



# The Exchange

The newsletter of the American Agricultural Economics Association

## From the Presidents

### The Alphabet Soup of Association Outreach



In this issue, Bob Hauser and I are co-authoring the opening column, to provide an overview of the outreach activities funded and managed jointly between the Founda-

tion Board and the Executive Board. The main purpose of these activities is to represent the profession to various external audiences, including funding agencies, policymakers, and our fellow professional societies in allied fields. Generally this entails membership or support for five organizations—C-FARE, COSSA, COPAFS, CAST, and AAAS. The focus and objectives underlying this "alphabet soup" are outlined here.

One set of activities is focused on research policy at the federal level. Recent issues tackled by the Washington DC organizations include the role of social sciences in agricultural research, the size of NRI grants in the physical sciences compared to the social sciences, the need for new data on food consumption to address emerging policy issues, the elimination of the National Agricultural Worker Survey, and the potential long-run implications of mandated open-access publishing for our journals. These examples show how issues arise that impact our profession, and why it is valuable for the profession to stay informed and to have a means of communicating our

point of view.

Perhaps our most important partner in Washington DC is C-FARE, the Council on Food, Agricultural, and Resource Economics ([www.cfare.org](http://www.cfare.org)). This organization was established to strengthen the national presence of the agricultural economics profession. Examples of recent C-FARE activities include holding Congressional briefings on emerging policy issues, such as biosecurity; participating in visits to Congressional staff along with other agricultural and environmental science societies, and providing educational activities for agricultural economics summer interns. The C-FARE Board is composed of agricultural economists from the public and private sectors. The current AAEA representatives on that Board are Jon Brandt, George Norton, and Sally Thompson. The AAEA is only one source of support for C-FARE, which raises funds from a variety of sources, including Departments, the ERS, Farm Foundation and many others.

In addition to C-FARE, the AAEA is also a member of two other Washington DC based organizations, COSSA and COPAFS. COSSA is the Consortium of Social Science Associations, an advocacy organization for Federal support for the social and behavioral sciences. It includes over 100 members, including professional societies like AAEA, universities, and research institutions. COSSA's biweekly *Washington Update* can be read on-line at [www.cossa.org](http://www.cossa.org).

Our AAEA liaison to COSSA is Kitty Smith.

COPAFS is the Council of Professional Associations on Federal Statistics ([www.copafs.org](http://www.copafs.org)). AAEA has been a long-standing member of COPAFS, which has addressed statistical issues such as those surrounding the Census of Agriculture and definitions of rural and urban areas. Richard Just and Jerry Fletcher are the AAEA representatives to COPAFS. Jerry is also a member of the COPAFS Board and his report to the AAEA Economics, Statistics, and Information Resources Committee can be accessed at the AAEA Web site under Committees.

A second set of outreach activities focuses on enhancing our role within the larger world of science. CAST

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(www.cast-science.org) is the Council for Agricultural Science and Technology, an organization composed of the agricultural science societies. CAST assembles, interprets, and communicates information about science issues to policymakers, the media, and other stakeholders. Recent reports that reflect contributions from agricultural economists have addressed issues such as climate change, the urban/rural interface, and integrated pest management. AAEA's representative on the CAST Board is Mechel Paggi, and the current CAST President is an agricultural economist—Stanley Fletcher.

The AAAS, American Association for the Advancement of Science (www.aaas.org), is the world's largest scientific society, and publishes the widely read *Science* magazine. The AAEA is one of 260 affiliate societies in the AAAS. Susan Offutt provided details of AAEA contributions at the AAAS annual meetings in her May/June

2003 *The Exchange* column, and discussed the very high visibility it can provide. Carl Pray is the current AAEA representative to AAAS. Our President-elect, Per Pinstrup-Anderson, is the current chair of the AAAS Section for Agriculture, Food and Renewable Resources.

In our alphabet soup, we have left out one of the most important outreach activities supported by the Association, the *Choices* on-line magazine, an activity beyond the scope of this column. But it is worthwhile noting some synergies. As the new editorial team seeks to expand the reach of *Choices*, they will work with organizations such as C-FARE in promoting visibility among policymakers. Considerable cooperation occurs among various subsets of the above organizations as issues of mutual interest arise.

These activities are supported by the Foundation Board in most cases, and the Executive Board shares the support for C-FARE. In addition, AAEA mem-

bers donate their time and out-of-pocket expenses to participate in these organizations. The funds from the Foundation and the Executive Board are modest relative to the benefits of participation, and relative to our total expenditures. The Foundation's support for many of these activities dovetails with its mission goals in education and outreach. For the Executive Board, these activities are part of the AAEA's purpose to "support the dissemination of agricultural economics knowledge."

All of these organizations, like the AAEA, operate largely on volunteer labor. Many members of the AAEA donate their time in addition to those noted, and we are grateful for what they do. We hope this column has provided members with at least a small window on this important set of activities. We welcome any question that you might have about them. Thank you.

Laurian Unnevehr and  
Bob Hauser

## 2004 AAEA Foundation Donors

### Foundation Thanks 2004 Donors

Each year, the Foundation receives countless generous contributions from AAEA's members and friends. These donations enable the Foundation to provide financial assistance for AAEA members to attend meetings around the world, bring exciting speakers to our Annual Meeting, sponsor top-notch education sessions, support outreach activities of the Association and countless other projects. Following is a list of individuals who contributed \$100 or more to the Foundation during 2004. (Please note that outstanding pledges are not included).

#### Individuals

Executive Club \$10,000–\$24,999

Tom D. Bengard

Sponsors \$5,000–\$9,999

Stewart Resnick  
Luther G. Tween

Patrons \$1,000–\$4,999

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Burt and Marcia Sundquist

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Kenneth W. Ledman  
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Rich Allen  
Thaine H. Allison Jr.  
Jeffrey D. Apland  
Walter J. Armbruster  
Paul W. Barkley  
Andrew Barkley

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the Exchange is published bimonthly by the American Agricultural Economics Association. Subscriptions are available. To see conference announcements, other employment ads and rates, visit the Exchange Web page in the Members Only section of the AAEA Web site.

Employment advertisements are \$200 for the first three inches and \$60 for each additional inch.

The deadline for submissions is the 10th of the month preceding the issue date (e.g., April 10, for the May/June issue). Submit all items to: AAEA, 415 South Duff, Suite C, Ames, IA 50010-6600; Phone: (515) 233-3202; Fax: (515) 233-3101; e-mail: newsletter@aea.org; Internet: http://www.aea.org

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Barry & Dee Barnett  
 William G. Boggess  
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 Jon A. Brandt  
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## Organizations

Organizations/cooperatives/non-profits who have made cash contributions to various projects and programs of the AAEA Foundation during 2004 are as follows:

## Corporate Sponsors

Wells Fargo Foundation  
 Morning Star Company  
 University of California at Davis  
 Gowan Company LLC  
 Altria Group, Inc.  
 The James G. Boswell Foundation

## Attend the 2006 Annual Meeting for Free!

Register for the 2005 AAEA Annual Meeting in Providence by May 16, 2005, and be entered into a drawing for a complimentary 2006 Annual Meeting registration. The 2006 Annual Meeting will take place July 23–26 in Long Beach, California. Registrations must be postmarked on or before May 16, 2005, or received via fax or the AAEA Web site by May 16 to be eligible.

## Election Ballots Coming Soon

It's time for the annual AAEA Executive and Foundation Board Elections. Take advantage of this opportunity to have your voice heard association-wide!

The 2005 AAEA election ballot will be coming soon. Elections will be held April 15–May 15. All members who are paid in full before April 1 are eligible to vote. Members with valid e-mail addresses will receive ballots via e-mail. Those who request a paper ballot or who do not have current e-mail addresses on file will receive a ballot in the mail.

## AAEA Office

### AAEA: Your Beacon in Providence, Rhode Island

AAEA members have frequently told us that one of the most relevant reasons for joining AAEA is our Annual Meeting. This event provides AAEA members with the forum to present their research and work in the field of agricultural economics and related disciplines. Whether you are a faculty member seeking tenure or a graduate student looking forward to entering the job market, the AAEA Annual Meeting provides you with the opportunity to pursue your career aspirations. Our members consistently provide us with favorable feedback regarding the sense of value received by coming together with others to network and exchange ideas. We believe that we captured these expectations through this year's theme—AAEA: Your Beacon for Networking and Knowledge.

This year's Annual Meeting is scheduled for July 24–27 in Providence, Rhode Island. We are finalizing a schedule of opportunities that we hope will enlighten and challenge you. It is our goal that this year's event will provide you with cutting edge research and thought-provoking discussions. We have also strived to bring more to the Annual Meeting in order to address the ever-changing interests of the

profession. We are again proud to have sessions provided in partnership with the Association of Environmental and Resource Economists (AERE) and the American Council on Consumer Interests (ACCI). With the increasing interest in international agricultural economics, we will have a full track dedicated to international issues and research, sponsored by the new International Section of AAEA.

AAEA is excited to honor Dr. Michael Porter of Harvard University with the 2005 Galbraith Award. Dr. Porter will be presented this award during the Galbraith Forum Luncheon on Monday, July 25th. In addition to the award presentation, he will speak on his work and findings. Please be sure to register for this luncheon event when you submit your AAEA Annual Meeting registration.

When you receive your registration information, you will see that we are offering four pre-conference workshops and a tour on Saturday, July 23rd. The AAEA Executive Board has selected topics that will broaden your Annual Meeting experience. We encourage you to closely review and consider attending a pre-conference workshop.

If taking in some of the local New

England flavor is high on your agenda, we have planned two social activities for your pleasure. On Saturday night we have contracted with a local bus company to provide roundtrip transportation to the seaside community of Newport. Leave the driving to us as you enjoy a leisurely stroll through the quaint resort community and a casual evening of shopping and dining. On Tuesday, we have a family style summer picnic buffet planned. Come out and enjoy an old-fashioned clam-bake featuring lobster, barbecued chicken and all the fixings. You are encouraged to purchase tickets for both of these events when you register for the 2005 Annual Meeting.

In addition to the planned activities, Providence serves as a great starting point for daytrips throughout New England. We look forward to hosting you and your family in the renaissance city by the sea. Register before May 16th and be entered to win a free meeting registration for the 2006 AAEA Annual Meeting in Long Beach, California. The AAEA Executive Board and staff look forward to seeing you this summer in Providence!

Yvonne

### FAMPS Conference to be Held May 4–5 in Arlington

The Food and Agricultural Marketing Policy Section (FAMPS) of the AAEA is hosting a conference entitled, "Agricultural Marketing Channels as Competing Entities: Implications for Agricultural Marketing Policy" on May 4 & 5, 2005. The conference will be held at the Key Bridge Marriott in Arlington, Virginia.

