



**NEWSLETTER OF THE
COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS
SPRING/SUMMER ISSUE 2003**

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Letter from the Chair

Hello all. I find myself thinking about that proverb ‘May you live in interesting times,’ and wishing that times not be quite so ‘interesting’. We are getting ready for the AAEA annual meetings in Montreal. The meetings this year are joint with the Canadian Agricultural Economics Society. The Rural Sociology Society is also meeting at the same time. There will be some unique opportunities to network with people in a similar discipline. There are some interesting events sponsored by CWAE this year. I want to take an opportunity to remind you of them. Grab your calendars and get the events on your schedules.

Lorie Srivastava and Holly Wang have been working hard on our reception and the undergraduate breakfast. The Dairy Farmers of Canada and the Canadian Wheat Board have provided funding for these events. The CWAE reception is scheduled for 5:00 to 7:00 pm on Sunday July 27th, before the general reception. The undergraduate breakfast is scheduled for 7:30 am, Wednesday July 30th. I encourage our members to attend both of these events.

The CWAE luncheon will be Tuesday, July 29th, 12:15-1:30. The speaker is Ms. Alexandra Lamont, Strategic Planning and Policy Division of the Canadian Wheat Board. We have asked Ms. Lamont to address the topic “Resolving WTO Trade Conflicts: The Case of The Canadian Wheat Board.” This is a wonderful opportunity to gain some insight into the Canadian perspective of the Wheat Board as it relates to trade conflicts.

As you probably noticed, I missed the spring newsletter. Our elections have also been delayed. There were some difficulties in identifying candidates who were willing to run for CWAE chair. That issue has been addressed and we have a full slate of candidates. You’ll find the candidate bios and vision statement in this newsletter. Joan Poor and Annette Levi have agreed to run for Chair. Aslihan Spaulding, Sian Mooney, and Chyi-Lyi (Katheen) Liang have agreed to run for board positions. The chair and board position are 2-year terms. I encourage anyone who is interested in running for board positions and Chair, to communicate your interest with current board members.

Finally, as I look at my calendar I realize this is my last letter to you as chair of CWAE. I need to take this opportunity to thank my co-chair Shannon Hamm. She has been a wonderful co-chair and kept me on track on a number of fronts. Shannon will be leaving the CWAE board this year as well. Two board members are completing their terms, Holly Wang and Kimberly Aldridge. Thank you for your time and commitment to CWAE. Holly has been instrumental in organizing the Undergraduate Breakfast for the past 2 years. You have done great job.

Margot Rudstrom

CWAE Chair

Note from the Co-Editors

In this newsletter I’d like to say goodbye and express my sincere thanks to **Cheryl DeVuyst** who has stepped down from the position of co-editor of this newsletter. Cheryl served as a CWAE newsletter editor since 1999. In her tenure as co-editor she has brought us both timely information and interesting features. She has been a wonderful inspiration and mentor on the newsletter project. Please join me in expressing gratitude to Cheryl for her dedication to CWAE and this newsletter!

I’d also like to introduce **Doris Newton** who has stepped up to serve as the new co-editor of the CWAE newsletter. You will probably remember Doris for her award-winning poster to commemorate CWAE’s 20th anniversary. The poster presentation received Honorable Mention during the 2001 AAEA meetings. Doris is a CWAE member and is an agricultural economist at the USDA’s Economic Research Service. Her area of research is agricultural and farm business structure. Please join me in welcoming Doris!

– Jennie Popp

CWAE Elections

Lori Lynch
Elections Subcommittee
L. Lynch, llynch@arec.umd.edu, 301-405-1264

CWAE is holding an election this year for the Chairperson of the Board, the vice Chairperson and two new Directors at-large. Please make your voice heard by voting in this year’s elections. The duties and working rules for the Chairperson, the Vice Chairperson, and the Board of Directors are as follows.

The Board manages the affairs and activities of CWAE. The Board consists of eight members: the current chairperson, the past chairperson, the vice-chairperson, four members at-large, elected from the membership, and a representative of the AAEA Board. Board members must be members of CWAE. Board members advise and assist the chairperson. The Board decides policy issues.

The four at-large members serve two-year terms that begin on September 1 of the year they are elected. Two at-large members are elected each year so that terms are staggered.

The Chairperson of the Board leads the management of CWAE, reports on the committee’s budget, and brings issues to the Board for discussion. The chairperson is the official contact and spokesperson of CWAE to the AAEA Board and to the membership at large. The chairperson has the power to define and appoint subcommittee members as deemed necessary and to add and dissolve standing subcommittees.

Election Process:

The on-line election is going on now until July 16, 2003 at 5:00PM CST. **Current CWAE members with valid e-mail addresses should have already received an e-mail with instructions for casting your vote through the AAEA Web site.** If you prefer, you may complete the ballot in this CWAE Newsletter and mail or fax it to:

AAEA Elections
415 S. Duff Ave., Suite. C.
Ames, IA 50010-6600
fax: 515-233-3101

Ballots must be postmarked by **July 16** in order to be counted for the election. Please vote through only one medium, electronic or paper, not both.

The bios and vision statements for the nominees follow.

Candidates for Chair

Annette Levi, Univ. of California, Chico
Joan Poor, St. Mary's College, Md.

Annette Levi

Biography: Annette Levi is an associate professor of Agricultural Business at California State University, Chico. She works in an integrated undergraduate agriculture program. Annette earned her PhD in Agricultural Economics from Washington State University, Pullman in 1990. At Chico State Annette teaches agricultural economics to undergraduate agricultural business and agricultural science majors. Besides teaching, her other primary responsibilities are advising over 75 students per semester and working on small research projects. Annette worked in an administrative capacity as an assistant to the Dean from 1997 to 1999. Her area of research interest is in agricultural marketing with a focus on consumer demand. She is married and has two daughters ages 1+ and 8 years old.

Annette has been a member of the AAEA and CWAE since she was a graduate student in the mid 1980s. She currently serves as a member of the AAEA Teaching and Learning Committee; she has served as an organizer and moderator for AAEA summer meetings (2002) and will be a presenter at the 2003 meetings. Besides working with various agribusinesses in Northern California, other off-campus activities include being on the Technical Advisory Committee for the Center for Cooperatives for the State of California as well as working with the California Agricultural Labor Relations Board (ALRB).

Having been a member for over 15 years, CWAE has taken on an important role to Annette's professional development relatively recently. First, being one of only two tenured or tenure-track female faculty in the College of Agriculture has

presented some challenges. Along with this Annette has just recently become the "senior" agricultural economist on staff. CWAE has offered a means of connection to other female agricultural economists who have provided support and direction. This type of network development has been invaluable. This experience has been the impetus to become more involved in CWAE and to give back in terms of time, energy, and support.

Vision: CWAE plays an important role in providing women in agricultural economics with a forum for an exchange of ideas and opportunities for their professional advancement. I believe CWAE should expand in its function as a more user-friendly means of networking and mentoring. For the younger, less experienced members, CWAE could look to create additional opportunities to link among our membership. This would expand the usefulness of CWAE by sparking involvement from our interested, but less active constituency. I believe CWAE should continue to address the issues that impact women and minorities in the profession including: equity in pay, time management of work and family responsibilities, and the review of antiquated criteria used for career evaluation and advancement in academic, industry or government positions.

Members of CWAE find themselves in a variety of employment situations (government, private sector, or with large teaching responsibilities) that do not necessarily represent the expectations of a standard academic position of doing independent research. I would like to see CWAE expand its reach by addressing the needs of those underserved segments of women agricultural economists. Newsletter articles and invited speakers with expertise regarding issues of work in these "nontraditional" areas could enhance the mentoring and networking opportunities CWAE provides to a greater segment of our constituency.

Joan Poor

Biography: Joan Poor graduated from the University of Nebraska-Lincoln in 1997 with a PhD in Agricultural Economics, majoring in applied environmental economic issues. She also holds a Master of Natural Resource Management (1987) and a Bachelor of Science in Agriculture (1985) from the University of Manitoba. Since completing her Ph.D. she has held positions as a Post-doctoral Research Associate at the University of Nebraska, a Research Assistant Professor at the University of Maine, a visiting Assistant Professor at the Rochester Institute of Technology, and is currently an Assistant Professor of Economics and the Coordinator of the Environmental Studies Program at St. Mary's College of Maryland. Her current research activities include non-market valuation of beach erosion control programs and cultural heritage sites. She is also researching land use issues and alternative agricultural crop production in southern Maryland.

