



**NEWSLETTER OF THE
COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS
FALL ISSUE 2003**

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CWAE WEBSITE: <http://www.aaea.org/cwae/>

Annette Levi
CWAE Chair
College of Agriculture
California State University
Chico, CA 95929-0310
(530) 898-4250
ALevi@csuchico.edu

Jennie Popp
CWAE Co-Editor
Agricultural Economics
and Agribusiness
217 Agriculture Bldg
University of Arkansas
Fayetteville, AR 72701
(479)575-2279
jhpopp@uark.edu

Doris Newton
CWAE Co-Editor
Economic Research Service
U. S. Dept. of Agriculture
1800 M Street, NW
Washington, DC 20036-5831
(202) 694-5619
dnewton@ers.usda.gov

Letter from the Chair

I am excited to be the new chair for CWAE. When I think about the focus of our organization, one of its primary goals is to foster communication and networking opportunities among women in the field of agricultural economics. I hope that I can bring about a more engaged membership that will be of benefit to all.

Many of us work in “isolation”, that is there may be few other female agricultural economists working in your midst. Others may find themselves in a variety of employment situations (government, private sector, or academia with large teaching responsibilities) that do not necessarily represent the expectation of a standard position of doing independent research. Please consider CWAE as a means for you to become more engaged with women facing similar circumstances.

CWAE offers several ways to be involved. 1) You may log on to CWAENET. (*Please see end of this letter for directions on how to log on.*) 2) You may submit newsletter articles focused on issues associated with our profession. 3) You are encouraged to call or email any of the members of the board with your ideas. And, 4) come to the CWAE-sponsored events at the summer meetings—the CWAE reception, the CWAE luncheon, and the undergraduate breakfast. All these provide an opportunity for members to gather and network.

I would like to see CWAE *expand* its reach to women agricultural economists who feel isolated. To accomplish this I need your input to be successful. I can be reached at Alevi@csuchico.edu. By using CWAENET or contacting me or the board directly, you have the chance to share your ideas in how the organization can address *your* needs.

To become part of CWAENET, send an E-Mail message to: LISTSERV@LISTSERV.ERS.USDA.GOV

You don't need to have a heading/subject line. The note should say: SUBSCRIBE CWAENET (your name)... Remember this name, because it's how the computer will identify you. Thanks again for participating!

Annette Levi

CWAE Chair

CWAE 2002 Annual Report

Margot Rudstrom, Chair CWAE 2001-2003

CWAE has been relatively quiet this year. There have been a number of events in which CWAE has been involved. I attempt to summarize those.

AAEA Events

CWAE sponsored 3 events at the joint AAEA/CSAE meetings in Montreal. The annual CWAE luncheon was well attended. Our featured speaker was Ms. Alexandra Lamont, from the Strategic Planning and Policy Division of the Canadian Wheat Board (CWB). Ms. Lamont spoke about "Resolving WTO Trade Conflicts: The Case of the Canadian Wheat Board". The luncheon continues to be a vehicle for presenting topics of interest to all agricultural economists.

Lorie Srivastava and Holly Wang organized the Undergraduate Breakfast at AAEA. The undergraduate breakfast provides an opportunity for undergraduate students to network with agricultural economists from many different fields and representing many different career paths (academia, industry, government, NGO's etc). Ms. Lamont also spoke at the undergraduate breakfast. She focused on ethics in the workplace and what the CWB looks for in employees. Last year our regular sponsor declined to sponsor the Undergraduate Breakfast and the Foundation Board provided some sponsorship. This year, thanks to Lorie Srivastava's hard work, the CWB sponsored the undergraduate breakfast. It is through sponsorship that we are able to keep this event free for undergraduate students.

The final event at the AAEA meetings was the CWAE reception. As always, it provided an opportunity to network with other agricultural economists and talk with old and new friends in the profession.

A bit more on external sponsors for CWAE events. Lorie deserves a big thanks for her work on obtaining sponsorship money from both the Canadian Wheat Board and the Canadian Dairy Association to help support the events. Thank you Lorie.

Sylvia Lane Fellowship

The downturn in the stock market in 2002 has taken a toll on the Sylvia Lane Fellowship. The Fellowship is funded through investment earnings or interest. This past year we were not able to offer the Sylvia Lane Fellowship. Hopefully we will be able to offer the Fellowship in 2003-04. I have asked Vicky Salin to look at ways of increasing donations to the Sylvia Lane Fellowship. Last year donations to the Fellowship endowment was less than \$200. I raise the issue of increasing the endowment because it can have implications for my next point related to the purpose of the Fellowship.

On the topic of the Fellowship, there was an interesting discussion centered on the purpose of the Sylvia Lane Fellowship. The purpose of the Sylvia Lane Mentor Research Fellowship is to allow young female scholars working on food, agricultural or resource issues to relocate for a portion of a year in order to conduct research with an established expert at another university, institution, or firm.

The objectives of this project are:

1. to help women entering the profession or in graduate school find mentors while increasing relevant and innovative research output, and
2. to facilitate collaboration between established professionals and women early in their careers. The Sylvia Lane Mentor Research Fellowship is sponsored by academic, foundation and industry donors, the American Agricultural Economics Association Foundation, and is administered by the Committee on Women in Agricultural Economics.

The issue was raised on mentoring women who are mid-career and are looking to retool or pursue new avenues of research. I encourage the CWAE membership to engage in a discussion on whether it would be appropriate to open the fellowship to people other than women entering the profession or are early in their careers. What would be the benefits to doing that? What are the drawbacks? Could it be funded with the existing fellowship without increasing the size of the endowment.

Elections

Long time elections committee chair, Meredith Soule has stepped down from this committee. Thank you Meredith for all your work leading the charge for elections. I know it isn't always easy encouraging people to run for board positions. Lori Lynch continues to serve on this committee and we will need someone to step up and help out. If you are called to serve on a committee or run for the CWAE board, I encourage you to give serious thought to saying yes. CWAE can only remain strong if its members are active.

Two board members completed their terms: Kimberly Aldridge, from Eli Lilly and Holly Wang from Washington State University. It is important to recognize Holly for all the work she has done over the past 2 years organizing the Undergraduate Breakfast. Thank you Holly. Sian Mooney and Chyi-Lyi (Kathleen) Liang are two new board members. This was also the year where a new chair and vice chair were elected. CWAE is now under the leadership of Annette Levi (chair) and Joan Poor (vice chair).

CWAE Website

The CWAE website is hosted at the AAEE. Lorie Srivastava was CWAE's web page manager. She made sure the information was current and got the newsletters up in a timely fashion. Lorie has stepped down from managing CWAE's website. It is important that another person is found to fill the role.

CWAE Newsletter

There has been a change in editors for the Newsletter. Cheryl DeVuyst has stepped down as co-editor. She had been co-editing the newsletter for at least 4 years. Jennie

Popp continues to serve as co-editor and Doris Newton (USDA, ERS) has agreed to assist Jennie as co-editor. The newsletter is published 3 times a year and delivered to the membership electronically. It is also posted on the CWAE website.

Issues That Could Be Discussed on CWAENET Right Now Include:

What follows is a list of questions posed by Annette Levi. Please post your thoughts in response on CWAENET.

- Is there interest in discussions, speakers, or sessions regarding the hardship women face in moving to senior-level positions. Are men with similar qualifications in our field moving ahead with relative ease compared to women?
- What are the differences in opportunities of getting ahead for women in academia vs. government vs. the private sector? Why are there differences?
- Should the Sylvia Lane Mentor Research Fellowship be available to mid-career professionals as well as to women who are just beginning a career in agricultural economics? The current criterion is for the candidate to be in the latter category.
- Do you have ideas or suggestions for speakers for the upcoming AAEE/CWAE Denver meetings in summer 2004?

