



**NEWSLETTER OF THE
COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS
FALL ISSUE 2005**

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Letter from the Chair

Greetings!

During this time of agricultural harvest, it is always good to look back and appreciate our bountiful harvest and good fortune. In CWAE we are reaping the benefits of hard work by so many people, including CWAE’s past leaders and founders. I want to thank Annette Levi and Joan Poor, Past Chair and Vice Chair for their outstanding leadership. Also, the outgoing Board members, Kathleen Liang and Siân Mooney have helped to strengthen the focus of CWAE and create new opportunities for our membership. We are grateful to all of them for their continuing efforts for CWAE.

Now as we look forward, we need to plan what seeds we will sow for the future of CWAE and our members. While the thought of strategic planning may make your eyes glaze over, it is important that we have a plan that dwells in the possibility and vision of what CWAE can accomplish over the next few years.

Working toward that mission, I am excited to share that Jennie Popp and Doris Newton are re-invigorating the tracking survey. They are implementing new ideas and tackling the issues necessary to provide useful information about the progress and status of women and minorities in agricultural economics. If you have ideas to share please contact them. You should be seeing information about the survey soon on CWAENET.

Planning for the 2006 AAEA meeting is underway. As meeting expenses continue to climb, and at the request of the AAEA Board, we are exploring more avenues of collaboration with other sections and organizations for the luncheon and other track

sessions. The 2005 collaborations with COSBAE for the luncheon and track sessions were highly successful, and we hope to once again design an exciting and enriching program. If you have any ideas please contact me.

Recently we all received AAEA membership renewal information. I urge each of you to please take this opportunity to make a donation to the Sylvia Lane Mentorship fund. Donating to this fund makes it possible for us to once again invest in the future of our inspiring researchers. Past recipients have used the funds to help initiate and facilitate important research relationships. No matter what the size, each contribution helps!

All of you have special talents and comparative advantages in specific areas of our discipline. Please take the time to contact me or voice your ideas and opinions on CWAENET. We have a fabulous opportunity to engage our membership and reach out to others, let’s make the most of it!

Cheryl DeVuyst
CWAE Chair

New Board Member Greetings

I would like to thank everyone for their support. I am honored to be on the CWAE Board and am excited to be part of this dynamic group of women. I have been a member of CWAE since I was a graduate student and have always thought of CWAE as an important organization. I think it is a vital organization with the power to enhance the careers of women in agricultural economics through mentoring and networking. I would like to see CWAE increase its professional

development activities. CWAE has the opportunity to help move its membership in a direction that encourages and facilitates multi-state projects as funding sources become even more competitive. In particular, I am interested in helping members form interest groups that focus on specific topics of interest in research, teaching, and extension. These interest groups could not only serve as mentoring vehicles but also increase the opportunities for members to do multi-state projects. I would also like to see CWAE increase and sustain its membership. Please let me know if you have any ideas or suggestions regarding these topics or other topics you would like to see us discuss. I look forward to working with this wonderful group.

Maria Marshall
CWAE Board Member

Greetings, CWAE members! Thank you for electing me to the board! It was my pleasure to have served you as Newsletter Co-editor these past three years and I enjoyed working on our successful events at this summer's AAEA meetings. I plan to support our new Chair and you in any way that I can and I look forward to continuing my service to CWAE in the coming year.

Doris J. Newton
CWAE Board Member

Editors' Note

The newsletter is published 3 times a year and delivered to the membership electronically. It is also posted on the CWAE website <http://www.aea.org/sections/cwae/>. If you have notes of interest; professional accomplishments; or comments that you think are relevant to CWAE please send them to

Leonie Marks (marks@missouri.edu) or Siân Mooney (smooney@uwyo.edu).

Electronic Mentoring Network for Women

By Maureen Kilkenny
University of Nevada

A year ago (September 2004) on CWAE-NET, member Cynda Clary suggested that CWAE consider development of an electronic mentoring network. Her suggestion motivated me to sign up with "MentorNet" (www.MentorNet.net), to experience it firsthand. Here is a summary of the experience.

MentorNet's Academic Career E-Mentoring Program matches women graduate students, postdocs and untenured and tenure-track faculty with tenured faculty members for an 8-month mentoring relationship conducted via email.

It is exceptionally well-run. The experience has been great. And because MentorNet's protégé-mentor matching system is inclusive, there is no need to duplicate their system exclusively for CWAE members or agricultural economists.

Since 1998, MentorNet has matched over 20,000 proteges and mentors. From their follow-up surveys, MentorNet has found that 90% of participants would recommend MentorNet's e-mentoring programs to friends and colleagues. I concur! Here's why.

MentorNet is efficient. Being involved requires very little time, all of it is a pleasure. It took only minutes to register on-line (see below). It was easy to provide the brief bio

that potential protégés read to choose their mentor. Within 48 hours of registering I was matched with a protégé and we started to correspond by e-mail.

To the mentees or protégés, MentorNet provides opportunities to get information, encouragement, advice, and access to networks from a tenured faculty member in their own field, from outside their current institution. Potential protégés can search for and choose the mentor that best suits their needs. MentorNet provides resources to stimulate discussions of topics such as the tenure process, teaching, work/life balance, research issues, laboratory management and university politics.

MentorNet 'central' is adept at encouraging relevant discussions. About once a month I received a note like this one:

“Dear Maureen,

As you know, the curriculum vitae (CV) plays a critical part in applying for faculty positions. Your protégé, however, may not have started a CV or know how to organize one effectively.

You may want to swap CVs with your protégé. This will allow you to give feedback to your protégé on her/his CV, to look over your protégé's CV to get to know her/him better.

We suggested to your protégé to look at the links section on our website, especially the part on Career Guidance and Job Search Advice.

<http://www.mentornet.net/Community/Resources/Links/links.aspx#TagH2S3>

You should be in contact with your protégé by now. If you are not in touch, please let

us know and we will attempt to help you connect.

Regards,
MentorNet”

Our CV swap was very fruitful. Another suggestion that turned out to be very stimulating was this one:

“A common finding in the literature on women in science and engineering is a lower rate of self-confidence for female students, compared to male students. In addition, a sense of isolation stemming from being one of the few women or women of color can compound the problem. (Please keep in mind this is the average for the whole population; there are greater differences between women students than there are on average between women students and men students). You may want to discuss this with your protégé.”

MentorNet is a very efficient source of information. It always provided hot links to resources on the internet for more information on each topic they suggested for discussion. One of the resources described on MentorNet, Robert Boice's book “Advice for New Faculty Members” turned out to be so good that I've purchased over eight copies already, to give to my faculty mentee on campus, my department chair, and our new hires.

The activity it supports is proactive, which is great. MentorNet discussions help one prepare for challenges, not just react to them. It is also, however, an excellent ‘first response’ system. MentorNet took immediate action accumulating and circulating comments on Harvard President Larry Summer's infamous remarks about women and science.

In closing, I want to emphasize that being a member of the MentorNet community took almost no time and was very rewarding. Highly recommended!

To sign up, Go to www.MentorNet.net and follow this 2-step process:

- 1) Join the Community: Click on "Join" and register.
- 2) Create a One-on-One Program profile: Sign in to the community and follow the One-on-One Mentoring Program links and create a protege or mentor profile.

For more information, visit www.MentorNet.net/documents/about/programs/academic.aspx or contact Jennifer Chou-Green at jenniferfcg@mentornet.net.