Vision: CWAE provides all of the agricultural economics profession with a well-respected forum from which women can

share their professional successes and ideas with colleagues. CWAE also serves an important leadership role for young professionals through graduate student travel awards and young professional research fellowships. The annual luncheon and student breakfasts at the annual AAEA meetings are renowned for their success. It is important that CWAE continue these mentoring and supportive activities through maintaining a strong active membership, as well as continuing to address and communicate issues of particular significance to women, through both professional meetings and continuance of the superb quality CWAE newsletter.

Candidates for Board Members-at-Large

Kathleen Liang, University of Vermont

Siân Mooney, University of Wyoming

Aslihan Spaulding, Univ. Of Kentucky / Illinois State Univ.

Kathleen Liang

Biography: Dr. Kathleen Liang, Assistant Professor with the Department of Community Development and Applied Economics at The University of Vermont, has been involved in the Agricultural Economics area since 1984. Kathleen received her BS from the National Taiwan University in the Department of Agricultural Economics focusing on International Trade and Resource Economics. Between 1988 and 1996, Kathleen completed her MS and PhD degrees in the Department of Agricultural Economics at Purdue University and her special interests covered Agricultural Policy, Resource Economics, and Econometric Modeling. Kathleen joined the University of Nebraska, Panhandle Research and Extension Center at Scottsbluff in 1996 and worked as a Research Analyst. While stationed in Western Nebraska, Kathleen's teaching, research, and extension projects covered a wide variety of topics, such as production and marketing issues related to turf grass, sugar beets, sunflowers, dry edible beans, winter wheat, alfalfa, proso millet, sorghum, and corn.

Since the Fall 1998, Kathleen joined The University of Vermont and had developed new focus for her teaching program, research and publications, and outreach activities related to Agricultural and Entrepreneurship issues. Kathleen has taught several courses at different levels (undergraduate and graduate) associated with agribusiness, entrepreneurship, marketing, risk and forecasting methods, agricultural policy, and resource economics. Kathleen has designed studies to explore entrepreneurial activities related to technology applications, financial challenges, family issues, and business development. Kathleen has successfully created and implemented several new entrepreneurship programs at The University of Vermont for (1) Agricultural and Resource Entrepreneurship program in the College of Agricultural and Life Sciences, (2) Service-Learning in Rural Entrepreneurship Programs at the Department of Community Development and Applied Economics, and (3) Innovative Cross Curriculum

Entrepreneurship Program with The School of Business Administration and the School of Natural Resources. Her work in Agricultural and Resource Entrepreneurship has been widely recognized by colleagues in the similar field, and she has received Outstanding Paper Award as well as Outstanding Scholar Awards from various Small Business and Entrepreneurship Professional Associations.

Other than Entrepreneurship studies, Kathleen has worked on several tourism projects including a national study of the Tourism Impact on Vermont Economy, Tourism Demand Analysis, Agri-Tourism in Vermont, and Forestry Management Strategies for Small Scale Tree Farms. Beyond her professional career as an Agricultural Economist, Kathleen has also worked in the business world for a long time. She was the financial assistant in her father's company for several years. Kathleen has been very actively involved in professional conferences and professional development programs. She has been a member with AAEA and CWAE since 1988, has participated in national small business and entrepreneurship associations, has been certified as the Rural Entrepreneurship Through Action Learning instructor, is a fellow with the Babson Entrepreneurship Education Fellow, and is a certified FastTrac Facilitator with the Kauffman Entrepreneurship program. Kathleen has published peer reviewed journal articles, technical reports, and numerous referred proceedings and abstracts associated with her research and extension projects. She also has an excellent record in receiving grants from internal and external agencies, and is aggressively seeking for more funding opportunities.

Vision: I believe that CWAE provides an excellent opportunity for agricultural economists to exchange ideas, to learn from each other, and to challenge each other. I have noticed that CWAE members have grown into a multi-dimensional group that covers a wide variety of audience. Although the name of CWAE still emphasizes women agricultural economists, the subject of the discussion definitely expands to attract attention from everyone who is interested in Agricultural Economics. I remember the first time when I participated in the CWAE luncheon as a Graduate student, I really had no idea what I was suppose to do or what I was suppose to say. I was not very clear about the function of CWAE, what CWAE was about, who participated in CWAE activities, and how I could interact with other colleagues. However after a really nice conversation with several female members at the luncheon, I felt very comfortable and was very delighted to be a member of CWAE (although I still might not understand CWAE completely, but who would expect me to know everything in one hour!). I have been involved in CWAE as an agricultural economist for the past 15 years. I have had a lot of help from our members, and several of you have inspired me and become my mentors in my career. I am ready to serve our members and to contribute my knowledge and effort for everyone. I will also be delighted to learn more from all of you!

I would like to see CWAE in the future as a leading innovative organization to 1) Promote female professional development in Agricultural Economics field; 2) Assist female professionals in

establishing a healthy career path to balance professional development as well as family relationship; 3) Encourage female Agricultural Economists to explore multidimensional and unconventional research and outreach activities; 4) Provide appropriate communication channels for female Agricultural Economists to exchange ideas and to expand network opportunities.

Siân Mooney

Biography: Siân Mooney is an assistant professor in the Department of Agricultural and Applied Economics at the University of Wyoming. She has a 50/50 teaching and research appointment and currently teaches production economics and research methodology at the graduate level in addition to a range economics course for upper division students in a wide variety of biophysical sciences.

Siân's research interests are broadly in resource and environmental economics. For the last 5 years she has studied the economics of carbon sequestration in agricultural soils as a means to reduce atmospheric concentrations of greenhouse gases. In addition she has examined some of the potential environmental risks associated with GM crops. She has been appointed as a member of the Wyoming Governor's Carbon Sequestration Advisory Committee and has also served the Montana Governor's Carbon Sequestration group.

Siân is originally from Wales, where she earned her B.Sc.(Hons.) in Agricultural Economics at the University College of Wales, Aberystwyth. She received a M.Sc. in Agricultural Economics from the University of Manitoba, Canada and her Ph.D in Agricultural and Resource Economics from Oregon State University. Following her Ph.D. Siân worked as a postdoctoral fellow and then as an assistant research professor at Montana State University before joining the faculty at the University of Wyoming. Siân is an avid mountain biker and nordic skier and a founder of a women's multisport team with over 90 members in Bozeman, Montana.

Vision: The professional contacts, career pointers, and role models provided by CWAE members are valuable resources for me. I have been a "silent" member of CWAE for almost 10 years and would like to serve on the CWAE board to promote and address issues that are important for the professional fulfillment and advancement of women in our profession.

CWAE is making successful efforts to encourage a broader membership base with more representation from government and industry. I would also like to encourage more graduate student participation in CWAE events as well as informal interaction. I believe that it is particularly important to receive encouragement and mentorship from professionals within CWAE who have "made it to the next step". With a broad membership base we can provide better information on the benefits and potential pitfalls of a wide number of career choices, both by providing information on day-to-day activities as well as negotiation strategies. The information

provided by the CWAE tracking survey has been helpful in providing a picture of salary and promotion and tenure issues within our profession. I would like to engage in similar activities that provide information on factors that influence our professional success that could inform CWAE members. I look forward to having an opportunity to contribute to our profession.

Aslihan D. Spaulding

Biography: Aslihan Spaulding is currently working as a Post-Doctoral Scholar and an instructor at the University of Kentucky, Department of Agricultural Economics. She recently accepted an Assistant Professor of Agribusiness position at the Illinois State University. She has been an active member of AAEA since 1997. She has served as Chair of the Graduate Student Section of the AAEA and is currently one of the faculty advisors for this section. She co-chaired graduate student sub-section of CWAE. She also has been a member of AAEA nominations committee. Aslihan earned a B.A. in economics from Bogazici University in Istanbul, Turkey. She also earned M.S. in economics and agricultural economics, as well as a Ph.D. in agricultural economics from the University of Kentucky.