Questions and Answers for CWAENET

These questions were posted by Janet Perry. A thoughtful response was provided by Dawn Parker. If you would like to share your own thoughts, please post them on CWAENET.

1) Do we still need a place like CWAENET? If so, what should we use CWAENET for?

Absolutely the list is still needed, even if traffic remains at its current level. I see that the list has some important uses:1) Job postings--although there are other postings that probably reach the same audience, this is a list that should in principle reach many female economists. 2) Discussion of issues and questions related to particular challenges of female (or other minority) ag economists, and academics in general. There is probably less of this than there used to be, since the list is quite public. However, it is still a good place to ask advice about particular challenges. For example, different perceptions and expectations that students may have of female professors and how to handle this. 3) Finding a roommate for professional meetings. Don't discount the chance to save half on your conference hotel and meet someone new! It's worked great for me, and I wish geography had something similar. 4) Advertising and organizing mentorship opportunities, like fellowships and the annual

CWAE lunch. 5) Discussion of gender-specific research issues. CWAE has done an outstanding job with their organized sessions. We could use the list for research questions in this area, although there is likely overlap with other lists (but no one minds targeted cross-postings.) For me it is important to know that the list is there, even if I post infrequently.

2) How can we make CWAENET even more productive for women agricultural economists?

If we want the list to be a forum for discussion of problems that particular individuals face, perhaps these individuals could send their postings to the moderator, so that they could be posted anonymously. Of course that leaves everyone trying to figure out who posted the message, but at least it could be less public, and the issues could be raised in a very general way. What seems to work very well as well is to have someone post a scenario and use it to raise some hypothetical discussion questions. I'm also a subscriber to the "professors for the future" list, and it has a lot of good articles about general academic challenges. And the Chronicle of Higher Education often has interesting stuff. Perhaps members could pass this sort of thing around when they see something that might be interesting to list members. Let's also not underestimate the value of having a list without too much traffic. Most of us are subscribed to a bunch of these lists. Because traffic is low on CWAE, I give each posting serious attention. So of course there is a balance between more and too much.

3) Can CWAENET be used as a serious research tool?

See 5 above. As well, while the sample would not be scientific, it is possible the list could be used for on-line surveys and such.

New Officers Greetings

Kathleen Liang

I am really excited and honored to have this opportunity to serve CWAE members. CWAE is a unique place where knowledge and information flow. I would work with other officers closely to promote and enhance CWAE professional functions. One thing I hope to accomplish with your help is to ensure the participation by CWAE members in our organization. CWAE members are special in terms of our mission, goals, and career opportunities. When we promote the membership, we also need to promote the multiple tasks that CWAE envisions to accomplish in the long run. We share personal as well as professional issues with each other, and we continuously provide constructive feedback to our peers and to the organization. I hope to assist everyone to establish an environment where CWAE members and/or non-CWAE members to share ideas in research, teaching, and services. Another objective that I would like to share with everyone is about creating, implementing, and

maintaining a mentor system. CWAE usually provides an opportunity for junior members to network with senior members, and to provide the junior members a system to move their academic career forward. I would like work with or assist new CWAE members to build a sustainable Mentor-Protege relationship with established members. Some of you must have other excellent ideas to share with us about enhancing and improving CWAE functions. Please let us know what you think, and how you would like to see CWAE in developing future agenda. Let us work as a team to make CWAE a stronger, a healthier, and a more prosperous network! I look forward to my adventure in CWAE!

Siân Mooney

First let me start, by thanking all of you for your support. I feel honored to have the opportunity to take a position on the CWAE Board. Here are a few details about me so you know who I am. I am a native of Wales which accounts for why my first name is spelt rather strangely; no doubt some of you are wondering how to say it. Siân is pronounced Shahn although I'll answer to many variations! I have been an Assistant Professor in the Department of Agricultural and Applied Economics at the University of Wyoming since Fall 2002 and prior to that was located at Montana State University in Bozeman. My B.S. is in Agricultural Economics from the University of Wales, Aberystwyth, my M.S. is also in Agricultural Economics from the University of Manitoba, Canada and I received my Ph.D. in 1998 in Agricultural and Resource Economics from Oregon State University.

My current research considers ways to reduce atmospheric concentrations of greenhouse gases (such as carbon), focusing on policy design, contract design and measurement protocols among other things. In addition I teach a graduate production economics class, research methodology and an undergraduate class in production/resource economics.

I am looking forward to serving on the CWAE board to identify and promote issues that are important to women in the profession. There are many things I am interested in working on but primarily I would like to work on ways to encourage more graduate student participation in CWAE events and provide opportunities for more mentorship during the transition from graduate school to work.

CWAE Website Manager Needed

Energetic, Exciting, Creative Communicator Wanted!

CWAE is looking for a volunteer to look after the CWAE website. A basic understanding of making web-pages is necessary. No knowledge is required for a specific software program. Coordination with AAEE staff and newsletter editors will be necessary. The only constraint is your imagination! Contact Lorie Srivastava at srivast3@msu.edu for further details.

***ERS Administrator, Dr. Susan Offutt, Wins Award
for Her Contributions to Economic Statistics***

AAEA Past President and USDA, ERS Administrator **Dr. Susan Offutt**, has received the 2003 Julius Shiskin Award for Economic Statistics. This annual award honors unusually original and important contributions to the development of economic statistics or in the use of economic statistics in interpreting the economy. The award is cosponsored by the National Association of Business Economics, the Business and Economic Statistics Section of the American Statistical Association, and the Washington Statistical Society. Susan was recognized for her leadership in "establishing the primacy of the Economic Research Service as the nation's leading source of economic information and policy analysis on food, agriculture, natural resources, and rural development issues."

Dr. Offutt became Administrator of USDA's Economic Research Service in January 1996. Prior to that, she was the Executive Director of the National Academy of Sciences Board on Agriculture. Before taking over at the Board in January 1992, Dr. Offutt was chief of the agriculture branch at the Office of Management and Budget. She served as assistant professor from 1982 to 1987 at the University of Illinois, where she taught econometrics and public policy in the agricultural economics department. Dr. Offutt served as President of the American Agricultural Economics Association from 2002-2003 and is an editor of the *Review of Agricultural Economics*. In 2002 she was named a Distinguished Executive of the U.S. Senior Executive Service. Dr. Offutt received a B.S. degree from Allegheny College (1976) and a M.S. (1980) and Ph.D. (1982) from Cornell University.

***How to Enhance the AAEA Bundle of
Products and Services***

Nancy A. Norton

Do you have ideas for products/services that would enhance the value of your AAEA membership? The Professional Activities and New Product Committee encourages AAEA members and other interested parties to propose ideas for new products and services that might be offered by AAEA. To enable the Committee to better respond when suggestions are offered, we have set out a process as follows:

1. Anyone may submit a brief pre-proposal (this "Phase I" form is available through the AAEA Business Office). There are three regular submission dates for pre-proposals each year -- October 1, February 1, and May 1. Time sensitive proposals may be submitted at anytime, along with an explanation of the reason for immediate consideration.
2. You will be notified within a few weeks of the submission deadline whether the Committee and the

AAEA Office agree to further consider the suggestion. If so, you will be asked to submit additional information regarding the idea on a "Phase II" form.

