



**NEWSLETTER OF THE  
COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS  
SPRING ISSUE 2002**

**IN THIS ISSUE:**

**Letter from the Chair.....1**

**CWAE Elections.....1**

**A Woman You Should Know.....3**

**Sylvia Lane Fellowship Award.....4**

**Graduate Student Corner.....4**

**Travel Grants for Graduate Students .....5**

**Professional Women: Can we really have it all? .....5**

**Fellowship Announcements .....5**

**Job Announcements.....5**

**Absentee Ballot.....14**

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**CWAE WEBSITE:** <http://www.aea.org/cwae/>

Margot Rudstrom  
CWAE Chair  
West Central R.O.C.  
P.O. Box 471  
Morris, MN 56267  
(320) 589-1711

Cheryl DeVuyst  
CWAE Co-Editor  
Agribusiness and  
Applied Economics  
P.O. Box 5636  
NDSU  
Fargo, ND 58105-5636  
(701)231-8000

Jennie Popp  
CWAE Co-Editor  
Agricultural Economics  
and AgriBusiness  
217 Agriculture Bldg.  
University of Arkansas  
Fayetteville, AR 72701  
(479)575-2279

## *Letter from the Chair*

Greetings from Minnesota. I am sitting at my keyboard, trying to dig out from a week on the road. I look at the list of things that I 'meant to get to' sooner and realize that time is moving forward.

There are 2 topics I would like to raise in this newsletter, both being key to CWAE. The first item deals with AAEA fellows. I would like to see CWAE nominate a fellow for 2003. I am asking our membership to identify women who have made a significant contribution to the field of agricultural economics. Let us know if you have some ideas about whom CWAE should put forward as a nominee for an AAEA Fellow. There are 6 women AAEA fellows: Dr. Sylvia Lane, Dr. Irma Adelman, Dr. Sandra Batie, Dr. Nancy Bockstael, Dr. Jean Kinsey and Dr. Uma Lele. If you have a suggestion, please pass it along either to me, or a CWAE board member. I believe CWAE should be nominating an AAEA fellow annually.

The second topic is the Sylvia Lane Fellowship. At the AAEA meeting in Chicago, it was decided to offer the fellowship twice each year. The deadlines for applications are March 15 and November 15. The opportunities the fellowship provides to women entering the agricultural economics professions are so valuable. The recent downturn in the economy has affected the Sylvia Lane Fellowship as well. Investment earnings are down.

The Endowment for the fellowship must continue to grow. I would like to challenge our membership to contribute to the Sylvia Lane Fellowship and have the endowment increase be \$10,000 in 2002. If my math is correct, that translates to an average donation of \$40 per CWAE member. When you renewed your CWAE membership, did you donate to Sylvia Lane?

The CWAE board is also looking for suggestions for fundraising activities we might undertake in support of the Sylvia Lane Fellowship. If you have any suggestions, please pass them along to a CWAE board member.

I would like to take this opportunity to welcome Ms. Kambua Chema, who is stepping up to co-chair the Graduate Students Sub-committee with Aslihan Demiralay.

You will notice this newsletter contains the biographical information and vision statements of 4 candidates who have agreed to run for the CWAE board. The election will be held on-line again this year. You will also have the opportunity to vote by absentee (paper) ballot if you so choose. My only request is that you do vote. I hope this letter finds everyone in good health. The AAEA annual meeting will be here before we know it. I hope to see you all in Long Beach.

*Margot Rudstrom*  
CWAE Chair

## *CWAE Elections*

Meredith Soule and Lori Lynch,  
Elections Subcommittee  
M. Soule, [msoule@ers.usda.gov](mailto:msoule@ers.usda.gov), 202-694-5552  
L. Lynch, [llynch@arec.umd.edu](mailto:llynch@arec.umd.edu), 301-405-1264

CWAE is holding an election this year for two new Directors at-large. Please make your voice heard by voting in this year's elections. The duties and working rules for the Board of Directors are as follows.

The Board manages the affairs and activities of CWAE. The Board consists of eight members: the current chairperson, the past chairperson, the vice-chairperson, four members at-large, elected from the membership, and a representative of the AAEA Board. Board members must be members of Board members advise and assist the chairperson. The Board decides policy issues.

The four at-large members serve two-year terms that begin on September 1 of the year they are elected. Two at-large members are elected each year so that terms are staggered.

### **Election Process:**

The on-line election will be held in conjunction with the AAEA election, April 15-May 15. **Current CWAE members with valid e-mail addresses will receive an e-mail with instructions for casting your vote through the AAEA Web site.** If you prefer, you may complete the ballot in this CWAE Newsletter and mail or fax it to:

AAEA Elections  
415 S. Duff Ave., Ste. C.  
Ames, IA 50010  
fax: 515-233-3101

Ballots must be received by **May 15** in order to be counted for the election. Please vote through only one medium, electronic or paper, not both.

The bios and vision statements for the nominees follow.

### ***Candidates for Board Member at-Large***

**Annette Levi**, CA State Univ. at Chico  
**Doris Epton Newton**, ERS/USDA  
**Victoria Salin**, Texas A&M Univ.  
**Lorie Srivastava**, Canadian Parliamentary Research Branch

### ***Annette Levi***

**Biography:** Annette Levi is an associate professor of Agricultural Business at California State University, Chico (Chico State). She works with sixteen other faculty, two of whom are agricultural economists, in an integrated undergraduate agriculture program in the College of Agriculture. She earned her BS in Mathematics from the University of California at Riverside, her MS in economics from California State Polytechnic University at Pomona, and her PhD in

Agricultural Economics from Washington State University, Pullman. Prior to joining Chico State in 1991, she was a research associate at the University of Idaho. At Chico State her primary responsibilities are teaching, advising students, and working on small research projects. She worked in an administrative capacity from 1997 to 1999. Her area of research interest is in agricultural marketing with a focus on consumer demand for horticultural products, wine and other beverages, and beef. She is also interested in agricultural labor relations.

Annette has been a member of the AAEA and CWAE since the mid 1980s. She currently serves on the AAEA Teaching and Learning Committee, will be an organizer and moderator for a session at the 2002 AAEA meeting, and is on the Technical Advisory Committee for the Center for Cooperatives for the State of California.

**Vision:** CWAE plays an important role in providing women in agricultural economics with a forum for an exchange of ideas and with opportunities for their professional advancement. I believe CWAE should expand in its function as a more user friendly means of networking and mentoring. For the younger, less experienced members, CWAE should look to create additional opportunities to link our membership. This would expand the usefulness of CWAE by sparking involvement from our interested, but less active constituency. I believe CWAE should continue to address the issues that impact women and minorities in the profession including: equity in pay, management of work and family responsibilities, and the review of antiquated criteria used for career evaluation and advancement in academic, industry or government positions.

