

# COSBAE

Newsletter of the Committee on the Opportunities & Status of  
Blacks in Agricultural Economics

COSBAE is a Section of the American Agricultural Economics Association

December 2004

Volume 1, Issue 2

## Special Interest

### Articles:

COSBAE Free Session

### Spotlight on

Minutes 2004, Denver  
Meeting  
Conferences/Meetings  
Call for Nomination  
Job Announcements

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### Executive Committee:

Christopher Davis, Chair

Ntam Baharanyi, Immediate  
Past Chair

Doris Newton, Vice Chair

Stephan Tubene, Secretary

William Edmondson,  
Treasurer

Keithly Jones, Chair  
Professional Activities

### Members-at-large:

Daniel Rainey  
Eta Takele  
Mary Mafuyai-Ekanem

Newsletter Designer  
Laverne M. Creek

## **COSBAE at SAEA**

Southern Meetings, Little Rock, AR

February 5-9, 2005:

**Free Sessions ( I & II)**

## Message From The Chair

### **Christopher Davis**

This year has been a great year for COSBAE and I believe it is only the beginning of greater things to come. The summer meetings in Denver were outstanding! COSBAE had a free session, a business meeting, and a reception that were all very well attended and received. I would like to thank COSBAE members, COSBAE's AAEA representative, Per Pinstrup-Andersen, Economic Research Service (ERS) Administrator, Susan Offutt, and other interested parties for your strong support.

During our **last business meeting** in Denver, CO, we unveiled the legacy and accomplishments of COSBAE, and drafted a plan to continue COSBAE's legacy of achievements. I am happy to say that COSBAE is on the MOVE. In February of 2005, COSBAE will hold a free session at the Southern Agricultural Economics Association (SAEA) Meetings in Little Rock, AR entitled, "Bridging the Gap between 1890 and 1862 Institutions' Agricultural Economics Programs. This free session will serve as a launching pad for COSBAE's planned Spring workshop at the USDA- Economics Research Service. We expect to bring together university department heads from both 1890 and 1862 institutions' government agencies, and businesses to examine, in depth, the state of Agricultural Economics programs at 1890 institutions and to evaluate ways to bridge the gap between 1890 and 1862 institutions.

For the AAEA Summer Meetings in Providence, RI, COSBAE and CWAE, have submitted a joint proposal for a track session entitled, "Issues on Diversity in the Workplace". If accepted, the track sessions will address issues such as, (1) the status and progress of women and African Americans in the agricultural economics profession, (2) diversity within the agricultural economics discipline, (3) recruitment and retention of students, faculty and staff, and (4) bridging the gap between feeder schools and universities and institutions.

In addition to these activities, COSBAE is looking forward to releasing its second edition of a booklet honoring Outstanding Black Agricultural Economists. The first edition was released in 1990, and it is once again time to commemorate the achievements and contributions of 15 different Agricultural Economists. Our target release date is at the 2005, AAEA summer meetings in Providence, RI.

We are enthusiastic about our future and sincerely thank you for your continued support.

### *COSBAE Free Session at the Little Rock, AR Meetings*

#### ***Title:***

Bridging the Gap between Minority Feeder Schools and  
Universities and Industry

#### ***Summary***

The free session will address important issues connected with minorities, particularly African Americans in agricultural economics programs. The 1890 and 1862 land-grant institutions are the primary producers of agricultural economics professionals and their joint policies will have a significant impact on the matriculation of minorities, especially African Americans.

***Moderator:*** Christopher Davis, Agricultural Economist,  
Economic Research Service

Descriptions of the presentations follow:

***Presenter:*** Dave Weatherspoon, Michigan State University

Dave brings to the panel his uniqueness of being educated in 1862 institutions—both undergraduate and graduate. He worked in an 1890 institution before his current assignment at an 1862 institution. Dave will give his perspective on making the transition from an 1890 institution to 1862 and other private institutions.

***Presenter:*** Deacue Fields III, Auburn University

Deacue is an assistant professor in the Agricultural Economics and Rural Sociology Department at Auburn University. He has a unique background in that he was educated at both 1890 and 1862 institutions and worked for 1890 and 1862 institutions, also. Deacue will give his perspective of the adjustments from an educational to an academic career.