Note: MentorNet's work is supported by the National Science Foundation under Grant No. 0318510. MentorNet's private sector sponsors include: 3M Company, Alcoa Foundation, Apple Computer, Inc., AT&T Foundation, Bechtel Foundation, Cisco Systems, Guidant Corporation, IBM Corporation, Lockheed Martin Space Systems, Microsoft Corporation, National Science Foundation, and Sandia National Laboratories.

Graduate Student Corner

Highlights of the Graduate Student Section Activities at the 2005 AAEA Annual Meeting in Providence, RI

The AAEA-Graduate Student Section had a great turnout at the various activities we offered at the 2005 AAEA Annual Meeting. The GSS offered three main activities and events—the GSS Business Meeting and Reception, the GSS Track Sessions, and the

Graduate Student Case Study Competition.

At the GSS Business Meeting and Reception, we welcomed our new team of GSS officers for the year 2005-2006. Our new chair is Christiane Schroeter, Purdue University. The position of the chair-elect is filled by Leigh Ann Love, University of Florida. The new secretary and treasurer is Whitney Oliver Peake, Purdue University. The members-at-large are represented by Michelle Mullins, University of Missouri; Michael Gunderson, Purdue University; and Nikos Kalogeras, University of Illinois and Wageningen University. Drs. Aslihan Spaulding, Illinois State University, Jayson Lusk, Oklahoma State University, and Michael Sykuta, University of Missouri, remain our faculty advisors. For any updates on the graduate student section please check out

<http://www.geocities.com/aaeagss/homepage.htm>.

The GSS Reception was also a great success! This year's theme was 'Treasure Island'. The participating graduate students had the opportunity to play a round of pirate poker with plastic gold coins in a room decorated like a pirate boat. Graduate students enjoyed meeting other students from all over the world while snacking on some food and drinks. Prizes were awarded to the three students with the most poker chips at the end of the reception.

Congratulations to the winners of the Graduate Student Case Study Competition! This year's case was centered around eMerge Interactive, a technological innovations company headquartered in Florida. The first place went to Michelle Mullins and Hilary Dorr from the University of Missouri. The second place was awarded to Whitney Oliver Peake, Jacob AcMoody, and Michael Gunderson from Purdue University. Sierra

Howry, Ross Pruitt, and Baltaza Prado from Oklahoma State University received third place in this competition. Congratulations to all the winners! It is a great experience to compete in the case study competition and we encourage graduate students to participate next year. If you have any questions, please contact Dr. Mike Sykuta sykutam@missouri.edu.

The GSS also hosted three track sessions, “Guidelines for Writing a Curriculum Vitae and Resume”, “Guidelines for Writing and Publishing Journal Articles”, “Guidelines for Interviewing and Becoming a Successful Academic Professional”. These organized sessions allowed graduate students to listen to a wide range of experienced academic professionals. Graduate students were able to ask questions and learn about opportunities to prepare themselves for the job market and future academic careers. All sessions were well attended and for those who would like to obtain these great presentations, they will soon be available on the GSS website at <http://www.geocities.com/aaeagss/activitiesvents.htm>.

We are looking forward to the 2006 AAEA Annual meeting in Long Beach, CA! The GSS officers have already started planning new exciting activities and events! Please check out the GSS website for any news and updates or e-mails us at cschroe@purdue.edu and mlmfc@missouri.edu if you have any suggestions.

*Christiane Schroeter and Michelle Mullins,
CWAE Graduate Student Section Co-Chairs*

Congratulations!

Congratulations! section acknowledges all tenure, promotions and awards that our members have received in the last few months. Please share your news with us so that we may promote the achievements of the members of CWAE!

Promotions

Kelly Giraud was granted tenure and promotion to Associate Professor of Resource Economics and Development at the University of New Hampshire. Congratulations Kelly!

Honors

Laurian Unnevehr, Professor of Agricultural and Consumer Economics at the University of Illinois, is one of nine new members appointed by Agriculture Secretary Mike Johanns to the National Agricultural Research, Extension, Education, and Economics (NAREEE) Advisory Board.

The board advises USDA and land-grant colleges and universities on top national priorities and policies for food and agricultural research, education, extension and economics. Board members meet with congress, and hold stakeholder listening sessions. Board members also review draft guidance for competitive-grant programs, give advice on the scientific peer review process for national programs, review agricultural REE activities for relevance to national priorities and adequacy of funding.

Change in Appointments

Leonie Marks, Research Assistant Professor, Department of Agricultural Economics

was appointed Director of MU Life Sciences and Society Program, Christopher S. Bond Life Sciences Center, University of Missouri.

The mission of the MU Life Sciences and Society Program is to help articulate the ethical, socioeconomic, legal and policy implications of life sciences research, and to help citizens and policymakers make wise and informed choices.

Job Announcements

Please confirm the information included in these announcements with prospective employers including the closing date. Thank you!

Master's Postings

Arched Daniels Midland Company Commodity Trader

Company Overview: Archer Daniels Midland Company is a world leader in agricultural products; one of the world's largest processors of soybeans, corn, wheat and cocoa and is also a leader in the production of soy meal and oil, ethanol, corn sweeteners and flour. Founded in 1902 ADM operates processing and manufacturing facilities across the United States and worldwide. Through their extensive global distribution facilities and capabilities, and a transportation network of 250 domestic and international plants and over 500 grain elevators. ADM continues to make a significant contribution to the world's economy and quality of life. Serving as a vital link between farmers and consumers, they take crops and process them to make food ingredients, animal feed ingredients, renewable fuels and naturally derived alternatives to industrial chemicals. Over the years ADM has enjoyed a long and vital partnership with the farming

community. The company feels that Farmers are essential to the overall economy and have historically worked very hard to be essential to farmers by creating thousands of products from their crops, and creating hundreds of markets for their crops.

As a leader in cutting edge technology and technological advancements in agriculture ADM has generated value added advances in diesel power, hybrid seeds, commercial fertilizers, pesticides and improved livestock breeds. With the use of computers and satellite technology for forecasting and production, the use of the internet for market exchanges and the latest trends in supply chain management ADM has exceeded its research capabilities and developed a multitude of food and industrial products from basic crops. With a committed team of scientists ADM has pioneered new processing technologies, isolated valuable food components and greatly improved the nutritive value of food systems. With the miracles of Bio-Science ADM has an advanced understanding of the genetics of plants, animals and people. ADM has pledged a significant commitment to research and development using state-of-the-art technology and equipment and conducting pioneering work on the commodities they process, developing new production techniques and innovative products.

A publicly held company and a world leader in agricultural processing, Archer Daniels Midland Company's holdings encompass a wide range of services including banking and futures clearing houses with 250 locations in both the United States and international markets, investor and financial services and international based full service brokerage houses that focus on institutional, corporate, and retail customers involved in international investment markets.

Culture: New team members to the Trading Group will discover the environment at ADM to be high volume, fast-paced and mutually supportive. Team members respect each other and demonstrate a strong commitment to the company. They are passionate about executing the company's vision and is committed to excellence. ADM stand behind their commitment to their employees and has a firm belief that their most valuable asset is their employees. The company enjoys a strong relationship with the surrounding communities and is committed to their growth.