### *Doris Epton Newton*

**Biography:** Doris Epton Newton is an economist with the Economic Research Service, U. S. Department of Agriculture. She is currently working in the Agriculture Structure Branch, Resource Economics Division. She has twenty-three years of research experience with the agency. Her research has focused on issues related to food marketing and food marketing industry structure, production practices and nutrient management, agricultural productivity, and farm structure characteristics. She is currently conducting research on trends in agribusiness industry structure. Doris received her B. A. in Economics from Tougaloo College in Mississippi and M.A. in Economics from Howard University, Washington, D.C.

**Vision:** CWAE has proven to be a valuable resource for many women beginning a career in agricultural economics and with the AAEA. This has certainly been true for me as a professional from a "non-ag" background. I have been involved with CWAE during it's early days and at different times over the past 20 years and was glad to be

able to salute the organization's accomplishments through the 20<sup>th</sup> anniversary efforts. I would like to see awareness of CWAE expanded throughout the graduate school communities. This could be done through showcasing women's accomplishments within the profession. I believe that CWAE already has laid the foundation on which to make this happen. I am proposing a plan to increase awareness of CWAE and its membership through a series of public relations campaigns via CWAE campus reps and other professionals.

Additionally, I am involved in the Association committee, COSBAE. COSBAE and CWAE were initiated at about the same time and have similar missions. I believe that I could be effective in identifying opportunities of mutual interest to the organizations such as jointly sponsored pre-conferences.

### *Victoria Salin*

**Biography:** Victoria Salin is an assistant professor in the Department of Agricultural Economics at Texas A&M University with teaching and research responsibilities in agribusiness management and finance. She teaches agribusiness finance to fourth year undergraduates and master's of agribusiness students.

Vicky's research specialty is in applications of real options theory to agribusiness investments, currently analyzing food safety risks and risk-shifting contracts. Honors received within the last five years include the Texas Governor's appointment to the Board of Directors of the Texas Agricultural Finance Authority, and the Neuhaus Teaching Scholars Program Award, College of Agriculture and Life Sciences, Texas A&M University.

Even before considering a career in agricultural economics, Salin was interested in policy and government. She worked in Washington, D.C. as an editor in private industry and with the Economic Research Service, USDA. She served as an international trade analyst at the agriculture division of the U.S. International Trade Commission before pursuing a Ph.D. in agricultural economics. She received her Ph.D. from Purdue University in 1996, and subsequently joined the faculty at Texas A&M University. Vicky has been married for 16 years and has two sons, ages 10 and 3. Links: <http://agecon.tamu.edu/faculty/salin/bio.htm>

**Vision:** I hope to be a part of CWAE's next 20 years by taking a leadership role in the professional activities CWAE sponsors, both at the AAEA annual meetings, and in new programs that I would help to develop with recent graduates and with other women's professional groups.

As a teacher, I have witnessed the tremendous strides that women students are making in terms of classroom success and top job placements. I often wonder, will they hit a glass ceiling, and is there anything I can do to help? I recommend that CWAE's tracking effort be expanded to encompass young women's career paths in

business, and to take on a supportive role in addition to the statistical information developed in the original tracking survey. CWAE members who are teachers or more experienced professionals could participate by recruiting young women who would be interested in having a connection with our professional group. CWAE could develop innovative methods of communicating quickly with these women, perhaps with electronic exchanges or private chat areas, to get updates on new phases of these people's careers. After a period of time, perhaps a series of focus group discussions would allow us to identify common themes that concern the young professionals. A pre-conference seminar at the AAEA meetings to address the themes found would be of interest to teachers, mentors, and the next generation of professionals.

I welcome the recent increase in participation on the CWAE board by women outside of academic positions, and I support efforts to increase our membership's diversity in terms of employment. CWAE could increase its prominence and learn from the experience of other professional groups that focus on women. For example, through a business contact I learned of Women in International Trade, a group that has mostly business members and sponsors conferences and other activities for women engaged in the practice. CWAE could develop ties with leadership of similar groups and learn from their experiences, in addition to considering the possibility of joint conferences or other activities.

For the past 6 years I have been an inactive CWAE member, and I am sure I speak for many other silent members in thanking the past Board members for all their efforts to maintain and expand the useful services that CWAE provides. In addition to the new ideas I have advanced for CWAE, I will work to support CWAE's pursuit of the financial resources it needs to continue to sponsor the effective programs in place, including the grad student travel and research fellowships, and opportunities for professional interaction at the AAEA meeting. I look forward to CWAE's next 20 years!

### *Lorie Srivastava*

**Biography:** Lorie Srivastava is currently a Research Officer for the Parliament of Canada. She works in the Economics Division of the Parliamentary Research Branch, and provides non-partisan research support to Canadian parliamentarians on a wide variety of environmental economic and agricultural economic issues. Prior to furthering returning to graduate school, Lorie worked full time designing and developing multimedia educational software.

Lorie earned a Bachelor in Computer Science (Honours) from the University of Manitoba, as well as a B.A. in Economics. She earned her M.Sc. in Agricultural Economics from the University of British Columbia, where she undertook research in Nepal for her thesis. She earned an M.A. in Economics while completing her Ph.D. in Agricultural Economics from Michigan State University.

**Vision:** I believe that CWAE must build on its successes of the last 20 years to effectively meet the needs of women in our profession - whether they are in academia, government, or industry. As our profession changes, so do the challenges we face, and their solutions. I believe it is critical for CWAE to attract members from all facets of our profession - undergraduate students, graduate students, government personnel, academia, and industry professionals. CWAE must do so for three reasons: 1) to ensure that it stays in touch with its stakeholders, 2) CWAE is able to identify on-going challenges that we face, and 3) CWAE is able to draw from a diverse group when developing solutions to these challenges. I would like to serve on the board to help CWAE continue to both articulate the issues of importance to the women in our profession and offer solutions.

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### ***REMEMBER TO CAST YOUR VOTE!***

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### ***A Woman You Should Know***

**Mary Marchant**

**Associate Professor**

**Department of Agricultural Economics**

**University of Kentucky**

Mary Marchant grew up on an almond farm in the Central Valley of California, near Modesto-Escalon to be exact. She obtained her Ph.D. in Agricultural Economics at the University of California at Davis and joined the University of Kentucky (UK) faculty in 1989, where her research and teaching areas include international trade, agricultural marketing, econometrics, and principles of agricultural economics.