***Presenter:*** Kenrett Jefferson-Moore, North Carolina A&T University

Kenrett is the newest faculty in the Agricultural Economics program at North Carolina A&T. She completed undergraduate work at an 1890 institution and graduate work at an 1862 institution. She now works at an 1890 institution. Kenrett will give her views on the adjustments during both her educational and academic career.

**Presenter:** Andrew Mohammed, Southern University

Andrew completed undergraduate work at an 1890 institution—Southern University- and graduate work at an 1862 institution. He is now on the faculty at Southern University. Andrew will discuss the keys to a successful transition from an 1890 to and 1862 institution.

**Presenter:** Dovi Alipoe and Al Parks,-- tenured faculty at an 1890 school

As seasoned tenured professors Dovi and Al will discuss the issues and hurdles associated with motivating students to move on to graduate schools at 1862 and other private institutions.

**Presenter:** Daniel Whitley, educated at an 1890 and 1862 institution

Danny graduated from an 1890 undergraduate program and received a Masters at an 1862 institution in agricultural economics, but did not go on to get a terminal degree. He will discuss the factors that influenced his decision not to complete a terminal degree in agricultural economics.

**Discussant:** Patricia McLean-Meyinsse, Southern University

***Contribution:***

There is a need for serious dialogue on the state of Agricultural Economics Programs in 1890 institutions. The 1890 institutions serve as the reservoir from which African Americans and other minorities in Agricultural Economics are drawn. But, in the past the number of students matriculating from 1890 institutions' agricultural economics programs and continuing in graduate programs has been very small. This is evidenced by the small number of African Americans and other minorities with terminal degrees in agricultural economics and the high level of under-representation of minorities in academic and research professions. The 1890 institutions, 1862 institutions, other research agencies and institutions, and the minority community will benefit from a dialogue on this important issue.

## COSBAE Business Meeting

Denver, Colorado  
August 1, 2004

### ***Business Report***

The business meeting was called to order by Ntam Baharany at 5:00p.m. The meeting agenda included: (1) Old business discussion; (2) Introduction of new Executive Board members; (3) New business, and (4) Closing remarks.

#### **1. Old Business**

Minutes from last business meeting were read and approved by COSBAE members. Members introduced themselves followed by the introduction of the new COSBAE Executive Board to the COSBAE members.

#### **2. New Executive Board**

COSBAE Executive Board members were introduced to COSBAE members by past COSBAE Chair, Ntam Baharanyi as follows:

Chair: Christopher Davis, USDA-ERS

Vice Chair: Doris Newton, USDA-ERS

Program Chair: Keithly Jones, USDA-ERS

Secretary-Treasurer: Stephan Tubene, University of Maryland-Eastern Shore

Past Chair: Ntam Baharanyi, Tuskegee University

Member-at-large: Daniel Rainey, University of Arkansas

Member-at-large: Eta Takele, University of California

Member-at-large: Mary Mafuyai-Ekanem, North Carolina A&T University

After Ntam Baharanyi made his speech during which he exhorted incoming Executive Board to take COSBAE leadership to the next level building on past accomplishments, Christopher Davis, the new COSBAE Chair, made his acceptance speech and shared his vision for the new term. While COSBAE has focused in the past on addressing small farmers issues, the new Executive Board will continue to address small farmers' issues but will emphasize other areas including COSBAE membership retention, graduate students participation in COSBAE, and relationship between 1890 and 1862 institutions.

#### **3. New Business**

New businesses discussed during this business meeting included: recognition of additional black Agricultural Economists' contributions to the AAEA and the agricultural economics profession, research/outreach proposals, and by-laws amendment.

##### **(a) Recognition of Black Agricultural Economists**

Doris Newton presented a poster titled COSBAE's Continuing Legacy of Achievement: Contributions to the AAEA and the Agricultural Economics Profession. She expressed her interest in producing another project for the next

AAEA and COSBAE annual meeting. A nomination committee will be put in place to plan and select the next Outstanding Black Agricultural Economists to be recognized.

