the Texas livestock industry. Overall responsibilities require individual and team efforts to plan, develop, implement and evaluate curricula, extension education programs, and applied research related to the strategic marketing and risk management issues facing livestock and food industry clientele. Educational program delivery will include publications, conferences, mass media releases, and computer and web-based software. The individual also will be responsible for developing grant & contract proposals to support the applied research efforts for the position. Cooperate with District Based Extension Economists, District Extension Administrators, County Extension Agents, Regional Program Directors, and other specialists, as necessary in developing and delivering recognized programs for Extension faculty and clientele. Travel in-and out-of-state is necessary to fulfill job responsibilities.

Qualifications: A PhD degree in Agricultural Economics or closely related field along with course work in marketing, price analysis, and risk management is required. Preference will be given to candidates with experience in extension, research, or similar work within the livestock sector and a demonstrated ability to communicate effectively, cooperate as a team member, lead applied research efforts, and a willingness to be heavily involved in outreach education with constituency groups.

Application Procedure: By August 5, 2004, or until position is filled, send a letter of application, current curriculum vitae, transcripts, and the names, addresses, and phone numbers of three references to:A. Gene Nelson, Professor and Head, Department of Agricultural Economics, 2124 TAMU, College Station, TX 77843-2124, Phone: 979-845-2116; fax 979-862-1563, E-mail: nelsong@tamu.edu

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Contact: Gene Nelson , Professor and Head Agricultural Economics/TAMU 332 Blocker Building Texas AM University College Station TX 77843-2124 USA (t) 979-845-2116 (f) 979-862-1563 nelsong@tamu.edu

# Texas A&M University, Agricultural Economics

Research Assistant Professor-Modeling Farm-Level Impacts and Research Assistant Professor-Sector Modeling of Policy Impacts

Job Details: Research responsibilities will emphasize the analysis of the economic and risk impacts of alternative policies on U.S. agriculture at the sector and farm level. Provide leadership in developing econometric and time series models of agricultural commodities as needed and for conducting econometric and statistical analysis of policy related economic variables in support of the mission of the Agricultural and Food Policy Center (AFPC) in the Department of Agricultural Economics. Also work as a team member in completing complex and time-sensitive research assignments in response to requests from the U.S. Congress. Prepare research and grant

contract proposals. Document research for publication in leading agricultural economics journals. Supervise graduate students and research associates.

Qualifications: Ph.D. in agricultural economics, statistics, or economics, with emphasis in microeconomic theory, production economics, and managerial economics. Ability to effectively use computer software to create, maintain, and utilize databases for applied policy research, perform statistical and econometric analyses, and present results. Preference will be given to candidates with two years of agricultural policy, farm management, or risk analysis research experience, demonstrated

communication skills, familiarity with U.S. agriculture, and

research leadership potential.

Closing Date: June 18, 2004, or until position is filled.

Application Process: Send a letter of application, current curriculum vitae, transcripts, and the names, addresses, and phone numbers of three references to:
Dr. A. Gene Nelson, Professor and Head
Department of Agricultural Economics
2124 TAMU

College Station, Texas 77843-2124

Phone: (979) 845-2116; Fax: (979) 862-1563

E-mail: nelsong@tamu.edu

The Texas Agricultural Experiment Station is an equal opportunity employer.

Contact: Gene Nelson , Professor and Head Agricultural Economics, TAMU 2124 TAMU - 332 Blocker Building Agricultural Economics College Station TX 77843-2124 USA (t) 979-845-2116 (f) 979-862-1563 nelsong@tamu.edu

#### University of Alberta

Assistant Professor in Agricultural Economics or Agricultural Business Management

Job Details: The Department of Rural Economy, Faculty of Agriculture, Forestry and Home Economics, invites applications from outstanding individuals for one full-time, tenure track position at the Assistant Professor level. As a result of our current directions in undergraduate and graduate programs, and to build on areas of research strength, we are interested in high quality candidates in the area of Management or Applied Economics with research expertise applied to forestry, or the agriculture/environment interface. The successful candidate will be required to teach at the undergraduate and graduate levels, supervise undergraduate and graduate students, establish a viable, externally-funded research program, and assist in the administrative duties of the department and faculty.

