

January 2020  
Volume 42, Issue 1

## AAEA News

### 2020 AAEA Fellows

AAEA is happy to announce and congratulate the 2020 Class of Fellows!

Awudu Abdulai,  
University of Kiel



Shenggen Fan,  
International Food Policy Research  
Institute



David Just,  
Cornell University



Will Masters,  
Tufts University



Scott Swinton  
Michigan State University



## 2020 Selected Presentation Papers and Posters

### ***Call for Abstracts – DEADLINE APPROACHING***

AAEA seeks submissions for Selected Presentations for the [2020 AAEA Annual Meeting](#) in Kansas City, MO. Selected Presentations are a submission category that represents both Selected Papers and Selected Posters. All submissions are reviewed and accepted together, and only after acceptance are the submissions designated as a paper or poster. At the time of submission, individuals will have the option for their submission to be considered as a poster only. There is no paper only option.

Submissions for Selected Presentations must include a two–page, single–spaced abstract that provides a clear explanation of what will be presented at the Annual Meeting. Authors should include in this abstract a discussion of the relevance of the topic, research methodology, preliminary results (if available), and potential for generating discussion during the meeting. Please ***do not include your name or contact information in the abstract file.***

Abstracts must be received by **Wednesday, January 15, 2020**, and should be submitted using AAEA’s online [Abstract Management System](#). Material previously presented at other meetings cannot be accepted, and the submitting author will be asked to verify that the material has not been presented elsewhere.

### **Review Process**

All submissions will be subjected to a common, double–blind review process. Authors select a topic area at the time of submission and abstracts are evaluated by reviewers within the respective topic area. The acceptance rate is roughly the same for each topic area. A list of topic areas is available [here](#). After the review process has been completed, topic leaders will construct coherent Selected Paper Sessions and Lightning Sessions based on a common topic. All remaining accepted presentations will be assigned as a poster. Presentation proposal acceptance notifications will be sent via email in March. Emails may be received in spam folders. Should you not find an email by mid–April, please feel free to contact the AAEA Business Office at [info@aea.org](mailto:info@aea.org) or at (414) 918–3190.

### **Posters**

Poster authors should be available during their assigned interval during the meeting for questions and discussion. The event program and mobile app will list the poster titles, authors, locations, and presentation time. ***Poster presenters must submit a PDF version of their poster to the AAEA submission site by May 22,***

### **Kansas City, MO Fun Fact Friday**

**December 27, 2019**

Fun Fact Friday: The Kansas City Barbecue Society reports that KC has more barbecue restaurants per capita than any other city in the nation. #AAEAKC20 #FunFactFriday #yummy

**January 3, 2020**

Fun Fact Friday: “If you want to see some sin, forget Paris and head to Kansas City” – Unknown

During the 1920s, Kansas City ignored Prohibition which led to an abundance of jazz clubs, brothels, and gambling halls—this ultimately earned Kansas City the nickname “The Paris of the Plains.” #AAEAKC20 #FunFactFriday #cheers

*Catch all of the #FunFactFriday on Twitter and Facebook.*

2020. Please keep submissions under 4 MB. AAEA will upload these posters to the AgEcon Search. Posters that miss this deadline will be withdrawn from the program.

### **Selected Paper Sessions and Lightning Sessions**

Up to 8 papers are included in a 90-minute Lightning Session, and up to 4 papers are included in a 90-minute Selected Paper Session. Therefore, each paper presentation in a Lightning Session is allotted 9 minutes, with 7 minutes to present and 2 minutes for discussion. Likewise, each presentation in a Selected Paper Session is allotted 20 minutes, with 15 minutes for presentation and 5 minutes for discussion.

*Authors of Selected Papers must submit a full version of their paper to the AAEA submission site by May 20,*

2020. Please keep submissions under 4 MB. AAEA will upload these papers to the AgEcon Search. Papers that miss this deadline will be withdrawn from the program. The full version of the paper has no length limitations, but less than 25 pages is preferred. Double-spaced, 8.5 by 11-inch, single-sided format is requested. Please follow the *American Journal of Agricultural Economics* style guidelines, with the exception of the single table/figure per page convention.

Submit your Selected Presentation in the online [Abstract Management System](#).

*Questions, please contact the AAEA Business Office at [info@aea.org](mailto:info@aea.org) or (414) 918-3190.*

### **2020 Organized Symposia**

#### ***Call for Proposals – DEADLINE APPROACHING***

AAEA seeks submissions for Organized Symposia for the 2020 AAEA Annual Meeting in Kansas City, MO. Proposals are due by **Wednesday, January 15, 2020**, and should be submitted using AAEA's online submission system. Submit proposals in the online [Abstract Management System](#).

Organized Symposium sessions highlight ideas or works-in-progress on a topic involving cooperative or competing efforts by two or more panelists. Symposia may involve panel discussions of prepared questions, debates, roundtable meetings, or other formats. Formal paper presentations are discouraged, nonetheless if such presentations are proposed, the organizer should explain how they will fit into a tightly coherent theme. In all cases, at least half of the session time should be reserved for discussion among the panelists and between the panelists and the audience.

