

CWAE

NEWSLETTER OF THE COMMITTEE ON WOMEN IN AGRICULTURAL ECONOMICS SUMMER ISSUE 2005

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Letter from the Chair

Greetings CWAE members and friends,

Enhancing opportunities for professional development and overcoming the obstacles to those opportunities are some of the goals of CWAE. Your elected board members and subcommittee chairs have worked to make this a focus of this year's annual meeting activities. I would like to highlight some of the upcoming activities that may pique your interest to participate in CWAE events in Providence during the summer meetings.

Diversity is our theme for 2005. CWAE has worked closely with COSBAE (Committee on the Opportunities and Status of Blacks in Agricultural Economics) in cosponsoring a Track on *Issues of Diversity in the Workplace*. The Track gives both CWAE and COSBAE top billing for sponsoring each associated symposia. Each of the four symposia will be presented on Monday and Tuesday of the summer meetings. We hope to have high attendance from our membership at the presentations.

Along with the Track, the CWAE/COSBAE luncheon on Tuesday is honored to have Dr. Clifton Wharton as our presenter. He is the former Chairman and CEO of TIAA-CREF, the world's largest pension fund, and he served six presidents in foreign policy advisory posts. He is an AAEA Fellow. He will speak about *Benefits of Diversity in the Workplace*.

The CWAE Business meeting will be Sunday afternoon and will be immediately followed by the CWAE Reception. We will be sharing in refreshments with the AAEA Graduate Student Section at the reception. Bring a friend, a colleague, or a student and enjoy the opportunity to connect with your board members and other professionals.

CWAE will also be sponsoring our second Undergraduate Recruitment Reception during the Academic Bowl competition Monday. A meet-and-greet reception with refreshments will be held in the lobby adjacent to the competition. Sponsorship from graduate schools, industry and government would be most welcome (for information regarding sponsorship contact Terri Hafner at terri@aaea.org). Recruitment tables will be available with access to students from as many as 40 universities in North America. Drop by for a midmorning or early afternoon snack on Monday and meet some of our future colleagues.

One of the most important things you do as a member of CWAE is participating in our annual elections. You will find the names of CWAE members that are willing to devote time and effort to represent us as a thriving Section of AAEA. Please take the time to review each candidate's bio and VOTE. Your participation is important.

I want to thank Doris Newton for serving as CWAE's co-editor for the newsletter over the last three years. Her fine tuning and capable hands will be missed. In her place we are very fortunate to have Siân Mooney stepping in as her tenure on the CWAE board comes to an end this fall. We welcome Siân and are grateful for her commitment to CWAE. I would also like to recognize the CWAE board members whose hard work and diligence have kept us on task the last two years. A special thanks to Joan Poor, Margot Rudstrom, Chyi-Lyi (Kathleen) Liang and Siân Mooney for all their service. CWAE is a strong and vital section of AAEA thanks to the efforts of your board and active membership.

I am looking forward to meeting many of

you this summer. I am hopeful that some of you will give the board constructive feedback regarding our sponsored events this year. Together we can develop a diverse and strong profession. Let us start this summer!

Annette Levi
CWAE Chair

CWAE Newsletter Editor's Note

I would like to add my personal note to Annette's and thank **Doris** for making the transition so smooth for me. **Siân** is a welcomed addition and I am very much looking forward to working with her in the Fall!

The newsletter is published 3 times a year and delivered to the membership electronically. It is also posted on the CWAE website.

Leonie

CWAE Elections

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Annette Levi, Joan Poor, Margot Rudstrom, Chyi-Lyi (Kathleen) Liang and Siân Mooney are now completing their term on the CWAE board. We send our special thanks for all of their efforts!

This year we need to elect four new members to the board: Chair, Vice-Chair and two Board Members-at-Large. The Board manages the affairs and activities of CWAE. The Board consists of eight members: the current Chair, the past Chair, the Vice-

Chair, four Members at Large and a representative of the AAEA Board. Board members must be members of CWAE.

The Chair of the Board leads the management of CWAE, reports on its budget, brings issues to the Board for final discussion and is the official contact and spokesperson to the AAEA Board and membership at large. The CWAE Chair is also responsible for budgeting and has final authority to approve expenditures. The Vice-Chair is responsible for coordinating one of the CWAE events at the annual meetings and will act as the liaison to the Professional Activities subcommittee. If the Chair becomes vacant during the course of the year, the Vice-Chair succeeds to that office. Board members advise and assist the chairperson. As a whole, the Board decides policy issues.

The Chair is elected every other year and becomes chairperson September 1 immediately following the election. The Vice-Chair is the runner-up in the election for the Chair. The four at-large members serve two-year terms beginning on September 1. Two at-large members are elected each year so that terms are staggered.

Election Process:

The on-line election is open June 15, 2005 until July 15, 2005 at 5:00PM CST. ***Current CWAE members with valid e-mail addresses will receive an e-mail with instructions for casting your vote through the AAEA website.*** The elections will be **online only** this year.

Nominees:

Candidates for Chair/Vice-Chair:

Cheryl De Vuyst, North Dakota State University

Holly Wang, Washington State University

Candidates for Member-at-large:

Maria Marshall, Purdue University
Doris Newton, USDA ERS

Cheryl De Vuyst

Biography: Cheryl DeVuyst is currently an Assistant Professor of Agribusiness and Applied Economics at North Dakota State University. She received her BS and MS degrees in Agricultural Economics from Purdue University and her Ph.D. in Agricultural and Consumer Economics from the University of Illinois at Urbana-Champaign. While at the University of Illinois Cheryl was a research specialist and outreach coordinator for the Center for Farm and Rural Business Finance. Cheryl also has experience as a credit examiner with the Farm Credit Administration and as a contract specialist with the Department of Defense (Army). Since her introduction to CWAE in 1991, Cheryl has served various roles, including newsletter co-editor, grad student subcommittee chair and tracking subcommittee chair. She is a consistent supporter of the Sylvia Lane Mentorship Fund and has sponsored numerous students for the CWAE luncheon. Her teaching, research and outreach activities focus on agricultural finance and agribusiness topics. Cheryl has served on the AAEA Employment Services Committee and is currently a director of the Western Agricultural Economics Association.

Vision: More than a decade ago I was first introduced to CWAE at the AAEA Annual Meeting in Manhattan, Kansas. While that first meeting served as a catalyst for my career in agricultural economics, I continue to be inspired by the women of CWAE. I look forward to the possibility of serving the CWAE members. With every CWAE news-

letter we celebrate the successes of our colleagues and are inspired by the advancement of more women in administrative and managerial positions. But I am inclined to question, “Has CWAE been a positive contributing factor in the successes of those women, and is CWAE continuing to help advance the careers of female agricultural economists (If not, why not, or if so, how so)?” While I definitely believe CWAE has had a positive influence, in the coming year we need to ask ourselves those tough questions and aggressively plan for the motivation, mentorship and advancement of women in agricultural economics. Whether they are students, new professionals, mid-career economists, or those looking to change directions, I believe we have a role to serve for all members. Not only do our members deserve this, but also the “founding mothers” deserve the continued advancement of CWAE’s goals and objectives.

Current and past CWAE leadership has done a great job of partnering with other sections and organizations. Several of us are currently working with members of COSBAE to explore the status of and opportunities for minorities and women. I believe through collaborations like this we can more efficiently achieve our goals.

Just like other sections in AAEA, CWAE continues to struggle with extending our scope beyond academic and government membership. How do we appeal to industry professionals? Can we also provide benefits for women entrepreneurs and production agriculturalists? Many CWAE members are involved with female agribusiness professionals and women in production agriculture, but as an organization we haven’t fully explored synergies between organizations. We have much to share and learn from these possible relationships. I challenge the membership in the coming year to begin building

building new relationships with other professional women's organizations.

As mentioned earlier, each year we celebrate more successes of women in leadership positions, but we continue to have a relatively small number of female Fellows of AAEEA. We have many successful and inspiring women whom have helped build the agricultural economics profession. As a gender, I believe we tend to underestimate our influence and contribution. Past CWAE leadership has been instrumental in successfully nominating female Fellows, but we have many more women agricultural economists who deserve recognition. While CWAE strives to mentor new scholars and professionals, we cannot forget our mission to represent the interest of prominent female agricultural economists.

Holly Wang

Biography: Dr. Holly Wang is a tenured, Associate Professor at School of Economic Sciences (formerly Ag. Econ. Dept.), Washington State University. Her research area is focused on food production and consumption risks, and agricultural policies. She has taught both undergraduate and Ph.D. level courses, and published extensively in top agricultural economic journals in the US, Europe, Australia, and Asia.