3. If the idea is approved by the Committee, it will be recommended to the AAEA Board for their consideration.

The first new product approved through the above process will soon be implemented by the AAEA office. This "new service" will result in an expansion of the list of specialty and commodity areas in the searchable directory of AAEA members. We believe this new service will be useful to all. When fully operational, members will be able to search the membership directory by specialty area, commodity, and type of position (government, industry, teaching, research, extension). This will also complement Career Central to enable members to identify established professionals with specialized expertise matching job descriptions for recruiting purposes.

For more information on the submission process, or to obtain forms, please contact Terri Haffner at the AAEA Business Office (by phone at (515)233-3202 or by e-mail at terri@aaea.org). If you would like to discuss an idea prior to submission, please contact Nancy Norton, Chair of the Professional Activities and New Product Committee (by phone at (229)430-3862 or by e-mail atanorton@asurams.edu).

Graduate Student Corner

Graduate School: Two International Perspectives

Part One by Kambua Chema

With today's struggling economy, graduate school for many international students has not been an option but a necessity. They have been faced with two options when their luck of finding a job has fizzled. This has meant going back to their home countries or opting to go to graduate school. Well, my case was different, and I graduated from my biochemistry program without a clue of where my passion in life laid. Going to graduate school provided me with a second chance in re-evaluating what career course I want to take. This is probably the case with many graduate students. For those who want to teach, their careers seem cut out for them while the rest of us are usually left pondering what we want to do with our lives after graduate school.

It is definitely more difficult to pursue a career in industry or non-governmental organization if one has not been exposed to those types of jobs. This makes having an internship very valuable. It is a pity that international students have very limited access to jobs with the government, which hire permanent residents or US citizens. But there is some consolation provided by the US government to international students. It is provided in form of the Curriculum Practical

Part Two by Christiane Schroeter

Training (CPT). Most international students are unaware of this opportunity approved by the International Office of respective colleges. All it takes is the consent of your advisor and a willing organization that will give you an opportunity to intern with them. A question that probably comes to mind is, will this affect my Optional Practical Training (OPT)? An OPT is an opportunity that most international students are aware of that allows them to work for one year after graduating with a higher degree. The answer to this is no, a CPT does not affect an OPT. The CPT opens doors for not only graduate but also undergraduate international students so that when they are ready to work in their field of study, utilizing their OPT increases the probability for employment.

I have been fortunate to have an advisor who has not only made my graduate school experience worth it, but has also encouraged me to pursue an internship before I graduate. My search began at the beginning of the year as I focused on getting an internship for the summer. With some leads from my advisor, I sent applications to various organization as well as attended career fairs. At first, it was frustrating and I almost gave up, but with continued encouragement I pushed on and eventually the persistence paid off. Being persistent is very important. Never give up. So, on September 2, I began my internship with the International Food Information Council (IFIC).

I work with the Food Safety Committee under the sub-committee of Biotech. IFIC is divided into two broad science communication areas: Nutrition and Food Safety. Under each area, there are four sub-committees. The Nutrition team is made up of: Obesity, Sugars, Fats, and Functional Foods while the Food Safety Committee is composed of: Biotech, Caffeine, Low Calorie Sweeteners or Food Sensitivity, and Food Safety. IFIC was founded in 1985 as a non-profit organization whose mission is to “communicate science-based information on food safety and nutrition to health and nutrition professionals, educators, government officials, journalists and others providing information to consumers.” Together with the IFIC Foundation which was established in 1991, they bridge the technological barriers that exist between the media, educators, health professionals and scientists by effectively communicating science-based information on health, nutrition, and food safety to opinion leaders and the general public. IFIC provides them with a communication guide that aids in the understanding of current and upcoming technologies. IFIC also has a web address: <http://ific.org> that serves a similar purpose. IFIC is funded by food, beverage, and agricultural industries while the IFIC foundation is a third party foundation made up of experts who form the board of trustees.

If who have never heard of IFIC, look at their web site. For international graduate students looking for an internship opportunity, this is a possible starting point. I was given an opportunity to work in the professional arena and you too can take advantage of this opportunity.

In Germany, there is an old proverb that says, “If you want to drink water, you will have to get as near as possible to its source.” This proverb provided me with motivation when I decided after finishing my graduate coursework in food economics, to study in the U.S. My field of study, Food Economics, has existed at Justus-Liebig-Universitaet, Germany since 1974/75 and it is closely related to the field of Agricultural Economics. Knowing that American programs in agricultural economics provide a stronger foundation in economic theory and quantitative analysis along with practical applications to agricultural issues, I became interested in pursuing an advanced degree in the U.S. Especially in the field of agricultural economics, the U.S. universities offer a greater selection of courses as well as greater opportunities for research than do their German counterparts. Motivated by this proverb, I began working towards the goal of getting a scholarship at a U.S. university.

There are a lot of different scholarships or exchange programs, depending on your chosen field and level of study. I decided to apply for a Fulbright scholarship. The Fulbright Program offers a variety of grant opportunities for U.S. and foreign students. Additional grants exist on a country-by-country basis, including opportunities in teaching and business. After going through three different elimination rounds, I successfully received a grant from the Fulbright Commission for the length of my Master’s program in Agricultural Economics at Kansas State University.

The United States Congress created the Fulbright Program in 1946, immediately after World War II. Senator J. William Fulbright sponsored the legislation. He envisioned the Fulbright Program as being a step toward building international cooperation. The Fulbright Program supports educational exchanges that strengthen understanding and communication between the United States and over 140 countries. Since its establishment, the Fulbright Program has provided more than 96,000 Americans and 158,000 participants from other countries the opportunity to observe each others’ political, economic and cultural institutions and exchange ideas.

The Institute of International Education has several regional offices which supervise Fulbright grantees during their stay in the United States. Each regional office organizes an annual meeting. During my stay at Kansas State University, the regional office that supervised me was in Denver. After being in the U.S. for half a year, I attended the annual meeting in Denver which was an unforgettable experience. I met students from all over the world and formed wonderful friendships. Overall, my ‘Fulbright experience’ was invaluable and changed my life. I expanded my knowledge about the U.S. concerning its country, culture and language. Studying and staying here provided many outstanding and important impressions, which were of great benefit and positive influence on the further development of my personality.

I enjoyed my stay in the U.S. so much that after returning to Germany and finishing my Master's degree, I decided to apply to Ph.D. agricultural economics programs in the US. I got accepted at Purdue University and I am now in my second year. Every student who is considering studying abroad, I recommend applying for a Fulbright scholarship. Foreign students can apply for Fulbright Fellowships through the bi-national Fulbright Commission or U.S. Embassies in their home countries. Please check out the webpage at:

<http://www.iie.org/TemplateFulbright.cfm?section=Fulbright1>

Since May 2002, I have been a member-at-large of the Graduate Student Section (GSS) of the AAEA.

In the following, I would like to announce the winners of the case study competition of the Annual Meeting in Montreal, Canada. Cindy Wang, Michael Habteyonas, and Jing Zhang from the University of Alberta-Canada won the first prize. The second place went to the University of Missouri-Columbia, and the team members were Srinivasa Konduru, Jason R. Franken, and Jiang Luo. Lanier Nalley and John Michael Riley from Mississippi State University achieved the third place. Congratulations to all winners! It is a great experience to compete in the case study competition and I encourage graduate students to participate next year. If you have any questions, please contact Dr. Wendy Umberger at wumberg@lamar.colostate.edu.

Congratulations!