Symposia may offer discussions of policy issues, research methods, emerging research results, teaching or outreach topics, issues in professional organization, or other matters. Proposals should include: session title, session rationale, names and contact information for the organizer and other participants, and a description of the symposium format that includes plans for discussion.

At least one proposer for the organized symposium must be a member of AAEA, and all presenters, speakers, and/or discussants at the Annual Meeting must be members of AAEA and registered for the Annual Meeting by **Wednesday, May 22, 2020**.

If you have any questions about submitting an Organized Symposia session proposal, please contact Mary Annen at [mannen@aaea.org](mailto:mannen@aaea.org) or at [\(414\) 918-3190](tel:4149183190).

## AAEA at the 2020 ASSA Annual Meeting

### **T.W. Schultz Memorial Lecture**

Susan Athey, *Stanford University*

Friday, January 3, 2020

6:15 pm – 8:45 pm

Manchester Grand Hyatt San Diego, Coronado B

*Reception will immediately follow the presentation*

---

### **AAEA Networking Reception**

Saturday, January 4, 2020

6:00 pm – 7:30 pm

Manchester Grand Hyatt San Diego, Coronado D

---

### **Friday, January 3**

#### [Studying Innovation in Agriculture – New Data and New Tools](#)

10:15 am – 12:15 pm

Manchester Grand Hyatt San Diego, Mission Beach A

Organizer: **Matthew Clancy**, *Iowa State University*

Moderator: **GianCarlo Moschini**, *Iowa State University*

Discussant: **Brian Wright**, *University of California, Berkeley*

Description: The role of research and development (R&D) in agriculture has long been recognized as critical, and there is a large literature linking agricultural productivity gains to R&D spending by the public and private sectors. In a world that confronts the challenges of climate change and a growing population, continued innovation to sustain productivity gains in agriculture will be of paramount importance. However, over the last few decades, major changes to the agricultural R&D landscape have been mounting. This session features three papers presenting new tools and datasets for exploring the changing landscape of agricultural R&D.

Papers:

- **Knowledge Spillovers in Agricultural Innovation: Evidence from Patents**  
**Matthew Clancy**, *Iowa State University*, **Paul Heisey**, *USDA Economic Research Service*, **Yongjie Ji**, *Iowa State University*, and **GianCarlo Moschini**, *Iowa State University*
- **How Do Patents Shape Global Value Chains? International and Domestic Patenting and Value-Added Trade**

Nikolas J. Zolas, *Center for Economic Studies, United States Census Bureau*, and Travis J. Lybbert, *University of California, Davis*

- **Venture Capital, Startups, and R&D for Agriculture and Food**  
Felipe De Figueiredo Silva, *University of California, Berkeley*, and Gregory D. Graff, *Colorado State University*

### [Automation and Digitalization in Agriculture](#)

2:30 pm – 4:30 pm

Manchester Grand Hyatt San Diego, Mission Beach A

Organizers: Xiaoxue Du, *University of Idaho*

Genevieve Nguyen, *Sociales et de Gestion Université Fédérale Toulouse Midi-Pyrénées*

Description: The agri-food sector has stepped into the era of automation and digitalization: automatic milking systems are quietly gaining popularity, machinery blueberry harvesters are replacing manual labor, drones are being used to support precision farming, etc. In this session, we discuss several key issues on automation and digitalization in agriculture.

Papers:

- **Toward Economic Foundations of Supply and Demand for Automation in Production Agriculture**  
David A. Hennessy, *Michigan State University*
- **Adoption of Mechanization Solutions for Harvesting Fresh Market Blueberries**  
R. Karina Gallardo, *Washington State University*, Liang Lu, *University of Idaho*, and Jill McCluskey, *Washington State University*
- **A General Equilibrium Model of Technology Adoption—Theory and Evidences from Robotic Milking Systems in Idaho**  
Xiaoxue Du, *University of Idaho*, Thomas Reardon, *Michigan State University*, Hernan Tejada, *University of Idaho*, and Philip Watson, *University of Idaho*
- **New Outsourced Services and Precision Farming in France**  
Geneviève Nguyen, *Sociales et de Gestion Université Fédérale Toulouse Midi-Pyrénées*, J. Brailly, *UMR INRA-AGIR*, and F. Purseigle, *INP-ENSAT*

### **Saturday, January 4**

#### [Fertility in a Changing Environment: Climate Change, Migration, and Social Networks](#)

8:00 am – 10:00 am

Manchester Grand Hyatt San Diego, Mission Beach A

Organizer: Joyce Chen, *The Ohio State University*

Discussant: Mark Rosenzweig, *Yale University*

Description: Demographic trends are a key determinant of the growth path for every economy, affecting everything from the size of the labor force to the rate of technological progress. While the broad features of demographic transition are well-understood, there is a great deal of heterogeneity in how fertility decisions respond to changing socio-economic conditions. Children are generally thought to be a normal good, suggesting that fertility will increase with income. However, the process of economic growth tends to increase the cost of raising children, as both women's labor force participation and the relative returns to child quality increase. These countervailing pressures imply that the net effect on fertility is complex and not easily predicted.

