



# the Exchange

The newsletter of the American Agricultural Economics Association

## From the President

### Public Goods of the AAEA – Why We Should Invest in Them



Professional associations are highly valued for the public good provided to their professions as well as the contributions they make to a

member’s own career advancement.

My address in Montreal described the array of services the AAEA provides to its members. Depending on one’s stage in his/her career, these services may have different values.

Credentialing (via journals) and professional development and training (via summer meetings) are important to everyone but especially to those early in professional careers. Recognition through awards and other acknowledgments is welcome at any time. Employment services add to the job market efficiency and benefit individuals more directly.

Some services provide value to the profession as a whole and must be funded as a collective goal through membership dues or annual assessments. Examples include the Council of Professional Associations on Federal Statistics (COPAFS), the Consortium of Social Science Associations (COSSA), the Council for Food, Agricultural and Resource Economics (C-FARE), and of course *Choices*. Part of your membership dues in the past has helped to support these

organizations. These organizations serve more than our profession alone. C-FARE and *Choices*, however, were started by AAEA members and are designed to serve us, and my purpose here is to address the “value” of *Choices* and C-FARE to the AAEA.

In my November/December *Exchange* column, I encouraged each of us to participate actively in the funding opportunities for social scientists.

Without some meaningful presence in the discussions and decisions about new funding initiatives or enhancing existing programs, our share would be even smaller than its current level. Our sister institutions (the animal, plant and engineering sciences) invest in having a strong and active presence in Washington D.C. (and other locations) when important funding decisions are discussed. Through C-FARE, agricultural economists have a similar presence. In 1999, largely through the efforts of C-FARE, language inserted into an Agricultural Appropriations bill recognized the important contributions that economics research makes to generating new knowledge about, and enhancing the efficiency of, our food and agriculture system. Language further suggested that the USDA should consider expanding its support for economics research in the National Research Initiative.

C-FARE actively cooperates with other agricultural groups, including The

Coalition on Funding Agricultural Research Missions (CoFARM). It also maintains a separate agenda including Congressional Briefings on timely issues (e.g., Multi-Disciplinary Nutrition, Rural Welfare Reform, Economic Impacts of Biotechnology and Labeling), sponsoring professional development activities, and publicizing the contributions of our profession to solving important societal issues. An individual economist might not feel a direct benefit from these efforts.

Nonetheless, enlarging the funding pie for agricultural economists and publicizing our work is important for the profession as a whole. We must, collectively, through the AAEA and our departments, support and fund

(continued on page 2)

### What’s inside?

From the President.....	1
AAEA Foundation.....	2
AAEA Office.....	4
AAEA News.....	5
AAEA Announcements.....	6
AAEA Workshops.....	8
Announcements.....	10
Employment.....	12
People.....	13
Obituaries.....	15
Calendar.....	16

these efforts.

We have a responsibility to share our findings with others, not just among our peers. Many AAEA members are employed in public institutions and have a mission to share with others the public good of knowledge that we create. Our journals (*AJAE*, *RAE*, and others) are one form of outlet, but focus largely on our peers. Within the AAEA, *Choices* serves as an outreach vehicle for readers interested in the policy and management of agriculture, the food industry, natural resources, rural communities, and the environment. *Choices* could provide still greater visibility for our contribu-

tions. Each of us can make the on-line *Choices* articles available to Congressional persons and staffs, state legislators, industry leaders, Deans and Directors of agricultural colleges, state and federal agencies, peers in sister professions, international organizations, and others. Personalizing these contributions by forwarding (electronically or hard copy) important and timely articles to these persons and groups will increase our presence and visibility. The AAEA has invested heavily in *Choices* and while the organization has a significant responsibility to "market" these contributions, each of us has an individual responsibility to share this information with the commu-

nity around us.

Taxpayers invest heavily in our work. In response, our research addresses timely and important issues, our teaching equips students with the knowledge to be productive citizens, and our outreach and extension inform the public and its leaders. C-FARE and *Choices* facilitate the communication of our work to the public and help to signal its responsiveness to relevant and timely economic issues. As a profession, I encourage us to continue our collective and personal investment in C-FARE, *Choices*, and other activities that convey our value to the public.

*Jon Brandt*

## AAEA Foundation

### AAEA Foundation Board commits \$44,995 to support activities

The January 4 winter meeting was a busy one. After a great deal of discussion, the Board committed \$44,995 to support activities from proposals submitted for consideration. This year, the Foundation will support a variety of activities that will contribute to the activities of the summer meetings in Denver and provide benefits to continuing activities well into the future.

Projects receiving support this year that will enhance the summer meetings include a pre-conference workshop on undergraduate education in food and agribusiness management developed by the AAEA Teaching, Learning and Communication and Agribusiness Economics and Management Sections and the USDA; the fourth annual graduate student reception and case study competition; assistance to help offset the cost of three young agricultural economists from Central and Eastern European countries to attend the meetings.

In addition, what the Board hopes may be a sign of things to come, the Foundation will provide partial funding for the development of a new software program to conduct the Academic

Quiz Bowl. The majority of the funding for this project, which will be of lasting benefit to the activities of the Student Section, is being provided by CoBank. I want to thank the Vice President of Programs, Bob Hauser, for his efforts in securing this industry/foundation cooperation.

Other activities funded by the Foundation include our new responsibility to support the Association's membership in the Council for Agricultural Science and Technology (CAST), the Consortium of Social Science Associations (COSSA) and the Council of Professional Associations on Federal Statistics (COPAFS), and the Association's contribution to the Council on Food, Agricultural and Resource Economics (C-FARE).

The leadership of Bob Hauser, the Vice President of Programs, and Program Committee members, Thomas Hertel and Kathleen Segerson, greatly facilitated the selection process.

The Board continued an ongoing dialogue on the issue of how best to enhance and diversify funding sources for Foundation activities. Specifically,

the Board agreed that there was a need to develop a strategy to pursue fundraising and sponsorship activities. To this end, the Board voted to reconstitute the Finance Committee as the Development Committee. The new committee, to be headed by Enrique Figueroa, will begin its mission to organize and coordinate fundraising activities by reviewing past efforts by the Foundation and report its findings back to the Board at the summer meeting. In addition, the Board agreed to have a consultant work with the group to review past efforts, evaluate alternatives and assist in the development of an action plan for future fundraising activities.

the Exchange (ISSN 0888-9651)

Volume 26, Number 2  
March/April 2004

the Exchange is published bimonthly by the American Agricultural Economics Association. Subscriptions are available. To see conference announcements, other employment ads and rates, visit the Exchange web page in the member's only section of the AAEA Website.

Employment advertisements are \$200 for the first three inches and \$60 for each additional inch.

The deadline for submissions is the 10th of the month preceding the issue date (e.g., April 10, for the May/June issue). Submit all items to: AAEA, 415 South Duff, Suite C, Ames, IA 50010-6600; Phone: (515) 233-3202; Fax: (515) 233-3101; e-mail: newsletter@aaea.org; Internet: <http://www.aaea.org>

The board also began the process of planning for the formation of a number of new Appreciation Clubs for chartering in 2004 in addition to the club recognizing Ron Knutson, which has already received some initial contributions. We encourage you to help the

Board members as they solicit participation in these and what we hope to be a number of other new and innovative fundraising activities. For the Foundation to be successful, we need your continued support and welcome your

suggestions on how we might be able to work together to increase the level of resources available to help us and continue to sponsor the many worthwhile projects and activities of the Association.