Marketing channels in agriculture are changing rapidly. Interestingly, changes in the structure and organization of marketing channels, or supply chains, differ within and across agricultural and food sectors (e.g., "commodity" vs. branded products, hogs vs. grains). Furthermore, marketing channels are increasingly viewed as entities that

compete with each other. The conference will bring together academic, governmental, and industry leaders to discuss future directions in this policy area.

More information is available at the FAMPS Web site:

[www.agecon.uga.edu/~famps/](http://www.agecon.uga.edu/~famps/). Pre-registration is available at:

[www.aaea.org/sections/famps](http://www.aaea.org/sections/famps). The conference registration fee is \$150 prior to April 15 and \$175 afterward. The hotel room rate is \$189 per night. For more information, contact Keith H. Coble at 662.325.6670.

The Annual Meeting  
Web site is  
available at

[www.aaea.org/2005am](http://www.aaea.org/2005am)

Check the Annual Meeting Web site for most up-to-date information on the 2005 Annual Meeting.



## AAEA Announcements

### Meet the Staff... and Marilyn Moehlmann



Marilyn Moehlmann is the AAEA's newest addition to the Business Office Staff. She is the Accounting Manager in charge of accounting, monthly reports, audit and section financial reports. Marilyn has been with AAEA a little over three months and she says that the staff and members have been great to work with. "I appreciate their patience as I

come up to speed," she adds. Before coming to AAEA, Marilyn worked for Proliant, a protein producing company based in Iowa, as their Cost Accountant. Among her many other interests, gardening, quilting and her 7-month-old grandson John are on the top of her list.

Marilyn is originally from Iowa. After attending University of Iowa for two years, Marilyn and her husband Steve moved to Germany for a year. After Germany, Marilyn spent six and a half years in Salt Lake City, Utah, which is where she finished her BA in Psychology and raised her two children, Jennifer and Ben. After almost eight years away from Iowa, Marilyn returned with her children and husband to be closer to family. Marilyn got her start as a future accountant learning the trade as a part-time assistant of a friend who was a tax preparer. Marilyn returned to college, passed the CPA exam the first time she took it, and secured her first job as an accountant at Uncle B's Bakery. After the Bakery, Marilyn worked for Proliant for four years before coming to work for AAEA. In the coming year, Marilyn looks forward to mastering her job, getting to know the Association better and meeting more members.

The Executive Director of AAEA, Yvonne C. Bennett, CAE, SPHR, handles governance issues and new projects, and works with all staff on operations, membership, promotion, communication, finances and meetings. Gayle Tate is the Accounting Assistant and she processes accounts payable, tracks staff time, invoices page charges, employment ads, and equipment usage. Terri Haffner is the Association Services Manager, who skillfully handles office computers and network, member database programming and reporting. Terri leads the Employment Services effort and also supports all AAEA Foundation and Awards activities. Alice Hushagen is the new Association Services Assistant and will help with membership renewal entry, membership inquiries and meeting registration. Kay Snopek, Member Relations Coordinator, is responsible for AAEA membership data, membership renewal entry, membership inquiries, meeting registration and office administration. Roger Cox is the Membership Specialist; he coordinates AAEA membership recruitment and retention programs. He also supports all existing and new member services and products. Maarja Kolberg is AAEA's Communications Specialist, supporting all areas of AAEA marketing and communications, membership and meeting promotion, and media relations.

### Call for papers

#### ASSA 2006 Annual Conference

President-elect Per Pinstrup-Andersen is soliciting proposals for AAEA invited paper sessions at the 2006 Allied Social Sciences Association (ASSA) meeting in Boston, Massachusetts, January 6-8, 2006. Proposals that focus on (a) distribution of benefits and costs of trade liberalization and preferential treatments in agriculture, b) the impact of HIV/AIDS and other health risks on rural labor markets and food security in developing countries, and c) agricultural science policy are especially solicited. In addition, proposals for a session in memory of T. W. Schultz are invited. This session should focus on key components of Prof. Schultz's research portfolio. Proposals for sessions outside the above-mentioned topics will also be considered. The objective is to share and discuss new knowledge among participating AAEA members and to increase the dialogue between members of the AAEA and those in other organizations represented by the ASSA. The proceedings of these sessions are normally published in the RAE and each paper session is limited to a total of 50 manuscript pages. For all proceedings published in the RAE, regular page charges of \$90 per page apply.

Proposals should include proposed session title, paper titles, and names, addresses, phone numbers and e-mail addresses for the session organizer, moderator, paper presenters and discussants. A brief (approximately one page) justification for the session and a paragraph describing the objective of each paper should also be included. The general session format can be two papers with two discussants, three papers with one discussant, or four papers with no discussants. It is the organizer's responsibility to assure that all individuals identified in the proposal are willing to participate. Session organizers are responsible for obtaining any waivers to the membership requirement in advance from the President.

Sessions may be jointly sponsored with other ASSA member associations. AAEA encourages sessions that will attract a diverse set of participants from ASSA attendees. Please send proposals by April 29, 2005, to [submissions@aaea.org](mailto:submissions@aaea.org) in MS Word, WordPerfect, or PDF file.

### President-elect Calls for Committee Volunteers

President-elect Per Pinstrup-Andersen seeks volunteers to serve on the following 2005-2006 AAEA Committees: Awards, Communications/Publications, Economic Statistics and Information Resources, Fellows Selection, Finance, Meetings, Nominating, Professional Activities/New Initiatives, Employment Services and Teller Committee. If you are interested in serving, please contact Yvonne Bennett at 515.233.3202 or [yvonne@aaea.org](mailto:yvonne@aaea.org) by May 1, 2005.

## AAEA News

### A New Issue of Choices Now Available!

*Choices* is an online peer-reviewed magazine published by the AAEA for readers interested in the policy and management of agriculture, the food industry, natural resources, rural communities, and the environment. Online subscriptions are free of charge. Please go to [www.choicesmagazine.org](http://www.choicesmagazine.org) or read below for more information.

The following themes are planned for the Spring 2005 issue of *Choices*:

#### *Resources and the Environment*

Markets for Environmental Goods and Emissions

#### *Agribusiness and Finance*

The New Face of Agricultural Lending

The editors are also working on future theme coverage on food safety, supply chains, appraising nonmarket environmental attributes, biofuels, US participation in the WTO, and checkoff programs. Please see their thematic coverage page at <http://www.choicesmagazine.org/themes.htm> for a complete list and schedule of past and planned future themes.

*Choices* has changed in several ways since the August 2004 editorial appointment:

- Content has been redesigned with inclusion of thematic packages, but with continued acceptance of contributed papers.
- The referencing characteristics and peer-reviewed status has been improved. Volume and page numbers have been added. All material is being peer-reviewed and our contributed paper acceptance rate to date is under 20%.
- Submission and review guidelines have been revised and placed on the Web site.
- The copyright has been weakened.
- The Web page is being altered to be less complex and more serviceable.
- Help is being solicited in reaching potential readers through a distribution partner campaign.
- A closer relationship is being established with C-FARE (for more information on C-FARE, go to page 13).
- Whole issue .pdf copies are now available for those who want to be able to print issues on paper (that is where the page numbers are found).

### Contents of the New Issue

#### *Agribusiness and Finance Theme*

David P. Anderson, Guest Editor

#### **OVERVIEW: COUNTRY-OF-ORIGIN LABELING AND THE BEEF INDUSTRY** - David P. Anderson and Oral Capps, Jr.

In 2002 Congress mandated Country-of-Origin Labeling (COOL) for beef, lamb, pork, poultry, and fish. Arguments over COOL implementation continue today. Curiously, little definitive information was presented during the legislative debate on COOL costs and benefits or on consumer willingness to pay for labeled products. In this Winter 2004, Volume 19 issue of *Choices*, we piece together current economic research on costs, benefits, supply and demand shifts, willingness to pay, and future industry trends associated with COOL. Emphasis is placed on the beef industry.

#### **Who Will Bear the Costs of Country-of-Origin Labeling?**

By Gary W. Brester, John M. Marsh, and Joseph Atwood  
**Demand Shifts in Beef Associated with Country-of-Origin Labeling to Minimize Losses in Social Welfare** by Dan D. Hanselka, Ernest E. Davis, David P. Anderson, and Oral Capps, Jr.

#### **Will Consumers Pay a Premium for Country-of-Origin Labeled Meat?** By Wendy J. Umberger

**Potential Impact of Country-of-Origin Labeling on Beef Industry Structure** by John D. Anderson and Darren Hudson

#### *Agriculture and Trade Theme*

Joe Outlaw, Editor

#### **OVERVIEW: POTENTIAL DEFICIT REDUCTION EFFORTS AND WTO COTTON RULING ADDING TO POLICY UNCERTAINTY**

By Hal Harris and Joe Outlaw

Between changes resulting from potential budget reconciliation and changes that could be necessitated by the Brazilian cotton case against the United States, 2005 is shaping up to be an interesting year for agricultural policy. This set of papers provides background and framing for the issues that are likely to dominate in the coming year.

#### **The Agricultural Policy Outlook: Looking Back Focuses the Road Ahead** by Barry Flinchbaugh and Ron Knutson

**The WTO and US Agricultural Policy: Intersections and Consequences** by Stephanie Mercier

**History and Outlook for Farm Bill Conservation Programs** by Zachary Cain and Stephen Lovejoy

**Implications of Budget Reconciliation for Commodity Programs** by James Richardson and Joe Outlaw

#### *Grab Bag*

**DECOUPLING APPROACHES IN EUROPE AND NORTH AMERICA TRACKING/TESTING US AND CANADIAN CATTLE HERDS FOR BSE**

For full copies of the papers, please visit <http://www.choicesmagazine.org/>.

## AAEA News

### *Calls for applications*

#### Travel grants for graduate students

The AAEA Foundation seeks applicants for Graduate Student Travel Grants. These grants (up to \$300) are to defray housing and transportation costs associated with attending the AAEA Annual Meeting in Providence. Students in an agricultural economics graduate program at a U.S. college or university are eligible. Women and minorities are especially encouraged to apply. Applications should be forwarded through the institution's department head, with a limit of two applications per institution.

Applications should include the following information: (1) applicant's name, address and phone number; (2) applicant's current status as a graduate student, department and institution where enrolled, degree program, years

at the institution and anticipated completion date; (3) applicant's plans for participating in the AAEA Meeting; (4) a proposed budget for the trip including other sources of funding such as financial support from the department or institution.