Mary's academic achievements include co-authoring 4 books and conference proceedings, over 30 journal articles and refereed book chapters; receiving over \$400,000 in external funding; and presenting over 60 invited and selected presentations at international, national and regional agricultural economics meetings. Research accomplishments include being awarded the 1998 Fulbright Distinguished Chair in Agricultural Economics at the University of Tuscia in Italy and appointed Panel Manager for the National Research Initiative (NRI) Competitive Grants Program "Markets and Trade" peer review panel in 1999 and 2000. Teaching awards include the 1999 AAEA Distinguished Teaching Award for Less than 10 Years' Experience, the 1998 UK Alumni Association's Great Teacher Award, and the 1994 Gamma Sigma Delta Master Teacher Award-UK chapter.

An active member in our profession, Mary has held key leadership positions in both the AAEA and the Southern Agricultural Economics Association (SAEA). In the AAEA, she was elected 1999-02 Foundation Board member and CWAE Chair in 1996-97. In the SAEA, Mary was elected 1999 SAEA President and served as an officer for four additional years.

On a personal note, I got involved in CWAE in the early 1990s at a time when many agricultural economics departments, including my own, had only one female faculty member. At that time, there were only 12 female full professors in the country. I wanted to know why, especially since the percent of male and female graduate students at my alma mater, UC Davis, was 50:50.

From this curiosity stemmed research with Lydia Zepeda (*AJAE*, 1995; *RAE* 1998) along with Hui-Shung Chang (*RAE*, 1993) and presentations with Ann Vandeman, Handy Williamson, Jr., Betsey Kuhn, Patricia McLean-Meyinsse, Don Ethridge and Lydia Zepeda. Early efforts resulted in a 1992 book co-edited with Handy Williamson, Jr. entitled *Achieving Diversity: The Status and Progress of Women and African Americans in the Agricultural Economics Profession* by Garland Publishers. The foreword was written by Sylvia Lane, our ultimate role model! Recent efforts include chairing a newly-created college-wide diversity task force at the University of Kentucky.

Another bit of history, while serving as CWAE chair, one of my goals was for CWAE to nominate women for AAEA fellows. At that time there were only 2—Sylvia Lane and Sandra Batie. CWAE nominated Irma Adelman, through the efforts of Elise Golan and Uma Lele, through the efforts of Dori Comer. Both are now fellows. I commend CWAE for its continued support of women.

\$

**Help support the research of  
new professionals!**

**Make your contribution  
TODAY**

**to the Sylvia Lane Mentorship fund!**

\$

***Sylvia Lane Fellowship Award***

In the fall 2001 competition, the Sylvia Lane Fellowship was awarded to Maria Loureiro, Assistant Professor of Agricultural and Resource Economics at Colorado State

University for her project, "The Economics of Traceability and Quality Assurance." Her mentor is Dr. Eluned Jones, Associate Professor in the Department of Agricultural and Applied Economics at Virginia Polytechnic Institute and State University and Chair of the Food and Agricultural Marketing Policy section of the AAEA.

Congratulations to Maria and thank you to Eluned for providing her insight, leadership and expertise as a mentor. Good luck to this newly formed research team!

***Graduate Student Corner***

AAEA Foundation Board awarded \$320 to CWAE-Graduate Student Sub-Section to conduct a survey titled "Graduate Student Survey by the CWAE Graduate Student Sub-Committee." We would like to thank the Foundation Board for supporting our activities.

Lorie Srivastava is stepping down as one of the Co-Chairs of the Graduate Student Sub-Committee, as she has defended her Ph.D. at Michigan State University and has begun working full-time with the Canadian Parliamentary Research Branch as a Research Officer in the Economics Division in Ottawa, Canada.

Ms. Kambua Chema will replace Lorie. This column introduces Kambua to CWAE members.

My name is Kambua Chema. I was born in Kenya, and grew up on a livestock research farm. Early in my life, I developed a passion to pursue a career that would allow me to help alleviate human suffering. This led me to focus my education in the biochemical sciences, with the hopes of becoming a medical doctor. I followed this path during my undergraduate career by attending the University of Missouri-Columbia and earning a bachelors degree in biochemistry.

Upon graduating, the focus of my interests changed. Although I was still interested in working toward the betterment of my country and my people, I had lost interest in becoming a doctor. Through the help of a quality advisor, I was introduced to the interesting and useful field of Agricultural Economics. My early understanding of Agricultural Economics made me realize that I could help improve the lives of the Kenyan people in various ways.

Currently, I'm continuing my education at the University of Missouri-Columbia working toward a masters degree in Agricultural Economics. Part of my education involves working as a graduate research assistant with the Economic Management of Agriculture Biotechnology Center (EMAC), which is affiliated with the Department of Agricultural Economics.

My long-term goals involve returning to Kenya and working in the field of economic development with an emphasis in the management of agricultural biotechnology research. It is my hope that as the new co-chair of CWAE, I will meet people with the zeal of making

developing nations better off and improving the quality of life worldwide.

### ***Travel Grants for Graduate Students***

The AAEA Foundation seeks applicants for Graduate Student Travel Grants (up to \$300) to defray housing and transportation costs associated with attending the AAEA-WAEA Annual Meeting.

Students in an agricultural economics graduate program at a U.S. college or university are eligible. Women and minorities are especially encouraged to apply. Applications should be forwarded through the institution's department head, with a limit of two applications per institution.

Applications should include the applicant's name, address and phone number; applicant's current status as a graduate student, department and institution where enrolled, degree program, years at the institution and anticipated completion date; applicant's plans for participating in the AAEA meeting; a proposed budget for the trip, including other sources of funding.

Travel grants will be awarded based on financial need and active participation in the meeting program as a paper author, symposium participant or competitor in the case study competition. Applications and all inquiries should be sent via e-mail to: [travelgrants@aaea.org](mailto:travelgrants@aaea.org) by May 1, 2002.