Congratulations! section acknowledges all new job placements, tenure, promotions and awards that our members have received in the last few months. Please share your news with us so that we may promote the achievements of the members of CWAE!

Cynda R. Clary, as of September 1, 2003, has taken a one year assignment as Assistant to the Provost for Academic Affairs, New Mexico State University.

Kelly L. Giraud has won the "2003 UNH Outstanding Advisor of the Year award for the College of Life Sciences and Agriculture" at University of New Hampshire.

Madhu Khanna won the Earl M. and Mildred S. Hughes Teaching Enhancement Award, Dept. of Agricultural and Consumer Economics, University of Illinois, 2003.

Aslihan D. Spaulding, as of August 2003, is an Assistant Professor of Agribusiness, Dept. of Agriculture, Illinois State University. Aslihan previously worked as a Post Doctoral Scholar at the Dept. of Agricultural Economics, University of Kentucky after having received the Ph.D. in agricultural economics from the University of Kentucky in March 2002. She may be reached at 132 Ropp Agriculture Building Illinois State University, Dept. of Agriculture Normal, IL 61790-5020

Holly Wang was granted tenure and promoted to associate professor at Washington State University.

Publications and Grants

The Publications and Grants section acknowledges recent publications and grants awarded to our members. Please share this information with us for each newsletter. This is an excellent means of sharing your work with others, and allowing professionals to find others with similar interests.

Publications

Antle, J., S. Capalbo, **Sian Mooney**, E. Elliot and K. Paustian. 2003. Spatial Heterogeneity and the Design of Efficient Carbon Sequestration Policies for Agriculture. *Journal of Environmental Economics and Management* . 46(2):231-250.

Isik, M. and **Madhu. Khanna**, Stochastic Technology, Risk Preferences and Adoption of Site-specific Technologies, *American Journal of Agricultural Economics*, 85 (2), May 2003.

Khanna, M.adhu, W. Yang, R. Farnsworth, and H. Onal, Targeting of CREP to Improve Water Quality: Determining Land Rental Offers with Endogenous Sediment Deposition Coefficients, *American Journal of Agricultural Economics*, 85 (3), August, 538-553.

Mooney, Sian and D. Gerard. 2003. Using Environmental Bonds to Regulate the Risks of GM Crops: Problems and Prospects. *Environmental Biosafety Research*. 2 (1):25-32.

Popp, Jennie, E. Wailes, K. Young, J. Smartt and W. Intarapapong. 2003. Use of On Farm Reservoirs in Rice Production: Results from the MARORA Model. *Journal of Agricultural and Applied Economics*. 35(2): 371-379.

Grants

Chaubey, I., M. Matlock, P. Tacker and **Jennie Popp**. Development of an Integrated Water Quality-Water Conservation Program in the Arkansas Delta. USDA CSREES. 3-year. \$550,000.

Khanna, Madhu., G. Deltas, and S. Joshi, Pollution Prevention: The Role of Environmental Management and Information, National Science Foundation/ U. S. Environmental Protection Agency Partnership Grant, \$286,539, 2003 -2006.

Lohr, Luanne, T. Park and C. Escalante. Assessing and Managing Price Risk for Organic Commodities. USDA-Risk Management Agency Partnership Agreement, \$304,000.

Lohr, Luanne C. Dimitri and C. Greene. Analyzing the Marketing Channel Decisions of Organic Producers. USDA-

Economic Research Service Cooperative Agreement, \$257,000.

Mooney, Siân. USDA Consortium for Agricultural Soils Mitigation of Greenhouse gases. Montana State University - \$59,577 (May 2003)

Nancy Norton & D. Rowland. Enhancing Long-Term Sustainability of Irrigated Agricultural Production and Net Returns. Cooperative Agreement with USDA ARS National Peanut Research Laboratory (\$180,000/year, renewable for five years; start date of 6/03).

V. Norton & **Nancy Norton** with Albany State University; and M., Kip Balkcom, & D. Rowland with the USDA National Peanut Research Laboratory. Evaluating Effects of Unprecedented Forces on SW Georgia Irrigated Agriculture and Rural Economies: Water Scarcity and New State Water Policies. Grant from the USDA National Research Initiative Competitive Grants Program. (\$193,600 for 3- year project; starting date of 12/02).

Popp, Jennie, and J. Hipp. Balancing Our Worlds: Opportunities to Share Knowledge Between Indigenous Women on Risk Assessment in Agriculture and Small Business. USDA. CSREES. 3-year, \$200,000.

Popp, Jennie, and J. Hipp. Risk Management Assessment and Training for Non-Reservation Native American Farmers and Ranchers A continuation USDA Risk Management Agency. 1-year. \$125,000.

Job Announcements

Ph. D. Required

Center for Agribusiness and Economic Development

Agribusiness Specialist

Job Details: This position will perform applied research and outreach services for Georgia Agribusiness and commodity groups leading to the expansion, retention or attraction of food and fiber or related enterprises. Such activities could include analyzing the costs associated with product development, production and marketing of new projects for economic feasibility. The position will have responsibilities for developing and analyzing pro-forma balance sheets, income statements and cash flow statements as a part of economic feasibility study and business plan projects. The position will be expected to conduct pro active research studies of new and emerging agribusiness opportunities and develop outreach programs to facilitate economic development in the state.

Specialties Desired: Agri-Business/Management, Agricultural Economics, Consumer Economics, Finance, Marketing.

Qualifications: A Ph.D. in Agricultural Economics or closely related field with at least three years of related experience. A strong self-starter possessing and demonstrating excellent oral and written communication skills. The incumbent must be able to develop a nationally recognized service program for the state's agricultural sector and be able to lead and participate on interdisciplinary research and outreach teams.

Salary: The salary range will be commensurate with experience and qualifications.

Application Procedure: To apply, submit a letter of application, resume, official transcripts, and three letters of recommendation to: Dr. Kent Wolfe, Center for Agribusiness and Economic Development, 222 Conner Hall, Athens, Georgia, 30602.

Location: Lumpkin House, UGA Campus, Athens, Georgia. (t) 706-542-1861 (f) 706-542-4131 kwolfe@agecon.uga.edu Available: January 1, 2004 Application Deadline: Applications received by November 1, 2003 are assured full consideration.

Duke University

Assistant Professor of Environmental Policy

Job Details: Duke University's Nicholas School of the Environment and Earth Sciences (NSEES) has openings for two tenure-track, assistant professor of environmental policy positions. NSEES, with an interdisciplinary faculty of 50, offers professional (Master of Environmental Management) and graduate (M.S. and Ph.D.) degrees and directs Duke's undergraduate environmental programs. The successful applicant is expected to develop a nationally recognized, externally funded research program and to teach 2.5 courses per year. There are numerous opportunities for interdisciplinary collaboration within the Nicholas School and with other academic units across the campus. Consideration begins October 1 and continues until the position is filled.

Qualifications: The candidate must have a Ph.D. in a relevant social science field, including political science, public policy or economics. Ability to teach qualitative and/or quantitative methods is preferred. Relevant research interests include: business and the environment, domestic environmental policy, energy economics and policy, environmental health policy, and international environmental policy.

Application Procedure: Send letter of interest, curriculum vitae, a one to two page summary of research and teaching plans, relevant papers and publications, and three reference letters to: Chair, Environmental Policy Search Committee, Nicholas School of the Environment, Box 90328, Duke University, Durham, NC 27708-0328

Duke University is an Equal Opportunity/Affirmative Action Employer.