Vision: You might wonder why in the world would anyone wants to be involved with the board activities instead of spending more time on doing research or preparing for a class. I think it is very important to be active in this group. I would like to help CWAE to shape its future by participating in the decision making process. It is worth spending time on a group who has a great importance within AAEA and agricultural economics profession in general.

I believe that CWAE should be more open to the future of CWAE, namely to the graduate students in agricultural economics. We need to create awareness towards CWAE. Frequent interaction between young and experienced professionals is very much needed to help those who enter the profession feel more comfortable with the facts of "Ag. Econ." life. We need to be more active in getting people involved with the group. It is important that we remember and also tell others what CWAE means to us. Membership to CWAE should not be another line in a resume. We need to look for the future and choose a path where we can address issues related to our profession. I would like to serve in the board to help CWAE in shaping its future. I hope you give me a chance to do this.

REMEMBER TO CAST YOUR VOTE!

A Woman You Should Know

Helen Jensen, Professor
Department of Economics
Iowa State University

Although I was always interested in gardening and food, I was raised in Philadelphia and never expected to study agricultural economics. My plan was to teach mathematics in high school or to become a doctor. Instead, I earned a bachelor's degree in economics and headed to work in Washington, D.C. From there, I entered the masters' program in agricultural economics at the University of Minnesota. In addition to training in the more traditional topics of agricultural and land economics, I was exposed to the field of consumption economics through Keith Bryant and Scott Maynes (in Economics). This training stimulated my long-term interest in economics applied to household and consumption decisions. At the end of my M.S. program, I returned to Washington, D.C. to work in the Office of Food at the Cost of Living Council on models to predict short term price movements in hog and poultry markets and on estimates of differential food price impacts on low income consumers.

The Ph.D. program at the University of Wisconsin-Madison provided a good match for extending my studies in applied economics. There, I worked in the Institute for Research on Poverty and concentrated in the areas of labor, human resources and consumption, along with econometrics. When I completed my degree, an opening at the University of Maryland in consumer economics provided a start to an academic career focused on consumption topics. A move to Iowa State University in 1985 allowed me to work more directly on food issues. I arrived at Iowa State at the time Stan Johnson became the new director of the Center for Agricultural and Rural Development (CARD). His work related to food and nutrition topics was a good match to my interests in these areas. In addition to my faculty appointment in the Economics Department, I became leader of Food and Nutrition Policy Research in CARD. Among the several projects of the next few years, I was able to apply what I had learned formally and informally about consumption behavior to studies in the U.S., Haiti, Indonesia, Jamaica and Zambia and to teach in the areas of consumption economics and marketing.

Today, my major areas of research are food demand analysis, the economics of food safety and food hazard control options, food assistance and nutrition policies, and issues related to food insecurity. An interest in understanding the implications of changes in food safety regulations led to studies related both to the demand for, and to costs associated with, government regulation in markets. The studies include economic analyses of food safety regulations on the meat industry, the role of information in markets and the integration of economics in assessment of food system risk analysis to provide scientific basis to effective design of program and policies. I recently served as a member of the National Research Council's Committee on Biological Threats to Agricultural Plants and Animals, and also have served on

several national committees and expert panels related to food safety, food insecurity and hunger and food programs.

Opportunities to conduct and lead research on food related topics and to collaborate with colleagues both at Iowa State and across the country through regional research projects and in other ways continue to provide me with a productive environment for applying economics to food and nutrition problems. As an earlier chair of AAEA's Food Safety and Nutrition Section, I look forward to seeing the impact that this innovation will have on developing and supporting a community of scholars in this area.

Professional Organizations You Should Know

by Victoria Salin, Texas A&M University
v-salin@tamu.edu

As professional women, we deal with the scarcity of spare time and limited funds for professional memberships. You choose to affiliate with CWAE because it is dedicated to improving women's professional advancement and it is relevant to your field. Other professional organizations are also relevant to CWAE members, particularly for certain specialties or working environments. This article updates you on two sister organizations, the Committee on the Status of Women in the Economics Profession and the Organization of Women in International Trade.

CSWEP, the Committee on the Status of Women in the Economics Profession, is the CWAE counterpart in the general economics field. CWAE was based on the CSWEP model. CSWEP is a standing committee of the American Economic Association, chartered in 1971 to monitor the position of women in economics and undertake professional activities for the improvement of women's status. CSWEP directs multiple activities, including maintaining a directory, sponsoring sessions at meetings, newsletters, and gathering data and reporting research information on women economists.

CSWEP Stresses Research and Information on Women Faculty

CSWEP reported that the participation of women faculty in the academy remains on a plateau, the same one it has been on for 12 years (*AER*, 93(2) May 2003, p 513). Women are a minority in academic economics departments and women do not have the share of full professor positions that would be predicted by women's share of Ph.D. economics degrees earned in the last 20 years. While there is cause for concern about this "leakage in the pipeline," one hopeful sign is that women who advance to associate professor rank have earned the full professor position as projected.

CSWEP is focused on academic employment, particularly at the Ph.D.-granting institutions. Compared with men, women economists tend to take academic jobs at a Ph.D. -granting institution that is not in the top 20, or at liberal arts colleges that do not have Ph.D programs. Women hold 42% of the economists' positions in non-Ph.D. granting departments,

compared with 25% female in Ph.D.-granting departments. The private sector job market for women economists is growing: it has the *largest increase* in the share of women economists, which reached nearly 30%. The public sector economist job market is 35% female.

In addition to its research activities on the status of women economists, CSWEP members are active in presenting their research at AEA meetings. CSWEP organizes 6 sessions for the ASSA meetings and has a formal regional representation on its Board, so that CSWEP members' research is presented at the regional economics meetings. About half of the CSWEP-organized sessions are on gender-related topics, and the others on topics of the organizers' choosing.

CSWEP Honors Its Own

CSWEP presents the Carolyn Bell Shaw award to an economist who has furthered the status of women in the economics profession, through example, achievements, and through mentoring of women (two awardees in 2002). CSWEP also bestows the Elaine Bennett Prize. Side note: neither of the prizes CSWEP awards is listed in the AEA Honors and Awards section in the annual proceedings volume.

CSWEP's Mentoring and Networking

CSWEP has developed a network for graduates entering the job market, and employers who may be recruiting economists. The CSWEP directory lists over 4,000 women economists. CSWEP members have just submitted a proposal for funding a new mentoring program, to continue the mentor program begun in 1998 with NSF funding. In addition, a hospitality suite was staffed by members of CSWEP throughout the annual meeting.

OWIT (the Organization of Women in International Trade)

is a business-oriented professional organization. Its mission:

1. To enhance the status and interests of women in the field of international trade through the establishment of a worldwide network of international business contacts.
2. To encourage and stimulate the exchange of views, ideas, and information concerning foreign commerce and international relations.
3. To establish educational programs, conferences, and other activities to promote the employment worldwide of women in international trade.
4. To promote professional growth, mentoring, education and leadership among women employed worldwide in foreign trade and commerce in both the public and private sectors.

Working Woman magazine voted OWIT as the third most influential woman's group. Membership is in the thousands, and there are dozens of chapters in the United States and abroad. The newest chapter is being formed in Sydney, Australia. This year's OWIT conference is in Calgary, Alberta, Canada, in September 2003 (check out www.owit.org for more information.)

"Can I help you?" Networking through OWIT

Networking is the main activity at OWIT events. Members introduce themselves, give out business cards, and actively solicit business opportunities. Many of the members are women and men in legal practice or with trading companies and securing new business is a major part of their working lives.

Fundraising is a front-burner issue for OWIT. Mainly, the members obtain sponsorships from businesses, often their employers or suppliers, making the annual conference a profit-making enterprise.

OWIT supports younger professionals, primarily through job connections. Trade compliance is a tough specialty, and members are always looking to hire a skilled assistant. There is a resume table at the annual meeting and job bank notices in newsletters and emails. One student affiliate chapter of OWIT is active (at San Diego State University).

