



the Exchange

The newsletter of the American Agricultural Economics Association

From the President

When a name does matter: How ag economics ranks among other disciplines



In my first column as president, I would like to pick up where Jean Kinsey left off, and that is with the question of the name and image of the discipline called agricul-

tural economics. Jean appointed a Task Force on Name and External Image to consider what the Association and the larger profession signify and to continue to evaluate what the Association can do to ensure the vibrant participation of the range of professionals who meet under the "big tent" of agricultural economics. It is well to undertake this task, certainly for the sake of the Association and its membership, but also because there is a larger context to be considered.

Most of us think of agricultural economics as a distinct sub-discipline of economics with a national presence. Students who receive graduate training in our academic departments are thought to be equipped to do research on a par with other social science disciplines. So it should be that rankings of research doctoral programs logically include departments of agricultural economics, many of which have acquired new names but are linked by their farm economics heritage. However, the most influential and prestigious of research doctoral program rankings, the one carried out by the National Academy of Sciences' National Research Council, has never included agricultural economics. In the most recent NRC rankings, done in 1995, only economics and econometrics were

considered. In fact, of all the agricultural sciences, only a few plant science sub-disciplines were included in the evaluation.

Now, the NRC proposes to conduct another research doctoral program ranking. It will begin with a re-consideration of its 1995 methodology, which relied largely on reputational factors in creating rankings of university departments. And, it is explicitly considering the inclusion of agricultural sciences, including agricultural economics.

We need to pay attention to this process because these rankings can have enormous significance. These assessments have been used to expand, contract, or merge programs, to influence students' decisions about where to enroll in graduate school, to support state government budget allocations to higher education, to justify university hiring decisions, and to guide attempts to improve graduate education. While the specifics differ from campus to campus, all colleges of agriculture and agricultural economics departments find themselves at the nexus of change. Advances in biological science are transforming plant and animal science disciplines. The growing importance of agribusiness has great impact on many agricultural economics departments.

Among other aspects of ranking methodology, the new NRC panel will examine the taxonomies that have been used in past studies. The subgroup looking at taxonomies will develop criteria to include/exclude fields, determine ways to recognize sub-fields within major fields, and determine issues that are specific to

broad fields: agricultural sciences, biological sciences, arts and humanities, social and behavioral sciences, physical sciences and mathematics, and engineering. It is not at all obvious where agricultural economics would fit in an NRC taxonomy (under agricultural or social science) or if it would fit at all. In 1995, there were no separate rankings for sub-disciplines of economics, such as labor economics or macroeconomics.

This NRC committee began its work this summer. It is chaired by Jeremiah Ostriker, a Princeton astronomer, and has one college of agriculture dean, Elton Aberle from Wisconsin-Madison, among its membership. Thanks to a push from the Economic Research Service, USDA's Research, Education, and Economics agencies are sponsors of the committee's work, thereby promoting the views of agricultural sciences as the committee pursues its agenda. More about the membership and charge of the study, as well as progress reports, can be found at www.nas.edu at the "current projects" tab, just enter "research doctoral programs" in the search field. The 1995 report *Research Doctoral Programs in the United States: Continuity and Change* was published by the National Academy Press, find it at www.nap.edu/catalog/4915.html. Next summer at the AAEA meetings in Montreal, watch for a session that will relate the work of this important NRC panel to the interests and concerns of Association members.

Susan Offutt

AAEA Foundation

Foundation takes time for rethinking, reflection on past projects, future focus

The AAEA Foundation enjoyed another successful year in 2001-2002. Under Eduardo Segarra's leadership, three new Appreciation Clubs were chartered, each of them fully-funded, honoring Chet Baker and Earl Swanson, John and Marie Lee, and Alex McCalla. We now have 25 Appreciation Clubs and three Special Purpose Funds. The foundation received approximately \$54,000 in contributions and gifts, and provided \$44,000 in support of approved projects and programs. The endowment stood at \$1.2 million at year-end, down \$76,000 from the previous year. During 2001-2002, the Foundation supported the C-FARE priority-setting exercise, digitizing the *Journal of Agricultural and Applied Economics*, minority student travel to the Professional Agricultural Workers Conference, an Internet-based scheduling system for AAEA employment service, and a variety of activities associated with the AAEA annual meetings.

The Foundation's fingerprints could be found in many parts of the program at the AAEA annual meetings in Long Beach, Calif. It supported travel grants for African professionals, minority students, graduate students, and young professionals from the Australian Agricultural and Resource Economics Society (through the AAEA-AAES young professionals interchange program). Activities supported included the AAEA Student Section, the Graduate student reception, and pre-conferences in Agribusiness Economics and Management, and Teaching and Learning. We thank the Bank of America, the Farm Foundation, and Texas Tech University for sponsoring activities at the 2002 meeting. The Foundation fundraising event, a backstage tour of the Long Beach aquarium followed by a dinner cruise, attracted a crowd of 44 people, all of whom thoroughly enjoyed it.

As incoming president of the AAEA Foundation Governing Board, I thank Eduardo Segarra for his excellent work as the Board's president for 2002-2002. It is a great comfort to me that I will have access

to Eduardo's energy, experience, and wisdom during 2002-2003, as he will continue on the Board. We are all grateful to outgoing Board members Bruce Gardner, Stan Johnson, Ron Knutson, Mary Marchant, and John Schnittker, for their dedicated service, and we welcome new Board members Joe Glauber, Bob Hauser, Jean Kinsey, Mickey Paggi and Kathleen Segerson.

This is a time for rethinking the role of the AAEA Foundation in our profession. The Foundation was established in 1985 and, in the intervening 17 years, has fulfilled the vision of the far-sighted AAEA leaders who were instrumental in establishing it. Currently, the Foundation distributes about 5 percent of its endowment annually. The Foundation is purposeful as it directs these expenditures in ways that truly make a difference. Nevertheless, the board believes the Foundation could be more than it is today.

To that end the AAEA Foundation Enhancement Task Force was established in autumn 2001, with members Joyce Cacho, Paul Christ, Todd Petzel, Otto Doering, David Zilberman and myself. The Task Force will offer a new statement of vision and goals for the Foundation, for possible adoption at the Foundation Board's January 2003 meeting. The proposed statement envisions a more innovative and pro-active foundation serving as a catalyst for growth and change in the Association.

The Task Force suggests that in the future the Foundation should seek significant financial support from stakeholders and the public, to complement the excellent support it receives from AAEA members, and seek to expand its budgets by increasing sponsorships of specific activities in addition to building its endowment. To make this strategy work, the Foundation in partnership with the Association will need to develop the capacity to deliver products that attract sponsorship. These are big ideas, and the board is committed to broad consultation throughout the association as it develops its strategy to enhance the Foundation.

As well as your thoughts on these "big picture" ideas, we need your specific ideas for Foundation activities that will generate excitement.

There are many ways that members can help the Foundation in the coming year. Please consider making donations to already-established Appreciation Clubs and Special Purpose Funds – especially the Clubs honoring Timm and Sundquist and the Funds honoring Grano and Tweeten, which are not yet fully funded. We are always looking for ideas for new Appreciation Clubs, and for individuals willing to take the lead in raising funds for new Clubs. Please consider proposing activities for Foundation funding during 2003. The deadline for proposals is Oct. 11, 2002, and the Foundation Board will make funding decisions at its January meeting. As you develop your proposals, please feel welcome to contact Roberta Cook, vice-president for programs (cook@primal.ucdavis.edu) or myself (randall.3@osu.edu).

Finally, I want to take this opportunity to thank AAEA Executive Director Donna Dunn, Chief Financial Officer Betty Eckebrecht, and the entire AAEA staff for their hard work on behalf of our profession. They do the little things, and the big things, that make it a pleasure to serve on the Foundation Board.

Alan Randall

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The deadline for submissions is the 10th of the month preceding the issue date (e.g., Dec. 10, for the January/February issue). Submit all items to: AAEA, 415 South Duff, Suite C, Ames, IA 50010-6600; Phone: (515) 233-3202; Fax: (515) 233-3101; E-mail: newsletter@aaea.org; Internet: <http://www.aaea.org>

AAEA Office

Perfect fit of Long Beach facilities highlights challenges of meeting coordination

Great weather, excellent facilities, expanded program by meeting jointly with the Western Agricultural Economics Association. The AAEA meeting in Long Beach was an outstanding meeting for all who attended.

It is challenging to identify a good place for the AAEA meeting and negotiate hotel and meeting space as much as five years in advance of the actual meeting dates. We have to estimate the number of hotel rooms we will fill. We have to provide an idea of the meeting space we will use. Yet we have no true idea of the changes to expect in the economy, in budgets and in attitudes toward travel - not five years before the meeting and sometimes not even one year before the meeting.

Booking meeting space and hotels that far in advance means guaranteeing space for the meeting, but not the sleeping room rates. There are escalator clauses in the hotel agreements with a cap on the rates so the final room rates are not established until approximately 10 months before the meeting. In addition, our ability to get meeting space in hotels is directly affected by the number of sleeping rooms we will take in the hotel. Once we make that agreement, if people stay at home or stay in other hotels, we have to pay the hotel for the meeting space and sometimes for the lost revenue the hotels put in the budget given the guaranteed number of room nights in our contract.

It all makes for challenging negotiations and a lot of crossed fingers as we watch

registrations come in to the office each summer and as we watch the hotel bookings prior to the meeting.

Long Beach was just the right size for our meeting, with plenty of space for receptions and other activities. It has lots of restaurants and extracurricular opportunities as well.

You'll enjoy Montreal in July 2003. A wonderful city with an interesting history, culture, gardens and great restaurants. The beginning of the AAEA meeting will coincide with one of the city's many festivals. July in Montreal generally has wonderful weather. And it is a great jumping off point to explore Quebec and the Canadian Maritime provinces. Mark your calendar now for July 27-30, 2003.

Donna

AAEA News

Barry selected as new *Choices* editor

Dr. Peter Barry of the University of Illinois at Urbana-Champaign has been selected to edit *Choices* for 2003-2005.

Barry will work with AAEA members and leadership to take *Choices* from its current printed format and move it to a Web-based publication. The move to electronic publication will allow *Choices* to expand its reach around the world. Researchers, educators, students, producers - anyone with access to the Internet will be able to read the current *Choices* features, search back issues and order complete, full-color reprints of any article.

Choices now will be an included benefit of AAEA membership. Publication of *Choices* will move to a completely electronic format by the beginning of 2003.

Please send all *Choices* submissions and content inquiries to Peter Barry, Department of Agricultural and Consumer Economics, University of Illinois, 1301 W. Gregory Dr. 326 Mumford Hall, Urbana, IL 61801-3608 or p-barry1@uiuc.edu.

Call for proposals Organize a joint session for 2003 annual meeting

The 2003 AAEA meetings will be a joint gathering with the Rural Sociology Society as well as the Canadian Agricultural Economics Society. Members are encouraged to develop principal paper submissions jointly with their rural sociology colleagues, if they have topics that are informative and appealing to both sets of participants. The AAEA deadline for proposals is Nov. 1, 2002, and selections will be made by the AAEA board from proposals in hand. To be considered as a joint session, materials also must be submitted to RSS by Jan. 17, 2003.

Members also are encouraged to think about possibilities for including both economists and sociologists in organized symposium proposals to be submitted by Jan. 15, 2003, and for possible listing as joint sessions, to RSS by Jan. 17, 2003. There is great potential for interesting interchange involving both economists and sociologists on important policy, industry and individual firm and family issues. For information on RSS procedures, please visit www.ruralsociology.org.

Thanks to our sponsors

AAEA extends a special thanks to the sponsors of the 2002 AAEA-WAEA meeting in Long Beach.

Farm Foundation - Keynote Address, NAAEA Reception

Bank of America - tickets for winning Case Study Competition team to attend Industry Banquet

2003 membership renewals headed your way

Watch your e-mail in October for your 2003 dues renewal notice. All current AAEA members will receive an e-mail notification directing them to the on-line dues renewal form. Paper forms will be sent to members without e-mail addresses on file and to members who wish to request a paper form.

2003 AAEA Dues

Regular member	\$100
Student	\$65
Senior (65+)	\$65
Family	\$150
Industry	\$270

All AAEA members outside the United States, please add \$15 per year.

Congratulations to these 2002 AAEA award winners!

