

# CWAE

## NEWSLETTER OF THE COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS SPRING ISSUE 2004

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## *Letter from the Chair*

One of the goals of CWAE is to provide a supportive atmosphere for its members to network with other women in agricultural economics. To that end the CWAE board has decided on *networking* as our 2004 theme.

As you begin to think about the summer meetings and what events you may attend, consider these options. Come to the CWAE Reception on Sunday and bring a friend, a colleague, or a student. This will enhance the opportunities for all of us to see new faces and make new connections. Another event to consider is the CWAE luncheon. After some enthusiastic discussion among the board, it was decided that the focus of the luncheon will be “getting connected.” Instead of a speaker, a facilitator will get *you* actively participating, making new contacts and meeting new friends. More on this to come.

For a variety of reasons, but primarily due to declining attendance, CWAE will not be sponsoring this year’s Wednesday morning Undergraduate Breakfast. Instead, a come-and-go reception will be held on Tuesday morning in the lobby adjacent to the Undergraduate Quiz Bowl competition. CWAE would like to invite graduate schools, government, industry and others to come and set up tables or visit with students in the lobby area. This will give the undergraduates a chance to meet recruiters and learn about options in the profession. All are welcome.

I want to thank Dr. Aslihan Spaulding with assistance from Dr. Lorie Srivastava for conducting and writing the Graduate Student Survey Report. The results indicate a lack of awareness of CWAE and its mission and goals among graduate students. To be more effective with graduate students, we hope the networking theme at the this year’s meetings can provide an opportunity to consider joining and learning more about CWAE.

Given the changes in sponsored events mentioned here along with the comments from graduate students, the board will be reviewing CWAE’s mission statement and goals during the business meeting this summer. Our hope is to get opinions from you as well as former board members on how you believe CWAE ought to update our vision.

If you have ideas or would like to give feedback regarding any of the changes suggested for the CWAE events, please share them with one of the board members or over CWAEnet. CWAE is committed to

having an engaged constituency who connect and build bridges towards professional development among its members. To stay connected with our membership needs, it all starts with you.

*Annette Levi*  
CWAE Chair



## *Looking Ahead To Denver* *AAEA Annual Meeting* *August 1-4, 2004* *Denver Colorado*

The 2004 American Agricultural Economics Association (AAEA) Annual meeting will take place in Denver, Colorado from August 1<sup>st</sup> to 4<sup>th</sup>. It will be held at the Adam’s Mark Hotel in downtown Denver. As has been the tradition in previous years, the meeting will cater to professionals in academia, and public/private sectors, as well as undergraduate and graduate students in Agricultural Economics.

Check out our next newsletter for more information regarding the following CWAE events:

- CWAE Reception – Sunday, August 1<sup>st</sup>
- CWAE luncheon
- CWAE Come-&-Go Reception –Tuesday, August 3<sup>rd</sup>

In addition there will be a number of Graduate Student Section Activities. Please see the *Graduate Student Corner* Column in this newsletter.



## *A Woman You Should Know*

*Elise Golan*  
Economic Research Service, USDA  
Washington DC

I suppose I’ve always had a thing for food. I had my first professional experience as a “foodie” when I took a summer job as a cook on an ocean-going tug between Seattle and San Francisco. Though the food I served on the boat did not rival that at either destination, I did get good at lashing cooking pots to a wildly bucking stove and turning out four squares a day. For some reason though, I never pulled a good loaf of pumpkin bread from that old oven. I introduced quite a few fish along the Oregon coast to the taste of pumpkin.

After graduating in economics from the University of Washington, I joined the Peace Corps and served as the auditor for the coffee and cocoa credit unions in Cameroon's West province. Not only did I learn an enormous amount about rural agricultural development during those two years, I also learned about the delights of squash-seed stew, the best way to ferment coffee cherries, and just how difficult it is to eat the meat off boa bones. At the end of my service, I joined some French volunteers and crossed the Sahara in an old Renault station wagon. Dates, lamb, and sand never tasted so good.

After leaving the Peace Corps I earned my Ph.D. in agricultural economics from the University of California at Berkeley. The Berkeley program had everything I was looking for in a graduate school: wonderful, challenging professors; a beautiful setting; and Chez Panisse. I did the research for my dissertation in the Senegalese Peanut Basin, where I conducted household interviews on land tenure rights and farm productivity. I learned how to walk a field, grow peanuts, pound millet, and make yassa chicken, one of the best chicken dishes on the planet.

Throughout my graduate studies, I thought I was building for a career in economic development. My two children, who were born shortly after my husband and I moved to Israel, changed all that: I could not imagine leaving them for extended periods of time. To explore other fields in agricultural economics, I did a post doctorate in environmental economics at the University of Haifa. There I learned the ropes of non-market health valuation, a skill that would serve me well after I took a job with the Economic Research Service (ERS) in Washington DC. While living in Israel, I also learned to make gefilte fish from scratch, a skill that still wows Passover guests.

The shift from foreign development to domestic professional foodie turned out to be a good one for me. While at ERS I have found a wealth of interesting topics to investigate. I have researched the distributional consequences of agricultural policy, the economics of food labeling and traceability, and domestic and international food safety policy. I also served as a senior staff economist on President Clinton's Council of Economic Advisers (the food at the White House dining room isn't all that great).