*Mechel Pessi*

## 2003 AAEA Foundation Donors

### Foundation thanks 2003 donors

It is only through the generous contributions of AAEA's members and friends that the Foundation continues to be successful. Without these donations, the Foundation would be unable to provide financial assistance for AAEA members to attend meetings around the world, conduct topnotch educational sessions and countless other projects. Following is a list of individuals who contributed \$100 or more to the Foundation during 2003. (Please note that outstanding pledges are not included.)

#### Patrons \$1,000-\$4,999

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## AAEA Office

### AAEA Office Prepares for 2004 Annual Meeting in Denver

Preparations are in full swing for the Denver meeting, August 1-4. The selected paper review is nearly complete. The final selection of organized symposia and free sessions will be complete by the time you receive this issue. Our goal is to have the program together in April so that you may review it well in advance of the meeting.

Seven pre- and post-conference workshops are planned for Denver. To help you make your travel plans the descriptions and dates for the workshops are in this issue of the *Exchange*.

Expect to receive the meeting registration materials in early April. There will be a number of fun events and activities along with the excellent program of symposia and papers. Sunday night will have a new twist – we will recognize the 2004 AAEA Fellows that evening. The opening reception along with the Monday and

Tuesday reunions will offer many opportunities to congratulate these outstanding individuals.

Be certain to make your hotel reservations with the Adams Mark. The entire meeting will be in this one facility. It doesn't get more convenient. By staying at the Adams Mark Hotel, you help assure excellent meeting facilities now and in the future. The AAEA negotiates and contracts with hotels for a block of rooms. The size of the room block helps us obtain an acceptable room rate and assures access to adequate meeting space. The block is a guarantee that our meeting participants will use that number of rooms. The hotel takes those rooms out of circulation on our commitment to fill them.

When an AAEA meeting participant stays at a different property than our contracted hotels, it jeopardizes our ability to meet our obligation on the contract. When we don't meet our

commitment, we pay a penalty called "attrition." AAEA has paid as much as \$12,000 in attrition payments in past years. These attrition payments ultimately come from AAEA members, because dues and investment dollars are needed to make the payment. In addition, hotels at future locations look at our room block history and whether we have had trouble meeting room blocks. They negotiate future contracts based on that information. Your stay at the contracted meeting hotel helps AAEA meet its obligations and helps us contain meeting costs for future events.

We're very excited about Denver. For baseball fans, the Rockies are in town and within a reasonable walk of the Adams Mark Hotel. Watch for your registration materials with more information about baseball in August.

I'll see you in Denver.

*Donna*

## AAEA News

### Communicating Economics Outside of the Profession is Critical

One of C-FARE's primary goals is to help agricultural and applied economists contribute more effectively to public and private sector decisions. In order to accomplish this goal, C-FARE and Farm Foundation will co-sponsor a post-conference workshop, "Communicating Economics Outside of the Profession," on Saturday, July 31, at the AAEA Annual Meeting in Denver, Colorado. The pre-conference will provide participants with improved tools to communicate their information and ideas to non-economists, including the press and key decision-makers. Speakers will include journalists and public relations individuals from the policy community.

In March, C-FARE will participate in a multidisciplinary briefing on agrosecurity for the House Select Committee on Homeland Security and the Senate Committee on Governmental Affairs. Dr. Bruce McCarl, Regents Professor, Texas A&M University, will represent C-FARE and the agricultural

and applied economics profession at the briefing. The Coalition on Funding Agricultural Research Missions (CoFARM) invited member societies to participate in the briefings with the staffers. CoFARM has held similar educational briefings for the House and Senate Agriculture Committees, The Department of Homeland Security, The White House Council on Homeland Security, and The Office of Management and Budget, as well as other groups. Other disciplines that will be represented include: food technology, animal science and plant pathology.

With the threat of budget cuts looming for many government programs, the importance of connecting with the broader public regarding the work of agricultural and applied economists has increased. With the FY 2005 Appropriations process underway, we have an opportunity for our profession to comment to Congress on the importance and necessity of agricultural research specifically for economics.

Funding for agricultural research has been stagnant for many years and the threat of elimination of some of our vital research programs continues to be a possibility. C-FARE represents the agricultural economics profession in Washington, DC. But this represents only one avenue to influence the appropriations process. Contacting your member of Congress remains the best way to ensure continuation of research funds. Taking five minutes to write a letter to your Representative and Senator substantially improves the prospect of obtaining funds for the agricultural sciences. A letter of support for research funding that explains the importance of the most recent findings of our profession ensures our profession will not get left out when the time comes to appropriate funds. Please contact C-FARE at 202-408-8522 or [cfareinfo@aol.com](mailto:cfareinfo@aol.com) if you have any questions on writing letters to Congress, or if you have any ideas for ways to communicate outside of our profession.

### Citing *RAE* on-line early articles

The *Review of Agricultural Economics'* articles are available "on-line early" meaning that subscribers and members of the AAEA have access to the articles on-line before the journal is published.

On-line early articles are considered fully complete, and once posted on-line are considered to be published. All articles that are published on-line early in 2003 must, therefore, have 2003 copyright dates, even if they appear in print issues dated 2004. It is fine to cite the 2003 "on-line early" article using the full reference as usual, but with the DOI (Digital Object Identifier) in place of the Volume/Issue/Page Range information, such as:

Example A. Correct citation of "on-line early" version:

1) Smith, A., Jones, B. (2003) A Paper on Arrows. Arrow Journal doi:10.1111/j.1234-4321.2003.01234.x

It is equally fine to cite the 2004 article using the full reference followed by the usual bibliographic data, such as:

Example B. Correct citation of print version:

1) Smith, A., Jones, B. (2004) A Paper on Arrows. Arrow Journal 1 (1), 10-20.

### New *RAE* Associate Editors

The AAEA Executive Board, at its recent meeting, selected a new editorial team for the *Review of Agricultural Economics*. The new editors will maintain a problem focus for the journal. The *RAE* includes survey, review and critique of articles, analyses and syntheses of previous research. Potential usefulness to a broad range of agricultural economists is a primary criterion for publication in the *RAE*.

Daniel Pick, Economics Research Service; Colin Carter, University of California Davis; George Frisvold, University of Arizona and Joan Fulton, Purdue University; will assume the editorial duties with the first issues of 2005.

The *RAE* will run features, applied analysis, case studies and commentaries. All of these articles will be classified in the Applied Analysis section. Carter, Frisvold and Pick will be responsible for the applied analysis and commentary submissions.

The AAEA Executive Board approved a change to the *RAE*, replacing the case study section with a Teaching and Learning section with Joan Fulton as the section editor. Articles based on teaching case studies, teaching methods, and extension/outreach methods and assessments will be classified in the Teaching and Learning section.

## AAEA Announcements

### Welcome, new AAEA Members!

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### Attend the Annual Meeting for free!

Register for the AAEA Annual Meeting by May 25 and be entered into a drawing for a complimentary meeting registration. Registrations must be postmarked on or before May 25, or received via fax or the AAEA Web site by May 25 to be eligible.

### Membership Information

Special registration rates are available for current members in good standing of AAEA or AERE. AAEA by-laws state that those presenting a paper, poster or any other kind of presentation must be members of a sponsoring organization and must register for the meeting. If

you are a non-member who will present at the meeting, join now! Current or potential AAEA members must pay the registration fee and cannot be registered as a guest of another attendee.

