

## EXHIBITOR AND SPONSORSHIP OPPORTUNITIES

#AAEA2017 www.aaea.org/meetings/2017-aaea-annual-meeting





#### **ABOUT AAEA**

AAEA

The Agricultural & Applied Economics Association (AAEA) is a not-for-profit association serving the professional interests of members working in agricultural and broadly related fields of applied economics.

AAEA members are primarily employed by academic departments and government agencies in the field of agricultural and applied economics. Their work focuses on a combination of teaching, research, and cooperative extension programs. Their research covers a broad range of topics, including commercial agriculture, natural resource and environmental economics, and economic and rural development.

#### **AAEA STATISTICS:**

Approximately 2,500 members consisting of

- 66% in academia
- 23% in government or international service
- 11% in the private sector

#### **VISION STATEMENT**

AAEA will be the leading organization for professional advancement in, and dissemination of, knowledge about agricultural, development, environmental, food and consumer, natural resource, regional, rural, and associated areas of applied economics and business.

#### MISSION STATEMENT

To enhance the skills, knowledge, and professional contributions of economists who help society solve agricultural, development, environmental, food and consumer, natural resource, regional, rural, and associated applied economics and business problems.

#### WHO ATTENDS?

Most attendees work in academic departments, government agencies, NGOs, and in the private sector in the fields of agricultural and applied economics.

Last year, the Annual Meeting drew in over 1,600 attendees from 300 different organizations and 35 countries. We are expecting close to 1,400 attendees in Chicago, IL.

# EXHIBIT AND SPONSORSHIP OPPORTUNITIES

The Agricultural & Applied Economics Association (AAEA) invites you to connect with our members through exhibit and sponsorship opportunities at the 2017 Annual Meeting in Chicago, IL. The 2017 Annual Meeting runs from Sunday, July 30 to Tuesday, August 1, with pre-conference events on Saturday, July 29, and post conference events on Wednesday, August 2. Creating a partnership with AAEA as a 2017 Annual Meeting exhibitor or sponsor provides a valuable opportunity to increase your recognition among the top professionals and students in the field of agricultural and applied economics.

#### **EXHIBIT DETAILS**

Each 10' x 10' Exhibit booth includes:

- 8' high back wall and 3' high side drape
- One 6' skirted table
- Two chairs
- One-line ID sign.
- One badge with meeting registration
- Wi-Fi in meeting/exhibit area
- Your organization will also be listed in the Annual Meeting:
  - Program book (if registered by May 24, 2017)
  - Website
  - Mobile app

New this year! Exhibitors will be in a ballroom with the posters. We have planned additional events to bring traffic into the ballroom. The following events will occur in this ballroom:

Monday, July 31

Attendee Coffee Break: 8:00 – 9:00 am

11:30 am - 12:30 pm

Poster Reception: 4:15 – 5:30 pm

• Tuesday, August 1

Attendee Coffee Break: 8:00 am - 9:00 am
Poster Reception: 11:30 am - 1:15 pm

#### You are also welcome to join AAEA in the following events:

Welcome Reception: Sunday, July 30, 7:00 pm Closing Reception: Tuesday, August 1, 7:30 pm

#### **EXHIBIT COSTS**

One Exhibit Booth	\$750
Additional Exhibit Booth	\$350
Additional Meeting Registration	\$150

#### EXHIBIT INSTALLATION AND DISMANTLING

Exhibit Setup: Sunday, July 30 8:00 am – 4:00 pm Exhibit Teardown: Tuesday, August 1 3:00 pm – 4:00 pm

**Exhibit Hours** 

Monday, July 31 8:00 am - 6:00 pm Tuesday, August 1 8:00 am - 3:00 pm

#### **EXHIBITOR SERVICE KIT**

You will receive an exhibitor service kit which will contain information on services available, including electrical and shipping information.