In addition to the professional challenges that ERS has extended to me, this agency had also given me the freedom to be home for my kids when they get off the bus and to participate fully in their lives. My family and I have also just taken in a foster child – a 7-year-old boy who had been living in a shelter. We are now

learning about some of his favorite foods, including stuffing from a box and oatmeal patties. I am also relearning the tricks of balancing work and home. I am sorry to report that my only words of wisdom on this topic are stay loose and marry well – two goals that even the best planning cannot guarantee. I am lucky to have a high tolerance for chaos and a loving, supportive husband (who has made a profession of the second law of thermodynamics). I also have a great recipe for pasta Puttanesca. It soothes wild children and makes deadlines easier to swallow. Call me if you want the recipe. Cheers everyone!

### *Update on Dr. Sylvia Lane*

Sylvia Lane who suffered from a stroke last July has recovered well. After some surgery and good care she can write again and talks fluently. She just finished publishing two journal articles with former students (at close to age 90). She lives with her husband Ben Lane in their condominium in La Jolla, CA. She has never stopped thinking about her work and the students she has mentored. One of her main concerns is having enough funds for young women in the profession to pursue their research interests and being recognized for their contributions. The Sylvia Lane Scholarship Fund helps to accomplish her lifetime goal and brings new scholars and mentors together.

\$

### *Sylvia Lane Mentor Research Fellowship*

*Call for Donations*

**Help support the research of  
new professionals!  
Make your contribution today!**

Send Donations to:

The Sylvia Lane Mentor Research Fellowship Fund  
AAEA Business Office  
415 South Duff Avenue, Suite C  
Ames, IA 50010-6600

\$

*In case you missed the opportunity to respond after the last newsletter, we are making our request again...*

## CWAE Website Manager Needed

### Energetic, Exciting, Creative Communicator Wanted!

CWAE is looking for a volunteer to look after the CWAE website. A basic understanding of making web-pages is necessary. No knowledge is required for a specific software program. Coordination with AAEA staff and newsletter editors will be necessary. The only constraint is your imagination! Contact Lorie Srivastava at [srivast3@msu.edu](mailto:srivast3@msu.edu) for further details.

### Graduate Student Corner

*This quarter's newsletter provides a preview of the 2004 AAEA Annual Meeting events that are of interest to graduate students.*

The Graduate Student Section (GSS) of the AAEA provides a strong foundation for graduate students to flourish academically and professionally by providing students with activities that will act as a stepping-stone to their futures. The GSS has been working hard to provide additional activities of particular interest to graduate students. This year's activities include the Case Study Competition, the Annual Business Meeting and Reception, a session on interviewing for academic jobs, as well as a session on writing journal articles. Graduate students can also benefit greatly from participating in the Paper and Poster Sessions, and the Employment Center. Please consult the AAEA meeting program for locations for each of these events.

The *Case Study Competition* is a graduate student event that highlights the future role in Agriculture and Resource Economics. The Case Study Competition allows graduate students to test their communication skills and their ability to apply their knowledge of agricultural economics and agribusiness subjects to practical situations. A team may consist of one to three graduate students, who may compete either as a team from the same school, or as a mixed team with students from other schools. Each team should prepare an oral summary of their solution to the case that will last no more than 15 minutes. This year's Annual Case Study Competition takes place on Sunday, August 1, 2004 between 9 a.m. to 3 p.m. The final competition will be held on Monday, August 2, 2004. The final round will be composed of the top three teams who will be honored at the Industry Banquet on Monday evening. Graduate students participating in the case study competition will need to register in 2 places:

1. Students should register for the AAEA meetings, and mark on the form that they will be participating in the Graduate Case Study Competition, and pay a fee of \$10 (per person) through the official 2004 AAEA Meetings Registration Form (<http://www.aaea.org/meetings/aaea/2004/registration.cfm>).

2. Competitors will also need to fill out the attached form identifying their teammates and mail it to Dr. Wendy Umberger at Colorado State University no later than June 15, 2004.

Thus, each individual participating (whether as an individual or part of a team) must register for the competition through the AAEA and also submit the attached form to Dr. Wendy Umberger at CSU. Any questions regarding the 2004 AAEA Case Study Competition should be directed to Wendy Umberger at [wumberg@lamar.colostate.edu](mailto:wumberg@lamar.colostate.edu) or phone: (970)-491-7261.

On Sunday, August 1 from 3 to 4 p.m., after the Case Study Competition, the GSS will hold its Annual Business Meeting and Reception. Food and beverages will be provided. There will be a \$5 fee for this event. The reception provides a relaxed environment for the graduate students to meet and get to know each other. This event helps in promoting graduate student interactions.

The GSS will hold a session on "Guidelines for Interviewing and Becoming a Successful Academic Professional." This symposium provides information for not only new graduates, but also individuals that may be considering changing academic positions. It addresses issues such as how to get and keep an academic position. This session will include perspectives from three successful academic professionals regarding the process of gaining an academic position. This session has proved to be a great success at past annual meetings, because it provides graduate students with information to prepare them for the job market or for an academic career.

Another session that the GSS will provide is "Guidelines on Writing and Submitting a Journal Article." The purpose of this symposium is to learn about strategies to increase the probability of article acceptance by journals. This session will include three speakers who have published in several journals and have been part of the reviewing process.

The Paper and Poster Sessions are also important events to all attending the meetings because people can

pick and choose the topics that are relevant to their own interests, which makes them more attractive to many.

The Employment Center on the other hand is not only targeted towards job-seeking students but also towards professionals who are looking for a career change.

Hope you can all attend the AAEA Meeting and remember, it is the best place to start making contacts and getting a head start in attaining networking skills.