Outstanding Master's Thesis

Chokri Dridi, "Essay on Water Allocation and Trading: Technology Adoption and Adverse Selection," University of Illinois at Urbana-Champaign, Madhu Khanna, Advisor.

Kathleen R. Mullen, "The Risk Reduction Effects of U.S. Direct Government Payments on Production and Welfare," Cornell University, Harry de Gorter, Advisor.

Dominic P. Parker, "The Effects of Contracting Costs, Bureaucratic Costs, and Constituencies on State Wildlife Agency Budgets," Montana State University, Dean Lueck, Advisor.

Outstanding Ph.D. Dissertation

Martin D. Smith, "Spatial Behavior, Marine Reserves and the Northern California Red Sea Urchin Fishery," University of California at Davis, Jim Wilen, Advisor.

Honorable Mention

Rafic H. Fahs, "Semiparametric Estimation and Inference in Multinomial Choice and Systems of Censored Demand Equation Models with Application to Estimating Demand Systems," Washington State University, Ron Mittelhammer, Advisor.

Dmitry V. Vedenov, "Essays in Agriculture Finance and Risk Management," The Ohio State University, Mario Miranda, Advisor.

Distinguished Teaching

Less than 10 Years' Experience

Cynda R. Clary, New Mexico State University.

Undergraduate Teaching, More Than 10 Years' Experience

Ronald E. Deiter, Iowa State University.

Graduate Teaching, More Than 10 Years' Experience

Allen M. Featherstone, Kansas State University.

Distinguished Extension Program

Individual

Robert N. Wisner, Iowa State University.

Group

Paul N. Ellinger, Darrel L. Good, Robert J. Hauser, Dale H. Lattz, Joao Martinez-Filho, Gary D. Schnitkey, Bruce J. Sherrick, Sarahelen (Sally) Thompson, Don Uchtmann and Scott H. Irwin (team leader), members of the Farm.Doc Team, University of Illinois. *Sally Thompson was omitted from the awards program distributed in Long Beach. AAEA apologizes for the oversight.*

Distinguished Policy Contribution

Per Pinstrup-Andersen, Rajul Pandya-Lorch and Mark W. Rosegrant, International Food Policy Research Institute.

Quality of Communication

John M. Connor, Purdue University, *Global Price Fixing: Our Customers are the Enemy*, Kluwer Academic Publishers

Quality of Research Discovery

Junjie Wu, Oregon State University, David Zilberman, University of California at Berkeley and Bruce Babcock, Iowa State University, "Environmental and Distributional Impacts of Conservation Targeting Strategies," *Journal of Environmental Economics and Management* 41 (May): 333-350.

Honorable Mention

Richard E. Just, University of Maryland and Rulon D. Pope, Brigham Young University, "The Agricultural Producer: Theory and Statistical Measurement," *Handbook of Agricultural Economics*, Volume 1, Edited by B. Gardner and G. Rausser. Elsevier Science B.V., 2001.

Outstanding Articles

American Journal of Agricultural Economics

Subal C. Kumbhakar, University of Texas at Austin, "Estimation of Profit Functions When Profit Is Not Maximum," *American Journal of Agricultural Economics* 83 (February 2001): 1-19.

Review of Agricultural Economics

Ben H. Senauer, University of Minnesota and Mona Sur, The World Bank, "Ending Global Hunger in the 21st Century: Projections of the Number of Food Insecure People," *Review of Agricultural Economics* 23 (Spring/Summer 2001): 68-81.

Choices

William A. Knudson, adjunct instructor Michigan State University, "Public Research Universities and the Private Sector: Engine of Economic Growth or Captive of Special Interests," *Choices* (Second Quarter 2001): 31-35.

Publication of Enduring Quality

Jean-Paul Chavas, University of Wisconsin and Matthew T. Holt, North Carolina State University, "Acreage Decisions Under Risk: The Case of Corn and Soybeans," *American Journal of Agricultural Economics* 72(August 1990): 529-38.

Honorable Mention

Gershon Feder, The World Bank, Richard E. Just, University of Maryland and Andrew Schmitz, University of Florida, "Futures Markets and the Theory of the Firm Under Price Uncertainty," *Quarterly Journal of Economics* 94 (March 1980): 317-28.

Poster Competition

First Place (\$500)

Gary Kennedy, Phil Hamilton, O.J. Nwoha and Kenneth Rea, Louisiana Tech University - "Plugging Rural America into E-Commerce Technologies"

Second Place (\$300)

Mary Muth, Shawn A. Karns and Donald W. Anderson, RTI; Michael Wohlgenant, North Carolina State University - "Factors Affecting Plant Exit from Meat Slaughter, Poultry Slaughter, and Processing Industries: Comparisons Across Industries"

Third Place (\$200)

Senhui He and Jeffrey L. Jordan, University of Georgia - "Derivation of a Proxy for the Economic Value of Bottle Size: An Issue in the Economic Valuation of Bottled Water Consumption as an Averting Means"

Graduate Student Case Study Competition

First Place

Colorado State University
Kamina Rosentiel, Marcia Bugbee and Megan Bruch

Second Place

Texas Tech University

Third Place

New Mexico State University

Undergraduate Paper Competition

First Place

Michelle Spence, University of Alberta

Second Place

Shane Ellis, Utah State University

Third Place

Chantelle L'Hoir, University of Alberta

Undergraduate Academic Bowl

First Place

University of Florida
Tiffany Browning, Morgan Hughes and Staci Braswell

Second Place

Texas A&M University

Third Place

Iowa State University

Undergraduate Creative Idea Award

University of Illinois

Undergraduate Outstanding Chapter

Texas Tech University

Call for submissions - 2003 AAEA Annual Meeting

Selected Papers

The AAEA seeks submissions for selected papers for the 2003 annual meeting in Montreal. Proposals must be received by Wednesday, Jan. 15, 2003, and should be submitted through the AAEA Web site (www.aaea.org). Manuscripts previously presented at other meetings will not be accepted, and proposals should explicitly state that the material has not been previously presented.

This year, the AAEA Executive Board has revised the structure of the Selected Papers sessions. Submitters should classify their submission as either a long paper or short paper submission. Accepted long papers will be given 20 minutes at the meeting for presentation. Short papers will be given 10 minutes. Long paper sessions will feature a discussant; short paper session will not. The number of presentation times for long papers is limited, and all long paper submissions also will be considered for a short paper presentation time. Paper submitters will no longer be able to have submissions reviewed as potential selected posters if they are not accepted in the selected paper category.

At least one author must be a member of AAEA, and the author making the presentation at the meeting must be a member of AAEA (or another sponsoring organization) and registered for the annual meeting.

Each proposal will be reviewed by the selection committee, which will receive no information on the authors of the proposals.

Organized Symposia

The AAEA seeks submissions for organized symposia for the 2003 annual meeting in Montreal. Proposals must be received by Wednesday, Jan. 15, 2003, and should be submitted through the AAEA Web site (www.aaea.org). Material previously presented at other meetings will not be accepted, and proposals should explicitly state that the material has not been previously presented.

An Organized Symposium highlights ideas or work in progress on a topic that involves complementary or competing efforts by two or more presenters, then allows at least half the time for discussion among presenters and the audience. Proposals should not involve just the presentation of papers.

Submitters will be asked to classify their submission using one of the 22 subject codes (see listing at right). At least one author must be a member of AAEA, and the author making the presentation at the meeting must be a member of AAEA (or another sponsoring organization) and registered for the annual meeting.

Acceptance or rejection notices will be sent by March 3, 2003, or as soon as possible after this date.

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Authors will be asked to classify their submission using one of the 22 subject codes (see listing below). Each selected paper submission must include a short summary, not to exceed 50 words, of the information contained in the extended abstract, suitable for placement on the AAEA Web site prior to the meeting. No abstracts will be published in the *AJAE*. An extended two-page, single-spaced abstract that clearly defines what will be presented in the final manuscript also must be submitted. Authors should include, in this abstract, a discussion of the paper topic's relevance to the profession/world, research methodology, and potential for generating discussion both during the meeting and in later review.

The final manuscript should not to exceed 25 typed, double-spaced 8 1/2 by 11 inch single-sided pages, including footnotes, figures and tables. References, abstract and title page are not included in the 25-page limit. Please follow *AJAE* style guidelines, with the exception of the single table/figure per page convention.

One copy of the manuscript must be submitted to the AAEA office no later than May 15, 2003. Final manuscripts will be submitted through the AAEA Web site. Papers that miss this deadline will be withdrawn from the program.

Free Sessions

The AAEA seeks submissions for free sessions for the 2003 annual meeting in Montreal. Proposals must be received by Wednesday, Jan. 15, 2003, and should be submitted through the AAEA Web site (www.aaea.org). Material previously presented at other meetings will not be accepted, and proposals should explicitly state that the material has not been previously presented.

Free Sessions are designed to encourage discussion or new ideas or policy proposals, increase program diversity and encourage innovation from members. Proposals should not involve just the presentation of papers. Free Sessions may take any form, from a collection of oral presentations, audio-visual materials, organized debates or round-table meetings to an information-centered meeting on a theme of common interest.

Submitters will be asked to classify their submission using one of the 22 subject codes (see listing at right). At least one author must be a member of AAEA, and the author making the presentation at the meeting must be a member of AAEA (or another sponsoring organization) and registered for the annual meeting.

Acceptance or rejection notices will be sent by March 3, 2003, or as soon as possible after this date.

Selected Posters

The AAEA seeks submissions for selected posters for the 2003 annual meeting in Montreal. Proposals must be received by Wednesday, Jan. 15, 2003, and should be submitted through the AAEA Web site (Material previously presented at other meetings will not be accepted, and proposals should explicitly state that the material has not been previously presented. At least one author must be a member of AAEA.

Each proposal will be reviewed by the selection committee, which will receive no information on the authors of the proposals. Acceptance or rejection notices will be sent by March 3, 2003, or as soon as possible after this date.

Poster selection is based on a two-page, single-spaced abstract or summary, which should include the information to be conveyed and how the poster format will be used to most effectively communicate that information. Please highlight in the summary how the poster format is the best of all available formats to display the information and specific plans for how an effective visual display of information will be constructed. Authors will be asked to classify their submission using one of the 22 subject codes (see listing below). Submitters should plan for a poster board 4 feet high by 8 feet wide less approximately one inch around the perimeter for the frame. Cash prizes of \$500, \$300 and \$200 will be awarded to the three outstanding posters displayed at the annual meeting.

Subject Codes for 2003 Meeting Submissions

1. Agribusiness Economics & Management
2. Agricultural Finance & Farm Management
3. Consumer Behavior/Household Economics
4. Demand & Price Analysis
5. Emerging Technologies
6. Environmental Economics
7. Extension Methods/Issues
8. Food & Agricultural Marketing
9. Food Safety & Nutrition
10. Human Capital & Labor
11. International Trade
12. International Development
13. Industrial Organization/Supply Chain Management
14. Natural Resource Economics
15. Policy Analysis & Political Economy
16. Production Economics
17. Productivity Analysis
18. Research Methods/Econometrics/Statistics
19. Resident Instruction Methods/Issues
20. Risk & Uncertainty
21. Community/Rural Development
22. Allied Fields

2003 ASSA Meetings - Jan. 3-5, Washington, D.C.

Registration packets and information for the 2003 ASSA meeting in Washington, D.C., are available from the AAEA office. If you wish to receive registration information, contact the AAEA office at (515) 233-3202 or heather@aaea.org. The meetings will be Jan. 3-5, 2003. AAEA is sponsoring five invited paper sessions and will be jointly hosting a reception with the USDA Economic Research Service. All AAEA activities will be in the Renaissance Washington Hotel. The AAEA sessions are:

Challenges in Agricultural Trade Liberalization

Organizer: David Blandford, Pennsylvania State University

Chair: Nicole Ballenger, USDA ERS

- "Key Issues in the WTO Negotiations on Agriculture," Tim Josling, Stanford University

- "Non-trade Concerns: Reconciling Domestic Policy Objectives with Free-trade," David Blandford, Penn State; Dick Boisvert, Cornell University; Linda Fulponi, OECD

- "Developing Countries and the WTO Negotiations," Rick Barichello, University of British Columbia; Alex McCalla, University of California at Davis; Alberto Valdes, World Bank