Job Details: Ag Services is a \$200 Million Division which has two primary Groups, Grain and Transportation with the Grain Group being the largest segment. The Trading Group is responsible for driving P&L through buying, selling, purchasing and marketing through both domestic and international channels. ADM's Grain Division pride themselves in being the best in what they do. From the origination of the grain from one of ADM's terminals or processing plants to the sale and transportation of the product to the buyers, ADM's fully integrated network allows hundreds of millions of bushels of product to be delivered on a timely basis worldwide.

The position of Commodity Trader is one of buying and selling commodities in the cash market, as well as making and coordinating arrangements for the transportation of the product. Much of the typical day is spent on the telephone, keeping customers aware of current grain market news while buying and selling grain or products. The office environment surrounding this function can be, at times, hectic as market information is shared verbally among the traders. The traders also merchandise commodities in domestic and international markets. Traders have to balance risk management, customer relations,

transportation and logistics. Commodities are influenced by a myriad of factors from around the world. These include trade policy, supply and demand factors, weather, and transportation costs. A trader's ability to evaluate these changing factors drives the Division's profitability. Our client is currently seeking individuals who have experience in and the desire to excel in the field of agricultural commodity trading. Through enhanced customer relationships commodity traders are dedicated to meeting the needs of customers and trading partners at any point along the marketing chain.

Qualifications: (Required) (1) The successful candidate must have basic knowledge in merchandising commodities in both domestic and international markets; (2) Candidates must have 1-3 years of experience in commodity trading. (3) A bachelors degree is required; A masters Degree is a plus; (4) Ability to work independently and move projects forward; (5) Ability to manage employee relationships effectively and efficiently; (6) Ability to meet deadlines with a quality product; (7) Experience in selling and delivering the full service of commodity trading; (8) Candidates must be highly motivated and able to work in a team environment; (9) Must be able to accept challenges and responsibilities; (10) Effective verbal and written communication skills; (11) ADM requires the completion of a pre-employment drug screen and a background check. (Preferred) (1) Opportunities exist in multiple client locations; therefore, the ability to relocate throughout the United States is a plus; (2) A commitment to excellence; (3) A drive to settle for nothing less than executing the utmost quality in all aspects of the job.

Application Procedure: Interested Candidates email Your Resume to: Maryla Smith, Senior Search Consultant/Project Manager,

312-664-1732 ext 227,
msmith@nomadicconsulting.com,
www.nomadicconsulting.com.

Archer Daniels Midland Company is an equal opportunity employer.

Michigan State University

Specialist (fixed term) – Outreach, Department of Agricultural Economics

Job Details: The Economic Budgeting Specialist will hold a key staff position in AgEconSERVE, a new center of applied economic research and extension. AgEconSERVE's mission is to provide a gateway to expertise in applied economics faculty in the College of Agriculture and Natural Resources as well as Michigan government agencies and businesses. A project example would be to work with a member of the faculty in the Plant or Animal Sciences to assess the economic implications of an experiment. The specialist will maintain essential data and model bases necessary to support center tasks; these will include databases of prices and enterprise budgets as well as budget analyses tailored for special projects. Candidates must have strong skills in quantitative analysis and communication. Specific skills in budgeting analysis and online databases are desirable.

Qualifications: M.S. in Agricultural Economics, Economics, or related field.

Application Procedure: Applications are due December 15, 2005. Late submissions will be considered if a suitable candidate pool is not identified by the deadline. Application material should include: letter of application (including personal statement or statement of interest), vita, and contact information of three references. Designate position of interest and send application material electronically to Professor Steven D.

Hanson, Department Chairperson, (e-mail aec@msu.edu); phone: 517.355.4567.

Institute for Agriculture and Trade Policy (IATP)

President of IATP

About the Organization: Founded in 1986, the Institute for Agriculture and Trade Policy (IATP) is an international nonprofit policy institute based in Minneapolis, Minnesota. Through research, analysis, education and advocacy, IATP promotes resilient family farms, sound agricultural policy, healthy ecosystems and strong rural communities. Recognizing that these issues are intertwined, locally and globally, IATP works with organizations around the world to analyze how global trade agreements affect domestic farm and food policies, and to advocate for fair trade, safe food, human rights and transparent, accountable global institutions. IATP's main programs are in Trade and Global Governance, Food and Health, Environment and Agriculture, Fisheries, Forestry, and Rural Communities.

Since its founding, IATP has been a primary source of information on agriculture and trade issues for policy makers, non-governmental organizations (NGOs), activists and the media. It has helped nurture several new organizations, including Windustry and Renewing the Countryside. It founded and is the sole shareholder of Peace Coffee, a successful Minneapolis-based fair trade coffee company. IATP works in collaboration with partner organizations both at home and throughout the world. In all of its work, IATP promotes the fundamental human right to food, water and development, and the right of farmers everywhere to earn a fair income.

IATP has offices in Minneapolis and Geneva, Switzerland, and staff in Adelaide,

Australia. The organization has a staff of 40, a budget of approximately \$3.5 million and is governed by a 10-member international board of directors.

Job Details: Location is Minneapolis, Minnesota. Start date in 2006 / flexible. The president reports to the board of directors and is responsible for carrying out IATP's mission and ensuring the health and stability of the organization. S/he is directly supported by directors of program, communications/IT, development and finance. The president is the public face of the Institute and will represent it before various audiences, including colleagues, donors, policy makers and the media. IATP is looking for a values-driven, visionary leader who is internationalist in perspective, passionate about agriculture/rural/food systems work and able to take advantage of new ideas and opportunities.

Qualifications: Stature in a relevant field. Demonstrated team leadership and coordination experience. The ability to take programmatic initiative. Excellent verbal and written communication skills. Demonstrated ability to engage successfully with many different cultures, constituencies and audiences. Willingness and ability to travel. Demonstrated experience and ability in foundation fundraising. Candidates should have good judgment, a sense of humor, a strong work ethic, a healthy balance of modesty and self-confidence, and boundless energy.

Salary: Commensurate with experience.

Application Procedure: Deadline is open until filled, résumés reviewed on a rolling basis. Interested candidates should send a cover letter, résumé, salary requirements, and three references (with phone numbers and email), via email or mail to: Executive

Search, Institute for Agriculture and Trade Policy, 2105 First Avenue South, Minneapolis, MN 55404, executivesearch@iatp.org. Applications will be considered as they are received. All applications will be kept confidential. For more information about IATP, please visit www.iatp.org.

The Institute for Agriculture and Trade Policy is an Equal Opportunity Employer.

Ph.D. Postings

California State University, Chico Dean, College of Agriculture

Job Details: California State University, Chico invites applications and nominations for the position of Dean of the College of Agriculture. The Dean is the executive officer of the College. The Dean's management team is comprised of a program director, farm administrator, and budget officer. The dean is supported by an outreach and retention coordinator and an external relations manager. Compensation is competitive and commensurate with experience and qualifications. An attractive benefit package is included.

The College of Agriculture: offers programs in Agricultural Business, Agricultural Sciences/Education, Animal Science, Plant Science, and Land Stewardship. The curriculum is structured to create an integrated and interdisciplinary course of study. Bachelor of Science degrees are offered in Agricultural Business and Agriculture. The teacher education program is a post-graduate option leading to secondary teaching credentials in Agriculture. Integrated into the instructional program and managed by the College is an 800-acre irrigated farm and 240 acres of rangeland. The College receives external funding and support to accomplish its mission; enjoys strong relationships with pro-

ducers and processors in the agricultural industry and various support groups; and has especially strong connections with its 12-county service region in northern California.