(b) Research and Outreach Proposals

Responding to the vision of the new Executive Board, it was suggested that the following proposals be written and submitted for funding:

- Limited-Resource Farmers: Trade and Marketing Issues
- Bridging the Gap between Agricultural Programs at 1890 and 1862 Land-Grant Universities. ---ERS has tentatively committed some funds for this project.
- Listening Sessions and Workshops (Professionalism in Agriculture and Related Fields): Two-day Workshop between 1890 and 1862 Administrators.
- Investment, Business, and Agricultural Economists: Joint Project between ERS and NCA&T

(c) By-laws Amendment.

COSBAE by-laws were amended as follows: Instead of the initial two-year term, the Executive Board will now serve for a three-year term effective immediately. The motion was proposed by Christopher Davis, seconded by Dan Rainey and voted upon unanimously.

**4. Closing Remarks**

Invited fellow at this business meeting was Per Pinstup-Andersen (AAEA President-Elect). Dr. Andersen exhorted COSBAE members to team up with AAEA in bringing more diversity to the organization by reaching out to international organizations such as International Association for Agricultural Economists. He looks forward to working with COSBAE during his term as AAEA President.

***Announcements:***

- The 10th Year Conference on Women in Agriculture will be held by NCA&T at the Embassy Suites Greensboro, NC, Airport on October 25-28, 2004 (Contact Mary Mafuyai-Ekanem at 336-334-7956 or mafuyai@ncat.edu)
- Journal of Southern Rural Sociology: Revisit what was written 10 years ago on Forestry and Latino Issues and ask for papers submission (Contact: Ntam Baharanyi).
- International Agricultural Economics Projects to be included in COSBAE research agenda (Contact Carlton Davis, and Bill Nganje).

Started at 5:00pm, the business meeting was adjourned at 6:45p.m.

Stephan Tubene, Secretary

Christopher Davis, Chair

## Conferences/Meeting

**62nd PAWC:** December 5-7, 2004 at Tuskegee University, Tuskegee, AL. Theme: "Energy, Diversity, and Agri-security: Challenges and Opportunities for Community Connections". Contacts: Ntam Baharanyi (334/727-8454) and Robert Zabawa (334/727-8114).

**Southern Meetings:** February 5-9, 2005 in Little Rock, Arkansas. The SAEA registration and meetings will be held in The Peabody Little Rock, Three Statehouse Plaza, Little Rock, Arkansas 72201. For reservations call 1-800-Peabody (1 800-732-2639) or fax the hotel at 501-375-4721, ask for Southern Association of Agricultural Scientists, or SAAS, group rates. The deadline for hotel registration at the group rate is noon, January 14, 2005

## Call for Nominations

### *Call for Nominations For COSBAE's 2005 Outstanding Black Agricultural Economist Award*

In 1990, the *Committee on the Opportunities and Status of Blacks in Agricultural Economics (COSBAE)*, a Section of the American Agricultural Economics Association, honored 15 of our colleagues as outstanding black agricultural economists in recognition of their professional achievements and contributions to the agricultural economics profession. The 1990 honorees were featured in a booklet that was published in conjunction with COSBAE's 1890 institutions' (historically Black Land-Grant Colleges and Universities) centennial celebration activities. The booklet was distributed to AAEA members and others throughout the agricultural economics community. The honorees were: *Joyce E. Allen-Smith, Ralph D. Christy, Ivery D. Clifton, Carlton G. Davis, Sidney H. Evans, Allie C. Felder, Jr., Tesfa G. Gebremedin, Alfred L. Parks, Richard D. Robbins, Howard F. Robinson (posthumously), Melvin E. Walker, Jr., Clifton R. Wharton, Jr., Thomas T. Williams, Handy Williamson, Jr., and Lionel Williamson.*

COSBAE is calling for nominations of individuals for the 2005 Outstanding Black Agricultural Economist honor. **Honorees** will be recognized by COSBAE during the AAEA summer meeting in Providence, RI, July 24-27, 2005. The **Selection Committee** will include colleagues from the AAEA, COSBAE, and former honorees.

#### ***Nomination Criteria***

Nominees must be Black agricultural economists/economists with 10 or more years of experience in agricultural economics/agribusiness and/or related disciplines.