**Christiane Schroeter and Kambua Chema**



***Congratulations!***

*Congratulations! section acknowledges all new job placements, tenure, promotions and awards that our members have received in the last few months. Please share your news with us so that we may promote the achievements of the members of CWAE!*

**Appointments**

**Jean Kinsey** (U. Minnesota) has been appointed as a member of the Committee to Review the WIC Food Packages for the Institute of Medicine of the National Academies.

**Awards**

In October **Cheryl DeVuyst** (U. North Dakota) received the "2002-2003 Presidential Award for Excellence in Research and Communication for Outstanding Published Article" from the Food Distribution Research Society. The article is titled "Non-Credible Information Flows Between Food Manufacturers and Retailers" and appeared in the November 2002 Journal of Food Distribution Research.

**Chyi-lyi (Kathleen) Liang** (U. Vermont) was named the Coleman Entrepreneurship Scholar for 2004 and received scholarship to attend the 2004 United States Small Business and Entrepreneurship conference.

In February, **Jennie Popp** (U. Arkansas) and Felix Rondon won second place in the Southern Agricultural Economics Association poster competition at the meetings in Tulsa for their research entitled "Willingness To Pay To Preserve Water Quality In The Lower Illinois River."

**Grants/Cooperative Agreements**

**Liang, Chyi-lyi (Kathleen)** (U. Vermont) "Taking Charge of Your Environmental Quotient (EQ) and Physical Quotient (PQ) - An Exploratory Study for UVM students." UVM Environmental Council. Duration: April 2004-September 2005.

Miller, Scott, Marion Jenkins, William Shivoga, Francis Lelo, Charles Maina-Gichaba, Mucai Muchiri, **Siân Mooney**.(U. Wyoming) " Multidisciplinary Research for Sustainable Management of Rural Watersheds: The River Njoro, Kenya." USAID, Global Livestock CRSP - \$367,672.

**Christine Ranney** (Cornell University) and Miguel Gomez, won an award from the FANRP 2003 grant competition. The associated cooperative agreement is entitled, "Food Security, Food Stamp Program Participation, and the Health of the Elderly." Funding amount: \$80,000. Duration: 2 years.

**News**

**Lorie Srivastava** has left the Parliament of Canada and has re-joined the academic world. She is now with the Department of Rural Economy at the University of Alberta as a Post-Doctoral Fellow where she is working with Vic Adamowicz and Michele Veeman in examining consumer preferences for genetically modified foods, and with Vic on the economic value of municipally-supplied drinking water.

**Presentations and Publications**

**Liang, Chyi-lyi (Kathleen)** (U. Vermont) and Paul Dunn. "Demographics and Other Business Characteristics Influence on Couples' Willingness to Start Again" presented at the 2004 United States Small Business and Entrepreneurship conference, Dallas, Texas, January 15-18.

**Liang, Chyi-lyi (Kathleen)** (U. Vermont) and Paul Dunn. "Not Enough Support or Too Much Support? A Comparative Experiences of Entrepreneurship Support Organizations" in 2004 United States Small Business and Entrepreneurship conference, Dallas, TX, Jan. 15-18. The presented paper and the abstract were published in the conference Proceedings.

Antle, J.M., S. Capalbo, **Sian Mooney**, (U. Wyoming) E. Elliot and K. Paustian. Could Agriculture Compete in a Market for Carbon: Results from a Study of Montana Dryland Grain Production. MontGuide MT200314.

Antle, J.M., S. Capalbo, **Sian Mooney**, (U. Wyoming) 2003. Soil Carbon Sequestration and Agriculture: Opportunities Vary Throughout Montana.. MontGuide MT200313.

**Parker, Dawn. C. (George Mason University)**, and V. Meretsky. 2004. Measuring Pattern Outcomes in an Agent-Based Model of Edge-Effect Externalities Using Spatial Metrics. Agriculture, Ecosystems and Environment 101: 233-250.

Shields, Martin, **Judith I. Stallmann**, (U. Missouri) and Steven C. Deller. "The Economic and Fiscal Impacts of the Elderly on a Small Rural Region." Journal of the Community Development Society. 34(1):85-106. 2003.

**Promotions**

**Deborah Streeter** was promoted to Full Professor in the Department of Applied Economics and Management at Cornell University.



**Job Announcements**

**B.S or Higher**

**Federal Reserve Bank of Kansas City**  
Research Associate – Rural Center

Job Details: Research Associate – Rural Center for the Study of Rural America Federal Reserve Bank of Kansas City The Center for the Study of Rural America has an opening for the position of research associate. The center is located at the Federal Reserve Bank of Kansas City and represents the focal point for rural and agricultural research in the Federal Reserve System.

The research associate position provides a wide range of valuable experience in economic research and is an exceptional opportunity for college graduates. The primary responsibility of the position is to work closely with Center staff to track and monitor the rural and agricultural economies. Duties include gathering, summarizing, and analyzing data from a variety of sources; assisting in the preparation of economic briefings or speeches; and maintaining databases on the rural economy. With experience research associates have an outstanding opportunity to write for Bank publications and give speeches to civic and professional groups.

Qualifications: Candidates for the research associate position will have at least a bachelor’s degree in economics, agricultural economics, or a related field. Successful candidates will have an exceptional academic record, solid

personal computer and Microsoft Office skills, excellent written communication skills, and the ability to manage several projects at one time. Substantial training in statistical analysis is critical. Knowledge of the rural economy is desired.