Economic Research Service

Agricultural Economist

Job Details: The Economic Research Service (ERS) conducts objective, timely applied economic research relevant to agricultural, environmental, food and rural policy issues. ERS seeks an economist with expertise in production economics, finance and management. The incumbent will participate in a research program examining: farmers' decisions regarding production systems and technology, and marketing and financial arrangements, and the resulting impact on enterprise margins and on farm profitability and financial performance; and the impact of farm household decisions on farm production and resource use. The individual will be a member of the team developing survey instruments for USDA primary data collection and constructing databases from the survey data, including farm and enterprise-level cost and returns models, which support the research program. (For more information see <http://www.ers.usda.gov/Briefing/ARMS>.)

Qualifications: Requirements include US citizenship and a Ph.D. in economics or agricultural economics or equivalent work experience by the start of employment. Candidates should have strong research and communication skills.

Application Process: We will begin interviewing in Fall 2003, so we recommend candidates send cv, publications, transcripts, and three letters of reference at their earliest convenience - preferably by email - to Dr. Carol A. Jones, cjones@ers.usda.gov or ERS/USDA, 1800 M St. NW, Washington DC, 20036. ERS is an equal opportunity employer.

Iowa State University

Assistant or Associate Professor in Econometric Methods/Labor Economics

Job Details: The Department of Economics seeks applicants at the assistant or new associate professor level to fill a position in econometrics. The successful candidate will develop a strong research program, teach at the undergraduate and graduate levels, and supervise graduate student research. Preference will be given to individuals with training in labor economics and capable of teaching courses in labor economics or related areas.

Qualifications: Applicants at the experienced assistant or associate professor level must have demonstrated ability to conduct original research. Exceptional candidates may be considered for a tenured position.

Salary: Salary and rank will be commensurate with record.

Application Procedure: Applicants should submit a cover letter, curriculum vita, research papers, unofficial graduate transcripts (new PhDs only), and three letters of reference to: Arne Hallam, Department of Economics, 266 Heady Hall, Iowa State University, Ames, IA 50011-1070, 515-294-5861, ahallam@iastate.edu. Materials received by November 15, 2003, are ensured of full consideration; however we will continue to search until the position is filled.

Iowa State University

Associate/Full Professor - Program Director for Ag

Job Details: The ANR Director provides leadership for the development, delivery, and evaluation of research-based Extension programs to the citizens of Iowa. The position works in conjunction with five other Extension Program Directors, to lead issue-based, on-going, and interdisciplinary Extension programs within the university and with outside agencies and institutions. The Director co-supervises 51 staff and supports ANR programming through 100 county Extension offices, and assists administration in the Colleges of Agriculture and Veterinary Medicine with coordination of ANR Extension programs carried out by staff in academic departments and centers.

Qualifications Required: An earned Ph.D. or appropriate terminal degree and demonstrated Land Grant University knowledge and experience. Applicants must have an academic record, including accomplishments in outreach or Extension programming, that will merit appointment as a professor with tenure in a Department within the College of Agriculture or College of Veterinary Medicine. Experience in budget development, resource allocation, personnel management, and program planning.

Qualifications Desired: Experience in extension/outreach administration. Established record in contract and grant procurement. Experience in partnering with other Universities, governmental units, nonprofit organizations, and private sector enterprises. Ability to understand and encourage the seamless integration of research and Extension. National reputation in their field of study. Understanding of the changing face of agriculture.

Salary: Salary will be commensurate with qualifications and experience. This is a faculty position; the department will be determined by the successful candidate's academic record.

Application Procedure: Candidates should electronically submit a letter of application, a curriculum vitae, and the names, addresses, and phone number of five references to stoll@iastate.edu (Bruce Stoll, Human Resources Officer, Iowa State University Extension). In addition, copies of transcripts for all degrees earned should be mailed to Bruce Stoll at 2280 Beardshear, Ames, IA 50011-2026. Applications will be reviewed starting December 1, 2003, and will continue until the position is filled.

Mississippi State University, Delta Research and Extension Center

Post-Doctoral Associate

Job Details: Applicant will be expected to develop models necessary to fully evaluate all of the possible outcomes associated with the future of resistance management and the advancing technologies related to transgenic crops.

* This position is supported by grant funds. When funds are no longer available, this position will be terminated.

Qualifications Required: Ph.D. in Agricultural Economics or a related field and a strong empirical modeling background; knowledge of optimization, spreadsheet and/or systems software packages.

Qualifications Desired: Background in agricultural crop production, entomology or agronomy; strong quantitative background and an emerging publication record.

Application Procedure: To apply, submit a letter of application, resume, official transcripts, and two letters of recommendation to: Dr. James W. Smith, Head, P.O. Box 197, Stoneville, MS 38776. Applications will be accepted until the position is filled. Mississippi State University is an AA/EEO.

Northwest Economic Associates

Senior Economist

Job Details: Northwest Economic Associates (NEA) is a natural resource and economic consulting firm which specializes in issues related to water, agriculture, fisheries, Native Americans, environmental quality, energy, market analysis, and forestry. The NEA offices in Vancouver, Washington and Sacramento, California are seeking a Senior Economist and Project Manager to work on and manage a variety of projects in these subject areas. Key responsibilities include: * Manage, direct, and participate in research projects involving other NEA employees and employees in other companies in a team environment. * Develop and maintain client relationships on existing projects and actively market to acquire additional work for the company. * Assist employees searching for required information and data using personal contacts, electronic sources, and published books and reports. * Participate in and coordinate report preparation. * Work within prescribed time and budgetary parameters. The candidate should have broad interests and be able to shift easily among studies, as NEA often works concurrently on many different types of projects. NEA has completed several hundred major projects for clients in the public and private sectors. The company is technology-intensive, and all employees use standard software applications regularly. In addition, NEA has an in-house GIS department which is integral to much of our work. The position is available immediately.

Qualifications: At minimum, the successful candidate will have a Ph.D degree in Agricultural or Resource Economics from a university with high academic standards. In addition, the successful candidate must have: * Excellent interpersonal skills. The candidate will work closely with clients and NEA employees and will be responsible for cultivating and maintaining client relationships and interacting with other NEA employees on different projects. * Excellent writing skills. * Strong analytical and quantitative capabilities. Coursework in economics, mathematics, statistics, and/or quantitative methods is required. Coursework in business, finance, econometrics, programming, planning, environmental science, and Geographic Information Systems (GIS) is desirable. * Demonstrated ability to work with word processing and spreadsheet software. Knowledge of Microsoft Office products a plus. * Willingness and ability to learn new subjects. * Excellent time management skills.

Applications Process: To apply, send a letter and resume summarizing relevant education and experience. Include three references with current telephone numbers. Please send to: Dr. Robert B. McKusick, President Northwest Economic Associates 12009 NE 99th Street, Suite 1410 Vancouver, WA 98682 Email: nea@nwecon.com No telephone calls, please. For more information on NEA, see our website www.nwecon.com.

Southern Illinois University Carbondale

Assistant Professor in Rural and Regional Economic Development

Job Details: This a nine-month, tenure-track position in teaching, research, and outreach. The individual will be responsible for developing an effective instructional, research, and outreach program targeting domestic Rural and Regional Economic Development. Particular emphases will be on the interface of agricultural and environmental/natural resource activities and regional development within a rural context. Primary responsibility will be developing and teaching undergraduate and graduate courses in rural/regional development and applied economics. The individual will be responsible for (1) teaching senior and graduate level courses in rural/regional development and (2) other teaching duties in applied economics as needed in the department. The individual will also be responsible for developing and implementing a research program dealing with issues of rural and regional development in agricultural areas. The individual will be expected to publish research results in professional journals, seek external funding, and direct master's and Ph.D. candidates. Student advisement and outreach activities are also part of the assignment. Interest and ability to teach and provide academic leadership to graduate and undergraduate students is important.