<u>Qualifications</u>: Candidates must hold a Ph.D. in Economics, Business, Agricultural or Resource Economics or related field or expect to receive one before August 31, 2004. Research and/or industry experience beyond a doctoral degree is desirable, as is experience preparing and publishing business case studies.

<u>Salary:</u> Salary and rank will be commensurate with qualifications and experience.

<u>Application Procedure:</u> Interested candidates should send a curriculum vitae, names of three references, a statement of current and future research interests and three papers most relevant to research interests to: Chair, Department of Rural

Economy at the above address.

<u>Competition Deadline:</u> Applications will be accepted until 30 September 2004.

All qualified candidates are encouraged to apply; however, Canadians and permanent residents will be given priority. The University of Alberta is committed to the principle of equity in employment. As an employer, we welcome diversity in the workplace and encourage applications from all qualified women and men, including Aboriginal peoples, persons with disabilities, and members of visible minorities.

The records arising from this competition will be managed in accordance with provisions of the Alberta Freedom of Information and Protection of Privacy Act (FOIPP).

Contact: Anna Minarchi , Department Administrator University of Alberta
Department of Rural Economy
5-15 Gen Serv Bldg
Edmonton, AB T6G 2H1 Canada
(t) (780) 492-4228
(f) (780) 492-0268
Anna.Minarchi@ualberta.ca

# **University of Alberta**

Assistant Professor in Resource and Environmental Economics

Job Details: The Department of Rural Economy, Faculty of Agriculture, Forestry and Home Economics, invites applications from outstanding individuals for one full-time, tenure track position at the Assistant Professor level. As a result of our current directions in undergraduate and graduate programs, and to build on areas of research strength, we are interested in high quality candidates in the area of natural resource and environmental economics focusing on agriculture, forestry and/or water. The successful candidate will be required to teach at the undergraduate and graduate levels, supervise undergraduate and graduate students, establish a viable, externally-funded research program, and assist in the administrative duties of the department and faculty.

<u>Qualifications</u>: Candidates must hold a Ph.D. in Economics, Agricultural or Resource Economics or related field or expect to receive one before December 31, 2004. Research and/or industry experience beyond a doctoral degree is desirable.

<u>Salary:</u> Salary and rank will be commensurate with qualifications and experience.

Competition Deadline: October 31, 2004

<u>Application Procedure:</u> Interested candidates should send a curriculum vitae, names of three references, a statement of current and future research interests and three papers most relevant to research interests to: Chair, Department of Rural Economy at the above address. Applications will be accepted until 31 October 2004.

All qualified candidates are encouraged to apply; however, Canadians and permanent residents will be given priority. The University of Alberta is committed to the principle of equity in employment. As an employer, we welcome diversity in the workplace and encourage applications from all qualified women and men, including Aboriginal peoples, persons with disabilities, and members of visible minorities.

The records arising from this competition will be managed in accordance with provisions of the Alberta Freedom of Information and Protection of Privacy Act (FOIPP).

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5-15 Gen Serv Bldg
Edmonton T6G 2H1 Canada
(t) (780) 492-4228
(f) (780) 492-0823
Anna.Minarchi@ualberta.ca
University of Calgary
Post-doctoral Fellows/Research Associates (2)

Job Details: Applications are invited for two post-doctoral fellows / research associates in the Department of Economics. These opportunities will be of particular interest to candidates with backgrounds in the fields of agricultural economics, natural resource / environmental economics, applied microeconomics and public policy analysis. Specific research opportunities will be developed in collaboration with the successful candidates, but will include work on one of two externally funded research programs. The first program analyzes agricultural water conservation and reallocation at the sub-basin level by developing quantitative models to simulate water use, especially as it responds to farm-level policies and incentives. The general objective of this collaborative research program is to assess and investigate the productivity and economic sustainability of water use for irrigated crop production in Alberta's South Saskatchewan River Basin. The Alberta Ingenuity Centre for Water Research funds this research. The second program examines strategies for resource protection and preservation in the Rocky Mountains and adjacent foothills. This research will identify and evaluate threats, pressures and opportunities across a range of renewable and nonrenewable resource uses and ecosystem processes, including prospects for alternative policies or governance processes. This research involves an interdisciplinary team funded by the G8 Legacy Chair in Wildlife Ecology.

