

NEWSLETTER OF THE COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS SUMMER ISSUE 2002

IN THIS ISSUE:

Letter from the Chair....1

CWAE Election Results.....1

CWAE Events in Long Beach.....2

A Woman You Should Know.....2

Graduate Student Corner.....3

Job Announcements.....3

CWAE WEBSITE: http://www.aaea.org/cwae/

Margot Rudstrom CWAE Chair West Central R.O.C. P.O. Box 471 Morris, MN 56267 (320) 589-1711 Cheryl DeVuyst CWAE Co-Editor Agribusiness and Applied Economics P.O. Box 5636 NDSU Fargo, ND 58105-5636 (701)231-8000 Jennie Popp CWAE Co-Editor Agricultural Economics and AgriBusiness 217 Agriculture Bldg. University of Arkansas Fayetteville, AR 72701 (479)575-2279

Letter from the Chair

So much has happened since our last newsletter. Hopefully I can get everyone caught up. First off, thanks to all who voted in the CWAE election. The on-line voting seems to be working well, with 57% of our members casting a ballot. Thank you Doris Newton, Annette Levi, Vicky Salin and Lorie Srivastava for agreeing to run for the CWAE board. Last, but certainly not least, thank you Penny Diebel and Mary Bohman for your 2 years of service on the CWAE board.

I am sure everyone is looking forward to the AAEA meeting in Long Beach. I know I am looking forward to connecting with old friends and making new friends. Make sure you check the events sponsored by CWAE. They are summarized in this newsletter. I want to remind everyone of the CWAE business meeting scheduled from 4-6 pm on Monday July 29th. I want to encourage all CWAE members to attend. We have a full agenda and this is a good opportunity to voice your opinions. CWAE will be nominating a deserving female agricultural economist for an AAEA Fellow for 2003. We are looking for suggestions on whom CWAE should nominate.

The Sylvia Lane fellowship was awarded to Wen Du, a graduate student in the Department of Agricultural Economics at Washington State University. Her project, is "Hedging in the Futures Markets for Wheat Producers in the Pacific Northwest." Her mentor is Dr. Bruce Sherrick, Associate Professor of Agricultural Finance, Department of Agricultural and Consumer Economics, University of Illinois at Urbana-Champaign.

The applicants in the March and November calls were very deserving of the Fellowship. Unfortunately, there were only sufficient funds to partially sponsor one of the applicants. This brings me to my next issue: fundraising for the Sylvia Lane Fellowship. It is imperative we increase the Sylvia Lane Endowment. Given the strength of the applicants over the past year, we MUST find a way to support the mentoring opportunities of young agricultural economics professionals. You will be hearing more about this at the CWAE luncheon.

The speaker for this year's luncheon is Dr. Joyce Cacho, Vice President, Food & Agribusiness Research Department, Rabobank International. Dr. Cacho will be sharing her perspectives on diversity and what we as an association and section can learn about the subject. I, for one, am very interested to hear Dr. Cacho's comments. I am sure they will be provocative.

While on the subject of the CWAE luncheon, several professionals have purchased tickets for graduate students. Graduate students, who will be at Long Beach and would like a free lunch, good conversation and an opportunity to network, please e-mail me at rudstrmv@mrs.umn.edu if you are interested in receiving a ticket for the CWAE luncheon. To date I have had one graduate student request a ticket. That's about all I have for now. I am looking forward to seeing many of you in Long Beach.

Margot Rudstrom CWAE Chair

CWAE Election Results

The results of the CWEA Board -Members -at -Large are in. Victoria Salin and Lorie Srivastava have been elected. Congratulations, and thanks to everyone who ran. We have asked Vicky and Lorie to share their thoughts as to what's next. Here is what they told us.

What's Next from Vicky Salin on the CWAE Board

For starters, let me thank you all for your support. I look forward to working with the other officers and CWAE members.

I plan to start a series of articles in the newsletter about other professional groups that focus on women. I'll start with a survey through the listserv to ask CWAE members of any other groups that they have joined, and how CWAE could learn from those groups. It seems logical to start with our sister organization in the economics profession, CSWEP, and take a look at their current officers and their tracking survey efforts. Next will be a profile of OWIT, Organization of Women in International Trade, and its affiliate Women in International Trade in Texas, after I attend the national conference in Dallas in late October.

I hope that this inventory and brief reports could help CWAE members find useful networking opportunities in their specific fields and potentially lead to other joint activities with groups that have similar interests to ours.

What's Next from Lorie Srivastava on the CWAE Board

I am honoured by the support that CWAE members have invested in me by electing me to the Board. I look forward to working with the other Board members and the CWAE membership in building upon CWAE's successes of the last 20 years to effectively meet the needs of the women in our profession – whether they are in academia, government, or industry

I would like to see CWAE continue to be relevant to women in our profession by improving support and offering solutions relevant to members in the different areas of our profession. We have understandably been focussed on issues in academia, but as our graduates continue to be hired in non-traditional agricultural economics professions – such as private industry – I believe CWAE must adapt the lessons it has learned from academia, and provide solutions to comparable challenges that our members face in these new professional settings.

This is not to say that CWAE should ignore our academic members. Rather, in order to continue to be relevant for all our members, CWAE must strive to sponsor in activities or programmes that provide all our members with the necessary tools to assist them in succeeding in their profession of choice, whether it be academia, industry, or government.

I look forward to serving on the board to help CWAE continue to both articulate the issues of importance to the women in our profession and to offer solutions.

CWAE Events in Long Beach

Please check your AAEA program to confirm these locations for each event.

CWAE Reception - Sunday, July 28th 5:00-7:00pm, Hyatt Seaview B

Organized Symposia Monday, July 29th 3:30-5:00 Rennaisance-Rennaissance I

Managing Diversity: Beyond Race and Gender

This organized symposium will examine the ways that managing a diverse workforce is handled in a variety of work places. It will provide an opportunity to discuss how to improve the management decisions that we hope will build and retain a workforce that "looks like America." Organizer: Joy Harwood, Economic Research Service USDA Presentations: *Can We Achieve Equity When Generation Y Goes to School?* - Anthony Carnevale, Educational Testing Service *Encouraging Diversity in the Candidate Pool* - Betsey Kuhn, Economic Research Service USDA *Diversity Issues When a Department Changes Its Focus* - Bill Tomek, Cornell University *On Being a Newbie Faculty Member* - Cheryl DeVuyst, North Dakota State University

<u>CWAE Business Meeting</u> -Monday, July 29th 4:00-6:00pm, Hyatt Regency E

Important agenda items include the Tracking Survey and Funding for the Sylvia Lane Fellowship

<u>CWAE Luncheon</u> - Tuesday, July 30th, 11:45-1:15pm, Hyatt Seaview B

The speaker for this year's luncheon is Dr. Joyce Cacho, Vice President, Food & Agribusiness Research Department, Rabobank International. Tickets are \$30 for professionals and \$23 for graduate students. Graduate students, who will be at Long Beach and would like a free lunch, good conversation and an opportunity to network, please e-mail Margot Rudstrum at rudstrmv@mrs.umn.edu if you are interested in receiving a ticket for the CWAE luncheon.