Besides teaching and research, Dr. Wang has been engaged in serving women and minority professionals. Dr. Wang has been an active member of CWAE for almost a decade and served as a board member in 2001-2003. She also served as the Vice Chair of Asian and Pacific Islander Faculty and Staff Association at her university in 2002-2004. She has advised several female Ph.D. students among others.

Vision: Thanks to past and current CWAE

leaders, women and men colleagues who have shared the same vision and contributed in different ways to promote the welfare of women in this profession, CWAE has developed into a well established organization today providing effective services to women professionals, graduate students, undergraduate students, as well as other minorities. With many achievements and a great history, CWAE is also facing new challenges from the new need each day.

We are glad to see the increase in numbers of female graduate students and entry level professionals in recent years. There is still room for CWAE to help encourage more young women into the profession and to help those junior economists to be promoted in professional ranks, to assume leaderships, and to achieve the highest possible advancements. As many of our graduate students enter private sectors, we can track and help the advancement of female economists in industry and also build the connections between them and academics. As part of globalization, we see that we have attracted and employed many excellent internationals into our profession. CWAE can also extend our expertise to help female and male young professionals with international backgrounds to adjust to our professional culture better so that they can achieve higher individual advancement and can also contribute to our profession more efficiently.

Maria Marshall

Biography: Maria Marshall is an Assistant Professor in the Department of Agricultural Economics at Purdue University. She is also an Extension Specialist in the rural business development area. Maria has a master's degree in economics from the University of Missouri at Kansas City. She gained international marketing experience from working for two grain marketing firms. She worked

for ConAgra in their Feed Ingredient Merchandising Division in Omaha, Nebraska. Most of her industry experience however was with The Scoular Company. She worked for The Scoular Company's Grain Division in Overland Park, Kansas for four years where her responsibilities included marketing and logistics management for exports to Mexico as well as new client development.

Maria received a Ph.D. in agricultural economics from Kansas State University with a specialty in international trade and development. Since her arrival at Purdue University her research and extension programs have focused on small business development and management, marketing, and entrepreneurship. Her particular interests include rural economic development and entrepreneurship.

Vision: I have been a member of CWAE since I was a graduate student at Kansas State University. I think it is an important organization with the power to enhance the careers of women in agricultural economics through mentoring and networking. I would like to see CWAE increase its professional development activities. As funding sources become even more competitive and demand for interdisciplinary and multi-state projects increases, CWAE has the opportunity to help its membership move in that direction by using its networking activities. In particular, CWAE can help its members form interest groups that focus on specific topics of interest in research, teaching, and Extension. These interest groups could not only serve as mentoring vehicles but also increase the opportunities for members to do multi-state projects.

Doris Newton

Biography: Doris J. Newton is an agricul-

tural economist at USDA, Economic Research Service, Washington, DC. She is a member of the Agriculture Structure and Productivity Branch and conducts research on structural characteristics of family farms, particularly small family farms. Doris is an agency representative on the USDA Small Farms Coordination Committee. This Committee provides a focal point to coordinate small farm policy and programs within USDA. This includes promoting awareness, education, and/or participation in USDA's programs serving small farms and ranches. Doris is currently leading a team to identify future research, education, and outreach strategies that address the needs of small producers.

Doris is a long time CWAE member and current co-editor of the CWAE newsletter, a position she has held for over three years. In 2000, she created CWAE's award winning 20th anniversary commemorative poster which honored CWAE's contributions to the ag profession. She also currently serves as a member of the AAEA Communication and Publication Committee and COSBAE Section executive board; she has served as an organizer and presenter for AAEA summer meetings. Doris earned her MA in Urban Economics from Howard University, Washington, DC in 1979. She is married and has a son in college and twin daughters who will begin college this fall!

Vision: CWAE has over time proven to be an anchor for women agricultural professionals within the AAEA and the agricultural community. The exchange of ideas and professional support among members and the consistency and dedication of CWAE's membership are invaluable! CWAE's rich history and stability will prove beneficial to a new generation of women entering the profession as well as to those who are continuing to expand their careers.

I would like to see awareness of CWAE expanded throughout the graduate school communities. This could be done through showcasing women's accomplishments within the profession. I believe that CWAE already has laid the foundation on which to make this happen. I am proposing a plan to increase awareness of CWAE through a more focused campaign in support of CWAE reps that were established previously at several universities. I also would like to see more collaboration between CWAE and other Sections similar to the organized symposium track sessions between COSBAE and CWAE for the upcoming meetings.

*This section provides further viewpoint on the recent CWAE list discussions regarding Hatch funding cuts for land grant universities. Thank you to **Mary Ahearn** for suggesting this topic and to **Sally Thompson** for contributing her perspective.*

Why I Love Hatch Funding

**By Sarahelen "Sally" Thompson
Purdue University**

President Bush's proposed 50% decrease in Hatch funding for fiscal year 2006, elimination of funding in 2007, and replacement of those funds with competitive grants would be bad news for land grant universities and those we serve. Fortunately, Congress has told the President that this won't happen in the upcoming budget, so we have dodged a bullet for the time being. However, I am fairly certain that this issue is far from dead and will likely resurface in the President's next proposed budget.

Why would an elimination of Hatch funding be bad news? Hatch funding may be considered a base, albeit a small and declining

base in "real" dollars, for agricultural research programs at land grant universities. One important aspect of Hatch funds is that they require a minimum of a state match in support of agricultural research. So, without Hatch funds, it is possible that some states would also reduce their support for agricultural research. However, most states more than match Hatch funds in their support for agricultural research, so the elimination of Hatch funds is probably not a major threat to state support for agricultural research in the short run, although it may raise questions about state support in the longer term.

The purpose of Hatch funds is stated in the Hatch Act of 1887:

It shall be the object and duty of the State agricultural experiment stations through expenditure of the appropriations hereinafter authorized to conduct original and other researches, investigations, and experiments bearing directly on and contributing to the establishment and maintenance of a permanent and effective agricultural industry of the United States, including researches basic to the problems of agriculture in its broadest aspects, and such investigations as have for their purpose the development and improvement of the rural home and rural life and the maximum contribution by agriculture to the welfare of the consumer, as may be deemed advisable, having due regard to the varying conditions and needs of the respective States. [See http://www.nasulgc.org/publications/Land_Grant/Hatch.htm for the full Act.]

A key element of the purpose of Hatch funds

is that they are very flexible and can be used to support just about anything consistent with the broad objectives outlined above. This flexibility is most important in allowing state agricultural experiment stations to meet local and emerging needs, particularly in areas where competitive grants are scarce, such as they are for minor or specialty crops, and in other program areas that may currently not be as “hot” as others. Hatch funding also supports long term, broadly defined research programs insofar as funds are at best loosely tied to specific research projects and accomplishments. In part due to Hatch funding, professors at land grants are more able to spend time responding to questions from constituents such as farmers, policy makers, and the media.

Hatch funding is particularly important for the social sciences. Lately there has been strong concern about the future of social science funding in competitive grant programs such as the National Research Initiative (NRI). As outlined by C-FARE Executive Director, Tamara Wagester, in a recent article in the May/June 2005 AAEA *Exchange* newsletter, social science funding has fared relatively poorly in the NRI. While C-FARE and other representatives of the social sciences in agriculture are increasing and improving their efforts to tell and sell the story of the social sciences to secure additional research funding, it is questionable whether a transition to further reliance on competitive grants would bode well for the social sciences in general. Until we do a better job identifying and communicating the benefits of social science research relative to other areas of agricultural research, competitive funding for social science research will continue to stagnate.

Finally, even if commensurate competitive grant funding were available for the social sciences, I am doubtful whether greater reli-

ance on competitive funding in agriculture would produce better outcomes for society. My experience has been that competitive grant programs typically fund projects that are generally based on broadly accepted research protocols and whose investigators have well-established reputations in their disciplines. This produces a “safe” research portfolio. Hatch funding affords the opportunity to support more exploratory, risky, and less familiar research by less well-established researchers. We need this type of funding to advance the knowledge frontier and advance as a society. And, Hatch funds are often greatly leveraged as projects initially supported by Hatch funds eventually attract competitive funding once they cross the establishment threshold. So, the bottom line is, Hatch funding is a good investment of taxpayer dollars.

Editor’s Note: *For more information you can also go to http://www.nasulgc-bac.com/budget_cuts.htm for “a complete list of the President’s F.Y. 2006 budget request [which] proposes elimination of funding for three research programs of critical importance to America’s land-grant universities — Hatch, McIntire-Stennis, and Animal Health & Disease. The effects of these proposed cuts are described in the PDF documents available on this page.” (Fleishman Hillard, 2005).*

Graduate Student Corner

Welcome To Our New Co-Chair

We would like to thank Kamina Johnson for her service as co-chair of the Graduate Student Sub-Committee of CWAE. Kamina graduated from Colorado State University and is now working in Fort Collins.