Nominees must not be former honorees (please see list above)

Nominees must have made significant contributions to the field of agricultural economics and/or agriculture-related disciplines such as agribusiness. Achievements may be in the areas of research, teaching, extension, administration, business, or public service.

#### ***Nomination Procedure***

All AAEA and COSBAE members and affiliates within the agriculture community may nominate 1 or more Black agricultural economists, living or deceased, for this honor.

Individuals who meet the nomination criteria may also nominate themselves for this award

Nominations packages must include:

- a 1-2 page statement of support summarizing nominee's significant contributions
- Nominee's vitae

Nomination materials may be submitted **electronically** (preferred) or **by mail** or **FAX** to:

Dr. Kenrett Y. Jefferson-Moore, Chairperson  
COSBAE –OBAE Award Project and  
Assistant Professor of Agribusiness  
North Carolina A&T State University

A21 C.H. Moore Agricultural Research Facility  
Greensboro, NC 27411  
(O) 336.334.7694  
(F) 336.334.7658  
Email: [jykenret@ncat.edu](mailto:jykenret@ncat.edu)  
**DEADLINE** for submissions: **January 31, 2005**

PLEASE DISSEMINATE TO ALL INTERESTED PARTIES



## Job Announcements

**POSITION:** International Trade  
Assistant Professor  
(55% research/45% teaching)

**CLOSING DATE:** For full consideration, apply  
by January 14, 2005

**LOCATION:** Oregon State University  
Agricultural & Resource Economics  
Corvallis, Oregon 97331-3601

**POSITION AVAILABLE:** July 1, 2005

**ANNOUNCEMENT NUMBER:** 001-2141

**APPOINTMENT:** 0.75 FTE, 12-month, tenure track

**POSITION:**

The Department of Agricultural and Resource Economics invites applications for a tenure track Assistant Professor position (55%) and teaching (45%) in international trade. The position is a 0.75 FTE, 12-month appointment, equivalent in most respects to a 9-month appointment. The beginning salary is competitive, and the benefits package includes several options for health/dental/life insurance, and retirements.

**RESPONSIBILITIES:**

Research responsibilities include analyzing the impact of trade policies, in particular the effects of nontariff barriers on Oregon and U.S. trade in agricultural, food, and related industries. Teaching opportunities include graduate courses in international trade and advanced microeconomic theory, and an undergraduate course in agricultural trade/markets. The expected teaching load is three to four (quarter) courses per year. The incumbent is expected to advise graduate students, supervise graduate research assistants and work collaboratively with faculty in Economics and Forest Resources to develop curricula and coursework in international trade and microeconomic theory. Additional responsibilities include support to the Department's off-campus research and educational programs. The incumbent is expected to help secure external funding for research and to cooperate and collaborate with other University faculty as well as community, state, regional, national and international agencies.

**REQUIRED QUALIFICATIONS AND EXPERIENCE:**

1. Ph.D. in agricultural economics, economics, or related field, with a concentration in international trade.
2. Research experience related to position.
3. Ability to teach both graduate and undergraduate courses in international trade.
4. Ability to supervise graduate student research.

### ***DESIRED QUALIFICATIONS AND EXPERIENCE:***

1. Accomplishments in conducting research in international trade and markets as demonstrated, for example, through peer-reviewed publications.
2. Training, experience and ability to teach trade theory, game theory, or advanced microeconomic theory.
3. Ability to work closely with other faculty members and students on collaborative projects.
4. Experience in writing grant proposals and obtaining external funding for research.
5. Coursework or research experience in environmental and resource economics.
6. A demonstrable commitment to promoting and enhancing diversity.

### ***UNIVERSITY & COMMUNITY:***

OSU is one of only two American universities to hold the Land Grant, Sea Grant, Sun Grant and Space Grant designation and is a Carnegie Doctoral/Research Extensive university. OSU is located in Corvallis, a community of 53,000 people situated in the Willamette Valley between Portland and Eugene. Ocean beaches, lakes, rivers, forests, high desert, the rugged Cascade and Coast Ranges, and the urban amenities of the Portland metropolitan area are all within a 100-mile drive of Corvallis. Approximately 15,600 undergraduate and 3,400 graduate students are enrolled at OSU, including 2,600 U.S. students of color, and 1,100 international students.