- "Regional Agreements and the WTO Negotiations," Eugenio Diaz-Bonilla, IFPRI; Sherman Robinson, IFPRI; Johann Swinnen, Catholic University of Leuven

Discussant: Stefan Tangermann, OECD

Global Public Goods, Global Public Investments, and Global Policies

Organizer: Uma Lele and Christopher Gerrard, World Bank

Chair: Richard Cooper

- "Issues in Global Programs and Policies," Uma Lele, Christopher Gerrard and Manmohan Agarwal, World Bank

- "International Agricultural Research as a Global Public Good," Bruce Gardner, University of Maryland and William Lesser, Cornell University

- "Global Public Goods in the Health Sector," Ramesh Govindraj and Naveen Sarna

- "International Financing of Climate Change and Biodiversity," Kenneth Newcombe, Veronique Bishop and Chandra Shekhar Sinha

Discussant: Todd Sandler, University of Southern California

Social Capital as an Important Lever in Economic Development Policy and Private Strategy

Organizer: Kenneth Robinson, Cornell University

Chair: Daniel Bromley, University of Wisconsin

- "Social Capital and Economic Development," Michael Woolcock, World Bank

- "Using Social Capital to Understand Private Strategies in the Industrial Food Marketing System," Michael Cook, University of Missouri

- "Social Capital and its Applications to Rural Economic Development Policy," Kenneth Robinson, Cornell University; David Schweikhardt, Michigan State University; Ralph Christy, Cornell University

Discussant: A. Allan Schmid, Michigan State University

Product Differentiation and Asymmetric Information in Agricultural and Food Product Markets: Defining the Role for Government

Organizers: Nicole Ballenger and Elise Golan, USDA ERS

Chair: Elise Golan

- "The Role for Government in Differentiated Product Markets: Looking to Economic Theory," David Sunding, University of California at Berkeley

- "The Role of USDA in Standard Setting: Looking Back and Adapting to New Times," Bruce Gardner, University of Maryland

- "Asymmetric Information in Product Markets: Looking to Other Sectors for Institutional Approaches," Pauline Ippolito, Federal Trade Commission

- "The Political Economy of Differentiated Markets: Facing Reality Inside the Department of Agriculture," Ken Clayton, USDA AMS

Discussant: Danny Pick, USDA ERS

Agricultural Land Values, Government Payments, and Production

Organizers: Jeff Hopkins and Ashok Mishra, USDA ERS; Sergio Lence, Iowa State University

Chair: Allen Featherstone, Kansas State University

- "Household Landowning Response to Changes in Wealth and Income," Mike Roberts and Jeff Hopkins, USDA ERS

- "Empirical Evaluation of Capitalization of Differentiated Farm Program Benefits into Agricultural Land Values," Barry Goodwin, The Ohio State University

- "The Impact of Government Payments on Farmland Rental Rates and Prices," Sergio Lence, Iowa State University and Ashok Mishra, USDA ERS

Discussants: Tim Phipps, West Virginia University; Cal Turvey, Rutgers University

Call for papers 2004 ASSA Meeting

President-elect Jon Brandt is soliciting proposals for AAEA invited paper sessions at the ASSA meeting in San Diego, Calif., Jan. 2-5, 2004. Proposals that focus on (a) contributions by ag economists to economic (or related) theory or research methods or (b) the impact of recent scientific developments or electronic/information technology on ag economics research, extension, and/or teaching are especially solicited. The objective is to increase dialogue between members of the AAEA and those in other organizations represented by the Allied Social Sciences Association. The proceedings of these sessions are normally published in the August issue of the *AJAE* and each paper session is limited a total of 50 manuscript pages.

Proposals should include proposed session title, paper titles, and names, addresses, phone numbers and e-mail addresses for the session organizer, moderator, paper presenters and discussants. In addition, a brief (approximately one page) justification for the session, and a paragraph describing the objective of each paper should also be included. The general session format can be two papers with two discussants, three papers with one discussant, or four papers with no discussants. It is the organizer's responsibility to assure that all individuals identified in the proposal are willing to participate. Session organizers are responsible for obtaining any waivers to the membership requirement in advance from the President.

AAEA session may be jointly sponsored with other ASSA member associations. AAEA encourages sessions that will attract a diverse set of participants from ASSA attendees. Please send proposals by May 1, 2003 to submissions@aaea.org in MS Word, WordPerfect, or PDF file.

RAE: Where journal's been, where it's going

The *Review of Agricultural Economics*, a journal created by the AAEA and the regional agricultural economic professional societies, has matured by many measures. Thanks to the work of the first two editorial teams (headed by David Debertain and Gail Cramer, respectively), the *RAE* is well known to agricultural economists. There is a steady flow of manuscripts being submitted. The range of subject matter covered continues to broaden. All these are signs of healthy interest in the journal. Still, it is fair to say that the editorial profile of the *RAE* needs to be more clearly established. Its contributions must be positively and clearly distinguished from those of the *American Journal of Agricultural Economics* and *Choices*, the sister publications of the AAEA.

What is RAE's role?

As the current editors of the *RAE*, our aim is to sharpen its editorial focus and to transform it into a more timely, electronically-based publication. The niche that the *Review* fills must not be defined as the residual of those submissions that fit neither *Choices* nor the *AJAE*. Instead, the *RAE* should orient itself toward problem solving that relates to contemporary issues across the spectrum of public and private sector settings. The analyses published in the *RAE* should be distinguished by the quality of their scientific logic and not necessarily by the sophistication of their mathematical presentation. The *RAE* must be more than a "journal of results" and seek to provide insights and tools useful to a range of practitioners of agricultural economics. This group would include teachers and extension educators whose students and constituents demand relevance and quality.

Increasing the frequency of publication of the *RAE* is critical to achieving this editorial goal of timely presentation. As editors, we have already successfully adopted an electronic system of manuscript submission and review. Next, with the concurrence of the AAEA Governing Board, we are moving to on-line publication. This transformation to an electronic format will occur over the next two years and allow more frequent, possibly even

continuous, publication. We will still produce hard copy for archival purposes but will be less constrained by the rigidities of a paper-based publication cycle.

Moving forward

More frequent publication of the *RAE* will lay the cornerstone for success in moving it toward more relevant and timely contributions. At present, with only two issues annually, the lag between submission and publication is more than a year. This makes the *RAE* more oriented to economic history than current events! Knowing that their work may appear within months should motivate authors to write for the *RAE* on contemporary issues, and, who knows, it might even motivate reviewers to quicker turnaround as well! Details about this transition will be forthcoming.

As new editors, we have also reconstituted the *RAE* editorial board. The members are listed in the box accompanying this article. Our intention is that board members function as advisors on all matters of editorial process and policy and on recruiting submissions. That is, we want to consult the board on the front end of *RAE* business, rather look to them solely as auxiliary or supplemental reviewers of manuscripts. Toward this end, we solicited suggestions for board members from a broad range of agricultural economists, including all the AAEA sections and the affiliated professional societies. As the *RAE* moves forward, the editorial board will have a real opportunity to guide its future.

Expansion and refocus

Starting with the Spring/Summer 2003 issue on agribusiness, we will be expanding and refocusing the "Features" section to include more articles on a pre-selected theme. We believe this will provide an opportunity to explore many of today's most important issues in agricultural economics in more depth. We hope to include articles by individuals who present contrasting perspectives on the same topic. Issues may include not only topics related to current agricultural, rural and environmental policy, but may also

deal with topics in extension education, teaching (both undergraduate and graduate) and research methodology.

The *RAE* will continue to consist of four sections, including the "Features" articles. Applied Analysis articles must be on problems of practical significance and should focus on an issue or problem, empirical findings relevant to the issue or problem, and their implications. Manuscripts must emphasize clear explanation of the impacts and the usefulness of the results. Case Studies emphasize economic problems that can be used as learning tools for classroom, outreach, or other professional use. The studies should present a problem, analysis, and solutions. Commentaries are short (1,200 words or less) articles dealing with important topics and issues. This section includes comments on articles previously published in the *RAE* and opinion pieces on controversial current economic issues. For more information on submitting articles to the *RAE*, see <http://www.aaea.org/fund/pubs/rae/index.cfm>.

We are grateful to our predecessors for presenting us with a journal that is ready for takeoff. We appreciate the number of agricultural economists who are interested in publishing in the *RAE*. The task we see for ourselves is to maximize the value of the *RAE* to its readers, our colleagues in agricultural economics in universities, in public agencies, in business, in non-profit organizations, in all professional settings.

- Susan Offutt, Kitty Smith
and Daniel Pick

RAE Editorial Council

Enefiok Ekanem, Tennessee State U
Molly Espey, Clemson U
Joan Fulton, Purdue U
Ellen Goddard, U of Alberta
John Halstead, U of New Hampshire
Robbin Johnson, Cargill
Doug Larson, U of California at Davis
Joe Parcell, U of Missouri
Prabhu Pingali, CIMMYT
Warren Preston, USDA AMS
Aslihan Spaulding, U of Kentucky
David Sunding, U of California at Berkeley
Laurian Unnevehr, U of Illinois

C-FARE hosts workshop on federal grants, helps interns navigate Capitol Hill

The Council on Food, Agricultural and Resource Economics (C-FARE), and the National Association of Agricultural Economics Administrators (NAAEA) organized a pre-conference workshop at the AAEA Annual Meetings highlighting federal grants that are available to agricultural and applied economists. Participating agencies included USDA's CSREES, ERS, and RBS, as well as EPA and NIH. Rachel Nugent from NIH discussed their new focus on social and behavioral sciences. NIH often provides generous support levels for their grants in areas such as population movement, the environment, and international studies in health and economic development.

Mary Marchant, a past panel manager for the USDA's NRI program, shared her insights on how to best apply for NRI grants. After a thorough overview of the review process, she provided tips for reapplying for grants. This information was very timely and necessary with the recent release of the FY 2003 RFA for the NRI. The following are the presenters and links to more information:

- Mark Bailey, USDA/CSREES - www.reeusda.gov/nri or <http://www.reeusda.gov/1700/funding/ourfund.htm>
- Julie Hewitt, EPA - <http://www.epa.gov/economics/>
- Mary Marchant, "The Keys to Preparing Successful Research Grant Proposals." *Journal of Agricultural and Applied Economics*. 33:3 (December 2001):605-612.
- Rachel Nugent, NIH - <http://www.nih.gov/fic> or <http://www.nih.gov/fic>

Call for proposals

AAEA Foundation seeks proposals for 2003

The AAEA Foundation Board seeks proposals which support the five program priorities identified by the Board: professional (AAEA member) development, graduate student programs, international outreach, industry involvement and information technology, especially for education. The Board seeks proposals that enhance the annual meetings, broaden participation in the AAEA, reach out to new groups, and/or broaden the horizons of the current membership. Proposals from AAEA standing committees are encouraged. It should be noted that the Foundation does not fund

www.nia.nih.gov/research/extramural/behavior/ among others.

- David Smallwood, ERS - www.ers.usda.gov
- Thomas Stafford, USDA RBS - <http://www.rurdev.usda.gov/rbs/>

To view a summary brochure of the pre-conference, visit C-FARE's Web site at www.cfare.org. C-FARE also would like your feedback regarding holding another grant writing event in Washington, D.C., focusing on NIH, NSF and EPA grants. If you would be interested, please contact C-FARE's Executive Director Tamara Wagester at (202) 408-8522 or cfareinfo@aol.com.

National C-FAR prototype one-page success stories on-line

The future of federal research funding is dependent on the agricultural community providing examples of success from our past research. Recently, multi-disciplinary success stories were released by The National Coalition for Food and Agricultural Research (National C-FAR) Research Committee. National C-FAR is a broad-based stakeholder coalition seeking a two-fold increase in public food and agriculture research dollars over the next five years. The one-page success stories can be accessed at http://www.ncfar.org/what_are_we.htm, where they are located under the title "Research Committee Documents." These success stories are intended as prototypes to demonstrate the format NCFAR selected as an effective way to deliver a positive message on research to both policy makers and the general public. There is still a need for

good social science research success stories, and it is the perfect time for AAEA members to contribute. Please forward success stories on economics research to C-FARE's Executive Director Tamara Wagester at cfareinfo@aol.com or contact the C-FARE office at (202) 408-8522.

C-FARE briefs Washington, D.C., interns in new outreach program

This summer C-FARE began a new program of outreach to agricultural and applied economics interns located in Washington, D.C. These events presented career ideas for the students, while providing the opportunity for them to interact with one another.