Welcome to the new co-chair! **Michelle Mullins**, a second year doctoral candidate of the Agricultural Economics Department, from the University of Missouri-Columbia (MU), is a new CWAE graduate student co-chair. She earned her Bachelors degree in Agribusiness Management from MU and loved the Tigers so much that she had to go back for more! Michelle is a research assistant to Dr. Michael Sykuta, Director of the Contracting and Organizations Research Institute (CORI) at MU, and her current research interests include mergers and acquisitions, contracts and institutions. In addition to CWAE, Michelle has recently been elected as a Member-at-Large to the Graduate Student Section (GSS) of the AAEA. Michelle is excited about both positions and hopes to be an asset to both groups by spreading the word and encouraging new membership and involvement among her fellow graduate students.

Graduate Student Activities at the Annual Meeting, Providence, RI

You are invited! The officers of the AAEA-Graduate Student Section (GSS) would like to invite you to several events at the 2005 AAEA meeting in Providence. Please mark your calendars with the times and locations of the GSS events. For further questions and updates, please refer to the new GSS website at: <http://www.geocities.com/aaeagss/activities.htm>

Sunday, July 24, 9 AM – 3 PM: Graduate Student Case Study Competition - Convention Center, 550A, 550B, 553A, 553B

To start the meetings off right, join us for the 8th Annual Graduate Student Case Study Competition. This competition provides graduate students the opportunity to utilize their knowledge and teamwork skills to develop a problem-solving plan that addresses

real-world issues raised in a case study. Any questions regarding the 2005 AAEA Case Study Competition should be directed to Mike Sykuta at sykutam@missouri.edu.

Sunday, July 24, 3:30 PM - 5:30 PM: Graduate Student Reception - Westin Hotel, Narragansett Ballroom A, Ground Floor

Next, don't miss the GSS reception- this year's theme is Treasure Island! The event is open to all graduate students- so come and enjoy food, drinks, and games with other graduate students and win great prizes! While you're at the reception, find out how to get involved with the GSS, network with other grads, and find out about job opportunities. Be sure to sign up for this event on the annual meeting registration form.

Monday, July 25, 10:30 AM - 12:00 PM: "Guidelines for Writing a Curriculum Vitae and a Résumé." - Convention Center, 551 A

This symposium features a panel of speakers representing academia, government and the private sector who provide individuals with guidelines and advice on how to write a cover letter, Curriculum Vitae (CV), and Résumé.

Monday, July 25, 1:30 AM - 3:00 PM: "Guidelines on Writing and Submitting a Journal Article." - Convention Center, 551 A

This session provides information from successful academic professionals regarding the process of gaining and keeping an academic position.

Monday, July 25, 5 PM - 6:15 PM: Graduate Student Case Study Finals - Convention Center, 551 A

On Monday, the finals of the Case Study Competition will take place. The winning

team of the Case Study Competition will be honored at the Industry Banquet on Monday evening.

Tuesday, July 26, 10:30 AM - 12:00 PM: "Guidelines on Writing and Submitting a Journal Article." -Convention Center, 551A

This session features outstanding speakers with publishing and reviewing experiences who provide information about strategies to increase the probability of journal article acceptance.

Please mark your calendars for these sessions. We look forward to seeing you there!

Christiane Schroeter and Michelle Mullins, CWAE Graduate Student Section Co-Chairs

Sponsor a Graduate Student for the CWAE Luncheon

You are encouraged to consider sponsoring a student to come to the CWAE luncheon, even if you are unable to come to Providence. And if you are a student who would like to come to the CWAE luncheon but lack the financial means, we would like to invite you. Would-be sponsor or student guest, please contact any CWAE board member, www.aaea.org/cwae, to coordinate CWAE luncheon tickets.

Congratulations!

Congratulations! section acknowledges all tenure, promotions and awards that our members have received in the last few months. Please share your news with us so

that we may promote the achievements of the members of CWAE!

Awards

Julie A. Caswell delivered a Distinguished Faculty Lecture titled, "A Food Scare a Day: Why Aren't We Better at Managing Dietary Risks?" at the University of Massachusetts, Amherst on February 28, 2005. She also received the Chancellor's Medal, the highest honor bestowed on individuals for exemplary and extraordinary service to the university.

Kathleen Liang received a \$6,000 Research Fellowship Award from the Association of American University Women Foundation for her summer research program in 2005-2006. The research topic is Learning and Decision Making Paths for Female Organic Farmers.

Mary Marchant (University of Kentucky) was selected as a leadership fellow to attend the *Summer Institute for Women in Higher Education Administration* program sponsored by Bryn Mawr College and University of Denver's *Higher Education Resource Services*, Summer 2005.

Grants

Mary Marchant (University of Kentucky), Nicholas Kalaitzandonakes (University of Missouri) and Francis Tuan and Bill Lin (USDA-ERS) were awarded a \$302,000 grant entitled "Agrobiotechnology in China: Competitiveness Impacts on U.S. Soybean Export Market" from the *National Research Initiative (NRI) Competitive Grants Program*, sponsored by USDA-CSREES.

Change in Appointments

Maureen Kilkenny (Associate Professor, Economics, at Iowa State University) is moving to a new job (Associate Professor) in the Resource Economics Department at the University of Nevada, Reno in July 2005. "Come visit!"

Job Announcements

Please confirm the information included in these announcements with prospective employers including the closing date. Thank you!

Master's Postings

University of Missouri, Columbia

Instructor/Resident Instruction Assistant Professor, (Professional Track-9 Month Appointment), Division of Applied Social Sciences, Department of Agricultural Economics

Job Details: The University of Missouri (MU) seeks applications and nominations for an Instructor/Resident Instruction Assistant Professor (9 month; non-tenure track) to support its undergraduate program in agribusiness. We seek candidates within the general specialty of agribusiness / agricultural economics who can offer courses in sales and new products marketing at the undergraduate level and contribute to a growing cluster of activity in the area of entrepreneurship. Applicants are expected to demonstrate teaching excellence. The position requires a MA/MS in agricultural economics, economics or other relevant social science discipline.

Application Procedure: Additional details, including application instructions, are avail-

able at:

<http://www.dass.missouri.edu/Announcements/Positions/>. It is strongly recommended that submission of the application package be sent electronically to ageconsearch@missouri.edu. Application material in hard copy should be sent to: Search Committee, Sales/Marketing Faculty Search, University of Missouri, Department of Agricultural Economics, 200 Mumford Hall, Columbia, MO 65211. Review of applications will begin on April 11, 2005 and will continue until the position is filled.

MU is an equal opportunity/ADA institution and encourages applications from women and minority candidates. To request ADA accommodations, please contact our ADA coordinator at (573) 884-7278, (V/TTY).

Ph.D. Postings

North Dakota State University

Assistant/Associate/Full Professor in Agribusiness and Applied Economics and Director, Quentin Burdick Center for Cooperatives, Department of Agribusiness and Applied Economics (9 month tenure-track appointment)

Job Details: The Department seeks an individual with training in applied economics and agribusiness to assume a leadership role in agribusiness research, teaching, and outreach. The position entails, in addition to responsibilities within the Department, directorship of the Quentin Burdick Center for Cooperatives (QBCC).

Research programs will address agribusiness management, strategy, and organization. Excellent quantitative skills are expected to enhance the candidate's research program, benefit overall department research efforts, and enhance the quality of research conducted through the QBCC. Dissemination

of research findings in both professional and lay publications is required. On-campus teaching responsibilities include two or three courses per year. The successful candidate will teach one undergraduate course in Cooperative businesses, as well as additional undergraduate and/or graduate courses in agribusiness, industrial organization, or other related areas consistent with departmental needs. Excellent communication skills are necessary both for effective on-campus teaching and for outreach activities associated with the QBCC.

The successful candidate will serve as Director of the QBCC. The Center's educational mission requires strengthening of the existing undergraduate program in Cooperative organizations. Center research activities include identifying opportunities for Cooperatives relative to alternative business structures. Outreach activities can involve workshops, business development, and disseminating research findings to professional and lay audiences. The Director serves as liaison between University teaching, research, and outreach programs and the Center's Advisory Board. The Director has responsibility to effectively manage an endowment fund supporting Center educational and research activities.

The successful candidate reports to the Department Head for research, teaching, and outreach evaluations.