Papers:

- **It's Raining Babies? Flooding and Fertility Choices in Bangladesh**  
**Brian C. Thiede**, *Pennsylvania State University*, **Joyce J. Chen**, *The Ohio State University*, **Valerie Mueller**, *Arizona State University*, and **Yuanyuan Jia**, *The Ohio State University*
- **Mobility Effects on Fertility Decisions: A Case Study using the Mexico Family Life Survey**  
**Katerine Y. Ramirez Nieto**, *The Ohio State University*
- **Social Networks and Women's Reproductive Health Choices in India**  
**S Anukriti**, *Boston College*, **Catalina Herrera-Almanza**, *Northeastern University*, **Mahesh Karra**, *Boston University*, **Praveen K. Pathak**, *University of Delhi*

### [Women in Economics – Perspectives and New Initiatives from Five Professional Associations](#)

8:00 am – 10:00 am

Manchester Grand Hyatt San Diego, Coronado E

*Hosted by: Agricultural & Applied Economics Association, American Real Estate and Urban Economics Association, and American Finance Association*

Panelists: **Karen Pence**, *Federal Reserve Board*

**Renee Adams**, *University of Oxford*

**Simanti Banerjee**, *University of Nebraska-Lincoln*

**Vicki Bogan**, *Cornell University*

**Judith Chevalier**, *Yale University*

**Guido Friebel**, *Goethe University*

Description: This panel brings together representatives from the committees for women or under-represented minorities for five professional associations (AEA, AFA, AAEFA, AREUEA, EEA). Panel members will discuss the situation for women in economics from the perspective of their associations, and talk about initiatives and interventions that appear to be successful in promoting diversity and inclusion.

### [Market Structure and Pricing in Food Markets](#)

10:15 am – 12:15 pm

Manchester Grand Hyatt San Diego, Mission Beach A

Organizer: **Stephen F. Hamilton**, *California Polytechnic State University*

Moderator: **Stephen F. Hamilton**, *California Polytechnic State University*

Description: The recent rise in market concentration has dramatically altered the competitive landscape of food markets in the United States. Over the last several decades, market concentration has been increasing in agricultural procurement, food processing, and retailing sectors, raising concerns about reduced price competition and enhanced opportunities to exploit market power in the farm product markets and consumer markets that bookend an increasingly consolidated food distribution system. On the consumer side of the food system, supermarkets have become the driving force of transformation in the food industry through trends in selling formats towards increased prominence of large national chains in urban and rural markets, growing numbers of warehouse clubs and supercenters, and greater reliance on food banks to remove food from the marketing channel to ration consumer markets and support higher retail prices. On the farm production side of the food system, food distribution has become increasingly localized and geographically concentrated, allowing food processors greater ability to depress farm prices in agricultural procurement markets.

Papers:

- **Food Retailing in Rural America: Growth of National Chains and the Viability of Independent Stores**  
**Metin Çakır**, *University of Minnesota*, **Clare Cho**, *USDA Economic Research Service*, and **Xiangwen Kong**
- **The Effect of Competition on Pricing and Product Positioning: Evidence from Wholesale Club Entry**  
**Christoph Bauner**, *University of Massachusetts*, and **Emily Wang**, *University of Massachusetts, Amherst*
- **Spatial Competition and Pricing in Agricultural Procurement Markets: Evidence from the Corn Market in Indiana**  
**Jinho Jung**, *Purdue University*, **Juan Sesmero**, *Purdue University*, and **Ralph Siebert**, *Purdue University*
- **Food Waste, Food Banks, and Damaged Goods**  
**Timothy J. Richards**, *Arizona State University*, **John Lowery**, and **Stephen F. Hamilton**, *California Polytechnic State University*

#### [Farmer Adaptations to Climate and Environmental Change](#)

12:30 pm – 2:00 pm

Manchester Grand Hyatt San Diego, Mission Beach A

Organizer: **Robert Chambers**, *University of Maryland*

Discussant: **David Zilberman**, *University of California, Berkeley*



Description: Climate change is projected to become a major disruptor of the agricultural sector. It is therefore critical to generate an in-depth understanding of the nature and the constraints affecting farmer's ability to cope and adapt to changing environmental conditions. This session brings together experts in this area, harnessing new data sets and developing new approaches to better understand farmer adaptation to climate change. The session is comprised of 3 papers. The first explores how water property rights influence long-term decision making in agriculture, improving our understanding of inter-temporal decision-making in a changing climate. The second paper proposes a novel econometric approach to implicitly capture farmer adaptations to recent climatic trends. Such methodological advances are critical for detecting regions and agricultural systems that may be slow to adapt. The third paper revisits the drivers of the slowdown in crop yields in Western Europe and assesses whether these trends can be unequivocally attributed to climatic trends. In order to engage the audience, each presenter will ask a simple binary question before his/her presentation to gauge the participants' priors regarding the presentation to follow (e.g. what share of the audience believes a stylized result regarding the paper to be presented).

