

President-Elect
Allan Gray, Professor, Purdue University



Dr. Gray joined the faculty at Purdue University in August 1998. His research interests are agribusiness management, strategic planning, decision making under uncertainty, and simulation. Current research is being conducted on the attitudes and buying behaviors of large commercial producers, strategic decision-making under uncertainty, and the strategic implications of agricultural policy for farms and agribusiness.

His publications cover a range of topics including the implications of the 2002 and 2008 farm bill for agricultural producers, a simulation approach to agribusiness behavior modeling, and risk/reward sharing in vertical arrangements between producers and processors. Dr. Gray is responsible for teaching Statistics for Decision-Making at the Masters of Science level, Strategic Agribusiness Management at the Ph.D. level, and Quantitative Analysis in the distance based MS/MBA program.

Dr. Gray has won numerous awards including The American Agricultural Economics Association's Distinguished Policy Contribution Award, The United States Distance Learning Association's Excellence in Distance Teaching Award and the 2007 American Agricultural Economics Associations Outstanding Extension Educator Award -- Less than 10 years experience.

Allan Gray
Vision Statement for the AEM Section

It is my strong belief that the AEM section of AAEA should be the premier organization for academic professionals interested in issues important to the agribusiness community. As the premier organization, AEM has a responsibility to facilitate the exchange of ideas among colleagues with similar interest in teaching, research, and Extension. There are a number of venues in which to accomplish this facilitation including those that have been instituted already: track proposals at AAEA meetings, the AEM newsletter, and webinars.

Moving forward, I would like to see AEM continue to strengthen its impact through its traditional delivery mechanisms. But, I would also like to help the organization pursue new initiatives. Some examples include:

- 1) Facilitate the development of materials and delivery mechanisms to help colleagues and agribusiness students (particularly at the graduate level) gain access to the knowledge base of the world-class faculty that we have as members of this organization.

- 2) Develop a stronger relationship with IAMA, AMA, ACCI and other organizations with similar interests to create synergies that benefit the members of each organization.
- 3) Grow the membership of AEM by creating a stronger connection to younger faculty and graduate students interested in agribusiness issues through targeted marketing efforts and engaging this target group in current and new initiatives as much possible.

Should I be elected as President-Elect of AEM I would work diligently with current leadership to strengthen our core delivery mechanisms. I would also assist in the new initiatives Aaron and others have in mind. I would also want to listen to the many other great ideas that the membership has for the future of AEM and begin to lay the groundwork for initiatives that would be undertaken during my year as President of AEM. I am looking forward to the opportunity to help lead AEM into the future and increase both its visibility and impact.