



# 2018 AAEA Annual Meeting

Washington, D.C.

Washington Marriott Wardman Park

**AUGUST 5-7, 2018**

## EXHIBITOR AND SPONSORSHIP OPPORTUNITIES

#AAEADC2018    [www.aaea.org/meetings/2018-aaea-annual-meeting](http://www.aaea.org/meetings/2018-aaea-annual-meeting)



# AAEA

Agricultural & Applied  
Economics Association



## ABOUT AAEA

---

The Agricultural & Applied Economics Association (AAEA) is a not-for-profit association serving the professional interests of members working in agricultural and broadly related fields of applied economics.

AAEA members are primarily employed by academic departments and government agencies in the field of agricultural and applied economics. Their work focuses on a combination of teaching, research, and cooperative extension programs. Their research covers a broad range of topics, including commercial agriculture, natural resource and environmental economics, and economic and rural development.

### AAEA STATISTICS:

Approximately 2,500 members consisting of

- 66% in academia
- 23% in government or international service
- 11% in the private sector

### VISION STATEMENT

AAEA will be the leading organization for professional advancement in, and dissemination of, knowledge about agricultural, development, environmental, food and consumer, natural resource, regional, rural, and associated areas of applied economics and business.

### MISSION STATEMENT

To enhance the skills, knowledge, and professional contributions of economists who help society solve agricultural, development, environmental, food and consumer, natural resource, regional, rural, and associated applied economics and business problems.

## WHO ATTENDS?

---

Most attendees work in academic departments, government agencies, NGOs, and in the private sector in the fields of agricultural and applied economics.

In Washington DC we are expecting 1,600 attendees from 300 different organizations and 35 countries.

## EXHIBIT AND SPONSORSHIP OPPORTUNITIES

---

The Agricultural & Applied Economics Association (AAEA) invites you to connect with our members through exhibit and sponsorship opportunities at the 2018 Annual Meeting in Washington, DC. The 2018 Annual Meeting runs from Sunday, August 5 through Tuesday, August 7, with pre-conference events on Saturday, August 4, and post conference events on Wednesday, August 8. Creating a partnership with AAEA as a 2018 Annual Meeting exhibitor or sponsor provides a valuable opportunity to increase your recognition among the top professionals and students in the field of agricultural and applied economics.



## EXHIBIT DETAILS

Each 10' x 10' Exhibit booth includes:

- 8' high back wall and 3' high side drape
- One 6' skirted table
- Two chairs
- One-line ID sign.
- One badge with meeting registration
- Wi-Fi in meeting/exhibit area
- Your organization will also be listed in the Annual Meeting:
  - Program book (if registered by May 30, 2018)
  - Website
  - Mobile app
- **You are also welcome to join AAEA in the following events:**
  - Welcome Reception: Sunday, August 5, 7:00 – 8:00 pm
  - Closing Reception: Tuesday, August 7, 7:30 – 8:30 pm

### EXHIBIT COSTS

One Exhibit Booth .....	\$750
Additional Exhibit Booth .....	\$350
Additional Meeting Registration .....	\$150

### EXHIBIT INSTALLATION AND DISMANTLING

Exhibit Setup:	Sunday, August 5	2:00 – 6:00 pm
Exhibit Teardown:	Tuesday, August 7	4:15 – 6:15 pm

### Exhibit Hours

Monday, August 6	8:00 am – 5:00 pm
Tuesday, August 7	8:00 am – 4:15 pm

### EXHIBITOR SERVICE KIT

You will receive an exhibitor service kit which will contain information on services available, including electrical and shipping information.

### HOTEL ROOMS

The 2018 AAEA Annual Meeting will take place at the Washington Marriott Wardman Park, in Washington, DC. Room blocks have been secured and all rooms are on a first-come, first-served basis.