Qualifications: Applicants should have either completed the Ph.D. in Agricultural Economics with an emphasis on rural and/or regional development or in a closely related discipline.

Interest and ability to teach and provide leadership to graduate and undergraduate students is important. Skill in quantitative methods (e.g., IMPLAN or similar I/O applications) is essential. Ability to work cooperatively on interdisciplinary research teams is an asset.

About SISU: SIUC is an affirmative action/equal opportunity employer that strives to enhance its ability to develop a diverse faculty and staff and to increase its potential to serve a diverse student population. All applications are welcomed and encouraged and will receive consideration.

Salary/Benefits: Salary will be commensurate with qualifications and experience. In addition to pension benefits, SIUC makes available group life, health, disability insurance and family coverage programs at minimal cost to employees.

Application Procedure: Review of candidates begins 12 January 2004 and will continue until a suitable candidate is found. Submit letter of application, resume, and official transcripts as well as statements of teaching philosophy and research interests, and have three letters of reference sent to: Steven E. Kraft, Chair; Dept. of Agribusiness Economics; Southern Illinois University Carbondale; Carbondale, IL 62901-4410 Telephone: 618/453-2421, E-mail: sekraft@siu.edu

University of Arizona

Assistant Professor

Job Details: The Department of Agricultural and Resource Economics seeks a faculty appointee (25% teaching, 75% research, 9-month tenure track) who will develop a distinguished research and teaching program in agricultural and resource economics. Areas of particular interest are international trade, but all areas will be given full consideration. Appointee is expected to conduct creative theoretical, and/or quantitative research, and to teach courses that fit into the instructional programs of the department. Two one-semester course offerings per year are normally expected. Salary is commensurate with experience.

Qualifications: Candidates must possess a doctorate in agricultural economics, economics, or an equivalent field and must have a strong background in contemporary economic theory and quantitative methods.

Application Process: A statement of qualifications plus research and teaching interests, resume, official graduate transcripts, copies of publications or working papers, and arrange to have three or more letters of reference sent to Satheesh Aradhyula, Search Committee Chair, Agricultural and Resource Economics Department, PO Box 210023, The University of Arizona, Tucson, AZ 85721-0023. Review of applications will begin January 15, 2004 and will continue until filled. The University of Arizona is an EEO/AA employer – M/W/D/V.

University of Florida

Post-doctoral Positions

The International Agricultural Trade and Policy Center (IATPC) <<http://www.iatpc.fred.ifas.ufl.edu>> is one of five specialized Centers within the Food and Resource Economics Department (FRED), University of Florida (UF), Gainesville Florida. The Center carries out its mandate by developing a scientifically based program that allows for the analysis and evaluation of the impacts that changes in domestic and international economic and trade policies might have on specialty crop and livestock producers in the Southeastern United States.

The IATPC seeks a postdoctoral associate to conduct research relating to the economics of managing invasive species in the tropical and subtropical areas of the USA. The successful candidate will work with departmental faculties in developing a framework/modeling system to enhance the decision-making capabilities of public and private sector managers involved with invasions by alien species. Candidate must possess excellent research, quantitative and communication skills, the ability to design and utilize analytical methods and techniques. The position requires familiarity with policy simulation methods, econometrics, and applied welfare theory. Experience with limited dependent variable and panel data techniques is desirable. A demonstrated interest in risk assessment, decision-making under risk, integrating risk attitudes into decision-making will be very attractive attributes.

The successful candidate will be expected to show leadership, to publish in leading refereed journals and to participate in the preparation of grant proposals. The position is a non-tenure accruing and is grant funded for a period of twenty-four (24) months with possible continuation. Salary is commensurate with experience and qualification. The position will remain open until it is filled.

Application Procedure: Interested persons are requested to submit the following items: (a) a letter of application including a description of your experience and qualifications related to this position; (b) curriculum vita; (c) official transcript of academic work; and (d) the names and contact information for three individuals from whom you have requested letters of recommendations.

Submit applications to: John J. VanSickle, Ph.D, International Agricultural Trade and Policy Center, University of Florida Food and Resource Economics Department, P.O. Box 110240 Gainesville, FL 32611, Phone: 352-392-1881 x221, FAX: 352-392-9898, E-mail: sickle@ufl.edu

University of Florida
More Post-Doctoral Positions

Job Details: Everglades National Park, in cooperation with the South Florida and Caribbean Cooperative Ecosystems Studies Unit, seeks three qualified applicants for a 2-year term, full time position in a multi-disciplinary program. The Post Docs will work closely with Senior ENP scientists and university faculty on projects pertinent to assessment of Everglades restoration. While expected to make a meaningful contribution to the workload at ENP, the proper applicant will be given a degree of latitude in producing research, and will be expected to produce peer-reviewed journal articles in coordination with ENP and university staff. Opportunities are available in the areas of hydrology, avian population modeling and marine ecology.

Qualifications: Skills and experience in applied ecology as appropriate, numerical methods, GIS, and PC/UNIX computer systems required. Programming skills in C/C++, Visual C, and FORTRAN desirable.

Application Procedure: To apply, send resume to Stephen R. Humphrey, Director of Academic Programs School of Natural Resources and Environment, Box 116455, 103 Black Hall, University of Florida, Gainesville, FL 32611-6455, humphrey@ufl.edu

University of Kentucky
Assistant Professor – Intertemporal Decision Analysis

Job Details: Tenure track - Teaching (70%) and Research (30%). The individual in this position will have a firm mastery of advanced techniques in financial economics and the desire to apply these techniques to problems that go well beyond traditional corporate or agricultural finance applications. We are looking for a colleague who can apply modern investment theory to a variety of applications of interest to the agricultural economics profession. These could include: commodity price risk, commodity stabilization policy, the timing of natural resource extraction, investments by individuals and communities in economic development, or environmental policy, as well as traditional firm/farm level investment activity. Our expectation is that this person will be able to make a significant disciplinary contribution to the profession, by developing new theoretical approaches or by innovative applications of investment theory. Because this position focuses on the application of a set of specialized theories and models it offers the opportunity to work with other department members in developing a part of the research program. The successful candidate will play an active role in the graduate program. This will include the opportunity to develop a new graduate course on applied investment analysis that could become a part of the core doctoral program, as well as advising PhD and masters students. In addition we expect a strong record of scholarly publication, an instructional contribution to the

undergraduate program and a willingness to engage in activities that support a collegial department environment.

Qualifications: We are looking for a person who has great interest in applying investment analysis techniques to problems in areas such as, resource economics, human capital theory, agricultural policy, farm level decision making or rural development.
Ph.D. is required.

Application Procedure: Contact: David Freshwater , Search Chair; University of Kentucky; 400 C. E. Barnhart Building; University of Kentucky; Lexington KY 40546-0276; (t) 859 257-1872; dfresh@uky.edu

University of Louisiana at Monroe
Assistant/Associate Professor Agricultural Economics

Job Details: Assistant/Associate Professor, Tenure Track, Nine month appointment. The successful candidate will be expected to teach undergraduate courses in Agricultural Business and Economics. Serve as academic advisor; develop curricula; assist in recruiting; work closely with area agribusinesses and producers; engage in scholarly activity; and provide professional community, departmental and university services. Opportunities exist for development of research initiatives in areas of expertise and summer teaching. Specialties Desired: Agribusiness/Management, Agricultural Economics, Farm Management/Production Economics, International Trade

Qualifications: Ph.D. in Agricultural Economics or closely related field. Excellent oral and written communication skills and working knowledge of farm management software are required. Demonstrate commitment to work in a culturally diverse learning environment and willingness to seek external funding.