<u>*CWAE Undergraduate Breakfast*</u> -Wed, July 31st 7:30-8:15am, Hyatt, Beacon Ballroom B

The speaker for this year's breakfast is Nancy Boettcher, Senior Loan Officer, Northwest Farm Credit Services. She will be speaking about Careers in Agribusiness. Tickets for the breakfast are \$22 for professionals and graduate students. Tickets for undergraduates are free of charge.

A Woman You Should Know

Michele Veeman Professor of Agricultural Economics Department of Rural Economy University of Alberta

My connection with agriculture dates from my early life, from the age of twelve, on a mixed farm in New Zealand. The decision of my parents to move, with their young family, from urban to rural life, to commence dairy and sheep farming operations in a coastal region of the North Island, contributed to my interest in agriculture. I encountered economics as a subject in the third and fourth years of my B. Sc. Program in Agricultural Science at Massey University, when classes from Wilfred Candler and Duncan Ridler, amongst other instructors, opened that new door to me. My other mentors included Frank Jarrett, who supervised my M.Sc thesis at the University of Adelaide, in South Australia, and Sidney Hoos, who supervised my Ph. D. thesis at the University of California at Berkeley. Each, in his different way, encouraged me in areas of research that continue to engage my interest; each of them provided models that I, in turn, have followed in my roles as graduate supervisor, mentor and teacher.

Moving to Canada from Berkeley was a direct reflection of my marriage to a Canadian economist, Terry Veeman, whom I had met at Giannini Hall, through his studies with Ciriacy Wantrup. Canada was a somewhat larger "market" than New Zealand or Australia for an economist and agricultural economist to search for two faculty positions in the same location; even so, few Canadian agricultural economics departments initially seemed to be prepared to offer the opportunity of such a position to a relatively unknown woman. We were fortunate that Travis Manning, at that time Department Head of Agricultural Economics at the University of Alberta, had spent a sabbatical at Berkeley during our studies there. His very active recruitment led to each of us accepting an assistant professor position, split between Economics and Agricultural Economics, at the University of Alberta, in 1970. At that time I would not have forecast that I would spend the majority of my career at a single university. However, the University of Alberta has effectively provided an institutional basis that has enabled me to apply and further develop my research skills, engage in Canadian farm and food policy processes and to build on my interests in the economics and policy processes associated with international markets and trade in food and resource products. Similarly, Edmonton proved to be a hospitable environment for our two children, Michael and Kathryn, to grow up in; they are now each pursuing graduate studies at other North American universities.

International trade and policy issues related to agriculture and food have been one long-standing and major focus of my scholarly work and my teaching. Another focus of my research and teaching is demand analysis. An area of emphasis within these broad categories has been the study of consumers' perceptions and choices of different product attributes. Some of my earlier work in this area employed the tools of hedonic price analysis. Subsequently I have learned from and collaborated with resource economist colleagues in studies of stated preference analyses of food choices that include attributes like the location of product origin and the production process characteristic of agricultural biotechnology. This is a current major area of emphasis of my research activities.

My PhD thesis research, and another of my continuing areas of interest, relates to economic regulation in agricultural markets. Thus another theme of my research and writing has focused on marketing boards and state trading enterprises. The institutional arrangements for Canada's national supply management marketing programs were being established at the time I moved to Canada. Agricultural economists have sometimes taken an uncritical view of such mechanisms to tax consumers for the benefit of primary producers, but my training and values have led me to focus on both the efficiency and the distributional consequences of these programs, an approach that has not always been appreciated by some commodity groups. Whether or not because of this, I have over the years been fortunate to be invited to participate in numbers of interesting policy assessments within Canada. These have included membership, (representing consumers' interests) on a national roundtable on dairy policy; membership on the national statistics council (an advisory body to Canada's chief statistician); and a term of membership on the federal government's sectoral advisory group on international trade. Currently, I am a member of the roster of panelists for Canada's *Agreement on Internal Trade*.

In terms of collegial contributions, I have been fortunate to interact and work with numbers of interesting groups of colleagues, both within and beyond the University of Alberta. These have included activities as a previous executive member of the Western Agricultural Economics Association and the Canadian Chapter of the International Association of Agricultural Economics, as well as Canada's national agrology institute. I have also been an active member of the Canadian Agricultural Economics Society, having been a previous co-editor of the CJAE as well as a previous President of the Society; I am a Fellow of the CAES. I have also been able to participate in and help lead several international projects that have linked my Department or Faculty with various universities in Asia and in Africa; these have been valuable learning experiences, as has been the opportunity to work with numbers of international and local graduate students.

I became Chair of the Department of Rural Economy in 1992 and accepted a second five-year term of appointment from 1997. Moving into academic administration as a department chair at a time when major budget cuts were occurring posed new challenges—fighting for the maintenance of essential services and functions, reorganizing to make best use of existing resources, strategizing and acting as team leader in seeking subsequent opportunities to build on areas of strength. I am looking forward to being able to place much more emphasis on both teaching and research with the conclusion of my second term as department chair in July 2002. I consider myself to have been very fortunate to have been able to learn from the challenges and opportunities of my career to this point. I see many more opportunities ahead.

Graduate Student Corner

The AAEA Annual meetings have a different meaning to every undergraduate, graduate or professional attending the conference. This is because we all hope to gain some insight to where our futures are headed or just to improve our already existing state. Every year, many graduate students attend the annual meetings to participate in the various events in search of knowledge or to share their research experience that set a stepping-stone for their futures.

The Graduate Student Section (GSS) of the AAEA has been working hard to provide additional activities of particular interest for graduate students at the AAEA Annual Meeting in Long Beach. This year's activities include: The Case Study Competition, session on how to interview, session on how to write a journal article and a reception. In addition, graduate student participant could benefit from participation in the Resume Workshop, Methods of Agribusiness Research and Analysis, Paper and Poster Sessions, and the Recruitment Fair. Please consult the AAEA meeting program in Long Beach for locations for each of these events.

The Case Study Competition is a graduate student event that highlights the future role in Agriculture and Resource Economics. It addresses three basic questions: what is the role that a case study plays in the missions of agricultural economics institutions and workplaces, standard frameworks that are employed in economic strategies, and the criteria for an exemplary case study. The case study takes place Sunday, July 28th, 9 am – 3 pm. The final competition is on Monday, July 29th, 3:30–5:00 pm. Entry Deadline – July 1st. If you missed it this year, please keep it in mind for next year! For more information, contact Dr. Wendy Umberger at wumber@lamar.colostate.edu or on the Case Study competition web site at http://www.aeco.ttu.edu/gss/Case.htm.