Application Procedure: Interested candidates should send a cover letter, resume, and transcript to: Bridget Abraham Center for the Study of Rural America Federal Reserve Bank of Kansas City 925 Grand Boulevard Kansas City, MO 64198, Phone: (816) 881-2754 e-mail: ruralcenter@kc.frb.org

The Federal Reserve Bank of Kansas City offers a highly competitive package of salary and benefits, and is an Equal Opportunity Employer.

Contact: Bridget Abraham, Federal Reserve Bank of Kansas City, 925 Grand Blvd, Kansas City MO 64198 USA, (t) 816-881-2754, (f) 816-881-2199, ruralcenter@kc.frb.org

**M.A. or M.S.**

**American Express**  
Risk Managers

Job Details: American Express is currently seeking Risk Managers for the New York and Arizona offices. In these highly collaborative roles you will have the opportunity to work with all levels of staff and management across the business. You’ll be responsible for creating marketing and data analyses, as well as modeling, synthesizing relevant conclusions, and devising innovative strategies to enhance current business practices.

Qualifications: The successful candidate will have the proven ability to display and communicate data analysis to senior level business leaders coupled with experience in statistical & modeling analysis techniques such as, data mining, regression analysis, CHAID, CART, ANOVA/ANCOVA, and cluster analysis. Requires knowledge of SQL, UNIX, SAS or other statistical modeling software and an advanced degree in a quantitative or social science field (i.e. Statistics, Econometrics, Engineering, or Math).

Application Procedure: For more details and to apply on-line, please visit us at: www.americanexpress.com/jobs select the “search jobs” tab, then in the keyword field enter the job number. Job Number 25328BR, Manager, Collections Job Number 25507BR, Manager, Customer Information Contact: Human Resources, American Express, Phoenix AZ 85016, (t) 000-0000, noemail@noemail.com

**MS. or Ph.D.**

**Earth University**  
Director of Community Outreach and Professor

Job Details: EARTH University is a private, international, non-profit institution located in the lowland humid tropics of Costa Rica, Central America. The University is dedicated to academic and career excellence based on the principles of learner-centered education and experiential learning. The mission of EARTH is to develop change agents, agricultural professionals with an entrepreneurial orientation, capable of managing the fragile lands of the humid tropics through agriculturally efficient and ecologically and socially sound practices. EARTH is seeking qualified candidates for the faculty positions detailed below.

Qualifications: The general qualifications required for all faculty positions at EARTH are: • Leadership based on ethical behavior and human values. • Experience as an educator, preferably in a learner-centered and experiential learning environment. • Experience in Latin America. • Willingness and ability to work in a multidisciplinary team environment. • Excellent human relations. • Fluency in English and Spanish. • Willingness to live on the University campus in a remote and rural area (accommodations are comfortable and spacious with access to internet and Direct TV).

Position Description: The successful candidate will administer the University's Continuing Education Program, and play a leadership role in outreach activities with the public and private sector and the communities surrounding the University with the following responsibilities: • Provide services to the community in accordance with the mission of the University. • Develop and sustain close relationships with representatives of the public and private sectors, the residents of surrounding communities, and others. • Administer the University's Continuing Education Program, including strategic training, special events, the Entrepreneurial Development Center, the University's hotel and the Eco-Tourism program. • Together with the Dean, supervise the University's Community Development Program. • Form part of the academic team, under the direction of the Provost, and together with the Dean of Academic Affairs, Coordinators of Research, Student Affairs, The Library and Computer Services.

Requirements: The ideal candidate will possess the following qualifications: • Graduate degree (Master or Ph.D.) in Agriculture, Business Administration, Agricultural Economics, Extension or related field. • Demonstrated excellence in community outreach. • Experience in the administration of academic programs, including personnel administration, budgeting and program planning. • Experience in project development with international financing.

Salary: The salary and benefits of the University are internationally competitive and are commensurate with the qualifications and experience of the successful candidate.

Application Process: Candidates should send a letter of application indicating the reason for applying, outstanding and relevant characteristics and future career objectives.

They should also send a complete resume including three professional references, phone numbers, addresses, fax numbers and email address. References will be contacted only if the candidate is considered as a finalist for the position. Correspondence should be addressed to: Lic. Alba Muñoz Registrar, EARTH University Apartado 4442-1000 San José, Costa Rica Fax (506) 713-0001. Telephone number (506) 713-0000 e-mail: amunoz@earth.ac.cr

The positions will be filled as soon as a suitable candidate can be found.

Contact: SILVIA MORA, Executive Secretary, Earth University, J.B.C. SJO #1235, 2011 N.W. 79 AVE. MIAMI FL 33122 U.S.A., (t) (305) 639-3488, (f) (305) 639-3492, [smora@earth.ac.cr](mailto:smora@earth.ac.cr)

### **Earth University** Professor Entrepreneurial Area

#### Job Details:

EARTH University is a private, international, non-profit institution located in the lowland humid tropics of Costa Rica, Central America. The University is dedicated to academic and career excellence based on the principles of learner-centered education and experiential learning. The mission of EARTH is to develop change agents, agricultural professionals with an entrepreneurial orientation, capable of managing the fragile lands of the humid tropics through agriculturally efficient and ecologically and socially sound practices.