Papers:

- **Security of Property Rights and Long-Term Agricultural Investments: Drought, Water Rights, and Perennial Cropping Decisions in California**  
Frances C. Moore, *University of California, Davis* and Jesus Arellano Gonzalez, *University of California, Davis*
- **Do climate signals matter? Evidence from agriculture**  
Pierre Mérel, *University of California, Davis*, Matthew Gammans, *University of California, Davis*, and Xiaomeng Cui, *Jinan University*
- **Are Yields Slowing Down Due to Recent Climate Trends? Evidence from a Farm-level Panel in France?**  
Simone Pieralli, *INRA*, and Ariel Ortiz-Bobea, *Cornell University*

### [Climate Change Adaptation in Developing Countries: Constraints on Adaptation and Mechanisms for Relaxing Them](#)

2:30 pm – 4:30 pm

Manchester Grand Hyatt San Diego, Mission Beach A

Organizer: **Vis Taraz**, *Smith College*

Moderator: **Vis Taraz**, *Smith College*

Discussant: **John Hoddinott**, *Cornell University*

Description: As climate change accelerates, its impacts will be felt on agriculture around the globe. The IPCC predicts that it is likely or very likely that by the end of the century we will see increases in temperature, longer and more frequent heat waves, and longer and more frequent



droughts (IPCC 2013). Increased temperatures, heat waves and droughts have all been shown to have negative impacts on agricultural yields (Mehrabi & Ramankutty 2017, Schlenker & Roberts 2009, Zampieri et al 2017). Agricultural households in low- and middle-income countries are likely to suffer especially substantial damages, due to their location in low latitudes and their limited access to protective assets and infrastructure. Therefore, it is critical to understand what the constraints to climate change adaptation are for these households, and what mechanisms and policies can relax these constraints.

Papers:

- **Credit Access, Migration, and Climate Change Adaptation in Rural Bangladesh**  
Joyce Chen, *The Ohio State University* and Jon Einar Flatnes, *The Ohio State University*
- **Do Social Protection Programs Foster Short-term and Long-term Migration Adaptation Strategies?**  
Valerie Mueller, *Arizona State University*, Clark Gray, *UNC Chapel Hill*, Sudhanshu Handa, *UNC Chapel Hill*, and David Seidenfeld, *American Institutes of Research*
- **Has climate change driven structural transformation in India?**  
Maggie Liu, *Smith College*, Yogita Shamdasani, *University of Pittsburgh*, and Vis Taraz, *Smith College*

## Other News

### **Environmental Research PhD and Postdoc Opportunities**

#### ***The Gund Institute at UVM***

The [Gund Institute for Environment](#) at the University of Vermont (UVM) brings scholars and leaders together to accelerate research, uncover solutions and tackle the world's most pressing environmental issues. The Gund focuses on environmental issues at the interface of [four pressing research themes](#): climate solutions, health and well-being, sustainable agriculture, and resilient communities.

**Gund Institute Funded PhD Opportunities:** The Gund Institute for Environment seeks exceptional PhD applicants to start Fall 2020 and conduct interdisciplinary research on global environmental challenges. Applications are due January 15, 2020.

The Gund Institute is a newly expanded campus-wide research accelerator, where 180 faculty, global affiliates, postdocs, and graduate students collaborate widely to understand interactions among ecological, social, and economic systems. We explore environmental issues at the interface of four pressing research themes: climate solutions, health and well-being, sustainable agriculture, and resilient communities.

We are committed to ensuring an inclusive environment where diverse voices and perspectives are active and welcome. We encourage applicants who bring diverse perspectives to our community.

**CURRENT OFFERS:** Gund PhD Fellowships: We seek up to four PhD students to work on Gund research themes, especially the connections among them. Students will receive up to four years of support at \$32,000 per year, plus tuition.

Gund Barrett PhD Fellowships: We seek up to two PhD students for a new opportunity provided by the Gund Institute and UVM's College of Engineering and Mathematical Sciences (CEMS), supported by The Barrett Foundation. Students will receive up to four years of funding, including an annual stipend of \$35,000, plus tuition.

All students are eligible for health insurance, and conference and research funds.

For more information and application instructions, visit [uvm.edu/gund/gund-phd-fellowships](http://uvm.edu/gund/gund-phd-fellowships) .

**Gund Institute Postdoc Positions:** The Gund Institute for Environment seeks exceptional postdoctoral scholars to start Fall 2020 and conduct interdisciplinary research on major global environmental challenges. Applications are due **February 15, 2020**.

The Gund Institute is a newly expanded campus-wide research accelerator, where 180 faculty, global affiliates, postdocs, and graduate students collaborate widely to understand interactions among ecological, social, and economic systems. We explore environmental issues at the interface of four pressing research themes: climate solutions, health and well-being, sustainable agriculture, and resilient communities.