Several individuals took time to meet with the students and share their insights: Mary Bohman (USDA/ERS), Ernie Coggins (Office of Senator Strom Thurmond), Joe Glauber (USDA/Chief Economists Office), Gerald Grinnell (USDA/GIPSA), Cathy Jabara (USITC), Craig Jagger (House Ag Committee), Andy Morton (Senate Ag Committee), Undersecretary J.B. Penn (USDA/FFAS), and Jasper Womach (Library of Congress).

Their advice and guidance were valuable for the interns at this critical point in their education career. If your academic department has interns located in Washington, D.C., this fall, please contact C-FARE at (202) 408-8522 or cfareinfo@aol.com with the names and contact information of your students so they can participate in future opportunities.

individual research projects, nor does it fund activities that have already taken place.

Proposal submissions should include:

1. A cover sheet with name of applicant, applicant's address, e-mail and phone number, title of the project, abstract of the project, timing, duration and location of the project, amount of funding requested.
2. A project description, not to exceed five double-spaced pages, including the purpose, scope, implementation procedures, and the individual(s) responsible for management of the project, date/timing

of the project/activity, and location of the project/activity.

3. An itemized budget, indicating costs to be borne by the Foundation, and costs, if any, covered by other sources. The AAEA office may be a resource for budget information.

Final proposals should be submitted by Oct. 11, 2002, to ensure funding for the next year. If you have any questions, please call (515) 233-3202. Submit proposals by Oct. 11 to AAEA Foundation, 415 S. Duff Ave., Suite C, Ames, IA 50010-6600, fax (515) 233-3101, e-mail info@aaea.org.

AAEA president appoints committee members

President Susan Offutt has appointed the following AAEA members to committee positions for 2002-2003. Committee chairs are in italics. Also listed are the charges to each committee, indicating their contributions to the operation of the Association.

Communications/Publications

Committee Charge: Foster and enhance communications on issues and ideas of importance to AAEA members and to the broader set of leaders interested in these issues and ideas. Monitor and evaluate the portfolio of AAEA publication vehicles. Evaluate the effectiveness of AAEA journals and other publications, the Web site and the use of e-mail communications in conveying information to members and the outside world. Evaluate new publication proposals and make recommendations to the executive board. Serve as the sounding board and first resource for cross-cutting issues of policy, promotion and processes for the association's publications, communications and public relations vehicles. Prepare recommendations to the executive board.

Committee Members: *Peter Barry*, U of Illinois; Mesfin Bezuneh, Clark U; Jay Coggins, U of Minnesota; Jeffrey Gillespie, Louisiana State U; Rachael Goodhue, U of California at Davis; Kathryn Lipton, USDA ERS; Robert Myers, Michigan State U; Priscilla Salant, U of Idaho.

Employment Services

Committee Charge: Pro-actively provide guidance and leadership to the range of AAEA employment service offerings and increase the use of services. Responsible for planning, implementing and supporting, as well as evaluating, programs that make AAEA's employment service the first choice of employers seeking employees with applied economics skills. AAEA employment services should provide assistance at the bachelors, masters, Ph.D. and post-graduate level.

Committee Members: *Ron Mittlehammer*, Washington State U; James Bukenya, Alabama A&M U; Mark Denbaly, USDA ERS; Cheryl DeVuyst, North Dakota State U; Katherine Smith, USDA ERS; Jean Sussman, Quaker Oats Co.; Michele Villinski, DePauw U.

Fellows

Committee Charge: Identify individuals worthy of designation as Fellow of the American Agricultural Economics Association. The committee shall accept nominations as well as identify other members of the Association worthy of consideration. The committee should consider the diversity that exists within the profession — areas of interest, scope of work, constituencies and audiences — as well as contributions to the profession and the association — in the pool of candidates they select to forward to the executive board.

Committee Members: *Stanley Johnson*, Iowa State U; Richard Adams, Oregon State U; Jock Anderson, World Bank; Walter Armbruster, Farm Foundation; Nancy Bockstael, U of Maryland; Jean Kinsey, U of Minnesota; Robert Thompson, World Bank.

Finance

Committee Charge: With staff, develop the AAEA annual budget. Evaluate the immediate and long-term financial position of the association. Provide continuous oversight of the organization's finances throughout the year. Present a financial report to the executive board and association membership annually.

Committee Members: *William Boggess*, Oregon State U; Susan Capalbo, Montana State U; Patrick Westhoff, U of Missouri.

Meetings

Committee Charge: The Meetings Committee will assist the president, executive board and staff to develop and plan meetings. Participation in the annual meeting planning process includes facilitating increased member involvement, local input, professional attendance, exhibitor participation and relevant tours and local sites. The Meetings Committee will seek to enhance AAEA meetings by generating new ideas; targeting current interests; giving special attention to the needs of under-represented groups; and strengthening connections to local meeting sites.

Committee Members: *Susan Offutt*, USDA ERS; Martina Brockmeier, Federal Agriculture Research Center; Penelope Diebel, Oregon State U; Mark Jekanowski, Sparks Co.; Terese Rowe, Rabobank International; Evert Van Der Sluis, South Dakota State U.

Nominating

Committee Charge: Annually present to the president and to the executive director, the names of two nominees for each elected office to be filled including each director position of the executive board and the foundation governing board. The nominating committee should keep in mind the need for geographical, functional and organizational representation on the executive board and the essential qualities and characteristics of effective board members.

Committee Members: *Jean Kinsey*, U of Minnesota; DeeVon Bailey, Utah State U; Christopher Barrett, Cornell U; Daniel Bernardo, Kansas State U; David Blandford, Pennsylvania State U; Jeffrey Dorfman, U of Georgia; George Frisvold, U of Arizona; Todd Gabe, U of Maine; Helen Jensen, Iowa State U; Luanne Lohr, U of Georgia; Marca Weinberg, USDA ERS.

Professional Activities/ New Products

Committee Charge: Responsible for identifying, supporting, encouraging, developing or otherwise assuring a range of programs and activities that provide professional development opportunities. This committee has as its priority assuring that activities serve the intellectual and professional needs of all who are working with and studying economics, policy, and social issues related to the food and fiber system, resources, environment and communities. This committee will receive new product ideas and continuously monitor the AAEA portfolio of products, evaluating existing programs and new product ideas.

Committee Members: *Julie Caswell*, U of Massachusetts; Brian Adam, Oklahoma State U; Sanjib Bhuyan, Rutgers U; Sam Cordes, U of Nebraska at Lincoln; Joan Fulton, Purdue U; Steve Halbrook, Farm Foundation; Nigel Key, USDA ERS; Nancy Norton, Albany State U; Janet Perry, USDA ERS; Wes Peterson, U of Nebraska; Fesseha Tegegne, Tennessee State U

Selected Papers

Committee Charge: Select the papers to be presented at the AAEA meeting each year. Work with the president to evaluate and approve the subject codes for paper submissions. Identify topic leaders, and with the topic leaders find reviewers for all abstracts submitted.

Committee Chair:
Luanne Lohr, U of Georgia

Call for nominations 2003 AAEA Fellows

AAEA Executive Director Donna F. Dunn is inviting nominations for the 2003 Fellows Awards. Nominations are due Oct. 11, 2002. The main criterion for selection is continuous contribution to the advancement of agricultural economics. Achievements may be in research, teaching, extension, administration or business. The nominee must be a current member of AAEA or have been a member for 10 years.

Please follow these guidelines to submit Fellows nominations (non-complying materials will be returned). *Note that after review by the AAEA Executive Board, these guidelines have been revised from previous years.*

The nomination package should focus on documentation of the case for the nominee's contributions rising to a level that warrants recognition as a Fellow. "Continuous contribution" means exceptional service over a period of years. Such exceptional service may be demonstrated by research discoveries published in major professional journals, by leadership in the development of extension programs extensively utilized by other professionals; by the development of undergraduate or graduate programs of learning that have become nationally recognized professionally and by students who have, in turn, demonstrated success as a result of these teaching programs; or by outstanding performance in government, business or NGOs. As a general principle, continuous service means more than a single act that might be rewarded by an outstanding journal article, extension award, outstanding teaching awards.

The documentation provided should make clear the impact of the individual nominated in the areas of achievement to which the nominee has contributed. This evidence could include, but is not limited to, reference to publications, awards, honors, reports or testimonials to notable tasks undertaken and outcomes achieved, or other contributions to the profession. Testimonial letters or vitae are not required. The total nomination package will be limited to a maximum of eight typed, double-spaced pages. A cover or title page is not necessary, but please include the name(s) and institution(s) of the nominator(s). Nominations may be submitted through the AAEA Web site at www.aaea.org/fellows/.

Senior Section looks to preserve AAEA history

The Senior Section has been formed with an objective of assisting with the institutional and professional memory of AAEA. For example, it plans to develop a series of symposia on the "history of ideas" in our profession. Section members also have expressed a willingness to assist the Association with fund raising, judging of competitions, and other activities, as may be deemed appropriate by the Board of Directors. The Section expects to hold a breakfast-reception at the annual meetings. In sum, the general intent is to maintain the active involvement seniors while at the same time helping meet "niche" needs of the AAEA.

The Section is open to AAEA members age 55 and older; annual dues are \$10. For 2002-2003, officers of the section are Bill Tomek, chair; Les Manderscheid, vice chair; Olan Forker, secretary/editor; Bob Spitze, at-large, and John Lee, at-large. Leo Polopolous and Larry Connor provided the leadership for forming the section.

AAEA sponsors session at 2003 EAAE meeting

AAEA members participated in a session at the recent meetings of the European Association of Agricultural Economists (EAAE) in Zaragoza, Spain.

The AAEA session, "Western Nations' Support for Developing Economies – What Works For and Against Development?," featured presentations by Joachim von Braun (University of Bonn), "Supporting Agricultural Growth and Economic Development in Developing and Transition Economies: What Works and What Can Donor Countries Do?"; Uma Lele (World Bank), "Economic Development in Developing Economies: What is the Potential for Biotechnology, Health Care, Free Trade and Education to Make a Difference"; and Dennis DiPietre (food industry consultant), "The Demand and Development of Systems to Trace Food Characteristics from Farm to Table: Implications for the Structure of Agriculture and Trade with Non-conforming Countries." The session was moderated by AAEA Past-President Jean Kinsey.

Call for submissions 2003 Teaching and Learning Track

The Teaching Learning and Communications (TLC) section invites ideas and proposals for principal papers, organized symposiums or free sessions for the TLC Track at the 2003 AAEA meetings in Montreal. TLC Track sessions provide an opportunity for discussion of topics related to improving teaching and learning. This provides a forum for teachers to gain recognition for what they are doing, and a place for others to learn about new ideas, teaching/learning techniques, and delivery systems such as distance learning. Teaching and learning in the broadest sense, and at all levels, are appropriate for these sessions. These may include (but are certainly not limited to) teaching at the graduate level, the undergraduate level, extension programs, distance learning courses, and student recruitment and retention.

If you are interested in being part of the TLC Track, please submit a brief description of your principal paper, organized symposium or proposed free session. Include appropriate information such as title, objectives, presenter name(s), moderator names, university affiliations, and the titles of individual presentations. Be sure to include full contact information for all participants. Note that the length of a proposed sessions and/or symposia, including Q&A, should not exceed 1 hour and 30 min.

Submissions must be received by Oct. 4, 2002. Submissions should be sent via e-mail in either WordPerfect or MS Word format to: Chris McIntosh, mcintosh@uidaho.edu, (208) 529-8376 or John Siebert, j-siebert@tamu.edu, (979) 845-4805.

Correction to Foundation annual report

A name was incorrectly listed in the 2001 Foundation Annual Report recently mailed to all AAEA members. The Foundation thanks Rex F. Daly for his continued support of the Foundation's activities.

IFPRI leadership reflect on role in world, AAEA partnership

Editor's Note: As Dr. Per Pinstrup-Andersen steps down after 10 years as director-general at the International Food Policy and Research Institute, the Exchange invited him and his successor, Dr. Joachim VonBraun, to share their thoughts on the challenges IFPRI is facing and how it can work with AAEA members to meet those challenges.