Travel grants will be awarded based on financial need and active participation in the Meeting as a paper author, symposium participant or competitor in the graduate student case study competition. Please go on-line to [www.aaea.org](http://www.aaea.org) or [www.aaea.org/2005am](http://www.aaea.org/2005am) to download the application form. Application deadline is May 1. All inquiries should be sent via e-mail to [travelgrants@aaea.org](mailto:travelgrants@aaea.org).

#### Travel grants for minority professionals

The AAEA Foundation seeks applicants for Minority Professional Travel Grants to attend the 2004 AAEA Annual Meeting in Providence. Grants of up to \$500 will be offered to help defray travel and housing costs associated with attending the AAEA Annual Meeting. Eligible individuals are ethnic minorities who are U.S. citizens or permanent residents, hold a graduate degree in agricultural economics and are employed as agricultural economists. Also eligible are citizens/residents who are Ph.D. students who have completed all graduate work except the dissertation in an agricultural economics department in a U.S. college or university.

Applications should include (1) applicant's name, address, telephone number, employment status and residential status. Students must include a

statement of verification from their department head; (2) a brief statement of plans for participating in the AAEA Meeting; (3) a proposed budget for the trip including other sources of funding.

Selection criteria include (1) applicant must meet minority professional definition outlined above. Priority will be given to faculty of 1890 and other land grant institutions, especially those who are new to the academic ranks; (2) demonstration of financial need; (3) active participation in the Meeting. Priority will be given to individuals who are on the official program in Providence. Please go on-line to [www.aaea.org](http://www.aaea.org) or [www.aaea.org/2005am](http://www.aaea.org/2005am) to download the application form. Application deadline is May 1. All inquiries should be sent via e-mail to [travelgrants@aaea.org](mailto:travelgrants@aaea.org).

### *Call for applications*

#### AJAE Editors Sought for 2006

Editorship appointments for the *American Journal of Agricultural Economics (AJAE)* are staggered so that two new appointments are considered every two years. The board now seeks applications for two editors to be appointed for a four-year term, beginning in January 2006. Each editor handles approximately one-fourth of the submitted manuscripts and makes independent editorial decisions on these submissions. In addition, editors share the administrative responsibilities of managing the *AJAE*. Each editor should plan to dedicate 40 to 50 percent of his/her time to *AJAE* editorial duties.

The new editors should be prepared to begin the transition process in late 2005 with full duties commencing on or around Jan. 1, 2006. The AAEA Board will make final selections in early August. Interested candidates can consult the 1998 *AJAE* Editors' Report found in *AJAE* Vol. 80, No. 5 for information on the current *AJAE* editorial policy and process. Please consult the *AJAE* Web site at [http://aem.cornell.edu/special\\_programs/AJAE/index.htm](http://aem.cornell.edu/special_programs/AJAE/index.htm) to find out more about *AJAE*.

Applications should include a brief statement of editorial philosophy for the *AJAE*, curriculum vitae and statements of administrative support. They should also indicate the candidate's main areas of expertise from the following list: consumer demand, development, econometrics and quantitative methods, environmental economics, finance, futures markets, industrial organization, international economics, marketing, natural resources, or other (please specify). Applications should be sent electronically to Laurian Unnevehr at [laurian@uiuc.edu](mailto:laurian@uiuc.edu) by May 1, 2005.

Nominations of potentially interested candidates who can then be solicited for their materials are also welcome.

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### Special Request: Old Membership Directories

AAEA would like to build a historical archive of membership from its beginning in 1910. The Association is in search of old membership directories to help determine how long our members have been part of the Association. This data was originally available, but some of the member information was lost in a membership data conversion in 1999.

If you have an old copy of a membership directory, please contact the business office at [kay@aaea.org](mailto:kay@aaea.org) or call us at 515.233.3202

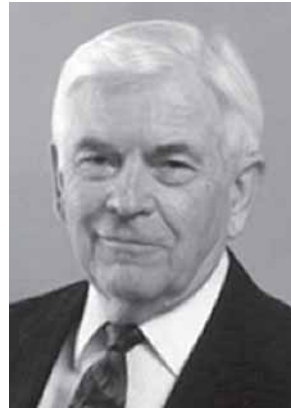
## News

### AAEA Member and Fellow Raymond R. Beneke Remembered

Ray Beneke was a scholar, an accomplished researcher and a dedicated supporter of agricultural economics throughout his entire career. But Ray will be remembered most for his teaching and advising. He literally built the Iowa State University Agricultural Business Program and taught and counseled several generations of students at Iowa State. To Ray, teaching mattered.

One of his great loves was the AAEA. He served as treasurer of the organization and was a major force behind the AAEA Foundation. Ray was singularly responsible for the highly successful Appreciation Club concept. Few agricultural economists have been as devoted to the profession as Ray. He will be long, and fondly, remembered.

Neil E. Harl



A Fellow and a former Secretary/Treasurer of AAEA, Raymond Rudolph Beneke died on Tuesday, February 1, 2005, in Roseville, Minn. He was 85 years old.

Dr. Beneke was born August 14, 1919, on the family farm near Laurens, in rural Pocahontas County, Iowa. He graduated from Laurens High School in 1936 and from Iowa State College in 1940. After teaching high school and serving in the U.S. Army, Beneke undertook graduate studies in agricultural economics at Iowa State in 1945. He received his Ph.D. in agricultural economics from the University of Minnesota in 1949. He married Marjorie Laurene Mather Sept. 5, 1948, in Laurens. They had two children, Janet, born in 1951, and Patricia, born in 1955.

He served on the faculty of Iowa State University for more than 40 years. He joined the Department of Economics in 1948 and served as its Chair from 1973 until 1984. In the early years of his career, he provided leadership in the development of the agricultural business program. He coauthored three textbooks pertaining to farm management and linear programming. In 1968, he received the Outstanding Teaching Award from ISU. That same year, he also received the Distinguished Undergraduate Teaching Award from AAEA. He received a faculty citation from the ISU Alumni Association in 1975.

Dr. Beneke was a strong supporter of international programs. ISU's Economics Department first became involved in a major way with international programs in the early 1960s. Dr. Beneke had summer assignments in Peru and Mexico in the 1960s and in Peru and Zambia during the 1980s and early 1990s. He was firmly convinced that the Economics discipline could make a major contribution toward alleviating poverty in the developing countries through improving decision making in the private sector and on the part of government. He welcomed qualified graduate students from developing countries, believing that the training of foreign graduate students was an efficient approach to improving the human condition in those countries.

He was trustee of the ISU Agricultural Foundation from 1978 to 1984. He became a professor emeritus in 1992. He served as Secretary/Treasurer of the AAEA from 1985 until

1993. Throughout this period of rapid innovation and change, Dr. Beneke provided effective stewardship of Association affairs, a dependable institutional memory, and skill in the development and guidance of an increasingly complex business office. In addition to leadership within the business office, he was available to provide reasoned counsel to Association officers—freely offered, but generally only when

asked. Beneke was named a Fellow of AAEA in 1996 due to his distinguished contribution to the advancement of agricultural economics through teaching, advising, research and administration. His lasting claim to distinction was the dedication skill and compassion with which he a) advised hundreds of undergraduates and supervised graduate degree candidates; b) served on graduate committees in economics and other disciplines; c) worked to refine linear programming into a useful farm management tool; d) provided leadership to the complex programs as Chair of the Department of Economics at Iowa State University; and e) made monumental contributions to the AAEA and the Foundation.

He traveled extensively. He conducted genealogical research, authoring a family book on the subject. Other interests included rose gardening, woodworking, antique cars, major league baseball, computers, Spanish, photography, electronic, and farm and business management.

According to Warren Johnston, AAEA President from 1990–1991, “Ray’s good judgement and vision for the Association fostered the development of the Association’s Business Office in Ames.... The growth in Business Office operations during his tenure included the addition of *Choices*, the development and associated activities of the AAEA Foundation, the editorial function of both the AAEA Newsletter and the Journal, establishment of a meetings coordinator... and ultimately the decision to hire a higher-time-commitment Executive Secretary to replace the Secretary/Treasurer position....”

Dr. Neil E. Harl stated in his supporting comments for 1996 AAEA Fellow nomination documents: “Ray Beneke will go down in the annals of the Association as one of the most influential agricultural economists of his generation of immediate post World War II entrants into the profession. His contribution has been not only through research and publications...but also through his influence with people. He has touched many, many lives with his vision of power and importance of agricultural economics.”

*Information gathered from Dr. Beneke's 1996 AAEA Fellows Nomination, which was largely written by Dr. Neil E. Harl.*

## AAEA News

### AAEA Welcomes 59 New Members!

**George W. Alcee**, OECS Secretariat; **Arega D. Alene**, Intl Inst for Tropical Ag; **Amelia H. Blanke**, Univ of California-Davis; **Zbigniew M. Bochniarz**, Univ of Minnesota; **Brent B. Boehlert**, Oregon State Univ; **Menale Kassie Bressaw**, Norwegian Univ of Life Science; **Hanas M Abdul Cader**, Kansas State Univ; **Carmen E. Carrion-Flores**, The Univ of Arizona; **Paul M. Clark**, Kansas State Univ; **Henry A. Dakurah**, Univ of Alberta; **David A. Evans**, RFF; **Elaine L. Farmer**, Univ of Missouri-Columbia; **Roland J. Fumasi**, California Polytechnic State Univ; **Kiran Gajwani**, Cornell Univ; **Harald Grethe**, Humboldt - Univ of Berlin; **Sarah G. Grunewald**, Kansas State Univ; **Morgan Haas**, USDA/FAS; **James E. Henderson**, Louisiana State Univ; **Heidi Hogset**, Cornell Univ; **Julia Daniela Horna**, Univ Hohenheim; **Mohammed Ibrahim**, Univ of Georgia; **Nobuyuki Iwai**, Univ of Florida; **Wendy A. Johncheck**, Tufts Univ; **Mukta G. Joshi**, The Ohio State Univ; **Luabeya F. Kapiamba**, Michigan State Univ; **Keith A. Kennedy**, Agrimind LLC; **Deepthi J. Kidangathazhe**, Cornell Univ; **Ricardo A. Labarta**; **Lola M. Lawrence**, Univ

of Alberta; **Lan Li**, Univ of California Davis; **Kuo-Ching Lin**, Natl Taiwan Univ; **Sharon L. May**, The Ohio State Univ; **Carlos D. Mayen**, Purdue Univ; **Sarah A. McMahon**, Texas A&M Univ; **Elliot W. Mghenyi**, Michigan State Univ; **Ken C. Nakagawa**, Univ of Guelph; **Denys Nizalov**, Michigan State Univ; **Oluwarotimi Odeh**, Kansas State Univ; **Daan L. Ooms**, Wageningen Univ; **Miyang Pak**, MYU Education; **Cristin L. Popelier**, Michigan State Univ; **Paul G. Provance**, FAS; **Kaleem Ur Rahman**; **Susan M. Richter**, Univ of California-Davis; **Kristin H. Roll**, Univ of Stavanger; **Tina L. Saitone**, Univ of California-Davis; **Elan Satriawan**, Michigan State Univ; **Bosu Seo**; **Gina Shamshak**, Univ of Rhode Island; **Wenjing Shang**, The Ohio State Univ; **Trenton G. Smith**, Washington State Univ; **Hwansoo Sung**, The Penn State Univ; **Roy J. Taylor**; **Georgeta Vidican**, MIT; **Wei Wang**, Univ of Kentucky; **Kelly J. Ward**, Penn State Univ; **Jill Windle**, Central Queensland Univ; **Kent L. Wolfe**, Ctr for AgBus & Econ Dev; and **Gerhard Zuba**, Air Worldwide.