### ***Professional Women:***

#### ***Can we really have it all?***

Economist Sylvia Ann Hewlett discusses her recent study about female executives in the April 2002 issue of *Harvard Business Review*. Her article, "Executive Women and the Myth of Having It All," reports that, ". . . 30 years into the women's movement, female executives still don't have what they want – and probably never will." As she states, ". . . women simply want the choices in love and work that men take for granted." Her findings about professional women having (or not having) children is termed the "creeping nonchoice," as we wait until the time is right, after tenure, another promotion, or when we are more established. More troubling is that younger women are delaying marriage and child bearing even longer than "pioneering" professional women. Her study is quite interesting and enlightening reading, and relates nicely to the CWAE tracking survey results. (Contributed by Cheryl DeVuyst)

## ***Fellowship Announcements***

### **Kansas State University**

Ph.D. Fellowship in Economics of Food Product Qual

Job Details: Three-year Fellowships are being offered to outstanding students entering the Ph.D. program during Fall 2002 or Spring 2003. These unique Fellowships are designed to produce scholars prepared to deal with complex economic challenges facing the food production and marketing system. Fellows will work with a highly talented, youthful, and productive faculty in one of the nation's leading graduate programs. Fellows will complete a Ph.D. program that integrates economic foundations with interdisciplinary research; considerable professional development activities, including support to participate in professional, governmental regulatory, and industry meetings; and internships with food processing or quality control research centers. Fellows will also be provided the opportunity to teach if they desire. Fellows will receive an annual stipend of \$22,000 plus an office, computer, and travel budget.

Qualifications: Candidates are expected to have an M.S. degree in Agricultural Economics, Food Science, or related field. Exceptional candidates with a B.S. degree may also be considered.

Application Details: For additional information or application materials contact Ted Schroeder, Professor and Director of Graduate Studies, Department of Agricultural Economics, Waters Hall, Kansas State University, Manhattan, KS 66506, (785) 532-4488, [tcs@ksu.edu](mailto:tcs@ksu.edu), [www.agecon.ksu.edu](http://www.agecon.ksu.edu).

### ***Job Announcements***

#### **M.S. Degree Required**

#### **Pioneer Hi-Bred International, Inc.**

Agricultural Economist

Location: Johnston, Iowa

Position Purpose: Directs and performs applied research, econometric modeling, and policy analysis of world agricultural policies related to production, use and trade of world agricultural commodities. Communicates results of the agricultural projections, economic and policy analysis throughout the company to enhance information available for tactical and strategic decision-making processes.

Duties/Responsibilities: Identifies and conducts applied research and analysis in Commodity and Food Markets; International Economics; Agricultural Trade and Policy Analysis. Communicates

(both written and oral) economic analyses on current agricultural and policy issues and distributes to various audiences through presentations and/or written media. Responsible for gathering and analyzing international agricultural and economic information for the formulation, development, analysis and evaluation of acreage and potential markets from which to generate Global Seed Study reports.

Educational Qualifications Desired: Masters in Agricultural Economics or Economics

Competencies and Experience Desired: Experience with statistical estimation, spreadsheet, and graphical presentation, word processing, SAS or other related software required. Requires excellent communication skills (oral and written). Strong organization, planning and negotiation skills. Ability to direct development and maintenance of an electronic reference database for worldwide agriculture to analyze markets and conditions. Have the ability to establish effective working relationships with all levels of company.

Two ways to submit a resume for this position: You must reference the job code PHI/PC36/WCP in your cover letter or the subject line of your email. Pioneer employees must apply through PHIweb.

1. Send your resume and cover letter in an email message (Attachments should be in Word, WordPerfect, Lotus, or ASCII format.) to: [apply@pioneerjobs.com](mailto:apply@pioneerjobs.com)
2. Mail your scannable resume and cover letter to the following address:

Resume Processing Center  
Pioneer, A DuPont Company  
400 Locust Street, Suite 700  
P.O. Box 14454  
Des Moines, IA 50306-3454

Pioneer Hi-Bred International, Inc. is an Equal Employment Opportunity employer. Before applying for this position, please consult your local immigration office if the position is outside your country.

### **Pioneer Hi-Bred International, Inc.**

Marketing Research Analyst

Location: Johnston, Iowa

Position Purpose: Design proper methodologies to ensure accurate analysis and integration of marketing information into the planning process.

Duties/Responsibilities: Initiate/conduct market research or use existing research information to forecast significant market dynamics and customer trends to predict future market demands and contribute to the effective management and profitable growth of the Company. Provide advice and assistance in analyzing facts, identifying relevant issues, evaluating alternatives and recommending courses of actions. Maintain awareness of marketplace developments and investigate growth opportunities by conferring with manager and examining market research consultant's collection/analysis of market research and competitor data. Provide analyses regarding pricing, promotion, distribution, and customer service issues. Identify market information needs predicated upon business needs. Assist with the development of budget and plan for market research and market analysis projects. Responsible for design and methodology recommendations for projects to ensure information needs are met and results are accurate, timely and integrated into the planning process such that Pioneer's competitiveness is enhanced. Select outside marketing research firms and closely direct all activities including choice of methodology, questionnaire design, data analysis, and report generation. Must be able to initiate and handle projects that require marketing research techniques such as factor analysis, cluster analysis, conjoint analysis, etc. Must be able to clearly communicate the results using these methodologies to non-technical audiences. Must be able to analyze customer research data beyond the standard data analysis provided by outside suppliers. This involves retrieving raw data input, developing appropriate computer programs, applying statistical principles and formatting resulting information through written documents, tables, oral presentations and charts. Responsible for providing accurate analyses of market segmentation, attitudes, and behaviors of our customers. Maintain consistent documentation of market research projects. Improve Pioneer's capability to respond effectively to the requirements of a rapidly changing business environment by maintaining communication with Managers, Sales and Marketing employees regarding market research plans, objectives and standards.

Educational Qualifications Desired: Master's Degree in Market Research, Agricultural Economics or in a related field with a strong statistical concentration and an advanced knowledge in a field of learning or business economics or business management.

Competencies and Experience Desired: 1 - 3 years in attitudinal research for an agricultural company or a market research supplier. Experience with SAS, SPSS, spreadsheet and word processing software. Agricultural background helpful. Requires excellent communication skills, both oral and written, strong interpersonal skills, planning and negotiating abilities, as well as presentation skills. Needs expertise and professional skills in the research discipline: techniques of questionnaire and methodology design; the use, interpretation and analysis of statistics; and oral, written and graphic communication.

Two ways to submit a resume for this position: You must reference the job code PHI/PC36/WCP in your cover letter or the subject line of your email. Pioneer employees must apply through PHIweb.

1. Send your resume and cover letter in an email message (Attachments should be in Word, WordPerfect, Lotus, or ASCII format.) to: [apply@pioneerjobs.com](mailto:apply@pioneerjobs.com)
2. Mail your scannable resume and cover letter to the following address:

Resume Processing Center  
Pioneer, A DuPont Company  
400 Locust Street, Suite 700  
P.O. Box 14454  
Des Moines, IA 50306-3454

Pioneer Hi-Bred International, Inc. is an Equal Employment Opportunity employer. Before applying for this position, please consult your local immigration office if the position is outside your country.