For more information on the 2004 AAEA Annual Meeting in Denver, Colorado, check out [www.aaea.org/meetings/aaea/2004](http://www.aaea.org/meetings/aaea/2004)

# AAEA Annual Meeting - August 1-4, Denver, Colo.

## It's time to get in touch with us!

AAEA invites you to join your colleagues in **Denver, Colorado** on **August 1-4, 2004**, to enjoy the leading professional development event in the agricultural economics community.

This year's Annual Meeting in Denver, Colorado promises to be a very exciting summer event for all of our members. Seven outstanding workshops with topics ranging from agricultural research to risk analysis simulation are planned. The special interest track sessions will entertain and educate our professional and student members, who come to enjoy this event from all over the United States and the world. You will hear featured speakers at luncheons and banquets and will have the opportunity to explore Denver's many beautiful tourist sites. The registration brochure will introduce you to the events taking place and the highlights of the meeting. Look for it in your mailbox soon!

Visit [www.aaea.org/meetings](http://www.aaea.org/meetings) for more information. Contact the AAEA at [info@aaea.org](mailto:info@aaea.org) or by phone at **515.233.3202**. Registration rates (before June 28)

Professional Member	\$250
Professional Non-Member	\$360
Senior Member	\$200
Senior Non-Member	\$315
Graduate Student Member	\$80
Graduate Student Non-Member	\$135
Undergraduate Student	\$45
Spouse/Guest	\$45

## Hotel Reservations

AAEA has set aside reduced-rate rooms for Annual Meeting attendees at Adam's Mark Hotel. The deadline for hotel reservations is **June 28, 2004**. After **June 28**, rooms from the Annual Meeting block will be available to the general public, and meeting attendees' reservations will be accepted on a first come, first served basis.

For **hotel reservations**, contact Adam's Mark Hotel at **800.444.ADAM** and request the AAEA conference rate. Adam's Mark Hotel's fax number is **303.626.2542** and the Web site is [www.adamsmark.com](http://www.adamsmark.com).

	Standard	Concorde Club Level
Single	\$135	\$170
Double	\$135	\$185
Triple	\$150	\$200
Quadruple	\$165	\$215

## Dates to Remember

Deadline for free registration drawing.....	May 25
Early registration deadline.....	June 28
Hotel reservation deadline.....	June 28
Employment Center forms due.....	June 28
Cancellation deadline for special event ticket refunds....	July 12
Advance registration deadline, no registration refunds after this date.....	July 27

**Network** with your colleagues,  
**expand** your horizons,  
**upgrade** your knowledge.

## The AAEA Employment Center opens its doors to employers and job seekers

The AAEA Employment Center is the perfect opportunity for employers and job seekers to connect at the Annual Meeting. The Employment Center allows employers and job seekers to conduct interviews on-site. Applicants at the Employment Center are master's graduates, Ph.D. candidates and individuals already in the workforce. Employers include universities, government agencies and industry employers who are looking for quality candidates in the agricultural economics field.

More information for employers and applicants is available on the AAEA Web site at [www.aaea.org/meetings/aaea/2004/employment.cfm](http://www.aaea.org/meetings/aaea/2004/employment.cfm). This year's Employment Center will be in Denver, Colorado. The Center opens on Sunday, August 1, 1:00 p.m. and stays open until

6:00 p.m.. It is open during the day on Monday and Tuesday from 8:00 a.m. to 6:00 p.m.. The Employment Center will close on Wednesday, August 4 at 11:00 a.m.. A brief orientation to the Employment Center for applicants and employers will be Sunday at noon.

Information about employers and applicants at the 2004 Annual Meeting Employment Center is gathered on the Web page via an Employment Center application. Once the Employment Registration Application is received, information about the job seekers will be available to the employers (via our Web site) and vice versa. Employers are then free to contact and schedule interview times with candidates. Registered job seekers will have the opportunity to look at the employers' information and

contact the employers for an interview. All of the interviews scheduled will be conducted at the Employment Center in Denver, Colorado.

Many employers return to the AAEA Annual Meeting Employment Center year after year. Why? There is no more cost effective way to interview a group of highly qualified candidates in the Agricultural and Applied Economics field: students and new professionals who can immediately put their knowledge to work on behalf of the employer. At the same time, the AAEA Employment Center has a reputation for helping job candidates in the Agricultural and Applied Economics field find what they are looking for!

## AAEA Announcements

### AAEA Workshops at the 2004 Annual Meeting in Denver

#### Preparing Students for an Evolving Industry

Sponsored by Teaching, Learning and Communication Section, Agribusiness Economics and Management Section, USDA CSREES, and National Food and Agribusiness Management Education Commission; 8 a.m.–5 p.m., Saturday, July 31; Professionals: \$100, Students: \$85

Rapidly changing food business and agribusiness systems create the need for a comprehensive review of food business and agribusiness management education programs in the United States. A need to look at current critical issues surrounding food and agribusinesses, as well as possible solutions to these issues, becomes more important as colleges and universities graduate future food system leaders into a rapidly evolving set of industries.

This workshop will provide a forum for presenting and discussing the ideas developed by the National Food and Agribusiness Management Education Commission. The pre-conference will discuss recommendations for undergraduate education in food business and agribusiness management. Information that will be presented at the conference will include 1) data on the current state of food and agribusiness management education at colleges and universities in the United States; 2) information on how changes in the food and

agribusiness markets are affecting the characteristics, experiences and educational background industry desires in new graduates; 3) a discussion on how food and agribusiness management curricula can be revised/enhanced to meet the future requirements of the industry; 4) information on how industry can be more effectively involved in the recruiting, instruction and hiring phases of a food and agribusiness program; and 5) data on innovative teaching methods for agribusiness management education, especially in the areas of critical thinking skills and communications skills, which will help to prepare students for a successful career in an evolving set of industries. Speakers at the one-day conference will include senior industry representatives and academic members of the Commission.

Both industry and academic audiences are invited to attend. Scholarships for graduate student registration will be offered.

#### Colorado Farm and Agribusiness Study Tour

Sponsored by the Extension Section, Colorado State University, and the Colorado Department of Agriculture; 7 a.m.–8 p.m., Saturday, July 31; Fee: \$75

There are innovative changes and emerging issues facing the food and agriculture industries on the Eastern slope of the Rocky Mountains. The objective of this tour is to learn about the diversity of agriculture and key issues facing traditional and emerging sectors of Colorado agriculture. This tour will include lectures from various trade association and government leaders, and visits to farms and agricul-

tural processors from the Front Range of Colorado.

A bus will provide transportation, and a chance to hear from and question industry, academic and policy representatives from the region. Enrollment will be limited to 60 participants, and the enrollment fee will be \$75 per person. This fee will include bus transportation, lunch and some samples from the businesses we visit.

#### Risk Analysis with Simulation

Sponsored by the Agricultural and Food Policy Center at Texas A&M University; 1 p.m.–5 p.m., Wednesday, August 4 8–Noon, Thursday, August 5; Professionals: \$75, Students: \$60

Recognizing that the demand for students well versed in risk analysis is increasing faster than universities could produce them, an AAEA-sponsored post-conference was offered at the 2002 Annual Meeting in Long Beach, California. The Workshop introduced participants to the latest tool for programming complex risk analysis simulation models, Simetar©, and gave them valuable strategies and examples for integrating risk into their classrooms and workplaces. Demand for the program exceeded the initial limit of 20 and the second limit of 35. The present conference on simulation will once again introduce participants to four areas of applied risk analysis using Simetar©, an Excel Add-In developed at Texas A&M University for simulation and econometrics, and will focus on application of risk analysis to real world problems.