Dr. Per Pinstrup-Andersen Former Director-General, IFPRI

Thank you for the invitation to write a short farewell piece for the newsletter. As I complete 10 years as director general of IFPRI, I look back on a very exciting professional life, which I intend to continue as H.E. Babcock Professor of Food and Nutrition Policy at Cornell University. The interaction with AAEA has been pleasant and productive for IFPRI and for me. Three years of board membership helped me understand the tremendous opportunities as well as risks embodied in a vibrant professional association. On behalf of IFPRI and on my own behalf, I am grateful to AAEA for collaboration resulting in joint pre-conference workshops, opportunities for IFPRI staff members to speak at AAEA meetings, and a variety of other interac-

Dr. Joachim von Braun Current Director-General, IFPRI

I am grateful to AAEA for inviting me to share some remarks about my move from the University of Bonn (Germany) to the position of IFPRI Director General. I take this as a sign of the high value which the American agricultural economics community attaches to IFPRI. I look forward to interacting closely with AAEA. For this purpose I can build on the extensive cooperation with many American colleagues that I have enjoyed in the past, for instance when organizing the International Association of Agricultural Economists (IAAE) conference in Sacramento (1997). I am happy that many IFPRI researchers are highly visible at AAEA conferences, in its publications, or are serving AAEA in various functions. I certainly want to see this continued.

IFPRI is a unique public good that is owned globally. IFPRI serves the purpose of creating a world where every person has access to sufficient food, where malnutrition is absent, and where food is produced in such way that is compatible with sustainable use of natural resources.

tions which, I believe, have been of mutual benefit. Although AAEA is focused on agricultural economists and the United States, while IFPRI has a multidisciplinary staff focused on developing countries' food policy, areas of common interest are many and we share both methodological and empirical interest. Many of IFPRI's researchers are agricultural economists and increasing globalization has significantly reduced the difference between policy research for developing countries and that needed for the United States.

As globalization proceeds, I see many new opportunities for collaboration between agricultural economists in U.S. institutions and IFPRI. U.S. policies, including trade, subsidy, technology, and environmental policies, will increasingly affect people in other countries and there is an urgent need to analyze international externalities, strengthen international accountability, and seek mutually beneficial trade liberalization. Similarly, as illustrated by the recent Asian economic crisis and the atrocities of Sept. 11, 2001, developments in developing countries can have significant effects on the United States' trade and security.

Since IFPRI's founding in 1975 the world's food and nutrition situation has improved a lot; the percentage of well nourished people has increased to an unprecedented share of the world's 6 billion inhabitants. This improvement will enhance human productivity and accelerate economic welfare, as we know from economic history research in Europe and elsewhere. IFPRI's research, together with its large network of collaborators, has shown the ways to make these improvements possible. Under the leadership of my predecessors, and Per Pinstrup-Andersen in particular, IFPRI has grown to an undisputed and independent powerhouse of food policy information, knowledge and wisdom. To maintain and build on that strength, yet respond to the changing context of policymaking, is a permanent challenge for IFPRI.

Next to the success of a generally-improved world food situation stands the terrible failure of significantly reducing the absolute number of hungry people below 800 million, and effectively addressing the huge malnutrition-related health problems of the poor. IFPRI will continue to aggres-

As illustrated by the fast growing Asian countries during the 1980s and 1990s, the most important emerging markets for U.S. farm products are likely to be found in rapidly growing developing countries. Poor people and poor countries with little or no growth make for poor customer for U.S. exports. However, to foster rapid economic growth and poverty reduction, both poor and rich countries must put in place appropriate policies including public investments by developing countries in rural infrastructure, research, and other public goods. The United States must regain the leadership in trade liberalization, giving developing countries access to U.S. markets for agricultural products and textiles by removing both tariff and non-tariff barriers. As shown time and time again, investments in public goods and trade liberalization are of mutual benefit to poor and rich countries. We must pursue win-win policies as we aim to eliminate poverty, hunger, and social injustice. I look forward to continued collaboration with the AAEA from my Cornell base and I have no doubt that my successor Joachim von Braun will aim to further strengthen collaboration between AAEA and IFPRI.

sively confront this with research and outreach, and will not shy away from pointing at all causes, which quite often have political reasons. The set of actors that need to be mobilized (or sometimes de-mobilized) to improve the food situation of the poor is increasingly complex. IFPRI research is not naïve about "Realpolitik" and treats the political power and interests of governments, oppositions, business and civil society organizations as matters of research. It is partly these interests which give shape to trade, technology, rights and social policy processes that finally facilitate or hinder progress in ending hunger. IFPRI political economy research will increasingly address the ground between food policy knowledge and actual policy outcomes. Being an essential part of the Consultative Group on International Agricultural Research (CGIAR), IFPRI has access to the food and agriculture-related science which is so relevant to poor producers and consumers. IFPRI will continue to draw on these interdisciplinary potentials to serve its purpose.

News

Call for papers

2003 'Linkages between Agricultural and Conservation Policies' Workshop

The 2003 "Linkages between Agricultural and Conservation Policies" Workshop will be held in Portsmouth, N.H., June 10-11, immediately following the annual meeting of the Northeastern Agricultural and Resource Economics Association (NAREA). The Workshop will stimulate research and discussion to improve the understanding of complex incentives, markets, international issues, policies, and physical and/or social forces shaping farmers' joint production and conservation decisions. Topics of interest would include the interaction of commodity and conservation programs on farmers' decisions; the efficiencies and inefficiencies arising from programs' interactions, how farmers choose among voluntary conservation programs; the effects of regulations and other policies on these

choices; and innovative approaches for achieving society's many objectives related to farm income and conservation. Applications could involve land use, water quality, integrated pest management, best management practices, watershed management, rural amenities, wildlife habitat, forest production and conservation, or any other aspects integrating agriculture and conservation concerns. Papers focused exclusively on one agricultural or conservation program will not be given high priority. Workshop proceedings will be published in a special issue of the *Agricultural and Resource Economics Review* (ARER) if accepted after the journal's normal review process. An honorarium of \$1,000 will be provided on submission of the paper to ARER by June 30, 2003.

To submit a paper for consideration by the Workshop's selected paper committee, please e-mail a five-page abstract (MS Word or PDF attachment) with a title but no other identifiable information to Dr. Titus O. Awokuse at the address below. The five-page limit relates to text only and excludes tables, figures, and literature cited. The deadline for abstracts is Dec. 16, 2002. Authors will be notified of the status of their abstract submissions by Feb. 14, 2003. Full papers must be received from notified authors by May 1, 2003 to be considered for inclusion in the program. AREA must receive papers by June 30, 2003 to be considered for expedited review.

Send abstracts to Dr. Titus O. Awokuse at kuse@udel.edu

IWID program seeks applicants for 2003-2004 class of fellows

The Investing in Women In Development (IWID) Fellows Program invites applications for its 2003-2004 class of fellows. The IWID is a cooperative activity of the U.S. Agency for International Development (USAID) and the Institute of International Education (IIE).

The principal purpose of the IWID Fellows Program is to provide USAID Missions and Bureaus with experienced, mid-level professionals who offer technical expertise and assistance in the following areas of concern: economic growth and agricultural development, information technologies, environment, democracy and governance, gender and education and training.

The program strives to promote full and equal participation of women in developing countries' economic and social transformation; to assist USAID in reflecting gender considerations in the

Agency's work by contributing to the advancement of USAID's policies and organizational capacity to address critical gender issues; to continue the expansion of a cadre of international field-experiences professionals committed to enhancing women in development (WID) activities; consequently, to increase the number of people with gender expertise working in the field of international development.

Applicants do not need to possess gender expertise or background. However, applicants must meet the following eligibility and qualification requirements:

- U.S. Citizenship
- A graduate degree in area of emphasis
- Four to 15 years' practical work experience in one of the following sectors: environment, business and economic development, democracy and governance, education and training, and gender.

Information technologies along with one of the aforementioned sectors is also desirable.

- Availability for year-long assignment in a developing country or Washington, D.C. Must attend four-week orientation and gender training in Washington, D.C., prior to assignment
- Technical implementation skills in given sector/field
- Field/Development experience
- Leadership/Supervisory skills
- Ability to initiate / self-starter, ability to communicate / motivate/highly flexible.
- Alternate language fluency recommended

The 2003-2004 Application Deadline is Friday, Oct. 11, 2002. Applicants can download an application by going to the IWID program's Web site at www.iie.org/pgms/iwid. The application also provides details on submission requirements. For more information, contact the IWID program office at (800) 262-0641.

IAAE elects Jabara, Lee to U.S. Council, announces call for submissions for 2003 conference

The U.S. Council of the International Association of Agricultural Economists has announced the election of Cathy Jabara, the U.S. International Trade Commission, Washington, D.C., and David R. Lee, Cornell University, to the U.S. Council. They replace retiring Council members Lowell D. Hill, University of Illinois, Urbana, and George Norton, Virginia Tech, Blacksburg, Virginia. They join William Amponsah, North Carolina A&T University, Greensboro, and Eduardo Segarra, Texas Tech University, Lubbock, who will be chairman of the U.S. Council. If you have suggestions for items that the IAAE U.S. Council address, please contact one of the Council members.

IAAE 2003 Conference

The 25th IAAE Conference of Agricultural Economists will be held Aug. 16-22, 2003, in Durban, South Africa. The theme is "Reshaping Agriculture's Contributions to Society."

The four sub-themes are: (1) Poverty Reduction and Economic Development, (2) Environmental Stewardship, (3) Efficiency in Food and Farming Systems, and (4) Consumer Safety and Food Security. There will be four plenary sessions, with a total of 12 speakers, and up to 12 panels grouped into three sessions. Please send any suggestions to david.colman@man.ac.uk. Details of the calls for participation are posted on IAAE's Web page: <http://www.iaae-agecon.org>. The conference will be preceded by several learning workshops to be held on Saturday, Aug. 16, 2003. The fee for full conference participation will be US \$350 per person. More details on registration are available on the IAAE Web site.

Completed contributed papers are due Oct. 31, 2002. Poster presentations are due Jan. 31, 2003. Proposals from discussion group leaders and mini-symposia organizers are due Dec. 15, 2002. Computer presentations should be submitted by Jan. 31, 2003.

AARES conference features full slate of speakers, topics

The 2003 Conference of the Australian Agricultural and Resource Economics Society will be held at the Esplanade Hotel in Fremantle, Australia, Feb. 12-14, 2003.

The Conference will run from Wednesday to Friday, with Pre-Conference workshops on Tuesday, Feb. 11. The Conference will have a combination of both 'Invited Speaker' and 'Contributed Paper' sessions. The invited speakers will include Alan Lloyd Fellow John Antle (Montana State University), Ron Duncan (Australian National University), Presidential Address: "Agricultural and resource economics and economic development in Aboriginal communities," John Quiggin (Australian National University), "Production, uncertainty and finance," David Pannell (University of Western Australia), "Communication of economics to policy makers," and John Freebairn (University of Melbourne), "Economic policy for rural and regional Australia"

Approximately 150 contributed papers are presented at the conference each year. Submission deadline for abstracts (100 words maximum) is Sept. 27, 2002. Authors should bring copies of papers to the conference on Feb. 12.

A pre-conference workshop titled, "Dryland Salinity: Economic Issues and Farm, Catchment and Policy Levels" will address current economic issues in salinity management and salinity policy. Delegates will learn about the latest thinking and analysis on a variety of salinity related topics, will have the opportunity to discuss and debate the issues, and will receive a proceedings of the papers presented.

Further details of the conference program, the workshop, instructions for contributed paper authors and registration details are available on the AARES Web site: <http://come.to/aares>.

House Ag Chair seeks responses on market hearings

Following up on a pledge at the completion of the Farm Bill, House Agriculture Chairman Rep. Larry Combest (R-Texas) has asked state and national producer groups, agricultural economists, national farm groups, packers and the Secretary of Agriculture to "respond to specific questions that will lay the foundation for hearings on the current state of livestock markets."

The goal of the probe is to understand the potential impact — positive and negative — government intervention would have on the livestock marketplace. An amendment was included in the Senate version of the Farm Bill that would have prohibited packer ownership,

feeding or control of livestock within 14 days of slaughter, a provision not included in the final bill. Since then, as the political debate has persisted, bills have been introduced that would ban packer ownership from owning livestock, alter the use of forward contracting and limit the use of captive supplies of livestock.