### CAST CD Collections Now Available

The Council for Agricultural Science and Technology (CAST) announced that an exciting new form of CAST publications, CD Collections, is now available. The CD collections contain subject groupings of CAST reports, special publications and issue papers published between 1994 and 2001. The material in these compilations is searchable, making them especially useful for research on specific topics. The five CD collections are:

1. Agricultural Uses of Biotechnology
2. Agriculture and the Environment
3. Animal Agriculture
4. Human Health Impacts
5. Plant and Soil Issues in Agriculture

CAST is a 501(c)(3) tax-exempt charitable membership organization, incorporated in Iowa. The CAST office is located in Ames, Iowa. CAST members are 37 professional science societies, associate societies, sustaining companies, farmer cooperatives and nonprofits, subscribers as well as individuals from 36 countries. CAST's governing body consists of its 37 member societies, including AAEA.

CAST's mission is to assemble, interpret, and communicate credible, science-based information regionally, nationally, and internationally to legislators, regulators, policymakers, the media, the private sector, and the public.

CAST produces reports, issue papers, and special publications in addition to organizing workshops and other projects.

For more information, about the CD Collections contents and pricing, please visit the CAST Web site at [www.cast-science.org](http://www.cast-science.org), click the Publications link, then on "CD Collections." Ordering may be done on-line or by calling the CAST office at 515.292.2125.

## AAEA Students' Corner

In academe, autumn is when the hiring season traditionally shifts into high gear. For job seekers, this means that spring and summer are opportune times to determine on which sector to focus, to begin collecting information about the job market, and to conduct a job search. At this summer's Annual Meeting, the AAEA-GSS is pleased to assist graduate students with these tasks by hosting three track sessions targeted at those in the job market. Workshop topics include the preparation and polishing of CVs and résumés, the ins and outs of interviewing, and getting articles into the publishing pipeline. Expert panelists from academic, government, and private sectors will be

on hand to discuss their experiences on both sides of the job market and counsel those attending the sessions. A recent and successful job seeker offers this advice to graduate students considering entering the job market: start the process early, be confident (after all you know more about your topic than anyone else!), and be prepared. Gain valuable information and confidence by attending the track sessions and visit the AAEA-GSS online at <http://dare.agsci.colostate.edu/aaea.gss/index.htm> for news and upcoming events. Good luck with your job search!

Jennifer Keeling

## 2005 AAEA Annual Meeting, July 24-27

### Providence, Rhode Island Awaits Us!

AAEA invites you to join your colleagues in Providence, Rhode Island on July 24–27, to enjoy the leading professional development event in the agricultural economics community.

AAEA: Your Beacon for Networking and Knowledge is our most exciting Annual Meeting yet! Four pre-conference workshops and a tour are planned for Saturday, July 23, so come to the Meeting early. We also recommend that you book your flights out of Providence for Thursday or later, so that you can enjoy the gems of the Meeting, including the Waugh Lecture on Wednesday morning. There are nine outstanding special interest tracks planned for the Meeting, sponsored by AAEA sections. These tracks will be specially marked in the Meeting program and you can choose to follow one track or go to several—they will all entertain and educate our professional and student members. Banquet and luncheon organizers have booked excellent speakers. You will have the opportunity to see your old friends and make new ones at the Monday and Tuesday reunions. Look for the registration brochure in your mailbox soon. The Annual Meeting Web site is also available at [www.aaea.org/2005am](http://www.aaea.org/2005am).

### Registration Brochure on the Way

The colorful registration brochure for the 2005 Annual Meeting will be in your hands soon. Registration information will be mailed to all North American AAEA members and to all non-U.S. AAEA members who attended the 2004 Annual Meeting. Any other interested individuals can request registration materials by sending an e-mail to [maarja@aaea.org](mailto:maarja@aaea.org).

Be sure to check out all the interesting information in the brochure regarding Meeting featured speakers, special events and highlights as well as the Schedule at a Glance to get an idea of what we have in store for you this year!

### Registration Rates (before June 15)

Professional Member	\$260
Professional Non-Member	\$420
Senior Member	\$210
Senior Non-Member	\$320
Graduate Student Member	\$85
Graduate Student Non-Member	\$165
Undergraduate Student	\$45
Spouse/Guest	\$15

### Dates to Remember

Deadline for free registration drawing.....	May 16
Early registration deadline.....	June 15
Hotel reservation deadline.....	June 15
Employment Center forms due.....	June 15
Cancellation deadline for special event ticket refunds.....	July 6
Advance registration deadline, no registration refunds after this date.....	July 19

### Recruitment Fair

Meet your future employees and scholars at the Undergraduate Recruitment Fair! Over 100 cream-of-the-crop undergraduate students will gather at the AAEA Annual Meeting July 24-27 in Providence, Rhode Island to participate in the Undergraduate Academic Bowl competition. These students are trained to apply economic principles to real world problems. This event, sponsored by the Committee on Women in Agricultural Economics (CWAE), will be held on Monday, July 25, from 9 am to 3 pm. The fee to register is \$75 for academic, \$175 for non-academic employers. The deadline to sign up is May 15 in order to be guaranteed a space. This is a great opportunity to meet bright, motivated undergraduate students who may be a perfect fit for your organization. You can find more information about the Recruitment Fair at [www.aaea.org/2005am/employment/](http://www.aaea.org/2005am/employment/).

### The AAEA Employment Center Opens its Doors to Employers and Job Seekers

The AAEA Employment Center is the perfect opportunity for employers and job seekers to connect at the AAEA Annual Meeting. The Employment Center allows employers and job seekers to conduct interviews on-site. Applicants at the Employment Center are at the master's and Ph.D. level or individuals already in the workforce. Employers include universities, government agencies and industry employers who are looking for quality candidates in the agricultural economics field.

More information for employers and

applicants is available on the AAEA Web site at [www.aaea.org/2005am/employment](http://www.aaea.org/2005am/employment). This year's Employment Center will be at the AAEA meeting July 24-27, 2005, in Providence, Rhode Island. The Center opens on Sunday, July 24 at 1 pm and stays open until 6 pm. It is open during the day on Monday and Tuesday from 8 am to 6 pm. The Employment Center will close on Wednesday, July 27 at 11 am. A brief orientation to the Employment Center for applicants and employers will be held on Sunday at noon.

Many employers return to the AAEA Annual Meeting Employment Center year after year. Why? There is no more cost-effective way to interview a group of highly qualified candidates in the agricultural and applied economics field: students and new professionals who can immediately put their knowledge to work on behalf of the employer. At the same time, the AAEA Employment Center has a great reputation for helping job candidates in the agricultural and applied economics field find what they are looking for!

## 2005 AAEA Annual Meeting, July 24-27

### AAEA Pre-Conference Workshops at the 2005 Annual Meeting in Providence

#### **Simulation for Risk Analysis**

*Sponsored by the Agricultural and Food Policy Center in the Department of Agricultural Economics at Texas A&M University; 8 a.m.–5 p.m., Saturday, July 23; Professionals: \$75, Students: \$65; Lunch and breaks included*

An introduction to risk analysis and simulation using Simetar<sup>®</sup>, an add-in for Excel, is being offered as a pre-conference workshop. In class, problems will be used to demonstrate and teach the following topics: making an Excel spreadsheet model stochastic, estimation of parameters for parametric and nonparametric probability distributions; simulation of univariate probability distributions; simulation of multivariate normal and non-normal probability distributions; hypothesis tests for validation of simulated distributions vs. historical data; presentation of simulations results using PDF charts, CDF charts, Box Plots, Normality charts, and Stop Light probability charts; risk ranking using stochastic dominance and stochastic efficiency with respect to a function, and estimation and probabilistic forecasting of multiple regression models. Participants will be provided a one year license to Simetar<sup>®</sup> and a User's Manual. Computers are not provided, so each participant must bring a Windows-based microcomputer with Excel. Simetar<sup>®</sup> will be sent to participants before the conference so it can be installed prior to the pre-conference workshop. Instructors for the simulation pre-conference workshop are James Richardson, Keith Schumann, and Paul Feldman, the developers of Simetar<sup>®</sup>. Registration for the workshop is limited to 40.

#### **Michael Porter and the Economics of Industry Clusters**

*Sponsored by the Agricultural Marketing Resource Center; 7:30 a.m.–5:30 p.m., Saturday, July 23; Professionals: \$115, Students: \$75; Cont. breakfast, breaks and reception included*

Dr. Michael Porter, Harvard University's Institute for Strategy and Competitiveness, is a leading authority on competitive strategy and the competitiveness and economic development of nations, states, and regions. Dr. Porter is also the featured speaker for the 2005 Galbraith Forum Luncheon at the AAEA Annual Meeting on Monday, July 25, 2005. This pre-conference workshop provides an introduction to industry clusters as applied to agriculture with a focus on Porter's work; describes examples of industry clusters in agriculture through a series of case studies which have been commissioned for this workshop; discusses the implications of industry clusters with regard to public policy; and discusses whether these clusters have developed in response to industrialization. The cases include the wine industry, biotechnology, bio-pharmaceuticals, and organizational innovation. Each case will include an industry speaker that works in that cluster, a policy expert that discusses how that cluster developed in response to policies designed to encourage the development of that cluster, and the case writer.

#### **Words Work: Using Writing and Speaking to Teach Critical Thinking Skills**

*Sponsored by the Teaching, Learning and Communication Section of AAEA; 9 a.m.–4 p.m., Saturday, July 23; Professionals \$95, Students: \$75; Lunch included*

This workshop will assist instructors in integrating short or informal writing assignments and group discussion into their courses in order to help students to become more engaged in the learning process and to learn the material more thoroughly without placing additional burdens on the instructor.