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### **M.S. or Ph.D. Degree Required**

#### **Colorado State University**

Extension Specialist (Vacancy No. #8-02)

Application Deadline: Position is vacant and will be filled as soon as possible. Applications (organizational application form required) and transcripts of college course work must be received or postmarked no later than April 24, 2002. Transcript(s) must show proof of degree(s) conferred.

Position Details: This position is supported by a combination of funds from Cooperative Extension Service in participating states and the USDA. LMIC is located with other USDA agencies in the Denver area. It is administered by Colorado State University Cooperative Extension.

Purpose of Position: To maintain a continuous activity of assembling, analyzing, reporting, and publishing economic outlook and marketing/management information related to the livestock and meat industries.

Responsibilities and Relationships: The individual in this position is part of the LMIC staff, working under the supervision of the LMIC Director, with program direction and guidance from the Executive Committee of the Center's Technical Advisory Committee. Duties include but are not limited to applied economic analysis and data evaluation. The successful candidate will: • work closely with a central office team to publish newsletters and other special articles; • support state extension specialists in program development and presentation; • participate in development, maintenance, and management of an extensive database system; • respond to information or assistance requests that are directed to the Center; and • develop working relationships with livestock industry organizations. This position will offer opportunities to share administrative responsibilities under the supervision of the Center Director in such areas as liaison with CSU administration; interactions with member states, cooperating agencies and organizations; and recruiting.

Salary: Salary will be commensurate with educational level and prior experience.

Training and Experience Required: Master's degree (Ph.D. preferred) in the area of agricultural economics (must show evidence of completion of the master's degree by June 15, 2002). Formal training must include agricultural commodity marketing and price analysis. Knowledge of livestock markets and evidence of ability to apply analytical forecasting techniques. Knowledge and experience with microcomputer applications (spreadsheet, database, and word processing software), electronic information systems, and the World Wide Web. Skill in working with individuals, groups and staff (teamwork) to accomplish individual and/or group goals as indicated by experience and references. Evidence of drive and initiative as demonstrated by personal experiences and previous employment (must be a self-starter). Leadership ability as demonstrated by elected and/or appointed positions of responsibility. Ability to communicate (oral, written and listening skills), with both technical and non-technical audiences, as demonstrated by formal training, experience, and application materials.

Desirable: Knowledge of and experience in production and marketing issues affecting the livestock (including hog/pork sectors), meat, and grain industries. Ability to identify and work with funding sources to support innovative Center sponsored activities, including special applied research projects. Working knowledge of USDA and industry data/information sources. Interest in evaluating international trade flows and influences on U.S. livestock and meat prices. Evidence of administrative experience. Knowledge and familiarity with Cooperative Extension and the land grant university system. Familiarity with different socio-economic and ethnic groups, an interest in working with people and clientele groups from diverse backgrounds, and a commitment to diversity.

The successful candidate will be required to undergo an investigative background check. Application forms and additional information may be obtained at our Web site: [www.ext.colostate.edu](http://www.ext.colostate.edu) (click on Employment) or by contacting: Judith A. Barth, Human Resources Coordinator Cooperative Extension, 1 Administration Building Colorado State University, Fort Collins CO 80523-4040 (970) 491-2855

### **Sparks Companies, Inc.**

Senior Consultant

Job Details: Sparks Companies, Inc. has an immediate opening for a Senior Consultant in its Washington, DC office. The position will focus on agricultural policy and regulatory analysis, but the applicant must be flexible to analyze a wide range of timely issues concerning the agriculture and food system. In-depth knowledge of agricultural production systems, policy and trade is highly desirable. Proven ability to perform applied economic analysis and excellent writing and communication skills are required. International travel could be required. The position involves all phases of project work, including research, management, working with clients, and sales. The ability to work well with others in a small, tightly knit office environment is required.

The candidate must possess strong academic credentials including an advanced degree (Ph.D. preferred) in Agricultural Economics or a related field, with 3-5+ years experience in government, academics, or an agricultural industry. Please submit vita or resume and references to Dr. Mark D. Jekanowski, Sparks Companies, Inc., 6862 Elm Street, Suite 350, McLean, VA 22101. For more information about Sparks, see [www.sparkscs.com](http://www.sparkscs.com)

Contact: Mark Jekanowski; Sparks Companies, Inc.; 6862 Elm Street; Suite 350; McLean VA 22101; (t) 703-734-8787 extension: 616; (f) 703-893-1065; [mjekanowski@sparkscs.com](mailto:mjekanowski@sparkscs.com)

### **Ph.D. Degree Required**

### **Federal Reserve Bank of Kansas City**

Rural Research Economist

Job Details: The Center for the Study of Rural America is looking for a researcher with a strong background in issues that are reshaping the economic landscape of rural America. The Center is based at the Federal Reserve Bank of Kansas City and has quickly become one of the nation's premiere research institutes on rural economic and policy

issues. The researcher would develop an innovative research agenda on issues critical to the new rural economy-which includes both Main Streets and agriculture. In addition to interacting with academic peers, this researcher will also interact with a range of rural stakeholders, including policymakers and business and financial leaders. The Center hosts an annual conference on rural policy issues and publishes a monthly newsletter, The Main Street Economist, as well as an annual report. The Center's research also appears in the bank's internationally known Economic Review and professional journals. The Center's researchers have access to leading edge computer technology and a wide range of economic data. They are supported by a high quality team of research associates and automation specialists.

Qualifications: The candidate for this position must have a Ph.D. and at least three years of professional experience in economics or a related field, a strong background in analytical methods, excellent communication skills, and a proven record of research achievement.

Salary and Benefits: The position title and compensation will be commensurate with the candidate's experience and skills. The Bank offers a highly competitive package of salary and benefits.

Application Details: Interested candidates should send a letter and curriculum vita to: Kate Sheaff, Center for the Study of Rural America, Federal Reserve Bank of Kansas City, 925 Grand Blvd., Kansas City, MO 64198 Phone: (816) 881-2478 e-mail: [katharine.h.sheaff@kc.frb.org](mailto:katharine.h.sheaff@kc.frb.org) The Federal Reserve Bank of Kansas City is an Equal Opportunity Employer.