Qualifications: Minimum requirements include: (1) Ph.D. in Agribusiness, Agricultural Economics, Economics, or a related field; (2) Demonstrated ability to conduct research and disseminate results in leading academic journals; and (3) Excellent written and verbal communication skills. Preferred qualifications: (1) Demonstrated expertise in teaching and research; (2) Experience in teaching, research, and/or outreach related to the agribusiness industry, industrial organi-

zation, and cooperatives; (3) Demonstrated ability in securing and administering external funds; and (4) Experience in management of teaching and/or research staff.

Salary and Benefits: Competitive and commensurate with candidate's experience.

Application Procedure: Position available immediately. Screening of applicants will begin August 1, 2005 and continue until a suitable candidate is found. Candidates for this position should send a letter of application including a statement of principal qualifications and interests, graduate school transcripts, a writing sample and a resume with names and addresses of three references. Send to Professor William W. Wilson, Chair of the Search Committee, Department of Agribusiness and Applied Economics, North Dakota State University, Fargo, North Dakota, 58105-5636, phone: 701-231-7472.

Department: The Department of Agribusiness and Applied Economics has developed strong regional support for the excellence of its teaching, research, and outreach programs. The Department is composed of 18 tenure-track faculty, 6 research professors, and 10 lecturers and research or Extension specialists. Research strengths are found in international trade, agribusiness, and agricultural economics. The Department currently offers three undergraduate majors (Economics, Agricultural Economics, and Agribusiness) and two M.S. degrees (Agribusiness and Applied Economics and International Agribusiness). The Department contributes to several new interdisciplinary Ph.D. programs at North Dakota State University.

University: North Dakota State University is the Land Grant University for North Dakota. Under the leadership of the President, resources are being deployed to improve the research ranking for the University. Oppor-

tunities for extensive engagement with agribusiness firms, both domestic and international, are strongly encouraged. Approximately 12,000 students attend NDSU.

Location: Fargo-Moorhead enjoys one of the strongest economies of the Upper Midwest. Growth is driven by financial services, technology and software firms, agricultural manufacturing and food processing, and retailing. Fargo-Moorhead is the largest metropolitan area between Minneapolis and Spokane, Washington. In the past few years, several magazines have proclaimed Fargo-Moorhead as one of the most stress-free metropolitan areas in America. "Quality of Life" is one of the most often-repeated phrases that people use when describing the region. The Fargo-Moorhead community has many qualities that contribute to this reputation, including an excellent K-12 educational system, three universities (NDSU, Minnesota State University-Moorhead, and Concordia College), advanced medical technology, a progressive business community, clean air and water, and good-hearted, friendly people. Fargo-Moorhead is a bustling and active metropolitan area of approximately 200,000 people offering a wide variety of outdoor recreational activities, as well as an active and diverse visual and performing arts community.

NDSU is an equal opportunity institution.

Oregon State University

Regional/Rural Economist Assistant Professor (50% research/50% teaching) Department of Agricultural and Resource Economics

Job Details: The Department of Agricultural and Resource Economics invites applications for a tenure-track assistant professor position (50% research, 50% teaching) in regional or rural economics. The position is 0.75 FTE, 12-month appointment, equivalent

in most respects to a 9-month appointment. Beginning salary is competitive, and the benefits package includes several options for health/dental/life insurance and retirement. The incumbent is free to secure additional funding for the 0.25 FTE salary balance.

The regional/rural economist position is responsible for developing an applied, scholarly research program in regional/rural economics and teaching undergraduate and graduate courses in the economics of rural/regional development and community economics. The person who holds this position will be responsible for increasing professional understanding of regional/spatial/rural economics and policy and will focus attention on economic issues of major concern to rural communities in Oregon. The applied research program is also expected to address concerns of state and local policymakers related to rural community sustainability. The person filling this position is expected to teach one undergraduate and one graduate course in the area of regional economics and policy. These courses support the agricultural and resource economics graduate program and the rural concentration in the interdisciplinary Masters of Public Policy program. The holder of this position is affiliated with the OSU Rural Studies Program and is part of a multidisciplinary team of research, teaching, and Extension faculty supported by the OSU Sustainable Rural Communities Initiative to address the needs of rural communities.

This position is supervised by, and responsible to, the Department Head in Agricultural and Resource Economics; he or she is also responsible for developing an independent program of work. Program guidance is also provided by the Director of the Rural Studies Program and the incumbent is expected to develop a plan of work in consultation with the Sustainable Rural Communities

multi-disciplinary faculty team.

Qualifications: (1) Ph.D., at appointment start date, in agricultural or resource economics, economics, regional science, or related field. (2) Demonstrated intellectual curiosity and creativity. (3) Ability to teach undergraduate and graduate courses in regional/rural economics and development. (4) Research experience relevant to regional/rural development and economics (5) Ability to supervise graduate student research and to work with other faculty and students on collaborative projects. (6) Strong scientific writing and technical presentation skills.

Preferred Qualifications: (1) Demonstrated research accomplishments on regional or rural development issues and community economics, for example through peer-reviewed publications. (2) Ability to bring advances in regional modeling (regional computable general equilibrium models, dynamic simulation, spatial econometrics, GIS) to bear in improving analysis of community and regional economic policy and development strategies. (3) Experience in writing grant proposals and obtaining external funding for research. (4) A demonstrable commitment to promoting and enhancing diversity.

University & Community: OSU is one of only two American universities to hold the Land Grant, Sea Grant, Sun Grant, and Space Grant designation and is a Carnegie Doctoral/Research-Extensive university. OSU is located in Corvallis, a community of 53,000 people situated in the Willamette Valley between Portland and Eugene. Ocean beaches, lakes, rivers, forests, high desert, the rugged Cascade and Coast Ranges, and the urban amenities of the Portland metropolitan area are all within a 100-mile drive of Corvallis. Approximately 15,700 undergraduate and 3,400 graduate

students are enrolled at OSU, including 2,600 U.S. students of color and 950 international students.

The university has an institution-wide commitment to diversity, multiculturalism, and community. We actively engage in recruiting and retaining a diverse workforce and student body that includes members of historically underrepresented groups. We strive to build and sustain a welcoming and supportive campus environment. OSU provides outstanding leadership opportunities for people interested in promoting and enhancing diversity, nurturing creativity, and building community.

Application Procedure: For full consideration, please send by August 15, 2005 the following items: curriculum vitae, transcripts of all college and university work, a sample of research work, three letters from professional references, and a letter stating your interest in this position to: Rural/Regional Economist Search Committee, Department of Agricultural and Resource Economics, Oregon State University, 213 Ballard Extension Hall Corvallis, OR 97331-3601, Fax: 541-737-2563, Email: jsattem@oregonstate.edu.

Additional Contact information: Dr. Bruce Weber, Department of Agricultural and Resource Economics, Oregon State University, 213 Ballard Extension Hall, Corvallis, OR 97331-3601, Phone: 541-737-1432, Email: bruce.weber@oregonstate.edu.

Oregon State University is an affirmative action/equal opportunity employer.

University of Kentucky

Assistant Extension Professor in Agricultural Economics with specialization in livestock/forage economics, Department of Agricultural Economics

Location: University of Kentucky, Lexington, Kentucky.

Job Details: This is a twelve-month, tenure track extension position in livestock/forage economics. The incumbent will collect, analyze, and disseminate production, management, and other economic information to build an extension program, with supporting applied research, to enhance the Kentucky livestock/forages industry. Programs targeted toward the equine, cattle, and small ruminant industries will be delivered through training and support of county extension staff, area farm management specialists, departmental faculty, and state specialists in other disciplines. Opportunities exist for collaboration with faculty in related disciplines. Support for this position is enhanced by a grant-funded extension associate.

Kentucky's agriculture economy is heavily dependent on its forage-based animal industries. It has over 40,000 farms with cattle; horse income is the largest sector of the state's agriculture economy, and the sheep and goat sectors are growing rapidly.

The successful applicant for this position will be expected to participate and take a leadership role in the College of Agriculture's Beef Integrated Resource Management (IRM) coordinating committee with other extension and research faculty, county agents, farm groups, and other farm professionals. A top priority of the IRM group is a record keeping and analysis program. Opportunities exist for development of similar initiatives with equine enterprises.

In addition to a county and state oriented educational program, the successful applicant will be expected to interact with professional colleagues at the regional and national levels. The successful applicant is expected

to publish in the trade press, extension series and appropriate refereed outlets including professional journals. Undergraduate teaching opportunities may exist after the extension program is established.

Qualifications: Ph.D. in Agricultural Economics is required. The person in this position should have knowledge, interest and experience in the livestock/forages industry, must possess excellent oral and written communication skills, and should have evidence of leadership ability. The successful candidate should demonstrate an ability to work collaboratively with interdisciplinary teams. Candidates with experience in Extension beyond the Ph.D. will be given priority.