On Monday, July 29th at 10am, a session entitled *Guidelines for Interviewing and Becoming a Successful Academic Professional* will include perspectives from four individuals regarding the process of gaining an academic position. More details, including the speakers a n d their topics, can be found at http://www.aeco.ttu.edu/gss/interview.html

On Tuesday, July 30th at 10am, a session entitled Guidelines on Writing and Submitting a Journal Article. Three presenters will share their perspectives. More information can be found at <u>http://www.aeco.ttu.edu/gss/journal.html</u>

Finally, the GSS will host a reception and business meeting on Sunday, July 28, from 4 to 6 pm The fee is \$5.00 The event is open to anyone interested in meeting with Graduate Students.

The Resume Workshop can be particularly helpful to graduate students in providing an insight to what job recruiters look for and how one can sell themselves to ensure their expertise look good on paper, another form of acquiring knowledge. Dr. Mark Wade of the University of Florida will hold a special job-seeking skills session on Sunday from 1 to 6 p.m. Laptop computers will be available to make revisions, so please bring your existing résumé on disk to take full advantage of this workshop. Space for this event is limited; please indicate your interest in this workshop on the registration form. The Methods of Agribusiness Research and Analysis session may provide an insight into the latest trends in research of Agribusiness firms. The Paper and Poster Sessions are important events to all attending the meetings because people can pick and choose the topics that are relevant to their own interests making them more attractive to many in my opinion. Lastly, even though the Recruitment Fair is targeted mostly towards graduating undergraduates, I believe that it would be an event that could prove useful to anyone ready to hit the job market.

The AAEA Meeting is the best place to start making contacts and getting a head start in attaining networking skills. Looking forward to seeing many of you there.

M.S. Degree Required

ARIZONA STATE UNIVERSITY EAST, Mesa, AZ

Faculty Research Associate

<u>Job Details:</u> The Morrison School of Agribusiness & Resource Management seeks candidates for a nontenure track position as a faculty research associate. Responsibilities include data collection, model development, analysis, and the preparation of written reports and oral presentations. Candidates with a demonstrated knowledge of agricultural markets, particularly the fruit and vegetable industry, and agricultural policy are encouraged to apply. This is an academic year appointment with continuation dependent on funding.

<u>Qualifications:</u> include a M.S. in agricultural economics, economics or a closely related field and a strong background in econometric modeling and database management. The successful candidate will conduct economic analysis on U.S. and international fruit and vegetable markets.

<u>Application Deadline</u> is July 1, 2002; if not filled, the first of each month thereafter until position is filled.

<u>Application Details</u>: Applications must include a letter of intent, resume, the names, addresses, and telephone numbers of three references, and a sample writing. An equal opportunity-affirmative action employer. CONTACT: Dr. Paul M. Patterson, Morrison School of Agribusiness & Resource Management, Arizona State University East, 7001 East Williams Field Road, Mesa, AZ 85212 (480-727-1124; Fax 480-727-1961).

DEVTECH SYSTEMS, INC., Arlington, VA

Analysts

<u>Job Details:</u> Washington, DC area consulting firm has immediate openings for analysts to work on developing country economic and social data under USAID contract. Responsibilities are compilation, dissemination and analysis of economic and social data. Excellent opportunity to develop and use technical economic and statistical skills. Work is DC-based.

<u>Qualifications:</u> Position requires Master's degree in economics, computer-based statistical analysis and web skills (SAS, Excel, HTML). Applicants selected will be subject to a government security investigation and must meet eligibility requirements for access to classified information.

<u>Application Details</u>: Fax resume with cover letter and salary requirement. An equal opportunity employer. CONTACT: Fax 703-312-6039, Attn: DIS recruiter or email devtech@devtechsys.com.

MCNEESE STATE UNIVERSITY, Lake Charles, LA

Instructor of Economics

<u>Job Details:</u> The Department of Accounting, Finance, and Economics invites applications for a full-time nontenure track position as an instructor of economics beginning in August 2002.

Qualifications: Applicants are expected to have a Master of

Economics or a related field with graduate course work in economics and quantitative methods. Prior college teaching experience is desirable. The position requires a full-time teaching load of 12 hours per regular semester in economics, business statistics, and quantitative methods, appropriate service and intellectual contributions, and other duties as outlined in the MSU Faculty Handbook.

<u>Application Details:</u> Review of applicants begins immediately and will continue until position is filled. Send letter of application addressing qualifications, a detailed resume, evidence of prior teaching effectiveness if available, and a list of three professional references. An equal opportunity-affirmative action employer. CONTACT: Dr. Andrew W. Foshee, Chair of Search Committee, Dept. of Accounting, Finance & Economics, McNeese State University, P.O. Box 91415, Lake Charles, LA 70609-1415 (Fax 337-475-5010; awfoshee@juno.com).

NORTHWEST ECONOMIC ASSOCIATES

Senior Economic Consultant

<u>Job Details:</u> Northwest Economic Associates (NEA), a natural resource and economic consulting firm specializing in water, agriculture, Native American economic development, environmental quality, energy, market analysis, and forestry issues for public and private sector clients, has an immediate opening for a Senior Economic Consultant to work on and manage a variety of projects. Key responsibilities: management and participation in research projects involving NEA and other companies; development and maintenance of client relationships; active marketing; assisting other employees; participation in and coordination of reports; working within time and budget limits.

<u>Qualifications:</u> Requirements include: willingness and ability to shift easily among diverse studies; advanced degree in Agricultural Economics, Resource Economics, Economics, Business, or closelyrelated discipline with at least two years of post-degree experience; excellent interpersonal and writing skills; strong analytical, quantitative, and computer capabilities; completed coursework in economics, mathematics, statistics, and quantitative methods (business, finance, econometrics, programming, environmental science, Geographic Information Systems also desirable); excellent time management skills.

<u>Application Details:</u> Please send a letter and resume summarizing relevant education and experience to: Robert McKusick NEA 12009 NE 99th Street, Suite 1410 Vancouver, WA 98682 Email: nea@nwecon.com No telephone calls, please. For more information on NEA, see www.nwecon.com.

RESOURCES FOR THE FUTURE, Washington, DC

Research Assistants (2)

<u>Job Details</u>: Resources for the Future (RFF) is a nonprofit, nonadvocacy research and public policy organization that focuses on a variety of natural resource, environmental, energy, risk, and food system issues. Established in 1952, the organization is committed to both scholarly excellence and policy analysis. The Risk, Resource, and Environmental Management Division (RREM) focuses primarily on policy analysis and is comprised of an interdisciplinary staff. <u>Qualifications:</u> RREM seeks two research assistants (RA) with a demonstrated interest and experience in public policy analysis, a commitment to careful and impartial research, and excellent writing and analytical skills. A B.A./B.S. or Master's degree is required. Responsibilities include independent data collection and analysis, literature searches, report writing, meeting planning, database management, and a variety of administrative tasks. One RA position requires knowledge and interest in food safety, international food security, and agriculturally related environmental issues. For the other position, a background in international trade and environmental policy, public participation, Superfund, and/or water supply and quality would be desirable.

<u>Salary</u>: Salary starts at \$30,000, depending on experience, with positions available summer 2002—start dates are flexible. Good fringe benefits and a collegial work atmosphere.