While a deadline has not been set for comments and answers to be submitted, the comments will likely serve as "foundation for hearings" in the near future.

To view the list of questions or to submit answers, logon to House.gov <<http://agriculture.house.gov/press/pr020812.html>>.

Book focuses on U.S.-Mexico border management efforts

“Both Sides of the Border: Transboundary Environmental Management Issues Facing Mexico and the United States,” edited by Linda Fernandez, University of California, Riverside and Richard T. Carson, University of California, San Diego is now available from Kluwer Academic Publishers, Boston (512 pp., ISBN 1-4020-7126-4, <http://www.wkap.nl>).

The volume focuses on comprehensive assessments of cooperative efforts of the U.S. and Mexico to solve environmental problems. All environmental media are addressed along the border: land, air, water, as well as sources of pollution (transportation, agriculture, energy, industrial production, urban growth, hazardous waste generation) and biodiversity resources (migratory aquatic and terrestrial forest and insect species).

Academic, government, environmental management and policy audiences can benefit from the volume to address environmental policy for borders around the world because the chapters integrate natural science and social science theory, analytical methods and data into the arena of international environmental policy analysis.

Workshop looks at impact of crop insurance on Northeast United States

The University of Maryland, the Maryland Department of Agriculture and the USDA-Risk Management Agency are sponsoring a one-day workshop, “Crop Insurance and Farm Policy: What Does It Mean for the Northeast?,” on Sept. 13, 2002 at the Wyndham Baltimore Inner Harbor Hotel, 101 West Fayette Street. There is no registration fee; however, you must register if you plan to attend. For registration information, a full agenda, and other details, see <http://www.arec.umd.edu/Policycenter> or call Wes Musser at (301) 405-0017.

Call for submissions 2003 AFHVS-ASFS Annual Meetings

The 2003 joint meetings of Agriculture, Food, and Human Values Society (AFHVS) and the Association for the Study of Food and Society (ASFS) will be June 12-15, 2003, at the Thompson Conference Center of the University of Texas at Austin. For information about the AFHVS and past meetings and future announcements, visit the AFHVS Web site <http://www.clas.ufl.edu/users/rhaynes/afhvs>.

Abstracts of contributed papers and proposed sessions are due Feb. 21, 2003. Abstracts of contributed papers should be 250 or fewer words. Proposals for sessions should also include an abstract (250 words) describing the session’s content. Abstracts should be submitted on disk (Word Perfect, MS Word or text file) or as a file attachment to soc_aab@shsu.edu or soc_dhc@shsu.edu (please no embedded codes). Clean typewritten submissions are also welcome. Include name, full address, email address and affiliation after the paper title and before the text of the abstract. Proposals for proposed sessions, panels, and other events should include the name, affiliation, and address of the organizer and presider, and a tentative roster of participants.

Send program correspondence to Alessandro Bonanno or Doug Constance, Department of Sociology, P.O. Box 2446 Sam Houston State University, Huntsville, TX 77341-2446, (936) 294-1488 or 294-1514, fax: (936) 294-3573, e-mail: soc_aab@shsu.edu or soc_dhc@shsu.edu

Both sponsoring societies will give awards for the best student papers. Papers should be related to the production, distribution, or consumption of food, fiber, and natural resources. Each award will include a \$400 stipend and payment of the registration fee and banquet ticket for the 2003 AFHVS Annual Meeting. Award winners are expected to present their paper at the annual meeting.

Based on the recommendation of the Student Paper Award Committee recommendation, the papers may be forwarded to the journal of Agriculture and Human Values for further peer review. Note that papers submitted for the student paper competition do not have a required format.

To be submitted to the Society’s Journal for publication, however, papers should be full-length and in the format specified. (For full details, see www.clas.ufl.edu/users/rhaynes/afhvs).

Submissions must be e-mailed or postmarked by March 21, 2003. Abstracts should be submitted on disk (Word Perfect, MS Word or text file) or as a file attachment by e-mail to Prof. Molly D. Anderson, Director, Tufts Institute of the Environment, Miller Hall North, Tufts University, Medford, MA 02155, molly.anderson@tufts.edu (please no embedded codes). Clean typewritten submissions are also welcome. Include your name, full address, e-mail address and affiliation after the paper title and before the text of the abstract. Each submission must be accompanied by an e-mail or letter from the student’s academic supervisor verifying that the author is an undergraduate or graduate student, and that the student was the primary person responsible for the paper’s genesis, development, and writing. Notification of awards will be made by May 16, 2003.

The Association for the Study of Food and Society also invites undergraduate and graduate students to submit a paper for one of two prizes. These awards are intended to recognize students’ contributions to the field of food studies. The William Alex McIntosh Award of \$400 will be given for the best graduate paper. The William C. Whit Award of \$400 will be given for the best undergraduate paper. Both winning students will receive free conference registration and admission to the annual banquet. Papers need to come from a course or research project directed or advised by a faculty member at the student’s academic institution. They must be accompanied by a letter on official university stationary (or stamp) which testifies to its being the entrant’s single-handed work and is signed by the faculty member under whose supervision the paper was written. Deadline for submission is March 1, 2003. Please submit five copies of the paper to William C. Whit, Department of Sociology, Grand Valley State University, Allendale, MI 49401, whitw@gvsu.edu. Winners will be notified by April 15, 2003.

North Dakota State U hosts conference on bio-terrorism, food security

The Center for Agricultural Policy and Trade Studies (CAPTS) and the Great Plains Institute of Food Safety (GPIFS) at North Dakota State University are organizing a two-day conference on bio-terrorism and food security in the trade of agricultural goods in international markets, "Bio-terrorism and Food Security: Issues and Challenges," on Oct. 28-29, 2002, at the Ramada Hotel and Convention Center, Fargo, N.D. The event will feature speakers from the federal government (USDA and the U.S. Customs Service), agricultural industry, and academia. The conference will address the possible impact of bio-terrorism on the U.S. agricultural industry and discuss strategies to prevent terrorism in the processing and distribution of agricultural goods in the United States. For more information on the conference, call (701) 231-7334 or visit the CAPTS website: <http://www.ag.ndsu.nodak.edu/capts/>

Employment

CIMMYT - International Maize and Wheat Improvement Center Director, Economics Program

CIMMYT International is looking for an outstanding individual to lead its Economics Program. CIMMYT's Economics Program is considered to be a leading economics research group among the agricultural research centers of the CGIAR. The Program conducts microeconomic as well as policy research as related to the wheat and maize sectors in the developing world. The program presently consists of 14 internationally recruited staff, based at CIMMYT HQ in Mexico, as well as in CIMMYT Regional Offices in Africa, Asia, and Central America.

The Director will provide intellectual leadership to a highly motivated and accomplished staff consisting of economists and other social scientists. He/she will be responsible for managing the human and physical capital resources of the program, recruiting staff, and building teams within the Program and across CIMMYT's other research programs. He/she will also be responsible for building alliances across institutions in developed and developing countries, as well as for establishing networks with professional peers. The director is expected to raise a significant share of the program budget through grants from traditional as well as non-traditional donors. He/she is expected to contribute significantly to CIMMYT's strategic planning activities. He/she will be a member of CIMMYT's senior management team and participate in institution-wide policy setting and decision-making. The Director will be based at CIMMYT HQ in Mexico and will report to CIMMYT's Director-General.

The position requires a highly experienced professional who has a Ph.D. in economics or social sciences with at least 10 years of post-Ph.D. experience; an exceptionally strong research and publication record; strong experience in developing country agriculture, with an aptitude for multidisciplinary work; demonstrated fund raising ability; experience in research and project management; willingness to travel extensively.

The candidate should possess excellent communication skills

in written and spoken English, the ability to lead an interdisciplinary team, and sensitivity to diverse cultures and nationalities. International and multicultural experience is essential. Additional language skills, particularly Spanish language skills, are highly desirable.

CIMMYT is an internationally funded, non-profit research and training organization headquartered in Mexico and affiliated with the Consultative Group on International Agricultural Research (CGIAR). The Center's mission is to help the poor in the developing world by increasing the productivity, profitability, and sustainability of maize- and wheat-based cropping systems while protecting natural resources. CIMMYT has an annual budget of approximately \$40 million, and a staff of over 800 based in Mexico and 17 other countries.

CIMMYT is an equal-opportunity employer and strives for staff diversity in gender and nationality. The Center makes an effort to accommodate the needs of dual-career couples and provides work-based childcare at its Headquarters location in Mexico. CIMMYT's Headquarters are located on its main experiment station that is outside, but within easy reach of Mexico City, Mexico. The salary is paid in U.S. dollars. Benefits include housing allowance, paid annual home leave, retirement fund, life and health insurance package, education allowance (from KG to Grade 12), annual medical examination, shipping allowance, and relocation allowance. Further information about CIMMYT and the CGIAR can be obtained via the Internet at <http://www.cimmyt.cgiar.org> or <http://www.cgiar.org>.

To apply, please send a letter of application with your recent curriculum vitae, including address and fax number, and arrange to have letters of recommendation sent from three references to the address below, by Sept. 30, 2002, or until the position is filled (Reference 2002/05). For technical information regarding this position, please contact Dr. Masa Iwanaga, Director-General, CIMMYT, Int. e-mail: M.Iwanaga@cgiar.org. Send materials to Human Resources Manager, Code 2002/05, CIMMYT, Int., Apdo. Postal 6-641 06600 Mexico, D.F. MEXICO, Phone: (+52) 55-5804-2004, Fax: (+52) 55-5804-7558, e-mail jobs-cimmyt@cgiar.org or jobs@cimmyt.exch.cgiar.org.

Framework Investment Group Agriculture Analyst

Framework Investment Group is a NYC hedge fund with over \$450MM in assets under management that is active in trading in futures markets. We are seeking a candidate to serve as an analyst supporting Framework's agricultural trading desk. The analyst will also assess fundamental physical market financial opportunities for the fund, and maintain supply and demand analysis of various agriculture markets. This is an outstanding opportunity to be involved in financial markets, and it is a position with exceptional long-term financial and intellectual opportunities. The position pays a competitive salary and bonus.

Job Requirements: 1. Specific experience with agricultural commodities is a must, as a corporate or financial analyst or in an academic environment

2. At least two years of post-undergraduate work experience or similar masters degree level education

3. Familiarity with research, sourcing and analysis of fundamental economic data

4. Experience with data: The position is likely to spend more

than 80 percent of their work week compiling data and analysis

Contact Brison Bickerton, Framework Investment Group, 767 3rd Avenue, 21st Floor, New York, NY 10017, (212) 446-5433, fax (212) 446-5434, bbickerton@frameworkinvest.com.

U of Illinois

Prof, L.J. Norton Endowed Chair in Agricultural Marketing

Nine-month, tenured, full-time appointment in teaching, research and outreach related to agricultural markets. Maintain and strengthen nationally recognized program in agricultural markets, policy, and/or trade related to agriculture, including risk management, industry structure and behavior, and/or policy issues. Ph.D. required. Salary based on qualifications. Starting date negotiable.

To ensure full consideration, applications should be received by Sept. 15, 2002. Send cover letter, resume, and names, addresses (postal and e-mail), and phone numbers of at least three references to Dr. Darrel L. Good, 332 Mumford Hall, 1301 West Gregory Drive, Urbana, Illinois 61801-3605. For information, see www.ace.uiuc.edu or contact Philip Garcia, (217) 333-0644, p-garcia@uiuc.edu.

The University of Illinois is an AA/EOE.

Indiana U

Asst Prof, Tenure Track - Institutions and Environment

Anthropology, Economics, Geography, Political Science, or Sociology and Research Appointment with CIPEC. The College of Arts and Sciences at Indiana University seeks an Assistant Professor for a tenure-track position with a research focus on the institutional analysis of global environmental change, including issues related to changes in forests. The person should be familiar with diverse approaches to the study of institutions at local, regional, national, and international levels. The faculty member would hold a research appointment with the Center for the Study of Institutions, Population, and Environmental Change (CIPEC), funded by the National Science Foundation, and a tenure-track faculty position in anthropology, geography, economics, political science or sociology. Good analytical and statistical skills are necessary. Capacity to work with scholars from multiple disciplines is essential. Experience in the conduct of field work outside the United States is desirable. Evidence of candidate's research performance or promise should be provided. In addition to maintaining a research program, faculty members are expected to teach two courses per semester at the undergraduate and/or graduate level. To assure full consideration, applications should be submitted by Oct. 1, 2002. Send a letter of application describing research and teaching interests, curriculum vitae, sample publications, and three references to Elinor Ostrom, CIPEC, Indiana University, 408 North Indiana Avenue, Bloomington, IN 47408 USA.