Application Process: Send letter of application including a statement of research interest, resume, undergraduate and graduate transcripts and three letters of recommendation to: Dr. Trent Smith, Department of Agriculture, University of Louisiana at Monroe, Monroe, LA 71209-0510. Office 318-342-1785/Fax 318-342-1779. Review of applicants will begin October 15, 2003 and continue until the position is filled. Position available January 10, 2003.

University of North Carolina at Asheville
Assistant Professor

Job Details: The Department of Economics seeks a broadly-educated economist whose first priority is excellence in undergraduate teaching in a liberal arts setting. Teaching responsibilities will include managerial finance, principles of macroeconomics, money and banking, and additional courses, for example, intermediate macroeconomics or

international economics. The University of North Carolina at Asheville is an Equal Opportunity/Affirmative Action Employer. Women, minorities, and people with disabilities are encouraged to apply.

Qualifications: Liberal arts experience is especially desirable; an interest in contributing to interdisciplinary programs is a definite plus. The Ph.D. is required for a tenure track appointment as assistant professor beginning August 2004.

Application Procedure: Please send application letter, curriculum vitae, copies of post-secondary transcripts, statement of teaching philosophy, copies of teaching evaluations, and three letters of recommendation (one should address teaching effectiveness and one should address expected date of degree completion). Application review will begin in October and continue until the position is filled. The department will interview at the AEA/ASSA meeting in January 2004.

Contact: Bruce Larson, University of North Carolina at Asheville, One University Heights, Economics CPO 2110, Asheville, NC 28804.

University of North Carolina at Charlotte
Knight Distinguished Professor of Public Policy

Job Details: The University of North Carolina at Charlotte, Department of Geography and Earth Sciences is recruiting an outstanding candidate for the Knight Professor of Public Policy to begin in the Fall term, 2004. The successful candidate will have a distinguished research record including publications and funded research, graduate teaching and mentorship credentials, and the ability to work with colleagues from several academic departments and the community. The Department seeks a scholar with focus in the area of urban, regional, or environmental policy. The appointee will be expected to teach three courses per year, conduct funded research, and direct doctoral students.

Qualifications: The successful candidate will be a core faculty member in the interdisciplinary Ph.D. in Public Policy, which began in the Fall of 2001 and currently has more than 25 students. The appointee must have experience and credentials commensurate with the rank of Professor in the Department of Geography and Earth Sciences. The Knight Distinguished Professorship and the endowment derivatives are for an initial term of five years, renewable for additional terms.

Application Procedure: Review of applications will begin January 1, 2004 and continue until the position is filled. Send: 1) letter of application stating primary teaching and research interests, 2) vita, 3) three references to the address given below. Finalists may be asked to send additional materials at a later date. AA/EOE Applications may be sent to: Dr. Owen J. Furuseth, Associate Provost, Metropolitan

Studies & Extended Academic Programs, The University of North Carolina at Charlotte, 9201 University City Blvd., Charlotte, NC 28223-0001

University of Tennessee
Assistant/Associate Professor

Job Details: This is a 12-month, tenure-track research position, located at The University of Tennessee in Knoxville, Tennessee. The successful candidate will be expected to: 1) develop a nationally recognized research program in natural resource/environmental economics and policy, 2) publish research results in appropriate refereed literature, 3) participate in professional scholarly associations to disseminate research results, 4) work closely with other research, teaching, and extension faculty within and outside the Department, 5) acquire significant extramural funding to support the research program, 6) work with graduate students and teach advanced courses in the field, and 7) participate in the committee and governance structure of the Department, Institute, and University.

Qualifications: Candidates should hold a Ph.D. in Agricultural Economics, Economics, or a closely related field.

Salary: Salary will be competitive and commensurate with experience.

Application Procedure: Screening of applications will begin on December 1, 2003, and continue until a suitable candidate is identified. To apply, send a current curriculum vita, a letter detailing your interest in the position, official transcripts, and names and addresses of three references to the following address: Dr. Dan McLemore, Department of Agricultural Economics, 2621 Morgan Circle, The University of Tennessee, Knoxville, TN 37996-4518. Inquiries can be made by e-mail (dmclemor@utk.edu) or by telephone (865-974-7231).

University of Wisconsin-Madison
Assistant, Associate or Full Professor in Community Economic Development

The Department of Rural Sociology is accepting applications for a tenure-track position in the area of community economic development (PVL #45686), to begin July 1, 2004. The position may be filled at the Assistant, Associate or Full Professor level, depending on qualifications.

Qualifications: The successful applicant will have a Ph.D., established research record, and experience in Extension or other outreach activities.

Responsibilities: Extension responsibilities include delivery of education programs and research-based information related to community economic development and co-

directing the UW-Extension Center for Community Economic Development (CCED). The position assists communities, other university faculty, practicing professionals, and policy makers in addressing community economics issues and development of policy initiatives. Other responsibilities include teaching one course per year in the Department of Rural Sociology, advising undergraduate and graduate students, and providing normal university service. The Department of Rural Sociology and the Department of Sociology share a joint graduate program at the doctoral and masters levels, but have separate undergraduate programs.

Application Procedures: Interested persons should send a letter of application detailing their experience in all relevant areas, curriculum vitae and samples of publications to Professor Leann Tigges, Search Committee Chair PVL #45686, Department of Rural Sociology, 1450 Linden Drive, University of Wisconsin, Madison, WI 53706. Three letters of recommendation should be sent directly to Professor Tigges. Please do not submit application materials electronically. Applications will be reviewed until an adequate pool of applicants is achieved. To assure consideration, submit complete application by December 15, 2003. Unless confidentiality is requested in writing, information regarding applicants and nominees must be released upon request. Finalists cannot be guaranteed confidentiality. UW-Madison is an equal opportunity/affirmative action employer.

University of Wyoming

Professor and Head of Agricultural & Applied Economics

Location: Department of Agricultural & Applied Economics, College of Agriculture, University of Wyoming, Laramie, WY. Laramie is a small university town with easy access to the Front Range of Colorado. Located between two mountain ranges, the area offers nationally recognized outdoor recreation opportunities including skiing, hiking, fishing, hunting, and mountain biking in conjunction with an academic setting. The University of Wyoming is the only four-year institution of higher learning in the state. The State of Wyoming is one of the few states in the nation currently enjoying a budget surplus.

Department: The Department of Agricultural & Applied Economics has 11 faculty members and 4 academic professionals. The Department typically has the highest undergraduate enrollment in the College and currently plays a key role in addressing economic/management issues facing decision makers in the state and region. The Department has a solid personnel base and is looking to further expand its academic and service role in the region and nation. The Department's programs focus on economic based decision making in the areas of agricultural business, community economic development, and natural resource management. Current areas of research include land use, public lands, natural resource management, and risk management, as well as market analysis and marketing. The Department offers a BS

degree program with options in international agriculture, agricultural business, and farm and ranch management; and MS degree programs in agricultural economics, agricultural business, and community economic development. Multi-disciplinary collaborations and research also are encouraged. At present the Department participates in an interdisciplinary BS and MS degree program in Environmental and Natural Resources through the School of Environment and Natural Resources. The Department's nationally recognized extension programs focus on using economic principles and analyses to assist in decision making at the family, firm, and community level. There are many opportunities to lead and expand the Department's role in disciplinary and multi-disciplinary research, extension, and teaching activities.