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#### Position Description:

EARTH is seeking qualified candidates in business administration/agricultural economics to form part of a multidisciplinary team dedicated to preparing professionals in agriculture and natural resource management with a strong entrepreneurial orientation, social and environmental commitment, human values and ethics. The members of EARTH's faculty are hired full-time with primary responsibility in teaching and are expected to engage in other scholarly activities including community outreach, applied research, and the development of educational materials. The successful candidate for this position will also have the following responsibilities: • Form part of the team that

offers courses and organizes activities related to the entrepreneurial area. • Facilitate the acquisition of the knowledge, skills and attitudes required by successful entrepreneurs within an educational program emphasizing experiential learning. • Participate in EARTH's Community Development Program, collaborating actively with students, professors and the inhabitants of local communities.

Requirements : The ideal candidate will possess the following qualifications: • Graduate degree (Master's or Ph.D.) in agricultural economics, agribusiness and/or related field. • Knowledge and practical experience in the establishment and administration of entrepreneurial ventures, preferably in Latin America. • Knowledge and practical experience in export markets, tropical agriculture and agro industries. • Excellence as a facilitator of learning. • Ability to motivate students to think creatively and independently; willingness to prepare students to seek holistic solutions in response to the challenges of the humid tropics.

Salary: The salary and benefits of the University are internationally competitive and are commensurate with the qualifications and experience of the successful candidate.

Application Process: Candidates should send a letter of application indicating the reason for applying, outstanding and relevant characteristics and future career objectives. They should also send a complete resume including three professional references, phone numbers, addresses, fax numbers and email address. References will be contacted only if the candidate is considered as a finalist for the position. Correspondence should be addressed to: Lic. Alba Muñoz Registrar, EARTH University Apartado 4442-1000 San José, Costa Rica Fax (506) 713-0001. Telephone number (506) 713-0000 e-mail: [amunoz@earth.ac.cr](mailto:amunoz@earth.ac.cr)

The positions will be filled as soon as a suitable candidate can be found.

Contact: Silvia Mora, Executive Secretary, Earth University, J.B.C. SJO #1235, 2011 N.W. 79 AVE. MIAMI FL 33122 U.S.A., (t) (305) 639-3488, (f) (305) 639-3492, [smora@earth.ac.cr](mailto:smora@earth.ac.cr)

## **Ph.D.**

### **Colorado State University** Assistant Professor

Job Details: This tenure track position will be responsible for teaching, research and outreach in the areas of natural resource economics and regional economics. The person in this position must be compatible with and complementary to existing teaching, research and outreach programs in natural resource economics and must contribute needed expertise in regional economics to programs in both agriculture and natural resource economics. The individual must possess strong quantitative skills. The individual will teach both undergraduate and graduate courses in the areas of natural resource economics, regional economics, and econometrics,

advise undergraduate and graduate students, conduct research on Colorado related issues, and participate in various outreach programs. Prerequisite is a demonstrated ability and willingness to aggressively obtain external research funding. Publication of research in refereed journals and other outlets and service to the University, profession, and society are expected. Within the first two years of employment, the incumbent is expected to take leadership in developing an innovative applied research and outreach program on issues of importance to Colorado's citizens. The initial appointment will have responsibilities weighted approximately 25% teaching, 45% research, 20% cooperative extension and 10% service.

Contact: John Loomis, Professor, Colorado State University, Dept. Ag & Res Econ, Colorado State University, Ft. Collins CO 80525 USA, (t) (970) 491-2485, (f) (970) 491-2067 [John.Loomis@ColoState.edu](mailto:John.Loomis@ColoState.edu)

### **Cornell University** Research Associate, Dairy Markets & Policy

Job Details: The person in this position supports and makes substantive contributions to the applied research and outreach activities of the Cornell Program on Dairy Markets and Policy (CPDMP). The Research Associate will have responsibility for assisting in the development, preparation, and delivery of materials as a member of the CPDMP and will have leading responsibility for some projects or activities. Applied research in support of program objectives represents the primary expected effort. This will require the ability to understand economic and management issues in the dairy sector and to utilize a diverse set of analytical tools. Interaction with industry members, including dairy product processors, marketers, and milk producers and their marketing organizations is expected in both a research and outreach context. It will often be necessary to effectively interact with faculty and students in other fields concerned with dairy sector, and dairy foods issues will be very important. The incumbent will report directly to the Director of CPDMP but must also be able to work effectively in a team environment.

Qualifications: A PhD. in agricultural economics is required. Experience with dairy sector analysis is valuable but not required.

Salary: Competitive and commensurate with qualifications and experience. An attractive fringe benefit package is included. This is a multiple grant funded position that is expected to have continuing funding opportunities

Start Date: 1 May 2004

Closing Date: 28 March 2004 or until an acceptable candidate is identified.

Cornell university is an affirmative action/equal opportunity employer

Contact: Andrew Novacovic, Professor, Cornell University, Dept. of Applied Economics & Management, 317 Warren Hall, Ithaca 14853-7801 USA, (t) 607-255-7602, (f) 607-255-9984 [amn3@cornell.edu](mailto:amn3@cornell.edu)

### **Fort Hays State University**

Assistant Professor – Agribusiness

Position Available: Tenure track faculty in Agribusiness Assistant professor, full-time, 9-month position.

Job Description: Instruction (60%): The successful candidate will be expected to teach a full complement (12 credit hours) of agribusiness and agricultural economics-related courses each semester. Teaching assignment will include courses in the traditional agricultural economics and agribusiness subject areas such as farm management, finance, marketing, and policy. Additionally, the candidate may be asked to teach one or more specialized courses, such as agricultural accounting, agricultural law, or agricultural resource valuation, depending on the interests of the candidate and needs of the department. Also, the successful candidate will assist with undergraduate student advising. Scholarship (20%): The successful candidate will be expected to develop a research program in his or her discipline area. Service (20%): The successful candidate will be expected to accept service responsibilities and committee assignments within the department, college, and/or university, including co-advising of the Agribusiness Club. The successful candidate is expected to interact and communicate with local, regional, and/or state professional groups and organizations.