Indiana University is an Equal Employment Opportunity/Affirmative Action Employer.

National Marine Fisheries Service Economist

The National Marine Fisheries Service (NMFS) will soon post a vacancy announcement for an economist (GS12) at the Alaska Fisheries Science Center in Seattle, Wa. The expectation is that the successful candidate for this position will have a Ph.D. in Economics.

The principal responsibilities of the economist will be to plan and implement economic research to estimate market level supply and demand for Alaska groundfish and crab. The primary objective of this research is to provide a basis for estimating the effects of federal fishery management actions on fishery prices and producer and consumer surplus.

Familiarity with one or more of the following is desirable: (1) natural resource management; (2) economic models of renewable common property or open access resources; (3) economic models of commercial fisheries; and (4) industrial organization. However, a candidate's demonstrated knowledge, experience and interest in estimating market supply and demand for various commodities will be the main selection criteria.

The Department of Commerce is an equal opportunity employer; however, U.S. citizenship is required.

Contact Joe Terry, Program Leader, DOC/NOAA/AFSC/NMFS/REFM, 7600 Sand Point Way NE, F/AKC2 BIN 15700, Seattle WA 98115-0070, (206) 526-4253, fax (206) 526-6723, joe.terry@noaa.gov

New Mexico State U

Prof and Head, Dept of Ag Economics & Ag Business & Extension Economics

APPOINTMENT: Full-time, 12-month.

SALARY: Commensurate with qualifications and experience.

RANK: Full professor with tenure in the Department of Agricultural Economics and Agricultural Business.

QUALIFICATIONS AND REQUIREMENTS: Applicants must have attained or be qualified for appointment to the rank of professor and must have an earned doctorate in agricultural economics, economics or related field. Candidates must provide evidence of outstanding leadership, including team-building skills, strong interpersonal and communication skills, and administrative experience. Experience in fiscal and personnel management, commitment to cultural diversity and a strong commitment to faculty, staff and student development are necessary. Candidates must also exhibit significant accomplishments in teaching, research, extension education or industry. Effective leadership and communications to promote the department to the college, university, industry, granting agencies, government and clientele are essential. Candidates will have a clear understanding of and a strong commitment to the land grant university mission.

RESPONSIBILITIES: The department head is responsible for all aspects of administration including fiscal management, developing and maintaining departmental facilities, faculty, and program evaluations, and administering research and teaching programs. Additionally, the department head administers the Extension economics programs. The department head is expected to provide leadership in sustaining and enhancing the department's status to the university, the people of New Mexico, the south-

west, the nation, the international community, and to grantors.

STARTING DATE: The appointment is effective July 1, 2003 or as soon thereafter as a suitable candidate is available.

GENERAL INFORMATION: The department has 160 undergraduate majors, 30 graduate students, and 14 full-time, tenure-track faculty, including two full-time and three joint appointment Extension specialists. The department offers academic programs at the B.S. and M.S. levels. The Department administers a joint M.S./M.A. program with the Department of Economics in the College of Business and Economics.

TO APPLY: The application will include a letter of application, curriculum vitae, and contact information for four references. Review of applications will begin when received and will continue until a suitable candidate is identified.

BENEFITS: Group medical, hospital and dental insurance, group life insurance, state educational retirement, worker's compensation, sick leave, annual leave and unemployment compensation.

NMSU is an Equal Opportunity/Affirmative Action Employer. Offer of employment contingent upon verification of individual's eligibility for employment in the United States.

North Dakota State U Research Asst Prof in Agricultural Trade

Full-time, non-tenure track position in international trade for three years, with the possibility of an extension. Primary responsibilities are to conduct international trade research associated with agricultural commodities and products. Research activities include analyzing trade policies in major exporting and importing countries, conducting quantitative assessments of U.S. competitiveness in selected import markets, and analyzing international resource movements and impact on trade. Minimum requirements include: (1) a Ph.D. in agricultural economics, economics, or a closely related discipline; (2) strong training in trade theory and quantitative methods; (3) the ability to conduct research and disseminate results in leading academic journals; and (4) good communication skills. The application deadline for this position is Sept. 20, 2002, or until the position is filled. Candidates for this position should send a letter of application including a statement of principal qualifications and interests, a detailed resume of experience and qualifications, academic transcripts of all university work, and three letters of reference to Dr. Won W. Koo, Center for Agricultural Policy & Trade Studies, Department of Agribusiness & Applied Economics, North Dakota State University, Fargo, ND 58105-5636.

U of Pretoria Asst/Assoc Prof in Agricultural Economics

The Department of Agricultural Economics at the University of Pretoria is the leading department in southern Africa attracting more than 40 M.Sc. and 20 Ph.D. students from across Africa. We currently have a vacancy for a dynamic person with a Ph.D. in agricultural economics specializing in quantitative agricultural policy modeling/commodity modeling and/or international trade. The successful candidate will be a key driver in our newly established Food and Agri-business Intelligence Unit located in the Department.

Contact Johann Kirsten, Prof and Head of Department, Department of Agricultural Economics, University of Pretoria, Lynwood Road, Pretoria, South Africa, +27-12-4203248, fax +27-12-4203247, jkirsten@postino.up.ac.za.

Purdue U Specialty Crop Marketing

A joint appt. with the Depts. of Horticulture and Landscape Architecture. Primary responsibilities in extension and teaching of specialty crop marketing. Extension involves working with producers, entrepreneurs and ag business organizations in identifying new product and marketing options. Analysis of niche market potential, direct marketing opportunities, specialty crop contracting options, and similar issues will be important. In addition, the person will teach a course in horticultural marketing.

Contact Sarahelen (Sally) Thompson, Department Head, Agricultural Economics, Purdue University, 1145 Krannert Building, West Lafayette, IN 47907-1145, (765) 494-4205, fax (765) 494-9176, sallyt@purdue.edu

Sam Houston State U Asst Prof, Agribusiness/Agricultural Economics

Tenure track, nine-month appointment. PhD in Ag Economics or Agribusiness required. Emphasis in teaching, research and service. 100 percent teaching appointment with research and service required for promotion, merit pay increases and tenure. Salary is commensurate with qualifications and experience. Position is available on Jan. 1, 2003. Review of materials will begin on Oct. 1, 2002 and continue until a suitable candidate is found. Candidates are requested to submit a letter of interest, curriculum vitae and official transcripts for all university work. Three letters of recommendation should be sent directly to the search committee chair by references. Dr. Roger Hanagriff, Search Committee Chair, Department of Agricultural Sciences, Sam Houston State University, P.O. Box 2088, Huntsville, TX 77341-2088, Phone: (936) 294-3867, E-mail: agr_rdh@shsu.edu. SHSU is an EEO/AAP Employer.

USDA Natural Resources Conservation Service Agricultural Economist

This position is located on the staff of the USDA - Natural Resources Conservation Service at the NRCS state office located in Warwick, R.I. The successful applicant will be responsible for technical leadership of economic studies and other social factors relating to planning activities connected by NRCS in the Conservation Technical Assistant program of the agency, in the USDA Farm Bill program, Watershed Planning activities, River Basin studies, Resource Conservation and Development programs and other related activities. The Agricultural Economist position is staffed at the Rhode Island office and serves the states of Rhode Island, Connecticut and Massachusetts. For more information and/or an application for this job contact the USA Jobs at <http://jsearch.usajobs.opm.gov/ftva.asp?OPMControl=IG2487>

Contact J. Eric Scherer, State Resource Conservationist, USDA - Natural Resources Conservation Service, 60 Quaker Lane, Suite 46, Warwick, RI 02886, (401) 828-1300, fax (401) 828-0433, eric.scherer@ri.usda.gov.

U of Wisconsin at Platteville Director, School of Agriculture

Associate or Professor Rank (12-month tenure track) starting Summer 2003. Salary commensurate with professional experience and qualifications. Doctorate in agriculture, environmental science or related field, demonstrable excellence in and commitment to teaching and mentoring undergraduate students, experience and credentials sufficient to support appointment at the associate or full professor rank, effective oral and written communication skills, direct experience with U.S. agriculture, demonstrated team-building and leadership skills, and demonstrable commitment to a diverse learning environment required. Administrative or management experience, knowledge and experience with information technology, and familiarity with systems science preferred. Send (1) letter of application, (2) resume, (3) undergraduate and graduate transcripts, and (4) three letters of recommendation to: Dr. Roger Higgs, Chair, Search and Screen Committee, School of Agriculture, University of Wisconsin-Platteville, 1 University Plaza, Platteville, WI 53818-3099. Phone: (608) 342-1388 / Fax (608) 342-1395/higgs@uwplatt.edu. Review of applications will begin Dec. 1, 2002 and continue until the position is filled. More information is available at <http://www.uwplatt.edu>. The University of Wisconsin-Platteville, an equal opportunity, affirmative action employer, seeks to build a diverse faculty and staff and encourages applications from women and persons of color. The names of nominees and applicants who have not requested in writing that their identities be kept confidential, and of all finalists, will be released upon request.

People

U of Alberta

- **New Appointments:** **Peter C. Boxall**, tenured Assoc Prof; **Ellen W. Goddard**, Acting Chair for the Department of Rural Economy, July 1, 2002 – June 30, 2003; **Naomi T. Krogman**, Assoc Prof of Resource/Environment Sociology.
- **Awards:** **Patience Sibongile Moyo**, WAEA Outstanding Master's Thesis, Honorable Mention; **Michelle Spence**, First Place in AAEA Undergraduate Paper Competition; **Chantelle L'Hoir**, Third Place in AAEA Undergraduate Paper Competition.
- **Returns from Leave:** **Wiktor L. Adamowicz**
- **Leaves:** **Jim R. Unterschultz**, U of Saskatchewan, July 1, 2002 – June 30, 2003.

Auburn U

- **New Appointments:** **Deacue Fields**, Asst Prof; **Diane Hite**, Asst Prof; **Valentina Hartarska**, Asst Prof.

California Polytechnic State U at San Luis Obispo

- **New Appointments:** **Sean Hurley**, Asst Prof; **Eivis Petrale**, Asst Prof; **Brad Rickard**, Asst Prof.
- **Awards:** **Lynn Hamilton**, WAEA Undergraduate Teaching Award, Less than 10 Years of Experience; **David Schaffner**, Fulbright Scholar, Thailand.
- **Leaves:** **Jay Noel**, sabbatic leave, UC Davis and the California Rice Industry, August – October 2002; **Robert Thompson**, St. Stephen's U, Hungary, August – October 2002.
- **Retirements:** **M. LeRoy Davis**, 27 years.

U of California at Davis

- **Awards:** **Julian Alston**, WAEA Outstanding Published Research (with John Feebairn and Jennifer James); **Marty Smith**, AAEA Outstanding Ph.D. Dissertation, Jim Wilen, advisor.

Clemson U

- **Positions Taken by Recent Graduates:** **Dimitri Medvodovski**, Ph.D., Asst Prof, Bethel College, St. Paul, Minn.; **M. Warda Rajab**, M.S., Analyst, CDC, Atlanta, Ga.

Colorado State U

- **Appointment Changes:** **Paul C. Huszer**, Acting Chair, Dept of Agricultural and Resource Economics; **S. Lee Gray**, Acting Assoc Dean, College of Agricultural Sciences.
- **Positions Taken by Recent Graduates:** **Bridget Abraham**, M.S., Federal Reserve Board, Kansas City; **Megan Bruch**, M.S., Program Specialist, Center for Emerging Issues, USDA-APHIS; **Robert Richardson**, Extension Asst Prof in Tourism and Sustainable Development, U of Vermont; **Andy Marshall**, Ph.D., returned to family ranch in Nevada.