#### **HOTEL ROOMS**

The 2017 AAEA Annual Meeting will take place at the Chicago Marriott Downtown Magnificent Mile, in Chicago, Illinois. Room blocks have been secured and all rooms are on a first-come, first-served basis.

To make a hotel reservation under the AAEA room block or make modifications, call (312) 836-0100 and mention that you are part of AAEA Annual Meeting or click on link to make room reservations <u>Chicago Marriott Downtown Magnificent Mile</u>

Deadline date for the AAEA group rate is: Thursday, July 6, 2017

#### Room rates:

Single/double: \$195.00

#### LIABILITY

Agricultural & Applied Economics Association (AAEA), its officers, employees, volunteers, and agents will not be responsible for any injury, loss, or damage that occurs to, or on account of the exhibitor of exhibitor's employees or property prior, during, or subsequent to the period covered by the exhibit contract. The exhibitor assumes all responsibility and agrees to indemnify, defend, and hold blameless AAEA, its officers, directors, employees, volunteers, and agents against any claim and any or all cost, loss, or expense thereof arising out of the use of the exhibition premises. AAEA provides access to space, at a cost, to approved and registered exhibitors at AAEA's Annual Meeting. Acceptance of an exhibit is not to be construed or promoted as an endorsement by AAEA.

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(Reserve by May 24, 2017 to be included in t	the conference program book)		
Exact Company Name as it should appear in	all listings:		
Address			
City State/Prov	· ·	i i	
Contact Name	Email		
Phone Company	Company Website _		
Brief description of service/products offered b	y your organization (50 words max):		
One Exhibit Booth	\$750	\$	
Name on Primary/Sessions Badge:			
Additional Exhibit Booth \$350	\$350	\$	
☐ Additional Meeting Registration \$150 Qu	vantity: \$150	\$	
Name for Additional Registration:	·		
Name for Additional Registration:			
Name for Additional Registration:			
PAYMENT OPTIONS			
Check enclosed or in mail (U.S. funds drav	wn on a U.S. bank payable to AAEA)		
☐ Credit Card	, , , , , , , , , , , , , , , , , , ,		
Card Number		Expiration Date	
Authorizing Signature		Date	
Card Holder Name			
E-mail			

#### **RETURN FORM TO:**

AAEA • 555 East Wells Street, Suite 1100 • Milwaukee, WI 53202 with check or money order. Checks must be payable to AAEA in US dollars and drawn on a U.S. bank. Money orders accepted in U.S. dollars only OR Fax to (414) 276-3349

Cancellation Policy Any cancellations must be made in writing to AAEA (by mail to the above address, fax to (414) 276-3349, or e-mail to mannen@aaea.org). Cancellations received before **May 24, 2017** will be refunded less a \$100 processing fee. No refunds will be made for cancellations received after May 24, 2017.

Questions? Contact Mary Annen at mannen@aaea.org or (414) 918-3190.

## Sponsorship Opportunities

There are a variety of sponsorship opportunities available at the 2017 AAEA Meeting in Chicago, IL. This prospectus is designed to serve as a starting point, with leadership and staff happy to discuss the sponsorship opportunities in more detail. We will create a customized sponsorship package to match the interests and needs of your organization. Thank you for considering sponsorship with AAEA. If you have any questions or would like to explore our opportunities further, please contact Mary Annen at mannen@aaea.org.

## Sponsorship Benefits

By sponsoring the 2017 Annual Meeting, you are supporting the profession in a direct and recognizable way. In addition, sponsors will receive:

- One complimentary Annual Meeting registration
- Your organization's logo on all promotional materials and selected meeting signs
- A link to your organization's website and your logo on the Annual Meeting website and Mobile App
- Space for a personalized message from your organization in the App

Your entire sponsorship will go directly to the function or event that you select; the association does not use any of the funds for administrative or overhead expenses. Also, your sponsorship package will be customized so that both organizations receive the maximum benefit from the partnership.