Requirements: Minimum requirements are a PhD in economics, environmental economics, agricultural economics or related discipline. The positions require individuals with strong communication skills and the ability to work independently as well as with research teams of faculty and graduate student researchers. Experience in interdisciplinary research in the agriculture, forest or energy sectors will be an asset. Scholars with particular interests in computational economics, environmental valuation, applied welfare economics and public policy may be interested in these research opportunities.

These appointments will be made for one year, renewable, subject to performance reviews and

budget availability. Salary levels are competitive with similar positions at Canadian universities. These positions are funded from external sources and are not academic staff appointments to the University of Calgary. Qualified Canadians and non-Canadians are invited to apply. We respect, appreciate and encourage diversity.

Application Procedure: Applications including a curriculum vitae and a list of academic or professional references should be submitted by email to Ted Horbulyk at econproj@ucalgary.ca.

# **University of Guelph**

Postdoctoral Research Fellows

<u>Job Details:</u> The Department of Agricultural Economics & Business at the University of Guelph has two contractually-limited positions for Postdoctoral Research Fellows to conduct research in the following areas:

Consumer attitudes towards new food technology in general and advanced product and processes technologies (such as functional foods) in particular.

The management of innovation in food businesses, with a particular focus on regulatory processes and consumer acceptability.

These positions are predominantly focused on research, although there may be opportunities for the successful candidates to obtain limited teaching experience. The successful candidates are expected to contribute to the development of an internationally-recognized research program focusing on consumer and business perspectives on food safety and quality at the University of Guelph, with a particular focus on new food technologies.

Requirements: PhD in a related area with proven research experience and a publication record relevant to the research described above. Knowledge and experience of consumer and/or business-related research, including in-depth interviewing, survey-based data collection, qualitative and quantitative data analysis etc. is essential. Further, the successful candidates are expected to have excellent communication and interpersonal skills to promote good working relationships with co-workers as well as well-developed organizational and self-motivational abilities.

The successful candidates will work with a multi-disciplinary team of researchers under the direct supervision of Dr Spencer Henson and based in the Department of Agricultural Economics and Business.

<u>Salary:</u> The starting salary will be in the range of \$32,000 to \$50,000 based on experience.

<u>Application Procedure:</u> Applications should include: A letter outlining the position in which you are interested, your expertise and experience, and a brief description of your

career interests. Academic degree transcripts. Curriculum vitae. Three references in sealed envelopes. The application package should be sent to Sally Maclachlan, Department of Agricultural Economics and Business, University of Guelph. Guelph, Ontario N1G 2W1, Canada.

The University of Guelph is committed to an employment equity program that includes special measures to achieve diversity among its faculty and staff. We therefore particularly encourage applications from qualified aboriginal Canadians, persons with disabilities, members of visible minorities and women.

We thank all applicants for their interest but wish to advise that only those selected for an interview will be contacted.

Contact: Sally Maclachlan University of Guelph Dept of Ag Econ and Business Guelph, ON N1G 2W1 CANADA

# University of Louisiana at Monroe

Head, Department of Agriculture

Job Details: The University of Louisiana at Monroe is seeking to fill the position of Head of the Department of Agriculture beginning July 1, 2004 or as soon as possible after that date. The department offers the Bachelor of Science degree in Agribusiness with minors in Agriculture, Agricultural Economics, Agronomy, Animal Science, Equine Science, and Horticulture.

<u>Qualifications</u>: Candidates for the position should be eligible for appointment at the associate professor or professor level, and hold a Ph.D. or equivalent degree and have demonstrated achievements in research, education, extension, or outreach.

Responsibilities: The department head serves as the chief administrative officer for the department and represents the department at all levels of the University administration. The successful candidate is required to interact with the agricultural industry, crop and animal commodity groups, and external advisory boards. Responsibilities include: establishment of department priorities; student recruitment and retention, periodic review of programs and personnel; preparation and monitoring of budgets and maintaining records; allocating and managing funds and resources including personnel, space, and equipment.