OWIT Conference Informs Members on Trade Compliance

Last year the OWIT annual conference was in Dallas, Texas, hosted by the Dallas chapter (WITT, Women in International Trade of Texas). The theme of the conference "Global Trade and Compliance in a Changing World" was packed with helpful information about the new Customs regulations as part of the counter-terrorism effort.

Conference participants were concerned about the pending implementation of the new Customs "24 hour rule." The rule states that a ship's cargo manifest must be submitted at least 24 hours before the ship leaves. To accomplish this, shippers are expected to require cargo 3 to 4 days before date of embarkation, when shippers are used to delivery within just a few hours of departure. Industry's concerns dealt with timing and the potential insecurity of cargo that is held at port, where theft is a potential problem.

Conference speakers also pushed the latest incarnation in supply chain management, "super 3PL." 3PL stands for third party logistics, which means that firms outsource their shipping and logistics functions to specialist companies, such as UPS Freight Services Kuehne and Nagel. The next wave in logistics outsourcing is "super" because one mega-forwarder will handle not only logistics operations, but also accounting for quality and sharing data for performance measurement.

OWIT Honors High-Profile Women and Dedicated Members

OWIT names a Woman of the Year, to honor a high profile professional or dignitary who has furthered international trade through excellence and innovation. A Member of the Year and Chapter of the Year also receive honors at the annual meeting.

What Can CWAE Members Learn from Sister Organizations?

These two organizations serve very different clientele and purposes. You may find, as I did, that it was a welcome change to attend a meeting like OWIT's with no other academic professionals. The contacts you make at an organization like

OWIT can help you to jump-start a consulting practice or seek out business employment.

If you are interested in keeping linkages with the broader economics profession, and focusing on academic interests, CSWEP has a wealth of information and contacts to help you understand the market for academic economists. Use their resources to help you job-hunt, benchmark your salary, and keep up-to-date on the latest economic research relevant to women and gender issues.

\$ \$

**Help support the research of new professionals!
Make your contribution TODAY
to the [Sylvia Lane Mentorship fund!](#)**

Please send your donations to
AAEA
Sylvia Lane Mentorship Fund
415 S. Duff Ave., Suite. C.
Ames, IA 50010-6600
fax: 515-233-3101

Please contact Cheryl Doss (cheryl.doss@yale.edu) if you have any questions.

\$ \$

[CWAE Events at the AAEA Meeting](#)

Below is the list again of the CWAE events at the AAEA meetings. Please check your conference program for locations.

Business Meeting - Sunday, July 27, 3:00-4:00 p.m.
Reception - Sunday, July 27, 5:00-7:00

Luncheon - Tuesday July 29, 12:15-1:30pm. The guest speaker is Dr. Alexandra Lamont of the Canadian Wheat Board. The topic of her discussion is "Resolving WTO Trade Conflicts: The Case of The Canadian Wheat Board." Tickets for the luncheon cost \$30 for professionals and \$23 for students.

Undergraduate Breakfast - Wednesday, July 30, 7:30-8:15 a.m. Dr. Alexandra Lamont of the Canadian Wheat Board will also serve as the guest speaker for this breakfast. Tickets for the breakfast cost \$22 for professionals. There is no charge for students.

Thank you to our luncheon and breakfast sponsors: The **Canadian Wheat Board** and the **Canadian Dairy Association**.

Sponsor a Graduate Student for the CWAE Luncheon

CWAE strongly encourages professionals to sponsor a student for the CWAE luncheon. **Janet Perry** has volunteered to match professionals who buy tickets with graduate students who would like to attend the luncheon.

Professionals: Please send Janet your name and the number of tickets you will purchase for graduate students.

Graduate Students: Please send Janet your name if you would like to attend the CWAE luncheon with a sponsor.

It is important to send this information to Janet as soon as possible!

Janet Perry
Chief, Animal Products Branch
Markets and Trade Economics Division
USDA-Economic Research Service
1800 M Street, Room 5092N
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(f)202-694-5797

Biography of Alexandra Lamont

Alexandra Lamont was raised in Winnipeg, Manitoba. She obtained a B.A. in economics and history from the University of Western Ontario (1988), and an LLB. As well as a M.A. in economics from the University of Manitoba (1997 and 1995 respectively). She joined the Strategic Planning & Policy department at the Canadian Wheat Board (CWB) in September 1999. Prior to her current position with the CWB, her work experience includes articling in the legal department at Investors' Group (1995-96), working as an editorial and research assistant for two economics professors at Oxford University in the United Kingdom, and upon her return to Canada, at Prairie Research Associates in Winnipeg.

Her general areas of responsibility are trade and biotech issues. Since joining the Canadian Wheat Board, she has worked in the following areas: 1) U.S. trade issues – member of the Durum Working Group (Sales, Corporate Policy, Legal) which prepared for a U.S. trade action, and then on the Section 301/332 U.S. trade investigation into the CWB; 2) CWB representative on the Canadian General Standards Board committee developing a voluntary standard for labeling regarding the presence of genetically modified ingredients in food in Canada; 3) U.S. – Canada border management issues; 4) CWB input to the Canadian Biotechnology Action Committee; 5) CWB WTO strategy revision, fall 2001; 6) Member of the CWB team providing input to the Government of Canada on the OECD negotiations towards an Understanding on export credit disciplines, 7) Responsible for relaying CWB comments on food aid donations to the Government of Canada, 8) Secretary for Board of Directors Ad Hoc Committee on Trade.

Graduate Student Corner

There is a lot of news from the Graduate Student Corner! First, Aslihan D. Spaulding is stepping down as one of the Co-Chairs of the Graduate Student Sub-Committee, as she has defended her Ph.D. at University of Kentucky and will soon begin working full time at Illinois State University. Ms. Christiane Schroeter will replace Aslihan. This column introduces Christiane to CWAE members.

Introduction of New Co-Chair

by Christiane Schroeter

I would like to introduce myself as the new Co-Chair of the CWAE-Graduate Student Sub-Section. My name is Christiane Schroeter. Originally, I am from Limburg, Germany. Early in my life, I developed a deep interest in human nutrition, and I decided to study food sciences during my undergraduate career. Because of my interest in market research, product development and product management, I chose the field of Food Economics in my graduate studies. In 1999, I received a Fulbright Scholarship and I went to Kansas State University, where I completed the Master's program in agricultural economics. For my thesis research, I did four focus group studies and got a better understanding about consumer concerns related to three food safety interventions related to meat processing.

Now, I am a second year Ph.D. student in agricultural economics at Purdue University with an emphasis area in industrial organization and markets. My expected graduation is December 2004. Based on my background in food sciences and food economics, my dissertation topic is related to food demand analysis.

When I graduate, I would like to become a professor at a university and would like to keep in touch with the research from other universities. I am a very outgoing person; I believe that this position is a great chance for me to make some contacts with other researchers as well as the industry.

I have been a member-at-large since May 2002 of the Graduate Student Section (GSS) of the AAEA. Kambua Chema, Co-Chair of the CWAE-Graduate Student Sub-Section and I will share with you the details of the Graduate Student Section events at the Annual Meeting in Montreal, Canada.

Graduate Student Section Events at the AAEA Meeting

by Kambua Chema and Christiane Schroeter

The Graduate Student Section (GSS) of the AAEA provides a strong foundation for graduate students to flourish academically as well as professionally by providing students with activities that will act as a stepping-stone to their futures. The GSS has been working hard to provide additional activities of particular interest for graduate students. This year's activities include the Case Study Competition, as well as the business reception. Graduate students can also benefit greatly

from participation in the Paper and Poster Sessions, Job Seeking Skills Workshops, and the Employment Centre. Please consult the AAEA meeting program in Montreal for locations for each of these events <http://www.aaea.org/meetings/aaea/2003/schedule.pdf>.