Responsibilities: The Dean is the chief academic and administrative officer for the College and reports directly to the Provost and Vice President for Academic Affairs. The Dean is expected to provide leadership for academic excellence in curricula, teaching, research, the development of external support, and fund raising. The Dean is responsible for academic policy, administration of instructional and research resources, personnel matters, fiscal and personnel management of the College farm, student recruitment and retention, promotion of alumni and industry relations, and supervision of the College development officer.

Qualifications (Required): (1) An earned doctorate and academic accomplishments for faculty appointment at the rank of professor in one of the academic disciplines. (2) A record of outstanding administrative experience and a history of promoting successful working relationships with students, faculty, staff and administrators. (3) Demonstrated experience / knowledge in the agriculture industry. (4) An established record of successful external support and fund raising. (5) A proven track record of supervisory/managerial/leadership experience. (6) Demonstrated experience in fiscal management.

The successful candidate will demonstrate the following critical attributes: (1) Excellent communication and interpersonal skills to represent the interests of the College. (2) Ability to promote excellence in teaching, scholarship, and professional activity in the College. (3) Ability to maintain and enhance productive relationships that will help to ensure increasing private support for the Col-

lege. (4) Ability to promote student recruitment and retention.

The University: was founded in 1887. CSU, Chico is a fully accredited, state supported, comprehensive university and part of the 23 campus California State University system. A beautiful residential campus in a friendly university town, CSU, Chico has 16,000 students.

Greater Chico has a population of over 100,000 and is located along the western slopes of the Sierra Nevada in the Sacramento Valley, about 160 miles from San Francisco and 90 miles north of Sacramento. Exceptional outdoor recreational opportunities abound in and around this educational, commercial, medical and service center for Northern California. Living costs are low relative to metropolitan California and moderate by most other comparisons.

The agriculture industry of Northern California produces a diversity of crops that include almonds, walnuts, peaches, olives, plums, rice, tomatoes, wheat, corn, alfalfa, cotton, and various seed crops. Animal agriculture is primarily focused on beef production with recent growth in dairy production.

As a university that educates students of various ethnic and cultural backgrounds, we value a diverse faculty, staff, and administration and seek to create as diverse a pool of candidates as possible.

Applications Procedure: Applicants should submit a complete and current vita, as well as names, addresses and telephone numbers of at least five references. A cover letter of interest should indicate how the applicant's qualifications relate to the responsibilities of the Dean. Applicants should briefly articulate their philosophy of agricultural educa-

tion and explain why they aspire to a major leadership position at this stage of their careers. Review of applications will begin December 1, 2005. Applications received after that date may be considered. Applications/Nominations should be sent to: Chair of the College of Agriculture Dean Search Committee, Office of the Provost, California State University, Chico, Chico, California 95929-0110.

The University employs only individuals lawfully authorized to work in the United States. California State University, Chico is an Equal Opportunity, Affirmative Action, Americans with Disabilities Act employer.

An annual security report disclosing crime statistics for California State University, Chico can be obtained by contacting the California State University Police Department (530-898-5372 or by accessing the following web site: <http://www.csuchico.edu/up/>.

Additional information about the University and the College of Agriculture is available on the World Wide Web: <http://www.csuchicoag.org/>.

Cornell University

Nandlal P. Tolani Senior Professor of International Trade Policy, Department of Applied Economics and Management, College of Agriculture and Life Sciences

Job Details: A start date of August 2006. The person in this position is expected to conduct a distinguished program of research and teaching in international trade policy, with an emphasis on Asia and a particular focus on India. As part of the overall program of research and policy analysis in international trade, the incumbent will be expected to develop collaborative relationships with leaders in academia, business and/or government in India. The appointment anticipates an equal split between research and teaching responsibilities, and the development of an excellent graduate and undergraduate teaching program is expected.

Opportunities: This is an endowed chair with resources for travel and research. The Department of Applied Economics and Management has a history of excellence in research and teaching in international trade, development, resource and environmental economics, and applied economics in general. It also houses Cornell's undergraduate business program. The Department has a large and enthusiastic alumni base, many of whom hold key positions in global academic, government and business organizations--this chair has been endowed by an alumnus of the Department. The Department is part of a large and vibrant community of economists in different departments at Cornell, who come together under the auspices of University-wide "fields" for the supervision of graduate students. Thus opportunities exist for working with colleagues and graduate students from across the campus.

Qualifications: A Ph.D in economics, agricultural economics or applied economics, and a distinguished, internationally recognized record of research and teaching in one of these disciplines that would be readily accorded the title of professor at Cornell University

Location: Department of Applied Economics and Management, College of Agriculture and Life Sciences, Ithaca, NY 14853-7801

Salary and Benefits: Competitive and Commensurate with qualifications and experience.

Application Procedure: A letter of application, vita including list of publications and teaching experience, reprints of selected major papers, and names of three to five references, should be sent to: Professor William H. Lesser, Chair, Department of Applied Economics and Management, Cornell University, 147 Warren Hall, Ithaca, NY 14853-

7801. Closing date: November 15 or until an acceptable candidate is identified.

Cornell University is an affirmative action/equal opportunity employer.

Cornell University

Assistant Professor (Agribusiness); tenure track, academic year appointment, Department of Applied Economics and Management, College of Agriculture and Life Sciences

Job Description: Start date: Fall 2006. The person in this position is expected to establish a distinguished program that integrates problem-solving research and outreach. The purpose of the position is to contribute to and create academic programs that lead to improved decision-making by managers and leaders of agricultural and food businesses. Teaching will not be a defined responsibility, but this does not exclude serving as a major or minor member of graduate committees.

Opportunities: The Department is home to a distinguished and diverse faculty with training and responsibilities in both agricultural economics and business, In particular, the Cooperative Enterprise Program is a well established outreach program with a full-time Senior Extension Associate who can facilitate the outreach function of the position. Similar opportunities exist with horticultural and dairy foods businesses, agricultural and rural lenders, and agricultural entrepreneurs. The College offers excellent collaborative opportunities with colleagues in production and food sciences and has numerous programs aimed at agricultural and rural economic development. Similarly, the University offers rich opportunities for interactions with leading scholars in business and the social sciences. The State is home to a wide range of agricultural and food businesses that span the spectra of rural

and urban, family-based and corporate, and local and international.

Qualifications: A Ph.D. in agricultural economics/agribusiness, business, managerial/business economics, or a related discipline is required.

Location: Department of Applied Economics and Management, College of Agriculture and Life Sciences, Ithaca, NY 14853-7801.

Salary: Competitive and commensurate with qualifications and experience. An attractive fringe benefit package is included.

Application: A letter of application, vita (including a list of publications and evidence of teaching experience), transcript, and names of three references may be sent to: Dr. William Lesser, Chair, Department of Applied Economics and Management, Cornell University, 154 Warren Hall, Ithaca, NY 14853-7801. Closing Date: 15 December 2005 or until an acceptable candidate is identified.