Application Procedure: Send curriculum vitae, a statement of your administrative philosophy and vision for the Department of Agriculture and three letters of reference to: Dr. A. Dale Magoun, Chair Search Committee Department of Computer Science, Mathematics and Physics University of Louisiana at Monroe Monroe, LA 71209 e-mail: magoun@ulm.edu FAX: 318-342-1857

The evaluation of applications will begin July 15, 2004 and will continue until a suitable candidate is hired.

The University of Louisiana at Monroe is an Equal Opportunity/Affirmative Action Employer.

Contact: Dale Magoun , Chair, Search Committee University of Louisiana at Monroe Dept of Computer Science, Mathematics & Physics Monroe LA 71209-0575 USA (t) 318 342-1852 (f) 318 342-1857 magoun@ulm.edu

#### University of Nevada, Reno

Assistant Research Professor

<u>Job Details:</u> Responsibilities would be to conduct funded research into the areas of agribusiness and regional economics. The individual will work with other faculty in the development and estimation of models, data collection, computer programming and preparation of journal manuscripts. Renewal of this position beyond the first year is contingent on performance and funding availability.

Qualifications: A Ph.D. in economics, agricultural economics or closely related field is required. Familiarity with some of the following areas of research is preferred: agricultural finance, agribusiness, farm and ranch level management, regional economics, international agricultural marketing. Econometric skills including linear and dynamic programming optimization preferred. A background with IMPLAN and CGE models would be a plus.

<u>Application Procedure:</u> Submit letter of application, resume and contact information for three references. Send inquires and applications to Genet Sauer, Search Coordinator; Department of Resource Economics (204); University of Nevada, Reno; Reno, Nevada 89557-0105 by July 15, 2004.

The University of Nevada, Reno is an Equal Opportunity/Affirmative Action employer. The University of Nevada employs only United States citizens and aliens lawfully authorized to work in the United States.

Contact Information: Jeffrey Englin, Search Chair (775) 784-4411 Genet Sauer, Search Coordinator (775) 784-6701

englin@unr.edu sauer@cabnr.unr.edu

## USDA/ERS/RED

Agricultural Economist

<u>Job Details:</u> U.S. Department of Agriculture, Economic Research Service, Washington, DC The Economic Research

Service (ERS) conducts applied policy research and analysis on agriculture, food, natural resources, and rural conditions.

ERS seeks three economists for three-year appointments. Two positions will examine conservation policies, including analyzing determinants of participation in voluntary USDA conservation programs, and the implications for efficient program design to meet multiple policy goals. The research will involve extensive work with a variety of spatially-explicit data sets – covering conservation program participation, resource quality, and farm-level production and income – to analyze participation decisions and the relationships between participation and resource quality. Expertise sought in environmental economics, land use analysis, and spatial econometrics.

The third three-year position is to work on a project to study structural change in U.S. dairy farming, using two large sets of nationally representative micro-data on individual farms to analyze: 1) the cost structure of dairy farming, including the roles of scale economies, farm organization, adoption of innovations, geography, and public policy; and 2) the causal factors in the consolidation into fewer, larger farms over the last two decades. Expertise sought in empirical analyses of costs or productivity and/or of dairy sector developments.

ERS also seeks an economist for a permanent research position in farm business production and finance, and household economics. The research program involves: 1) assessing how household decisions allocating labor and other assets may affect farm organization, production and resource use, farm performance, and household well-being, and 2) examining how decisions about production systems, technology, marketing, and financial arrangements may affect enterprise margins and farm performance. The research team develops primary survey instruments and databases to conduct the research.

<u>Requirements</u>: Requirements include a Ph.D. in economics or agricultural economics or equivalent work experience by start of employment. Candidates must be US citizens and should have strong research and communication skills.

<u>Application Procedure:</u> Email (preferred) or mail vita, publication, transcripts, and three letters of reference as soon as possible.

ERS is an equal opportunity employer.