Salary: Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability, and family leave. Out of state consulting leave is permitted, subject to approval.

Application Procedure: Application can be made by forwarding a vita, transcripts, and the names of three references to: Dr. Lee Meyer, Search Committee Chair, Dept. of Agricultural Economics, University of Kentucky, Lexington, KY 40546-0276
Voice: 859/257-7272 x228, Fax: 859/323-1913, [e-mail:lmeyer@uky.edu](mailto:lmeyer@uky.edu); or EEO Coordinator, C-3 Agr. Science North, University of Kentucky, Lexington, KY 40546-0091.

Closing Date: The search committee will begin screening applicants on May 9, 2005 and will continue until a qualified applicant is selected.

University of Kentucky

Assistant Extension Professor in Agricultural Economics (Rural Economic Development)

Job Details: A tenure track (12 month) position, 80% extension, 20% research. The successful applicant is expected to develop a nationally recognized rural economic development education program to assist rural communities and health-related organizations in fiscal impact analysis, business development, and strategic planning. This person will have the opportunity to work with the Rural Health Works Program, a collaborative research and education program conducted jointly with the medical school. It will be essential that this person establish close working relationships on education and research programs with county extension agents, local leaders, state-wide organizations, state government, and other colleagues at the University of Kentucky. The extension education program will be supported by a research component that undertakes publishable research related to economic diversification, rural entrepreneurship, employment opportunities, health care economics, or related topics. This position has received excellent extramural funding support from the Rural Health Works Program and other on-going grant funded projects. The successful applicant will be expected to participate in professional societies, regional extension and research committees, and with organizations like the Southern Rural Development Center. Progress toward tenure will be supported by publications in peer-reviewed extension and research journals, extramural support for extension and research activities, and collaboration with faculty colleagues from other social science units, health science units, county extension agents, and public officials.

Qualifications: Ph.D. in agricultural economics, economics, regional science or closely related field. Experience in educational and research programs involving local economic development is preferred, includ-

ing regional economic impact analysis and other quantitative techniques for evaluating economic development options and strategies.

Location: University of Kentucky, Lexington, Kentucky.

Salary and Benefits: Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability, and family leave. Out-of-state consulting leave is permitted subject to approval.

Application Procedure: Application indicating eligibility for U.S. employment should be made by forwarding a letter with a complete vita, copy of academic transcripts, writing sample, and the names and contact information for three professional references. Application deadline is August 15, 2005 or until a suitable candidate is found. Contacts: Craig L. Infanger Dept. of Agricultural Economics, 415 Barnhart Bldg., University of Kentucky, Lexington, KY 40546-0276, Phone: 859-257-7274, Email: Craig. Infanger@uky.edu. EEO Coordinator, S-103 Agr. Science Ctr. N, University of Kentucky, Lexington, KY 40546-0091.

The University of Kentucky is an Equal Opportunity Employer.

University of Kentucky

Full Time Lecturer (Non-Tenure) Department of Agricultural Economics

Job Details: This is a nine month non-tenure track academic lecturer and advisor position that is funded as a line-item in the department budget. The individual will teach a minimum of four introductory or intermediate level courses a year as well as provide academic and curriculum advising for up to 50 undergraduates. Teaching courses such as the College level "Issues in Agriculture",

introduction to “Economics of Food and Agriculture”, “World Food Needs”, and “Equine Management and Marketing” may be needed. The individual will be able to supplement his/her nine month salary with research projects inside the department, outside research support, or with consulting income in the summer months. The nine month appointment will be from mid August to mid May, consistent with the academic calendar.

Location: University of Kentucky, Lexington, Kentucky.

Qualifications: A Ph.D. in Agricultural Economics or closely related field or an M.S. with significant relevant job experience is preferred.

Salary and Benefits: Salary open and competitive. Benefits include TIAA-CREF retirement, group health and life insurance, vacation, disability, and family leave. Out-of-state consulting leave is permitted subject to approval.

Application Procedure: Application indicating eligibility for U.S. employment should be made by forwarding a letter with a complete vita, copy of academic transcripts, writing sample, and the names and contact information for three professional references. Application deadline is July 8, 2005 or until a suitable candidate is found. Contact Info: Professor David Freshwater, Search Committee Chair, Department of Agricultural Economics, University of Kentucky, Lexington, KY 40546-0276, Phone: (859) 257-1872, FAX: (859) 323-1913, e-mail: dfresh@uky.edu.

The University of Kentucky is an Equal Opportunity Employer. The EEO Coordinator is Rosemary Veach, C-3 Agricultural Science Center-North, University of Kentucky, Lexington, KY 40546-0091.

University of Massachusetts

Food Marketing Policy Center,
Post-Doctoral Research Fellow

Job Details: Two-year postdoctoral research position with the Food Marketing Policy Center at the University of Massachusetts to work with faculty members and independently on projects examining market structure, conduct, and performance in agricultural and food markets. Equally strong empirical and theoretical orientation and experience with new empirical industrial organizational modeling are required.

Qualifications: Ph.D. in agricultural economics, economics, or related field is required. Background in food quality and international trade issues desirable. Salary is competitive and based on qualifications. This position is grant funded. Specialties Desired: Industrial Organization, Econometrics, Microeconomic Theory.

Application Procedure: Review of applications will begin on July 11, 2005. All materials should be received by that date for priority consideration. Send a letter of application, curriculum vitae, writing samples, and a copy of graduate transcripts to Julie Caswell. Please also arrange to have 3 letters of recommendation sent directly to Dr. Caswell. Contact Info: Dr. Julie A. Caswell (caswell@resecon.umass.edu), Dept. of Resource Economics (<http://www.umass.edu/resec/>), 215 Stockbridge Hall, University of Massachusetts, 80 Campus Center Way, Amherst, MA 01003-9246, Phone: (413) 545-5735; Fax: (413) 545-5853. Julie Caswell's website: <http://www.umass.edu/resec/faculty/caswell/index.html>; Food Marketing Policy Center: <http://www.fmpc.uconn.edu>; Food Safety Research Consortium: <http://www.rff.org/fsrc/>.

The University of Massachusetts is an AA/EO employer. Women and members of minority groups are encouraged to apply.

University of Nebraska-Lincoln,

Assistant Professor, 50% Extension, 50% Research, Department of Agricultural Economics

Job Details: University of Nebraska-Lincoln, Department of Agricultural Economics is seeking candidates for an Assistant Professor, tenure leading, 12 month, 50% Extension and 50% Research position as a Community/Rural Economics Development Specialist.

See <http://agecon.unl.edu> for more information on unit and a full description of the position. Research within the incumbent's disciplinary area will be applied to rural community and/or economic development issues relevant to Nebraska or geographic regions that include Nebraska. Synergy is expected between research and extension responsibilities. Specific focus of research activity will vary over time and be delineated in concert with Head of the Department of Agricultural Economics. Research activities expected to culminate in published works, including peer reviewed papers and publications. Extension responsibilities will include the development of educational curricula in area of rural community and economic development. Interaction with relevant Cooperative Extension Teams, the Rural Initiative, and Center for Applied Rural Innovation is expected. Extension audiences will include general public and policy makers, and targeted clientele such as community leaders and extension professionals. Opportunities for teamwork and/or interdisciplinary activities with other colleagues will be sought. Seeking and pursuing opportunities for securing extramural funding (e.g. grants) is expected. Incumbent may be asked to perform additional duties by the Department

Head. There is an expectation that service activities related to Department, Institute, University, the State of Nebraska, and incumbent's profession will be undertaken as needed.

Qualifications: Requires a Ph.D. at time of employment in one of the following: regional economics, rural sociology, economic development, agricultural economics or a closely related field with specialization in rural economic development. Relevant experience in rural community/economic development required. Applicant will be expected to travel both in-state and out-of-state, often unaccompanied. Review of candidates will begin September 15, 2005 and continue until successful candidate is identified, or the search is closed.

Application Procedure: Applicants should go to <http://employment.unl.edu> and complete the faculty/administrative form. Complete application materials including a resume; transcripts; and the names, addresses, telephone numbers and email addresses of three references should be sent to (electronic applications will **not** be accepted): Head, Department of Agricultural Economics, University of Nebraska-Lincoln, P.O. Box 830922, 102 H.C. Filley Hall, Lincoln, NE 68583-0922.

UNL is committed to a pluralistic campus community through affirmative action and equal opportunity; is responsive to the needs of dual career couples; and assures reasonable accommodations under the American with Disabilities Act. Contact Nancy Rekart at 402-472-3401, e-mail: nrekart@unl.edu for additional information or accommodation.