We are committed to ensuring an inclusive environment where diverse voices and perspectives are active and welcome. We encourage applicants who bring diverse perspectives to our community.

**ABOUT THE POSITIONS:** Gund Postdocs pursue rigorous, original research that spans traditional disciplines and advances Gund research themes. Postdocs are supervised by at least one Gund Faculty Fellow. Co-advisors from different departments are encouraged.

These two-year positions have an annual salary of \$49,000, plus benefits, and a \$5,000 per year discretionary fund for research costs and travel. Postdocs also benefit from professional development opportunities, including communications and policy training.

For more information and application instructions, visit: [uvm.edu/gund/postdoctoral-fellowships](http://uvm.edu/gund/postdoctoral-fellowships)

---

## **Food and Health Economics Workshop**

### **CALL FOR PAPERS**

The second Food and Health Economics Workshop will take place at the Toulouse School of Economics (TSE) June 18 and 19, 2020. The Food and Health Economics Workshop brings together researchers from around the world working in the field of Food and Health Economics.

The workshop provides a forum that encourages the development, critical appraisal, and dissemination of methodological research related to food and health economics. In this regard empirical, theoretical and experimental papers will be selected on the basis of their contribution to the advance of the knowledge on the topic.

Contributions would address and answer key policy questions through rigorous economic analysis. Possible topics include obesity, in particular children obesity, malnutrition, non-communicable chronic diseases, nutritional transition, ex-ante and ex-post evaluation of food and/or nutritional policies, strategic role of food firms, and food safety.

**DATES and VENUE:** June 18 and 19, 2020, Toulouse School of Economics (TSE), France.

**LOCAL ORGANIZERS:** Céline Bonnet (TSE-R, INRA), Catarina Goulão (TSE-R, INRA), Vincent Réquillart (TSE-R, INRA).

**SCIENTIFIC COMMITTEE:** Timothy Beatty (U.C. Davis), Pierre Chandon (INSEAD), Helmuth Cremer (TSE-R), Pierre Dubois (TSE-R), Fabrice Etilé (INRA, PSE), Stephanie von Hinke (U. Bristol, UK), Jayson Lusk (U. Purdue), Franco Sassi (Imperial College), Luigi Siciliani (U. York, UK), and local organizers.

**TO SUBMIT A PAPER:** The deadline to submit a research article is **February 29, 2020**. Preliminary versions of papers are accepted, but full papers will be given priority. Young researchers are especially encouraged to apply. Papers have to be sent to the following email address in pdf format:  
[fhew2020.conf@tse-fr.eu](mailto:fhew2020.conf@tse-fr.eu)

**NOTIFICATION of ACCEPTANCE:** March 31, 2020

**REGISTRATION:** April 30, 2020

**FORMAT:** The workshop is run over two days and comprises around 15 papers. The number of participants will be limited to around 50. Participants are expected to attend the whole of the meeting and play a role as author, discussant or chairperson.

**FEES:** Fees amount to 250 € VAT included. Lunch and dinner are provided by the conference.

**INFORMATION:** All relevant information will be made available on the conference website in due time;

<https://www.tse-fr.eu/fr/conferences/2020-food-and-health-economics-workshop>

If necessary, you may also contact the local organizers at [fhew2020.conf@tse-fr.eu](mailto:fhew2020.conf@tse-fr.eu)

---

## **Fall 2020 Issue of the Western Economic Forum**

### ***Submission Guidelines***

**Guidelines for Submitting Manuscripts:** All submissions to the Western Economics Forum must be submitted electronically in MS Word format. Author and institutional identifications will be removed from MS Word submissions by the editorial team prior to being sent to reviewers. Receipt of manuscripts will be acknowledged by e-mail.

**Authors' Identification and Title Page:** To protect their anonymity in the review process, *authors should not identify themselves on the title page or in any headers. A separate title page must be sent as an attachment to the editors* via email, and should include: (i) title; (ii) author names; and (iii) name, phone number, and email address of the corresponding author.

**Text Preparation and Style Guide: Regular Articles:** Final published length of regular articles for the WEF is targeted for 8–12 pages in final form or 2,500 words in length, with a maximum length of 15–20 pages in final form or 3,500 words in length – including reference list, tables and figures. There may be flexibility to accept more pages if appropriate – at the discretion of the editors. Double-space all text, including the abstract, acknowledgments, footnotes, and references. Place each table and figure on a separate page following the references. Make sure that the manuscript follows the style and formatting requirements outlined in the [JARE Style Guide](#) (<http://www.waeaonline.org/publications/jare/submission-guidelines>).

**Case Studies:** For the Fall 2020 issue of the Western Economics Forum there will also be a case studies section – with the case studies targeted for 3–5 pages in length in final form, and approximately 6–9 pages in length as initially submitted or 1,000 – 1,250 words in double-space text, including abstract, acknowledgements, footnotes and references. The [JARE Style Guide](#) style and formatting requirements will also be followed for Case Study articles. See the [Call for Papers and Case Studies for Fall 2020](#) for more information.