The Case Study Competition is a graduate student event that highlights the future role in Agriculture and Resource Economics. It addresses three basic questions: what is the role that a case study plays in the missions of agricultural economics institutions and workplaces, standard frameworks that are employed in economic strategies, and the criteria for an exemplary case study. This year's sixth Annual Case Study takes place on Sunday July 27, 9 AM-3 PM. The final competition is on Monday, July 28, 5-6:15 PM. The top three teams will be honored at the Industry Banquet on Monday evening. Registration deadlines were June 21, 2003. Find information and registration forms for the Case Study Competition on the AAEA Web site <http://www.aaea.org/meetings/aaea/2003/student.cfm> or contact Dr. Wendy Umberger at wumber@lamar.colostate.edu.

The GSS will hold a session about **Guidelines for Interviewing and Becoming a Successful Academic Professional**". This symposium provides information for students, new graduates, but also for individuals who might be considering changing academic positions on how to get and to keep an academic position. This session will include perspectives from four individuals regarding the process of gaining an academic position. This session has proved to be a great success at past annual meetings.

Another GSS session will provide "**Guidelines on Writing and Submitting a Journal Article**". The purpose of this symposium is to learn about strategies to increase the probability of article acceptance by a journal. This session will include three speakers who have published several journal articles and who have been part of the reviewing process. The organized symposium will provide graduate students with information to prepare them for the job market or for an academic career.

The GSS will hold its **annual business meeting** and a **reception** on Sunday, July 27 from 3 to 4 PM. The fee is \$5. The reception provides a relaxed environment for the graduate students to meet and to get to know each other. This event is open to anyone interested in meeting with Graduate Students.

The **Job Seeking Skills Workshop** has been exceedingly popular at past meetings. Mark Wade will once again hold this workshop on Sunday, July 27. The workshop is geared towards students or professionals considering a job change. This year, Mark will cover three topics: interviewing, cover letters, and a resume review. The interviewing session will be held from 1:00-2:30 PM. It will utilize role-playing and discussions, which will include showing of a video. The cover letter session will be from 2:30-3:30 PM. This session will help attendees design effective cover and thank you letters. The final session, from 3:30-6:00 PM, will allow attendees to get

individual help from Mark on their resumes. A sign-up sheet will be available so that the attendees can set times to have Mark help "spruce up" their resumes. Attendees may choose to attend one or the entire workshop. Please sign up on the meeting registration form.

The Paper and Poster Sessions are important events to all attending the meetings because people can pick and choose the topics that are relevant to their own interests making them more attractive to many.

The Employment Centre on the other hand is not only targeted towards graduating undergraduates but also professional who are looking for a career change.

Lastly, it cost money to travel to the annual meetings and the AAEA Foundation offers a helping hand in providing graduate students with a limited number of **Student Travel Grants** (up to \$300) to help defray housing and transportation costs associated with attending the AAEA/RSS/CAES Annual Meetings in Montreal July 27-30. For more information, please visit the <http://www.aaea.org>.

Hope you can all attend and remember the AAEA Meeting is the best place to start making contacts and get a head start in attaining networking skills.

Congratulations!

This newsletter marks the start of a new feature. In our **Congratulations!** section we would like to acknowledge all tenure, promotions and awards that our members have received in the last few months. Please share your news with Jennie or Doris so that we may promote the many achievements of the CWAE members!

Cynda Clary has been promoted to the rank of full professor at New Mexico State University. This promotion is effective July 1, 2003.

Mary Marchant has been promoted to the rank of full professor at the University of Kentucky. This promotion is effective July 1, 2003.

Vicky Salin has received tenure and has been promoted to the rank of associate professor at Texas A&M University. This promotion is effective September 1, 2003.

Cheryl Wachenheim has received tenure and has been promoted to the rank of associate professor at North Dakota State University. Her promotion and tenure will be effective August 15. In addition, she has received the "Earl and Dorothy Foster Excellence in Teaching, Early Career" teaching award for NDSU College of Agriculture, Food Systems and Natural Resources.

Job Announcements

M.A or M.S. Required

South Dakota State University

Area Management Specialist Department of Economics

Job Details: Primary responsibility is West River, SD an area composed of 19 county Extension Offices grouped into four Field Education Units. Secondary responsibilities may be assigned statewide to accomplish the Vision of Extension in South Dakota. Plan, conduct and assist in the evaluation of business and agricultural management educational efforts with other specialists. Train county educators in management topics in addition to planning and conducting educational programming with county extension educators. Work closely with agricultural producers and businesses in farm and financial management. Provide assistance in risk management programming including crop insurance and marketing alternatives. Encourage managers to keep complete financial and production records for analysis and use in decision making. When requested, conduct one-to-one business assistance with agribusiness managers.

Qualifications Required: Master's in Agricultural Economics, Agricultural Business, Business Administration or closely related field. At least one year of agricultural experience. Demonstrated skills and use of computer technology required. Effective oral and written communication skills, interpersonal skills, and ability to be a team player. Valid or ability to acquire a valid South Dakota driver's license.

Qualifications Desired: Three to five years of agricultural experience. An interest in value-added agricultural development. Experience working one-on-one with agricultural producers.

About SDSU is a land grant institution and the state's largest institution of higher education with an enrollment of approximately 10,000 students. The Department of Economics has 30 faculty members. The Extension contingent includes four Specialists, three Area Specialists, and four Educators. South Dakota State University - West River Ag Center, Rapid City, SD. The WRAC is an extension/research facility located in the Black Hills of South Dakota at 1905 Plaza Boulevard, Rapid City, SD 57702. The WRAC serves as an extension of SDSU with increased attention to the agriculture and citizens of western South Dakota. There are 9 full-time staff positions (7 faculty and 2 exempt) at the center with emphasis in Animal Science, Range Science, Agronomy, Economics, Youth Development/4H and CES Administration. Features of the 4 year old facility include a classroom, conference room, dry-laboratory and V-Tel internet conferencing capability.

Salary: Commensurate with qualifications.

Application Procedure: Letter of application, vita, three current letters of reference, and copies of transcripts to: Jack Davis

Department of Economics Box 504, Scobey Hall #124 South Dakota State University Brookings, SD 57007-0895 Phone: (605) 688-4141 Fax: (605) 688-6386 Materials must be received by July 7, 2003 in order to receive full consideration in the initial screening. However, applications will be accepted until the position is filled.

South Dakota State University is committed to affirmative action, equal opportunity and the diversity of its faculty, staff and students. Women and minorities are encouraged to apply. Arrangements for accommodations required by disabilities can be made at (605) 688-4504/tty (605) 688-4394.

Contact: Jack Davis , Area Farm Management Specialist, South Dakota State University, Brookings SD 57007, (t) 605-796-4841, Davis.Jack@ces.sdsstate.edu

Masters or Ph. D. Required

American Express

Manager, Risk Management

Job Details: American Express is seeking a qualified individual for a Manager position with the International Risk Management Group. Successful candidate would be responsible for analysis and development of customer management, credit scoring, and profitability models to support Consumer Credit Card and Small Business strategies.

Responsibilities: * Develop economic logic and oversee development of decision science strategies integrating business analysis and estimates of customer behavior * Drive implementation of new capabilities, maintain and enhance systems, improve decision quality, and monitor performance of scoring systems against business goals * Coordinate development activities with other areas to build systems that are consistent with overall business plans.

Qualifications: We are seeking an individual that meets the following criteria: Master's degree in economics, agricultural economics, statistics or closely related field. PhD preferred. Knowledge of econometrics, statistics, microeconomic theory, research design and methods. Experience with statistical software (e.g., SAS, SPSS, LIMDEP). Excellent verbal, written and interpersonal communication to collaborate with a cross-functional team to drive the implementation and execution of projects.

Salary: We offer a competitive compensation and benefits package.

Application Procedure: To view current opportunities and to submit your resume online, visit our web site at www.americanexpress.com/jobs (keyword 17486BR).