<u>Application Details</u>: Please send cover letter, resume, undergrad and, if appropriate, grad school records, a short writing sample, and the names of two or three references (with telephone numbers and/or e-mail addresses) to: John Mankin, HR Office, Resources for the Future, Box RREM, 1616 P Street, NW, Washington, DC 20036. EOE. Women/minorities encouraged to apply. For more information about RFF, visit our website at http://www.rff.org. Applications accepted until position is filled.

UNIVERSITY OF ARKANSAS-LITTLE ROCK, Little Rock, AR

Associate Research Specialist

<u>Job Details</u>: An associate research specialist is sought with training in econometrics, forecasting, macroeconomics, and applied statistics to operate and maintain a state econometric model for Arkansas and subregions of the state. Specific research assignments will include econometric analysis, model building, model estimation, regional data collection and manipulation, and regional economic forecasting.

<u>Qualifications:</u> The person selected must possess appropriate training in econometrics, applied statistics, and macroeconomics. A Masters degree in economics is preferred.

<u>Salary:</u> The appointment will be on a full-time, permanent basis with a competitive salary and excellent benefits.

<u>Application Deadline</u>: The position is available beginning immediately. The review of applications will continue until the position is filled.

<u>Application Details</u>: An equal opportunity employer. CONTACT: Dr. John Shelnutt, UALR Institute for Economic Advancement, University of Arkansas-Little Rock, 2801 S. University, Little Rock, AR 72204 (Fax 501-569-8538; email: jpshelnutt@ualr.edu).

Masters or Ph.D Required

AMERICAN EXPRESS, Phoenix, AZ & New York, NY

Risk manager/ Economist

Job Details: American Express is seeking qualified candidates for

several risk manager/economist openings in its risk management organization in Phoenix and New York. Responsibilities include the design and development of profit-based acquisition and decisioning models for its card portfolio. Our core requirements are exceptional analytical skills, solid economic intuition, and superior written and verbal communication skills.

<u>Qualifications:</u> Experience with large data sets, limited dependent variable modeling techniques and SAS programming are strongly preferred. Successful candidates will be highly self-motivated, show attention to detail and enjoy working as part of a results-oriented and fast-paced team. We will consider Ph.D., ABD and exceptional MA candidates.

<u>Application Details</u>: We offer competitive compensation and benefits package. An equal opportunity employer. CONTACT: To view current opportunities or submit your resume on-line, visit our website at www.americanexpress.com.

CALPINE CORPORATION, San Jose, CA

Chief Economist

Job Details: Independent power company is seeking a chief economist to play a leadership role in developing its long-term macroeconomic analysis function, in advising top management regarding the impact of macroeconomic events on its electricity and natural gas businesses and strategies, and in communicating its views of macroeconomic dynamics to external and international audiences. The successful candidate will plan and lead the development of Calpine's long-term macroeconomic research and analysis function and work with the VP of Strategy and executive team to evaluate how macroeconomic trends affect Calpine's set of businesses in both gas and power. Will also work with VP of Strategy and business unit staff to help quantify the risks/benefits of entering into other regional and international markets and other energy related business opportunities. Will advise executive management regarding key strategic business decisions from a macroeconomic perspective. Coordinating and communicating the micro-side with other market specialists within Calpine to help evaluate future supply/demand/pricing dynamics for power, fuel, and/or other related markets will be very important. Will also communicate Calpine's economic views to internal and external audiences as appropriate.

<u>Qualifications:</u> A graduate level degree in economics or comparable business field is essential.

<u>Application Details:</u> An equal opportunity employer. CONTACT: Ronda Piatkowski, Calpine Corp., 50 West San Fernando, Suite 700, San Jose, CA 95125 (Rpiatkowski@calpine.com).

CITIGROUP, Dallas, TX

Statistical Modeler

<u>Job Details:</u> The Corporate Decision Science group located in Dallas supports CitiCapital, a commercial finance portfolio of 35 billion dollars, and Citigroup International Consumer Finance, a 14 billion dollar portfolio spanning 14 countries. These portfolios contain personal, auto/truck, credit card and real estate loan products. This department has immediate openings for statistical modelers. Responsibilities include developing statistical models and decision logic to support risk management and marketing initiatives, and developing statistical techniques, sampling procedures and scoring algorithms for use in decision science applications.

<u>Qualifications:</u> Candidates are required to possess graduate training in economics, statistics, or other quantitative fields. Individuals with knowledge of microeconomics, limited dependent variable analysis, or SAS are encouraged to apply.

<u>Salary:</u> We offer a competitive compensation and benefit package including 401K, medical, dental, and vision coverage.

<u>Application Details:</u> Send resume and cover letter. An equal opportunity employer. CONTACT: Dr. Isaac Rischall, Corporate Decision Science, 7th Floor - Wingren, 290 Carpenter Fwy., Irving, TX 75062 (Fax 972-652-6678; email: <u>isaac_rischall@afcc.com</u>).

DIECKMANN & ASSOCIATES, LTD., Chicago, IL

Executive

Job Details & Qualifications: A \$2 billion U.S. entity of a \$160 billion global financial services company is looking for an executive with M.A. or Ph.D. in mathematics, statistics or actuarial science preferred. Needs experience in building forecasting models/intelligent systems for complex business entitles, preferably in financial services or experience in macro analysis, such as econometrics.

<u>Application Details</u>: An equal opportunity employer. CONTACT: Kitz Rosenbaum (312-819-5905; email: rosenbaum@dieckmann-associates.com).

UNIVERSITY OF MINNESOTA, DEPT. OF APPLIED ECONOMICS

Regional Extension Educator

<u>Job Details:</u> Regional Extension Educator, Farm Management, Department of Applied Economics/Minnesota Extension Service, located in Southwest Minnesota. Minimum: MS degree in business, financial management, agricultural economics, or related field, and three years experience in accounting or income tax preparation. Preferred: Experience in farm business analysis, computer operation, tax preparation and FinPack software. CPA. Send letter of application with career goals, resume, official transcripts, name, phone and address of three references to: K. Olson, Department of Applied Economics, 1994 Buford Avenue, Room 316, St. Paul, MN 55108. Application deadline May 3, 2002. Full position description may be found at www.apec.umn.edu/jobopen.html. The University of Minnesota is an equal opportunity educator and employer.

<u>Qualifications:</u> Agricultural Economics, Farm Management/Production Economics, Finance

Application Details: Kent Olson , Professor and Search Committee Chair

University of Minnesota, Dept. of Applied Economics, 1994 Buford Ave., Room 316, St. Paul MN 55108 USA

(t) 612-625-1222,(f) 612-625-6245k,olson@apec.umn.edu

WEIDEMANN ASSOCIATES, INC. Arlington, VA

CFT Director of Market Oversight

<u>Job Details:</u> Weidemann Associates, Inc. has been engaged by the Commodity Futures Trading Commission (CFTC) to identify a Director of Market Oversight. This executive will oversee market operations, product review and analysis, and market surveillance activities at the CFTC. Additionally, the executive will advise the Chairman and the Commission on the division's program for initial and continuing oversight of trade execution facilities, with substantial involvement in the determination and/or public advocacy of policies of the CFTC and the Administration. It is a two-year, Washingtonbased position, with possible extension.