Education: Ph.D. in Agribusiness, Agricultural Economics or a closely related area. The candidate must have a strong commitment to undergraduate education, have strong communication skills, and be able to work well with students and department faculty and staff. Individuals nearing completion of the doctorate (ABD) may be considered at the instructor rank with the possibility of conversion to a tenure-track appointment upon completion of the doctorate.

Experience: Teaching at the college or university level and/or experience in an agribusiness industry is preferred. Education and/or experience in production agriculture consistent with mid-western U.S. or great plains agricultural production systems is highly desirable.

Salary: Salary commensurate with qualifications and experience. Benefits include attractive retirement, group life and group health insurance programs.

Appointment Date: August 2004

Application: Send a letter of application, vita, statement of teaching philosophy, photocopies of all post-secondary transcripts (official transcripts are required at the time of employment), and names, addresses, and phone numbers of three references to: Dr. John Greathouse, Chair, Department

of Agriculture, Fort Hays State University, 600 Park Street, Hays, KS 67601-4099. Telephone: (785) 628-4196; fax: (785) 628-4183; e-mail: [jgreatho@fhsu.edu](mailto:jgreatho@fhsu.edu). A review of applications will begin April 12, 2004 and will continue until a suitable candidate is identified.

Department: The [Department of Agriculture](#) has seven full-time faculty positions, 223 majors, and offers a Bachelor of Science degree in Agribusiness and a Bachelor of Science degree in Agriculture. Students who select the Agriculture major pursue an option in agronomy, animal science, beef cattle management, or general agriculture. Six classified staff employees manage individual operations (beef, dairy, sheep, swine, and dryland crop production) on a 3,825 acre University Farm. This facility serves as an agricultural teaching laboratory that provides hands-on instructional opportunities that complement the classroom experience.

Contact: John Greathouse, Department Chair, Fort Hays State University, 600 Park Street, Hays KS 67601 USA, (t) 785-628-4196, (f) 785-628-4183, [jgreatho@fhsu.edu](mailto:jgreatho@fhsu.edu)

### **Michigan State University**

Livestock Economist

Job Details: Livestock Economist, Assistant Professor, tenure system annual appointment; Extension 50%, Research 50%. The successful candidate will be expected to develop an outstanding applied research and extension program with emphasis on the economics of livestock. The individual will be expected to conduct research into financial, marketing, risk management or other management issues related to the economic performance, viability, and competitiveness of the livestock industries. Applied research and outreach is expected to aid producers and agribusinesses in Michigan and elsewhere.

Qualifications: Ability to work in multi-disciplinary teams to integrate and apply research and education programs is important. Ph.D. in Agricultural Economics, Economics or related field with emphasis on management, production, or marketing.

Application Process: Please include a statement of interest, curriculum vitae, transcripts, and names of three references by June 1, 2004 to: Dr. Steven D. Hanson, Chairperson, Department of Agricultural Economics, Michigan State University, East Lansing, MI 48824-1039, Phone: 517/355-4567, Fax: 517/432-1800. Late submissions will be considered until a suitable candidate is found. MSU is an Affirmative Action/Equal Opportunity Institution. Persons with disabilities have the right to request and receive reasonable accommodations.

Contact: Steven Hanson, Dept. Chairperson, Michigan State University, 202 Agriculture Hall, Dept. of Agricultural Economics, East Lansing MI 48824-1039 USA, (t) 517-355-4569, (f) 517-432-1800, [hansons@msu.edu](mailto:hansons@msu.edu)

**North Dakota State University**  
Assistant/Associate Professor

Job Details: North Dakota State University, Assistant/Associate Professor in Agribusiness and Applied Economics-Department of Agribusiness and Applied Economics (9 month tenure-track appointment) The successful candidate will develop leadership in the department's research and teaching programs in agribusiness and economics. Exceptional quantitative skills are expected to strengthen the candidate's research and teaching program, as well as to enhance the overall department research program.

Qualifications: The department seeks an individual with educational and professional experience in price analysis and econometrics. The candidate will participate in professional meetings and publish research results in leading disciplinary journals. Teaching and advising at both the undergraduate and graduate levels are required and are important factors in performance evaluations. The candidate will pursue extramural funding to support his or her research program. The candidate has service and outreach responsibilities to the state, university and department. Search Committee chair is Dr. Stanley Herren, Agribusiness and Applied Economics, North Dakota State University, Fargo, North Dakota, 58105, 701-231-7441. A full position description can be viewed at [http://www.ndsu.edu/edu/jobs/non\\_broadbased/index/shtml](http://www.ndsu.edu/edu/jobs/non_broadbased/index/shtml). Screening of applicants will begin March 15, 2004. NDSU is an equal opportunity institution.

Contact: Stanley Herren, Doctor, North Dakota State University, Agribusiness & Applied Economics, P. O. Box 5636, Fargo ND 58105-5636 USA, (t) 701-231-7441, (f) 701-231-7400, [Robert.Herren@ndsu.nodak.edu](mailto:Robert.Herren@ndsu.nodak.edu)

**University of Connecticut**  
Postdoctoral Research Fellowship

Job Details: The Food Marketing Policy Center (FMPC) invites applications for a one-year renewable postdoctoral research fellowship to begin by July 1, 2004.