Description: The Professor and Head of the Department of Agricultural & Applied Economics is a calendar year position responsible for the administration of the research, teaching, and extension programs of the Department. The Head is expected to provide strong leadership, academic program support, faculty and staff oversight, budget administration, and facilitate collaborative goal setting and planning. Beyond these administrative responsibilities the Head is also expected to make contributions to the Department's programs in instruction, research, and/or extension. The Department desires a candidate who will help us position our strengths in order to pursue opportunities regionally and nationally.

Qualifications: Candidates must hold a Ph.D. in agricultural economics, applied economics or economics and have demonstrated accomplishments in research, teaching, and/or extension. Preference will be given to candidates with demonstrated leadership and administrative skills. The candidate should have a balanced appreciation for excellence in research, teaching, and extension; and the ability to work effectively with students, staff, faculty, administration, and various clientele groups.

Application: Complete applications will include a resume, names and contact information for 5 references, and a cover letter addressing the candidate's administrative philosophy. Evaluation of applications will begin January 21, 2004 with an anticipated start date of August 2, 2004. Please forward applications to: Dr. David T. Taylor, Department of Agricultural & Applied Economics, University of Wyoming, Box 3354, Laramie, Wyoming 82071-3354, Phone: 307-766-5682, Fax: 307-766-5544 Email: ttaylor@uwoyo.edu Department Website: <http://agecweb.uwoyo.edu/>

The University of Wyoming is an equal opportunity/affirmative action institution.

Utah State University

Assistant/Associate Professor of Agribusiness

Job Details: Assistant/Associate Professor, Agribusiness. This position is a nine-month tenure-eligible position with potential to obtain funding for additional months. The position is a 50:50 teaching and research appointment and is available January 1, 2004. Candidates with appropriate research or outreach emphases may be funded, in part, through the Utah Agricultural Experiment Station or Cooperative Extension. The incumbent is expected to provide excellent teaching at the undergraduate and graduate levels. The principal area of teaching will be in the general area of agribusiness management and/or marketing. Opportunity to possibly teach in other complementary areas exist. The successful candidate is expected to develop a nationally recognized research program that will result in publications in the leading journals of the profession. Research will be expected to emphasize management and/or marketing issues related to food marketing and production chains.

Qualifications Required: A Ph.D. in agricultural economics or economics with emphasis in the general area of agribusiness. The degree must be completed before beginning employment. Evidence of ability to effectively teach undergraduate and/or graduate classes in the area of agribusiness. Evidence of ability to conduct productive research in one or more of the following areas: management of agribusiness firms, marketing, or food safety. Evidence may include, but is not limited to, published research and/or sponsored research awards.

Qualifications Desired: Experience in the operation and/or management of an agribusiness firm, farm, and/or ranch. Willingness to participate with other members of the Department in sponsored research and/or outreach programs. Familiarity with issues related to agricultural operations and agribusiness firms in the intermountain area of the United States. Training and ability to use econometrics and other quantitative methods.

About USU: Utah State University (USU) is a land-grant university founded in 1888. The university is a Carnegie Doctoral Extensive research institution with approximately 3,000 students (19,000 undergraduates and 4,000 graduate students) from all 50 states and 80 foreign countries. The 22-member Department of Economics supports Bachelor's, master's, and Ph.D. programs in economics, applied economics, and agribusiness. The College of Agriculture, the College of Business, the Utah Agricultural Experiment Station, and extramural grants and contracts support the department's research program. The department provides extension support throughout Utah and into adjacent states in the areas of agribusiness, agricultural economics, rural development, and resource economics. The USU campus is in Logan, Utah, a community in a picturesque mountain valley with a population of over 90,000 about 80 miles north of Salt Lake City. Outstanding recreational opportunities

abound in the nearby mountains and proximate region. Additional information about the Utah State University and the Economics Department, and faculty can be found at the department (<http://www.econ.usu.edu/>) and the University websites (www.usu.edu).

Salary: Salary will be competitive. A fully competitive benefits package includes TIAA/CREF, as well as life, medical, dental, and disability insurance.

Application Procedure: Please submit a letter of application, curriculum vitae, graduate transcripts, sample research papers, and three letters of reference to: Dr. Paul Jakus, International Economics Search Committee Chair, Department of Economics, Utah State University, 3530 Old Main Hill, Logan, UT 84322-3530, Phone: 435.797.2310, Fax: 435.797.2701, E-mail: rvazquez@econ.usu.edu Formal review of applications will begin on October 1, 2003 and will continue until a suitable candidate is hired. Position updates will be available at www.econ.usu.edu

Utah State University

Assistant Professor, Macroeconomics/Econometrics

Job Details: This is a nine-month tenure-eligible position potential to obtain funding for additional months through sponsored research. The position is characterized by a 60:40 division of effort between teaching and research, and is available as early as January 2004. Candidates with appropriate research emphases may be funded, in part, through the Utah Agricultural Experiment Station. The successful candidate must be an excellent teacher, qualified and prepared to teach undergraduate and Ph.D. courses in macroeconomics and Ph.D. courses in econometric theory and application. The candidate will also develop a nationally recognized research program in macroeconomics, econometrics, or other fields complementary to department interests.

Qualifications: A Ph.D. in economics with specialties in macroeconomics and econometrics is required, and must be completed before beginning employment. Candidates are expected to provide evidence of excellent teaching and productive research.

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in the areas of agribusiness, agricultural economics, rural development, and resource economics. The USU campus is in Logan, Utah, a community in a picturesque mountain valley with a population of over 90,000 about 80 miles north of Salt Lake City. Outstanding recreational opportunities abound in the nearby mountains and proximate region. Additional information about the Utah State University and the Economics Department, and faculty can be found at the department (<http://www.econ.usu.edu/>) and the University websites (www.usu.edu).

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Utah State University

Assistant Professor, International Economics/Econometrics

Job Details: This is a nine-month tenure-eligible position with a 60:40 division of effort between teaching and research, available as early as January 2004. Candidates with appropriate research emphases may be funded, in part, through the Utah Agricultural Experiment Station. The successful candidate will provide excellent teaching at both undergraduate and graduate levels, including graduate-level courses in international economics and econometric theory and applications. The successful candidate will develop a nationally recognized research program in international economics, econometrics, or other fields complementary to on-going departmental research programs.

Qualifications: A Ph.D. in economics or agricultural economics with expertise in international economics and econometrics must be completed before beginning employment. Candidates are expected to provide evidence of excellent teaching and research potential.

About USU: Utah State University (USU) is a land-grant university founded in 1888. The university is a Carnegie Doctoral Extensive research institution with approximately 3,000 students (19,000 undergraduates and 4,000 graduate students) from all 50 states and 80 foreign countries. The 22-member Department of Economics supports Bachelor's, master's, and Ph.D. programs in economics, applied economics, and agribusiness. The College of Agriculture, the

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COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS

To Become a Member of CWAE/AAEA

Submit a completed a membership application to the AAEA Business Office. CWAE membership is open to any member of the AAEA. Annual dues are \$10.00.

The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

**AAEA Business Office
415 South Duff Avenue, Suite C
Ames, IA 50010-6600
phone: 515-233-3202 fax: 515-233-3101**

AAEA Website: <http://www.aaea.org/>