Contact: Lorraine Gleason, American Express, Phoenix AZ 85027, (t) (623) 492-3617, Lorraine.Gleason@aexp.com

U.S. Environmental Protection Agency Headquarters

Economist: Forestry/Agriculture and Climate Change

Job Description: EPA seeks to fill an economist position in the Office of Atmospheric Program's Climate Protection Partnerships Division, Non-CO₂ and Sequestration Branch (NGSB). The Branch conducts technical and economic analyses related to the role of terrestrial carbon sequestration and methane & other non-CO₂ greenhouse gases in climate change, including development of emissions inventories and mitigation cost analyses. In addition, NGSB is responsible for carbon sequestration policy and program development. NGSB also is responsible for the implementation of all voluntary programs that promote profitable opportunities for reducing emissions of methane and high-global warming potential gases. More information on NGSB's programs can be found on the Internet at: www.epa.gov/methane. The new team member will focus primarily on developing and assessing analyses of sequestration and mitigation potential based on various economic models, including sector-specific forestry and agriculture models as well as computable general equilibrium models. Work undertaken will involve characterization of mitigation opportunities in the forestry and agriculture sectors, development of data needed to assess the costs and benefits of such opportunities, and design, implementation, and management of economic analyses for these sectors.

Qualifications: The ideal candidate will have at least a master's degree in forestry, agricultural and/or natural resource economics, have experience in the application of microeconomic theory, and possess strong analytical, communication, and presentation skills. Experience with the processes of carbon emission and removal from the agriculture and forestry sectors is desirable. Experience in climate change analysis, as well as environmental and development economics, are preferred, but not required. The candidate must also have a strong commitment to environmental protection, excellent writing skills, a high energy level, strong quantitative skills, the confidence to conduct new analysis, and some project management experience. The Mitigation Analysis Team operates in an interactive environment with each member assuming responsibility for a diverse set of activities and responsibilities. The job will require domestic and possibly international travel.

Salary: The position is in the salary range of (\$40,044 - \$89,774), dependent upon qualifications and salary history. Note: U.S. citizenship is required for these positions.

Application Procedure: Please, e-mail or fax a cover letter and resume to Chris Emanuel, USEPA (6202J), 1200 Pennsylvania Avenue, N.W., Washington, DC 20460, Fax: 202-565-2079, e-mail: emanuel.christopher@epa.gov

Ph.D. Required

University of Alberta

Assistant or Associate Professor in Resource or Environmental Economics

Job Details: Appointment: Tenure track Assistant Professor position (Associate Professor appointment may apply subject to qualifications and experience).

Qualifications: PhD in Natural Resource or Environmental Economics, Agricultural Economics, Applied Economics or Economics; demonstrable excellent research potential in areas of resource or environmental economics that complement the department's capacity; and clear evidence of strong teaching potential or commitment to teaching, together with capacity to develop an excellent program of externally funded research focused on emerging economic issues for food, forestry or the environment.

Starting Salary: Commensurate with qualifications and experience.

Applications: A letter of application, with a statement of research and teaching interests, transcripts, curriculum vitae, and the names of three referees, should be sent to: Chair, Department of Rural Economy University of Alberta, Edmonton, Alberta, Canada, T6G 2H1. Selection will start on July 1, 2002. All qualified candidates are encouraged to apply; however, Canadians and permanent residents will be given priority.

The records arising from this competition will be managed in accordance with provisions of the Alberta Freedom of Information and Protection of Privacy Act (FOIPP). The University of Alberta is committed to the principle of equity in employment. As an employer, we welcome diversity in the workplace and encourage applications from all qualified women and men, including Aboriginal peoples, persons with disabilities, and members of visible minorities.

CSIRO Land and Water, Australia

Economists / Policy Analysts / Spatial Analysts

Job Details: 2-3 positions The Policy and Economic Research Unit in CSIRO Land and Water is seeking to fill several positions in Canberra and Adelaide. We are particularly interested in attracting people with an interest in making a constructive contribution to the resolution of the many natural resource and environmental issues faced by Australia. SA/03/08 - A senior economist or policy analyst who can take a leadership role in the development of natural resource use and environmental policy analysis in Australia. SA/03/07 A person with a background in law, economic or spatial analysis to contribute to policy design or economic assessment of ways to improve natural resource use across Australia.

Salary: \$60,000 AUD to \$107,000 AUD + Superannuation

Application Procedures: For selection documentation and details on how to apply visit www.csiro.au/careers

Contact: Carmel O'Sullivan , Human Resources Officer, CSIRO Land and Water, Australia, GPO Box 1666, Canberra ACT 2601, Canberra 2601 Australia, (t) +61-2-62465764, (f) +61-2-62465800 carmel.osullivan@csiro.au

Federal Reserve Bank of Kansas City, Center for the Study of Rural America

Regional Economist/Senior Regional Economist

Job Details: The Center for the Study of Rural America is looking for a researcher with a strong background in spatial economic analysis. The Center is based at the Federal Reserve Bank of Kansas City and has quickly become one of the nation's premiere research institutes on rural economic and policy issues. The researcher would develop an innovative research agenda on regional issues critical to the new rural economy-issues that span from building new industries to clustering to infrastructure. In addition to working with academic peers, this researcher will also interact with a range of rural stakeholders, including policymakers and business and financial leaders. The Center hosts an annual conference on rural policy issues and publishes a monthly newsletter, The Main Street Economist. The Center's research also appears in the bank's Economic Review and professional journals. The Center's researchers have access to leading edge computer technology and a wide range of economic data. They are supported by a high quality team of research associates and automation specialists.

Requirements: The candidate for this position must have a Ph.D. in economics or a related field, a strong background in analytical methods, excellent communication skills, the ability to build an outstanding research agenda, and the ability to work with an energetic team. Candidates with extensive research experience beyond the Ph.D. will be considered for the position of senior economist.

Salary: The Federal Reserve Bank of Kansas City offers a highly competitive package of salary and benefits and is an Equal Opportunity Employer.

Application Details: Interested candidates should send a letter and curriculum vita to: Bridget Abraham, Center for the Study of Rural America, Federal Reserve Bank of Kansas City, 925 Grand Blvd., Kansas City, MO 64198 Ph: (816) 881-2754 email: bridget.abraham@kc.frb.org

Contact: Bridget Abraham , Research Associate, Federal Reserve Bank of Kansas City, Center for the Study of Rural America, 925 Grand Blvd., Kansas City MO 64198 USA, (t) 816-881-2754, (f) 816-881-2199 , bridget.abraham@kc.frb.org

George Mason University

Visiting Assistant Professor, Human Ecology

Job Description: The Department of Environmental Science and Policy at George Mason University announces a visiting professorship in the field of Human Ecology. The department is seeking an individual to teach undergraduate and graduate courses in environment and society and a graduate seminar in their area of expertise. The successful applicant will have the opportunity to interact with the forty faculty and nearly 200 graduate students in the department's vibrant graduate programs.

Job Requirements: A Ph.D. is desired. The position is guaranteed for the fall term and may be renewed for the spring depending on a faculty leave return.

Application Procedures: For further information on the department, consult the web at <http://mason.gmu.edu/~espp>. To apply send a letter of interest, CV, and names of three academic references to: Dr. R. Christian Jones, Chair, Department of Environmental Science and Policy, George Mason University, 4400 University Dr. MSN 5F2, Fairfax, VA 22030. Review of applications will begin on July 10, 2003. AA/EOE.

Contact: Dawn Cassandra Parker, Assistant Professor, Departments of Geography and Environmental Science and Policy Center for Social Complexity, George Mason University, 703-993-4640, dparker3@gmu.edu.

Iowa State University

Assistant/Associate/Full Professor

Job Details: The Department of Economics seeks applicants at the full, associate, or experienced assistant professor level to fill a position in agricultural law. The successful candidate should have a JD degree as well as a PhD in economics or agricultural economics. The candidate should have at least four years of academic experience. The successful candidate will conduct research, teaching and extension activities in one or more of the following areas of law and economics: business organization and structure, property rights and economic policy, anti-trust and industry structure, environmental law, contracts, labor law, intellectual property, and Federal, State or local taxation. The person holding this position is also expected to provide statewide and national leadership in his/her areas of expertise, including coordination with other universities in creating a strong regional program in agricultural law. Extension activities may include, but are not limited to workshops, national, regional, and local meetings, developing educational material including material designed for distance education, and international extension education programs. The successful candidate will work in partnership with on-campus personnel and ISU Extension field specialists in providing programs meeting the needs of the citizens of Iowa. In addition, the person is also expected to serve as a resource

on legal issues for Department of Economics faculty as well as other members of the campus community. Teaching at the undergraduate level is expected.