Good communication skills, both written and oral, are near the top of most lists of desired skills employers seek in potential employees. Further, improved critical thinking and analysis increase problem identification and problem solving abilities, skills fundamental to good research; hence, of value to both our undergraduate and graduate students. Additionally, the educational value of extension programs can be enhanced by more active participation and improved communication among program participants. By focusing on communication skills and critical thinking, this workshop will enhance learning both in and out of the classroom.

The program will engage participants in group learning activities, case discussions, writing activities, small group discussion, group presentations, and large group discussion. Participants will have the opportunity to improve upon a writing assignment, develop a draft of a new writing assignment, and/or create a speaking assignment, while working in small groups to provide peer feedback.

#### **Agricultural and Rural Finance Markets in Transition**

*Sponsored by the Center for Farm and Rural Business Finance and Farmdoc at the University of Illinois; 8 a.m.–5 p.m., Saturday, July 23; Professionals: \$55, Students: \$45; Lunch and breaks included*

The rapid changes in rural financial markets are impacting many discipline areas across agricultural economics. This session coordinated the top specialists in agricultural finance, industry, regulators, and specialists in other discipline areas to discuss the research and outreach landscape impacted by changes in rural financial markets. The session should help formalize the groundwork for new research and extension programs for the next decade. The overall objective of this pre-conference workshop is to coordinate a future research and outreach framework related to financing rural America across multiple discipline areas of agricultural economics.

*(Pre-conference workshops cont. on page 12)*

## 2005 AAEA Annual Meeting, July 24-27

(Continued from page 11)

### **Agricultural Education Tour**

*Co-sponsored by the Extension Section and the Agribusiness Economics and Management Section; Saturday, July 23, 8 am–5 pm; Fee TBA*

Rhode Island is an urban state with an important coastal area. The tour will include both of these features. The tour will begin with a drive to Point Judith on the southern coast. Point Judith is the leading commercial fishing port in the state and also an important U.S. port. A walking tour will explore the port and the industry structure. Participants will see different fishing vessels and that each uses a different technique. Fisherman will be available on two of the vessels to discuss their businesses. Rhode Island Sea Grant Extension will organize and lead this tour. The remainder of the tour will be visits to three farms in the area between Point Judith and Providence. The overall theme for these visits is the challenges and opportunities for farms in an urban environment. Participants will learn about production, marketing, and other management functions on these farms. The Rhode Island State Division of Agriculture is organizing the farm tours. For more information, see the tour Web site at <http://www.arec.umd.edu/aaeatour/>.

### **Hotel Reservations**

AAEA has set aside reduced-rate rooms for Annual Meeting attendees at four hotels. The deadline for hotel reservations is June 15, 2005. After this date rooms from the Annual Meeting block will be available to the general public, and Meeting attendees' reservations will be accepted on a first-come, first-served basis.

AAEA encourages all members to make their hotel reservations through our Housing Bureau and stay at one of the four Meeting hotels. This will help us assure excellent meeting facilities now and in the future.

AAEA negotiates and contracts with hotels for a block of rooms. These reserved room blocks guarantee adequate meeting space and they also allow AAEA to negotiate for lower room rates. If the room blocks are not filled with AAEA members at the Meeting, AAEA will have to pay a penalty called "attrition." Not only will this payment come out of AAEA member dues, but attrition payments also jeopardize future contracts with hotels for lower room rates. Please make reservations before June 15, 2005.

Please go to [www.aaea.org/2005/accommodations/](http://www.aaea.org/2005/accommodations/) for more information regarding hotel reservations.

### **Student Activities**

#### **Graduate Student Business Meeting and Reception**

Do not miss the GSS reception—open to all graduate students! Come and enjoy food, drinks and games (there will be many attractive prizes!) with other graduate students. Last year's business meeting and reception featured a western theme complete with a saloon and cash prizes.

The GSS officers have already begun working on a theme for this year! Networking, learning about the GSS, finding out how to get involved with the section, and hearing about opportunities related to jobs and job preparation are only a few of the components to this event.

Do not forget to register for this event on the Annual Meeting registration form.

#### **Undergraduate Student Section Business Meeting and Buffet Dinner**

The SS-AAEA business meeting is scheduled on Monday, July 25, from 5:30 to 6:30 pm. At the meeting, undergraduate students will elect their new officers and discuss and vote on several proposed constitutional changes. Following the meeting, there will be a buffet dinner at 6:30 pm.

All undergraduate students are invited to attend.

## News

### **Oregon State University Announces Expanded Rural Studies Program**

Oregon State University is pleased to announce the new Sustainable Rural Communities initiative that expands the OSU Rural Studies Program. With this five-year initiative, OSU is building a multidisciplinary, multi-college program that will offer new rural economics courses and a rural concentration in the Masters of Public Policy degree, stimulate new community-based research on issues that matter to the future of rural communities, and provide new support for outreach to

rural communities.

Under the University-funded initiative, OSU will be adding a regional economist, rural sociologist, resource geographer, Extension community economist, and Extension demographer to the OSU faculty in a coordinated hiring process. The Department of Agricultural & Resource Economics will be announcing a tenure-track opening for an Asst Professor in regional/rural economics with specialization in applied spatial analysis and/or regional modeling.

The expanded program complements departmental research on rural poverty being conducted in conjunction with the RUPRI Rural Poverty Research Center, which is co-located at Oregon State University and the University of Missouri.

For more information about the Rural Studies Program, visit the webpage (<http://arec.oregonstate.edu/ruralstudies/>) or contact Bruce Weber ([bruce.weber@oregonstate.edu](mailto:bruce.weber@oregonstate.edu)) who is directing the program.

## Farm Foundation to Sponsor a Public Policy Education Conference

Public policy development in Washington D.C. is the focus of the 2005 National Public Policy Education Conference. Farm Foundation will sponsor the conference Sept. 18-21 at the Hyatt Regency, Arlington Va.

The conference is targeted to professional public policy educators who work with citizen and stakeholder groups on issues related to agriculture, the food system and rural communities. For those individuals new to the public policy education process, this conference will be of particular significance, highlighting the structural systems, processors and players in the Washing-

ton policy development process.

The conference opens Sunday evening, Sept. 18, with a reception and dinner. Presentations will be made of the R.J. Hildreth Award and the Outstanding Public Issues Education Program Award. The Hildreth Award is for distinguished career achievement in public policy education.

The entire program focus on Monday, Sept. 19, will be on public policy development. Congressional leaders, industry and interest group representatives, and USDA staff will offer perspectives on policy development in

national and international settings.

On Tuesday, Sept. 20, conference participants will have the option of participating in several different sessions. Topics for the concurrent sessions include: 2006 Farm Bill Issues; Environmental Conflict Resolution and Litigation; Nutrition, Obesity and Food Policy; and Rural Governance. The conference concludes Wednesday with a tour of area sites involving public policy issues, specifically land use.

Program details are available at the Farm Foundation Web site, [www.farmfoundation.org](http://www.farmfoundation.org).

## New C-FARE Programs for 2005

### **C-FARE Updated Web site**

Beginning in April, 2005 C-FARE will update its Web page ([www.cfare.org](http://www.cfare.org)) to be more user-friendly and offer new items of interest. A new weekly legislative update section will be added to provide a short summary of legislative interest items to members of the profession. There will also be a special section listing position announcements and housing information for students seeking internships in Washington, DC.

### **C-FARE 2005 Internship Program**

Beginning in 2005, C-FARE will sponsor their first intern. The student will work in the C-FARE office with Tamara Wagester, the Executive Director, and also spend several weeks working with other professionals inside the Beltway. If you know a student who would be interested in learning first-hand about the role of agricultural economics in policymaking, please visit our Web site at [www.cfare.org](http://www.cfare.org) to view the guidelines for the C-FARE internship. Deadline for applications is March 15, 2005.

During Summer 2005, C-FARE will host its fourth annual intern briefings for students working in Washington, DC and who have an interest in agricultural and applied economics. The briefings introduce students to successful agricultural economists working in Washington DC and showcase the broad scope of career opportunities

available in our nation's capitol.

### **C-FARE Proposal to Develop Funding Database**

C-FARE has developed and submitted a proposal to USDA's CSREES and ERS to create a database that will track where agricultural, natural resource, and applied economists receive funding. When your department receives the questionnaire, we encourage you and your colleagues to participate. The questionnaire will be sent to each department head and we encourage them to distribute information to their faculty.

### **Spring Congressional Visits Day**

On May 10-11, C-FARE will participate in the Science, Engineering, and Technology (SET) Congressional Visits Day (CVD). The event brings a variety of scientists from across disciplines and sectors together to meet with key policymakers in Washington, DC and discuss the need for increased funding for science and research. The first day will have a panel of experts from various government agencies and Congressional offices to provide background on science and research programs. The second day participants will meet with staff from Congressional offices in their state's delegation. If you are interested in attending, please notify C-FARE's Executive Director, Tamara Wagester at 202.408.8522.

## Farm Foundation Seeks Award Nominations

Nominations are now being sought for two awards to be presented at Farm Foundation's National Public Policy Education Conference. The R.J. Hildreth Award recognizes individuals for distinguished career achievement in public policy education. Individual public policy education programs are eligible for the Outstanding Public Issues Education Program Award. This award is presented by Farm Foundation and the National Public Policy Education Committee. Details on how to nominate individuals or programs for the awards are posted on the Farm Foundation Web site, [www.farmfoundation.org](http://www.farmfoundation.org).

### *Call for papers* **SERA-IEG-30**

SERA-IEG-30, "Natural Resource Economics," will hold its annual meeting May 19-20, 2005, in Tallahassee, Fla. Hosted by Florida A&M Univ, the two topics of focus for this year's meeting are the economics of water quality and the economics of environmental justice. Papers on research and extension activities related to the focus areas are invited. Two authors will be chosen for keynote presentations and awarded up to \$500 each for travel expenses. Authors must submit a two-page abstract outlining research or extension objectives, procedures and results to Michael Thomas, [michael.thomas@famuedu](mailto:michael.thomas@famuedu) by Apr 2.

## ERS PREISM Competitive Awards

USDA's Economic Research Service (ERS) Program of Research on the Economics of Invasive Species Management (PREISM) is pleased announce a competitive awards program for Fiscal 2005. ERS initiated PREISM in 2003 to address economic issues and decision making related to managing invasive species in increasing global agricultural markets. Included are exotic crop pests and foreign livestock, poultry, zoonotic diseases, as well as exotic pests or foreign diseases affecting public lands, ecosystems, or urban systems that are addressed by USDA programs. Research under this program concerns economic aspects of space, dynamics, risk, uncertainty, irreversible effects, or institutional frameworks that pertain to invasive species, and has a strong focus on practical applications to government prevention, surveillance (detection and monitoring), and management (control, containment, and eradication) decisions.