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George Mason University

Instructor, Department of Environmental Science and Policy

Job Details: We are seeking a one-term instructor for a graduate class for non-economist environmental science and policy students. The instructor could follow the current syllabus and use my course materials, or use his or her own, as long as a basic set of concepts are covered. The current course website is:

http://mason.gmu.edu/~dparker3/env_res/env_res.html

The majority of students in the GMU environmental science and policy program are

part-time, and many work in research, policy, and consulting jobs in the DC area. While most students will not have an extensive technical background, the students are generally open-minded, mature, and fun to teach.

The class meets Mondays from 4:30-7:10 on the Fairfax campus. The maximum enrollment for the class is 25; currently there are 10 students registered. Last year's final enrollment was 12. Payment goes according to a matrix and experience level. The range would be \$2610-\$3090 for the semester. The contract runs for fall semester (8/25-12/9).

Application Procedure: If interested, please contact Chris Jones, Chair of the Department of Environmental Science and Policy, George Mason University <rcjones@portal.gmu.edu>.

Iowa State University Dean, College of Agriculture

Job Details: Iowa State University invites nominations and applications for a dean of the College of Agriculture. We seek an individual who has a clear vision for the college as a leader and innovator in agriculture, food, natural resources, and biosciences. The college is one of the premier colleges of agriculture in the nation and has as a goal to become the best in fulfilling the mission of the land-grant university. The dean serves as the chief academic officer of the college and as director of the Iowa Agriculture and Home Economics Experiment Station. The dean reports to the university provost and coordinates the college's extension and outreach program.

The College of Agriculture has one of the most cited research programs in the world and is comprised of 15 academic departments and 21 centers and institutes. The

college has one of the top undergraduate programs in the country and several highly ranked departments. The college includes more than 350 tenure-track faculty, 2,477 undergraduates, and 690 graduate students and has a budget for teaching, research, and extension that exceeds \$110 million. Learn more about the college at www.ag.iastate.edu.

Iowa State University is classified as a Carnegie Foundation Doctoral/Research University-Extensive and is a member of the Association of American Universities (AAU). It enrolls approximately 26,000 students who are served by 6,100 faculty and staff. The university is located in Ames, an exceptional community of 50,000, recently ranked as the second most livable small city in the nation. For more information about Iowa State, visit www.iastate.edu.

Qualifications: Candidates will have (1) A clear vision for the role of the college in the future of agriculture, food, biorenewables, biotechnology, and natural resources in Iowa and throughout the world; (2) A demonstrated leadership ability to maintain national and international preeminence for the college; (3) A doctoral degree and distinguished accomplishments commensurate with a tenured professorship in the college; (4) A demonstrated understanding of a land-grant university and its missions in research, teaching and learning, and extension/professional practice; (5) A demonstrated commitment to diversity; (6) An ability to communicate and collaborate with diverse constituencies, locally, nationally, and internationally; (7) A demonstrated understanding of modern agricultural research and technologies, including life sciences and food sciences; natural resources; sustainability; and the interdependence of rural and metropolitan communities.

Administrative experience in leading a complex organization is preferred. Also preferred are experiences in strategic planning, program development, and fund raising.

Application Procedure: Nominations should include the name and complete address of the nominee. Applications and nominations should be sent electronically to agdeansearch@iastate.edu and should include a letter addressing the applicant's interest, relevant experience, and qualifications for the position described above and a current curriculum vita or professional résumé. Finalists will be asked to provide five references. Inquiries can be addressed to committee chair Labh Hira at lhira@iastate.edu. To ensure full consideration, complete applications must be received by October 15, 2005. Nominations of qualified persons and applications will be accepted until the position is filled.

Iowa State University is an EO/AA employer.

Kansas State University

Professor and Department Head, full-time, 12-month appointment, Department of Agricultural Economics

Location: Department of Agricultural Economics, Kansas State University, Manhattan, Kansas.

Job Details: Kansas State University is seeking applications and nominations for the position of Department Head, Department of Agricultural Economics. The Department of Agricultural Economics offers B.S. degree programs in agricultural economics and agribusiness, a M.S. in agricultural economics, a Master in Agribusiness (MAB) and Ph.D. in economics with a specialization in agricultural economics. The Department of Agricultural Economics has 30 full-time faculty, 9 classified staff, 20 unclassified staff, and 22 off-campus faculty employed in the

Kansas Farm Management Association program. The faculty produces nationally and internationally recognized programs to fulfill its land grant university mission of providing teaching, research, and extension educational programs. The department is seeking an energetic, ambitious, and entrepreneurial leader who can continue its advancement to the top ranks of the agricultural economics profession and enhance the department's statewide, national and international reputation in teaching, research, and extension educational programs.

More information about the department and Kansas State University can be found at www.agecon.ksu.edu.

Responsibilities: (1) Provide academic leadership and administrative actions to develop and deliver nationally and internationally recognized programs in teaching, research, extension, and service. (2) Represent and promote the department to external constituencies, including agricultural producers, agribusinesses, policy makers, industry groups, and communities. (3) Hire and retain strong faculty and staff through active engagement, mentoring, and professional development programs. (4) Provide fiscal management of annual budget exceeding \$7 million in federal, state, grant, and fee funds. (5) Provide administrative oversight and leadership to the Kansas Farm Management Association program. (6) Identify and facilitate acquisition of funding support for departmental programs and initiatives. (7) Create an environment that fosters diversity, collegiality, teamwork, and ability to work in a multicultural setting. (8) Develop collaborative programs/projects with units within the College of Agriculture and with departments at Kansas State University. (9) Provide a linkage with external constituents.

Start Date: March 1, 2006 or until filled.

Qualifications: Earned doctoral degree in agricultural economics, economics, or closely related field. Demonstrated leadership, interpersonal, and communication skills. Experience with teaching, research, extension, and international programs in a land grant University. Strong professional record of academic achievement. Experience in assessing priorities and adapting to a changing environment with creativity and innovation. Strong commitment to excellence in instruction, research, extension and outreach. Strong commitment to expanding diversity in the department and college community. The successful candidate must qualify for the rank of Professor in the Department of Agricultural Economics.

Salary and Benefits: This is an unclassified position of Kansas State University. The K-State benefit package includes a retirement plan, group health and life insurance, worker's compensation, vacation, sick leave and other benefits. For additional information, see www.ksu.edu/hr/benefits.

Application Procedure: Send a letter of application, administrative philosophy, curriculum vitae/resume, related academic transcripts, name and contact information of five professional references to: Chair, Search and Screening Committee, Department of Agricultural Economics, 342 Waters Hall, Kansas State University, Manhattan KS 66506-4401. Letter of application should address the candidate's vision, administrative philosophy, and qualifications. Minority and women candidates are encouraged to apply. Review of applications will begin November 1, 2005, and continue until the position is filled.

Kansas State University is an Affirmative Action/Equal Opportunity employer committed to non-discrimination on the basis of race, sex, national origin, disability, religion, age, sexual orientation, or other non-merit reasons (including employment of

disabled veterans and veterans of the Vietnam era).

Kansas State University

Assistant Professor of Business and Community Economic Development; tenure-track position; 60% extension outreach, 40% research, Department of Agricultural Economics

Job Details: The incumbent is expected to establish an internationally recognized education and research program in the area of applied community/regional economic development with applications to rural areas of Kansas, the Great Plains, and the U.S. This position functions in collaboration with outstanding departmental extension and research faculty and multiple rural community resource providers both within and external to the university. Areas of emphasis may include community and regional economic development policy and practice, local public finance, entrepreneurship and rural enterprise development, and/or agricultural value added. The incumbent is expected to be active in securing extramural funding to support a robust research program. The research program is expected to inform Extension outreach with emphasis on current issues that may include economic growth and development, non-metropolitan economic development policy, regional economic modeling and economic and fiscal impact analysis, and/or similar issues utilizing the tools of economics and regional science and leading to scholarly publication. It is expected the incumbent will lead and support graduate student research. The candidate must be able to work in a multi-cultural setting and create an environment that fosters diversity and collegiality.