### Article Submissions

All documents must be submitted in MS Word format and will undergo double-blind peer-review before being considered for publication. Submit articles for the Fall 2020 WEF Journal to Editorial Team member Daniel M. O'Brien by email attachment at: [dobrien@ksu.edu](mailto:dobrien@ksu.edu).

### Author Rights

Authors who publish in the *WEF* retain copyright and publishing rights without restrictions and grant the journal right of first publication. Authors grant the Western Agricultural Economics Association and the *Western Economics Forum* a license to publish and distribute the work under a [Creative Commons Attribution-NonCommercial 4.0 International License](#), which allows others to share the work for noncommercial purposes, provided that (i) they acknowledge the work's authorship and initial publication in *JARE* and (ii) this is not done for commercial purposes. (More information can be found [here](#)).

Authors may enter into separate, additional contractual arrangements for the non-exclusive distribution of *JARE*'s published version of the work. This includes but is not limited to reproducing the contribution separately, in a university or institutional repository, or in any derivative work of which they are the author(s) or editor(s), subject only to giving proper credit in the work to the original publication of the contribution by the *WEF*.

### Instructions for Accepted Manuscripts

The final versions of accepted papers should follow standard *WEF* submission guidelines, paying particular attention to the [JARE Style Guide](#). Authors should also upload the native file in MS Word format. The final manuscript file should include a title page with the title, running head, authors' names and affiliations, abstract, keywords, JEL codes, acknowledgements, conflicts of interest, and short description (250 characters maximum).

---

### Western Economics Forum (*WEF*)

#### Call for Papers and Case Studies for Fall 2020

##### Topical Focus of Special *WEF* Issue:

##### *Adding Economic Value – Increasing Farm and Community Prosperity in the Western U.S.*

The Western Economics Forum (*WEF*) focuses on interdisciplinary issues relevant to the Western United States. Western state economies continue to be impacted by highly variable returns to key commodities; policies that influence the availability of labor, water and other critical inputs; as well as weather patterns that affect the quantity and quality of agricultural production. In response, agricultural producers, researchers, community organizations and educators are seeking strategies to smooth variability in rural incomes, create new sources of employment, reduce use of increasingly scarce inputs to production, and develop markets for new services and products.

The Western Economics Forum organizes peer-reviewed economic research and cutting-edge thinking and ideas about contemporary issues affecting the Western United States. The papers and case studies in this special issue for fall 2020 are meant to inform community practitioners, technical assistance providers and policy makers as well as academics and agency personnel working and involved in increasing farm and community prosperity.

For its Fall 2020 issue, the Western Economics Forum welcomes authors to submit **papers** or **articles** for peer review addressing both validated and emerging tools and strategies that contribute economic benefit to Western agricultural value chains. We seek papers exploring how innovations in production, processing, marketing and policy are creating new opportunities for agricultural producers to improve their financial wellbeing and create positive spillover effects in their communities. Papers might analyze the value created by the introduction of new specialty crop and livestock products, new production methods such as indoor and agrivoltaic systems, new processes for creating or distributing agricultural and food products, and new markets for products or services such as agritourism or farm to school programs. These papers are intended in general to be 10–12 pages or 2,500 words in final form, with up to 15–20 pages and 3,500 words maximum.

This issue also includes a **case study section**. We encourage community organizations, entrepreneurs and collaborative ventures to submit case studies or briefs (final form) about innovative projects addressing issues related to food production, processing, marketing and/or distribution issues with economic implications. These case studies can be preliminary reports and may include less quantitative analysis than what is in a conventional research paper. The article should include the project

objectives, steps taken, quantitative and/or qualitative evaluation methodologies and project outcomes. It can include online links to supplementary content. These case studies are intended to be 3–5 pages in final form (i.e., 1,000–1,250 words).

All submissions, including both submitted papers and case studies, will be peer reviewed.

**Submission Guidelines:**

Authors are required to provide WEF editors with suggestions for at least 2–3 reviewers for each article submitted. See complete submission guidelines for Fall 2020 WEF issue on the Western Economics Forum website, part of the Western Agricultural Economics Association, i.e., WAEA, <http://www.waeaonline.org/>

**Submission Timeline:**

Deadline for Submission: **April 1, 2020**

The **Western Economics Forum** is sponsored by the **Western Agricultural Economics Association**. For past issues of the Western Economics Forum, visit the following web address:

<http://www.waeaonline.org/publications/western-economics-forum>

---

**International Food Marketing Research Symposium****Call for Papers**

**San Antonio, TX, June 17–18, 2020**

We are now accepting submissions for the International Food Marketing Research Symposium to be held on June 17–18, 2020 with Texas A&M University, in San Antonio, TX.

In the months to come, details will follow regarding programs, accommodations, and local food related activities and events.