#### Workshops Overview

##### **“Food and Agribusiness Management Education: Preparing Students for an Evolving Industry”**

8 a.m.–5 p.m., Saturday, July 31  
Professionals: \$100, Students: \$85

##### **“Risk Analysis with Simulation”**

1 p.m.–5 p.m., Wednesday, August 4  
8–Noon, Thursday, August 5  
Professionals: \$75, Students: \$60

##### **“Colorado Farm and Agribusiness Study Tour”**

7 a.m.–8 p.m., Saturday, July 31  
Fee: \$75

For additional information, please visit the 2004 Annual Meeting Workshops page at <http://www.aea.org/meetings/aea/2004/workshops.cfm>

## AAEA Workshops cont.

### Understanding the Shifting Tides of Research

Sponsored by Farm Foundation; 8 a.m.–5 p.m., Saturday, July 31; Professionals: \$85, Students: \$75

This conference will examine the contemporary factors shifting the demand for agricultural and resource economics research and the supplies of research services and resources. A combination of the forces can potentially render some agricultural research resources obsolete while redirecting others. The presentations and discussions are designed to help participants understand the forces and the implications for their research, and help them form strategies to adapt and respond to the emerging trends. Research administrators, active and potential researchers, as well as individuals interested in research on research and technology, will find this conference on the evolving supply and demand for agricultural and resource economics research of interest.

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### Workshops Overview cont.

#### **“Understanding The Shifting Tides of Research”**

8 a.m.–5 p.m., Saturday, July 31  
Professionals: \$85, Students: \$75

#### **“New Dimensions in Micro-Econometrics and Micro-Data Analysis”**

8 a.m.–Noon, Saturday, July 31  
Professionals: \$125, Students: \$75

#### **“The Business of Development: Unlocking the Black Box of the Markets”**

1 p.m.–5 p.m., Wednesday, August 4  
8 a.m.–3 p.m., Thursday, August 5  
Professionals: \$95, Students: \$85

#### **“Communicating Economics Outside the Profession”**

1 p.m.–5 p.m., Saturday, July 31  
Professionals: \$90

### New Dimensions in Micro-Econometrics and Micro-Data Analysis

Sponsored by the AAEA Economics, Statistics, and Information Resources Committee (ESIRC); 8 a.m.–Noon, Saturday, July 31; Professionals: \$125, Students: \$75

Agricultural economics has traditionally used aggregate, market-level data to conduct applied econometric analysis of policy inventions and market behavior. Often, aggregation can obscure results as well as produce hard-to-measure biases. Recent innovations in econometric modeling have largely resulted from working with micro-level data. However, those involved in econometric modeling tend to be relatively unfamiliar with the innovations in micro-econometrics, because

most graduate programs and published research emphasize the use of aggregate data. In addition to addressing these issues, various data sets and sources of micro-data and an introduction to the methods and problems in micro-econometrics will be outlined. This conference will be of interest to those who are wishing to sharpen their econometric skills as well as those looking for a brief overview of the new directions in micro-econometric research.

### The Business of Development: Unlocking the Black Box of Markets

Sponsored by University of Illinois and Michigan State University; 1 p.m.–5 p.m., Wednesday, August 4, 8 a.m.–3 p.m.; Professionals: \$95, Students: \$85

Across the developing world, the “downstream” agrifood system is rapidly consolidating. Food markets have shifted from “markets with public faces” of the parastatal 1960s and 1970s, to “faceless markets” of the liberalized 1980s and 1990s, to “markets with private sector faces” of the 1990s and 2000s. Producers must develop coordinated marketing relationships or face exclusion. Understanding the business strategies of these downstream firms, and their implications for upstream producers is fundamental to

future research and policy discussions. Building on the 1999 AAEA pre-conference on Agroindustrialization, Globalization, and International Development, this post-conference will bring a meeting of the minds between two different schools, often seen as “ships passing in the night”: the international business and strategy school and the international development and markets school. Leading scholars drawn from both fields will facilitate the cross-pollination and fusion of ideas and approaches.

### Communicating Economics Outside of the Profession

Sponsored by C-FARE and Farm Foundation; 1 p.m.–5 p.m., Saturday, July 31; Professionals: \$90

Technology has increased access to information, as well as the speed with which it can be delivered. For consumers of information, this is a double-edged sword—they have greater access to more information, but it may not be in a form that they can readily utilize with assurance as to its validity and quality.

Agricultural economists have quality information of value to diverse audi-

ences—media, government and legislative policy makers, other sciences and the public in general. How to communicate that information in a way that yields the greatest practical value to the target audience can often be a challenge. This workshop will provide practical tools agricultural economists can use to identify and successfully communicate their work with non-economists.

## Announcements

### Calls for applications

#### Travel grants for graduate students

The AAEA Foundation seeks applicants for Graduate Student Travel Grants. These grants (up to \$300) are to defray housing and transportation costs associated with attending the AAEA Annual Meeting in Denver. Students in an agricultural economics graduate program at a U.S. college or university are eligible. Women and minorities are especially encouraged to apply. Applications should be forwarded through the institution's department head, with a limit of two applications per institution.

Applications should include the following information: (1) applicant's name, address and phone number; (2) applicant's current status as a graduate

student, department and institution where enrolled, degree program, years at the institution and anticipated completion date; (3) applicant's plans for participating in the AAEA meeting; (4) a proposed budget for the trip including other sources of funding such as financial support from the department or institution.

Travel grants will be awarded based on financial need and active participation in the meeting as a paper author, symposium participant or competitor in the graduate student case study competition. Applications and all inquiries should be sent via e-mail to [travelgrants@aaea.org](mailto:travelgrants@aaea.org) by May 1.

#### Travel grants for minority professionals

The AAEA Foundation seeks applicants for Minority Professional Travel Grants to attend the 2004 AAEA Annual Meeting in Denver. Grants of up to \$500 will be offered to help defray travel and housing costs associated with attending the AAEA Annual Meeting. Eligible individuals are ethnic minorities who are U.S. citizens or permanent residents, hold a graduate degree in agricultural economics and are employed as agricultural economists. Also eligible are citizens/residents who are Ph.D. students who have completed all graduate work except the dissertation in an agricultural economics department in a U.S. college or university.

Applications should include (1) applicant's name, address, telephone number, employment status and residen-

tial status. Students must include a statement of verification from their department head; (2) a brief statement of plans for participating in the AAEA meeting; (3) a proposed budget for the trip including other sources of funding.

Selection criteria include (1) applicant must meet minority professional definition outlined above. Priority will be given to faculty of 1890 and other land grant institutions, especially those who are new to the academic ranks; (2) demonstration of financial need; (3) active participation in the meeting. Priority will be given to individuals who are on the official program in Denver. Applications and all inquiries should be sent via e-mail to [travelgrants@aaea.org](mailto:travelgrants@aaea.org) by May 1.