Qualifications: Ph.D. in agricultural economics, economics, or related field at the time of appointment. Excellent quantitative, communication, and teaching skills are required. Practical experience related to local,

regional or state economic development practice is highly desirable. Strong commitment to expanding and fostering diversity in the department.

Salary and Benefits: Competitive and commensurate with candidate's ability and experience. The Kansas State University benefit package includes a retirement plan; group medical, dental, and life insurance plans; worker's compensation; vacation leave; sick leave; and other benefits <<http://www.ksu.edu/hr/benefits/index.html>>.

Application Procedure: The expected starting date is July 1, 2006 or as soon thereafter as feasible. Applicants are requested to (1) send a letter of interest, qualification and aspiration; curriculum vitae; transcripts of all university work; sample publications or other evidence of educational outreach and research accomplishments; and (2) arrange for three letters of reference to be sent to: John A. (Sean) Fox, Interim Head, Department of Agricultural Economics, 342 Waters Hall, Kansas State University, Manhattan, KS 66506-4011. Review of applications will begin on October 3, 2005 and continue until the position is filled. For further information about this position, contact John Leatherman, (785) 532-4492, jleather@agecon.ksu.edu.

Kansas State University is an affirmative action, equal opportunity employer. KSU encourages diversity among its employees.

Michigan State University

Assistant Professor, Department of Agricultural Economics

Job Details: The Department of Agricultural Economics at Michigan State University is seeking an assistant professor to develop an outstanding research and teaching program in the area of finance. This is a 9-month tenure track position that will normally involve

teaching two courses in agricultural finance, one at the undergraduate level and one at the graduate level. The successful candidate will be expected to develop a nationally and internationally recognized research program in financial economics and management, with emphasis on implications for agriculture and the food sector. Successful applicants would be expected to publish research results in professional journals and extend results to appropriate organizations where applicable.

Qualifications: Candidates are expected to have a Ph D in agricultural economics, economics, or finance and should have strong theoretical, quantitative, and communication skills. The ability to work collaboratively and knowledge of U.S. agriculture and financial institutions are desirable.

Application Procedure: Application material is due December 15 or until a suitable candidate pool is identified and applications should include: letter of application (including personal statement or statement of interest), transcripts, vita, and contact information of three references. Please send application material electronically to Professor Steven D. Hanson, Department Chairperson, e-mail: aec@msu.edu; phone: (517) 355 4567.

Michigan State University is an Affirmative Action/Equal Opportunity Institution. Handicappers have the right to request and receive reasonable accommodation.

Michigan State University

Assistant Professor (fixed term) - Senior Economic Analyst in the Department of Agricultural Economics

Job Details: The Senior Economic Analyst will hold the lead staff position in AgEconSERVE, a new center of applied economic research and extension. AgEconSERVE's

mission is to provide a gateway to expertise in applied economics, to maintain essential supporting data and model bases, and to make results widely available to stakeholders in the State of Michigan. The successful applicant will interact effectively with MSU faculty members, particularly in the College of Agriculture and Natural Resources, and Michigan businesses and government agencies to develop and maintain models for use in support of business decisions. The Center will also assist researchers in the University in assessing the impact of research activities. Candidates should have strong skills in quantitative modeling and communication. Specific experience in online database management is desirable but not required.

Qualifications: Two years postgraduate experience and Ph.D. in Agricultural Economics, Economics, Regional Economics or related field.

Application Procedure: Applications are due December 15, 2005. Late submissions will be considered if a suitable candidate pool is not identified by the deadline. Application material should include: letter of application (including personal statement or statement of interest), vita, and contact information of three references. Designate position of interest and send application material electronically to Professor Steven D. Hanson, Department Chairperson, (e-mail aec@msu.edu); phone: 517.355.4567.

Mount Olive College

Agribusiness Economist - Full Time, Agribusiness Center

Job Details: Start date: January 1, 2006. The responsibilities of the position include: (1) Teach a diverse set of courses in the agribusiness curriculum; (2) Provide a combination of educational and technical assistance

related to financial statements, business planning and analysis, marketing, and other business management aspects that lead to the creation of sustainable value-added agricultural enterprises in Eastern North Carolina; (3) Work collectively with others in the region to develop community-based value added opportunities and to create and sustain a local agricultural business climate conducive to such value-added activities; and (4) Grant proposal writing.

The educational programs include one to two courses in the Agribusiness Curriculum per semester and participation in educational outreach programs such as (1) development of a business plan; (2) financial statements; (3) market strategies for agribusinesses; (4) starting a value-added agricultural business; and (5) adding value to existing farm businesses.

The technical assistance includes (1) analyzing current agribusiness practices; (2) business planning; and (3) planning, feasibility and research of markets.

Minimum Qualifications: A Ph.D in Agricultural Economics or Economics with an M. S. in Agricultural Economics with extensive experience in agribusiness marketing, agribusiness risk management, decision modeling for agribusiness, export/imports, and current economic environment of all levels of agribusiness. The successful candidate will have a practical knowledge of U.S., N.C. and global agribusiness, enabling him/her to work with both public and private entities in Eastern North Carolina. Excellent interpersonal and communication skills, strong work ethics and initiative, and ability to teach and work with diverse educational audiences are required. Prior entrepreneurial and adult teaching experiences are beneficial.

Application Procedure: Applications should include a letter expressing interest in the position, a current curriculum vita, and three letters of recommendations, official transcripts, and a one-page statement of teaching philosophy. Applications should be mailed to: Dr. H. Don Scott, Director Agribusiness Center, Mount Olive College, 634 Henderson Street, Mount Olive, North Carolina 28365.

Mount Olive College is an Equal Opportunity Employer.

Texas A&M University

Assistant Professor and Extension Economist Horticultural Marketing, Department of Agricultural Economics

Appointment: 12-month appointment (non-tenure track), 100% Texas Cooperative Extension; Texas A&M University System

Job Details: Responsibilities involve statewide leadership and coordination for extension educational programs and applied research in horticultural marketing by providing technical expertise and educational program development for industry audiences, such as producers, packers, and shippers, wholesale and retail trade. Other relevant audiences include trade associations and federal and state professionals working with the Texas horticultural industries. Overall responsibilities require individual and team efforts to plan, develop, implement and evaluate curricula, extension education programs, and applied research related to the strategic marketing, risk management and policy/trade issues facing horticultural and nursery industry clientele. Educational program delivery will include publications, conferences, mass media releases, and computer and web-based software. The individual also will be responsible for developing grant & contract proposals to support the applied research efforts for the position.

Cooperate with District Based Extension Economists, District Extension Administrators, County Extension Agents, Regional Program Directors, and Horticulture/Food Science/Other Extension Specialists, as necessary in developing and delivering recognized programs for Extension faculty and clientele. Travel in- and out-of-state is necessary to fulfill job responsibilities.