After a successful 2019 conference co-hosted with the University of the Sunshine Coast, AU, we expect a large international group to join us again at the 2020 conference co-hosted by the Agribusiness, Food, & Consumer Economics Research Center at Texas A&M University.

There will be a welcome reception on Tuesday, June 16 and two full days of conference programming on Wednesday and Thursday, June 17 & 18, 2020.

We again will host a special session for PhD students to present and discuss their work with senior faculty and peers.

**Registration**

You may send abstracts and papers for peer review and register online at [www.institutefpm.com](http://www.institutefpm.com). The submission deadline is **April 15, 2020**.

The 2020 proceedings will contain only extended abstracts (5 pages). Only extended abstracts will be considered for best paper awards.

### Conference Co-chairs

Mark Lang, Department of Marketing, The University of Tampa, and Gary W. Williams, Agribusiness, Food, & Consumer Economics Research Center, Texas A&M University

### Partnering Journals

The Conference is partnering with the *Journal of Food Products Marketing*, the *Journal of International Food and Agribusiness Marketing*, and *Economia Agro-Alimentare/Food Economy*. A selection of the best articles will be considered for publication in the journals.

### Conference Information

The Institute of Food Products Marketing hosts this 2-day research symposium as a forum for discussion and communication of food marketing research. This is a peer reviewed academic conference for food marketing articles and student papers. The session topics have included:

- Consumer Behavior
- Marketing Strategy
- Retailing/Merchandising/Private Label
- Product Development/Innovation
- Advertising/Promotion
- Pricing
- Technology/E-Commerce
- Agribusiness & Marketing
- Health/Nutrition/Organic
- Channels/Supply Chain
- Global Issues/Perspective
- Sustainability/Ethics

Abstracts of accepted presentations will be published in a Conference Proceedings.

We encourage graduate students to submit their work. There will be certificates awarded for the best student and overall papers.

The conference fee includes conference materials, a welcome reception, lunch and coffee breaks each day, and a closing dinner at a nearby location.

Information about travel, hotels, restaurants, and tourist activities will be available at [www.institutefpm.com](http://www.institutefpm.com) in February, 2020.

You can email questions to [mlang@ut.edu](mailto:mlang@ut.edu).

---



## **Fulbright Specialist Program Engineering Education Project Open Call**

The Fulbright Specialist Program (FSP) is seeking a highly qualified professional to serve as a Specialist for the approximately 2-week project “Automation Processes of the Uses of Natural Resources” to take place in Bogotá, Colombia beginning in Fall 2019 or Spring 2020.

The Fulbright Specialist Program (FSP), part of the larger Fulbright Program, was established in 2001 by the U.S. Department of State, Bureau of Educational and Cultural Affairs (ECA). The program pairs highly qualified U.S. academics and professionals with host institutions abroad to share their expertise, strengthen institutional linkages, hone their skills, gain international experience, and learn about other cultures while building capacity at their overseas host institutions. Grant benefits include international round-trip economy class airfare, transit allowance, all applicable visa fees, a daily honorarium, enrollment in a limited health benefits program, lodging, meals, and in-country transportation.

**Host Institution:** Fundación Universitaria Konrad Lorenz

**Proposed Timeframe:** Approximately two weeks, ideally between mid-November and December 2019.

*Please note that dates may be flexible between March and April 2020, based upon the chosen candidate's availability.*

**Location of Project:** Bogotá, Colombia

### **Project Activities**

Fundación Universitaria Konrad Lorenz and Corporación Universitaria Minuto de Dios (UNIMINUTO), two private higher education institutions, work together to develop and promote scientific research to address social problems in Colombia. They seek a Specialist who can provide insight on developments in the automation of food production and farming in order to enhance Colombia's competitiveness in regional and international markets.

During the approximately two-week visit, the Specialist will engage with activities that include but are not limited to:

- Leading workshops for students, researchers, and professors on the innovations in automation of agricultural production, and the role of these technologies in natural resource transformation
- Advising on pedagogical methods for enhancing training in this topic at academic and professional levels
- Reviewing and evaluating current undergraduate curriculum addressing this topic across several programs, such as Engineering, Systems Engineering, Technology of Automation, and Agroecological Engineering and providing recommendations to ensure alignment with international standards
- Participating in a closing conference for participants to share insights gained through the project with other institutions of higher education and the public.

### **Preferred Qualifications**

The Specialist must possess knowledge in environmental and sustainability issues, particularly expertise in agricultural engineering, and demonstrated interest in social engagement projects. They should also have substantial experience in curriculum development and academic advising. Specialists with some proficiency in Spanish are preferred, however all applicants who possess the relevant expertise are encouraged to apply.

---

**6 Congreso Regional de Economía Agraria and IAAE-Inter-Conference Symposium**  
***The Role of the Agribusiness Sector in the Sustainable Development of Latin American Economies***

*October 7 – 9, 2020 in Montevideo, Uruguay*

The Inter-Conference Symposium seeks to provide an expanded regional network for agricultural and applied economists from all over Latin America and beyond focusing on the role of the agribusiness sector in the sustainable development of our rural economies. Providing a platform for discussion, exchange and networking, we are looking to strengthen our profession in the region.