Qualifications: Qualified candidates must possess all or a majority of the following characteristics: Broad knowledge of current issues affecting the commodities, futures, options, and/or derivatives industry; A Substantive knowledge of current regulations, policies and procedures governing commodities, futures, options and the derivatives markets; A Experience in the markets regulated by the CFTC; A A strong background of business and/or economics; A Managerial experience, especially in senior-level positions requiring the direction and coordination of programs with multiple mid-level managers and/or regional locations; and A Strong liaison and representation skills.

Application Details: Please contact: Daniel E. Lounberg Weidemann Associates 933 N. Kenmore Street, Suite 401 Arlington, VA 22201 Tel. (703) 522-3075 ext. 19 Fax (703) 525-6169 dlounberg@weidemannassoc.com www.weidemann.org/ExecSearch

WORLD RESOURCES INSTITUTE

Director, Economics Program

<u>Job Details:</u> World Resources Institute seeks a dynamic individual to provide leadership, strategy and vision for its Economics Program. The successful candidate will play a direct role in the Program's strategic development, management, fundraising, and outreach. Strong background in environmental economics, commitment to results and successful fundraising record required. Minimum 10 years experience. Salary commensurate with experience. Send cover letter and resume/cv to Director of Economics Search, World Resources Institute, 10 G Street, NE, Suite 800, Washington, DC 20002. Fax: (202) 729-7686, Email: economics@wri.org. EOE.

Ph.D. Degree or A.B.D Required

ABILITY RESOURCES, INC., Alexandria, VA

Economist

<u>Job Details</u>:Opening for a Ph.D. economist with concentration in micro and industrial organization. Projects involve price fixing, damage assessment, merger analyses, valuation, and corporate finance. Collegial environment within well-established firm

<u>Qualifications</u>: One to two years experience performing analyses in these above mentioned fields. Must also have excellent verbal and

written communication skills and the ability to work in a fast-paced environment.

<u>Salary:</u> Compensation, bonus, and benefit package very market competitive.

<u>Application Details</u>: East and West coast opportunity. All inquiries held in strict confidence. Forward resume by email or fax. An equal opportunity employer. CONTACT: Pierre Dowd, Sr. VP (email: ari@us.net; Fax 703-836-1558).

ARIZONA STATE UNIVERSITY EAST, Mesa, AZ

Assistant or Associate Professor, Agribusiness finance or Food and Agribusiness Marketing

<u>Job Details:</u> The Morrison School of Agribusiness & Resource Management seeks candidates for a nine-month tenure track position at the assistant or associate professor level in the area of agribusiness finance or food and agribusiness marketing.

<u>Qualifications</u> :a Ph.D. in marketing, finance, agribusiness, agricultural economics, economics, management, business administration, or closely related field and research and teaching experience appropriate to rank. Applicants with a demonstrated ability to teach at the undergraduate and graduate levels and to attract funded research are encouraged to apply. Experience with and knowledge of the agribusiness industry are also desired.

<u>Application Deadline:</u> is September 1, 2002; if not filled, the first of each month thereafter until position is filled.

<u>Application Details:</u> Must include a letter of intent, curriculum vita, the names, addresses, and telephone numbers of three references, and evidence of recent scholarly activity. An equal opportunity-affirmative action employer. Contact: Dr. Raymond A. Marquardt, Dean, Morrison School of Agribusiness & Resource Management, Arizona State University East, 7001 East Williams Field Road, Mesa, AZ 85212 (480-727-1586; Fax 480-727-1961).

ARIZONA STATE UNIVERSITY WEST, Phoenix, AZ

Assistant/Associate/Full professor

Strategic management

<u>Job Details:</u> The School of Management (SOM) is recruiting for assistant/associate/full professor for Fall 2003 to teach strategic management at the MBA and undergraduate levels. Normal teaching load is four courses per academic year for untenured faculty. The SOM offers a B.S. in global business with specializations in marketing, financial management, HRM, information systems management, and international studies; a Bachelor's in accountancy; a Postbaccalaureate Certificate in accountancy; and an MBA.

<u>Qualifications:</u> Required: Ph.D. in strategic management or related field by August 15, 2003; evidence of teaching effectiveness in strategic management and achievement in scholarship, commensurate with level of appointment. Desired: Evidence of experience in teaching int'l mgt, human resource mgt, or legal issues and ethics; consulting/industry experience; evidence of MBA teaching experience; experience with strategic computer simulations; evidence of outstanding foundation in research methods; evidence of successful interactions with the local business community. <u>Application Deadline</u>: September 30, 2002 or the 30th day of the month thereafter.

<u>Application Details:</u> Send two complete copies of a letter of interest, vita, names of three references, and evidence of teaching and research performance. An equal opportunity-affirmative action employer. Contact Dr. Leanne Atwater, Management Department Chair, ASU West SOM, P.O. Box 37100, MC 2451, Phoenix, AZ 85069-7100. For more information, see http://www.west.asu.edu/academic/jobs/.

CALIFORNIA STATE UNIVERSITY-BAKERSFIELD, Bakersfield, CA

Lecturer

<u>Job Details:</u> The Department of Economics invites applications for a full-time lecturer with possible conversion to assistant professor beginning September 2002. The successful candidate will also serve as director of the Environmental Resource Management Program with appropriate release time.

<u>Qualifications</u>: Ph.D. or ABD in economics required. Teaching experience in urban and regional economics, environmental economics and economic geography preferred, GIS a plus.

Application Deadline: July 15, 2002

<u>Application Details</u>: Send curriculum vita, three letters of reference, teaching evaluations and graduate transcripts. An equal opportunity employer. Contact Margaret Malixi, Dept. of Economics, California State University-Bakersfield, 9001 Stockdale Highway, Bakersfield, CA 93311-1099

CHICAGO CENSUS RESEARCH DATA CENTER (CHCRDC), Chicago, IL

Administrator

<u>Job Details:</u> This summer (2002) the CHCRDC will be established at 230 South LaSalle Street in Chicago. The Census Bureau and the CHCRDC are now filling a full-time administrator position for the CHCRDC. This GS-11/12 level Census Bureau employee will play a key role in the CHCRDC's development and operation--including maintaining confidentiality and security, providing consultation on the use of the data, and general administration. The Administrator may also participate in collaborative and individual research projects. The successful candidate will be a motivated individual with significant research experience in an applied social science field or related discipline.

<u>Qualifications:</u> Candidates at the Ph.D., Ph.D. dissertation, and advanced graduate student levels will be considered. U.S. citizenship required. The Census Bureau of the CHCRDC will cooperate in hiring this Administrator, but the Census Bureau will make the final selection under its official hiring procedures. Availability of the position depends on funding.