### Call for Applications The Fulbright Scholar Program

The 2005-06 competition has opened for the Fulbright Distinguished Chairs Program. The Distinguished Chairs Program sends scholars to 15 countries for three to nine months. Distinguished Chair awards are viewed as among the most prestigious appointments in the Fulbright Scholar Program. Candidates must be U.S. citizens and should have a prominent record of scholarly accomplishment. Please visit the CIES Web site at [http://www.cies.org/ab\\_dc/](http://www.cies.org/ab_dc/) for information about the application procedure and current updates.

Applicants should submit hard copies of a letter of interest (max. 3 pages), a curriculum vitae (max. 8 pages) and a sample syllabus (max. 4 pages) to be received by May 1, 2004, to Daria Teutonico, Fulbright Distinguished Chairs Program, Council for International Exchange of Scholars, 3007 Tilden Street, NW, Suite 5L, Washington, DC 20008-3009.

Following a review during the summer, scholars selected for the short list for each chair will be asked to complete a full application by August 2.

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### Armbruster Named President-Elect of IAMA

Farm Foundation President Walter Armbruster has been named President-Elect of the International Food and Agribusiness Management Association (IAMA). He will succeed Hans Jöhr, corporate head of agriculture for Nestle, as IAMA President for the 2004-2005 term. IAMA, which has 600 members in 52 countries, is an international leadership forum that brings together business and academic leaders from all segments of the food chain to discuss key issues impacting global food systems.

### Call for applications

#### Institute for Environmental Science and Policy

The Workshop on the Economic and Environmental Impacts of Biobased Production will be held in Chicago on June 8-9, 2004; the application deadline is March 15, 2004. The workshop will address life cycle economic and environmental issues surrounding the production of commodity goods via renewable feedstocks. Thought-provoking presentations will be interspersed with interactive sessions with the aim of bridging across traditional disciplinary boundaries. More information can be found on the conference Web site <http://www.uic.edu/depts/ovcr/iesp/MUSES/wkshpHome.html>

## Call for papers

### ASSA 2005 Annual Meeting

President-elect Laurian Unnevehr is soliciting proposals for AAEA invited paper sessions at the **2005 Allied Social Sciences Association (ASSA) meeting** in Philadelphia. Proposals that focus on (a) contributions by agricultural economists to economic (or related) theory or research methods or (b) the impact of recent scientific developments or electronic/information technology on agricultural economics research, extension, and/or teaching are especially solicited. The objective is to increase dialogue between members of the AAEA and those in other organizations represented by the ASSA. The proceedings

of these sessions are normally published in the *RAE* and each paper session is limited to a total of 50 manuscript pages.

Proposals should include proposed session title, paper titles, and names, addresses, phone numbers and e-mail addresses for the session organizer, moderator, paper presenters and discussants. A brief (approximately one page) justification for the session and a paragraph describing the objective of each paper should also be included. The general session format can be two papers with two discussants, three papers with one discussant, or four papers with no discussants. It is the organizer's responsibility to assure that all individuals identified in the proposal

are willing to participate. Session organizers are responsible for obtaining any waivers to the membership requirement in advance from the President.

Sessions may be jointly sponsored with other ASSA member associations. AAEA encourages sessions that will attract a diverse set of participants from ASSA attendees. Please send proposals by **May 1, 2004** to [submissions@aea.org](mailto:submissions@aea.org) in MS Word, WordPerfect, or PDF file.

### Farm Foundation Organizes Conference in Cooperation with USDA

Agriculture as a producer and consumer of energy is the subject of a conference Farm Foundation is organizing in cooperation with USDA's Office of Energy Policy and New Uses. The conference will be June 24-25, 2004, at the Hyatt Regency Crystal City, Arlington, VA.

Information and ideas generated at the conference will help develop a roadmap to guide private and public policies that will influence future energy consumption and production in agriculture. The conference will:

- Provide baseline data on energy use by agriculture that will help USDA staff respond to questions about economic impacts of energy price spikes and/or supply shocks;
- Provide comprehensive baseline

information about agriculture as a producer of energy;

- Provide USDA with information to improve administration of energy-related programs; and
- Provide a technology roadmap for agricultural energy consumption and production, including barriers to technological advances, research needs, investment opportunities and economic (price) relationships.

Details on the call for papers, the program and conference registration are posted at [www.farmfoundation.org](http://www.farmfoundation.org).

For more information, contact Dr. Steve A. Halbrook, (630) 571-9393, [steve@farmfoundation.org](mailto:steve@farmfoundation.org); or Dr. Joe Outlaw (979)-845-3062, [joutlaw@tamu.edu](mailto:joutlaw@tamu.edu).

### The Canon National Parks Science Scholars Program

The Canon National Parks Science Scholars Program is pleased to announce its 2004 competitions. The program is a collaboration among Canon U.S.A., Inc., the American Association for the Advancement of Science and the U.S. National Park Service. Thanks to a generous commitment by Canon U.S.A., Inc., the program will be awarding eight \$78,000 scholarships to Ph.D. students throughout the Americas to conduct research critical to conserving the national parks of the region.

Research projects in the biological, physical, social and cultural sciences are eligible, as well as projects in a new category—technological innovation in support of conservation science. Applications must be received by **May 3, 2004**. For information about the Canon National Parks Science Scholars Program and a copy of the Application Guide, please visit the Web site at [www.nature.nps.gov/canonscholarships/](http://www.nature.nps.gov/canonscholarships/).

### KSU Investigates the Salary Determinants of Agricultural Economics Professionals

Researchers at Kansas State University have initiated a study to investigate the determinants of salary in the agricultural economics profession. The project will be overseen by Dr. Allen Featherstone, Professor in the Department of Agricultural Economics, Kansas State University. The objective of this research is to expand on the information available regarding the determinants of salary among agricultural economics professionals. This study will be an update to the research performed by Broder and Ziemer (1982). The survey instrument, which takes approximately 15 minutes to complete, has been pre-tested on the faculty at KSU and is currently available for public use at: [http://www.agecon.ksu.edu/Salary Survey](http://www.agecon.ksu.edu/Salary%20Survey). The success of the project is wholly dependent on the participation level, so all agricultural economists are encouraged to fill out the survey.

### The European Science Foundation - EURESCO

The EURESCO 2004 Conference on "Vertical Markets and Cooperative Hierarchies: The Role of Cooperatives in the International Agri-Food Industry" will take place September 3-7, 2004, in Chania (Crete), Greece. The conference will focus on the strategies and organization of agrifood cooperatives. This conference is part of the 2004 EURESCO Conference Programme and directly accessible via <http://www.esf.org/euresco/04/sc04171>.

## Call for papers EAAE 85th Seminar Held in Italy

EAAE 85th Seminar "Agricultural Development and Rural Poverty under Globalization: Asymmetric Processes and Differentiated Outcomes" will be held at the University of Florence, Italy, September 8-11, 2004. The theme that will be emphasized under the title above will be the institutional infrastructure that is necessary for the success of globalization and the differentiated outcomes of the process, especially, but not exclusively, in the rural sector of developing countries. For more information refer to <http://www.unifi.it/eaae>.

Keynote speakers are:

- Nick Stern (UK Treasury)
- Yujiro Hayami (Aoyama-Gakuin University)
- Tim Josling (Stanford University)
- Prabhu Pingali (FAO)

Advanced drafts of Contributed Papers or abstracts for the Poster Session are due on March 15, 2004 (this deadline has been postponed) c/o Professor Donato Romano (e-mail: [donato.romano@unifi.it](mailto:donato.romano@unifi.it)). Authors will be notified about their submissions on May 15, 2004. Final revisions of contributed papers/posters will be accepted until July 31, 2004. The fee for full conference participation will be • 300 per person. More details on registration are available on the Seminar Web site at <http://www.unifi.it/eaae>.