Cornell U

- **Awards:** **Harry Kaiser**, Northeastern Association of Agricultural And Resource Economics, Distinguished Member Award.
- **Positions Taken by Recent Graduates:** **David S. Connor**, Ph.D., Research Support Specialist, Dept of Applied Economics and Management, Cornell U; **William P. Jordan**, M.P.S., special Asst to the Commissioner, New York State Dept of Agriculture and Markets; **Edward Mabaya**, Ph.D., Postdoctoral Assoc, Dept of Applied Economics and Management, Cornell U; **Chad D. Meyerhoefer**, Ph.D., Economist, Resource Analysis Division, The CAN Corporation, Alexandria, Va.; **Kyna L. Powers**, M.S., Analyst, Environmental/Natural Resource Policies, Congressional Research Service, Library of Congress, Washington, D.C.; **Trent L. Preszler**, M.S., Managing Partner & Vice President for Industry Relations and Sales, Cluster Strategies, Ithaca, N.Y.
- **Honorary Positions:** **Bernard Stanton**, Honorary Doctor of Science, College of Agriculture and Forestry, U of Helsinki; **Harry Kaiser**, AAEA Board of Directors.
- **Resignations:** **Chanjin Chung**, **Charles Schlough**.

ERS/FRED

- **Visitors:** **Paul N. Ellinger**, University of Illinois at Urbana-Champaign, August - December 2002.

Farm Foundation

- **New Appointment:** **Mary Thompson**, Communications Director and Program Manager.

U of Illinois at Urbana-Champaign

- **New Appointments:** **Andrew M. Isserman**, Dept Head.
- **Appointment Change:** **Darrel L. Good**, Assoc Head.

IFPRI

- **Awards:** **Per Pinstруп-Andersen**, **Rajul Pandya-Lorch**, and **Mark Rosegrant** received the AAEA's 2002 award for Distinguished Policy Contribution, in recognition of their achievements through the 2020 Vision Initiative.

U of Kentucky

- **Awards:** **William Snell**, Wendell H. Ford Tobacco Leadership Award; **Lee Meyer**, Gamma Sigma Delta 2001 recipient of the M.D. Whiteaker Award for Excellence in Extension.
- **Positions Taken by Recent Graduates:** **Jeremy Stull**, M.S., Kentucky Center for Cooperative Development.
- **Leave:** **Richard Trimble**, sabbatical in Australia, Oct. 1, 2002 – Sept. 30, 2003.
- **Visitors:** **Peter Karungu**, Prof, U of Witwatersrand, Johannesburg, August – October 2002; **Zhang Guilin**, Prof, Shenyang Agricultural U, China, August 2002 – January 2003.

U of Maryland

- **Awards:** **Richard E. Just**, Honorable Mention, AAEA 2002 Quality of Research Discovery Award.
- **Positions Taken by Recent Graduates:** **Yann Bramouille**, Ph.D.,

Institut National de la Recherche Agronomique (INRA), Toulouse, France;

Dan Gilligan, Ph.D., post-doctoral researcher, IFPRI, Washington, D.C.; **Sumeet Gulati**, Ph.D., Asst Prof, Environmental Science and Policy MPA Program, Columbia U School of Int'l and Public Affairs, Tucson, AZ; **Theresa Suomi**, M.S., U.S. Dept of Labor, Bureau of Labor Statistics.

- **Returns from Leave:** **John Horowitz**
- **Leave:** **John List**, President's Council of Economic Advisers, June 2002 – June 2003.
- **Visitors:** **David Epchteine**, Fulbright scholar, Northwest Institute for Agricultural Economics, St. Petersburg, Russia, November 2002 – April 2003.

U of Massachusetts

- **Awards:** **Dan Lass**, New York Farmers, Outstanding Achievement in Agriculture.
- **Leaves:** **Thomas Stevens**, September 2002 – January 2003, in residence.

Michigan State U

- **Appointment Changes:** **Lynn Harvey**, acting Dept Chair; **Larry Hamm**, Prof.
- **Awards:** **William Knudson**, MSU Ph.D. 1988, Outstanding Article, *Choices*.
- **Honorary Position:** **Lester Manderscheid**, Vice-Chair, AAEA Senior Section.
- **Leaves:** **Larry Hamm**, sabbatical, August 2002 – August 2003.
- **Visitors:** **Josef Pinkl**, Manager, Australian Sugarbeet Growers, Austria, July – August 2002; **Javier Tronsco**, Prof, Universidad de Talca, Chile, July – August 2002.

U of Minnesota

- **New Appointments:** **Ed Usset**, Research Fellow.
- **Awards:** **Terrance M. Hurley**, **Bruce A. Babcock** and **Richard L. Helmich**, 2002 WAEA Outstanding Journal Article; **Ben H. Senaur**, 2002 AAEA Outstanding Journal Article, *Review of Agricultural Economics*; **Matthew Smith**, Department of Applied Economics Outstanding Alumni Award.
- **Returns from Leave:** **Frances Homans**.
- **Leaves:** **Jeremy Fruin**, Sept. 1, 2002 – Aug. 31, 2003; **Pamela Smith**, September – December 2002; **Rodney Smith**, Sept. 1, 2002 – Aug. 31, 2003; **Steven Taff**, January – December 2003.
- **Visitors:** **Liudmila Piterskyaya**, **Jelena Birovljev**, **Elena Kotcherova**, **Oxana Didovitch**, **Mikhail Dmitriev** and **Rostyslav Pynda**, FAS faculty exchange from Russia, Ukraine and Yugoslavia, August 2002 – January 2003; **Magomet Bachaev**, Russia, Aug. 31 – Dec. 15, 2002; **Paul Fackler**, North Carolina State U, Sept. 1 – Dec. 31, 2002; **Fahmia Aziz**, Hamline U, Minnesota, Sept. 1 – Dec. 31, 2002; **Slim Zekri**, Tunisia, Oct. 1, 2002 – June 30, 2003; **Mary Edwards**, St. Cloud State U, Aug. 26, 2002 – Jan. 8, 2003.

Mississippi State U

- **Positions Taken by Recent Graduates:** **Ashley Wood Renck**, Ph.D., Asst Prof, Texas A&M-Commerce.

Montana State U

- **New Appointments:** **Christiana Stoddard**, Asst Prof; **Dino Falaschetti**, Asst Prof.
- **Awards:** **John Antle**, AAEA Fellow.
- **Honorary Positions:** **Susan Capalbo**, AAEA Executive Board Member.
- **Leaves:** **Robert Fleck**, Assoc Prof, sabbatical, August 2002 – August 2003; **Dean Lueck**, visiting prof at U of Virginia
- **Resignations:** **Sian Mooney**.
- **Visitors:** **Walter Thurman**, Prof, North Carolina State U, August 2002 – January 2003.

North Carolina State U

- **Awards:** **Jon A. Brandt**, AAEA President-elect; **Matthew Holt**, AAEA Publication of Enduring Quality Award (with Jean-Paul Chavas); **V. Kerry Smith**, AAEA Fellow; **Michael K. Wohlgenant**, AAEA Second Place Poster Award (with Mary Muth, Shawn Karns and Donald Anderson).
- **Positions Taken by Recent Graduates:** **Franklin Bailey Norwood**, Ph.D., Asst Prof, Oklahoma State U, Stillwater, Okla.

The Ohio State U

- **Appointment Changes:** **David Kraybill**, Prof; **Lynn Forster**, Undergraduate Program Leader; **Carl Zulauf** steps down from four year appointment as Undergraduate Program Leader.
- **Awards:** **Michael Bailey**, Kenneth Naden Award for 2002, presented by NCFC.
- **Leave:** **Carl Zulauf**, sabbatical, Oct. 1, 2002 – Sept. 30, 2003.
- **Resignations:** **Renee Christer**
- **Visitors:** **Takao Yrygi**, Asst Prof from Japan, August 2002 – May 2003; **Kenan Peker**, Prof from Turkey, August 2002 – June 2003.

Oklahoma State U

- **New Appointments:** **Chanjin Chung**, Asst Prof.
- **Appointment Changes:** **Rodney Holcomb**, Assoc Prof.

U of Saskatchewan

- **Returns from Leave:** **Murray Fulton**; **Richard Schoney**.
- **Visitors:** **James Unterschultz**, Assoc Prof, Dept of Rural Economy, U of Alberta, sabbatical visitor, August 2002 – July 2003.

South Dakota State U

- **New Appointment:** **George Langelett**, Economist-Micro and Macro, Teaching.

Southern Arkansas U

- **New Appointment:** **Pierre Boumtje**, Asst Prof.

Texas Tech U

- **New Appointments:** **Thomas Knight**, Prof; **Roderick Rejesus**, Asst Prof.

- **Position Taken by Recent Graduate:** **Megan Denning**, M.S., Global Market Economist, Pioneer, Des Moines, Iowa.

USDA/NASS

- **Appointment Change:** **Ray Garibay**, Washington State Statistician, October 2002.
- **Retirement:** **Doug Hasslen**, Washington State Statistical Office, 39 years.

U of Wisconsin at Madison

- **Returns from Leave:** **Ian Coxhead**.

Utah State U

- **Appointment Changes:** **Donald L. Snyder**, Assoc Dean in the College of Agriculture.
- **Leaves:** **John E. Keith**, Development Alternative Incorporated, USAID, Morocco, July 15, 2002 – Apr. 1, 2004.

Virginia Tech

- **Appointment Changes:** **Bradford F. Mills**, Assoc Prof.
- **Positions Taken by Recent Graduates:** **Lefter Daku**, Ph.D., Center for Disease Control, Atlanta, Ga.
- **Retirements:** **R. Michael Chandler**, 27 years; **Charles W. Coale, Jr.**, 33 years; **David E. Kenyon**, 32 years; **Leonard A. Shabman**, 32 years.
- **Resignations:** **Eluned Jones**.
- **Visitors:** **Joachim Schleich**, Fruanhofer Institute, sabbatical visitor, July 15 – Aug. 30, 2002.

U of Wisconsin at Madison

- **Return from Leave:** **Ian Coxhead**.

U of Wyoming

- **New Appointments:** **Siân Mooney**, Asst Prof.
- **Awards:** **Dale J. Menkhous**, Fulbright Scholar, August – December 2002, Saratov State Socio-Economic U, Russia

Obituaries

Larry R. Cross

Larry R. Cross, president of the Economics Institute since 1998, died in Kailua, Hawaii, on Aug. 6 after a very brief illness. Cross was a Ph.D. graduate of the University of Colorado School of Arts and Sciences in Boulder in 1979. Prior to his affiliation with the Economics Institute, Cross was vice president for academic affairs at the Japan-America Institute of Management Science (JAIMS) in Honolulu and Associate Dean and Associate Professor at the College of Business, University of Hawaii at Manoa. He was also a former deputy director of the Economics Institute from 1982 to 1986. Cross is survived by his wife and four grown daughters.



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Calendar (all dates are 2002 unless otherwise noted)

Sept. 13

- *"Crop Insurance and Farm Policy: What Does It Mean for the Northeast?" Workshop - Baltimore, Md.*

Oct. 4

- *Submission deadline - 2003 TLC track session proposals*

Oct. 11

- *Submission deadline - 2003 AAEA Foundation proposals*
- *Nomination deadline - 2003 AAEA Fellows*
- *Application deadline - 2003-2004 IWID Fellows Program*

Oct. 28-29

- *"Bio-terrorism and Food Security: Issues and Challenges" Conference - Fargo, N.D.*

Nov. 1

- *Submission deadline - Principal paper session proposals for 2003 annual meeting*
- *Submission deadline - Track session proposals for 2003 annual meeting*
- *Submission deadline - Workshop proposals for 2003 annual meeting*
- *Submission deadline - Joint session proposals for 2003 annual meeting*

Jan. 3-5, 2003

- *ASSA meetings - Washington, D.C.*

Jan. 15, 2003

- *Submission deadline - selected papers, selected posters, organized symposia and free sessions, 2003 annual meeting*

Jan. 17, 2003

- *Submission deadline - accepted Joint Session proposals to RSS*

Feb. 12-14

- *AARES Annual Meeting - Fremantle, Western Australia*

May 1, 2003

- *Submission deadline - 2004 ASSA session proposals*

June 10-11, 2003

- *Linkages between Agriculture and Conservation Policies Workshop - Portsmouth, N.H.*

June 12-15, 2003

- *AFHVS-ASFS Annual Meetings - Austin, Texas*

July 27-30, 2003

- *AAEA-RSS-CAES Meetings - Montreal*

Aug. 16-22, 2003

- *25th IAAE Conference of Agricultural Economists - Durban, South Africa*

Jan. 2-5, 2004

- *ASSA meetings - San Diego, Calif.*