Application Details: An equal opportunity employer. CONTACT: Bhash Mazumder, Federal Reserve Bank of Chicago, 230 S. LaSalle Street, Chicago, IL 60604-1413; and Janet Shapiro, Center for Economic Studies, U.S. Bureau of the Census, 4700 Silver Hill Rd., Stop 6300, Washington, DC 20233-6300. For more information about the RDC program, see http://www.ces.census.gov.

FLORIDA ATLANTIC UNIVERSITY, WILKES HONORS COLLEGE, Jupiter, FL

Visiting Assistant Professor

<u>Job Details:</u> The Wilkes Honors College invites applications for a one-year leave replacement in economics at the level of visiting assistant professor beginning Fall 2002 (#260960). We seek scholars with a broad interests in the liberal arts and sciences and willing to participate in interdisciplinary teaching. In addition to teaching courses in their areas of interest the successful candidate would participate in the teaching of introductory micro and macroeconomics courses. Preference will be given to candidates who can teach development economics.

<u>Qualifications</u>: Requirements include a Ph.D. or ABD in economics, evidence of excellence in undergraduate teaching, and potential for quality scholarship.

<u>Application Deadline</u>: Review of application materials will begin immediately and continue until the position is filled.

<u>Application Details:</u> Applicants should submit letter of interest summarizing their qualifications, teaching philosophy, research interests, and ways they expect to contribute to the Honors College. Send curriculum vita, graduate school transcript(s), and have at least 3 letters of reference sent. An equal opportunity employer. CONTACT: Chair, Economics Search Committee, Wilkes Honors College, Florida Atlantic University, 5353 Parkside Dr., Jupiter, FL 33458. For more information, see www.honorscollege.edu.

IN-SITE SEARCH, Westport, CT

Researcher

<u>Job Details:</u> Opening for a researcher to engage in macroeconomic and econometric research involving the determinants of exchange rates, interest rates, commodity prices and equity prices. Conduct research in portfolio optimization and risk management. Collect and analyze macroeconomic data utilizing extensive mathematical and statistical theory and practice.

<u>Qualifications</u>: Ph.D. in finance or economics from a top university with a concentration in econometrics or empirical macroeconomics along with an advanced degree or very significant advanced coursework in mathematics, statistics, or engineering. Deep understanding of financial markets and quantitative tools. Excellent oral and written communication skills. Ability to apply and communicate economic research through mathematical and statistical formulas and theory. Experienced in analyzing real financial data. Ability to program in Gauss, Matlab or other statistics software.

<u>Application Details:</u> Send resume. An equal opportunity employer. Contact Tim@chaves.com.

INTERNATIONAL FOOD POLICY RESEARCH INSTITUTE

Postdoctoral Fellow / Research Fellow, Communications Division (*REF.* #01-152)

<u>Job Details</u>: IFPRI seeks a qualified Social Scientist to serve as a Postdoctoral Fellow or Research Fellow for a two-year renewable assignment for its Communications Division (CD). The candidate will conduct policy research, analysis, outreach and communication activities on developing countries, with a focus on training for capacity strengthening programs and their impact on trainees' results in actual policymaking. Research is typically conducted in collaboration with researchers from developing countries. The candidate is expected to participate in teaching courses in policy analysis related to food, agriculture and natural resources, proposal writing, policy communication, and research methods among others. The candidate is expected to work on a number of developing countries, have a general understanding of South Asia, Sub-Saharan Africa, and Latin America, and produce quality research and outreach publications. He/She is also expected to work with local collaborators in various countries, and contribute towards capacity strengthening of the local researchers.

<u>Qualifications</u>: Required: Ph.D. in Economics/Social Science or a related field; experience in developing country food and agricultural policy analysis and outreach; good skills in quantitative methods; fluency in English, including good writing and presentational skills; ability to work in multicultural settings; and ability and willingness to travel internationally. Preferred: Solid research and outreach experience; strong skills in quantitative analysis and ability to use economic and development theory; skills in languages other than English; research and/or policy experience in developing countries; and teaching experience.

<u>Application Deadline</u>: Position will remain open until August 31, 2002.

<u>Application Details</u>: Please send a detailed letter of interest summarizing the relevance of your experience to IFPRI's needs, curriculum vitae, along with the names of at least three references to E-mail: IFPRI-HRINTL@cgiar.org or fax: (202) 862-8187, or mail to: IFPRI Human Resource Services, REF# 01-152, 2033 K Street, NW, Washington, DC 20006.IFPRI is an international and equal opportunity organization and believes that staff diversity contributes to excellence. We therefore encourage women and developing country nationals to apply. IFPRI offers a stimulating, collegial research environment with competitive salary and excellent benefits. Please quote all reference numbers in all queries and correspondence. Visit www.ifpri.org for more information.

NATIONAL OCEANIC & ATMOSPHERIC ADMINISTRATION, NATIONAL FISHERIES SERVICE, Miami, FL

Economist

<u>Job Details:</u> The National Marine Fisheries Service (NMFS) has an opening for team leader of the newly-formed Economics and Social Science Research Group at the Southeast Fisheries Science Center in Miami. The position will be filled at the GS-14 level.

<u>Qualifications:</u> Ph.D. economist with research experience in the fields of natural resources and policy to provide long-term direction for socio-economics research in the southeast, to coordinate economics and social science research needs with fisheries management councils and other offices within the NMFS, and to direct and perform economics and social science research necessary to meet NMFS responsibilities. The Southeast Fisheries Science Center conducts basic and applied research to support management of living marine resources in federal waters off southeastern coastal waters of the U.S., Puerto Rico and U.S. Virgin Islands.

<u>Application Details:</u> An equal opportunity employer. CONTACT: Apply through <u>www.jobs.doc.gov.</u>

NEW MEXICO STATE UNIVERSITY

Department Head

Job Details: ACADEMIC DEPARTMENT HEAD, Department of Agricultural Economics and Agricultural Business, College of Agriculture and Home Economics (CAHE), New Mexico State University, Las Cruces, NM: full-time, 12-month appointment. Tenured, full professor responsible for administration of teaching, research and Extension programs. The department head must develop and administer budgets for the department, direct the department's academic, research, and Extension economics programs and recruit qualified faculty and staff. The Department of Agricultural Economics and Agricultural Business has 14 tenuretrack faculty, 12 professional employees, 160 undergraduate students, and 30 graduate students.

<u>Qualifications:</u> Ph.D. in agricultural economics, economics, or related field with university, industry, or agency experience demonstrating increasing professional growth and leadership responsibility

<u>Salary:</u> Salary is competitive, commensurate with qualifications and experience.

<u>Application Details:</u> Applications from women and minorities are particularly encouraged. Send letter of application, curriculum vitae, and contact information for four references to: Dr. Lowell Catlett, Chair Search Committee, Box 30003, New Mexico State University, Las Cruces, NM 88003-8003. Telephone (505) 646-3215. Full description of position can be found at: http://www.nmsu.edu/~personnel/postings/faculty. New Mexico State University is an Equal Opportunity/ Affirmitive Action employer.