## PREISM Announces a Second Competitive Awards Program

The ERS Program of Research on the Economics of Invasive Species Management (PREISM) is pleased to announce a second competitive awards program. This program, now in its second year, solicits research proposals in three broad topic areas: (1) stakeholders and incentives for efficient invasive species program management, (2) practical decision tools for invasive species management, and (3) trade and invasive species. Proposals should focus on economic research, and/or decision support system development, with direct implications to USDA policies and programs that address protection from, control/management of, regulation concerning, or trade policy relating to invasive species.

For more information on PREISM and the 2004 competitive awards program, please visit our web site at: [www.ers.usda.gov/BriefingInvasiveSpecies/](http://www.ers.usda.gov/BriefingInvasiveSpecies/)

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## End Employment Hassles

To advertise your position vacancy in the *Exchange*, all you need to do is go online to [www.aaea.org/classifieds/](http://www.aaea.org/classifieds/) and fill out the appropriate form. You can also e-mail your advertisement to [employment@aaea.org](mailto:employment@aaea.org) or fax it via 515.233.3101. Our advertisements are an inexpensive form of getting a lot of attention for your position vacancy, as our entire membership body receives this newsletter! It costs only \$200 for 3 column inches, and \$60 for every column inch after that. To learn more, check out [www.aaea.org/classifieds/](http://www.aaea.org/classifieds/).

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## Participate in Elections!

It is time for the **Annual AAEA Executive and Foundation Board Elections**. Take advantage of this opportunity to have your voice heard association-wide! The 2004 AAEA Election ballot will be coming soon. Elections will be held **April 15 - May 15**. All members who are paid in full before **April 1** are eligible to vote. Members with valid e-mail addresses will receive ballots via e-mail. Those who request a paper ballot or who do not have current e-mail addresses on file will receive a ballot in the mail.

## Employment

### Mississippi State U Asst/Assoc Prof, Dept of Forestry

Qualifications: J.D. or Ph.D. degree with a specialization in forest economics and/or management. At least one degree from an accredited professional forestry program is preferable.

Responsibilities: Teaching responsibilities are at both the undergraduate and graduate levels. The successful candidate will be expected to conduct an extramurally funded research program in the specialized field of forest economics. Research areas of interest may include but are not limited to: forest-based economic development, sustainable management and utilization of forest resources, forest investment, and impacts of engineered wood products and other new or non-traditional wood products on timber supply and demand. Service responsibilities include interaction with constituents as well as participation in departmental, college, and university activities.

Rank and salary: tenure-track, full-time, 12-month appointment. Salary is negotiable and commensurate with qualifications and experience.

The Department of Forestry: The Department of Forestry is one of 3 departments in the College of Forest Resources and the Mississippi Forest and Wildlife Research Center, a separately funded State agency. Departmental activities include undergraduate and graduate instruction, research, service, and extension programs in forestry and natural resources. The Department's facilities on the Mississippi State University campus are supplemented by the John W. Starr Memorial Forest, an 8,200-acre research forest. Opportunities also exist for cooperative relationships with other departments in the University, agencies of the federal and state government, non-governmental organizations, and companies in the forest products industry.

Application Deadline: Open until a suitable candidate is found. Screening began on January 23, 2004, and will

continue until the position is filled.

**Application Procedure:** Applications must be made on the Mississippi State University Employment Opportunities Web site: <http://www.jobs.msstate.edu>. Additional items required either by on-line attachment or other means are: a letter of application, curriculum vitae, transcripts, a brief statement of research and teaching interests and career goals, and the names, addresses, telephone numbers, and e-mail addresses of three professional references. Information mailed should be sent to: Dr. Ian A. Munn; Chair, Forest Economics Search Committee, Department of Forestry, Mississippi State University, Box 9681, Mississippi State, MS 39762; Voice: (662) 325-4546; Fax: (662) 325-8726; E-mail: [imunn@cfr.msstate.edu](mailto:imunn@cfr.msstate.edu)

### Michigan State U Livestock Economist, Ag Econ

Livestock Economist, Assistant Professor, tenure system annual appointment; Extension 50%, Research 50%. The successful candidate will be expected to develop an outstanding applied research and extension program with emphasis on the economics of livestock. The individual will be expected to conduct research into financial, marketing, risk management or other management issues related to the economic performance, viability, and competitiveness of the livestock industries. Applied research and outreach is expected to aid producers and agribusinesses in Michigan and elsewhere. Ability to work in multi-disciplinary teams to integrate and apply research and education programs is important. Ph.D. in Agricultural Economics, Economics or related field with emphasis on management, production, or marketing. Please include a statement of interest, curriculum vitae, transcripts, and names of three references by June 1, 2004 to: Dr. Steven D. Hanson, Chairperson, Department of Agricultural Economics, Michigan State University, East Lansing, MI 48824-1039; Phone: 517/355-4567; Fax: 517/432-1800.

Late submissions will be considered until a suitable candidate is found. MSU is an Affirmative Action/Equal Opportunity Institution. Persons with disabilities have the right to request and receive reasonable accommodations.

### U of Guelph 2 Asst/Assoc Prof, Dept of Ag Econ & Business

The University of Guelph invites applications for two tenure track positions at the Assistant or Associate Professor level starting July 1, 2004 or as mutually agreed. The Department of Agricultural Economics and Business provides a broad-based education program at the undergraduate and graduate level, and a diverse research program that includes, among other areas, costs and benefits of food safety systems and regulations, risk

management, supply chain management, agricultural commodity and food product marketing, and firm innovation and financing of startup firms. The successful applicants will join a cohesive team that offers one of the most innovative and diverse programs in North America.

The appointees will be expected to: establish an externally-funded, internationally recognized research program supportive of the Departmental mission, to demonstrate a commitment to teaching graduate and undergraduate courses; to work collaboratively with colleagues within and outside the University and to lead public service activities related to agribusiness with industry and government. Expertise in accounting, industrial organization, business policy, strategy, marketing, operations management, finance or agribusiness management would be highly regarded.

A PhD degree in agribusiness, agricultural economics, management, or a related area, or an advanced degree in accounting with appropriate professional certification and demonstrated ability to conduct independent research are required. Applicants should submit a curriculum vitae, a brief description of career interests, transcripts and three letters of reference to: Dr. John Cranfield, Department of Agricultural Economics and Business, University of Guelph, Guelph, Ontario N1G 2W1; Telephone: (519) 824-4120, Ext. 53708; Fax: (519) 767-1510; E-mail: [jcranfie@uoguelph.ca](mailto:jcranfie@uoguelph.ca)

Application closing date is: April 15, 2004. All qualified candidates are encouraged to apply; however, Canadians and permanent residents will be given priority.

The University of Guelph is committed to an employment equity program that includes special measures to achieve diversity among its faculty and staff. We therefore particularly encourage applications from qualified aboriginal Canadians, persons with disabilities, members of visible minorities and women.