Salary: Salary will be commensurate with record.

Application Procedure: Applicants should submit a cover letter, curriculum vita, research papers, and the names of three references by 15 July 2003, to ensure full consideration; however, we will continue our search until this position is filled. An equal opportunity/affirmative action employer.

Contact: Arne Hallam , Professor and Chair, Iowa State University, 266 Heady Hall, Department of Economics, Ames IA 50011-1070 USA, (t) 515-294-5861, (f) 515-294-0221, ahallam@iastate.edu. For more information, see <http://www.econ.iastate.edu/>

Louisiana State University

Director, LSU Agcenter Rural Development Center

Job Details: Associate or Full Professor; twelve-month, tenure track. The position is 100% Extension (80% subject matter programming, 20% administration). The individual will be a faculty member of the LSU AgCenter Northeast Region. Partial appointment in the LSU Department of Agricultural Economics and Agribusiness is available.

Work Location: Thomas Jason Lingo Community Center, Oak Grove, Louisiana

Job Description: Major responsibility for coordination of a new regional rural development center located in West Carroll Parish in Northeast Louisiana. The Rural Development Center will facilitate sustainable economic development in the lower Mississippi Delta and Macon Ridge regions through educational programming, training and technical assistance in the areas of food and agricultural systems, natural resources development, and other initiatives that have the potential of strengthening the agriculture-based rural economies of northeast Louisiana. Center objectives include development of a rural entrepreneurship program, increased civic engagement and rural workforce development, and training in the use and adoption of information technology for rural development in northeast Louisiana. Applicant must have a commitment to grantsmanship, research-based outreach programming, and applied rural development research. Areas of research emphasis must be practice driven and designed to identify best practices for initiating and supporting entrepreneurial-based and sustainable rural economic development. The successful candidate will work closely with the LSU AgCenter Community Economic Development team, LSU AgCenter's Department of Agricultural Economics and Agribusiness, and other LSU AgCenter's Northeast Region faculty. Cooperation with other Louisiana universities and colleges, state and federal agencies and organizations will be expected. Programming initiatives in the delta tri-state area of Louisiana, Mississippi and Arkansas are expected. The Director will have a 20% administrative

appointment associated with Center management and administrative responsibilities. Participation in regional, departmental and AgCenter committees is expected as a faculty member in a land grant university. Considerable travel will be required to satisfy outreach and research responsibilities.

Qualification Requirements: Ph.D. in Ag Economics, Economics, Business, Entrepreneurship or closely related field is required. Coursework and/or experience in entrepreneurship and rural sociology are highly desirable. Experience in economic feasibility analysis, social impact assessment, and building collaborative relationships is desirable. Familiarity with regional rural development centers, rural policy, advancing information technology and philanthropic organizations is also desirable. Good interpersonal skills and leadership abilities are required for working effectively with diverse professional and lay audiences and cooperators.

Salary and Benefits: Salary will be commensurate with qualifications and experience. Benefits include retirement, university holidays, earned annual and sick leave, and optional group medical, life and supplemental insurances.

Application Deadline: August 15, 2003 or until a suitable candidate is selected.

Application Procedure: Letter of application should specifically address candidate's qualification for position and provide (1) complete professional resume, (2) transcripts of all college credits, (3) three letters of recommendation, and (4) other pertinent data. Letters of recommendation should address the candidate's qualifications for the position and potential for development. Letters of recommendation should candidly evaluate both strengths and weaknesses of the applicant for the position. Submit application to: Dr. Robert Hutchinson Northeast Region 212 Macon Ridge Road, Bldg. B Winnsboro, LA 71295 318/435-2903

Contact: Gail Cramer , Professor and Head, Department of Agricultural Economics and Agribusiness, Louisiana State University, 101 Ag. Administration Building, Baton Rouge LA 70803 USA, (t) 225-578-3282, (f) 225-578-2716, gcramer@agcenter.lsu.edu

Middle Tennessee State University

Professor of Agribusiness

Job Details: Middle Tennessee State University School of Agribusiness and Agriscience invites applications for position of assistant/associate professor in Agribusiness. 9-month, tenure-track faculty position. Successful candidate responsible for teaching undergraduate agribusiness and agricultural economics, computer applications in agriculture. Public service and research activities, undergraduate student advisement, and establishment of a positive rapport with regional Agribusiness industries are further requirements of this position. Effective teaching, organizational and communication skills are essential.

Applicants must have a Ph.D. in Agribusiness or Agricultural Economics or a closely related area or discipline.

Application Procedure: Qualified candidates should submit a letter of application, resume, transcripts and names, addresses and phone numbers of three references to Dr. Harley W. Foutch, Director, School of Agribusiness and Agriscience, Campus Box 5, Middle Tenn. State Univ.(hfoutch@mtsu.edu or Andersonw@mtsu.edu) 615 898-2523 or 898-2408. MTSU is an equal opportunity/affirmative action employer. Minorities and women are encouraged to apply.

Contact: Dr. Harley Foutch , Middle Tennessee State University, CAMPUS Box 5, Murfreesboro TN 37132 USA, (t) 615 898 2523, (f) 615 898 5169, hfoutch@mtsu.edu

Mississippi State University

Assistant Professor

Qualifications: Ph.D. degree with specialization in forest economics and/or management. At least one degree, preferably the baccalaureate, must be from an accredited professional forestry program.

Responsibilities: Teaching responsibilities are at both the undergraduate and graduate levels. The successful candidate will be expected to conduct an extramurally-funded research program in the specialized field of forest economics. Research areas of interest may include but are not limited to: forest-based economic development, sustainable management and utilization of forest resources, forest investment, impacts of engineered wood products and other new or non-traditional wood products on timber supply and demand. Service responsibilities include interaction with constituents as well as participation in departmental, college, and university activities.

Rank and Salary: Tenure-track, full-time, 12-month appointment. Salary is negotiable and commensurate with qualifications and experience.

The Department of Forestry is one of three departments in the College of Forest Resources and the Mississippi Forest and Wildlife Research Center, a separately-funded State agency. Departmental activities include undergraduate and graduate instruction, research, and extension programs in forestry and natural resources. The Department's facilities on the Mississippi State University campus are supplemented by the John W. Starr Memorial Forest, an 8,200-acre research forest. Opportunities also exist for cooperative relationships with other departments in the University, agencies of the federal and state government, and companies in the forest products industry.

Application Deadline and Procedure: Closing date for applications is June 30, 2003, or until a suitable candidate is found. Send a letter of application, curriculum vitae, transcripts, a brief statement of research and teaching interests and career goals, and the names, addresses, telephone numbers and e-mail

addresses of three professional references to: Dr. Ian A. Munn, Chair, Forest Economics Search Committee, Department of Forestry, Mississippi State University, Box 9681, Mississippi State, MS 39762, (662) 325-4546, e-mail: imunn@cfr.msstate.edu.

Mississippi State University is an AA/EEO Employer

Contact: Ian Munn, Chair, Forest Economics Search Committee, Mississippi State University, Department of Forestry, Box 9681, Mississippi State MS 39762, (t) 662-325-4546, imunn@cfr.msstate.edu

Oregon State University

Associate Professor, Ecosystem Health & Restoration

Job Details: Associate Professor, Ecosystem Health & Restoration, Oregon State University, Corvallis. Part-time, 0.75 FTE, 12-month, tenured position; anticipated start: September 1, 2003. Entails integrated research and scientific leadership in ecological risk assessment, tradeoff comparisons, socio-economic modeling, and policy/decision analysis pertinent to major forest and rangeland health issues. Teaching includes undergraduate, graduate, and outreach education courses. Participation expected in academic and professional activities.

Job Requirements: Requires PhD and expertise in forest or natural resource economics, policy, planning or closely related field, with demonstrated ability to analytically evaluate risks and tradeoffs associated with various scenarios for improving the health of forests, rangelands, and related natural resources. Preferred qualifications include a demonstrable commitment to promoting and enhancing diversity.

Salary: Salary commensurate with experience and qualifications. Contemporary benefits package available. Receipt of extramural funding by the incumbent can be used to increase the annual appointment beyond 0.75 FTE.