### **Mississippi State University**

Professor & Head, Department of Agricultural Economics

Job Details: Mississippi State University seeks qualified applicants and nominees for the position of Head, Department of Agricultural Economics. The university is a comprehensive land-grant institution. All the components of the university have a strong commitment to teaching, research, and service and are committed to bringing national and international recognition to the university. MSU has the largest student enrollment among all universities within the state. The Head of the Department of Agricultural Economics is responsible to the Dean, College of Agriculture and Life Sciences; the Director, Mississippi Agricultural and Forestry Experiment Station; and the Director, MSU Extension Service. The Head provides leadership for teaching, research, and extension programs in Agricultural Economics; is responsible for managing budget and personnel functions; and is expected to establish and maintain effective working relationships with other units in the university, agricultural clientele groups, the agribusiness community, government agencies, and professional societies.

Qualifications: Qualified applicants must have an earned doctoral degree in Agricultural Economics, Economics, or a closely related field and have a demonstrated record of scholarship in teaching, research, and/or extension to merit the rank of Professor with tenure. Candidates should have demonstrated potential and/or experience in

planning, developing, coordinating and evaluating teaching, research, and extension programs; administering resources; and providing leadership for faculty, staff, and students. The candidate should have interpersonal communication skills to coordinate interdisciplinary programs with other departments, government agencies, land-grant universities, clientele groups, the agribusiness community, and professional/commodity organizations.

Salary: The salary is commensurate with training and experience, and benefits are competitive.

Application Details: Letters of application, resume, and the names, addresses, and telephone numbers of 3-5 professional references should be sent to: John E. Lee Chair, Search Committee, c/o Department of Agricultural Economics Mississippi State University Box 5187 Mississippi State, MS 39762; (t) (662) 325-4830; lee@agecon.msstate.edu

Application Deadline: Review of applications will begin on May 20, 2002, and continue until the position is filled. Mississippi State University is an Affirmative Action/Equal Opportunity Employer.

### **Oklahoma State University**

Assistant Professor

Job Details: Oklahoma State University, Assistant Professor (Apply by March 1, 2002) This is an 11-month tenure track position consisting of approximately 25% teaching and 75% research. The faculty member will be expected to develop a strong research and teaching program in the general area of natural resource economics.

Responsibilities: Specific responsibilities include: a) developing a research program with emphasis on one or more major Oklahoma natural resources and/or agricultural commodities; and b) teach an undergraduate course in Natural Resource Economics or Environmental Economics and an additional undergraduate or graduate course.

Qualifications: A Ph.D. degree in agricultural economics, resource economics, or economics is required. Effective oral and written communication skills and the ability to interact productively with interdisciplinary faculty and the public are essential. The candidate must be well trained in economic theory and quantitative techniques. Previous teaching and research experience in the area of natural resource economics is desirable.

Application Deadline: Review of applications will begin on April 15, 2002 and continue until the position is filled.

Application Details: Applicants are requested to submit a letter of application, resume, and name, address, and phone number for three references, and transcripts(s) of all university credits. Application material should be sent to Dr. James Trapp, Head, Department of Agricultural Economics, Oklahoma State University, Stillwater, OK 74078-6026. Electronic applications will not be accepted. For further information contact Jim Trapp at (405) 744-6161, or jntrapp@okstate.edu.

Applications from women and minorities are strongly encouraged. AA/EOE.

### **Purdue University**

Tenure Track Assistant, Associate or Professor

Job Details: The Department of Agricultural Economics invites applications for a Tenure Track Assistant, Associate or Professor. This person is expected to take over leadership in our nationally recognized Sales and Marketing program. Initial responsibilities include 65 percent teaching, with the remainder to be split between research and extension depending upon the needs of the department and interests of the incumbent. Teaching will be primarily at the undergraduate level with a likely assignment of AGEC 331, Principles of Selling in Agricultural Business, and AGEC 431, Advanced Agri-Sales and Marketing.

Qualifications: Ph.D. in agricultural economics, economics, marketing, management, or related field. Skills and background in sales and business marketing are important for this position. International experience or interest is a plus. Excellent written and oral communication skills are absolutely essential and ability to work in multi-disciplinary teams is important. Ability to attract extramural resources is also important. Undergraduate teaching experience is desirable.

Application Details: Applications will be considered until an acceptable candidate is found. Applicants should include a statement describing their research, extension, and teaching interests, a Curriculum Vitae, and transcripts of all University degrees. Three letters of reference that evaluate the applicant's qualifications for this position should be sent by the reference directly to the department.

Send all materials to: Dr. Wallace E. Tyner, Head, Department of Agricultural Economics, 1145 Krannert Bldg., Purdue University, West Lafayette, IN 47907-1145; (t) 765-494-4205; (f) 765-494-9176; wtyner@purdue.edu

## **Stanford University School of Humanities and Sciences and Institute for International Studies**

Professor in International Agricultural Economics

Job Details: Stanford University seeks candidates for a tenure line faculty position at the rank of Professor in the area of international agricultural policy. The position will be jointly held in the School of Humanities and Sciences in the Department of Economics, and the Institute for International Studies (IIS). The successful candidate for the Helen C. Farnsworth Endowed Chair in International Agricultural Policy will have an outstanding research record in international agricultural policy as well as the capacity for distinguished teaching at both the undergraduate and graduate levels. Stanford University is an affirmative action, equal opportunity employer.

Application Details: Applications from women and minority candidates are especially encouraged. Applicants should send a c.v., bibliography, a brief statement of research interests, three research papers, and the names and addresses of four references by April 30, 2002, to Lawrence Goulder, Chair, Farnsworth Search Committee, Department of Economics, Landau Economics Bldg., Stanford University, Stanford, CA 94305-6072.

### **Texas A&M University-Commerce**

Assistant Professor, Agricultural Economics and Agribusiness

This 12-month, tenure-track position will carry a 75% teaching appointment with Texas A&M University-Commerce, and a 25% research appointment with the Texas Agricultural Experiment Station.

Application Deadline: First consideration will be given to those applications received by March 15, 2001. However, position will remain open until filled.

Qualifications: Earned doctorate in agricultural economics/agribusiness. Applicant must have well developed interpersonal, communication, teaching, and research skills.

Description of Responsibilities: Responsibilities include teaching undergraduate and graduate courses in a classroom setting and by means of distance education technology available through The Texas A&M University System. The position will also advise and mentor students and will support and be involved with student organizations. Research responsibilities will be directed towards the inter-relatedness of rural and urban

communities and will be coordinated through the Texas Agricultural Experiment Station via the Research and Extension Center at Dallas which links to the Agricultural Economics Department at Texas A&M University in College Station. To fully support the growth and development of this multi disciplinary agribusiness program, which includes urban and rural community development, the successful candidate must develop a strong area of scholarship, engage in scholarly publishing, and generate external funding.