## People

### Auburn U

- **Award:** **Norbert Wilson**, Alabama Agricultural Experiment Station Young Scientist Research Award.
- **Leave:** **Norbert Wilson**, OECD (Paris, France), two years.
- **Retirements:** **Jerry Crews**, 25 years; **Harry Strawn**, 34 years.

### Colorado State U

- **Position Taken by Recent Graduate:** **Antonio Kido**, Asst Prof, Colegio de Postgraduados en Ciencias Agrícolas, Texcoco, Mexico.

### Cornell U

- **Appointment Change:** **Christopher Barrett**, Prof.

### IFPRI

- **New Appointments:** **Nicholas Linacre**, Postdoctoral Fellow; **Sam Benin**, Research Fellow.

- **Visitors:** **George Owuor**, Egerton Univ, Kenya, Jan. 2004; **Nelson Maximiano**, Ministry of Planning and Finance, Mozambique, Jan. - Feb. 2004; **Joel Muzima**, Ministry of Planning and Finance, Mozambique, Jan. - Feb. 2004; **Katinka Weinberger**, Asian Vegetable Research and Development Center, Jan. - Feb. 2004.

#### Iowa State U

- **Awards:** **John Lawrence**, Iowa State Univ, Dean's Citation for Extraordinary Contributions to the College of Agriculture; **William Edwards**, Iowa State Univ, College of Ag Award for Excellence in International Ag; **Michael Duffy**, Iowa State Univ, College of Ag Award for Outstanding Achievement in Extension.
- **Retirements:** **C. Phillip Baumel**, 40 years; **Lehman Fletcher**, 33 years; **J. Peter Mattila**, 30 years; **Neil E. Harl**, 39 years; **Kenneth E. Stone**, 28 years.

#### Louisiana State U

- **Awards:** **Hector Zapata**, LSU Foundation, 2004 Distinguished Faculty Teaching Award, graduate level; **Jeffrey Gillespie**, LSU Alumni Association Faculty Excellence Award; **Gail Cramer**, National Gamma Sigma Delta, 2003 Distinguished Achievement in Agriculture Award.
- **Positions Taken by Recent Graduates:** **Roberto Eduardo Navajas**, MS, Costa Nursery, Miami, Florida; **Raul Arnaldo Pinel**, MS, research associate, Human Ecology at LSU; **Pramod Reddy Sambidi**, PhD, student at LSU; **Doleswar Bhandari**, PhD, Ag Econ, Univ of Missouri; **Ying Zhong**, PhD, Univ of Illinois.

#### Mississippi State U

- **Awards:** **Terry Hanson**, Catfish Farmers of Mississippi, Distinguished Service Award; **Randy Little**, Mississippi State Univ, Certificate of Merit for Outstanding Service in the Academic Advising.

#### New Mexico State U

- **New Appointments:** **Terry Crawford**, Prof; **Jerry Hawkes**, Asst Prof.
- **Position Taken by Recent Graduate:** **Jeremy Kohler**, Commodity Broker, Insight Financial Group, Parker, Colorado.

#### Ohio State U

- **Awards:** **Lynn Foster**, Price Advising Award; **Stan Thompson**, Pomerence Teaching Award; **Serdar Sayan**, College

International Alumni Award; **Chad Forster**, College Young Professional Achievement Award; **Dr. Fred Hitzhusen**, 2003-2004 Gamma Sigma Delta International Award of Merit; **Dr. Dave Hahn**, 2003-2004 Gamma Sigma Delta Extension Award of Merit; **Alan Randall**, honorary Doctor of Ag Econ, Univ of Sydney.

- **Position Taken by Recent Graduate:** **Helen Pushkarskaya**, PhD, Asst Prof, Univ of Kentucky.
- **Retirement:** **Allan Lines**.
- **Visitor:** **Eduardo Canlas**, PhD, Chairman, Econ Dept, Xavier Univ, Philippines.

#### Texas A&MU

- **Positions Taken by Recent Graduates:** **Ryan Bathrick**, MAB, Project Mgr, TAMU & AID (in El Salvador); **Brian Frosch**, MAB, Logistics Mgr, Case & Sons, Abilene, TX.
- **Award:** **Wayne Hayenga**, Southern Agricultural Economics Association, Lifetime Achievement Award.

#### Texas Tech U

- **Awards:** **Jaime Malaga**, Mortar Board Outstanding Faculty Award.
- **Positions Taken by Recent Graduates:** **Jeff Johnson**, PhD, Farm Operations and Adjunct Asst Prof, Texas Tech Univ; **Naveen Musnsunuru**, PhD, Asst Prof, Univ of Louisiana at Monroe; **Antonio Lopez**, MS, Ave Maria Univ, Nicaragua; **Enrique Lopez**, MS, Central Bank of Nicaragua.

#### U of Arizona

- **Position Taken by Recent Graduate:** **Tolga Ergun**, PhD, Asst Prof, Suffolk Univ.
- **Visitor:** **Ian Wills**, Monash Univ, Jan. - Mar. 2004.

#### U of California, Davis

- **Awards:** **Stephen Vosti**, Development Studies Institute of the Univ of Bonn, Germany, ZEF Senior Fellow; **Julian Alston**, 2003 Distinguished Fellow of the Australian Ag and Resource Economics Society; **Scott Rozelle**, Quality of Research Discovery Award, AAEEA
- **Position Taken by Recent Graduate:** **Joe Balagtas**, Dept of Ag Econ, Purdue Univ.

#### U of Georgia

- **Award:** **Jeffrey H. Dorfman**, Southern Agricultural Economics Association,

2004 Outstanding Teaching of a Course Award.

#### U of Kentucky

- **New Appointment:** **Helen Pushkarskaya**, Asst Prof.
- **Award:** **Jason Hartell**, 2004 SAEA Graduate Student Paper Award.
- **Resignation:** **Steven Vickner**.

#### U of Maine

- **Appointment Changes:** **Kevin Boyle**, Chair; **Gregory White**, Prof.
- **Awards:** **Kevin Boyle**, Distinguished Maine Prof; **Semra Ozdemir**, Norris Charles Clement Graduate Student Award, research in agriculture.
- **Positions Taken by Recent Graduates:** **Edward Cervone**, MS, Delaware Dept of Natural Resources; **Jeremy Cuzimano**, MS, Presidential Merit Internship, Dept of Energy; **Semra Ozdemir**, MS, Research Asst, Univ of Maine; **Lilyng Dang**, MS, Farm Credit of Maine.
- **Leave:** **George Criner**, Univ of Laval, 2003/04 academic year.

#### U of Maryland - College Park

- **Appointment Changes:** **Dr. K.E. (Ted) McConnell**, Dept Chair and Prof; **Richard E. Just**, Distinguished Univ Prof.
- **Honorary Position:** **John Horowitz**, Vice-President of AERE.

#### U of Minnesota

- **Positions Taken by Recent Graduates:** **J. Keith Fortowsky**, MS, Saskatchewan Highway & Transportation, Regina, SK, Canada; **Lyubov Zech**, PhD, Credit Risk Analyst, US Bank, Minnesota.
- **Visitors:** **Andrea Berti**, Grad student, Univ of Bologna, Italy, Visiting Research Fellow, 6 months.