Application Procedures: Position announcement available upon request or visit: <http://oregonstate.edu/jobs>. Send letter of application, resume and three letters of recommendation by 5:00 pm, July 31, 2003 to: Dr. John D. Walstad, Department of Forest Resources, Oregon State University, 280 Peavy Hall, Corvallis, OR 97331-5703; Phone: 541/737-4951; FAX: 541/737-3049; TTY: 800/735-1232; email: forest.resources@orst.edu. OSU is an AA/EEO employer and has a policy of being responsive to the needs of dual career couples.

Contact: Susan McEvoy , Department of Forest Resources, 280 Peavy Hall, Corvallis OR 97331 USA (t) 541-737-1486, (f) 541-737-3049, susan.mcevoy@orst.edu

Texas A&M University

Assistant Professor , Modeling Impacts of Public Policies on Agriculture

Appointment: Non-Tenure Track (2-year rolling contract), 100% research (12-month appointment)

General Duties and Responsibilities: Research responsibilities will emphasize the analysis of the economic, financial, and risk impacts of alternative policies on farms and ranches in Texas and the United States. Provide leadership for identifying researchable topics and carrying out research activities in support of the mission of the Agricultural and Food Policy Center (AFPC) in the Department of Agricultural Economics. Also work as a team member in completing complex and time-sensitive research assignments in response to requests from the U.S. Congress. Prepare research and grant contract proposals. Document research for publication in leading agricultural economics journals. Supervise graduate students and research associates.

Qualifications: Ph.D. in agricultural economics, statistics, or economics, with emphasis in microeconomic theory, production economics, and managerial economics. Ability to effectively use computer software to create, maintain, and utilize databases for applied policy research, perform statistical and econometric analyses, and present results. Preference will be given to candidates with two years of agricultural policy, farm management, or risk analysis research experience, demonstrated communication skills, familiarity with U.S. Agriculture, and research leadership potential.

Administrative Relationships: The incumbent will be a member of the faculty in the Department of Agricultural Economics and report to the Department Head in collaboration with the Director of the AFPC. The individual will be expected to work jointly with AFPC faculty in research planning and implementation. Evaluation for promotion will be conducted by the Faculty Evaluation Committee and the Promotion and Tenure Committee consistent with the Department's procedures and TAES Rules for non-tenure-track faculty members (12.99.99.A1.01).

Closing Date for Applications: August 1, 2003, or until position is filled.

Date Position is Available: September 1, 2003.

Application Process: Send a letter of application, current curriculum vitae, transcripts, and the names, addresses, and phone numbers of three references to: Dr. A. Gene Nelson, Professor and Head, Department of Agricultural Economics 2124 TAMU, College Station, Texas 77843-2124, Phone: (979) 845-2116; Fax: (979) 862-1563 E-mail: nelsong@tamu.edu The Agriculture Program is an equal opportunity employer.

Texas A&M University

Assistant Professor Agribusiness Marketing, Management, or Finance **Two (2) Positions**

Appointment: Tenure Track (9 to 12-month appointments)

General Duties and Responsibilities: Teaching responsibilities include developing and teaching courses in agribusiness marketing, management, or finance. Mentoring of undergraduate students is expected. Opportunities will be available to serve on the Faculty of Agribusiness and advise graduate students. Faculty members are expected to pursue research and scholarly activities in support of the Department's mission.

Qualifications: PhD in agricultural economics, business, or related field with emphasis in marketing, management (strategic planning), or finance. Preference will be given to candidates with training or experience in agribusiness, risk management, finance, futures and options markets, supply chain management, and contractual arrangements. Demonstrated teaching ability, communication skills, and research potential are important qualifications.

Closing Date for Applications: August 1, 2003, or until position is filled.

Date Position is Available: August 16, 2003.

Application Process: Send a letter of application, current curriculum vitae, transcripts, and the names, addresses, and phone numbers of three references to: A. Gene Nelson, Professor and Head, Department of Agricultural Economics
2124 TAMU, College Station, Texas 77843-2124, Phone: (979) 845-2116; fax: (979) 862-1563; e-mail: nelsong@tamu.edu. Additional information (such as a video-taped presentation) may be requested as a part of the screening process.

The Agriculture Program is an equal opportunity employer.

West Virginia University

Post-Doctoral Research Fellow

Job Details: This is a non-tenure track, full-time benefits eligible position. Initial appointment will be for one year with renewal possible in subsequent years, contingent upon satisfactory performance and availability of funding. Individual reports to Dr. Gerard D'Souza, Principal Investigator.

Duties and Responsibilities: Assist with projects dealing with economic modeling of niche products and markets primarily related to aquaculture. Background in agribusiness/production/management, and/or research methodology and quantitative methods desired. Assist in improvement and expansion of databases and other computer related functions. Knowledge of optimization, spreadsheet and/or systems software packages such as GAMS, @RISK,

and/or STELLA, respectively, is desirable. Write manuscripts that report results and submit them to peer-reviewed journals. Travel to scientific meetings to report results of research findings. Collaborate with other personnel contributing to the project, including graduate and undergraduate students, research assistants, and scientists and students at other academic or private institutions.

Qualifications: Ph.D. in Agricultural Economics or a related field and a strong empirical modeling background required, strong quantitative background and an emerging publication record are desired.

Salary: Commensurate with experience. Annual support is subject to renewal at the end of each year based on appropriate performance appraisal and availability of funds.

Location: West Virginia University at Morgantown, WV. WVU is the state's major doctoral degree-granting, research university and is the state's land-grant institution. The Davis College of Agriculture, Forestry and Consumer Sciences has over 1800 students.

Applications: Candidates should submit a letter of application, current resume and have three letters of reference sent to: Dr. Gerard D'Souza, Professor, WVU-Davis College, Division of Resource Management, PO Box 6108, Morgantown, WV 26506-6108 304-293-4832 x 4471 (P), 304-293-3752 (F) or gdsouza@wvu.edu (E-mail). Review of applications will begin August 1, 2003 and will continue until the position is filled. All materials should be received by that date for priority consideration. Anticipate conducting preliminary interviews at the AAEA annual summer meetings.

West Virginia University is an equal opportunity, affirmative action employer.

Contact: Gerard D'Souza , Professor , PO Box 6108, West Virginia University, Morgantown WV 26506-6108, (t) 304-293-4832 extension: 4471, gdsouza@wvu.edu

ABSENTEE BALLOT
COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS

Chair, Vice Chair, and Board Members at-large Elections 2003

CWAE Elections are going on now through **July 16, 2003**. If you cannot vote online please send or fax in the “absentee” ballot to:

Dr. Lori Lynch
AGNR-Agricultural & Resource Economics
2200 Symons Hall
University of Maryland
College Park, MD 20742-5535
Fax: (301)314-9091

YOU MUST INDICATE YOUR AAEA MEMBER ID NUMBER on the mailing envelope or ballot in order for your absentee ballot to be considered valid. If you wish, you may sign your ballot in lieu of indicating your member ID number. This procedure is used only to avoid “vote fraud.” After reading the candidates’ biographies (in this newsletter), please indicate your choices for candidates on the ABSENTEE ballot. Ballots must be **postmarked by July 16, 2003**.

CWAE Chair (vote for ONE only)

Annette Levi, University of California, Chico
 Joan Poor, St. Mary’s College, Md.

CWAE Board Members at-large (vote for TWO)

Kathleen Liang, University of Vermont
 Siân Mooney, University of Wyoming
 Aslihan Spaulding, University of Kentucky / Illinois State Univ.

SIGN and PRINT your name or WRITE your AAEA member ID# below

To Become a Member of CWAE/AAEA

Submit a completed a membership application to the AAEA Business Office, or send an e-mail message to Cynda Clary (cclary@nmsu.edu) Membership Chair, for further information. CWAE membership is open to any member of the AAEA. Annual dues are \$10.00 . The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

AAEA Business Office
415 South Duff Avenue, Suite C
Ames, IA 50010-6600
phone: 515-233-3202 fax: 515-233-3101
AAEA Website: <http://www.aaea.org/>

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