The university has an institution-wide commitment to diversity, multiculturalism, and community. We actively engage in recruiting and retaining a diverse workforce and student body that includes members of historically underrepresented groups. We strive to build and sustain a welcoming and supportive campus environment. OSU provides outstanding leadership opportunities for people interested in promoting and enhancing diversity, nurturing creativity, and building community.

### ***APPLICATION:***

Please send vitae, transcripts of all college and university work, the names, addresses, and phone numbers of three references, and a letter stating your interest in this position to:

Dr. William G. Boggess, Head  
Department of Agricultural and Resource Economics  
Oregon State University  
213 Ballard Extension Hall  
Corvallis, OR 97331-3601

Phone: 541-737-2942  
Fax: 541-737-1441  
Email: [arec@oregonstate.edu](mailto:arec@oregonstate.edu)

***PLACEMENT OFFICES:***

Please bring this announcement to the attention of any qualified women or persons of color. In addition, please note the application deadline when listing this position in placement bulletins.

*Oregon State University is an affirmative action/equal opportunity employer.*

***POSITION:*** Agricultural Business Management  
Assistant Professor  
(50% research / 50% teaching)

***LOCATION:*** Oregon State University  
Agricultural & Resource Economics  
Corvallis, Oregon 97331-3601

***APPOINTMENT:*** 0.75 FTE, 12-month, tenure track

***CLOSING DATE:*** For full consideration, apply by January 14, 2005.

***POSITION AVAILABLE:*** July 1, 2005

***ANNOUNCEMENT NUMBER:*** 001-2142

***POSITION:***

The Department of Agricultural and Resource Economics invites applications for a tenure-track assistant professor position (50% research, 50% teaching) in agricultural business management. The position is 0.75 FTE, 12-month appointment, equivalent in most respects to a 9-month appointment. Beginning salary is competitive, and the benefits package includes several options for health/dental/life insurance and retirement. The incumbent is free to secure additional funding for the 0.25 FTE salary balance.

***RESPONSIBILITIES:***

The successful candidate will be expected to:

- ! Identify and conduct publishable research on agricultural economic and business management issues of importance to Oregon and the nation. Opportunities include pursuing interdisciplinary research with faculty in other colleges and departments on- and off-campus, such as the Food Innovation Center (Portland) and the Austin Entrepreneurship Program (Corvallis).
- ! Help secure external funding for research.
- ! Support the agricultural business management program by teaching three to four undergraduate courses per year in this area. Graduate teaching possibilities are also available.

***REQUIRED QUALIFICATIONS AND EXPERIENCE:***

1. Ph.D., at appointment start date, in agricultural or resource economics, economics, or related field.
2. Demonstrated intellectual curiosity and creativity.
3. Ability to teach undergraduate courses in agricultural business management.
4. Research experience relevant to agricultural economics and business management.
5. Ability to supervise graduate student research, and to work with other faculty and students on collaborative projects.
6. Strong scientific writing and technical presentation skills.

***DESIRED QUALIFICATIONS AND EXPERIENCE:***

1. Demonstrated research accomplishments on contemporary agricultural economic or business management issues, for example through peer-reviewed publications.
2. Desire and ability to teach graduate courses.
3. Experience in writing grant proposals and obtaining external funding for research.
4. A demonstrable commitment to promoting and enhancing diversity.

***UNIVERSITY & COMMUNITY:***

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Department of Agricultural and Resource Economics

Oregon State University  
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Corvallis, OR 97331-3601  
Phone: 541-737-2942  
Fax: 541-737-1441  
Email: arec@oregonstate.edu

***PLACEMENT OFFICES:***

Please bring this announcement to the attention of any qualified woman or persons of color. In addition, please note the application deadline when listing this position in placement bulletins.

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Department of Agricultural and Resource Economics  
College of Agriculture and Natural Resources  
Research and Teaching Positions

University of Maryland at College Park

The Department of Agricultural and Resource Economics seeks two faculty appointees who will develop distinguished research and teaching programs in agricultural and resource economics. The appointees are expected to employ advanced research techniques and be creative in research that serves the public interest at the state, national or international level. The appointees are also expected to teach courses that fit into the instructional programs of the Department at the undergraduate and graduate levels and that enhance the overall quality of education in these programs. The appointments are open with preference for the junior level. The positions are 9 month, tenure-track positions, and salary is commensurate with experience.