Qualifications: A PhD degree in Agricultural Economics or closely related field along with course work in marketing, management, and risk management is required. Preference will be given to candidates with experience in extension, research, or similar work within the horticultural/crops sector and a demonstrated ability to communicate effectively, cooperate as a team member, lead applied research efforts, and a willingness to be heavily involved in energetic outreach education with constituency groups.

Application Procedure: Application deadline is December 9, 2005, or until position is filled. Send a letter of application, current curriculum vitae, transcripts, and the names, addresses, and phone numbers of three references to: John P. Nichols, Professor and Interim Head, Department of Agricultural Economics, 2124 TAMU College Station, TX 77843-2124 Phone: 979-845-2116; fax 979-862-1563 E-mail: jpn@tamu.edu

The Agriculture Program of the Texas A&M University System is an equal opportunity employer.

University of California, Berkeley

Assistant Professor of Empirical Environmental Economics, College of Natural Resources

Job Details: The Department of Agricultural and Resource Economics seeks an Assistant Professor (tenure track, nine-month appointment) starting July 1, 2006, subject to budgetary approval. Applications are sought

from outstanding researchers and teachers with a specialization in empirical environmental economics. The department is especially interested in a candidate with strong empirical (econometric or experimental) skills and interests. In addition to developing a research program in this area, the new assistant professor will participate in the department's teaching program, which typically involves teaching one undergraduate and one graduate course per year in environmental economics or in our core courses and possibly one graduate or undergraduate seminar per year. There is a possibility of summer research support. The successful candidate will hold a faculty position in the University of California as well as an appointment in the Agricultural Experiment Station.

Qualifications: Applicants must have a Ph.D. degree in agricultural economics, economics, or other highly related field. Applications must be *postmarked* by December 1, 2005. Please submit a cover letter (including a statement of future research plans and areas in which you would feel comfortable teaching), a one or two page summary of your research, a curriculum vitae, one or more representative papers or publications (PDF format only if sent electronically), and three letters of recommendation to: Chair, Search Committee, Department of Agricultural and Resource Economics, 207 Giannini Hall, University of California, Berkeley, CA. 94720-3310. and/or Recruitment@are.berkeley.edu (electronic submissions preferred). Please refer potential reviewers to the UC Berkeley Statement of Confidentiality found at <http://apo.chance.berkeley.edu/evalltr.html>.

The University of California is an Equal Opportunity, Affirmative Action Employer.

University of California, Davis

Assistant Professor (tenure track) / Economics of Agriculture, Department of Agricultural and Resource Economics, Position #99-02c.

Job Details: Teach and conduct research concerning the economics of agriculture. Appropriate areas of specialization include agricultural policy, consumer economics, econometrics, economic development, environmental/natural resource economics, finance, industrial organization, international economics, marketing, production economics, or sustainable agriculture. All faculty in Agricultural and Resource Economics have Agricultural Experiment Station (AES) appointments, and are therefore expected to conduct applied research and outreach of relevance to the mission of the California AES.

Application Procedure: Apply on-line at <http://recruitment.agecon.ucdavis.edu> or send applications to Professor Richard Sexton, Chair, Search Committee, ARE/UCD, One Shields Avenue, Davis, CA 95616, or email AREsearch@primal.ucdavis.edu. Please reference the position number. The position is open until filled. To assure consideration, applications must be received by December 15, 2005. For the expanded position description, please see <http://arejobs.ucdavis.edu>.

The University of California is an affirmative action/equal opportunity employer.

University of California, Davis

Assistant Professor (tenure track) / Environmental or Natural Resource Economics, Department of Agricultural and Resource Economics (70%) and Department of Environmental Science and Policy (30%), Position #98-03c.

Job Details: Teach and conduct research in environmental economics or natural resource economics. All faculty in the two departments have Agricultural Experiment Station (AES) appointments, and are therefore expected to conduct applied research and outreach of relevance to the California AES.

Application Procedure: Apply on-line at <http://recruitment.agecon.ucdavis.edu> or send applications to Professor Douglas Larson, Chair, Search Committee, ARE/UCD, One Shields Avenue, Davis, CA 95616, or email AREsearch@primal.ucdavis.edu. Please reference the position number. The position is open until filled. To assure consideration, applications must be received by December 15, 2005. For the expanded position description, please see <http://arejobs.ucdavis.edu>.

The University of California is an affirmative action/equal opportunity employer.

University of Kentucky

Assistant Extension Professor in Agricultural Economics with specialization in farm management economics

Job Details: This is a twelve-month, tenure track extension (at least 75%) position in farm planning and decision making with the remainder of responsibilities being in teaching or research based on the mutual desires of the successful candidate and the department. The incumbent is expected to develop, conduct and provide leadership in developing farm decision-making extension programs for the total farm business. Such efforts might include work developing management information systems, production economics, enterprise analysis and budgeting, farm programs, product pricing, farm business arrangements, financial management, risk management, or credit and debt structure. A close working relationship will

be expected with the extension and research faculty in Agricultural Economics, faculty from other departments, as well as with the area specialists in the Kentucky Farm Business Management Program. Educational programs will be delivered through training and support of county extension staff, area specialists, faculty in other disciplines and farmers. The incumbent will have opportunities to teach one course per year, work with graduate students and engage formally in research.

Qualifications: Ph.D. in Agricultural Economics, Economics, Business or a closely related field is required. Applicants should be knowledgeable in production agriculture and possess excellent oral and written communication skills. Experience in farm or agribusiness management is desirable. The successful candidate should demonstrate an ability to work independently and collaboratively with intradisciplinary and interdisciplinary teams.

Salary and Benefits: Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability, and family leave. Out of state consulting leave is permitted, subject to approval.

Location: University of Kentucky, Lexington, KY.

Application Procedure: Applications will be accepted until September 15, 2005 or until a suitable applicant is found. To apply, forward a complete vita, copies of undergraduate and graduate transcripts, and the name of three professional references to: Dr. Carl Dillon, Search Committee Chair, Dept. of Agricultural Economics, University of Kentucky Lexington, KY 40546-0091 Voice: 859/257-7272 x233, Fax: 859/323-1913, e-mail: cdillon@uky.edu; or EEO Co-

ordinator, C-3 Agr. Science North, University of Kentucky, Lexington, KY 40546-0276. The search is continuing until a qualified applicant is selected.

The University of Kentucky is an Equal Opportunity Employer.

University of Rhode Island

Research Assistant Professor, Environmental & Natural Resource Economics

Job Details: URI seeks a non tenure-track, academic-year, Research Assistant Professor for Environmental and Natural Resource Economics beginning during Spring of 2006 and limited to December 31, 2007, with extension at rank or possible conversion to tenure-track based on availability of funding, and satisfactory performance and evaluation.

Qualifications: Ph.D. in economics, resource or environmental economics, agricultural economics or closely-related field; strong foundation in microeconomic theory and modeling; demonstrated interest or training in environmental or natural resource problems; ability to establish a nationally recognized externally-funded research program; ability to communicate effectively with the public, particularly verbally and in small groups or negotiations necessary for on-going research. Preferred candidates will show evidence of an ability to teach graduate environmental or natural resource economics and innovative undergraduate courses and will have experience or knowledge in one or more of the following: experimental economics, dynamic optimization, econometrics, public choice theory, decision-making under uncertainty, law and economics, game theory. Outreach or marketing experience is also preferred. Examples of demonstrated interests or training in environmental or natural resource problems

includes, but is not limited to, one or more of the following issue-areas: critical habitat management; fisheries and marine resources; market-based or rights-based approaches to resource management; economics of land use or land conservation; natural resource trade; coastal issues; water or estuarine pollution; sustainability related to the natural environment or natural resources; biodiversity; biotechnology or environmental bio-technology; natural resource-based tourism; or ecosystem services.