It is the policy of the University of Nebraska-Lincoln not to discriminate based on gender, age, disability, race, color, religion, marital status, veteran's status, national or ethnic origin or sexual orientation. AA/EEO details may be secured by contacting the Office of Equity, Access and Diversity Programs, 128 Canfield Administration Building, P.O. Box 880437, UNL, Lincoln, NE 68588-0437, or by phoning 402-

472-3417. *Employment eligibility verification is required for all new hires pursuant to the Immigration and Control Act of 1986.*

University of Puerto Rico, Mayaguez Campus

Assistant Professor, Department of Agricultural Economics and Rural Sociology

Job Details: This is a regular tenure track position in Extension (outreach). The candidate is expected to collaborate with other faculty members (teaching and research), assist other specialists, train extension agents and advise other institutions, among other things.

Location: Department of Agricultural Economics and Rural Sociology, Agricultural Extension Service, College of Agricultural Sciences, University of Puerto Rico at Mayagüez, Puerto Rico.

Qualifications: Ph.D. degree in Agribusiness or Agricultural Economics with concentration in one of the following: agribusiness, agricultural marketing, agricultural product prices or agricultural production economics. The candidate should have a B.S. in Agricultural Economics or Agribusiness or in a closely related discipline.

Responsibilities: Capacity to communicate effectively using oral, written and electronic methods in Spanish. Capacity to teach both undergraduate and graduate courses in agribusiness and agricultural economics, serve as advisor and research supervisor to graduate students. Demonstrated capacity to work cooperatively with people and with a minimum of supervision. Capacity for writing grant proposals for obtaining external funds for research. Demonstrated computer proficiency and skills in the application of econometrics and business programs. Capacity to travel normally, a valid driver's license is required. Perform any other rea-

sonably related duties assigned by the Department Chair.

Salary and Benefits: Salary will be based on applicant's academic preparation according to U.P.R. wages table. University retirement plan, health plan, and vacation.

Application Procedure: Closing date: July 15, 2005. Candidates please submit a letter of intention, official university transcripts, curriculum vitae, and three references to: Dr. Jorge A. González, Director Department of Agricultural Economics, College of Agricultural Sciences, PO Box 9030, Mayaguez P.R. 00681-9030. For more information you can email to: ecag@uprm.edu.

UPRM is an Affirmative Action / Equal Opportunity Employer. Applicants will be considered without discrimination for any non merit reasons such as race, color, ethnic group, religion preferences, gender, nationality, age or disability.

Autorizado por la Comisión Estatal de Elecciones.

University of Puerto Rico, Mayaguez Campus

Assistant Professor, Department of Agricultural Economics and Rural Sociology

Job Details: This is a nine (9) month, regular tenure-track position in teaching. The candidate is expected to teach at least two courses per semester and collaborate with other faculty members in the outreach and research programs.

Location: Department of Agricultural Economics and Rural Sociology, Faculty of Agricultural Sciences, College of Agricultural Sciences, University of Puerto Rico at Mayaguez, Puerto Rico.

Qualifications: Ph.D. degree in Agribusiness or Agricultural Economics with concentration in one of the following: agribusiness, econometrics, agricultural product prices or

agricultural production economics.

Responsibilities: Capacity to teach both undergraduate and graduate courses in agribusiness and agricultural economics, serve as advisor and research supervisor to graduate students. Demonstrated capacity to create new undergraduate and graduate courses. Demonstrated computer proficiency and skills in the application of econometrics and business programs. Capacity to communicate effectively using oral, written and electronic methods. Demonstrated capacity for writing grant proposals for obtaining external funds for research. Perform any other reasonably related duties assigned by the Department Chair.

Salary and Benefits: Salary will be based on applicant's academic preparation according to U.P.R. wages table. University retirement plan, health plan, and vacation.

Application Procedure: Closing date: July 25, 2005. Candidates please submit a letter of intention, official university transcripts, curriculum vitae, and three references to: Dr. Jorge A. González, Director Department of Agricultural Economics, College of Agricultural Sciences, PO Box 9030, Mayaguez P.R. 00681-9030. For more information you can email to: ecag@uprm.edu.

UPRM is an Affirmative Action / Equal Opportunity Employer. Applicants will be considered without discrimination for any non merit reasons such as race, color, ethnic group, religion preferences, gender, nationality, age or disability.

Autorizado por la Comisión Estatal de Elecciones.

Other Postings

Millennium Challenge Corporation
Short-term Agricultural Economics Consulting Services

Job Details: The Millennium Challenge

Corporation (MCC) is a new U.S. Government corporation, with headquarters in the Washington DC metropolitan area that provides incentive-based foreign assistance in support of economic growth and poverty reduction. For more information on the MCC, please visit www.mcc.gov.

The MCC is seeking to obtain short-term consulting services from individuals that are experts in all aspects of the agricultural investment project cycle including feasibility assessment, design, appraisal, and project evaluation in developing country situations. Examples of assignments could include feasibility assessment of MCC-eligible country agricultural proposals, consultation on design issues, financial and economic analysis of agricultural projects, special studies related to agricultural/natural resource components, assessment of agribusiness support and marketing services, working with local consulting firms, government ministry representatives or research entities carrying out agricultural activities, and evaluating coordination of MCC program design with foreign donor activities in related areas. It is desirable for applicants to be fluent in French, Spanish, Portuguese or Russian.

Consulting services will be requested in the form of short-term technical assistance that could range from one day to one year in duration. The MCC is inviting interested persons to submit CV's and a brief cover letter describing their areas of expertise. The response should address proposed consultant rates on an hourly basis. The MCC will select multiple sources to provide agricultural consulting services on an intermittent basis. Selection of successful candidates will be based on technical capability, past performance, and price.

Offerors are required to be registered in Central Contractor Registration

(www.ccr.gov) to be eligible for award of a contract with the Federal Government.

There is no commitment to a minimum or maximum amount of work implied by submitting an application nor will there be a guaranteed quantity of work implied by being accepted for contract award by the MCC.

Application Procedure: Please email your resume to contractors@mcc.gov expressing interest in this requirement and include the words “agricultural economics” in the subject line. This is an open continuous position.

U.S. Department of Commerce,
Economist, International Trade Administration

Job Details: Job Announcement Number: ITA -MAS-2005-0033
Economist, Salary Range: 74,782 – 114,882 USD per year. Open Period: Wednesday, May 11, 2005 to Thursday, June 09, 2005. Series and Grade: GS-0110-13/14. Position Information: Competitive Service Full-Time, Permanent. WHO MAY BE CONSIDERED: All qualified U.S. Citizens.

Interested in assisting U.S. businesses compete globally? The International Trade Administration is instrumental in assisting businesses compete in the global economy. Help create opportunities for U.S. workers & firms, by promoting trade, opening foreign markets to ensure compliance with trade laws & agreements. Join our team to promote U.S. commercial interests & competitiveness of American industry at home & abroad. The full promotion potential for this position is GS-14. This position is located in Manufacturing and Services (MAS) under the DAS for Industry Analysis in the Office of Competition and Economic Analysis.

One year of specialized experience at the next lower grade. Time-in-grade requirements must be met by the closing date. This position requires a security clearance. Major Duties: At the full performance level, the incumbent will identify, analyze, and quantify the impacts of domestic and international economic policies on the ability of U.S. firms to compete successfully at home and abroad. Plans and oversees economic analysis of the impact on U.S. manufacturing and services competitiveness of a wide array of issues such as trade policy, tax reforms, health and pension benefit requirements, tort litigation, domestic regulations, factor market developments, and technological changes. Utilizes various statistical tools and multi-sector, multi-country economic models to assess the impacts of these policies and regulations on U.S. competitiveness in a global context. Recommends remedial action on aspects of policies and regulations that affect U.S. competitiveness and accordingly assists in adoption of proposed revisions to policies and regulations. Advises Office Director on substantive policies and procedures to accomplish policy and regulatory changes. Manages the collection of relevant information on policies and regulations available from sources outside of ITA.

Location: 1 vacancy – Washington DC Metro Area, DC.