Qualifications: All candidates should have completed their Ph.D. in economics, agricultural economics, or related field by July 2004. The successful candidate will conduct research that leads to publication in scholarly journals. Desired training in econometrics, microeconomics, applied industrial organization, and handling of large or micro data sets. Opportunity to work on projects on food marketing, applied industrial organization, and public policy issues.

Application Process: Application material should include an email letter of interest, a curriculum vita, two research papers, and emails of two references, to be submitted as soon as possible but no later than March 26, 2004. Health benefits. No U.S. citizenship required. An equal opportunity-affirmative action employer. Contact: Rigoberto Lopez, FMPC/Department of Agricultural and Resource Economics, University of Connecticut, Storrs, Storrs, CT 06269-4021

([rlopez@canr.uconn.edu](mailto:rlopez@canr.uconn.edu)). More information:  
<http://www.fmpc.uconn.edu>.

Contact: Rigoberto Lopez, Professor, University of Connecticut, Department of Agricultural Economics, 1376 Storrs Rd, U-4021, Storrs CT 06269-4021 USA, (t) 860-486-1921, (f) 860-486-1932, [rlopez@canr.uconn.edu](mailto:rlopez@canr.uconn.edu)

**University of Guelph**  
Assistant or Associate Professors – Agribusiness

Job Details: The University of Guelph invites applications for two tenure track positions at the Assistant or Associate Professor level starting July 1, 2004 or as mutually agreed. The Department of Agricultural Economics and Business provides a broad-based education program at the undergraduate and graduate level, and a diverse research program that includes, among other areas, costs and benefits of food safety systems and regulations, risk management, supply chain management, agricultural commodity and food product marketing, and firm innovation and financing of startup firms. The successful applicants will join a cohesive team that offers one of the most innovative and diverse programs in North America.

The appointees will be expected to: establish an externally-funded, internationally recognized research program supportive of the Departmental mission, to demonstrate a commitment to teaching graduate and undergraduate courses; to work collaboratively with colleagues within and outside the University and to lead public service activities related to agribusiness with industry and government. Expertise in accounting, industrial organization, business policy, strategy, marketing, operations management, and finance or agribusiness management would be highly regarded.

Qualifications: PhD degree in agribusiness, agricultural economics, management, or a related area, or an advanced degree in accounting with appropriate professional certification and demonstrated ability to conduct independent research are required.

Application Process: Applicants should submit a curriculum vitae, a brief description of career interests, transcripts and three letters of reference to: Dr. John Cranfield Department of Agricultural Economics and Business, University of Guelph, Guelph, Ontario N1G 2W1 Telephone: (519) 824-4120, Ext. 53708 Fax: (519) 767-1510 E-mail: [jcranfie@uoguelph.ca](mailto:jcranfie@uoguelph.ca)

Closing date is: April 15, 2004.

All qualified candidates are encouraged to apply; however, Canadians and permanent residents will be given priority. The University of Guelph is committed to an employment equity program that includes special measures to achieve diversity among its faculty and staff. We therefore particularly encourage applications from qualified aboriginal Canadians, persons with disabilities, members of visible minorities and women.

Contact: John Cranfield , Asst. Professor, University of Guelph, Dept. of Agricultural Economics & Business, J.D. Maclachlan Building, Room 305, Guelph N1G 2W1 Canada, (t) 519-824-4120, extension: 53708, (f) 519-767-1510, [jcranfie@uoguelph.ca](mailto:jcranfie@uoguelph.ca)

### **University of Minnesota**

Professor and Head, Department of Applied Economics

Job Details: The College of Agricultural, Food and Environmental Sciences seeks a distinguished individual as head and tenured faculty member for the Department of Applied Economics. The Department offers undergraduate programs in Applied Economics and Agricultural and Food Business Management, and M.S. and Ph.D. degrees in Agricultural and Applied Economics. It is home to a highly respected faculty and seven diverse centers of excellence. The Head serves as the chief administrative officer and provides leadership in developing, budgeting, and administering all teaching, research, extension/outreach, and international activities; developing and administering positions and resources; communicating effectively with faculty, students, staff, and administration; and maintaining effective liaisons with industry leaders, clientele groups, professional organizations, and the public.

Qualifications: Applicants must have a Ph.D. or equivalent degree; at least 8 years experience in economics or a related field, and meet qualifications for immediate tenure as full professor. Excellence in past job performances, strong communication skills, administrative ability and interpersonal skills preferred. Ability to forge positive relationships with internal and external constituencies, and an appreciation and understanding of scholarship in an academic department are strongly desired. The successful candidate should have established an excellent national/international reputation in her/his professional career.

Application Process: Send curriculum vitae, a statement that includes philosophy of administration and vision for the Department, and the names and addresses of three references by 1 March 2004 to Dr. Mark Ascerno, Search Committee Chairperson, Department of Entomology, University of Minnesota, 219 Hodson Hall, 1980 Folwell Avenue, St. Paul, MN 55108. Phone: 612-624-3278; Fax: 612-625-5299; E-mail: [mascerno@umn.edu](mailto:mascerno@umn.edu). A full position description is available upon request and at <http://www.apec.umn.edu>.

The University of Minnesota is an Equal Opportunity Educator and Employer. Women and members of underrepresented groups are encouraged to apply.