#### U of Missouri

- **New Appointment:** **Tony Prato**, Faculty Affiliate, College of Forestry and Conservation, The Univ of Montana.
- **Visitors:** **Se-Hyun Choi**, PhD, Assoc Prof, Dept of App Econ, Miryang National Univ, South Korea, Visiting Prof, Jan. 2004 - June 2005; **Jun Furuya**, Japanese International Research Center for Ag Sci, Jan. 18 - Feb. 10, for a joint project modeling Southeast Asian rice markets; **Tom Gibel**, Dept of Bus Econ at the Auckland Univ of Tech in Auckland, New Zealand, visiting researcher with CORI, Feb. - May 2004; **Gamini Herath**, Sr Lecturer, Faculty of

Law and Mgmt, La Trobe Univ, Victoria, Australia; Visiting Scholar, Feb. - June 2004; **Dr. Young-Hoon Kim**, Researcher at Korean Rural Economic Institute, Visiting Scholar, Jan. 2004 - Jan. 2005.

#### U of Manitoba

- **Visitor:** **Qiao Zhang**, PhD, Chinese Academy of Agricultural Sciences, Beijing, Visiting Prof, one year.

#### U of Nebraska - Lincoln

- **New Appointment:** **Konstantinos Giannakas**, PhD, Associate Editor of the *American Journal of Agricultural Economics*.
- **Awards:** **George Pfeiffer**, Univ of Nebraska Teaching Council/Parents Association, Certificate of Recognition for Contributions to Students; **Ron Hanson**, Univ of Nebraska Teaching Council/Parents Association, Certificate of Recognition for Contributions to Students.

#### U of Saskatchewan

- **New Appointments:** **Hayley Hesseln**, PhD, Assoc Prof, Ag Econ; **Mark Partridge**, Prof and Chair of the New Rural Econ.

#### Univ of Wisconsin, Madison

- **New Appointment:** **Timo Goeschl**, Asst Prof
- **Awards:** Prof **Steve Deller** and Dr **Brian Gould**, Assoc Editors of the *American Journal of Agricultural Economics*.
- **Leave:** **Brad Barham**, Guatemala, three months.
- **Visitor:** **Diana Weinhold**, PhD, Sr Lecturer, London School of Economics, Visiting Prof, six months.

#### USDA/NASS

- **New Appointment:** **David Knopf**, State Statistician in Charge, North Dakota.

#### Washington State U

- **Award:** **Kenneth L. Casavant**, Washington State Univ, 2004 Distinguished Faculty Address presenter.
- **Positions Taken by Recent Graduates:** **Sung-Yeol Cho**, PhD, Assoc Research Econ, Korea Rural Econ Institute, Seoul, Korea.

## Obituaries

### Robert S. Smith

Robert S. Smith, the W. I. Myers Professor of Agricultural Finance emeritus, died on January 25, 2004.

Professor Smith, who was born on a dairy farm in Laconia, New Hampshire, received his B.S. from Cornell's College of Agriculture in 1942. After serving as an agricultural agent in Livingston and Lewis Counties in New York, he entered the U.S. Army as a field artillery officer in Europe. Upon leaving the military service, he became an agricultural extension agent in Belknap County, New Hampshire. He returned to Cornell in 1949, earning a M.S. (1950) and Ph.D. (1952) in agricultural economics. He joined the department's faculty in 1952.

Professor Smith was well known for his work that focused on the financial management of farms, tax problems of farmers, orderly transfer of farm businesses, and helping financial institutions provide the services needed by agriculture. He was advisor to the Israeli Ministry of Agriculture from 1960-61 and advisor for the Agricultural Development Fund of Iran in 1968. From 1960-78, Professor Smith was director of the New York Bankers School of Agriculture. He also served as chairman of the board of the Tompkins County Trust Company and as trustee of Mutual of New York.

Among his many awards are the College of Agriculture and Life Sciences (CALs) Professor of Merit Award, Epsilon Sigma Phi Superior Performance Award for outstanding extension work, the first Agricultural Counselor Award from the Farm Credit Banks of Springfield, and the CALs Outstanding Alumnus Award. He was named the department's first holder of the distinguished W. I. Myers professorship.

Professor Smith was a loyal Cornellian who dedicated his professional career to improving the financial

management of farm families and improving financial institutions in New York and the nation.

### Marvin W. Kottke

Marvin W. Kottke, professor emeritus of agricultural economics at the University of Connecticut passed away December 26, 2003. He was 80.

Marvin graduated from the University of Minnesota with a Ph.D. and joined the University of Connecticut faculty in 1954, retiring in 1987. He was a three-year veteran of World War II serving in the South Pacific. He was an avid skier and a valuable research asset to the National Ski Areas Association. After 14 years, The National Ski Areas Report was renamed the Kottke End of Season Report when he retired in 1994. He is survived by his wife of 55 years, Elaine, and two daughters.

### Kenneth John McCallister

Economic-Statistician for the Department of Agriculture from 1938-69; Professor (now Emeritus) of Computer Sciences at the University of the District of Columbia from 1969-79; Assistant County Agriculture Agent in Yakima, WA from 1936-37 and family man, Kenneth J. McCallister died of advanced heart disease in his Lustron home in Forest Heights, MD on October 31, 2003. Kenneth McCallister was known for his strong constitution, hard work, determination, generosity, love of family and realized social justice. McCallister graduated from Washougal High School in 1932, where he ran track and was president of his junior and senior classes. Mr. McCallister earned a BS degree with honors from Washington State University in 1936 and a Masters degree in economics from Cornell University in 1938. He served in the US Army Signal Corps from 1944-46. He is survived by his sister and three daughters.

## Calendar (all dates are 2004 unless otherwise noted)

### March 11-12

- *Food and Agricultural Marketing Policy Section conference - "The Economics of Obesity: Is New Public Policy Justified?" - Arlington, Virginia*

### March 25-26

- *NEC-63 Research Committee on Commodity Promotion Conference on Structural Change and Checkoff Programs - Inner Harbor, Baltimore, Maryland*

### April 2-4

- *Agricultural Economics Society's 78th annual conference - Imperial College, South Kensington, London, England*

### April 19-20

- *"China's Agricultural Sector: Markets, Myths and Mavens" - East Lansing, Michigan*

### June 4-5

- *6th Annual Conference of the INRA and the IDEI (France) - "The Industrial Organization and the Food Processing Industry" - Toulouse, France*

### June 7-8

- *WCC-72, 2004 Meeting - "Agribusiness Research Emphasizing Competitiveness and Profitability" - Las Vegas, Nevada*

### June 12-13

- *World Food and Agribusiness Symposium - Montreux, Switzerland*

### June 18-19

- *"Amenities and Rural Community Development: Theory, Methods and Public Policy" - Madison, Wisconsin*

### June 20-23

- *NAREA (Northeastern Agricultural and Resource Economics Association) and CAES Annual Meetings - Halifax, Nova Scotia*

### June 23

- *"Amenities and Rural Community Development: Theory, Methods and Public Policy" - Madison, Wisconsin*

### June 24-25

- *"Agriculture as a Producer and Consumer of Energy" - Conference funded by Farm Foundation and USDA's Office of Energy Policy and New Uses - Arlington, Virginia*

### Aug. 1-4

- *AAEA Annual Meeting - Denver, Colorado*

### Sept. 7-8

- *85th Seminar of the European Association of Agricultural Economists (EAAE) - "Agricultural Development and Rural Poverty under Globalization: Asymmetric Processes and Differentiated Outcomes" - Florence, Italy*

### Jan. 7-9, 2005

- *ASSA Annual Meeting - Philadelphia, Pennsylvania*