In 2005, ERS is seeking proposals that focus on applied economic research and/or decision support system development that has direct implications for USDA programs, policies, and decision making concerning invasive species. Priority Research Areas include:

- 1) Institutions and Incentives for Efficient Invasive Species Prevention and Management,
- 2) Practical Decision Analysis for Invasive Species Management, and
- 3) International Dimensions of Invasive Species Management.

Proposals are due April 29, 2005. Those interested in submitting proposals can find the request for proposals at: [www.ers.usda.gov/Briefing/InvasiveSpecies/](http://www.ers.usda.gov/Briefing/InvasiveSpecies/).

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To advertise your position vacancy in the Exchange, go on-line to [www.aaea.org/classifieds/](http://www.aaea.org/classifieds/) and fill out the appropriate form. You can also e-mail your advertisement to [employment@aaea.org](mailto:employment@aaea.org) or fax it via 515.233.3101. The cost is only \$200 for 3 column inches, and \$60 for each additional column inch after that. To learn more, check out [www.aaea.org/classifieds/](http://www.aaea.org/classifieds/). PLEASE NOTE: Fellowships and other announcements with any kind of stipend or salary attached will be considered employment ads and charged accordingly.

## Employment

### California Polytechnic State University Professor of Credit and Finance

Tenure track Assistant, Associate, or Full Professor in the Agribusiness Department at Cal Poly, San Luis Obispo. Specialization in one or more of the following areas of managing the agribusiness firm's resources: agricultural credit and/or agricultural finance. For details, qualifications, and application instructions, visit [www.calpolyjobs.org](http://www.calpolyjobs.org) and reference requisition #100500. Submission of an on-line faculty application is required for full consideration. Closing Date: March 30, 2005. EEO.

## Employment

### California State University at Chico Assistant/Associate Professor in Ag Econ

To begin August 2005. CSU, Chico, College of Agriculture, Assistant/Associate Professor in Agricultural Economics (or closely related field) required. Record of scholarly activity and effective teaching required. Preference given to applicants who demonstrate expertise in agricultural production management or financial management. Experience with California production agricultural systems is preferred.

As a university that educates students of various ethnic and cultural backgrounds, we value a diverse faculty and staff. CSU, Chico welcomes applicants who are knowledgeable about and interested in working within a crosscultural learning environment.

The College of Agriculture offers BS degrees in Agricultural Business and Agricultural Science.

California State University, Chico is a fully accredited, state-supported member of a 23-campus CSU system serving a diverse student body of approximately 16,000. Located in the Sacramento Valley near the foothills of the Sierra Nevada Mountains, Chico retains the charm of a small town with a reasonable cost of living while offering excellent medical services, public and private schools, and many cultural and recreational activities.

Review of applications begins April 15, 2005. Applications received after that date may be considered if the position is not filled. Please submit letter of application, statement of teaching philosophy, complete and current c.v. (including a list of publications and any evidence of teaching experience); a complete set of transcripts, and three letters of reference to: Patrick Berends, Ph.D., Chair of the Search Committee, College of Agriculture, California State University, Chico, Chico, CA 95929-0310, Phone: 530-898-4146, TDD 530-898-5870, [www.csuchicoag.org](http://www.csuchicoag.org).

For disability-related accommodations, call 530-898-6192, or TDD 530-898-5870. EOE/AA/ADA. CSUC only employs individuals lawfully authorized to work in the U.S.

### The International Food Policy Research Institute (IFPRI) Division Director

The International Food Policy Research Institute (IFPRI) seeks a Division Director to lead its Development Strategy and Governance (DSG) Division. This position is based at IFPRI's headquarters in Washington, DC.

DSG conducts research and outreach to help developing countries design and implement poverty reduction strategies with a particular focus on the rural sector and the food system. The division is central to crosscutting development economics research at IFPRI. The division staff works closely with policymakers in developing countries to identify the preconditions for successful pro-poor growth, develop

## Employment

practical conceptual frame works and methods for strategic analysis, and strengthen the capacity of developing countries to formulate and implement national strategies. The Division Director will be responsible for all research, outreach, fiscal and personnel management of the division. In addition, the Director will be a member of the Senior Management Team (SMT) and will participate in decisions impacting institute-wide management and activities.

**Responsibilities:** Identify new research directions and design innovative research within the mandate of the division; manage broad and complex projects often involving multi-disciplinary teams of staff and external partners (many senior staff are out-posted to developing countries); interact with senior policy makers in developing countries; maintain donor and partner relationships worldwide and raise funds for division activity; manage division budget of approximately US\$7m; lead and manage a multi-disciplinary staff of approximately 20+ people in multiple locations worldwide including Washington, DC, Addis Ababa, Beijing, Costa Rica, and Kampala; and participate in strategic and general management decisions through membership in the Senior Management Team.

**Required qualifications:** a doctorate degree in Economics or Agricultural Economics; minimum of eight years of experience in conducting research related to economics and strategy for developing countries; experience in interacting with senior policy makers in developing countries; ability to raise funds using both the IFPRI and CGIAR-wide networks and support systems; eight years of management and administrative experience; strong interpersonal communications skills; excellent skills in both verbal and written English; willingness to frequently travel internationally; strong publication record in relevant journals; and experience in participating and/or managing cross-cultural, global teams.

**Preferred qualification:** working knowledge of a major language other than English, preferably French or Spanish.

IFPRI is one of the international agricultural research institutes organized under the umbrella of the Consultative Group on International Agricultural Research (CGIAR). The mandate of IFPRI is to identify and analyze alternative national and international strategies and policies for meeting world food needs in ways that conserve the natural resource base, with emphasis on low income and on the poorer groups in the countries.

IFPRI offers a multicultural, collegial research environment with competitive salary and excellent benefits. IFPRI is an international and equal opportunity organization and believes that diversity of its staff contributes to excellence. We encourage women and developing country professionals to apply. E-mail as attached word documents a detailed letter of interest, curriculum vitae, and the names and contact information of at least three references or mail to: IFPRI HRS, REF. #04-164, 2033 K Street, NW, Washington, DC 20006. E-mail: IFPRI-HRINTL@cgiar.org Please include

Position #04-164 in the subject line. Applications that do not include the position number and the job title will not be considered.

For more information on IFPRI, please visit our Web site at [www.ifpri.org](http://www.ifpri.org). EOE.

### The Ohio State U Ag Technical Institute Asst/Assoc Prof

The Ohio State University Agricultural Technical Institute invites applications for the position of Assistant/Associate Professor Agricultural Business (12-month, tenure-track position) with the start date of July 1, 2005. Salary will be \$50,000 to \$60,000. Deadline is March 31, 2005.

As coordinator, this person will provide leadership to the Agricultural Commerce, Business Management, Agricultural Business and Pre-Food Business Programs. Responsibilities include teaching and advising students enrolled in these programs. Teaching responsibilities include courses in business and economics as applied to agriculture and related disciplines. The successful candidate must be committed to excellence in teaching, curriculum development, and student advising. The individual will engage in scholarly activity/research, professional development, and service to the institute and his/her profession.

An earned Ph.D. in Agricultural Economics/Business is preferred. A Masters degree with appropriate experience will be considered. Demonstrated teaching excellence, a potential for scholarship, proven commitment to serving students, and experience working with industry are desired.

Benefits include group life insurance, major medical and hospitalization insurance, State Teachers Retirement System, Worker's Compensation, vacation and sick leave.

Please send a letter of application, three letters of reference, grade transcripts, and vitae to: Emil Miller, Search Committee Chair, Arts and Science and Business Technologies Division, Ohio State ATI, 1328 Dover Road, Wooster, OH 44691.

The Ohio State University is an Equal Opportunity/Affirmative Action employer. Women, minorities, veterans, and individuals with disabilities are encouraged to apply.

### USAID Washington Advisor on Food Security, Risk and Insurance

USAID invites applications for the position of Advisor on Food Security, Risk and Insurance on the Poverty Analysis and Safety Net Team, Office of Poverty Reduction, USAID/Washington. The incumbent will be responsible for providing technical support to help USAID operating units worldwide promote efforts to understand how risk and uncertainty

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influence poor households in the use of scarce resources and how USAID programs focused on assisting the poor need to be modified to better reflect the uncertain nature of poverty.

The incumbent serves as the Office of Poverty Reduction's senior technical advisor on food security and risk and is the PASSN's team's main contact to the agency's Bureau for Development, Conflict and Humanitarian Assistance (DCHA), including the Agency's Food for Peace Program. The incumbent will assist Agency colleagues in the development of strategies that address the needs of the poor, the design and implementation of research programs that further our understanding of how the poor manage risk, and the monitoring, evaluation and dissemination of new knowledge and lessons learned. The audiences for the latter will be overseas missions, other USAID operating units, other donor organizations and practitioners, and researchers worldwide.

Potential candidates need to hold a Ph.D. in economics or a related field; have a proven record of expertise in food policy and food aid programming; and have substantial experience working on these issues in a developing country context. The incumbent will be hired under a two year contract with extensions possible with the mutual agreement of the parties involved. Salary would be determined by the incumbent's past salary history while benefits would be comparable to other U.S. Government employees.

Interested candidates should forward their curriculum vita to Ms. Lashowne Roberts at [lroberts@usaid.gov](mailto:lroberts@usaid.gov) no later than March 28th, 2005.

### USAID Washington Senior Land and Natural Resources Advisor

USAID invites applications for the position of Senior Land and Natural Resources Advisor on the Poverty Analysis and Safety Net Team, Office of Poverty Reduction, USAID/Washington. The incumbent will be responsible for providing technical support to help USAID operating units worldwide (1) improve their understanding of the impact of policies and institutions affecting land, water, and other natural resources on economic growth and poverty reduction; and (2) develop technically sound programs that contribute to economic growth and poverty reduction through improved policies and institutions affecting ownership and use of natural resources. He/she would assist USAID technical staff in the design and implementation of research, monitoring and evaluation systems, and communications activities that maximize knowledge generation and dissemination.

The applicant should be a mid-level university professional willing to take a two to four year leave of absence from his/her university/research institute responsibilities to work in Washington, DC. The incumbent would be hired under the

Intergovernmental Personnel Act (IPA), which allows USAID to pay for university staff to work on secondment to USAID. Salary would be in the \$80,000 to \$120,000 range per annum, depending on experience and salary history. Benefits would include relocation expenses to and from the Washington area and full support of the benefit package offered by the participating university. Potential candidates need to hold a Ph.D. in economics or a related field; have a proven record of expertise in natural resource economics; have substantial experience working on natural resource issues in developing countries; and be currently on or able to join a university faculty willing to support the candidate's secondment.