Contact: Olivia Wright , Program Assistant USDA/ERS/RED 1800 M Street, NW Room S4182 Washington DC 20036 United States (t) 202-694-5500 (f) 202-694-5773

owright@ers.usda.gov

#### Virginia State University

Agricultural Marketing Specialist, Asst/Assoc Prof

Responsibilities: This is a 100% extension position. The incumbent develops and conducts research in the marketing of specialty crops, non-traditional agricultural products and value added enterprises. Emphasis will be placed on research and extension program in direct marketing and contracting for small, limited resource and medium-sized producers. Assists faculty in the School of Agriculture in evaluating research and extension priorities. The Agricultural Marketing Specialist will be responsible to the director/Administrator - 1890 Programs or his designee for immediate supervision. Program development activities will be done in concert with agricultural economists and other appropriate specialists at Virginia State University and Virginia Tech.

Qualifications: Ph.D. in Agricultural Economics or Agricultural Business with a strong background and/or supporting course work in marketing, farm management or a related area; some computer training or experience; prior experience in extension, teaching, or research is desirable; ability to communicate effectively with limited resource clients is also desirable. Experience with working with multidisciplinary team to address issues based on research desirable. Knowledge and experience in the design and implementation of research projects. Knowledge and experience of extension methods, publication development and experience in working with diverse audiences is required.

Salary Range: Commensurate with Education and Experience

Appointment Date: Immediate Appointment

Application Procedure: Interested persons should submit a letter of interest, resume/vita, transcripts and the names, mailing addresses, telephone numbers, and e-mail addresses (if available) of three (3) professional references to Virginia State University, Office of Human Resources, Box 9412, Room 110, Virginia Hall, Petersburg, VA 23806. Applications will be accepted until position is filled. Review of applications will begin immediately. A Commonwealth of Virginia Application for Employment and official transcripts will be required prior to employment. Faxed or emailed applications will not be accepted.

Virginia State University is an Equal Opportunity employer.

Contact: Gayle O'Neal , Human Resource Manager Virginia State University
P. O. Box 97412
Petersburg VA 23806 US
(t) 804-524-5088
(f) 804-524-5733
goneal@vsu.edu

# ABSENTEE BALLOT COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS

Board Members at-large Elections 2004

CWAE Elections are going on now through July 15, 2004. If you will NOT be able to vote on-line, please send or fax in the "absentee" ballot to:

Dr. Lori Lynch, Elections Chair Department of Agricultural and Resource Economics University of Maryland 2200 Symons Hall College Park, MD 20742 Fax: (301)-314-9091

YOU MUST INDICATE YOUR AAEA MEMBER ID NUMBER on the mailing envelope or ballot in order for your absentee ballot to be considered valid. If you wish, you may sign your ballot in lieu of indicating your member ID number. This procedure is used only to avoid "vote fraud." After reading the candidates' biographies (in this newsletter), please indicate your choices for candidates on the ABSENTEE ballot. Ballots must be received by July 16, 2004

CWAE Board of M	(embers at-large (vote for TWO)	
Cheryl Brown,	University of West Virginia	
Jacqueline Geo	ghegan, Clark University	
Leonie Marks,	University of Missouri	
Suzanne Thorr	sbury, Michigan State University	
•	our name or WRITE your AAEA men WOMEN IN AGRICULTURAL ECC	
Print Name	Sign Name	 Member ID Number

# Proposed Changes to CWAE Bylaws

Proposed changes include the black strikeouts and the red additions.

# **CWAE Working Rules**

These rules were last amended in August 2004.

# Working Rule 1: Purpose, Membership, Affiliation, and Meetings

# 1.1 Purpose

The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists.

# 1.2 Membership

Membership is extended to all members of the AAEA who wish to promote this purpose. Membership information may be obtained from the AAEA Business Office or the CWAE Membership Chairperson.

# 1.3 Affiliation

The Board of CWAE is a Special Committee Section of the AAEA.

# 1.4 Meetings

Meetings of the membership are held at AAEA annual meetings.

# Working Rule 2: Board Members, Powers and Duties of the Board, Nominations and Elections to the Board

# 2.1 Board Members

The Board manages the affairs and activities of CWAE. The Board consists of eight members: the current chairperson, the past chairperson, the vice-chairperson, four members-at-large elected from the membership, and a representative of the AAEA Board. Board members must be members of the AAEA.