Qualifications: Qualification requirements in the vacancy announcements are based on the U.S. Office of Personnel Management (OPM) Qualification Standards Handbook, which contains federal qualification standards. This handbook is available on the Office of Personnel management's website located at <http://www.opm.gov/qualifications>. Specialized Experience: Applicants must have one year of specialized experience at the next lower grade level by the closing date of

the announcement. Specialized experience is defined as experience which has equipped the applicant with the particular knowledge, skills, and abilities to perform successfully the duties of the position and that is typically in or related to the work of the position to be filled. Examples of qualifying experience include: (a) individual economic research assignments requiring planning, information assembly, analysis and evaluation, conclusions and report preparation; (b) project coordination assignments involving a staff of professional economists, and requiring the evaluation and interpretation of economic information. Basic Requirements for GS-13 and GS-14 grade levels: Successful completion of a full 4-year course of study in an accredited college or university leading to a degree in Economics, that included at least 21 semester hours in economics and 3 semester hours in statistics, accounting, or calculus; OR Combination of education and experience--courses equivalent to a major in economics, as shown above, PLUS appropriate specialized experience or education. Specialized Experience: Applicants must have one year of specialized experience equivalent to the next lower grade level in the Federal service by the closing date of the announcement (see description of specialized experience below.) Accredited Education Institutions: If this position requires proof of higher education, your academic institution must be fully accredited by the Department of Education. You may click on the link above to ensure your education is listed as an accredited education institution. U.S. Citizenship: You will be required to provide proof of U.S. citizenship. Selective Service System: Male applicants born after December 31, 1959 must be registered with the Selective Service System or have an exemption. If selected, confirmation of registration status is required. Position Requirements: Applicants must meet requirements by MIDNIGHT EASTERN STANDARD

TIME on the closing date of this announcement. Selectee for this position will be required to complete a OGE-450, Confidential Financial Disclosure Report, prior to entering-on-duty. HOW YOU WILL BE EVALUATED: The International Trade Administration, Office of Human Resource Management's review of applications is a three-step process. First, all candidates are evaluated to determine if they meet the basic eligibility requirements. If the candidate meets the basic eligibility requirements, their application is reviewed again to determine if their background and/or education meets the OPM qualification requirements as described in this vacancy. If minimally qualified, the candidates responses to the experience questions are used to evaluate work experience. The answers to the questions determine which candidates are best qualified for the position. Best qualified candidates are referred to the selecting official for consideration. CTAP and ICTAP eligibles must be rated as "well qualified" to receive priority selection consideration. For detailed information on the definition of well qualified for CTAP and ICTAP, click here CTAP and ICTAP.

Application Procedure: Top A complete application consists of an ACES resume (created during the registration process) and responses to the online job questions submitted via this website. Applicants must submit all documents as required by this announcement. Applicants applying on-line for this position will be able to apply until 12:00 midnight Eastern Standard Time on the closing date of this announcement. REQUIRED DOCUMENTS: Top STATUS APPLICANTS AND REINSTATEMENT ELIGIBLES: SF-50 - Notification of Personnel Action: Status applicants and applicants with reinstatement eligibility must submit a copy of their latest SF-50B, "Notification of Personnel Action" that reflects

competitive status and eligibility. The SF-50 must indicate current position occupied, grade, and tenure. This document must be received by the closing date of this announcement. Failure to provide requested documents may result in lost consideration. At the end of your application, you will see a text box that will prompt you to indicate which documents you intend to submit. Please "check" only the boxes for which documents are required by this announcement. CTAP: If you are currently a Department of Commerce employee who has received a Reduction in Force (RIF) separation notice or a Certificate of Expected Separation you may be entitled to special priority selection under Department of Commerce's Agency Career Transition Assistance Program. You must fax in supporting documentation for proof of eligibility. At the end of your application, you will see a text box that will prompt you to indicate which documents you intend to submit. Please "check" only the boxes for which documents are required by this announcement. ICTAP: If you are a displaced Federal employee you may be entitled to receive special priority selection under the Inter-agency Career Transition Assistance Program. You must fax in supporting documentation for proof of eligibility. At the end of your application, you will see a text box that will prompt you to indicate which documents you intend to submit. Please "check" only the boxes for which documents are required by this announcement. VRA, VEOA, and DISABLED VETERANS: If you are applying based on your eligibility for a Veterans Readjustment Appointment(VRA), or you are applying based on your eligibility for the Veterans Employment Opportunities Act(VEOA),or you are a Disabled veterans or disabled person eligible for a noncompetitive appointment under special appointing authorities (30% or more disabled veteran, disabled person), you must fax a copy of

appropriate documentation such as your DD214, SF15, and a copy of your VA Letter. At the end of your application, you will see a text box that will prompt you to indicate which documents you intend to submit. Please "check" only the boxes for which documents are required by this announcement. VETERANS (Preference Eligible): To receive 5-point veterans' preference, you must fax a copy of your DD- 214. 5-Point preference is given to a veteran who was separated under honorable conditions and who served on active duty anytime between December 7, 1941 and July 1, 1955 or served for a period of more than 180 consecutive days, any part of which occurred after January 31, 1955 and before October 15, 1976). To receive preference for service which began after October 15, 1976, you must have: a Campaign Badge or Expeditionary Medal with an honorable discharge OR have served on active duty during the Gulf War from August 2, 1990 - January 2, 1992, under the following conditions: honorably discharged, served a minimum of 2 years on active duty, or if a Reservist served the full period for which called to active duty (Reservists must include appropriate documentation). To receive 10-point veteran's preference for a service connected disability you must submit an SF-15, "Application for 10-Point Veterans' Preference" and documentary proof from the appropriate branch of the Armed Forces or the Veterans Administration, as well as a copy of your DD-214. Applicants claiming 10-point preference who do not submit the required documentation will receive 5-point veteran's preference assuming they meet the basic veteran's preference requirements and submit their DD-214. Substituting education for specialized experience: If wish to substitute education for specialized experience, or if this position has a positive education requirement, you must fax in a copy of your college transcript (official or unofficial)

from an accredited education institution for verification. Please read the qualification section at the beginning of this announcement carefully. FAXING INSTRUCTIONS AND CONFIRMATION OF RECEIPT. Where and When to FAX: Documentation required by for this announcement must be FAX to 301- 562-8968. Please read the announcement carefully. Documents must be faxed, prior to the closing date of this announcement using appropriate cover sheet and a legible copy of the corresponding document. - How to FAX: Each document must be dialed and faxed in separately as each sheet includes an identification number, which ensures your document is processed correctly. Illegible supporting documentation will not be considered, nor will you be contacted to resubmit the documents. Documentation Receipt Confirmation: After you fax in your documentation, you will receive an email notification from support@quickhire.com . If you do not receive this confirmation email within 24 to 48 hours, please call the QuickHire help desk at (866) 656-6831.

Agency Contact Info: Rhoda Chilcoat, Phone: 202-482-3654, Fax: 301-562-8968 Internet: Rhoda_Chilcoat@ita.doc.gov. Or write: U.S. Department of Commerce, 1401 Constitution Ave., Rm 7417, Washington, DC 20230, Fax: 301-562-8968. WHAT TO EXPECT NEXT: Top applicants will receive a notice generated by the ACES System that their application has been received. Applicants can check the status of their application by accessing the ACES, Applicant Site at <https://jobs1.quickhire.com/scripts/doc.exe> and clicking on "View My Application Status." Applicants will be notified of the outcome of the announcement. It is important to ensure that ACES has your most current email address, and that you update your email address through ACES, if it changes at

any time in the future.

U.S. Department of Commerce
Economist, International Trade Administration

Job Details: Job Announcement Number: ITA-MAS-2005-0036, Economist, SALARY RANGE: 43365 - 97213 USD per year OPEN PERIOD: Wednesday, May 11, 2005 to Thursday, June 09, 2005 SERIES & GRADE: GS-0110-09/13 POSITION INFORMATION: Competitive Service Full-Time, Permanent. WHO MAY BE CONSIDERED: All qualified U.S. Citizens.

Interested in assisting U.S. businesses compete globally? The International Trade Administration is instrumental in assisting businesses compete in the global economy. Help create opportunities for U.S. workers & firms, by promoting trade, opening foreign markets to ensure compliance with trade laws & agreements. Join our team to promote U.S. commercial interests & competitiveness of American industry at home & abroad. The full promotion potential for this position is GS-13. This position is located in Manufacturing and Services (MAS) under the DAS for Industry Analysis in the Office of Competition and Economic Analysis. KEY REQUIREMENTS: One year of specialized experience at the next lower grade. Time-in-grade requirements must be met by the closing date. This position requires a security clearance.

MAJOR DUTIES: Top: At the full performance level, the incumbent will identify, analyze, and quantify the impacts of regulatory obstacles on the ability of U.S. firms to compete successfully at home and abroad. Conducts economic and other analysis of the impact on U.S. competitiveness of U.S. policies and regulations. Undertakes quantitative assessments of the impacts of existing

and proposed policies and regulations on costs for U.S. manufacturing and services companies, especially focused on their international competitiveness position. Recommends remedial action on aspects of regulations and policies that affect international competitiveness and assists in adoption of proposed revisions. Compiles relevant information on policies and regulations available from sources outside of ITA.