Salary: Commensurate with qualifications and experience.

Start Date: August 20, 2001

APPLICATION PROCEDURE: Qualified individuals should send a letter of application, resume, and transcripts of all college work, and arrange for three letters of professional reference to be sent to: Dr. Bob Williams, Search Committee Chair, Department of Agricultural Sciences, Commerce, TX 75429-3011, Phone (903) 886-5351, Fax (903) 886-5990, E-Mail: [Bob.Williams@tamu-commerce.edu](mailto:Bob.Williams@tamu-commerce.edu), <http://www.tamu-commerce.edu/coas/agscience/index.html>

Note: Any job offer from the University is contingent upon: (1) proof of United States Citizenship, or citizenship eligibility or authorization to work in the U.S. on a full-time basis, and (2) proof of compliance with the Selective Service Law for males ages 18 through 25.

### **Texas Tech University**

Assistant/Associate Professor, Risk Management; 9-month tenure track position.

Location: Department of Agricultural and Applied Economics, College of Agricultural Sciences and Natural Resources, Texas Tech University, Lubbock, TX 79409-2132

The Department has 11 on-campus faculty members, 4 adjunct faculty members, 265 undergraduate students, and 25 graduate students. It offers a B.S. degree in Agribusiness, a B.S. in Agricultural and Applied Economics; and M.S. and Ph.D. degrees in Agricultural and Applied Economics.

The College is comprised of six departments and the International Textile Center. Enrollment includes 1150 undergraduate students and 200 graduate students. The College maintains extensive research and teaching programs and cooperative relationships with the Texas A&M University System, USDA-ARS, and several other universities.

The University is classified as Research Extensive by the Carnegie Foundation, and is one of 4 major state supported, multi-disciplinary research universities in Texas. More than 25,000 students are enrolled on the University campus. The University and the Texas Tech University Health Sciences Center share an 1,800 acre campus in Lubbock, a city of approximately 200,000 people. TTU includes seven Colleges, a Graduate School, School of Law, and Health Sciences Center with Schools of Medicine, Nursing, and Allied Health.

Responsibilities: The candidate selected will be expected to assist in establishing a nationally recognized research program in the area of risk management with an emphasis in crop insurance. In addition to establishing a research program, the candidate will have teaching responsibilities at the undergraduate and graduate levels. Ability to obtain external grant funding and publish in basic and applied outlets and contribute to the teaching and graduate education is necessary.

Qualifications: A Ph.D. in Agricultural Economics, Economics, or related discipline is required. Candidates must demonstrate a commitment to excellence in teaching, research, and service. Strong oral and written communications skills are required.

Salary: Competitive and commensurate with qualifications and experience. An attractive fringe benefits package is included.

Available: August 1, 2002

Application: A letter of application, vita (including a list of publications and evidence of teaching experience), and three letters of recommendation should be sent to: Dr. Phillip Johnson; Dept. of Agric. and Applied Economics; Texas Tech University; P.O. Box 42132; Lubbock, TX 79409-2132; Phone: (806) 742-0261 ext 237; FAX: (806) 742-1099; E-Mail: phil.johnson@ttu.edu

Closing Date: June 1, 2002 or until the position is filled.

TTU is an affirmative action/equal opportunity employer and encourages applications from minorities and women.

### **Texas Tech University**

Full Professor/Associate, Risk Management; 12-month tenure track position.

Location: Department of Agricultural and Applied Economics, College of Agricultural Sciences and Natural Resources, Texas Tech University, Lubbock, TX 79409-2132.

The Department has 11 on-campus faculty members, 4 adjunct faculty members, 265 undergraduate students, and 25 graduate students. It offers a B.S. degree in Agribusiness, a B.S. in Agricultural and Applied Economics; and M.S. and Ph.D. degrees in Agricultural and Applied Economics.

The College is comprised of six departments and the International Textile Center. Enrollment includes 1150 undergraduate students and 200 graduate students. The College maintains extensive research and teaching programs and cooperative relationships with the Texas A&M University System, USDA-ARS, and several other universities.

The University is classified as Research Extensive by the Carnegie Foundation, and is one of four major state supported, multi-disciplinary research universities in Texas. More than 25,000 students are enrolled on the University campus. The University and the Texas Tech University Health Sciences Center share an 1,800 acre campus in Lubbock, a city of approximately 200,000 people. Texas Tech University includes seven Colleges, a Graduate School, School of Law, and Health Sciences Center with Schools of Medicine, Nursing, and Allied Health.

Responsibilities: The candidate selected will be expected to provide leadership in establishing a nationally recognized research program in the area of risk management with an emphasis in crop insurance. Research support and funding will be available to assist in the establishment of this research program. In addition to establishing a research program, the candidate may have some teaching responsibilities at the undergraduate and graduate levels. Demonstrated ability to obtain external grant funding and publish in basic and applied research outlets and contribute to teaching and graduate education is necessary.

Qualification: A Ph.D. in Agricultural Economics, Economics, or related discipline is required. Candidates must demonstrate a commitment to excellence in teaching, research, and service. Strong oral and written communications skills are required.

Salary: Competitive and commensurate with qualifications and experience. An attractive fringe benefits package is included.

Available: June 1, 2002

Application: A letter of application, vita (including a list of publications and evidence of teaching experience), and the names and addresses of three references should be sent to: Dr. Don Ethridge; Dept. of Agric. and Applied Economics; Texas Tech University; P.O. Box 42132; Lubbock, TX 79409-2132; Phone: (806) 742-2821; FAX: (806) 742-1099; E-Mail: don.ethridge@ttu.edu

Closing Date: April 1, 2002 or until the position is filled.

Texas Tech University is an affirmative action/equal opportunity employer and encourages applications from minorities and women.

### **University of Arizona - AREC**

Assistant/Associate Professor

Job Details: The Department of Agricultural and Resource Economics seeks two faculty appointees (25% teaching, 75% research, 9-month tenure track) who will develop a distinguished research and teaching program in agricultural and resource economics. Areas of particular interest are resource and environmental economics, international trade, and econometrics but all areas will be given full consideration. Appointees are expected to conduct creative theoretical, and/or quantitative research, and to teach courses that fit into the instructional programs of the department. Two one-semester course offerings per year are normally expected. Salary is commensurate with experience.

Qualifications: Candidates must possess a doctorate in agricultural economics, economics, or an equivalent field and must have a strong background in contemporary economic theory and quantitative methods.