Interested candidates should forward their curriculum vita to Ms. Lashowne Roberts at [lroberts@usaid.gov](mailto:lroberts@usaid.gov) no later than March 28th, 2005.

### WestWater Research Senior and Junior Level Research Associates

WestWater Research is a leading water marketing firm that provides economic consulting, water asset valuation, and water right brokerage services throughout the United States. We seek to recruit qualified applicants for a senior and junior level position in our Vancouver, Washington office. Candidates for the senior level position should have a graduate degree in economics, finance, or related field. Candidates for the junior level position should have a bachelor degree in economics, finance, or related field. We are especially interested in candidates with a strong background in water resources, water policy, and water rights. Candidates should also have strong analytical, writing and communications skills as well as a demonstrated ability to work in a team environment. Experience with Geographic Information Systems software is desirable. Send cover letter, resumes, copies of research papers, and letters of recommendations. We offer a competitive salary based on experience and benefits.

CONTACT: Clay Landry, WestWater Research, 121 Grand Avenue, Suite 222, Laramie, WY 82070 or [info@waterexchange.com](mailto:info@waterexchange.com).

### The World Resources Institute Natural Resource/Environmental Economist

The World Resources Institute is seeking an economist to work on market-based incentives (such as nutrient trading), as well as bio-energy and climate change issues relating to agriculture. Person will need to identify key environmental and economic policy issues that will influence decision-makers on these issues, conduct empirical research around these issues, and create and implement outreach strategies for policy recommendations/research outcomes. Qualifications: Advanced degree in economics or related discipline, demonstrated expertise in natural resource economics and policy related to water, energy and/or climate policy issues, quantitative skills in modeling (GAMS experience a major

plus), experience working with external partners and collaborators, and an ability to write clearly and concisely in styles targeted to specific audiences. Review of applicants will begin in January and continue until a suitable candidate is found. Send materials to J. Hommel at WRI, 10 G Street, NE #800, Washington, DC 20002, or fax (202) 729-7798 or email: [jhommel@wri.org](mailto:jhommel@wri.org). Please no phone calls. See <http://joblist.wri.org/> for a full description of the position.

To advertise your position vacancy in the Exchange, go on-line to [www.aaea.org/classifieds/](http://www.aaea.org/classifieds/) and fill out the appropriate form. You can also e-mail your advertisement to [employment@aaea.org](mailto:employment@aaea.org) or fax it via 515.233.3101. The cost is only \$200 for 3 column inches, and \$60 for each additional column inch after that. To learn more, check out [www.aaea.org/classifieds/](http://www.aaea.org/classifieds/). PLEASE NOTE: Fellowships and other announcements with any kind of stipend or salary attached will be considered employment ads and charged accordingly.

## People

### U of California at Davis

- **Awards:** **Warren E. Johnston**, Forty-Year-Member of American Society of Farm Managers and Rural Appraisers (ASFMR) Recognition.
- **Positions Taken by Recent Graduates:** **Marcelo Torres**, Junior Research Specialist; **Derek Berwald**, former Lecturer and PhD graduate, US EPA, Washington, DC.

### Cornell U

- **Positions Taken by Recent Graduates:** **Peter Cappers**, MS, Senior Pricing Analyst, Neenan Assoc; **Erica Pagel**, MS, Buyer III, Kraft Foods, Inc.

### U of Georgia

- **Award:** **John McKissick**, 2005 Walter B. Hill Award for Distinguished Achievement in Public Service and Outreach, Univ of Georgia.

### U of Hawaii at Manoa

- **Honorary Positions:** **Chennat Gopalakrishnan**, Member, Editorial Board of Water Resources Development and Management, Springer-Verlag; Member, Scientific Advisory Cmtee, International Conference on Integrated Disaster Risk Mgmt, Beijing, Sept 2005.

### IFPRI

- **New Appointments:** **Rajul Pandya-Lorch**, Chief of Staff, IFPRI Director General's Office; **Eva Schiffer**, Postdoc Fellow; **Caesar Cororaton**, Research Fellow; **Bruce Frayne**, Research Fellow/Regional Coordinator; **Masayoshi Honma**, IFPRI Board of Trustees; **Gunnar Sorbo**, IFPRI Board of Trustees; **Laurence Tubiana**, IFPRI Board of Trustees.
- **Awards:** **Achilles C. Costales** (FAO), **Christopher Delgado** (Sr Res Fellow, IFPRI), **Maria Angeles Catelo**, **Marites Tiongco**, **Amal Chatterjee, Jr.**, and **Amelia de los Reyes**, Univ of the Philippines at Los Banos, First place, contributed paper competition, 45th annual meetings of the Philippine Ag Econ and Dev Assoc in Manila; **Were Omamo**, Research Fellow at IFPRI,

Award for Excellence, COMESA Ministers of Agriculture; **Nico Heerink**, Jiangsu Friendship Award for Foreign Experts, governor of Jiangsu Province, China; **Dan Gilligan**, 2004 "Dr. and Mrs. Bill V. Lessley Award for Dissertation Excellence" for best dissertation.

### U of Illinois at Urbana-Champaign

- **Positions Taken by Recent Graduates:** **Eric Thomas Micheels**, MS, Farm Loan Officer Trainee, USDA/FSA; **Mark David Stevenson**, MS, Project Development Mgr, The New Zealand Merino Company.

### U of Kentucky

- **New Appointments:** **Sayed Saghaian**, Asst Prof; **Mary Marchant**, Dir of Undergraduate Students.
- **Resignation:** **Valerie Askren**.
- **Visitor:** **Boycho Tenev**, Bulgaria, deputy director of Bulgaria's Ag Ext Service, here as part of the Martin School of Public Administration's East European Program.

### Louisiana State U

- **Awards:** **Jeff Gillespie**, Student Government Outstanding Instructor Award; **Deborah Tootle**, 2005 Outstanding Extension and Public Service Award, Southern Rural Sociological Society; **Rex Caffey** and **John Westra**, 2005 Poster Award, SAEA.
- **Return from Leave:** **Roger Hinson**.
- **Retirement:** **Alvin Schupp**, 36 yrs.

### Michigan State U

- **Awards:** **Steve Harsh**, MSU Distinguished Faculty Award; **Judy Whipple**, MSU Teacher-Scholar Award; **Sandra Batie**, North-eastern Agricultural and Resource Economics Assoc (NAREA) Outstanding Public Service through Economics Award.

### Mississippi State U

- **Awards:** **John Anderson** and **Gregg Ibendahl**, 2005 Southern Ag Econ Assoc (SAEA) Outstanding Ext Prog Award; **John Lee**, 2005 SAEA Lifetime Achievement Award.
- **Position Taken by Recent Graduate:** **Brad Fuller**, BS, Ag Legislative Aide to US Senator Thad Cochran.
- **Honorary Position:** **Darren Hudson**, College of Agriculture and Life Sci representative on Phi Kappa Phi Exec Brd.

### U of Missouri

- **Positions Taken by Recent Graduates:** **Gustavo Rossini**, PhD, Asst Prof, Universidad Nacional del Litoral, Dept of Econ Sci, in Santa Fe, Argentina; **Kambua Chema**, MS, Exec Team Leader, Target; **Mary Walker**, MS, Law Student, Ave Maria School of Law (Michigan); **Jiahui Yan**, MS, Research Analyst II, Division of Social Services for the State of Missouri.

### North Carolina State U

- **Award:** **Svetlana Edmeades**, Doctoral Fellow, IFPRI.
- **Honorary Position:** **Charles L. Moore, Sr**, Prof Emeritus.
- **Visitors:** **John Deal**, PhD, Visiting Assistant Professor, Humboldt State University; **Peyton Ferrier**, PhD, Visiting Asst

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## People

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Prof, Ursinus College; **Aaron Hegde**, PhD, Director ERM Program, Lecturer, California State University at Bakersfield.

### The Ohio State U

- **New Appointments:** **Mary Roberts**, Dept Office Assoc; **Greg Davis**, Asst Prof, OSUE & Leader, Communication Economics and Business; **Barry Ward**, Asst Prof, OSUE & Leader, Production Business Mgmt.
- **Awards:** **Lynn Forster**, Gamma Sigma Delta Teaching Award of Merit; **David Kraybill**, Gamma Sigma Delta International Award of Merit; **James C. Flinn**, Graduate of AEDE - FAES Alumni Award 2005 Young Professional Achievement Award; **Michael J. Phillips**, Graduate of AEDE - FAES Alumni Award 2005 Distinguished Alumni award; **Robert P. Christen**, Graduate of AEDE - FAES Alumni Award 2005 Distinguished Alumni Award.
- **Positions Taken by Recent Graduates:** **Mauricio Vaz Lobo Bittencourt**, PhD, Prof in the Dept of Ag Econ at the Federal Univ of Parana, Curitiba, Brazil; **Joshua Templeton**, PhD, Postdoctoral Research Assoc, National Risk Mgmt Research Laboratory, US Environmental Protection Agency; **Sarah Lowder**, PhD, Consultant, The United Nations Food and Agriculture Organization, Rome, Italy.
- **Visitor:** **Maria Roa-Garcia**, Assoc Prof, Dept of Econ, Univ Carlos III de Madrid, Spain - Visiting Assoc Prof, Feb 1, 2005–Jan 31, 2006.

### Oregon State U

- **New Appointments:** **Remegio Confesor**, Jr, Research Assoc; **Robin Cross**, Research Assoc.

### Penn State U

- **Positions Taken by Recent Graduates:** **Derek Brewin**, PhD, Asst Prof, Dept of Agribus and Ag Econ, Univ of Manitoba; **Junchao (Mannia) Wang**, MS, Underwriter with Swiss Reinsurance, Beijing, China; **Benjamin Weagraff**, MS, Assoc Econ with

Economy.com.

- **Leaves:** **Jayson Harper**, sabbatical, Jan–Dec, 2005, Massey Univ, New Zealand; **Theodore R. Alter**, sabbatical, Univ College, Dublin, Ireland, Jul–Dec 2005.