Here are a few examples of the opportunities available:

- Mobile App: (Shared Opportunities) AAEA is creating a customized mobile app to help engage Annual Meeting attendees. The mobile app includes the meeting program. Features of the app will include a personal scheduling tool, speaker and attendee lists, maps, Twitter, and much more! By sponsoring the mobile app, your organization's logo would be advertised on the mobile application.
  - \$5,000 Splash Screen Sponsor (one opportunity). Includes Sponsor benefits plus:
  - · A full-page ad that displays when app is opened. Contact Mary Annen mannen@aaea.org for additional information on this premiere sponsorship.
- \$1,000 Banner Ad (multiple opportunities) Includes Sponsor benefits plus:
- · Placed on the main screen of the app for ultimate visibility.
- AAEA Welcome Reception: \$2,000 (Shared Opportunities)

The reception is open to all attendees and takes place immediately after the Keynote Address. The Welcome Reception is the premier event for attendees to network, reconnect and create new relationships, and it is very well attended (approximately 1,100 attendees). Sunday, July 30. Includes Sponsor benefits plus:

- Mention in the mobile app as sponsor of Welcome
- Banner Ad in the mobile app

- Attendee Break(s): \$1,000 (Shared Opportunities) AAEA provides three refreshment breaks. The breaks are scheduled in the common area promoting networking and interaction among exhibitors and attendees. Monday, July 31 and Tuesday, August 1, Includes Sponsor benefits plus:
  - Mention in the mobile app as sponsor of an Attendee **Break**
- AAEA Graduate Student Case Study Competition: \$1,000 (Shared Opportunities)

The competition is hosted by the Graduate Student Section of AAEA, and co-sponsored by the Agribusiness Economics and Management section of AAEA. Approximately 25-30 graduate students participate in the 2-day competition, and the winning team is recognized at the AAEA Awards Ceremony. Sponsorship would support travel assistance for competitors, meals, and/or cash awards for winners.

Includes Sponsor benefits plus:

- Mention in the mobile app as sponsor of the Case Study Competition.
- \*\*NEW\*\*AAEA Charging Station Sponsor \$1,500 Consider sponsoring a charging station. The charging station includes 35 square feet of your branding. (Artwork due June 9, 2017). It is seven feet tall with 3 tiers of branding; and charges 18 devices simultaneously. It will be located in the New "AAEA Connection Center", a high traffic, high visibility area for attendees to meet, network and recharge.

**Customized Opportunities:** AAEA is happy to work with you on a customized sponsorship package. If you have any questions or would like to explore our opportunities further, please contact Mary Annen mannen@aaea.org .

### SPONSORSHIP CONTRACT

(Reserve by May 24	, 2017 to be included in the conferen	ce program book)			
Exact Company Name	e as it should appear in all listings:				
Address					
City	State/Prov	Zip		Country	
Contact Name		Email			
Phone		Company URL			
Name for Registration					
Brief description of s	ervice/products offered by your orga	nization (50 words max):			
SPONSORSHIPS:					
Submit all logos as p	press-ready and in Eps format. Printed	program book is black and	d white.		
☐ Mobile App Splo	ash Screen Sponsor	\$5,000	\$		
☐ AAEA Welcome	Reception	\$2,000	\$		
Attendee Break(s	.)	\$1,000	\$		
☐ Mobile App Ban	ner Ad	\$1,000	\$	_	
AAEA Graduate	Student Case Study Competition	\$1,000	\$		
☐ Charging Station	Sponsor	\$1,500	\$		
<ul><li>Customized Opp</li></ul>	portunity		\$	_	
PAYMENT OPTIONS		1 1 11			
<ul><li>Check enclosed</li><li>Credit Card</li></ul>	or in mail (U.S. funds drawn on a U.S	. bank payable to AAEA)			
			_		
Card Number			Expire		
Authorizing Signature -				Date	
Card Holder Name					
E-mail					

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