# 2.2 Powers and Duties of the Board

The chairperson of the Board leads the management of CWAE, reports on its budget, and brings issues to the Board for discussion. The chairperson is the official contact and spokesperson of CWAE to the AAEA Board and to the membership at large. The chairperson has the power to define and appoint subcommittee members as deemed necessary, and to add and dissolve standing subcommittees. The former chair continues to serve in an advisory capacity during the year following the end of their term and introduces the new chair to the AAEA liaison member. The vice-president shall be responsible for co-ordinating the CWAE reception at the AAEA Annual meetings and will act as Chair of the Professional Activities Sub-Committee. The members-at-large support activities of the other Board Members and select a person to take minutes at each board meeting. Board members also advise and assist the chairperson. The Board decides policy issues.

# 2.3 General Procedures of Operation of the Board

General procedures of operation of the Board are consistent with those outlined in the AAEA's Bylaws and Constitution. At any Board meeting, a majority of Board members constitutes a quorum. When a quorum is present, the act of a majority of Board members constitutes an act of the Board. Actions may be decided by telephone when a Board meeting is not feasible, if there is an agreement of a majority of the Board.

## 2.4 Nominations and Elections to the Board

# 2.4.1 Nominations to the Board

• The elections subcommittee solicits names of potential nominees for the vice-chairperson and atlarge positions. Names of potential nominees are to be solicited from the membership in the newsletter preceding the ballot (typically in the winter) or by other means if necessary. A minimum of two nominees per position is required preferred, however, the board can proceed with only one candidate.

# 2.4.2 Elections to the Board

• Board members are elected at the annual AAEA meeting by sealed ballot by the membership. An absentee ballot is contained in a spring Newsletter, by the membership in a secret vote, such as through an electronic system or mail in ballot. The chairperson is elected every other year and becomes chairperson September 1 immediately following the election. After a two-year term, the chairperson serves as past-chair for two years. The vice-chair is the runner-up in the election for the chair. If the chair becomes vacant during the course of the year, the vice-chairperson succeeds to that office. The four at-large members serve two-year terms that begin on September 1 of the year they are elected. Two at-large members are elected each year so that terms are staggered.

# **Working Rule 3: Permanent and Standing Subcommittees**

- **3.1 Permanent Subcommittees** The permanent subcommittees and their duties are:
  - Elections-The Elections Subcommittee compiles the list of nominees for the Board, tabulates the ballot, notifies the board, the candidates, and the newsletter editors of the election outcome, and addresses election procedures.
  - Membership--The Membership Subcommittee provides membership services, keeps a roster of members, and addresses the recruitment of new members.
  - Newsletter--The chairpersons of the Newsletter Subcommittee are the editors of the newsletter.
     Other subcommittee members can provide assistance in the planning and production of the newsletter.
- **3.2 Standing Subcommittees** Standing subcommittees may be at any time added or dissolved by the chairperson. Some standing subcommittees and their duties are:
- 1)Arrangements--The Arrangements Subcommittee arranges meetings, luncheons, and social gatherings at the AAEA annual meetings.
- 2)Employment--The Employment Subcommittee identifies job opportunities and disseminates information, particularly through CWAENET and the CWAE Newsletter.
- 3)Fellowship--The Fellowship Subcommittee manages the Sylvia Lane Mentor Fellowship Program: fundraising; announcing, selecting, and placing fellows.
- 4) Graduate Students--The Graduate Students Subcommittee identifies and addresses the particular needs of graduate student members and strives to increase the involvement of graduate students in the AAEA.
- 5)Professional Activities--The Professional Activities Subcommittee plans, encourages, and coordinates professional activities at the AAEA annual meetings. The subcommittee provides statistical information as needed on the status of women in the profession.

- 6)CWAENET--The CWAENET Subcommittee manages the list and the postings for the Internet discussion group.
- 7)Tracking--The Tracking Subcommittee conducts the longitudinal survey of women and minorities in the profession.
- 8)International--The International Subcommittee organizes international outreach events and co-ordinates with the IAAE.

# To Become a Member of CWAE/AAEA

Submit a completed a membership application to the AAEA Business Office.

CWAE membership is open to any member of the AAEA.

Annual dues are \$10.00.

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The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

AAEA Business Office 415 South Duff Avenue, Suite C Ames, IA 50010-6600 phone: 515-233-3202 fax: 515-233-3101

AAEA Website: http://www.aaea.org/