Application Details: A statement of qualifications plus research and teaching interests, resume, official graduate transcripts, copies of publications or working papers, and names, addresses, telephone, email and fax numbers of at least three references should be submitted to: Dennis Cory, Agricultural and Resource Economics Department, PO Box 210023, The University of Arizona, Tucson, AZ 85721-0023. Inquiries call Dennis Cory 520-621-4670.

Application Deadline: Review of applications will begin April 3, 2002 and will continue until filled.

University of Arizona is an EEO/AA employer—M/W/D/V.

### **University of Louisiana-Monroe**

Assistant Professor of Agricultural Economics

Application Deadline: Review of applications will begin May 15, 2002, and will continue until the position is filled. Position available August 15, 2002.

Job Details: The successful candidate will be expected to teach undergraduate courses in Agricultural Business and

Economics; serve as an academic advisor; develop curricula; assist in recruiting; work closely with area agribusinesses and producers; engage in scholarly activity; and provide professional community, departmental and university service. Opportunities exist for development of research initiatives and summer teaching.

Qualifications: PhD in Agricultural Economics or closely related field. Excellent oral and written communication skills and working knowledge of farm management software. Prefer graduate work in agribusiness; specialization in Ag finance, Ag Policy and World Food Economy/Development and/or Resources; significant knowledge of farm records; and willingness to seek external funding.

Send letter of application including a statement of research interest, resume, undergraduate and graduate transcripts and three letters of recommendations to Dr. Trent Smith, Department of Agriculture, University of Louisiana at Monroe, Monroe, LA 71209-0510. Office 318-342-1785/FAX 3118-342-1779.

ULM is an affirmative action/equal opportunity employer.

### **University of Maryland**

Assistant / Associate Professor

Position Details: The Department of Agricultural and Resource Economics seeks a faculty appointee who will develop a distinguished research and teaching program in economic development, preferably with an emphasis on agricultural or resource issues. The appointee is expected to employ advanced research techniques and be creative in research that serves the public interest at the state, national or international level. The appointee is also expected to teach courses that fit into the instructional programs of the Department at the undergraduate and graduate levels and that enhance the overall quality of education in these programs. The position is a 9 month, tenure-track position, and salary is commensurate with experience.

Qualifications: Candidates should possess a doctorate in agricultural economics, economics, or an equivalent field.

Application Details: A statement of qualifications and research and teaching interests, resume, official graduate transcripts, summary or abstract of dissertation, copies of publications or working papers, and names and addresses of at least three references should be submitted to: Professor John A. List Search Committee Chair Agricultural and Resource Economics 2200 Symons Hall University of Maryland College Park, MD 20742-5535

Application Deadline: Applications will be accepted until May 15, 2002, or until suitable candidate is found. Women and minorities are strongly encouraged to apply.

The University System of Maryland is equal opportunity.

## University of Wisconsin-Madison

Professor and Director - Ag & Applied Econ/Ctr for Dairy Profitability

Degree and area of specialization: PhD in agricultural economics, economics, business, or a related field.

Minimum number of years and type of relevant work experience: Professional experience beyond the PhD is preferred. For appointment at the Associate Professor level, research, teaching, outreach/extension, and service accomplishments must be sufficient to warrant awarding of tenure at the University of Wisconsin-Madison.

Principal duties: The Department of Agricultural and Applied Economics (AAE) and the Center for Dairy Profitability (CDP) at the UW-Madison seek an economist in the area of agricultural management. Preference will be given to candidates with specialties in agricultural business management, production economics, or agricultural marketing. The successful candidate will be expected to establish an excellent outreach and research program addressing issues related to profitability in the dairy sector and to serve as Director of CDP. The successful candidate will be expected to teach one course per year in AAE's graduate, undergraduate, or farm and industry short course program, depending on the individual's interests and department needs. The successful candidate will also advise graduate students, as appropriate, and participate actively in departmental, college, and university activities and service

Full time salary rate: Minimum \$65,000 ANNUAL (12 months) depending on qualifications

Anticipated begin date: July 01, 2002

Application deadline: To insure consideration, application must be received by March 31, 2002

How to apply: Send resume and cover letter referring to Position Vacancy Listing #41261 to Richard Bishop; 430 Henry Taylor Hall; 427 Lorch Street; Madison, WI 53706-1503; Phone: 608-262-8966; Fax: 608-263-4472; Email: bishop@madmail.aae.wisc.edu

NOTE: Unless confidentiality is requested in writing, information regarding the names of applicants must be released upon request. Finalists cannot be guaranteed confidentiality.

UW-Madison is an equal opportunity/affirmative action employer. We promote excellence through diversity and encourage all qualified individuals to apply.

**ABSENTEE BALLOT**  
**COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS**

**2002 Board Members at-large Elections**

**This year, the CWAE election will be held on-line and will be completed before the annual meeting. This will allow the new Board members to meet with the current Board members. The on-line election will be held in conjunction with the AAEA election, April 15-May 15. CWAE will have a secure site where you can access the ballot. If you prefer, you may complete this paper ballot and mail or fax it to:**

**AAEA Elections**

**415 S. Duff Ave., Ste. C**

**Ames, IA 50010**

**fax number: 515-233-3101**

**Ballots must be received by May 15 in order to be counted for the election.**

**YOU MUST INDICATE YOUR AAEA MEMBER ID NUMBER on the mailing envelope or ballot in order for your absentee ballot to be considered valid. If you wish, you may sign your ballot in lieu of indicating your member ID number. You must be a member of AAEA and of CWAE in order to vote. After reading the candidates' biographies (in this newsletter), please indicate your choices for candidates below.**

**CWAE Board Members at-large (vote for TWO)**

**\_\_\_ Annette Levi, University of California, Chico**

**\_\_\_ Doris Newton, USDA, Economic Research Service**

**\_\_\_ Victoria Salin, Texas A&M University**

**\_\_\_ Lorie Srivastava, Canadian Parliamentary Research Branch, Economics Division**

**SIGN and PRINT your name or WRITE your AAEA member ID# \_\_\_\_\_**

# **COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS**

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## **To Become a Member of CWAE/AAEA**

**Submit a completed a membership application to the AAEA Business Office. CWAE membership is open to any member of the AAEA. Students can be CWAE members at no charge. Annual dues for professionals are \$10.00.**

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**The purpose of CWAE is to promote the welfare of women agricultural economists by representing their nterests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.**

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**AAEA Business Office  
415 South Duff Avenue, Suite C  
Ames, IA 50010-6600  
phone: 515-233-3202 fax: 515-233-3101**

**AAEA Website: <http://www.aaea.org/>**