To make a hotel reservation under the AAEA room block or make modifications, call (202) 328-2000 and mention that you are part of AAEA Annual Meeting or click on link to make room reservations [Washington Marriott Wardman Park](#) Deadline date for the AAEA group rate is: **Thursday, July 12, 2018 or when room block fills, whichever comes first.**

### Room rates:

- Single/double: \$199.00

### LIABILITY

Agricultural & Applied Economics Association (AAEA), its officers, employees, volunteers, and agents will not be responsible for any injury, loss, or damage that occurs to, or on account of the exhibitor or exhibitor's employees or property prior, during, or subsequent to the period covered by the exhibit contract. The exhibitor assumes all responsibility and agrees to indemnify, defend, and hold blameless AAEA, its officers, directors, employees, volunteers, and agents against any claim and any or all cost, loss, or expense thereof arising out of the use of the exhibition premises. AAEA provides access to space, at a cost, to approved and registered exhibitors at AAEA's Annual Meeting. Acceptance of an exhibit is not to be construed or promoted as an endorsement by AAEA.



### EXHIBITOR ONLY CONTRACT

(Reserve by May 30, 2018 to be included in the conference program book)

Exact Company Name as it should appear in all listings:

Address \_\_\_\_\_

City \_\_\_\_\_ State/Prov \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_

Contact Name \_\_\_\_\_ Email \_\_\_\_\_

Phone Company \_\_\_\_\_ Company Website \_\_\_\_\_

Brief description of service/products offered by your organization (50 words max):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

One Exhibit Booth ..... \$750 \$ \_\_\_\_\_

Name on Primary/Sessions Badge:

Additional Exhibit Booth \$350 ..... \$350 \$ \_\_\_\_\_

Additional Meeting Registration \$150 Quantity: ..... \$150 \$ \_\_\_\_\_

Name for Additional Registration:

Name for Additional Registration:

Name for Additional Registration:

#### PAYMENT OPTIONS

Check enclosed or in mail (U.S. funds drawn on a U.S. bank payable to AAEA)

Credit Card

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Authorizing Signature \_\_\_\_\_ Date \_\_\_\_\_

Card Holder Name \_\_\_\_\_

E-mail \_\_\_\_\_

#### RETURN FORM TO:

AAEA • 555 East Wells Street, Suite 1100 • Milwaukee, WI 53202  
with check or money order. Checks must be payable to AAEA in  
US dollars and drawn on a U.S. bank. Money orders accepted in  
U.S. dollars only OR Fax to (414) 276-3349

**Cancellation Policy** Any cancellations must be made in writing to AAEA (by mail to the above address, fax to (414) 276-3349, or e-mail to [mannen@aaea.org](mailto:mannen@aaea.org)). Cancellations received before **May 30, 2018** will be refunded less a \$100 processing fee. No refunds will be made for cancellations received after May 30, 2018.

Questions? Contact Mary Annen at [mannen@aaea.org](mailto:mannen@aaea.org) or (414) 918-3190.

## SPONSORSHIP OPPORTUNITIES

There are a variety of sponsorship opportunities available at the 2018 AAEA Meeting in Washington, DC. This prospectus is designed to serve as a starting point, with leadership and staff happy to discuss the sponsorship opportunities in more detail. We will create a customized sponsorship package to match the interests and needs of your organization. Thank you for considering sponsorship with AAEA. If you have any questions or would like to explore our opportunities further, please contact Mary Annen at [mannen@AAEA.org](mailto:mannen@AAEA.org).

## SPONSORSHIP BENEFITS

By sponsoring the 2018 Annual Meeting, you are supporting the profession in a direct and recognizable way. In addition, sponsors will receive:

- One complimentary Annual Meeting registration
- Your organization's logo on all promotional materials and selected meeting signs
- A link to your organization's website and your logo on the Annual Meeting website and Mobile App
- Space for a personalized message from your organization in the App

Your entire sponsorship will go directly to the function or event that you select; the association does not use any of the funds for administrative or overhead expenses. Also, your sponsorship package will be customized so that both organizations receive the maximum benefit from the partnership.