The Argentinian, Chilean, and Uruguayan national associations in collaboration with the IAAE will invite the authors of the best presentations at the Inter-Conference Symposium to prepare full papers for possible publication in a special issue of *Agribusiness: An International Journal*.

The newly formed ISEPA, affiliated with the *Journal of Productivity Analysis* (JPA), encourages all of its many Founding Members and regular membership to participate in this Inter-Conference Symposium. The best presentations will be invited to submit a paper for possible publication in a Special JPA Issue on Latin American economic issues relating to efficiency and productivity.

The website for abstract submission will open on January 15, 2020. This website will also provide information on the venue in Montevideo and the organization of the Symposium. The deadline for submission of abstracts will be **April 30, 2020**.

Partial funding to participate in the Conference will be available to a limited number of PhD students and young professionals. Details will be forthcoming in the website.

If you need additional information at this time, please contact:

Federico García, [fedegarcias@gmail.com](mailto:fedegarcias@gmail.com) or

Boris E. Bravo-Ureta, [boris.bravoureta@uconn.edu](mailto:boris.bravoureta@uconn.edu)

---

**175 EAAE Seminar**

***Call for Papers***

Gargnano (Garda Lake) | Italy | May 13 – 15, 2020

The objective of the seminar is to improve the understanding of sustainability standards and their effects on agricultural, food, and bio-based value chains. The seminar focuses on public and private sustainability

standards. Both drivers and implications of their emergence are of interest, with emphasis on the economic, governance and policy perspectives. Emphasis is both on theoretical and empirical applications.

We are pleased to partner with [\*Applied Economic Perspectives and Policy \(AEPP\)\*](#), a journal of the Agricultural and Applied Economic Association (AAEA), for the work coming out of this seminar. Out of the papers accepted for the seminar, we anticipate publishing between 8–12 papers. This will compose a Special Issue that will be extensively promoted by the conference organizers, EAAE, AAEA, *AEPP*, and Wiley (the publisher of *AEPP*).

Confirmed keynote speakers are:

- *Prof. Miet Maertens* – KU Leuven
- *Prof. Ian Sheldon* – The Ohio State University
- *Prof. Sofia Villas-Boas* – University of California, Berkeley

The main topics of the Seminar are listed [here](#). Participants will have the opportunity to present a paper, a poster or organize thematic sessions on the topics of the seminar.

The Seminar is jointly organized by the Università degli Studi di Milano (Department of Environmental Science and Policy) and the Università Cattolica del Sacro Cuore (Department of Agri-food Economics).

Submissions are now open until **January 15, 2020**.

Event website: <https://eaae175.sustainabilitystandards.it/>

Event contact: [eaae175@sustainabilitystandards.it](mailto:eaae175@sustainabilitystandards.it)

---

### Member Benefits

- [Membership Directory](#)
- [Members in the News Highlights](#)
- [Mentorship Resources](#)
- [AJAE Advance Access](#)
- [AEPP Advance Access](#)

### The Exchange

is published biweekly by the Agricultural & Applied Economics Association.

Submissions to *The Exchange*:

AAEA Business Office  
555 E. Wells Street, Suite 1100  
Milwaukee, WI 53202  
Phone: (414) 918-3190  
Fax: (414) 276-3349  
email: [info@aaea.org](mailto:info@aaea.org)  
[www.aaea.org](http://www.aaea.org)



*Volume 42, Issue 1-January 2020*

### Open Jobs

- [Postdoctoral Fellow](#)  
University of Idaho (Posted: 12/13/2019)
- [012026 - External Ad - Ad Astra Fellows, UCD School of Agriculture and Food Science](#)  
University College Dublin (Posted: 12/06/2019)
- [Assistant Professor of Forest Resource Economics](#)  
Michigan State University (Posted: 12/05/2019)

View *all Job Openings on the [AAEA Job Board](#)*.

### Working with the Media

What research are you working on? Want to be an expert source for journalists working on a story? Contact Allison Scheetz at [AScheetz@aaea.org](mailto:AScheetz@aaea.org)

[View all Press Releases HERE](#)

### Member in the News

Do you know an AAEA Member who has made statewide, national, or international news?

Send a link of the article to Jessica Weister at [JWeister@aaea.org](mailto:JWeister@aaea.org) or [info@aaea.org](mailto:info@aaea.org).

[View other Members in the News HERE](#)

### Anti-Harassment and Code of Conduct Policy

AAEA is committed to the fair, ethical treatment of all of its members and all other individuals participating in AAEA activities or activities connected with, or related to, AAEA activities, while providing an atmosphere that promotes a variety of research, teaching and extension/outreach activities.

AAEA has zero tolerance for, and prohibits any type of, discrimination or harassment, including sexual harassment, either within the organization, at professional meetings, in the field, or anywhere professional activities are conducted under the aegis of the AAEA.

View the [policy](#) here.