SEOUL NATIONAL UNIVERSITY

Assistant Professor/Associate Professor/Full Professor

<u>Job Details:</u> Assistant Professor/ Associate Professor/ Professor Department of Rural Development, College of College of Agriculture & Life Sciences Seoul National University, Suwon 441-744, Korea is seeking one talented individuals for an Assistant /Associate Professor/ Professor position. Applicants are invited for a full-time, 12-month position to begin September 1, 2002. Field of expertise and methodological approach is open, however preference will be given to candidates working in the department's areas of interest: Agricultural Technology Transfer, Communications of Innovation, Tele-communication, DB Analysis & Design, and Participatory Rural Development.

<u>Qualifications:</u> Candidates must have a Ph.D. Candidates will be expected to participate in both the undergraduate and graduate curricula and maintain an active research agenda. Salary is highly competitive. We will favor candidates whose dossiers demonstrate scholarly distinction, a record of publication and teaching experience. All applications must include: 1. Current vita. 2. Samples of written work. 3. Cover letter describing the applicant's

research agenda. 4. Evidence of teaching effectiveness, if applicable. 5. Three letters evaluating the applicant's potential for scholarly distinction.

<u>Application Deadline:</u> Review of applications will begin June 15, 2002. Full consideration will be given to applications received by July 15. Later applications will be reviewed as needed until the positions are filled.

Application Details: Applications may be faxed Sung Soo Kim, Ph.D., Prof. College of Agriculture & Life Sciences Seoul National University, Suwon 441-744, Korea Tel: 82-31-290-2541 Fax: 82-31-293-4162 Email: agkss@snu.ac.kr, or mailed to: Sung Soo Kim, Ph.D., Prof. College of Agriculture & Life Sciences Seoul National University, Suwon 441-744, Korea Seoul National University is committed to the policy that all persons have equal access to its programs, facilities and employment without regard to race, color, creed, religion, national origin, sex, age, marital status, disability, public assistance status, veteran status, or sexual orientation.

SOUTHWEST STATE UNIVERSITY

Assistant/Associate Professor of Agribusiness Management

Job Details: Southwest State University invites applications for a probationary, tenure-track position as an Assistant/Associate Professor of Agribusiness Management. The faculty member will have undergraduate teaching responsibilities in agricultural prices and marketing, agricultural cooperative management, agricultural policy and related areas. Additional responsibilities involve participation in departmental and university activities including the agricultural cooperative scholarship program, coordination with the University of Minnesota Agronomy program, student recruitment, advising, program review, committee assignments, and distance learning. Teaching at off-campus sites, teaching via ITV, and development/delivery of web-based courses are important components of distance learning. Considerable potential exists at SSU for initiatives that stimulate program growth, and candidates are encouraged to provide evidence that they can engage in creative activities that enhance their academic programs and/or benefit the university-at-large.

<u>Qualifications</u>: Doctorate in Agricultural Economics is strongly preferred. ABD in Agricultural Economics will be considered, with completion of the doctorate by Sept. 1 of the tenure application year. Candidate is expected to demonstrate teaching excellence in the areas of specialization associated with the position (student or other evaluations requested). Industry experience is a plus. An interest in creating attractive program initiatives is highly desirable. Evidence of superior written and oral communication skills is required. The position begins in August 2002.

<u>Application Deadline:</u> Application review will begin July 8, 2002 and will continue until the position is filled.

<u>Application Details:</u> Letter of application addressing your qualifications for the position, vita, official transcripts, student evaluations and name, address, and phone number of three references should be submitted to: Office of Human Resources, Southwest State University, 1501 State Street, Marshall, MN 56258. Email: okrinab@southwest.msus.edu Visit our website at: www.southweststate.edu Southwest State University is an equal

opportunity educator and employer. Applicants must be able to lawfully accept employment in the United States

U.S. CENSUS BUREAU, Washington, DC

Economist

<u>Job Details</u>: We encourage qualified economists with backgrounds in industrial organization, labor, development, technical change or other applied fields to apply. We are seeking candidates to work with a variety of business and/or household microdata sets produced by the Census Bureau. These microdata sets offer successful candidates an excellent opportunity to do interesting and innovative research on a wide variety of topics in applied microeconomics. Researchers are strongly encouraged to present their findings at conferences and to publish in scholarly journals.

<u>Qualifications:</u> The Center for Economic Studies (CES) anticipates one or more openings for entry-level Ph.D. economists subject to budgetary approval. Successful candidates need to have a strong foundation in economic theory combined with a willingness to do applied empirical research.

<u>Application Details:</u> All applicants seeking permanent appointments must be U.S. citizens (permanent visa status is not acceptable). Submit curriculum vita, a research writing sample, at least three letters of recommendation, evidence of U.S. citizenship and a copy of undergraduate and graduate school transcripts. Submit materials electronically. An equal opportunity employer. CONTACT: Chair, Search Committee, Center for Economic Studies, U.S. Bureau of Census, email: search@ces.census.gov. For more information, see <u>www.ces.census.gov.</u>

UNION COLLEGE, Schenectady, NY

<u>Job Details:</u> Applications are invited for a tenure track position in global Asia at the junior level beginning in September 2003. Discipline is open, but the person appointed to this position will explore East Asia's role in contemporary globalization and its effects on traditional cultures, consider transnational connections among Asian countries, and between Asia and the rest of the world. The successful candidate will be a member of a home department and of the interdisciplinary East Asian Studies Program. Course offerings will span introductory to advanced undergraduate level

<u>Qualifications:</u> Ph.D. is preferred, though ABD applications within one year of completion will be considered. We seek a scholar skilled in using technology in the classroom, and who also makes technology a focus of research, exploring, for example, the ways technological change is related to economic, political, and cultural change.

Application Deadline: October 15, 2002.

<u>Application Details</u>: Candidates should submit the following items: a letter of application, curriculum vita, graduate transcript, at least three letters of recommendation, and a writing sample. An equal opportunity-affirmative action employer. Contact: Prof. Theodore Gilman, Chair, Search Committee, Union College, Schenectady, NY 1 2 3 0 8. For more information, see www.union.edu/PUBLIC/EAS/CKJ/.

DEPT OF RURAL ECONOMY, UNIVERSITY OF ALBERTA

Assistant/Associate Professor in Resource or Environmental Economics

<u>Qualifications:</u> PhD in Natural Resource or Environmental Economics, Agricultural Economics, Applied Economics or Economics; demonstrable excellent research potential in areas of resource or environmental economics that complement the department's capacity; and clear evidence of strong teaching potential or commitment to teaching, together with capacity to develop an excellent program of externally funded research focused on emerging economic issues for food, forestry or the environmental. <u>Application</u>

Details: Contact: Marilou Stegmeier , Department Administrator Dept of Rural Economy, University of Alberta, 515 General Services Building, Edmonton, AB T6G 2H1 Canada ,(t) (780) 492-4228, (f) (780) 492-0268

Marilou.Stegmeier@ualberta.ca

UNIVERSITY OF KENTUCKY

Assistant Research Professor Non-tenure track, One year appt

<u>Job Details:</u> The candidate is expected to pursue an aggressive research program associated with a large externally-funded project on international market structures and institutions. Research work will be concentrated in the following areas: the role of product differentiation in agricultural trade, the impacts of exchange rate changes on US agricultural exports, and how imperfect competition in US agricultural markets affect agricultural exports. Research results will be written into formal journal articles and presented at professional meetings. Start date: September 15, 2002.