Candidates should possess a doctorate in agricultural economics, economics, or an equivalent field. A statement of qualifications and research and teaching interests, resume, official graduate transcripts, summary or abstract of dissertation, copies of publications or working papers, and names and addresses of at least three references should be submitted to:

Professor Robert Chambers  
Search Committee Chair  
Agricultural and Resource Economics  
2200 Symons Hall  
University of Maryland  
College Park, MD 20742-5535 USA

For most favorable consideration, applications should be received by January 15, 2005. However, preliminary interviews will be conducted at the January AAEA/AEA/ASSA meetings in Philadelphia. Women and minorities are strongly encouraged to apply.

The University System of Maryland is equal opportunity. The University's policies, programs, and activities are in conformance with pertinent Federal and State laws and regulations on nondiscrimination regarding race, color, religions, age, national origin, sex, and disability. Inquiries regarding compliance with Title VI of the Civil Rights Act of 1964, as amended; Title IX of the Educational Amendments; Section 504 of the Rehabilitation Act of 1973; and the Americans with Disabilities Act of 1990; or related legal requirements should be directed to the Director or Personnel/Human Relations. Office of the Dean, College of Agriculture and Natural Resources, Symons Hall, College Park, MD 20742.

Department of Agribusiness Economics  
Southern Illinois University Carbondale

**Position:** Assistant Professor in Rural and Regional Economic Development

**Description:** This is a nine-month, tenure-track position in teaching, research, and outreach.

***Duties and Responsibilities:***

The individual will be responsible for developing an effective instructional, research, and outreach program targeting domestic Rural and Regional Economic Development. Particular emphases will be on the interface of agricultural and environmental/natural resource activities and regional development within a rural context. Primary responsibility will be for developing and implementing a research program dealing with issues of rural and regional development in agricultural areas. The individual will also be responsible for developing and teaching undergraduate and graduate courses in rural/regional development and applied economics. The individual will be expected to publish research results in professional journals, seek external funding, and direct masters and Ph.D. students. This faculty member is expected to develop an outreach program in regional/rural development to stakeholders and other groups in Illinois and the surrounding region. Student advisement is also part of the assignment. Interest and ability to teach and provide academic leadership to graduate and undergraduate students is important.

***Qualifications:***

Applicants should have completed the Ph.D. in either Agricultural Economics with an emphasis on rural and/or regional development or in a closely related discipline. Interest and ability to teach and provide leadership to graduate and undergraduate students is important. Skill in quantitative methods (e.g., IMPLAN or similar regional Input/Output applications) is essential. Applicants must demonstrate a potential for scholarly productivity and grantsmanship. Ability to work cooperatively on interdisciplinary research teams is an asset.

***Salary/Benefits:***

Salary will be commensurate with qualifications and experience. In addition to pension benefits, SIUC makes available group life, health, disability insurance and family coverage programs at minimal cost to employees.

***Applications:***

**Application deadline is 3 January 2005** or until position is filled. Applicants need to have three letters of reference as well as a letter of application, curriculum vitae, official transcripts, and statements of teaching philosophy and research interests sent to:

Dr. Steven E. Kraft, Chair  
Department of Agribusiness Economics  
Southern Illinois University Carbondale  
Carbondale, IL 62901-4410.  
Telephone: (618)-453-2421  
Fax: (618)-453-1708  
E-mail: sekraft@siu.edu

SIUC is an affirmative action/equal opportunity employer that strives to enhance its ability to develop a diverse faculty and staff and to increase its potential to serve a diverse student population. All applications are welcomed and encouraged and will receive consideration.

***POSITION:*** X0469

Extension Specialist I -- Center for Profitable Agriculture. This is a regular, 12 month, non-tenure track, 100% appointment with U.T. Extension. The continuation of this appointment is dependent upon availability of funding and satisfactory performance. This special two-year program is funded in part by the USDA Rural Development.