Contact:

Pam Murphy , Administrative Assistant, Univ. of MN, Dept. of Entomology, 1980 Folwell Avenue, 219 Hodson Hall, St. Paul MN 55108 USA, (t) 612-624-6706, (f) 612-625-5299  
[pmurphy@umn.edu](mailto:pmurphy@umn.edu)

### **University of North Carolina**

Assistant Professor - Department of Geography and Earth Sciences

Job Details: The Department of Geography and Earth Sciences invites applications for a nine-month, tenure-track faculty position in Geography at the rank of Assistant Professor with interests in regional economics or public policy economics. The ability to teach the application of microeconomics theory to public policy issues is required. The ideal candidate will have had extensive coursework and/or teaching experience in applying microeconomics theory and methods to urban/regional systems.

Qualifications: Ability to teach cost-benefit analysis, the economics of local and regional spending, or the evaluation of public sector projects and activities highly desirable. While the position is housed in Geography and Earth Sciences, the candidate is expected to teach graduate level courses to students with diverse disciplinary orientations for both the Public Policy Ph.D. program and the MA program in Geography. The Ph.D. in Public Policy is an interdisciplinary program focusing on the study of urban/regional systems and how policy should be shaped within urban regions.

Institution Background: As the public university in Charlotte, UNC Charlotte is heavily involved in research and collaborative activities with the private, public and nonprofit organizations within the greater metropolitan region. UNC Charlotte offers numerous exciting opportunities for interdisciplinary teaching and research within its broader metropolitan focus, including the Urban Institute, Transportation Policy and the GIS Center. Candidates are expected to have an active research agenda that contributes to the broader study of public policy within urban/regional systems (e.g., community development, transportation policy, public finance). Candidate must have the PhD at time of appointment.

Application Process: The position begins August 2004. Interested individuals should submit a letter articulating qualifications, teaching interests and experience, research goals and a curriculum vitae with the names of at least three references to Dr. Gerald L. Ingalls, Chair, Department of Geography and Earth Sciences, University of North Carolina at Charlotte, 9201 University City Boulevard, Charlotte, NC 28223-0001.

Review of the applications will begin immediately, and will continue until the position is filled. AA/EOE

Contact: Darla K. Munroe, Ph.D., Assistant Professor, Department of Geography and Earth Sciences, University of North Carolina at Charlotte, 9201 University City Blvd., 426 McEniry, Charlotte, NC 28223, Telephone: (704) 687-3451, Fax: (704) 687-3182, <http://www.uncc.edu/dkmunroe>  
[dkmunroe@email.uncc.edu](mailto:dkmunroe@email.uncc.edu)

**University of Tuscia, Viterbo, Italy**  
Fulbright Distinguished Chairs Program

Job Details: The 2005-06 competition has opened for the Fulbright Distinguished Chairs Program. The Distinguished Chairs Program sends scholars to 15 countries for three to nine months. Distinguished Chair awards are viewed as among the most prestigious appointments in the Fulbright Scholar Program. Candidates must be U.S. citizens and should have a prominent record of scholarly accomplishment. Please visit the CIES Web site at [http://www.cies.org/ab\\_dc/](http://www.cies.org/ab_dc/) for information about the application procedure and current updates.

The Chair will teach an undergraduate course entitled "Economic Policy Analysis of Food" and a graduate course entitled "Food Safety and Vertical Coordination in the Agri-Food Industry." The Chair will also advise Master's and Ph.D. students. There is opportunity to begin collaborative research projects in applied economic analysis of various topics including food safety, consumer demand and certification for differentiated food products, industrial organization of agri-food firms and agri-food policy analysis. Subspecialties preferred are microeconomic theory, mathematical programming, applied econometrics and industrial organization.

Application Procedure: Applicants should submit hard copies of a letter of interest (max. 3 pages), a curriculum vitae (max. 8 pages) and a sample syllabus (max. 4 pages) to be received by May 1, 2004, to Daria Teutonico, Fulbright Distinguished Chairs Program, Council for International Exchange of Scholars, 3007 Tilden Street, NW, Suite 5L, Washington, DC 20008-3009. Following a review during the summer, scholars selected for the short list for each chair will be asked to complete a full application by August 2.

Qualifications: Applicant must have rank of full professor, experience overseeing graduate dissertations, and at least 10 years teaching experience. Scholars with experience in graduate student recruiting, advising and curriculum development are preferred. Knowledge of Italian is useful but not required. Grant is for three months starting March 2006. Visit [www.unitus.it](http://www.unitus.it) <<http://www.unitus.it>> for information about the host institution.

**USDA APHIS PPD PAD**  
Economist

Job Details: As a member of the Policy Analysis and Development staff of USDA's Animal and Plant Health Inspection Service, the candidate will perform analyses on a variety of regulatory proposals and policy issues.

Qualifications: A solid quantitative background in economics and analytical techniques and proficient writing and speaking skills are essential. The candidate should be capable of designing appropriate approaches for evaluating economic impacts, determining relevant data requirements, collecting and analyzing information, and presenting

conclusions or options in a lucid and concise manner. Ability and interest in working independently are requisite, although there will be projects in which the candidate will participate as part of a study team. The candidate will work at the Agency's headquarters in Riverdale, Maryland, with project-related travel on occasion. U.S. citizenship is required.

Contact: Phylo Evangelou, Senior Staff Economist, USDA APHIS PPD PAD, 4700 River Road Unit 119, Riverdale MD 20737-1238 USA, (t) 301 734 4321, (f) 301 734 5899, [phylo.evangelou@usda.gov](mailto:phylo.evangelou@usda.gov)

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The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

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