<u>Qualifications</u>: A Ph.D. in Agricultural Economics and five years of experience are required. The incumbent must have documented research experience in the following areas: the role of product differentiation in agricultural trade, the impacts of exchange rate changes on US agricultural exports, and how imperfect competition in US agricultural markets affect agricultural exports.

Application Deadline: August 1, 2002

<u>Application Details:</u> Send a letter of application, vita, and names and addresses of three references to Michael Reed, 308 Barnhart Bldg., University of Kentucky, Lexington, KY 40546, mrreed@uky.edu

UNIVERSITY OF MINNESOTA

Tenure Track/Program Manager

<u>Job Details</u>: UNIVERSITY OF MINNESOTA, CROOKSTON AGRICULTURAL BUSINESS Tenure Track/Program Manager -Search Extended Position: Full-time, 12-month (9-month as tenure track plus 3-month annual renewable as Program Manager) available immediately. Responsibilities: Deliver high-quality undergraduate instruction in agricultural & applied economics as well as related instruction in enterprise management and marketing; provide leadership for program growth; build & maintain a strong external support network to enhance the student experience, strengthen the rural economy, and improve the competitiveness of agricultural business <u>Salary</u>: Rank/salary commensurate with experience & qualifications.. Visit our web site at http://www.crk.umn.edu/people/HR/index.htm.

Qualifications: Preferred PhD in Agricultural Economics or closely related field; leadership/management experience in agribusiness; knowledge/experience in rural economic development & its interface with agriculture; understanding of transnational economic, social & political factors; and familiar with computer-based instructional technologies. Minimum Qualifications: Earned Master's in Agricultural Economics or related discipline, or MBA & significant management experience in an agricultural enterprise; able to deliver quality instruction in areas such as agricultural & applied economics, operations management, marketing & market development, sales, strategic planning, and agricultural/rural entrepreneurship; knowledge of variables that influence markets, prices, profitability, & decision making in a global business environment; strong communication skills & the ability to relate complex concepts to diverse audiences; commitment to a polytechnic educational philosophy & the Land Grant mission.

<u>Application Details</u>: To Apply: Send a letter explaining how your experience, qualifications, & teaching/administrative philosophy meet the position requirements; a current resume; and names, addresses and telephone numbers of at least three references to: Richard Nelson, Center for Agriculture & Natural Resources, 109 Hill Hall, UMC, 2900 University Avenue, Crookston, MN 56716 or e-mail materials to: rnelson@mail.crk.umn.edu. Applications will be reviewed continuously and will remain open until filled. UMC is an equal opportunity educator and employer

DEPARTMENT OF AGRICULTURAL ECONOMICS COLLEGE OF AGRICULTURE UNIVERSITY OF SASKATCHEWAN

Associate/Full Professor, Tier 1 Canada Research Chair - The New Rural Economy. The candidate for the Chair will be external to this university. The position can be awarded with tenure.

<u>Job Details:</u> The DEPARTMENT has 17 faculty members and 5 research associates. The Department offers a variety of courses to approximately 80 students. The Department's varied research activities help support 25 graduate students. It offers a B.Sc. in Agriculture and M.Sc. and Ph.D. degrees in Agricultural Economics. The Department is one of five departments in the College of Agriculture. Further information on the Department can be found at: http://www.usask.ca/agriculture/agec. The individual holding this chair will be an intellectual leader in research and teaching about the transition to the new rural economy. The research will focus on how new technologies, such as biotechnology and information technology, create both agricultural and non-agricultural opportunities in the prairie region of Canada. The Chair is primarily a research position with expectations for senior undergraduate and graduate teaching. Available: July 1, 2003

Qualifications: A Ph.D. in Agricultural Economics or Economics.

Salary: Negotiable. An attractive fringe benefits package is included.

<u>Application Deadline:</u> September 1, 2002. Appointment is conditional upon the award of the Canada Research Chair.

<u>Application Details:</u> A letter of application, statement of research interests, curriculum vitae and the names and addresses of three

references should be sent to: Dr. Richard Gray Phone: (306) 966-4026 Department of Agricultural Economics Fax: (306) 966-8413 University of Saskatchewan email: richard.gray@usask.ca 51 Campus Drive Saskatoon, SK Canada S7N 5A8 This position has been cleared for advertising at the two-tiered level. Applications are invited from qualified individuals regardless of their immigration status in Canada. The University of Saskatchewan is committed to Employment Equity. Members of designated groups (women, Aboriginal people, people with disabilities, and visible minorities) are encouraged to self-identify.

WISCONSIN COOPERATIVE EXTENSION

Community, Natural Resource & Economic Development State Program Leader

<u>Job Details</u>: Applications and nominations are invited for the State Program Leader of Cooperative Extension's Community, Natural Resources and Economic Development Program (CNRED). Essential functions include: 1) overall leadership for a comprehensive CNRED program; 2) in consultation with others, ensure faculty/staff (a) plan, conduct and evaluate educational programs directed at priority needs; (b) represent program priorities with government officials, educational institutions and other public or private groups who share program interests; and (c) provide programs that address the needs of, and are accessible by, all audiences; and 3) provide leadership for acquisition of new funds. University of Wisconsin – Extension administrative appointment. Located in Madison, WI.

<u>Qualifications:</u> Required qualifications include: Ph.D.; experience in designing, implementing and evaluating community-based education programs; skills in group leadership, personnel management, and budget management; success in acquiring funds; experience with diverse audiences.

<u>Salary:</u> commensurate with qualifications. Excellent benefits package.

Application Deadline: July 19, 2002

<u>Application Details</u>: To ensure full consideration, apply by 07/19/02 with letter of application summarizing interest and skill for this position; resume; and names, addresses and phone numbers of 5 references who can attest to your professional abilities for this job. Applications will be reviewed until an adequate pool of applicants is achieved. Send to: Cooperative Extension Personnel, 249 Extension, 432 N. Lake St., Madison, WI 53706 or e-mail ces.jobs@ces.uwex.edu. Additional information available at www1.uwex.edu/ces/personnel/ or by calling 608-263-1945. E-mail inquiries may be directed to gruber-hagen@admin.uwex.edu.

COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS

To Become a Member of CWAE/AAEA

Submit a completed a membership application to the AAEA Business Office. CWAE membership is open to any member of the AAEA. Students can be CWAE members at no charge. Annual dues for professionals are \$10.00.

The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

AAEA Business Office 415 South Duff Avenue, Suite C Ames, IA 50010-6600 phone: 515-233-3202 fax: 515-233-3101

AAEA Website: http://www.aaea.org/