***LOCATION***

Spring Hill, Tennessee -- Middle Tennessee Experiment Station

***EFFECTIVE DATE***

January 1, 2005. Screening of applicant's credentials will begin on November 1, 2004 and will continue until the position is filled.

***SALARY AND BENEFITS***

Commensurate with experience and education. Group hospitalization and life insurance, State Retirement; Workers' Compensation; study, sick and annual leave; numerous University of Tennessee and state benefit programs, including liberal time off for holidays and longevity pay increase after three years of service; reimbursement for official travel.

***JOB DESCRIPTION***

Coordinate, plan, develop, implement and evaluate the "Developing Rural

Businesses" project in the Center for Profitable Agriculture (CPA). Work closely with other members of the Center's faculty and the staff of the Tennessee Department of Agriculture, Market Development Division and numerous other agencies in this training and outreach initiative.

Provide technical assistance to farmers and value-added entrepreneurs who are considering or are pursuing the development of successful private small business enterprises in a 19-county area of Tennessee with high unemployment and poverty rates, low median income and a sharp decline recently in tobacco production. Serve under the direction of the CPA as the primary program coordinator and training provider. Coordinate and provide the appropriate technical assistance for farmers and agri-entrepreneurs with value-added products and will assist in the implementation of plans and recommendations. Identify, assemble and disseminate information on resources that are available to assist, foster and develop value-added small business enterprises and coordinate training opportunities that supplement the technical assistance. Develop and implement educational materials and teaching tools to enhance the delivery and understanding of information on value-added marketing and market development. Expected to develop affiliations and working relationships with county Extension agents, agriculture leaders and cooperating program partners. Assume other duties as assigned by the Coordinator/Department Head. Provide leadership for a program of activities that meets the needs of eligible clientele regardless of race, color, national origin, sex, age, disability, religion or veteran status.

### ***REQUIREMENTS***

A Master of Science degree in Agricultural Economics is required. Excellent computer skills are required. Preference will be given to applicants who have experience in: evaluating, analyzing and developing value-added farm enterprises, conducting market analysis studies for specific product lines and conducting market survey analyses for value-added farm enterprises, marketing food or forest products, or familiarity with the UT Extension and land-grant mission. Other attributes to be considered include excellent communication skills, leadership ability, personal skills necessary to interact with industry and academic personnel and ability to work cooperatively with others as a team.

### ***TO APPLY***

Please apply online at:

<http://www.utextension.utk.edu/employment/NewForms.html>

Mr. Dan Wheeler, Director  
Center for Profitable Agriculture  
UT Agriculture Extension Service  
P.O. Box 1819  
Spring Hill, Tennessee 37174  
E-Mail: [dwheeler@utk.edu](mailto:dwheeler@utk.edu)  
Tel (931) 486-2777  
Fax (931) 486-0141



## **University of Maryland at College Park**

### **Faculty Positions**

Department of Agricultural and Resource Economics

College of Agriculture and Natural Resources

Research and Teaching Positions

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## POSITION ANNOUNCEMENT

### Natural Resource Management and Valuation – Water Policy

The Agricultural and Applied Economics (AAEC) Department, and the Range, Wildlife, and Fisheries Management (RWFM) Department at Texas Tech University are seeking applicants for a research and teaching tenure-track position at the Associate/Full Professor level in the area of Natural Resource Management and Valuation with an emphasis on Water Policy (Position # 2006 TLF 041) . The successful candidate will hold a 75% AAEC and 25% RWFM joint appointment, and will join a nationally recognized water related research group that includes researchers in other Texas Tech University departments, the USGS's Texas Cooperative Fish and Wildlife Research Unit, the Texas Agricultural Experiment Station and Texas Cooperative Extension, and the USDA-ARS Cropping Systems Research Laboratory. The successful candidate will enhance existing expertise and will be expected to work collaboratively with biological and physical scientists to develop high quality interdisciplinary graduate and research programs addressing natural resource management and valuation issues emphasizing water policy. This position requires a Ph.D. in Agricultural Economics, Applied Economics, Economics or equivalent. Preference will be given to candidates with documented experience in interdisciplinary natural resource policy analysis and/or formal coursework in natural resource sciences. Strong econometric skills and a track record on research addressing natural resource related market and non-market valuation issues are highly desirable. Responsibilities will include: (1) the development of an undergraduate level course addressing natural resource management and valuation issues of interest to a broad group of students from varied academic backgrounds across the university who are interested in this subject matter; (2) the development of a graduate level course that would focus on the policy aspects of natural resource management and valuation with emphasis on water related issues; (3) direction of undergraduate and graduate students' research; and (4) the establishment of a nationally competitive, externally funded research program addressing the analysis and evaluation of the policy impacts of natural resource management and valuation issues, and water in particular, with interdisciplinary scientific teams. Please send application materials including a letter of intent, curriculum vita, statement of research and teaching goals, copies of no more than three relevant reprints, and a minimum of three letters of reference to: Dr. Eduardo Segarra, Chair-Water Policy Search Committee, Department of Agricultural and Applied Economics, Texas Tech University, Lubbock, TX 79409-2132.