QUALIFICATIONS REQUIRED: Qualification Requirements: Qualification requirements in the vacancy announcements are based on the U.S. Office of Personnel Management (OPM) Qualification Standards Handbook, which contains federal qualification standards. This handbook is available on the Office of Personnel management's website located at <http://www.opm.gov/qualifications>.

Specialized Experience: Applicants must have one year of specialized experience at the next lower grade level by the closing date of the announcement. Specialized experience is defined as experience which has equipped the applicant with the particular knowledge, skills, and abilities to perform successfully the duties of the position and that is typically in or related to the work of the position to be filled. Examples of qualifying experience include: (a) individual economic research assignments requiring planning, information assembly, analysis and evaluation, conclusions and report preparation; (b) project coordination assignments involving a staff of professional economists, and requiring the evaluation and interpretation of economic information.

BASIC REQUIREMENTS FOR ALL FOUR GRADE LEVELS: Successful completion of a full 4-year course of study in an accredited college or university leading to a degree in Economics, that included at least 21 semester hours in economics and 3 semester hours in statistics, accounting, or calculus,

OR Combination of education and experience--courses equivalent to a major in economics, as shown above, PLUS appropriate specialized experience or additional education.

SPECIALIZED EXPERIENCE: Applicants must have one year of specialized experience equivalent to the next lower grade level in the Federal service by the closing date of the announcement (see description of specialized experience below.)

SUBSTITUTION OF EDUCATION FOR EXPERIENCE FOR THE GS-9 GRADE LEVEL: Master's or equivalent degree OR two full years of progressively higher-level graduate education leading to such a degree.

FOR THE GS-11 GRADE LEVEL: Ph.D. or equivalent doctoral degree OR three full years of progressively higher-level graduate education leading to such a degree. Accredited Education Institutions If this position requires proof of higher education, your academic institution must be fully accredited by the Department of Education. You may click on the link above to ensure your education is listed as an accredited education institution.

U.S. Citizenship: You will be required to provide proof of U.S. citizenship.

Selective Service System: Male applicants born after December 31, 1959 must be registered with the Selective Service System or have an exemption. If selected, confirmation of registration status is required.

Position Requirements: Applicants must meet requirements by MIDNIGHT EASTERN STANDARD TIME on the closing date of this announcement. At the GS-13 level, selectee for this position will be required to complete a OGE-450, Confidential Financial Disclosure Report, prior to entering-on-duty.

HOW YOU WILL BE EVALUATED: Top The International Trade Administration, Office of Human Resource Management's review of applications is a three-step process. First, all candidates are evaluated to determine if they meet the basic eligibility requirements. If the candidate meets the basic

eligibility requirements, their application is reviewed again to determine if their background and/or education meets the OPM qualification requirements as described in this vacancy. If minimally qualified, the candidates responses to the experience questions are used to evaluate work experience. The answers to the questions determine which candidates are best qualified for the position. Best qualified candidates are referred to the selecting official for consideration. CTAP and ICTAP eligibles must be rated as "well qualified" to receive priority selection consideration. For detailed information on the definition of well qualified for CTAP and ICTAP, click here CTAP and ICTAP.

Location: 1 vacancy - Washington DC Metro Area, DC.

Application Procedure: Top: A complete application consists of an ACES resume (created during the registration process) and responses to the online job questions submitted via this website. Applicants must submit all documents as required by this announcement. Applicants applying on-line for this position will be able to apply until 12:00 midnight Eastern Standard Time on the closing date of this announcement. REQUIRED DOCUMENTS: Top STATUS APPLICANTS AND REINSTATEMENT ELIGIBLES: SF-50 - Notification of Personnel Action: Status applicants and applicants with reinstatement eligibility must submit a copy of their latest SF-50B, "Notification of Personnel Action" that reflects competitive status and eligibility. The SF-50 must indicate current position occupied, grade, and tenure. This document must be received by the closing date of this announcement. Failure to provide requested documents may result in lost consideration. At the end of your application, you will see a text box that will prompt you to indicate

which documents you intend to submit. Please "check" only the boxes for which documents are required by this announcement. CTAP: If you are currently a Department of Commerce employee who has received a Reduction in Force (RIF) separation notice or a Certificate of Expected Separation you may be entitled to special priority selection under Department of Commerce's Agency Career Transition Assistance Program. You must fax in supporting documentation for proof of eligibility. At the end of your application, you will see a text box that will prompt you to indicate which documents you intend to submit. Please "check" only the boxes for which documents are required by this announcement. ICTAP: If you are a displaced Federal employee you may be entitled to receive special priority selection under the Inter-agency Career Transition Assistance Program. You must fax in supporting documentation for proof of eligibility. At the end of your application, you will see a text box that will prompt you to indicate which documents you intend to submit. Please "check" only the boxes for which documents are required by this announcement. VRA, VEOA, and DISABLED VETERANS: If you are applying based on your eligibility for a Veterans Readjustment Appointment(VRA), or you are applying based on your eligibility for the Veterans Employment Opportunities Act(VEOA),or you are a Disabled veterans or disabled person eligible for a noncompetitive appointment under special appointing authorities (30% or more disabled veteran, disabled person), you must fax a copy of appropriate documentation such as your DD214, SF15, and a copy of your VA Letter. At the end of your application, you will see a text box that will prompt you to indicate which documents you intend to submit. Please "check" only the boxes for which documents are required by this announcement. VETERANS (Preference Eligible): To

receive 5-point veterans' preference, you must fax a copy of your DD- 214. 5-Point preference is given to a veteran who was separated under honorable conditions and who served on active duty anytime between December 7, 1941 and July 1, 1955 or served for a period of more than 180 consecutive days, any part of which occurred after January 31, 1955 and before October 15, 1976). To receive preference for service which began after October 15, 1976, you must have: a Campaign Badge or Expeditionary Medal with an honorable discharge OR have served on active duty during the Gulf War from August 2, 1990 - January 2, 1992, under the following conditions: honorably discharged, served a minimum of 2 years on active duty, or if a Reservist served the full period for which called to active duty (Reservists must include appropriate documentation). To receive 10-point veteran's preference for a service connected disability you must submit an SF-15, "Application for 10-Point Veterans' Preference" and documentary proof from the appropriate branch of the Armed Forces or the Veterans Administration, as well as a copy of your DD-214. Applicants claiming 10-point preference who do not submit the required documentation will receive 5-point veteran's preference assuming they meet the basic veteran's preference requirements and submit their DD-214. SUBSTITUTING EDUCATION FOR SPECIALIZED EXPERIENCE If wish to substitute education for specialized experience, or if this position has a positive education requirement, you must fax in a copy of your college transcript (official or unofficial) from an accredited education institution for verification. Please read the qualification section at the beginning of this announcement carefully.

FAXING INSTRUCTIONS AND CONFIRMATION OF RECEIPT- Where and When to FAX: Documentation required by for this announcement must be FAX to 301- 562-8968. Please read the announcement carefully. Documents must be faxed, prior to the closing date of this announcement using appropriate cover sheet and a legible copy of the corresponding document. - How to FAX: Each document must be dialed and faxed in separately as each sheet includes an identification number, which ensures your document is processed correctly. Illegible supporting documentation will not be considered, nor will you be contacted to resubmit the documents. Documentation Receipt Confirmation: After you fax in your documentation, you will receive an email notification from support@quickhire.com . If you do not receive this confirmation email within 24 to 48 hours, please call the QuickHire help desk at (866) 656-6831. AGENCY CONTACT INFO: Top: Rhoda Chilcoat, Phone: 202-482-3654, Fax: 301-562-8968, Internet: Rhoda_Chilcoat@ita.doc.gov, or write: U.S. Department of Commerce 1401 Constitution Ave., Rm 7417, Washington, DC 20230, Fax: 301-562-8968. WHAT TO EXPECT NEXT: Top Applicants will receive a notice generated by the ACES System that their application has been received. Applicants can check the status of their application by accessing the ACES, Applicant Site at <https://jobs1.quickhire.com/scripts/doc.exe> and clicking on "View My Application Status." Applicants will be notified of the outcome of the announcement. It is important to ensure that ACES has your most current email address, and that you update your email address through ACES, if it changes at any time in the future.

Committee on Women in Agricultural Economics

To Become a Member of CWAE/AAEA

Submit a completed a membership application to the AAEA Business Office. CWAE membership is open to any member of the AAEA. Annual dues are \$10.00.

The purpose of CWAE is to promote the welfare of women agricultural economists by representing their interests within the American Agricultural Economics Association (AAEA) and by engaging in activities which will encourage the professional advancement of women agricultural economists. The Board of CWAE is a special committee of the AAEA.

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