### Purdue U

- **New Appointments:** **Roman M. Keeney**, Asst Prof; **Raymond Florax**, Asst Prof; **Brigitte Waldorf**, Prof.
- **Awards:** **Otto Doering**, Blue Ribbon Panel for Advising the Conservation Effects Assessment Program at USDA; David Downey, Boilermaker award, Purdue Alumni Assoc; **Robert Taylor**, Purdue Univ Cooperative Extension Specialist Association's Career Award.
- **Positions Taken by Recent Graduates:** **Lixia He**, PhD, Dept of Econ, Univ of Alberta, Calgary, Alberta, Canada; **Jessie Peone**, USDA/NASS, Census and Survey Division; **Kristyn Stone**, PhD, Animal and Plant Health Inspection Service; **Ken Itakura**, Asst Prof, Nagoya City Univ, Nagoya, Japan; **Maros Ivanic**, PhD, Economist, World Bank; **Ernesto Valenzuela**, PhD candidate, World Bank; **Dayton Lambert**, PhD, USDA/ERS.
- **Visitors:** **Christopher Parsons**, UK, Jan 10, 2005–Apr 8, 2005, sponsored by the Center for Global Trade Analysis; **Jeffrey Vitale**, Jul 21, 2004–Jul 15, 2005, sponsored by John Sanders; **Zou Liwen**, China, Aug 15, 2004–Jul 29, 2005, sponsored by Lawrence DeBoer; **Jung Keun Park**, S. Korea, Jan 15, 2005–Jul 31, 2005, sponsored by John Sanders; **Karin Larsen**, Sweden, Aug 15, 2004–Aug 15, 2005, sponsored by Joan Fulton.

### Texas A&MU

- **Appointment Changes:** **John P. Nichols**, Interim Dept Head; **Mark Waller**, Interim Assoc Head for Ext; **A. Gene Nelson**, Interim Executive Assoc Dean, COALS; **Roland Smith**, Interim Assoc Director, Ag and Nat Resource Sci, TCE.
- **Awards:** **Wade Griffin**, SAEA, Lifetime Achievement Award; **John Siebert**, SAEA, Outstanding Teaching of a Course.
- **Positions Taken by Recent Graduates:** **Anthony Duncan**, MS, NASS; **Stephanie Gambrell**, MS, Farm Bureau; **Jay Arekere**, PhD, Assoc Research Sci-

entist, Race & Ethnic Studies Institute, TAMU; **Michael Lau**, PhD, Lecturer, TAMU.

### USDA/ERS

- **Appointment Change:** **Jeffrey Hopkins**, US House of Representatives
- **Retirement:** **Nydia Rivera-Suarez**, 26 yrs.

### USDA/NASS

- **New Appointments:** **Nathan Crisp**, State Director, Louisiana State Statistical Office; **Craig Flynn**, State Director, Oklahoma State Statistical Office.
- **Retirements:** **Dave Frank**, 40 yrs; **Barry Boyd**, 38 yrs.

### Virginia Tech U

- **New Appointments:** **Denise Y. Mainville**, Asst Prof.
- **Positions Taken by Recent Graduates:** **Ebere Akabundu**, PhD, Post Doc Fellow, Univ of Maryland, Pharmaceutical Health Services Research.
- **Retirements:** **George R. McDowell**, 17.6 yrs.

### Washington State U

- **New Appointments:** **Tom Wahl**, Chair of the International Agricultural Trade Research Consortium (IATRC); **Christine Wieck**, Post Doc Fellow, Univ of Bonn.
- **Appointment Changes:** **Vicki McCracken**, Asst Vice President for Enrollment Services, WSU.
- **Awards:** **Scott Matulich**, 2005 Washington State Univ Sahlin Faculty Excellence in Public Service Award.
- **Positions Taken by Recent Graduates:** **Tiziano Cembali**, PhD, Econometrician, Metson Jack Group.

### West Virginia U

- **Visitor:** **Seonghoon Hong**, Prof, Dept of Econ, Chonbuk National Univ, Korea, Visiting Prof, one year.

### U of Wisconsin at Madison

- **New Appointments:** **Paul Mitchell**, Asst Prof.
- **Appointment Changes:** **Brian Gould**, Assoc Prof, Dept of Ag and Appl Econ and Sr. Scientist, Wisconsin Center for Dairy Research.

## Obituaries

### Leonard F. Miller

Leonard F. Miller passed away Dec. 15, 2003 in Dallas, TX. He was born in 1915, on a farm near Agra, KS, where he spent his youth. His BS and MS degrees in Agricultural Economics were from Kansas State University. His Ph.D. in Agricultural Economics was from the University of Wisconsin.

He began his professional career as Assistant Professor at West Virginia University. He worked in the Dept. of Agriculture in Washington, D.C., as Sr. Extension Economist and then became an Associate Professor of Agricultural Economics at Pennsylvania State University. While at Penn State, Leonard was invited to become Professor and Head of the Department of Agricultural Economics, Oklahoma State University. He held this position from 1954 until 1961, and was responsible for teaching, research, and the coordination of extension work in agricultural economics. Leonard will continue to be remembered at OSU through the establishment of two Distinguished Graduate Fellowships which emphasize agricultural economic international rural development and the development of mature ethical careers.

Leonard resigned his on-campus OSU position in 1961 to become Dean of the Imperial Ethiopian College of Agricultural and Mechanical Arts, Haile Selassie I University in Alemaya, Ethiopia. He served as Dean and later assisted in the transition to management by well-qualified North American trained Ethiopian nationals.

In 1970, Leonard joined the Rockefeller Foundation as representative for West African University Development, stationed at the University of Ibadan, Ibadan, Nigeria. He concurrently served as Head and Professor of the university's Department of Agricultural Economics for two years.

Throughout this time Leonard taught courses and conducted research in agricultural credit. Upon returning to the US, Leonard completed *Agricultural Credit and Finance in Africa*. This

added to a long list of professional writings published throughout his career. On retirement from the Rockefeller Foundation, Leonard and his wife, Katharine settled in Nacogdoches, Texas. Then, in 1996, they moved to Dallas, Texas, to be near family.

### Frederick W. Obermiller

Frederick William Obermiller, professor of agricultural and resource economics at Oregon State University died December 1, 2004, after a long battle with cancer. He is survived by his wife Marilyn and daughters, Jenny and Katie. Dr. Obermiller received bachelor's degrees in economics and anthropology from the University of Missouri in 1966 and a doctorate in agricultural economics in 1969. He was a lieutenant in the Army from 1969 to 1971, based at Walter Reed Medical Center in Washington, D.C. He served on the faculties of South Dakota State University and Purdue University before coming to Oregon State University in 1974. Dr. Obermiller had a distinguished academic career educating public policy makers on issues related to land and water issues in the west. This included frequent testimony before Congress and resource management agencies. However, Dr. Obermiller's real passion was undergraduate teaching. He taught classes in the Honors College in addition to his own department. In the past 10 years he recruited many highly qualified undergraduates to the department with interests in public land policy and law. Many of his students have gone on to law school. He coordinated the university-wide interdisciplinary minor in natural resource and environmental law and policy and was instrumental in creating a new undergraduate major in the department in environmental economics, policy, and management. Dr. Obermiller was active in university governance having served on many university committees and represented his department on the faculty senate. Dr. Obermiller was an exemplary instructor, as reflected in numerous teaching awards including the College of Agricultural Sciences 2000 Registry of Distinguished Teachers Award, the R.M.

Wade Award for Excellence in Teaching in 2001, and the College of Agricultural Sciences Agricultural Executive Committee's Distinguished Undergraduate Teaching Professor for 2002-03. In addition to his contributions to classroom instruction, Dr. Obermiller (or "Dr. O" as his students fondly referred to him) was a mentor and friend to many students during his career at OSU. He had a lasting impression on a generation of undergraduates, many of whom have gone on to distinguished careers in law and policy. In addition to teaching, Dr. Obermiller loved Beaver football, traveling and a good pinot noir.

A celebration of his life was held on the OSU campus in early January. Dr. Obermiller will be missed by the many students he served and by his colleagues and friends. Memorial contributions to the Fred Obermiller Scholarship Fund can be sent to the OSU Foundation, 850 SW 35th Street, Corvallis, OR 97333.

### James S. St. Clair

James S. St. Clair, Professor Emeritus University of Wyoming, died December 9, 2004 at the age of 85.

Dr. St. Clair was born August 18, 1919 in Pomona, California. He earned a bachelor's degree at the University of California at Berkeley and M.S. and Ph.D. degrees in agricultural economics at the University of Illinois. He served in the Army Air Corps during World War II in the combat zones of North Africa, Sardinia and France.

He began his professional career at the University of Arizona as a cotton marketing specialist with the USDA and the Arizona Agricultural Experiment Station. Dr. St. Clair joined the faculty of the University of Wyoming in 1957 and was engaged in transportation economics and marketing research. He taught undergraduate and graduate courses in agricultural marketing and commodity futures. He served as President of the Western Agricultural Economics Association 1969-70 and was a member of several regional technical committees. He retired from the University of Wyoming after 27 years of service.



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## Calendar (all dates are 2005 unless otherwise noted)

### March 10–12

- 2005 meeting of NEC-1003 - "The Economics of Agricultural Technology Regulation" - Washington, DC

### March 17–18

- Spring 2005 NEC-63 Conference - San Diego, California

### April 4–6

- The Agricultural Economics Society (AES) 79th annual conference - the Jubilee Campus, University of Nottingham, England

### May 4–5

- The Food and Agricultural Marketing Policy Section (FAMPS) of AAEEA Conference - "Agricultural Marketing Channels as Competing Entities: Implications for Agricultural Marketing Policy" - Arlington, Virginia

### May 10–11

- Science, Engineering, and Technology (SET) Congressional Visits Day (CVD)

### May 11–15

- International Conference on Waste Management - "Waste—The Social Context" - Edmonton, Alberta, Canada

### May 19–20

- SERA-IEG-30 Annual Meeting hosted by Florida A&M University - "Natural Resource Economics" - Tallahassee, Florida

### June 2–3

- World Trade Organization Impacts on U.S. Farm Policy - World Trade Center, New Orleans, Louisiana

### June 12–15

- The 2005 Northeast Agricultural and Resource Economics Association (NAREA) Annual Meeting - Annapolis, Maryland

### June 20–21

- WCC-72, Western Regional Coordinating Committee under USDA focused in the area of agribusiness, Annual Meeting - Las Vegas, Nevada

### June 25–26

- The International Food and Agribusiness Management Association (IAMA) - 2005 World Food and Agribusiness Symposium - "Re-inventing the Food Chain: New Markets, Customers and Products" - Chicago, Illinois

### July 6–8

- The 2005 Western Agricultural Economics Association (WAEA) Annual Meeting, held jointly with the Western Economics Association International - San Francisco, California

### July 24–27

- American Agricultural Economics Association (AAEEA) Annual Meeting - Providence, Rhode Island

### September 18–21

- Farm Foundation 2005 National Public Policy Education Conference - Arlington, Virginia