Screening of applicants will begin January 31, 2005 and continue until a suitable candidate is found.

Salary will be commensurate with qualifications and experience. Women and members of other under-represented groups are strongly encouraged to apply. Texas Tech University is sensitive to the needs of dual career couples. Texas Tech University is an Equal Employment Opportunity / Affirmative Action Institution.

***UNIVERSITY OF WISCONSIN—MADISON, Madison, WI***

Q0 Environmental and Natural Resource Economics

HO Public Economics

M0 Business Administration and Business Economics

R0 Urban, Rural, and Regional Economics

UW-Madison seeks an assistant or associate professor to develop an outstanding academic program on land economics. Strong skills in microeconomic theory, environmental and resource economics, and econometrics are required. The successful candidate will have a tenure home in the Department of Agricultural and Applied Economics, the School of Business, or another appropriate unit and will be part of a cross-campus, interdisciplinary initiative in the area of land use. Research interests may include spatial econometrics, land taxation, growth controls, applications of GIS technology to economic issues, agricultural and other externalities involving land, valuation of land-related environmental amenities, and/or other topics of mutual interest to economists and land-use specialists. The teaching load may differ depending on tenure home, but will include one interdisciplinary economics course relating to land use issues. Affiliations with other campus units such as the Gaylord Nelson Institute for Environmental Studies, the LaFollette Institute of Public Affairs, and the Land Information and Computer Graphics Facility, are possible. Send by January 1, 2005 a cover letter, vita, three letters of recommendation, a graduate transcript (entry level candidates only), and a writing sample to Bradford L. Barham, Chair, Department of Agricultural and Applied Economics, 427 Lorch Street, University of Wisconsin, Madison, WI 53706-1503. [barham@aae.wisc.edu](mailto:barham@aae.wisc.edu).

## Contacts and Links

### Executive Committee Contact Information

Chair Christopher G. Davis	202-694-5167	chrisdavis@ers.usda.gov
Vice-chair Doris J. Newton	202-694-5619	dnewton@ers.usda.gov
Professional Activities Keithly Jones (chair)	202-694-5172	kjones@ers.usda.gov
Secretary/Treasurer Stephen Tubene	410-222-6759	stubene@umd.edu
<b>Members-at large:</b> Daniel Rainey	501-575-55884	rainey@uark.edu
Eta Takele	909-683-6491x 243	takele@ucr.ac1.ucr.edu
Mary Mafuyai-Ekanem	336-334-7956	mafuyai@ncat.edu
<b>COSBAE member list server Coordinator:</b> Samuel Calhoun	202-694-5339	scalhoun@ers.usda.gov

### About Our Organization...

**COSBAE** 's mission is to encourage and promote the interests of black agricultural economics professionals within the AAEA structure and the broader agricultural community. Recognizing the importance of shared knowledge among all ag colleagues, COSBAE membership is open to all interested parties. Membership is \$10 per year. To join, please contact the AAEA office at [www.aaea.org](http://www.aaea.org).

We're updating the Webpage!  
*Stay tuned...*  
**[www.aaea.org](http://www.aaea.org)**

### **WEBPAGE COORDINATOR NEEDED!**

Got web skills? Please help maintain and update our webpage. Contact: Doris [dnewton@ers.usda.gov](mailto:dnewton@ers.usda.gov)