Application Procedure: Visit our website at http://www.uri.edu/human_resources for additional information. Send (no emails or faxes, please) letter of application, statement of teaching and research interest, curriculum vitae, copy of transcripts, samples of recent research, three letters of reference and other supporting materials showing evidence of required and preferred qualifications post-marked by November 20, 2005 to: Stephen K. Swallow, Search Chair, (Req # 011222), University of Rhode Island, P.O. Box G, Kingston, RI 02881.

URI is an AA/EEO employer and values diversity and also is an NSF ADVANCE institutional transformation university, working to advance the careers of women faculty, especially in the science and engineering disciplines.

University of Massachusetts

Assistant Professor of Industrial Organization, Department of Resource Economics

Job Details: An academic year (9-month)—tenure track position, starting September 1, 2006. We seek an applied microeconomist with strong theoretical and quantitative skills to work in the area of industrial organization. Areas of interest include demand, regulatory or trade issues, and new empirical industrial organization, applied to food and agricultural markets or related economic sectors. Expertise in econometrics is

required; experience with experimental economics is desirable. Teaching responsibilities include graduate and undergraduate courses in market structure, firm strategy, and market performance, including the food marketing system. The candidate may also make contributions to the department's core microeconomic theory or quantitative curricula.

Department: Our department has 14 faculty and about 25 graduate students (one-third Ph.D.'s). We place special emphasis on faculty-student interaction, cooperation among faculty, and interdisciplinary activities. The University is part of the 5-College Consortium in the beautiful Pioneer Valley of Western Massachusetts, with excellent social, cultural, and recreational amenities in a town and rural setting. Amherst is two hours from Boston and three hours from New York City.

Application Procedure: Review of applications will begin on November 15, 2005 and continue until the position is filled. All materials should be received by that date for priority consideration. Mail a letter of application, curriculum vitae, writing samples, and a copy of graduate transcripts to the following address. Also arrange to have 3 letters of recommendation sent directly to Dr. Caswell. Professor Julie Caswell, Search Committee Chair, Department of Resource Economics, 80 Campus Center Way, 215 Stockbridge Hall, University of Massachusetts, Amherst, MA 01003-9246, (413) 545-5735, (413) 545-5853 (fax), caswell@resecon.umass.edu.

Qualifications: Ph.D. in area of agricultural economics, economics, or a related field, expertise in econometrics, and a strong commitment to quality research, teaching, and outreach are required. Candidates should have completed their doctorates by

August, 2006.

Salary and Benefits: Competitive and based on qualifications.

The University of Massachusetts is an Affirmative Action/Equal Opportunity Employer. Women and members of minority groups are encouraged to apply.

University of Minnesota,

Assistant Professor, Applied Microeconomics and Econometrics, Department of Applied Economics

Job Details: Tenure-track, 9-month, 100% time, research and teaching appointment.

Qualifications: (Essential preparation): PhD in agricultural economics, applied economics, business administration, economics, marketing or a closely related field. (Desired preparation): demonstrated experience in applied econometrics, applied microeconomics, panel data and/or time series analysis, and data collection through surveys or experiments and in working with large, complex data sets; experience and demonstrated effectiveness in teaching; published research; written and oral communication skills for professional and nonprofessional audiences; and experience advising in econometrics and empirical analysis.

Application Procedure: Position description available from P. Glewwe, Department of Applied Economics, 1994 Buford Ave., St. Paul, MN 55108, tel. 612-625-5724, pglewwe@umn.edu, and www.apec.umn.edu/jobs. Application deadline is November 7, 2005.

The University of Minnesota is an equal opportunity educator and employer.

University of Wyoming

Assistant Professor in Wildlife Resources and Livestock Systems Economics, Depart-

ment of Agricultural and Applied Economics

Job Details: A nine-month, tenure-track position, 50% teaching, 50% research. The position specifically addresses the economic opportunities to research design, management, and risks of the interface of wildlife and livestock production systems. Particular emphasis is put upon food and fiber production with risk/biosecurity management, relating to animal diseases and wildlife recreation trade-offs, that impact or enhance production systems. Teaching responsibilities normally will include three to four courses per year with emphasis on quantitative methods, wildlife resource economics, recreation resource economics, and rangeland resource economics. Additional responsibilities include academic advising of undergraduates and graduate students as well as direction of MS thesis projects.

Research responsibilities require developing a nationally recognized program for biological production systems related to economic profitability and sustainability constrained by production and policy oriented-regulatory risks. The program could include work in the areas of livestock and wildlife systems, predation mitigation, animal disease control as well as system design and decision models. Ability to use and analyze spatial data is important. Multidisciplinary research efforts, including working with other social scientists and researchers in the general and applied life sciences, are essential. The latter includes working with existing SARE and wildlife species projects in the Colleges of Agriculture, Business and Environment and Natural Resources, respectively. The incumbent will be expected to pursue external grant funding, supervise research assistants and/or associates, publish in regionally/nationally recognized refereed journals and develop a nationally recognized pro-

gram of research. The incumbent is expected to fulfill university service requirements by serving on committees at the Department, College, and/or University levels, as well as participating in professional associations and national committees.

Qualifications: Ph.D. in Economics or Agricultural and Applied Economics with specialization in natural resource and environmental economics, livestock/wildlife production economics and quantitative methods. Knowledge of appropriate theory and risk analysis applications as well as a willingness to work in a multidisciplinary context on issues related to the structure and management of biological production systems are essential. The ability to work with spatial data and develop spatially distributed models using Geographic Information Systems tools would be a valued assets.

Department: The Department of Agricultural and Applied Economics has 13 faculty and 4 academic professionals. Its mission is to provide nationally prominent teaching, research and extension programs that address issues related to agricultural production and agribusiness including rural firms in natural resource-based industries, economic development, and environmental regulation and risk management. The Department offers BS and MS degree programs and cooperates in several interdisciplinary programs particularly in the applied biological, environmental and natural resource sciences.

Application Procedure: Complete applications will include letter of interest describing skills (as they are relevant to the position), vita, official transcripts, 4 letters of recommendation, teaching evaluations and sample publication. Evaluation of applications will begin February 10, 2006 with an anticipated start date of mid August 2006. Please forward applications to: Dr. Donald M.

McLeod, Search Chair, Department of Agricultural and Applied Economics, University of Wyoming, DEPT 3354, 1000 E. University Ave., Laramie, WY 82071, Phone: 307-766-3116, Fax: 307-766-5544, Email: dmcleod@uwyo.edu

The University of Wyoming is an equal opportunity / affirmative action institution..

Committee on Women in Agricultural Economics

To Become a Member of CWAE/AAEA

Submit a completed a membership application to the AAEA Business Office. CWAE membership is open to any member of the AAEA. Annual dues are \$10.00.

The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

AAEA Business Office
415 South Duff Avenue, Suite C
Ames, IA 50010-6600
phone: 515-233-3202 fax: 515-233-3101

AAEA Website: <http://www.aaea.org/>