Here are a few examples of the opportunities available:

- **Mobile App:** (Shared Opportunities)  
AAEA is creating a customized mobile app to help engage Annual Meeting attendees. The mobile app includes the meeting program. Features of the app will include a personal scheduling tool, speaker and attendee lists, maps, Twitter, and much more! By sponsoring the mobile app, your organization's logo would be advertised on the mobile application.
  - **\$5,000 Splash Screen Sponsor** (one opportunity).  
Includes Sponsor benefits plus:
    - A full-page ad that displays when app is opened.  
Contact Mary Annen [mannen@aaea.org](mailto:mannen@aaea.org) for additional information on this premiere sponsorship.
  - **\$1,000 Banner Ad** (multiple opportunities)  
Includes Sponsor benefits plus:
    - Placed on the main screen of the app for ultimate visibility.
- **AAEA Welcome Reception: \$2,000** (Shared Opportunities)  
The reception is open to all attendees and takes place immediately after the Keynote Address. The Welcome Reception is the premier event for attendees to network, reconnect and create new relationships, and it is very well attended (approximately 1,100 attendees). Sunday, August 5.  
Includes Sponsor benefits plus:
  - Mention in the Meeting app as sponsor of Welcome Reception
  - Banner Ad in the Meeting app

- **Attendee Break(s): \$1,000** (Shared Opportunities)  
AAEA provides three refreshment breaks. The breaks are scheduled in the common area promoting networking and interaction among exhibitors and attendees. Monday, August 6 and Tuesday, August 7.  
Includes Sponsor benefits plus:
  - Mention in the mobile app as sponsor of an Attendee Break
- **AAEA Graduate Student Case Study Competition: \$1,000** (Shared Opportunities)  
The competition is hosted by the Graduate Student Section of AAEA, and co-sponsored by the Agribusiness Economics and Management section of AAEA. Approximately 25-30 graduate students participate in the 2-day competition, and the winning team is recognized at the AAEA Awards Ceremony. Sponsorship would support travel assistance for competitors, meals, and/or cash awards for winners.  
Includes Sponsor benefits plus:
  - Mention in the mobile app as sponsor of the Case Study Competition.

**Customized Opportunities:** AAEA is happy to work with you on a customized sponsorship package. If you have any questions or would like to explore our opportunities further, please contact Mary Annen [mannen@aaea.org](mailto:mannen@aaea.org), or (414) 918-3190.



# SPONSORSHIP CONTRACT

(Reserve by May 30, 2018 to be included in the conference program book)

Exact Company Name as it should appear in all listings:

Address \_\_\_\_\_

City \_\_\_\_\_ State/Prov \_\_\_\_\_ Zip \_\_\_\_\_ Country \_\_\_\_\_

Contact Name \_\_\_\_\_ Email \_\_\_\_\_

Phone \_\_\_\_\_ Company URL \_\_\_\_\_

Name for Registration \_\_\_\_\_

Brief description of service/products offered by your organization (50 words max):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

### SPONSORSHIPS:

**Submit all logos as press-ready and in Eps format. Printed program book is black and white.**

<input type="checkbox"/> Mobile App Splash Screen Sponsor .....	\$5,000	\$ _____
<input type="checkbox"/> AAEA Welcome Reception .....	\$2,000	\$ _____
<input type="checkbox"/> Attendee Break(s) .....	\$1,000	\$ _____
<input type="checkbox"/> Mobile App Banner Ad .....	\$1,000	\$ _____
<input type="checkbox"/> AAEA Graduate Student Case Study Competition .....	\$1,000	\$ _____
<input type="checkbox"/> Customized Opportunity .....		\$ _____

### PAYMENT OPTIONS

- Check enclosed or in mail (U.S. funds drawn on a U.S. bank payable to AAEA)
- Credit Card

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_

Authorizing Signature \_\_\_\_\_ Date \_\_\_\_\_

Card Holder Name \_\_\_\_\_

E-mail \_\_\_\_\_

### RETURN FORM TO:

AAEA • 555 East Wells Street, Suite 1100 • Milwaukee, WI 53202  
with check or money order. Checks must be payable to AAEA in US dollars and drawn on a U.S. bank. Money orders accepted in U.S. dollars only OR Fax to (414) 276-3349.

**Cancellation Policy** Any cancellations must be made in writing to AAEA (by mail to the above address, fax to (414) 276-3349, or e-mail to [mannen@aaea.org](mailto:mannen@aaea.org)). Cancellations received before **May 30, 2018** will be refunded less a \$100 processing fee. No refunds will be made for cancellations received after May 30, 2018.